## Strategic Report, Report of the Directors and

## Financial Statements for the Year Ended 31 March 2015

<u>for</u>

**Eastgate Foods Ltd** 



## Contents of the Financial Statements for the Year Ended 31 March 2015

	Page
Company Information	1
Strategic Report	2
Report of the Directors	3
Report of the Independent Auditors	5
Profit and Loss Account	7
Balance Sheet	8
Cash Flow Statement	9
Notes to the Cash Flow Statement	10
Notes to the Financial Statements	11

## **Eastgate Foods Ltd**

## Company Information for the Year Ended 31 March 2015

**DIRECTORS:** 

H R Lipscombe

J S Lipscombe P J Goodgame

**SECRETARY:** 

Mrs E L Fulcher

**REGISTERED OFFICE:** 

Chesterford House

14 Stansted Distribution Centre

Start Hill

Bishop's Stortford Hertfordshire CM22 7DG

**REGISTERED NUMBER:** 

03531631 (England and Wales)

**AUDITORS:** 

Hardcastle Burton LLP Chartered Accountants Statutory Auditor Lake House Market Hill Royston Hertfordshire SG8 9JN

## Strategic Report for the Year Ended 31 March 2015

The directors present their strategic report for the year ended 31 March 2015.

#### REVIEW OF BUSINESS

The company's turnover and profits were in line with expectations. The results for the year, and financial position of the company, are as shown in the audited financial statements.

#### PRINCIPAL RISKS AND UNCERTAINTIES

During the course of its business the Company is exposed to relatively low levels of financial risks which are dealt with in the next paragraph. Other risks include, but are not limited to the failure to comply with legislative and regulatory requirements including environmental and litigation failures, business continuity and the actions of customers and competitors. The Company has implemented risk controls and loss mitigation plans but cannot give absolute assurance that such procedures will be effective in identifying or controlling each of the operational risks faced by the Company.

## FINANCIAL RISK MANAGEMENT POLICIES

The overall aim of the Company's financial risk management policy is to minimise potential adverse effects on financial performance and net assets. In the course of the business, the Company is exposed primarily to liquidity risk and interest risk.

The Company manages the principal financial risk within policies and operating parameters approved by the Board of Directors. The Company does not enter into speculative transactions.

#### i) Liquidity risk

The Company has loans from other group companies and an overdraft with its bankers. The Group it is a part of has loans from its bankers. These loans are taken on to finance the expansion of the group's business activities. Dispite the group showing net current liabilities, the directors consider the liquidity risk mitigated as the group is almost entirely a cash based business and the directors have a policy of keeping the net current liabilities at a level that the cash generated by the group's business activities can comfortably support.

#### ii) Interest risk

The Company and the group it is a part of carries loans as discussed above. Due to the current low rate of interest, there is an interest rate risk to the Company and its group if interest rates increase significantly. The directors consider the interest rate risk to be mitigated as the groups profitability and the cash generated by the group's business activities provide significant headroom to cover any interest rate increase and the directors have a policy of not allowing this headroom to be significantly reduced.

ON BEHALF OF THE BOARD:

H R Lipscombe - Director

Date: 9/9/15

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## Report of the Directors for the Year Ended 31 March 2015

The directors present their report with the financial statements of the company for the year ended 31 March 2015.

#### **CHANGE OF NAME**

The Company passed a special resolution on 20 February 2015 changing its name from The Chesterford Group Limited to Eastgate Foods Limited.

## PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of a intermediary holding company within a group - for which the subsidiary operates fast food retail shops and restaurants.

#### DIVIDENDS

The directors recommended that there be total interim dividends paid in the year on the ordinary shares totalling £Nil (2014 - £Nil).

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2014 to the date of this report.

H R Lipscombe J S Lipscombe

P J Goodgame

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## Report of the Directors for the Year Ended 31 March 2015

The auditors, Hardcastle Burton LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

H R Lipscombe - Director

Date: 9/9/15

## Report of the Independent Auditors to the Members of Eastgate Foods Ltd

We have audited the financial statements of Eastgate Foods Ltd for the year ended 31 March 2015 on pages seven to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Report of the Independent Auditors to the Members of Eastgate Foods Ltd

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Denise Lindsell FCA (Senior Statutory Auditor) for and on behalf of Hardcastle Burton LLP

Chartered Accountants Statutory Auditor Lake House Market Hill Royston

Hertfordshire SG8 9JN

Date: 9/9/15

## Profit and Loss Account for the Year Ended 31 March 2015

	Notes	31.3.15 £	31.3.14 £
TURNOVER		977,626	1,034,496
Administrative expenses		804,614	825,924
OPERATING PROFIT	3	173,012	208,572
Interest receivable and similar income		254	
		173,266	208,572
Interest payable and similar charges	4	3,017	8,087
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	<b>S</b>	170,249	200,485
Tax on profit on ordinary activities	5	35,508	45,441
PROFIT FOR THE FINANCIAL YEAR	₹	134,741	155,044

