Company Registration No. 02711055 (England and Wales)

**Brothers Drinks Co. Limited** 

Annual report and financial statements for the year ended 31 December 2014

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Saffery Champness

# **Company information**

**Directors** M Showering

**J Showering** 

I Glen

C J Courage

Secretary I Glen

Company number 02711055

Registered office St Catherine's Court

**Berkeley Place** 

Clifton Bristol BS8 1BQ

**Independent auditors** Saffery Champness

St Catherine's Court

Berkeley Place

Clifton Bristol BS8 1BQ

Bankers HSBC Bank plc

13 High Street Shepton Mallet Somerset

BA4 5AD

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# Strategic report For the year ended 31 December 2014

The directors present their strategic report for the year ended 31 December 2014.

#### **Review of the business**

Brothers Drinks Co. Limited produced a pre-tax profit of £1,346,929 for the year, up from £1,137,093 in 2013.

The company's contract manufacturing capability adapts to changes in demand between different sectors of the drinks market. During the year under review there was a continued decline in demand for low alcohol spirit based fruit flavoured beverages and an increase in demand for premium soft drinks.

The market for the company's fruit flavoured cider remains challenging with intense competition as off-trade retailers fight for market share. This coupled with brand proliferation and range extensions on the supply side has led to a deflationary pricing environment and a squeeze on established brands. Our business has been impacted by these dynamics, experiencing a net sales revenue decline through volume and price/mix. The business has taken action to stabilise performance through reductions in selling expenses.

The company continued to invest in equipment to further enhance its production capability.

The company's objective is to increase profit before tax and return on capital employed whilst remaining conservatively financed.

#### Principal risks and uncertainties

The principal risks facing the business include: Government changes in excise rates and regulation; loss of a major bottling customer; and increased competition for the company's own brands. The company manages this risk by developing strong relationships with customers. During the year the company traded with a number of companies across a variety of product categories, which helps spread the risk. Discussions continue with existing and prospective customers.

# Strategic report (continued) For the year ended 31 December 2014

### **Key performance indicators**

The key financial highlights are as follows:

	2014	2013
	£	£
Turnover	19,643,534	26,188,288
Gross profit margin	5,548,741	6,789,071
Profit before tax	1,346,929	1,137,093
Dividends proposed	-	-
Net current assets	6,623,988	3,343,819
Net assets	9,995,106	8,964,295

The changing product mix led to a decline in turnover. A broadly neutral gross profit from bottling operations combined with a reduction in own brand sales led to a decline in gross profit. This was offset by decreased advertising and marketing costs to provide an 18.5% increase in profit before tax for the year compared to the previous year.

### **Future developments**

The directors are of the opinion that under favourable economic conditions the company will continue to trade profitably in future years.

On behalf of the board

I Glen

Director

28/09/2015

### **Directors' report**

## For the year ended 31 December 2014

The directors present their report and financial statements for the year ended 31 December 2014.

#### **Principal activities**

The principal activity of the company during the year was manufacturing and bottling alcoholic and non-alcoholic drinks.

#### Results and dividends

The results for the year are set out on page 7.

The directors have decided not to declare a dividend this year and to retain all profit earned within the business to fund working capital and future capital expenditure requirements.

The company's financial position remained strong at the year end, both in terms of cash and net assets.

The directors' report does not include a fair review of the business, details of the risks and uncertainties and future developments, as this information is documented within the Strategic Report as required under s414C(11).

### Research and development

The company continued to develop own brand products in the year.

#### **Directors**

The following directors have held office since 1 January 2014:

**M Showering** 

**J Showering** 

l Glen

**F K Showering** 

(Resigned 3 March 2015)

C J Courage

### **Auditors**

Saffery Champness have expressed their willingness to remain in office as auditors of the company.

Directors' report (continued)
For the year ended 31 December 2014

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

I Glen

**Director** 28/09/2015

# Independent auditors' report To the members of Brothers Drinks Co. Limited

We have audited the financial statements of Brothers Drinks Co. Limited for the year ended 31 December 2014 set out on pages 7 to 25. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 - 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent auditors' report (continued) To the members of Brothers Drinks Co. Limited

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Lemon (Senior Statutory Auditor) for and on behalf of Saffery Champness

**Chartered Accountants Statutory Auditors** 

29 9 15

St Catherine's Court Berkeley Place Clifton Bristol BS8 1BQ

# Profit and loss account For the year ended 31 December 2014

	Notes	2014 £	2013 £
Turnover	2	19,643,534	26,188,288
Cost of sales		(14,094,793)	(19,399,217)
Gross profit		5,548,741	6,789,071
Distribution costs		(1,739,274)	(2,951,320)
Administrative expenses		(2,646,695)	(2,860,047)
Other operating income		10,000	5,000
Operating profit	3	1,172,772	982,704
Other interest receivable and similar			
income	4	181,548	161,815
Interest payable and similar charges	5	(7,391)	(7,426)
Profit on ordinary activities before			
taxation		1,346,929	1,137,093
Tax on profit on ordinary activities	6	(317,126)	(295,601)
Profit for the year	18	1,029,803	841,492

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

The notes on pages 13 to 25 form part of these financial statements.

