Abbreviated Accounts

for the Year Ended 31 January 2011

for

Castlepoint Gas & Heating Co. Limited



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Company Information for the Year Ended 31 January 2011

DIRECTORS:

D Wells K Wells G White M K Curham

SECRETARY.

Mrs J J Martin

REGISTERED OFFICE:

Hillside

Goldfinch Lane Thundersley Benfleet Essex SS7 3LS

REGISTERED NUMBER

01765130

AUDITORS:

Michael Letch & Partners LLP Accountants and Statutory Auditors

146 High Street Billericay Essex CM12 9DF

Report of the Directors for the Year Ended 31 January 2011

The directors present their report with the financial statements of the company for the year ended 31 January 2011

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of heating installation and maintenance in the gas and associated industries

REVIEW OF BUSINESS

The results of the company show a reduction in turnover of 21%, mainly due to the squeeze on public sector spending. There has been a reduction in gross profit achieved down from 29 06% in 2010 to 25 3% in 2011 due to an increase in the price of raw material, coupled with the more competitive quotes due to the increase in competition. This has resulted in a reduction in gross profit of £1 3 million and in turn a proportionate reduction in net profit.

The company have made efficiency savings in order to address the reduction in turnover and gross margin. These have been achieved by a reduction in the workforce, via redundancies. The company have also moved into new head offices, which they purchased from cash reserves during the year, so there will be overhead savings on rent, and other costs. The Company has also invested in making their new offices environmentally friendly and carbon neutral by the use of renewable energies, this is expected to reduce future heating bills significantly. Once fully operational the office will be used as a working example to potential customers for renewable energy ideas.

The company continues to show a strong net current asset cover over current liability in excess of 2 91 1 This represents an excess in assets over liabilities of over £3 25 million. The company has maintained a healthy cash balance of £2 8 million.

The directors predict that the company's profit and trading levels will remain similar to the current year. This will be achieved by the company continuing to tighten the control on the ordering of raw materials, together with improved labour efficiencies. In an attempt to maintain the turnover, the company are continuing to invest resources in building up expertise in other areas. The electrical works and renewable energies.

The company will continue to employ apprentices during the year to maintain its high level of training. The company will also continue to offer all staff additional training, so that all staff will achieve a recognised training certificate i.e. City & Guilds etc.

DIVIDENDS

The total distribution of dividends for the year ended 31 January 2011 will be £1,750,000

FUTURE DEVELOPMENTS

The prospects for the longer term continue, as always, to be difficult to predict, especially in today's economic climate. The company's main customers are local authorities, therefore the company's principle risks and uncertainties are the exposure to local authority budgets for heating installation and maintenance. The Company are therefore continuing to look to expand its customer base in the electrical and domestic market to offset this risk.

The Company also recognise that there is a change in the industry and see the Company's long term growth at being at the forefront of the renewable energy markets. The Company have made investment in resources and in training in the various type of renewable energies available. As part of the Company's confidence in this future market they have made a significant positive investment in converting it's new head office into a working example of the various types of renewable energies available. This will enable the Company to demonstrate these technologies, together with their environmental benefits and future cost savings to potential customers.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 February 2010 to the date of this report

D Wells

K Wells

G White

M K Curham

Report of the Directors for the Year Ended 31 January 2011

COMPANY'S POLICY ON PAYMENT OF CREDITORS

It is the company's policy that payments to suppliers are made in accordance with those terms and conditions agreed with its suppliers, provided that all trading terms and conditions have been complied with

FINANCIAL INSTRUMENTS

The Company's principle financial instruments comprise of bank balances, bank overdrafts, trade debtors, trade creditors, and loans to the company The main purpose of these instruments is to raise funds for the company's operations and to finance the company's operations

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding. The company also makes use its large cash surplus with the use of its money market facilities.

In respect of loans these comprise of loans from the directors and loans from financial institutions. The interest rate on the loans from financial institutions are variable but the monthly repayments are fixed. The company manages its liquidity risk by ensuring that there are sufficient funds to meet the payments. The loans from the directors are interest free and repayable on demand. The directors are aware of the company's required finance and have determined that these will only be repaid, in whole or in part, when finance is available.

