Company Registration number. 04015018

A P CHANT PLUMBING AND HEATING LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2011

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A P CHANT PLUMBING AND HEATING LIMITED COMPANY INFORMATION

Directors

A P Chant

L Chant

Company secretary L E Carroll

Registered office

Unit 11B Homewood Way

Gore Business Park

Corbin Way Bridport Dorset DT63FH

Auditors

Albert Goodman LLP

Mary Street House Mary Street

Taunton Somerset TA1 3NW

A P CHANT PLUMBING AND HEATING LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 31 JULY 2011

The directors present their report and the financial statements for the year ended 31 July 2011

Directors of the company

The directors who held office during the year were as follows

A P Chant

L Chant

Principal activity

The principal activity of the company is that of plumbing, heating and electrical engineering

Business review

Fair review of the business

The results for the company report a pre-tax profit of £149,128 in 2011 (2010 - £341,159) and sales for the year of £7,086,920 (2010 - £6,703,878)

The company has net debt of £761,334 (2010 - £686,915)

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect to see another tough year ahead, but ultimately expect to see growth, increased profitability and reduced net debt

Principal risks and uncertainties

As with any business A P Chant Plumbing & Heating Limited faces a number of risks and uncertainties in the course of its day-to-day operations. By effectively identifying and managing these risks we are able to mitigate their effect. The key business risks and uncertainties are considered to relate to, the economic and market environment, general inflationary pressure from the increased cost of materials and transport, and competition from other local plumbing and heating companies.

Financial instruments

Objectives and policies

The company's principal financial instruments comprise of bank balances, bank overdrafts, trade creditors, trade debtors and hire purchase finance. The main purpose of these instruments is to raise funds for the company's operations and to finance the company's operations.

A P CHANT PLUMBING AND HEATING LIMITED DIRECTORS' REPORT FOR THE YEAR ENDED 31 JULY 2011

Price risk, credit risk, liquidity risk and cash flow risk

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding and the flexibility through the use of overdrafts and hire purchase finance

Trade debtors are managed in respect of credit and cash flow risk by policies concerning credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

Approved by the Board on 22 November 2011 and signed on its behalf by

L E Carroll

Company secretary

A P CHANT PLUMBING AND HEATING LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF A P CHANT PLUMBING AND HEATING LIMITED

We have audited the financial statements of A P Chant Plumbing and Heating Limited for the year ended 31 July 2011, set out on pages 7 to 23 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities (set out on page 4), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 July 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF A P CHANT PLUMBING AND HEATING LIMITED

have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Paul Sargent FCA (Senior Statutory Auditor)

For and on behalf of Albert Goodman LLP, Statutory Auditor

Mary Street House Mary Street Taunton Somerset TA1 3NW

23 November 2011

A P CHANT PLUMBING AND HEATING LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2011

	Note	2011 £	2010 £
Turnover		7,086,920	6,703,878
Cost of sales		(5,607,861)	(5,205,831)
Gross profit		1,479,059	1,498,047
Administrative expenses		(1,333,042)	(1,155,042)
Operating profit	2	146,017	343,005
Other interest receivable and similar income	5	18,777	7,096
Interest payable and similar charges	6	(15,666)	(8,942)
Profit on ordinary activities before taxation		149,128	341,159
Tax on profit on ordinary activities	7	(31,619)	(87,533)
Profit for the financial year	17	117,509	253,626

Turnover and operating profit derive wholly from continuing operations

The company has no recognised gains or losses for the year other than the results above

A P CHANT PLUMBING AND HEATING LIMITED (REGISTRATION NUMBER: 04015018) BALANCE SHEET AT 31 JULY 2011

	Note	2011 £	2010 £
Fixed assets			
Intangible fixed assets	8	7,500	15,000
Tangible fixed assets	9	350,042	301,406
		357,542	316,406
Current assets			
Stocks	10	45,869	39,483
Debtors	11	1,689,490	1,717,134
Cash at bank and in hand		1,158	1,487
		1,736,517	1,758,104
Creditors Amounts falling due within one year	12	(1,410,381)	(1,259,064)
Net current assets		326,136	499,040
Total assets less current liabilities		683,678	815,446
Creditors Amounts falling due after more than one year	13	(47,469)	(30,658)
Provisions for liabilities	14	(37,038)	(28,126)
Net assets		599,171	756,662
Capital and reserves			
Called up share capital	15	10	10
Profit and loss account	17	599,161	756,652
Shareholders' funds	18	599,171	756,662