Balance sheet As at 31 December 2014

			2014		2013
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7 .		3,747,150		4,024,435
Investments	8	•	1		2,055,183
			3,747,151		6,079,618
Current assets					
Stocks	9	551,277		1,674,004	
Debtors	10	2,344,796		6,022,113	
Investments	<b>11</b> .	2,235,992		838	
Cash at bank and in hand		5,117,106		2,300,868	
		10,249,171		9,997,823	
Creditors: amounts falling due					
within one year	12	(3,625,183)		(6,654,004)	
Net current assets			6,623,988		3,343,819
Total assets less current liabilities			10,371,139		9,423,437
Creditors: amounts falling due after					
more than one year ~	13		(60,384)		(192,457)
Provisions for liabilities	14		(315,649)		(266,685)
			9,995,106		8,964,295
Capital and reserves					
Called up share capital	17		1,409,311		1,408,303
Share premium account	18		1,331		1,331
Other reserves	18		87,545		87,545
Profit and loss account	18		8,496,919		7,467,116
Shareholders' funds	19		9,995,106		8,964,295

The notes on pages 13 to 25 form part of these financial statements.

Balance sheet (continued) As at 31 December 2014

Approved by the Board and authorised for issue on .28/09/2015.....

Matthew Showery

M Showering

Director

Company Registration No. 02711055

# Cash flow statement For the year ended 31 December 2014

	£	2014 £	£	2013 £
Net cash inflow from operating activities		3,242,697		1,406,354
Returns on investments and servicing of finance				
Interest received	181,500		161,772	
Interest paid	(7,391)	•	(7,426)	
Dividends received	(7,391) 48		43	•
Net seek inflow for returns on investments				
Net cash inflow for returns on investments and servicing of finance		174,157	·	154,389
Taxation		(305,427)		(176,841)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(160,403)		(160,112)	
Payments to acquire investments			(2,000,000)	
Receipts from sales of tangible assets	19,289		3,200	
Net cash outflow for capital expenditure		(141,114)		(2,156,912)
Net cash inflow/(outflow) before				
management of liquid resources and financing		2,972,203		(773,010)
Plana atau				
Financing			402.457	
New long term bank loan	-		192,457	
Other new short term loans	-		139,964	
Repayment of long term bank loan	(132,073)		(138,052)	
Repayment of other short term loans			(69,619)	
Net cash (outflow)/inflow from financing		(132,073)		124,750
Increase/(decrease) in cash in the year		2,840,130		(648,260)

# Notes to the cash flow statement For the year ended 31 December 2014

1	Reconciliation of operating profit to net activities	cash inflow from	operating	2014	2013
				£	£
	Operating profit			1,172,772	982,704
	Depreciation of tangible assets		•	421,927	480,531
	Profit on disposal of tangible assets			(4,066)	(3,200)
	Decrease in stocks			1,122,727	589,746
	Decrease/(increase) in debtors			3,677,317	(1,194,860)
	(Decrease)/Increase in creditors within o	ne year		(3,006,708)	537,206
	Increase in provisions			39,044	68,400
	Equity-settled share-based payments			1,008	1,008
	Rolled-up interest on loan notes			(163,830)	(55,182)
	Net cash inflow from operating activities	s		3,260,191	1,406,353
2	Analysis of net funds	1 January 2014	Cash flow	Other non-	31 December 2014
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	2,300,868	2,816,238	-	5,117,106
	Bank overdrafts	(23,892)	23,892	-	-
		2,276,976	2,840,130		5,117,106
	Liquid resources:				
	Current asset investments	838		(838)	
	Debt:				
	Debts falling due within one year	(139,964)	_	_	(139,964)
	Debts falling due after one year	(192,457)	132,073	-	(60,384)
		(332,421)	132,073	-	(200,348)
	Net funds	1,945,393	2,972,203	(838)	4,916,758

# Notes to the cash flow statement (continued) For the year ended 31 December 2014

3	Reconciliation of net cash flow to movement in net funds	2014 £	2013 £
	Increase/(decrease) in cash in the year	2,840,130	(648,260)
	Cash outflow/(inflow) from decrease/(increase) in debt	132,073	(124,750)
	Other non cash changes	(838)	-
	Movement in net funds in the year	2,971,365	(773,010)
	Opening net funds	1,945,393	2,718,403
	Closing net funds	4,916,758	1,945,393

# 4 Liquid resources

Included as liquid resources are cash and bank balances and bank overdrafts repayable on demand only.