Trade debtors are managed in respect of credit and cash flow risk by the implementation of suitable credit control procedures, where receivable balances are closely monitored on an ongoing basis for both time and credit limits

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

POLITICAL AND CHARITABLE CONTRIBUTIONS

The Company made charitable donations totalling £10,012 during the year

Political donations amounting to £10,000 were also made to the Labour Party during the year

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Report of the Directors for the Year Ended 31 January 2011

AUDITORS

The auditors, Michael Letch & Partners LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

D Wells - Director

Date

Quells
67H July 2011

Report of the Independent Auditors to Castlepoint Gas & Heating Co Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages six to seventeen, together with the full financial statements of Castlepoint Gas & Heating Co Limited for the year ended 31 January 2011 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

Michael B Letch FCCA (Senior Statutory Auditor) for and on behalf of Michael Letch & Partners LLP

Accountants and Statutory Auditors

146 High Street Billericay

Essex CM12 9DF

Date

1/07/2011

Abbreviated Profit and Loss Account for the Year Ended 31 January 2011

No	otes	2011 £	2010 £
TURNOVER		11,425,614	14,479,025
Cost of sales and other operating income		(8,534,470)	(10,270,361)
		2,891,144	4,208,664
Administrative expenses		1,458,743	1,475,775
OPERATING PROFIT	3	1,432,401	2,732,889
Interest receivable and similar income		13,174	205,274
		1,445,575	2,938,163
Interest payable and similar charges	4	9,157	11,920
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,436,418	2,926,243
Tax on profit on ordinary activities	5	398,763	825,215
PROFIT FOR THE FINANCIAL YEAR		1,037,655	2,101,028
Retained profit brought forward		4,627,932	4,976,904
		5,665,587	7,077,932
Dividends	6	(1,750,000)	(2,450,000)
RETAINED PROFIT CARRIED FORWARD		3,915,587	4,627,932

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

NOTE OF HISTORICAL COST PROFITS AND LOSSES

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material

<u>Abbreviated Balance Sheet</u> 31 January 2011

		2011		2010	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		1,001,263		686,226
CURRENT ASSETS					
Stocks	8	14,000		15,000	
Debtors	9	2,083,179		1,737,600	
Cash at bank and in hand		2,868,445		4,891,580	
		4,965,624		6,644,180	
CREDITORS					
Amounts falling due within one year	10	1,705,539		2,308,475	
NET CURRENT ASSETS			3,260,085		4,335,705
TOTAL ASSETS LESS CURRENT LIABILITIES			4,261,348		5,021,931
CREDITORS Amounts falling due after more than one year	11		(340,154)		(372,928)
Amounts failing due after more than one year	• •		(5.10,15.1)		(3,2,,,20)
PROVISIONS FOR LIABILITIES	14		(5,507)		(20,971)
NET ASSETS			3,915,687		4,628,032
					
CAPITAL AND RESERVES					
Called up share capital	15		100		100
Profit and loss account			3,915,587		4,627,932
SHAREHOLDERS' FUNDS	17		3,915,687		4,628,032

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on July 6th voil and were signed on its behalf by

M K Curham - Director

D Wells - Director

The notes form part of these abbreviated accounts

Cash Flow Statement for the Year Ended 31 January 2011

		2011		2010	
Net cash inflow	Notes	£	£	£	£
from operating activities	1		779,395		2,772,937
Returns on investments and					
servicing of finance	2		4,017		193,354
Taxation			(675,136)		(899,750)
Capital expenditure	2		(401,513)		(70,576)
Equity dividends paid			(1,750,000)		(2,450,000)
			(2,043,237)		(454,035)
Financing	2		20,102		(87,370)
Decrease in cash in the period			(2,023,135)		(541,405)
Reconciliation of net cash flow to movement in net funds	3				
Decrease					
in cash in the period Cash outflow		(2,023,135)		(541,405)	
from decrease in debt		32,429		34,998	
Change in net funds resulting from cash flows			(1.000.704)		(554.45-)
from cash flows			(1,990,706)		(506,407)
Movement in net funds in the period Net funds at 1 February			(1,990,706) 4,477,275		(506,407) 4,983,682
Net funds at 31 January			2,486,569		4,477,275