Approved by the Board on 22 November 2011 and signed on its behalf by

A P Chant Director



A P CHANT PLUMBING AND HEATING LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2011

Reconciliation of operating profit to net cash flow from operating activities

	2011 £	2010 £
Operating profit	146,017	343,005
Depreciation, amortisation and impairment charges	123,834	97,020
Profit on disposal of fixed assets	(3,987)	(3,212)
(Increase)/decrease in stocks	(6,386)	3,796
Decrease/(increase) in debtors	27,644	(496,532)
Increase/(decrease) in creditors	150,975	(110,940)
Net cash inflow/(outflow) from operating activities	438,097	(166,863)
Cash flow statement		
	2011 £	2010 £
Net cash inflow/(outflow) from operating activities	438,097	(166,863)
Returns on investments and servicing of finance		
Interest received	18,777	7,096
HP and finance lease interest	(10,208)	(7,867)
Interest paid	(5,458)	(1,075)
	3,111	(1,846)
Taxation paid	(79,644)	(78,327)
Capital expenditure and financial investment		
Purchase of intangible fixed assets	(15,000)	(30,000)
Purchase of tangible fixed assets	(23,996)	(63,556)
Sale of tangible fixed assets	10,032	6,000
	(28,964)	(87,556)
Equity dividends paid	(275,000)	(130,000)
Net cash inflow/(outflow) before management of liquid resources and financing	57,600	(464,592)
Financing		
Repayment of loans and borrowings	(5,345)	(8,905)
Repayment of capital element of finance leases and HP contracts	(83,204)	(17,629)
	(88,549)	(26,534)
Decrease in cash	(30,949)	(491,126)

A P CHANT PLUMBING AND HEATING LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2011

Reconciliation of net cash flow to movement in net debt

	Note	2011 £	2010 £
Decrease in cash		(30,949)	(491,126)
Cash outflow from repayment of loans		5,345	8,905
Cash outflow from repayment of capital element of finance leases and hire purchase contracts	-	83,204	17,629
Change in net debt resulting from cash flows	20	57,600	(464,592)
New finance leases		(132,019)	
Movement in net debt	20	(74,419)	(464,592)
Net debt at 1 August	20	(686,915)	(222,323)
Net debt at 31 July	20	(761,334)	(686,915)

1 Accounting policies

Basis of preparation

The financial statements have been prepared under the historical cost convention

Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts. Profit is recognised on long-term contracts, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as contract activity progresses.

Goodwill

Acquired goodwill is capitalised

Amortisation

Acquired goodwill is written off in equal annual installments over its estimated useful economic life of two years

Asset class

Goodwill

Amortisation method and rate

50% straight line

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows

Asset class

Land and buildings leasehold Plant and machinery Fixtures, fittings & equipment Motor vehicles

Depreciation method and rate

10 years straight line 15% reducing balance 15% reducing balance 25% reducing balance

Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts

Deferred tax

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date

Hire purchase and leasing

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet as tangible fixed assets and are depreciated over the shorter of the lease term and their useful lives. The capital elements of future obligations under the leases are included as liabilities in the balance sheet. The interest element of the rental obligation is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. Assets held under hire purchase agreements are capitalised as tangible fixed assets and are depreciated over the shorter of the lease term and their useful lives. The capital element of future finance payments is included within creditors. Finance charges are allocated to accounting periods over the length of the contract and represent a constant proportion of the balance of capital repayments outstanding.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the profit and loss account.