# Notes to the financial statements For the year ended 31 December 2014

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

The financial statements present information about the company as an individual undertaking. Group accounts are not prepared as the company's subsidiary is dormant and its net assets immaterial.

#### 1.3 Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after the deduction of trade discounts, value added tax and duty.

### 1.4 Research and development

Research and development expenditure is written off to the profit and loss account in the year in which it is incurred.

### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold buildings

2 - 4% straight line

Plant and machinery

5 - 20% straight line or 20% reducing balance

Fixtures, fittings and equipment

20 - 25% straight line

**Motor vehicles** 

25% straight line

#### 1.6 Leasing

Rentals payable or receivable under operating leases are charged to or credited against income on a straight line basis over the lease term.

### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

Current asset investments are stated at the lower of cost and net realisable value.

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items. In the case of finished goods, cost includes not only the purchase cost of raw materials but also the cost of production overheads and duty paid.

# Notes to the financial statements (continued) For the year ended 31 December 2014

## 1 Accounting policies

(continued)

#### 1.9 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

### 1.10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

## 1.11 Share-based payments

The company issues equity-settled share based payments to one of the directors. Equity-settled share-based payments are measured at par and are recognised as an expense on the date of an issue, together with a corresponding increase in equity.

### 2 Turnover

### Geographical market

		2014 £	2013 £
	United Kingdom	19,252,543	26,047,213
	Overseas	390,791	141,075
		19,643,334	26,188,288
3	Operating profit	2014	2013
	Operating profit is stated after charging:	£	£
	Depreciation of tangible assets	421,926	480,531
	Operating lease rentals	334,818	387,544
	Auditors' remuneration (including expenses and benefits in kind)	12,250	12,000
	Auditor's remuneration for non-audit services	5,750	6,000
	and after crediting:		
	Profit on disposal of tangible assets	(4,066)	(3,200)

# Notes to the financial statements (continued) For the year ended 31 December 2014

4	Investment income	2014 £	2013 £
	Dividends received Other interest	48 165,896	43 161,772
5	Interest payable	2014 £	2013 £
	On bank loans and overdrafts	7,391	7,426

# Notes to the financial statements (continued) For the year ended 31 December 2014

6	Taxation	2014	2013
	Domestic current year tax	£	£
	U.K. corporation tax	307,206	287,933
	O.K. Corporation tax	307,206	
	Total current tax	307,206	287,933
	Deferred tax		
	Origination and reversal of timing differences	9,920	7,668
•		247.426	205.604
		317,126 ———	295,601 ======
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	1,346,929	1,137,093 ======
	Profit on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 21.49% (2013 - 23.25%)	289,455	264,374
	Effects of:		
	Non deductible expenses	7,585	13,573
	Depreciation for period in excess of capital allowances	8,563	12,054
	Tax chargeable at lower rates	(259)	(2,058)
	Dividends and distributions received	(10)	(10)
	Other tax adjustments	1,872	
		17,751	23,559
	Current tax charge for the year	307,206	287,933

# Notes to the financial statements (continued) For the year ended 31 December 2014

7	Tangible fixed assets					
		Freehold	Plant and	Fixtures,	Motor	Total
		buildings	machinery	fittings and	vehicles	
				equipment		
	·	£	° <b>£</b>	£	£	£
	Cost					
	At 1 January 2014	3,762,118	5,869,972	986,218	105,353	10,723,661
	Additions	-	90,258	42,032	28,113	160,403
	Disposals		(26,373)	(30,587)	(41,042)	(98,002)
	At 31 December 2014	3,762,118	5,933,857	997,663	92,424	10,786,062
	Depreciation			_		
	At 1 January 2014	1,126,256	4,654,745	830,434	87,791	6,699,226
	On disposals	-	(26,373)	(29,288)	(26,579)	(82,240)
	Charge for the year	101,985	240,003	71,020	<u>,</u> 8,918	421,926
	At 31 December 2014	1,228,241	4,868,375	872,166	70,130	7,038,912
	Net book value					
	At 31 December 2014	2,533,877	1,065,482	125,497	22,294	3,747,150
	At 31 December 2013	2,635,862	1,215,227	155,784	17,562	4,024,435

The net book value of freehold property includes £750,000 (2013: £750,000) relating to freehold land which is not depreciated.