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

## Balance Sheet 31 March 2015

		31.3	.15	31.3.	.14
	Notes	£	£	£	£
FIXED ASSETS	*				
Investments	6		4,638,600		4,638,600
CURRENT ASSETS					
Debtors	7	-		160,026	
CREDITORS					
Amounts falling due within one year	8	1,539,261		1,834,028	
NET CURRENT LIABILITIES			(1,539,261)		(1,674,002)
TOTAL ASSETS LESS CURRENT LIABILITIES			3,099,339		2,964,598
CAPITAL AND RESERVES					
Called up share capital	11		18,339		18,339
Share premium	12		1,532,426		1,532,426
Profit and loss account	12		1,548,574		1,413,833
SHAREHOLDERS' FUNDS	15		3,099,339		2,964,598

The financial statements were approved by the Board of Directors on and were signed on its behalf by:

H R Lipscombe - Director

## <u>Cash Flow Statement</u> for the Year Ended 31 March 2015

	Notes	31.3.15 £	31.3.14 £
Net cash inflow	110103	~	
from operating activities	1	221,028	316,724
Returns on investments and servicing of finance	2	(2,763)	(8,087)
Taxation		(13,841)	(106,981)
		204,424	201,656
Financing	2	(207,398)	(200,535)
(Decrease)/increase in cash in the	period	(2,974)	_ 1,121
Reconciliation of net cash flow			
to movement in net debt	3		
(Decrease)/increase in cash in the p	eriod	(2,974)	1,121
Change in net debt resulting from cash flows		(2,974)	1,121
Movement in net debt in the peri Net debt at 1 April	od	(2,974) (15,233)	1,121 (16,354)
Net debt at 31 March		(18,207)	(15,233)

## Notes to the Cash Flow Statement for the Year Ended 31 March 2015

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

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3.

		31.3.15 £	31.3.14 £
Operating profit		173,012	208,572
Decrease in debtors		160,026	96,320
(Decrease)/increase in creditors		(112,010)	11,832
(4.4.4.4.4)			
Net cash inflow from operating activities		221,028	316,724
ANALYSIS OF CASH FLOWS FOR HEADING	S NETTED IN THE CASH	FLOW STATE	EMENT
		31.3.15	31.3.14
Detume an investments and semising of finance		£	£
Returns on investments and servicing of finance Interest received		254	_
Interest paid		(3,017)	(8,087)
interest paid			<del>(0,007)</del>
Net cash outflow for returns on investments and s	servicing of finance	(2,763) ====	(8,087)
Financing			
Loan repayments in year		(200,534)	(200,535)
Amount withdrawn by directors		(6,864)	-
		(207.200)	(200,505)
Net cash outflow from financing		(207,398)	(200,535)
ANALYSIS OF CHANGES IN NET DEBT			
		0 1 7	At
	At 1.4.14	Cash flow	31.3.15
Net cash:	£	£	£
Cash at bank and in hand	-	_	_
Bank overdraft	(15,233)	(2,974)	(18,207)
	(15,233)	(2,974)	(18,207)
maral.	(15.022)	(2.074)	(10.202)
Total	(15,233)	(2,974)	(18,207)

## Notes to the Financial Statements for the Year Ended 31 March 2015

#### 1. ACCOUNTING POLICIES

## Basis of preparing the financial statements

The financial statements have been prepared on a going concern basis. The Directors consider this basis to be appropriate despite the fact that the balance sheet shows net current liabilities at 31 March 2015, the company is generating sufficient cash flows on a weekly basis together with the support of its bank to meet its current liabilities.

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Preparation of consolidated financial statements

The financial statements contain information about Eastgate Foods Ltd as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, The Chesterford Group Limited, a company registered in the United Kingdom.

#### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group.

#### **Turnover**

Turnover represents net invoiced sales of services, excluding value added tax.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

### 2. STAFF COSTS

Wages and salaries Social security costs Other pension costs	31.3.15 £ 659,872 79,795 24,293	31.3.14 £ 690,304 90,679
	763,960	780,983
The average monthly number of employees during the year was as follows:	31.3.15	31.3.14
Senior management Administration Operations managers	1 11 4 ————————————————————————————————	2 11 4 —————————————————————————————————

## 3. **OPERATING PROFIT**

The operating profit is stated after charging:

