REGISTERED NUMBER: 1765130

Abbreviated Accounts

for the Year Ended 31 January 2008

<u>for</u>

Castle Point Gas & Heating Co. Limited

THURSDAY



19/06/2008 COMPANIES HOUSE 305

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Company Information for the Year Ended 31 January 2008

DIRECTORS:

D Wells K Wells

G White M K Curham

SECRETARY:

Mrs J J Martin

REGISTERED OFFICE.

Hillside

Goldfinch Lane Thundersley Benfleet Essex SS7 3LS

REGISTERED NUMBER:

1765130

AUDITORS.

Michael Letch & Partners

146 High Street Billericay Essex CM12 9DF

Report of the Directors for the Year Ended 31 January 2008

The directors present their report with the accounts of the company for the year ended 31 January 2008

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of heating installation and maintenance in the gas and associated industries

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed accounts

The results of the Company show a similar turnover from the previous year. The results show an increase in the gross profit margin from 28% in 2007 to 31% for 2008 however part of this increase is due to the reclassification of the Company's work in progress under UTIF40 which is now included within the sales figure in the accounts (see note 19) Had the Company's work in progress been shown in the same way in 2007 the gross profit margin would have been 29%. The operating profit (profit before interest and taxes) is up 9% on the previous year.

The Company's net current assets have also increased by 44% on the previous year and show a healthy net current asset cover over current liability in excess of 22, this represents an excess in assets over liabilities in excess of £3 6million. The company has also increased its cash balance from £3,289,858 in 2007 to £4,974,398 in 2008 an increase of £1,684,540 in the year. In summary the Directors consider that it has been a successful year of growth

The prospects for the longer term continue, as always, to be difficult to predict. The Company's main customers are local authorities, therefore the Company's principle risks and uncertainties are the exposure to local authority budgets for heating installation and maintenance.

The directors predict that although the market has been hit by large increases in the price of raw material and fuel that the company's profit levels will remain the same. This will achieved by tighter control on the ordering of raw materials, together with a reduction of unproductive labour costs, thus increasing productive work.

The Company will employ a further three apprentices during the year to maintain its high level of training. The company will also continue to offer all staff additional training, so that all staff will achieve a recognised training certificate i.e. City & Guilds etc.

DIVIDENDS

Interim dividends totalling £10000 per share were paid during the year. The directors recommend that no final dividend be paid

The total distribution of dividends for the year ended 31 January 2008 will be £1,000,000

DIRECTORS

The directors shown below have held office during the whole of the period from 1 February 2007 to the date of this report

D Wells

K Wells

G White

M K Curham

COMPANY'S POLICY ON PAYMENT OF CREDITORS

It is the Company's policy that payments to suppliers are made in accordance with those terms and conditions agreed with its suppliers, provided that all trading terms and conditions have been compiled with

Report of the Directors for the Year Ended 31 January 2008

FINANCIAL INSTRUMENTS

The Companies principle financial instruments comprise bank balances, bank overdrafts, trade debtors, trade creditors, and loans to the company. The main purpose of these instruments is to raise funds for the Company's operations and to finance the Company's operations.

Due to the nature of the financial instruments used by the company these is no exposure to price risk. The Company's approach to managing other risks applicable to the financial instruments concerned is shown below

In respect of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding, the Company also makes use its large cash surplus with the use of its money market facilities

In respect of loans these comprise of loans from the directors and loans from financial institutions. The interest rate on the loans from financial institutions are variable but the monthly repayments are fixed. The company manages its liquidity risk by ensuring that there are sufficient funds to meet the payments. The loans from the directors are interest free and payable on demand. The directors are aware of the company's required finance and have determined that these will only be repaid, in whole or in part, when finance is available.