Pensions

The company operates a defined contribution pension scheme for the benefit of its employees Contributions are charged to the profit and loss in the year they are payable

Contract retentions

Retentions due at the end of the financial year have been included at their net recoverable amount

2 Operating profit

Operating profit is stated after charging

	2011 £	2010 £
Operating leases - other assets	40,000	40,000
Auditor's remuneration - The audit of the company's annual		
accounts	4,000	4,000
Profit on sale of tangible fixed assets	(3,987)	(3,212)
Depreciation of owned assets	101,334	82,020
Amortisation	22,500	15,000

3 Particulars of employees

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows

	2011 No.	2010 No.
Administration and support	25	25
Production	73	70
	98	95
The aggregate payroll costs were as follows		
	2011 £	2010 £
Wages and salaries	2,707,514	2,651,242
Social security costs	273,580	261,095
	2,981,094	2,912,337

4	Directors' remuneration		
	The directors' remuneration for the year was as follows		
		2011 £	2010 £
	Remuneration (including benefits in kind)	33,162	32,819
	During the year the number of directors who were receiving benefits follows	s and share inc	centives was as
		2011 No.	2010 No.
	Accruing benefits under money purchase pension scheme	1	1
5	Other interest receivable and similar income		
		2011 £	2010 £
	Other interest receivable	18,777	7,096
6	Interest payable and similar charges		
		2011 £	2010 £
	Interest on bank borrowings	5,458	1,075
	Finance charges	10,208	7,867
		15,666	8,942

7 Taxation

Tax on profit on ordinary activities	2011 £	2010 £
Current tax Corporation tax charge	22,707	79,644
Deferred tax Origination and reversal of timing differences	8,912	7,889
Total tax on profit on ordinary activities	31,619	87,533

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2010 - higher than) the standard rate of corporation tax in the UK of $20\,66\%$ (2010-21%)

The differences are reconciled below

	2011 £	2010 £
Profit on ordinary activities before taxation	149,128	341,159
Corporation tax at standard rate	30,810	71,643
Capital allowances in excess of depreciation Expenses not deductible for tax purposes Rate differences	(9,369) 1,259 <u>7</u>	(11,049) 19,050
Total current tax	22,707	79,644

8 Intangible fixed assets

	Goodwill £	Total £
Cost		
At 1 August 2010	127,500	127,500
Additions	15,000	15,000
At 31 July 2011	142,500	142,500
Amortisation		
At 1 August 2010	112,500	112,500
Charge for the year	22,500	22,500
At 31 July 2011	135,000	135,000
Net book value		
At 31 July 2011	7,500	7,500
At 31 July 2010	15,000	15,000

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A P CHANT PLUMBING AND HEATING LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2011

9 Tangible fixed assets

Motor vehicles Total £	594,769 808,850 146,498 156,015 (45,976) (45,976)		406,613 507,444 82,161 101,334 (39,931) (39,931)	448,843 568,847	246,448 350,042 188,156 301,406
Fixtures and fittings	34,307 9,517	43,824	25,358	28,469	15,355
Plant and machinery	90,312	90,312	40,572 7,119	47,691	42,621
Short leasehold land and land short buildings	Cost or valuation At 1 August 2010 Additions - Disposals	At 31 July 2011 89,462	Depreciation At 1 August 2010 Charge for the year Eliminated on disposals	At 31 July 2011 43,844 Net book value	At 31 July 2011 45,618 At 31 July 2010 54,561

Produced by Albert Goodman

Leased assets

Included within the net book value of tangible fixed assets is £197,154 (2010 - £116,377) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £65,721 (2010 - £38,788)

10 Stocks

	2011 £	2010 £
Finished goods	45,869	39,483
11 Debtors		
	2011 £	2010 £
Trade debtors	963,440	1,047,986
Other debtors	84,480	127,479
Directors' current accounts	475,073	495,258
Prepayments and accrued income	166,497	46,411
	1,689,490	1,717,134

	2011 £	2010 £
Trade creditors	462,270	284,976
Bank loans and overdrafts	632,785	607,510
Obligations under finance lease and hire purchase contracts	82,238	50,234
Corporation tax	22,707	79,644
Other taxes and social security	181,614	196,334
Accruals and deferred income	28,767	40,366
	1,410,381	1,259,064
Creditors amounts falling due within one year includes the following been given by the company	g liabilities, on whic	ch security has