	31.3.15	31.3.14
	£	£
Auditors' remuneration	3,190	3,035
	<del></del>	

# Notes to the Financial Statements - continued for the Year Ended 31 March 2015

	ioi the Teal Ended 31 Maten 2013		
3.	OPERATING PROFIT - continued		
	Directors' remuneration		45,312
4.	INTEREST PAYABLE AND SIMILAR CHARGES	31.3.15	31.3.14
	Bank interest Loan note interest	£ 510 2,507	£ 567 7,520
		3,017	8,087
5.	TAXATION		
	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows:	31.3.15 £	31.3.14 £
	Current tax:	<b>.</b>	£
	UK corporation tax	35,508	45,441
	Tax on profit on ordinary activities	35,508	45,441
	Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corporation to explained below:	ax in the UK. T	The difference
		31.3.15 £	31.3.14 £
	Profit on ordinary activities before tax	170,249	200,485
	Profit on ordinary activities multiplied by the standard rate of corporation tax	25.400	45.270
	in the UK of 20.810% (2014 - 22.630%)	35,429	45,370
	Effects of: Expenses & income not deductible for tax purposes	79	71
	Current tou chause	25 509	45.441
	Current tax charge	35,508	<u>45,441</u>
6.	FIXED ASSET INVESTMENTS		
	Investments (neither listed nor unlisted) were as follows:	31.3.15	31.3.14
	Towards and to select the se	£	£

Investment in subsidiary

4,638,600

4,638,600

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## Notes to the Financial Statements - continued for the Year Ended 31 March 2015

## 6. FIXED ASSET INVESTMENTS - continued

7.

8.

9.

Bank overdrafts

The company's investments at the Balance Sheet date in the share capital of companies include the following:

Fish 'n' Chick'n Limited Nature of business: Operates fast food retail shops	and restaurants.	
	%	
Class of shares:	holding	
Ordinary	100.00	
Ordinary	100.00	
Bankers Restaurants Limited	•	
Nature of business: Dormant company		
Nature of business. Dormain company	%	
Class of shares:	holding	
Ordinary	100.00	
The company is sitting dormant and has no profits	or reserves.	
DEBTORS: AMOUNTS FALLING DUE WITH	HIN ONE YEAR	
	31.3.15	31.3.14
	£	£
Amounts owed by group undertakings	~	141,266
Other debtors		18,640
	_	120
Prepayments and accrued income		
		160.026
	,	160,026
CDEDITODO, AMOUNTO EALLING DUE WI	CONTRACTOR OF A D	
CREDITORS: AMOUNTS FALLING DUE WI	31.3.15	31.3.14
	£	£
Bank loans and overdrafts (see note 9)	18,207	15,233
Trade creditors	711	145
Loan notes	-	200,534
Corporation tax	35,508	13,841
Other creditors	<u>-</u>	1,364
Amount due to subsidiary	1,420,496	1,522,545
Other taxes & social security	61,149	70,338
Directors' current accounts	-	6,864
Accrued expenses	3,190	3,164
	1,539,261	1,834,028
LOANS		
An analysis of the maturity of loans is given below	· :	
	21215	21 2 1 4
	31.3.15	31.3.14
	£	£
Amounts falling due within one year or on demand	.:	15 222

18,207

15,233

## Notes to the Financial Statements - continued for the Year Ended 31 March 2015

### 10. SECURED DEBTS

The following secured debts are included within creditors:

	31.3.13	31.3.14
	£	£
Bank overdrafts	18,207	15,233

There is an Unscheduled Mortgage Debenture dated 3 March 2008, incorporating a fixed and floating charge over all current and future assets of the company.

There is also a Unlimited Multilateral Guarantee dated 13 December 2012, between Fish 'n' Chick'n Limited, Eastgate Foods Limited and The Chesterford Group Limited

## 11. CALLED UP SHARE CAPITAL

Allotted iss	ued and fully paid:	•		
Number:	Class:	Nominal value:	31.3.15 £	31.3.14 £
10.605	0.15			
10,685	Ordinary 'A'	£1	10,685	10,685
7,654	Ordinary	£1	7,654	7,654
			10.000	10.000
			18,339	18,339

Both classes of shares rank pari-passu in all respect.

### 12. RESERVES

	Profit and loss account £	Share premium £	Totals £
At 1 April 2014 Profit for the year	1,413,833 134,741	1,532,426	2,946,259 134,741
At 31 March 2015	1,548,574	1,532,426	3,081,000

## 13. ULTIMATE PARENT COMPANY

The Chesterford Group Limited is regarded by the directors as being the company's ultimate parent company.

The group accounts can be obtained from Chesterford House, 14 Stansted Distribution Centre, Start Hill, Bishop's Stortford, Hertfordshire, CM22 7DG.

### 14. RELATED PARTY DISCLOSURES

## H R Lipscombe

A director of the company.

	31.3.15	31.3.14
	£	£
Amount due to related party at the balance sheet date	-	6,864
		====

# Notes to the Financial Statements - continued for the Year Ended 31 March 2015

## 14. RELATED PARTY DISCLOSURES - continued

## H R Lipscombe Children's Trust

A company in which a director is a beneficiary

		31.3.15	31.3.14
		£	£
	Amount due to related party at the balance sheet date	-	360
15.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
		31.3.15	31.3.14
		£	£
	Profit for the financial year	134,741	155,044
	,		
	Net addition to shareholders' funds	134,741	155,044
	Opening shareholders' funds .	2,964,598	2,809,554
	Closing shareholders' funds	3,099,339	2,964,598
	·		