Trade debtors are managed in respect of credit and cash flow risk by the implementation of suitable credit control procedures, where receivable balances are closely monitored on an ongoing basis for both time and credit limits

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

DONATIONS

The Company made charitable donations totalling £6,165 during the year, six of which were in excess of £200 Political donations amounting to £2,000 were made to the labour party during the year

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Report of the Directors for the Year Ended 31 January 2008

AUDITORS

The auditors, Michael Letch & Partners, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

ON BEHALF OF THE BOARD:

18-6-08

D Wells - Director

Date

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Report of the Independent Auditors to Castle Point Gas & Heating Co. Limited Under Section 247B of the Companies Act 1985

We have examined the abbreviated accounts set out on pages six to sixteen, together with the financial statements of Castle Point Gas & Heating Co Limited for the year ended 31 January 2008 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

Basis of opinion

We conducted our work in accordance with Bulletin 2006/3 "The Special Auditor's Report on Abbreviated Accounts in the United Kingdom" issued by the Auditing Practices Board In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

Michael Leich & Paymer

146 High Street

Billericay Essex CM129DF

Date

Profit and Loss Account for the Year Ended 31 January 2008

	Notes	2008 £	2007 £
TURNOVER		13,114,377	13,334,715
Cost of sales		8,997,822	9,630,680
GROSS PROFIT		4,116,555	3,704,035
Administrative expenses		1,252,283	1,052,213
		2,864,272	2,651,822
Other operating income		18,000	<u> </u>
OPERATING PROFIT	3	2,882,272	2,651,822
Interest receivable and similar income		191,407	95,751
		3,073,679	2,747,573
Interest payable and similar charges	4	67,930	16,378
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	S	3,005,749	2,731,195
Tax on profit on ordinary activities	5 ,	902,756	824,442
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	R	2,102,993	1,906,753

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

NOTE OF HISTORICAL COST PROFITS AND LOSSES

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material

Abbreviated Balance Sheet 31 January 2008

		2008	8	2007	7
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		713,194		746,413
CURRENT ASSETS					
Stocks	8	15,964		12,358	
Debtors	9	1,636,312		2,663,372	
Cash at bank		4,974,398		3,289,858	
CD 77 0 0		6,626,674		5,965,588	
CREDITORS					
Amounts falling due within one year	10	3,003,243		3,455,251	
NET CURRENT ASSETS			3,623,431		2,510,337
TOTAL ASSETS LESS CURRENT					
LIABILITIES			4,336,625		3,256,750
CREDITORS					
Amounts falling due after more than o					
year	11		(450,368)		(470,802)
PROVISIONS FOR LIABILITIES	14		(13,679)		(16,363)
NET ASSETS			3,872,578		2,769,585
CAPITAL AND RESERVES					
Called up share capital	15		100		100
Profit and loss account	16		3,872,478		2,769,485
SHAREHOLDERS' FUNDS	17		3,872,578		2,769,585

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 18-6-6 and were signed on its behalf by

M K Curham - Director

D Wells - Director

Cash Flow Statement for the Year Ended 31 January 2008

		2008	8	2007	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		3,863,897		2,383,720
Returns on investments and servicing of finance	2		123,477		79,373
Taxation			(1,227,213)		(691,826)
Capital expenditure	2		(48,953)		(615,015)
Equity dividends paid			(1,000,000)		(800,000)
			1,711,208		356,252
Financing	2		(26,668)		739,147
Increase in cash in the period			1,684,540		1,095,399
Reconciliation of net cash flow to movement in net funds	3			·	
Increase in cash in the period Cash outflow/(inflow)		1,684,540		1,095,399	
from decrease/(increase) in debt		18,004		(490,145)	
Change in net funds resulting from cash flows			1,702,544		605,254
Movement in net funds in the period Net funds at 1 February			1,702,544 2,799,713		605,254 2,194,459
Net funds at 31 January			4,502,257		2,799,713

Notes to the Cash Flow Statement for the Year Ended 31 January 2008

1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2008	2007
	£	£
Operating profit	2,882,272	2,651,822
Depreciation charges	74,131	83,173
Loss on disposal of fixed assets	8,041	11,345
(Increase)/Decrease in stocks	(3,606)	529,915
Decrease/(Increase) in debtors	1,027,060	(1,780,118)
(Decrease)/Increase in creditors	(124,001)	887,583
Net cash inflow from operating activities	3,863,897	2,383,720