Notes to the Cash Flow Statement for the Year Ended 31 January 2011

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2011	2010
	£	£
Operating profit	1,432,401	2,732,889
Depreciation charges	76,963	69,054
Loss on disposal of fixed assets	9,513	1,469
Decrease/(Increase) in stocks	1,000	(2,725)
(Increase)/Decrease in debtors	(345,579)	99,856
Decrease in creditors	(394,903)	(127,606)
Net cash inflow from operating activities	779,395	2,772,937
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FL	OW STATEMENT	
	2011	2010
	2011 £	2010 £
Deturns on investments and company of finance	~	2
Returns on investments and servicing of finance Interest received	13,174	205,274
Interest received	(9,157)	(11,920)
interest paid		(11,720)
Net cash inflow for returns on investments and servicing of finance	4,017	193,354
Capital expenditure		
Purchase of tangible fixed assets	(401,513)	(79,176)
Sale of tangible fixed assets	-	8,600
54.5 V. 148.5.5 V. 11.02 4.5000		
Net cash outflow for capital expenditure	(401,513)	(70,576)
Financing		
Loan repayments in year	(32,429)	(34,998)
Amount introduced by directors	52,531	(5-1,270)
Amount withdrawn by directors	J2,JJ1 -	(52,372)
Amount windiams by discools		(32,372)
Net cash inflow/(outflow) from financing	20,102	(87,370)
The two mongodison, nom maneng	20,102	(07,570)

2

Notes to the Cash Flow Statement for the Year Ended 31 January 2011

ANALYSIS OF CHANGES IN NET FUNDS

3

	At 1 2 10	Cash flow	At 31 1 11 £
Net cash Cash at bank and in hand	4,891,580	(2,023,135)	2,868,445
	4,891,580	(2,023,135)	2,868,445
Debt Debts falling due within one year	(41,377)	(345)	(41,722)
Debts falling due after one year	(372,928)	32,774	(340,154)
	(414,305)	32,429	(381,876)
Total	4,477,275	(1,990,706)	2,486,569

Notes to the Abbreviated Accounts for the Year Ended 31 January 2011

ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Turnover

1

Turnover represents net invoiced sales of goods, excluding value added tax

The whole of the turnover is attributable to the one principle activity of the company, heating installation and maintenance All turnover can be geographically analysed to the United Kingdom

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property - Straight line over 50 years

Improvements to property - 25% on cost

Plant and machinery - 25% on reducing balance
Fixtures and fittings - 25% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 25% on reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

2 STAFF COSTS

	2011	2010
	£	£
Wages and salaries	2,632,078	3,221,556
Social security costs	264,663	366,528
Other pension costs	48,000	81,000
	2,944,741	3,669,084
The average monthly number of employees during the year was as follows		
	2011	2010
Direct labour	64	79
Administrative labour	9	11
		
	73	90
		

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

3 OPERATING PROFIT

The operating profit is stated after charging

	Hire of plant and machinery Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration	2011 £ 8,252 76,963 9,513 12,000	2010 £ 15,741 69,054 1,469 15,000
			===
	Directors' remuneration	170,544	291,858
4	INTEREST PAYABLE AND SIMILAR CHARGES		
		2011 £	2010
	Bank interest	£ _	£ 85
	Interest on taxation	(136)	797
	Mortgage interest	9,293	11,038
			
		9,157	11,920
5	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows		
	The tax onlings on the profit on ordinary derivities to: the your was as follows	2011 £	2010 £
	Current tax		
	UK corporation tax	414,227	820,585
	Deferred tax	(15,464)	4,630
	Tax on profit on ordinary activities	398,763	825,215

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

5 TAXATION - continued

Factors affecting the tax char	rge	ırg	a	ct	tax	the	cting	affe	actors	F
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The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

			2011 £	2010 £
	Profit on ordinary activities before tax		1,436,418	2,926,243
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2010 - 28%)		402,197	819,348
	Effects of Income & expenditure not deductible for tax purposes Difference between depreciation and capital allowances		3,185 8,845	3,506 (2,269)
	Current tax charge		414,227	820,585
6	DIVIDENDS		2011	2010
	Interim		£ 1,750,000	£ 2,450,000
7	TANGIBLE FIXED ASSETS			
			Improvements	
		Freehold property £	to property £	Plant and machinery £
	COST	~	*	~
	At 1 February 2010	520,456	-	72,342
	Additions	310,418	59,112	17,517
	At 31 January 2011	830,874	59,112	89,859
	DEPRECIATION			
	At 1 February 2010	23,640	_	54,231
	Charge for year	9,118	14,778	8,907
	Eliminated on disposal	-	-	-
	At 31 January 2011	32,758	14,778	63,138
	NET BOOK VALUE			
	At 31 January 2011	798,116	44,334	26,721
	At 31 January 2010	496,816		18,111