# Notes to the financial statements (continued) For the year ended 31 December 2014

8	Fixed asset investments			
	•	Unlisted	Shares in	Total
		investments	group	
		u	ndertakings	
		£	£	£
	Cost			
	At 1 January 2014	2,055,182	1	2,055,183
	Additions	179,972	-	179,972
	Reclassification	(2,235,154)		(2,235,154)
	At 31 December 2014		1	1
	Net book value			
	At 31 December 2014		1	1
	A) 24 B	2.055.402	•	2.055.402
	At 31 December 2013	2,055,182	1	2,055,183

The company owns 100% of the issued share capital of Dulcote Limited. The company is registered in England. The company has not traded since incorporation. Its aggregate capital and reserves at the year end amounted to £1.

On 12 March 2013, the company invested in a fellow drinks company, Fevertree TopCo Limited. The initial investment, of £2,000,000, involved the acquisition of a minority shareholding for £15,604 and the provision of long term loans of £1,984,396.

During the year, Fevertree TopCo Limited went to market listing on the FTSE AIM as Fevertree Drinks Plc. The entire investment held was converted to ordinary share capital, inclusive of loan interest rolled up in the year. Due to the nature of the investment, it has been reclassified as a current asset investment.

9	Stocks	2014	2013
		£	£
	Raw materials and consumables	445,177	1,567,900
	Finished goods and goods for resale	106,100	106,104
		551,277	1,674,004

# Notes to the financial statements (continued) For the year ended 31 December 2014

	Debtors	2014 £	2013 £
	Trade debtors	2,063,789	5,930,238
	Other debtors	-,,	50,100
	Prepayments and accrued income	281,007	41,775
	·	2,344,796	6,022,113
11	Current asset investments	2014 £	2013 £
	Listed investments	2,235,992	838
	Market valuation of listed investments	8,051,510	1,761
	Market valuation of listed investments  The above investments' market values do not differ from their		1,761
12		r stock exchange values.	2013
12	The above investments' market values do not differ from thei	r stock exchange values.	2013
12	The above investments' market values do not differ from their Creditors: amounts falling due within one year	r stock exchange values.  2014	2013 £
12	The above investments' market values do not differ from their Creditors: amounts falling due within one year  Bank loans and overdrafts	r stock exchange values.  2014 £	2013 £ 163,856
12	The above investments' market values do not differ from their creditors: amounts falling due within one year  Bank loans and overdrafts  Trade creditors	r stock exchange values.  2014	2013 £
12	The above investments' market values do not differ from their Creditors: amounts falling due within one year  Bank loans and overdrafts	r stock exchange values.  2014 £ 139,964 879,852	2013 £ 163,856 4,278,034
12	The above investments' market values do not differ from their creditors: amounts falling due within one year  Bank loans and overdrafts  Trade creditors  Corporation tax	2014 £ 139,964 879,852 289,712	2013 £ 163,856 4,278,034 287,933
12	The above investments' market values do not differ from their creditors: amounts falling due within one year  Bank loans and overdrafts Trade creditors Corporation tax Other taxes and social security costs	2014 £ 139,964 879,852 289,712 789,979	2013 £ 163,856 4,278,034 287,933

The bank loan and overdraft are secured by a fixed charge over land and buildings, chattels, goodwill and book debt and a floating charge over all other assets.

# Notes to the financial statements (continued) For the year ended 31 December 2014

13	Creditors: amounts falling due after more than one year	2014 £	2013 £
	Bank loans	60,384	192,457
	Analysis of loans		
	Wholly repayable within five years	200,348	332,421
		200,348	332,421
	Included in current liabilities	(139,964)	(139,964)
	•	60,384	192,457
	Loan maturity analysis		
	In more than one year but not more than two years	60,384	139,964
		====================================	

The bank loan and overdraft are secured by a fixed charge over land and buildings, chattels, goodwill and book debt and a floating charge over all other assets.