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2008 £	2007 £
Returns on investments and servicing of finance	*	*
Interest received	191,407	95,751
Interest paid	(67,930)	(16,378)
Net cash inflow for returns on investments and servicing of finance	123,477	79,373
Capital expenditure		
Purchase of tangible fixed assets	(71,628)	(621,790)
Sale of tangible fixed assets	22,675	6,775
Net cash outflow for capital expenditure	(48,953)	(615,015)
Financing		
New loans in year	•	500,000
Loan repayments in year	(18,004)	(9,855)
Amount introduced by directors	-	249,002
Amount withdrawn by directors	(8,664)	-
Net cash (outflow)/inflow from financing	(26,668)	739,147
	=====	

Notes to the Cash Flow Statement for the Year Ended 31 January 2008

3 ANALYSIS OF CHANGES IN NET FUNDS

Net cash	At 1 2 07	Cash flow £	At 31 1 08 £
Cash at bank	3,289,858	1,684,540	4,974,398
	3,289,858	1,684,540	4,974,398
Debt Debts falling due within one year Debts falling due	(19,343)	(2,430)	(21,773)
after one year	(470,802)	20,434	(450,368)
	(490,145)	18,004	(472,141)
Total	2,799,713	1,702,544	4,502,257

Notes to the Abbreviated Accounts for the Year Ended 31 January 2008

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

The whole of the turnover is attributable to the one principle activity of the company, heating installation and maintenance. All turnover can be geographically analysed to the United Kingdom

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property	- Straight line over 50 years
Plant and machinery	- 25% on reducing balance
Fixtures and fittings	- 25% on reducing balance
Motor vehicles	- 25% on reducing balance
Computer equipment	- 25% on reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

2 STAFF COSTS

	2008	2007
	£	£
Wages and salaries	2,312,523	2,010,132
Social security costs	250,626	216,984
Other pension costs	60,000	42,000
	2,623,149	2,269,116
The average monthly number of employees during the year was as follows.		
	2008	2007
Managing director	1	1
Direct labour	66	56
Administrative labour	7	6
		
	74	63
	====	===

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2008

3 **OPERATING PROFIT**

The operating profit is stated after charging

		2008	2007
		£	£
	Hire of plant and machinery	5,093	15,972
	Depreciation - owned assets	74,131	83,173
	Loss on disposal of fixed assets Auditors' remuneration	8,041	11,345
	Additions remuneration	15,000	14,500
	Directors' emoluments	257,139 ====	243,177
	Information regarding the highest paid director is as follows		
	0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2008	2007
		£	£
	Emoluments etc	120,001	120,000
4	INTEREST PAYABLE AND SIMILAR CHARGES		
		2008	2007
		£	£
	Bank interest	698	1,218
	Interest on taxation	31,964	7,258
	Mortgage interest	35,268	7,902
		67,930	16,378
			====
5	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows		
		2008	2007
		£	£
	Current tax.		
	UK corporation tax	905,440	827,213
	Deferred tax	(2,684)	(2,771)
	Tax on profit on ordinary activities	902,756	824,442
	-		=====

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2008

5 TAXATION - continued

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

			2008 £	2007 £
	Profit on ordinary activities before tax		3,005,749	2,731,195
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2007 - 30%)		901,725	819,359
	Effects of Income & expenditure not deductible for tax purposes Difference between depreciation and capital allowances		(743) 4,458	3,311 4,543
	Current tax charge		905,440	827,213
6	DIVIDENDS		2008	2007
	Interim		1,000,000 ======	£ 800,000
7	TANGIBLE FIXED ASSETS			
		Freehold property £	Plant and machinery £	Fixtures and fittings £
	COST	~	~	~
	At 1 February 2007 Additions	520,456	50,612 5,000	16,955
	At 31 January 2008	520,456	55,612	16,955
	DEPRECIATION			
	At 1 February 2007	5,910	42,424	11,278
	Charge for year	5,910	3,295	1,446
	At 31 January 2008	11,820	45,719	12,724
_	NET BOOK VALUE			
	At 31 January 2008	508,636	9,893	4,231
	At 31 January 2007	514,546	8,188	5,677