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

TANGIBLE FIXED ASSETS - continued

	Fixtures			
	and	Motor	Computer	
	fittings	vehicles	equipment	Totals
	£	£	£	£
COST				
At 1 February 2010	16,955	481,370	55,332	1,146,455
Additions	11,773	-	2,693	401,513
Disposals	(10,382)	(78,835)		(89,217)
At 31 January 2011	18,346	402,535	58,025	1,458,751
DEPRECIATION				-
At 1 February 2010	14,586	323,749	44,023	460,229
Charge for year	3,236	37,333	3,591	76,963
Eliminated on disposal	(9,159)	(70,545)		(79,704)
At 31 January 2011	8,663	290,537	47,614	457,488
NET BOOK VALUE				
At 31 January 2011	9,683	111,998	10,411	1,001,263
At 31 January 2010	2,369	157,621	11,309	686,226

Included in cost of land and buildings is freehold land of £375,000 (2010 - £225,000) which is not depreciated

8 STOCKS

9

	2011 £	2010
Stocks	14,000	15,000
DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	2011	2010
	£	£
Trade debtors	1,969,606	1,587,226
Other debtors	90,750	112,461
Prepayments and accrued income	22,823	37,913
	2,083,179	1,737,600
		

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

10 CREDITORS, AMOUNTS FALLING DUE WITHIN UNE	0	CREDITORS. AMOUNTS FALLING DUE WITHIN ONE Y	EAR
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10	CREDITORS. AMOUNTS TABLETO DUE WITHIN ONE TEAR		
		2011	2010
		£	£
	Bank loans and overdrafts (see note 12)	41,722	41,377
	Trade creditors	840,732	1,008,728
	Tax	109,676	370,585
	Social security and other taxes	274,018	332,794
	Directors' loan accounts	55,987	3,456
	Accrued expenses	383,404	551,535
		1,705,539	2,308,475
		=	
11	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2011	2010
		£	£
	Bank loans (see note 12)	340,154	372,928
			
12	LOANS		
	An analysis of the maturity of loans is given below		
		2011	2010
		£	£
	Amounts falling due within one year or on demand		
	Bank loans	41,722	41,377
			
	Amounts falling due between one and two years		
	Bank loans - 1-2 years	41,722	42,556
			
	Amounts falling due between two and five years		
	Bank loans - 2-5 years	125,165	135,084
	Amounts falling due in more than five years		
	Repayable by instalments		
	Bank loan over 5 years	173,267	195,288

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

13 SECURED DEBTS

The following secured debts are included within creditors

	2011	2010
	£	£
Bank loans	381,876	414,305

The company's bank loans, together with a paylow facility of £180,000 are secured by way of a 1st charge over the company's freehold properties and the company's business premium account held with its bankers. In addition, the bank have a personal guarantee of up to £255,000 from the managing director, Mr D Wells, together with further charges over freehold properties held by Mr D Wells.

2011

2010

14 PROVISIONS FOR LIABILITIES

Deferred tax	5,507 ———	£ 20,971
		Deferred tax £
Balance at 1 February 2010 change in year		20,971 (15,464)
Balance at 31 January 2011		5,507

15 CALLED UP SHARE CAPITAL

Allotted, issued and fully paid				
Number	Class	Nominal	2011	2010
		value	£	£
100	Ordinary	£1	100	100

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2011

16 RELATED PARTY DISCLOSURES

Freehold premises at 481 Church Road, Thundersley, Essex were rented to the company by Mr D Wells, until October 2010, a director and controlling shareholder, at a rent of £13,500 (2010 £18,000)

Personal guarantees totalling £255,000 (2010 £255,000) have been given by Mr D Wells to the company's bankers

Mr D Wells operates a director's loan account which is disclosed in note 10 to the accounts

During the year the company traded with Castle Point Motors Limited (CPM Limited), of which Mr K Wells, a company Director, is a Director and shareholder During the year the company purchased goods and services from CPM Limited totalling £68,702 (2010 £104,125) As at 31 January 2011 the company owed CPM Ltd £8,849 (2010 £7,397) This amount is included within trade creditors

CPM Limited operates from freehold premises owned by the company, at Manor Trading Estate Rent totalling £31,320 has been paid in the year (2010 £24,000)

During previous years the company advanced funds to CPM Limited As at 31 January 2010 CPM Limited owed the company £3,680, no balance was outstanding at 31 January 2011

2011

2010

The above transactions have been carried out under normal commercial terms

17 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	£	2010 £
Profit for the financial year	1,037,655	2,101,028
Dividends	(1,750,000)	(2,450,000)
Net reduction of shareholders' funds	(712,345)	(348,972)
Opening shareholders' funds	4,628,032	4,977,004
Closing shareholders' funds	3,915,687	4,628,032
		=======================================

18 ULTIMATE CONTROLLING PARTY

Mr D and Mrs V Wells hold the entire issued share capital of the company