 Bank overdraft
 632,785
 607,510

 Hire purchase liability
 82,238
 50,234

The bank overdraft is secured on the assets of the company. The hire purchase liability is secured on the assets to which the liability relates

715,023

13 Creditors: Amounts falling due after more than one year

	2011 £	2010 £
Obligations under finance lease and hire purchase contracts	47,469	30,658
Creditors amounts falling due after more than one year includes t security has been given by the company	the following liabilities	s, on which
	2011 £	2010 £
Hire purchase liability	47,469	30,658
The hire purchase liability is secured on the assets to which the liability	ty relates	

657,744

Obligations under finance leases ar	nd HP contracts		
Amounts repayable:			
		2011 £	2010 £
In one year or less on demand		82,238	50,234
Between two and five years		47,469	30,658
		129,707	80,892
14 Provisions			
		Deferred tax £	Total £
At 1 August 2010		28,126	28,126
Charged to the profit and loss accoun	t	8,912	8,912
At 31 July 2011		37,038	37,038
Analysis of deferred tax			
		2011 £	2010 £
Difference between accumulated dep capital allowances	reciation and amortisation and	37,038	28,126
		37,038	28,126
15 Share capital			
Allotted, called up and fully paid sl		2010	
	2011 No. £	No.	£
Ordinary shares of £1 each	10 10	10	10

16 Dividends		
	2011 £	2010 £
Dividends paid		
Current year interim dividend paid	275,000	130,000
17 Reserves		
	Profit and loss account £	Total £
At 1 August 2010	756,652	756,652
Profit for the year Dividends	117,509 (275,000)	117,509 (275,000)
At 31 July 2011	599,161	599,161
18 Reconciliation of movement in shareholders' funds		
	2011 £	2010 £
Profit attributable to the members of the company Dividends	117,509 (275,000)	253,626 (130,000)
Net (reduction)/addition to shareholders' funds	(157,491)	123,626
Shareholders' funds at 1 August	756,662	633,036
Shareholders' funds at 31 July	599,171	756,662

19 Commitments

Operating lease commitments

As at 31 July 2011 the company had annual commitments under non-cancellable operating leases as follows

Operating leases which expire

	2011 £	2010 £
Land and buildings		
Over five years	40,000	40,000
Other		
Within one year	10,374	1,156
Within two and five years	16,444	26,818
	26,818	27,974

20 Analysis of net debt

	At 1 August 2010 £	Cash flow £	Other non-cash changes £	At 31 July 2011 £
Cash at bank and in hand	1,487	(329)	_	1,158
Bank overdraft	(602,165)	(30,620)	-	(632,785)
	(600,678)	(30,949)	-	(631,627)
Debt due within one year	(5,345)	5,345	-	-
Finance leases and hire purchase contracts	(80,892)	83,204	(132,019)	(129,707)
Net debt	(686,915)	57,600	(132,019)	(761,334)

21 Related party transactions

Directors' advances and credits

	2011 Advance/ Credit £	2011 Repaid £	2010 Advance/ Credit £	2010 Repaid £
A P Chant & L Chant				
Current account	479,808	499,993	604,429	109,171

Other related party transactions

During the year the company made the following related party transactions

Mr & Mrs A P Chant

(Directors)

During the year sales of £283,324 (2010 £535,561) were made to Mr & Mrs A P Chant The directors maintain a current account with the company Interest of £18,746 (2010 - £7,096) has been charged At the balance sheet date the amount due from Mr & Mrs A P Chant was £475,073 (2010 - £495,258)

A P Chant SSAS

(A P Chant, director, is a beneficiary)

During the year the company paid rent of £40,000 (2010 - £40,000) to A P Chant SSAS A P Chant SSAS has a loan with the company At the balance sheet date the amount due from A P Chant SSAS was £59,250 (2010 - £129,946)

A P Chant, director, has a personal guarantee for £250,000 with the bank

During the year the company paid dividends totalling £275,000 (2010 £130,000) to the directors

22 Control

The company is controlled by A P Chant, director