# Notes to the financial statements (continued) For the year ended 31 December 2014

14	Provisions for liabilities			
		Deferred tax liability	Other	Total
<i>ر</i>		£	£	£
	Balance at 1 January 2014	23,385	243,300	266,685
	Profit and loss account	9,920	39,044	48,964
	Balance at 31 December 2014	33,305	282,344	315,649
	The deferred tax liability is made up as follows:			
			2014	2013
			£	£
	Accelerated capital allowances		33,305	23,385

The company has provided for certain operational costs which it has a probable legal obligation to pay but which are uncertain of timing and amount. New provisions of £39,044 (2013: £64,800) were made in the year. It is possible that future events will reveal that no liability exists in respect of the carry forward provision, but at the year end the directors consider it more likely than not that the costs will be incurred.

# 15 Pension and other post-retirement benefit commitments Defined contribution

	2014	2013
	£	£
Contributions paid by the company for the year	94,913	84,512

### 16 Share based payments

During the year the company issued 1,008 ordinary £1 shares (2013: 1,008) to the director I D Glen as part of his remuneration package. The company has not carried out a valuation exercise in the year to determine the fair value and therefore has issued these at par. The directors are of the opinion that the overall difference in market value and par would not be material to the financial statements. The company recognised total expenditure of £1,008 (2013: £1,008) related to equity settled share-based payment transactions during the year.

# Notes to the financial statements (continued) For the year ended 31 December 2014

17	Share capital		2014 £	2013 £
	Allotted, called up and fully paid			
	1,409,311 Ordinary shares of £1 each		1,409,311	1,408,303
•	During the year 1,008 ordinary shares were allotted at par.			
18	Statement of movements on reserves			
		Share premium account £	Other reserves (see below) £	Profit and loss account £
	Balance at 1 January 2014	1,331	87,545	7,467,116
	Profit for the year			1,029,803
	Balance at 31 December 2014	1,331	87,545	8,496,919 ======
	Other reserves			
	Capital redemption reserve			(
	Balance at 1 January 2014 & at 31 December 2014		<u>87,545</u>	
19	Reconciliation of movements in shareholders' funds		2014	2013
			£	£
	Profit for the financial year		1,029,803	841,492
	Proceeds from issue of shares		1,008	1,008
	Net addition to shareholders' funds		1,030,811	842,500
	Opening shareholders' funds		8,964,295 ————	8,121,795
	Closing shareholders' funds		9,995,106	8,964,295

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Notes to the financial statements (continued) For the year ended 31 December 2014

### 20 Contingent liabilities

The company has received notification of a potential claim that may be made against the company arising from operational matters that occured in 2011. The company has denied liability in full and the directors are of the opinion that the potential claim will be successfully resisted and that it is impossible to quanitfy the exact amount of the claim. Additional information usually required by FRS 12 is not disclosed on the grounds that it could prejudice the company's position.

#### 21 Financial commitments

At 31 December 2014 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2015:

	Land and b	uildings	Othe	er
	2014	2013	2014	2013
	£	£	£	£
Operating leases which expire:				
Within one year	175,423	126,575	20,766	-
Within two to five years	77,405	121,637	14,174	4,029
	252,828	248,212	34,940	4,029

After the year end, the company entered into a non-cancellable operating lease for £48,000 per annum; all expiring within 1 year from the date of entering the agreement in February 2015.

22	Capital commitments	2014	2013
		£	£
	At 31 December 2014 the company had capital commitments as follows:		
	Contracted for but not provided in the financial statements	127,948	

The capital commitment entirely relates to plant and machinery purchases agreed at the year end.

# Notes to the financial statements (continued) For the year ended 31 December 2014

23	Directors' remuneration	2014 £	2013 £
	Remuneration for qualifying services	918,019	902,790
	Company pension contributions to defined contribution schemes	22,406	18,000
		940,425	920,790

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 4 (2013 - 3).

Remuneration disclosed above include the following amounts paid to the highest paid director:

Remuneration for qualifying services	297,613	277,321

### 24 Employees

# **Number of employees**

The average monthly number of employees (including directors) during the year was:

	2014	2013
	Number	Number
Number of production staff	77	80
Number of administrative staff	31	25
Number of directors	5	5
	113	110
Employment costs	2014	2013
	£	£
Wages and salaries	3,422,303	3,245,808
Social security costs	342,689	340,428
Other pension costs	94,913	. 84,512
Equity-settled share-based payments	1,008	1,008
	2.050.043	2 674 756
•	3,860,913	3,671,756

Notes to the financial statements (continued) For the year ended 31 December 2014

## 25 Post balance sheet events

On 31 July 2015, a dividend totalling £1,000,000 was proposed and paid to the shareholders of the company.

# 26 Related party relationships and transactions

# Other transactions

During the year 1,008 (2013: 1,008) ordinary £1 shares were issued at par to I D Glen, a director of the company.