## **Carillion Fleet Lease Limited**

Directors' report and financial statements Registered number 04458616 Year ended 31 December 2007

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Carillion Fleet Lease Limited Directors' report and financial statements Year ended 31 December 2007

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# Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2007

## Principal activities and business review

The business of the company consists of providing vehicle leasing services

The directors anticipate that the company will continue its present role during 2007

### Results and dividends

The loss for the year after taxation amounted to £84,980 (2006 £56,652) The directors do not recommend the payment of a dividend.

## **Directors**

The directors who served during the year were

CFG Girling

(resigned 2 April 2007)

RW Robinson

L J Mills

RJ Adam

(appointed 2 April 2007)

### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

### Auditor

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG Audit Plc as auditor of the company is to be proposed at the Annual General Meeting

Approved by the board on 5 March 2008 and signed on its behalf by

TF George Secretary 24 Birch Street Wolverhampton WV1 4HY

# Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



## **KPMG Audit Plc**

2 Cornwall Street Birmingham B3 2DL

# Independent auditors' report to the members of Carillion Fleet Lease Limited

We have audited the financial statements of Carillion Fleet Lease Limited for the year ended 31 December 2007 which comprise the profit and loss account, the balance sheet and the related notes These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 2

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

## Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditors' report to the members of Carillion Fleet Lease Limited (continued)

## Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

KPMG Arat PIC

KPMG Audit Plc Chartered Accountants Registered Auditor 5 March 2008

# Profit and loss account for the year ended 31 December 2007

|   | Note | 2007<br>£                | 2006<br>£                |
|---|------|--------------------------|--------------------------|
| Turnover<br>Cost of sales                   | 2    | 3,442,625<br>(2,979,035) | 2,857,616<br>(2,465,634) |
| Operating profit                            | 3    | 463,590                  | 391,982                  |
| Interest payable and similar charges        | 5    | (560,240)                | (472,913)                |
| Loss on ordinary activities before taxation |      | (96,650)                 | (80,931)                 |
| Tax on loss on ordinary activities          | 6    | 11,670                   | 24,279                   |
| Loss for the financial year                 |      | (84,980)                 | (56,652)                 |

All amounts relate to continuing operations

There were no recognised gains and losses in either the current or preceding financial year other than the loss for the current year and preceding year

# Balance sheet at 31 December 2007

|   | Note     | 2007<br>£   | £              | 2006<br>£   | £           |
|---|----------|-------------|----------------|-------------|-------------|
| Fixed assets Tangible assets                            | 7        | •           | 11,310,403     | ~           | 9,188,638   |
| Current assets Debtors                                  | 8        | 343,207     |                | 339,945     |             |
| Creditors, amounts falling due within one year          | 9        | (3,844,504) |                | (3,345,778) |             |
| Net current liabilities                                 |          |             | (3,501,297)    | <u> </u>    | (3,005,833) |
| Total assets less current liabilities                   |          |             | 7,809,106      |             | 6,182,805   |
| Creditors: amounts falling due after more than one year | 10       |             | (7,880,549)    |             | (6,160,860) |
| Provisions for liabilities and charges                  | 11       |             | (234,026)      |             | (242,434)   |
| Net liabilities   |          |             | (305,469)      |             | (220,489)   |
| Capital and reserves                                    |          |             |                |             |             |
| Called up equity share capital Profit and loss account  | 12<br>13 |             | 2<br>(305,471) |             | (220,491)   |
| Equity shareholders' funds                              |          |             | (305,469)      |             | (220,489)   |
|   |          |             |                |             |             |

These financial statements were approved by the board of directors on 5 March 2008 and were signed on its behalf by

LJ Milis Director

## **Notes**

(forming part of the financial statements)

## 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

## Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK Accounting Standards

## Basis of preparation

The company has net liabilities of £305,469 Carillion plc, the company's immediate parent undertaking, has indicated that it will provide or procure such funds as are necessary to enable the company to settle all external liabilities as they fall due for at least a period of twelve months

## Income recognition

Rental income from operating leases is recognised on a straight line basis over the period of the lease

### Cash flow statement

In accordance with Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds that Carillion plc, the company's ultimate parent undertaking, includes the company's cash flows in its own published consolidated cash flow statement