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2008

7 **TANGIBLE FIXED ASSETS - continued**

		Motor vehicles £	Computer equipment	Totals £
	COST			
	At 1 February 2007	429,037	50,722	1,067,782
	Additions	64,467	2,161	71,628
	Disposals	(69,821)		(69,821)
	At 31 January 2008	423,683	52,883	1,069,589
	DEPRECIATION			·—
	At 1 February 2007	231,328	30,429	321,369
	Charge for year	57,865	5,615	74,131
	Eliminated on disposal	(39,105)	, <u>-</u>	(39,105)
	At 31 January 2008	250,088	36,044	356,395
	NET BOOK VALUE			
	At 31 January 2008	173,595	16,839	713,194
	At 31 January 2007	197,709	20,293	746,413
8	STOCKS Stocks		2008 £ 15,964	2007 £ 12,358
9	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YE. Trade debtors	AR	2008 £ 1,489,035	2007 £ 2,529,480
	Other debtors		117,677	108,892
	Prepayments and accrued income		29,600	25,000
			1,636,312	2,663,372
10 =	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE Y	I ÆAR		
			2008	2007
			£	£
	Bank loans and overdrafts (see note 12)		21,773	19,343
	Trade creditors		1,223,874	1,145,548
	Tax		505,440	827,213
	Social security and other taxes		494,512	886,322
	Other creditors		4,260	-
	Directors' loan accounts		282,475	291,139
	Accrued expenses		470,909	285,686
			3,003,243	3,455,251

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2008

11 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Bank loans (see note 12)	2008 £ 450,368	2007 £ 470,802
LOANS		
An analysis of the maturity of loans is given below		
Amounts falling due within one year or on demand Bank loans	2008 £ 21,773	2007 £ 19,343
Amounts falling due between two and five years Bank loans - 2-5 years	139,090	92,743
Amounts falling due in more than five years		
Repayable by instalments Bank loan over 5 years	311,278	378,059
SECURED DEBTS		
The following secured debts are included within creditors		
Bank loans	2008 £ 472,141	2007 £ 490,145

The company's bank loans, together with a bond, guarantee and indemnity facility of £700,000 is secured by way of a 1st charge over the Company's freehold properties and the Companies business premium account held with its bankers. In addition, the bank have a personal guarantee of up to £255,000 from the managing director, Mr D Wells, together with a further charge over a freehold property held by Mr D Wells.

14 PROVISIONS FOR LIABILITIES

12

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Deferred tax	2008 £ 13,679	2007 £ 16,363
Balance at 1 February 2007 change in year		Deferred tax £ 16,363 (2,684)
Balance at 31 January 2008		13,679

Notes to the Abbreviated Accounts - continued for the Year Ended 31 January 2008

15 CALLED UP SHARE CAPITAL

	Authorised, all	lotted, issued and fully paid			
	Number	Class.	Nominal	2008	2007
	100	Ordinary	value £1	100	100
16	RESERVES				
					Profit
					and loss
					account
					£
	At 1 February	2007			2,769,485
	Profit for the y				2,102,993
	Dividends				(1,000,000)
	At 31 January	2008			3,872,478
17	RECONCILL	ATION OF MOVEMENTS IN SI	HAREHOLDERS' FUNDS		
				2008	2007
	D6'			£	£
	Profit for the fit Dividends	inanciai year		2,102,993	1,906,753
	Dividends			(1,000,000)	(800,000)
	Net addition t	to shareholders' funds		1,102,993	1,106,753
	Opening share	holders' funds		2,769,585	1,662,832
	Closing share	holders' funds		3,872,578	2,769,585

18 UITF40

In accordance with UITF40, the company's work in progress as at 31st January 2008 of £728,784 (2007 £969, 313) has been included within trade debtors. In the previous year the work in progress was included in stock and work in progress.

19 ULTIMATE CONTROLLING PARTY

Mr D and Mrs V Wells hold the entire issued share capital of the company