#### Taxation

The charge for taxation is based on the result for each year and takes into account deferred taxation, calculated in accordance with the requirements of Financial Reporting Standard 19 "Deferred tax". Deferred tax assets or liabilities, which arise from timing differences between the recognition of gains and losses in the financial statements and their recognition in the tax computation, are calculated on a non-discounted full provision basis

## Fixed assets

All fixed assets are initially recorded at cost

## Depreciation

Depreciation is provided on all tangible fixed assets, and is based upon the cost of the asset less its estimated residual value at the end of its lease agreement. Depreciation is spread evenly over the life of the lease contract, as follows

Vehicles

4 years

## 2 Turnover

Turnover represents the net amount receivable, excluding value added tax, from customers for rentals due under operating leases

Turnover during the year was generated from services wholly provided in the United Kingdom

## 3 Operating profit

| Operating profit is stated after charging  | 2007<br>£ | 2006<br>£ |
|--|-----------|-----------|
| Depreciation of assets leased to customers | 3,068,519 | 2,465,634 |

The audit fee for both 2007 and 2006 has been borne by Carillion Fleet Management Limited

## 4 Directors' emoluments

The directors, being the only employees in the current and preceding years, neither received nor waived any remuneration

| 5               | Interest payable and similar charges   |                    |                  |
|-----------------|--|--------------------|------------------|
|                 | • •  | 2007<br>£          | 2006             |
|                 |  | L                  | £                |
| Terr            | n loan   | 560,240            | 472,913          |
|                 | •  |                    |                  |
| 6               | Taxation   |                    |                  |
| (a)             | Analysis of taxation credit in the year                                      | 2005               | 2006             |
|                 |  | 2007<br>£          | 2006<br>£        |
|                 | ent tax  |                    |                  |
|                 | ent tax credit/group relief  | (108,069)          | (23,174)         |
| Pnor            | year adjustment  | 104,807            |                  |
| Total           | current tax (note 6(b))  | (3,262)            | (23,174)         |
|                 |  | (-,,               | (,,              |
|                 | red taxation   | =0.0=4             | (1.10 <i>t</i> ) |
|                 | nation and reversal of timing differences<br>year adjustment                 | 79,074<br>(70,766) | (1,105)          |
|                 | stment due to change in rate   | (16,716)           | -<br>-           |
|                 |  |                    | <del></del>      |
| Total           | deferred tax (see note 11)   | (8,408)            | (1,105)          |
|                 |  |                    |                  |
| Tax             | on loss on ordinary activities   | (11,670)           | (24,279)         |
|                 |  |                    |                  |
| (b)             | Reconciliation of current tax credit   |                    |                  |
|                 | UK standard rate of corporation tax for the year is 30% (2006 30%) The compa | ny's effective ta  | x rate differs   |
| to th           | c standard rate for the reasons set out below                                | 2007               | 2006             |
|                 |  | £                  | £                |
|                 | ent tax reconciliation   |                    |                  |
| Loss            | on ordinary activities before tax  | (96,650)           | (80,931)         |
| Tax             | on loss on ordinary activities at UK standard rate of corporation tax of 30% |                    |                  |
|                 | 6 30%)   | (28,995)           | (24,279)         |
| E.C.            |  |                    |                  |
| Effec.<br>Depri | eciation in excess of capital allowances                                     | (79,074)           | _                |
|                 | years adjustments  | 104,807            | -                |
|                 | timing differences   | -                  | 1,105            |
|                 |  |                    |                  |
| Curre           | ent tax charge   | (3,262)            | (23,174)         |

## 6 Taxation (continued)

## Factors that may affect future current and total tax charges

The company's future tax charge will be affected by the fall in the UK mainstream corporation tax rate from 30% to 28% from 1 April 2008 Deferred tax above has been calculated at 28% as it is expected that temporary differences will reverse after 1 April 2008

## 7 Tangible fixed assets

| <b></b>              | Vehicles<br>£                         |
|----------------------|---------------------------------------|
| Cost                 |                                       |
| At beginning of year | 13,726,055                            |
| Additions            | 5,666,794                             |
| Disposals            | (1,701,142)                           |
| At end of year       | 17,691,707                            |
| •                    | 2.,42.2,10                            |
|                      | <del></del>                           |
| Depreciation         |                                       |
| At beginning of year | 4,537,417                             |
| Charge for the year  | 3,068,519                             |
| Disposals            | (1,224,632)                           |
|                      | · · · · · · · · · · · · · · · · · · · |
| At end of year       | 6,381,304                             |
|                      |                                       |
| Net book value       |                                       |
| At 31 December 2007  | 11,310,403                            |
|                      |                                       |
| A+ 21 December 2006  | 0.100.420                             |
| At 31 December 2006  | 9,188,638                             |
|                      |                                       |

## Residual values

The following table sets out the maturity of the un-guaranteed residual value of vehicles leased to customers

|  | Vehicles  |
|--|-----------|
|  | £         |
| Year in which residual value will be recovered |           |
| Between two and five years                     | 4,091,000 |
|  |           |

Regular reviews are made of residual values in the light of available market data and provisions are made in respect of leases where recovery is in doubt

## 8 Debtors

|  | 2007<br>£        | 2006<br>£          |
|--|------------------|--------------------|
| Group relief Amounts owed by group undertaking | 3,262<br>339,945 | 173,631<br>166,314 |
|  | <del></del>      | <del></del>        |
|  | 343,207          | 339,945            |
|  |                  |                    |

| 9 Creditors: amounts falling due within one year           |           |           |
|--|-----------|-----------|
|  | 2007      | 2006      |
|  | £         | £         |
| Term loan  | 3,719,504 | 3,220,778 |
| Other creditors  | 125,000   | 125,000   |
|  | 3,844,504 | 3,345,778 |
|  | 3,044,304 | 3,343,776 |
|  |           |           |
| Further details of the loan are disclosed in note 10       | •         |           |
| 10 Creditors: amounts falling due after more than one year |           |           |
|  | 2007      | 2006      |
|  | £         | £         |
| Term loan  | 7,880,549 | 6,160,860 |
|  |           |           |
|  | £         | £         |
| Amounts payable  |           |           |
| In more than one year but not more than two years          | 3,354,696 | 3,020,641 |
| In more than two years but not more than five years        | 4,525,853 | 3,140,219 |
|  | 7,880,549 | 6,160,860 |
|  |           |           |

The loan is secured by way of a floating charge over the company's assets. Interest charged on the loan is set at a variable rate determined by the provider of the loan.

# 11 Provisions for habilities

|  | Deferred tax<br>£  |
|--|--------------------|
| At beginning of year Transfer to profit and loss account | 242,434<br>(8,408) |
| At end of year   | 234,026            |
|  |                    |

The provision for liabilities relates to deferred tax arising from accelerated capital allowances and other timing differences and represents the full potential liability at 28%

| 12      | Share capital   |                  |                         |           |
|---------|---|------------------|-------------------------|-----------|
|         | -   |                  | 2007                    | 2006      |
|         |   |                  | £                       | £         |
| Autho   |   |                  |                         |           |
| 100 or  | dinary shares of £1 each                                    |                  | 100                     | 100       |
|         |   |                  |                         |           |
| Allotte | ed, called up and fully paid                                |                  |                         |           |
| 2 ordii | nary shares of £1 each                                      |                  | 2                       | 2         |
|         |   |                  |                         |           |
| 13      | Reconciliation of movements in equity shareholders' deficit |                  |                         |           |
|         |   | Share<br>capital | Profit and loss account | Total     |
|         |   | £                | £                       | £         |
| At be   | ginning of year   | 2                | (220,491)               | (220,489) |
| Defic   | it for the financial year                                   | -                | (84,980)                | (84,980)  |
|         |   |                  | <del></del>             |           |
| At en   | d of year   | 2                | (305,471)               | (305,469) |

## 14 Capital commitments

Amounts contracted for but not provided in the financial statements amounted to £Nil (2006 £Nil)

## 15 Related party transactions

As a wholly owned subsidiary of Carillion plc, the company has taken advantage of the exemption under Financial Reporting Standard 8 not to provide information on related party transactions with other undertakings within the Carillion plc group. Note 16 gives details of how to obtain a copy of the published financial statements of Carillion plc.

## 16 Parent company

The company's immediate and ultimate parent company is Carillion plc which is incorporated in Great Britain and registered in England and Wales

Copies of the group financial statements of Carillion plc are available from 24 Birch Street, Wolverhampton, WV1 4HY