### ABBREVIATED AUDITED ACCOUNTS

FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

**FOR** 

**HICKMAN & LOVE (TIPTON) LIMITED** 

THURSDAY

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### COMPANY INFORMATION FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

**DIRECTORS:** 

Mrs P J Robbins

M A Love M W Love Miss J Love

**SECRETARY:** 

Mrs P J Robbins

**REGISTERED OFFICE:** 

Budden Road

Coseley

West Midlands WV14 8JZ

**REGISTERED NUMBER:** 

00343941 (England and Wales)

**AUDITORS:** 

Fields, Statutory Auditors

2nd Floor

Landchard House Victoria Street West Bromwich West Midlands B70 8ER

**BANKERS:** 

National Westminster Bank Plc

267 Castle Street

Dudley

West Midlands DY1 1LJ

#### HICKMAN & LOVE (TIPTON) LIMITED (REGISTERED NUMBER: 00343941)

#### STRATEGIC REPORT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

The directors present their strategic report for the period 1st April 2014 to 1st April 2015.

#### REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS

The operating profit of the company has increased from £407,738 to £690,630. The profit after taxation showed an increase from £320,482 to £506,237.

The company faces a number of risks and uncertainties and the directors believe that the key business risks are in respect of competition from both UK and international businesses and in ensuring product development and availability. In view of these risks and uncertainties, the directors are aware that the development of the company may be affected by factors outside their control.

The company launched new products in the year as well as continuing to produce existing lines and bespoke products to client specifications and the board believes that the company is well positioned to deliver further significant operating profits and positive cash flows.

The directors anticipate the business environment will remain competitive but believe that the company is in a good financial position and they remain confident that the company will continue to grow.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company faces a number of business risks and uncertainties which, if they materialise, could affect its profitability, financial position or impact on it in other ways. The principal risks and uncertainties identified by the Board are detailed below.

#### **Customer Profile**

The majority of the company's turnover comes from a number of large customers with a presence throughout the U.K. and Ireland.

The fact that the majority of the company's turnover comes from a limited number of customers contains obvious risks, but the board is of the opinion that the advantages of a major national market for the company's products and by the efficiency of the supply routes that have been developed with the customers, offset those risks.

The Board manages the above risks by ensuring that it remains sensitive to the needs of the company's major customers in terms of product design and development. The Board also monitors the situation in the market generally to ensure that if an alternative strategy is required in the future then the company can implement a change to the existing profile with the minimum of disruption.

#### Continuity of Supplies

It is important to the company that it has reliable sources of materials of the required quality at competitive prices.

The company manages the risk of not being able to achieve the above objectives by identifying and building relationships, over a number of years, with a number of reliable suppliers from whom it buys the majority of its raw materials. The company also sources materials from newer suppliers in a more limited capacity. This allows the Board to build new relationships, gauge reliability and utilise alternative sourcing if required.

#### Credit Risk

It is important to the company that it has access to adequate sources of funds or credit to enable it to carry out its operations.

The Board's strategy of negotiating credit terms with customers and suppliers has been successful and continues to be used. The Board also reviews generally for other possible sources or methods that can be combined with this, as well as building up cash reserves to allow it to continue to invest in the business and exploit new business opportunities when they arise.

#### FINANCIAL INSTRUMENTS

The company has a normal level of exposure to price, credit, liquidity and cash flow risks. The company does not enter into any hedging transactions.

#### RESEARCH AND DEVELOPMENT

The company will continue its policy of investment in developing new products and maintaining an attractive and profitable product range in order to retain a competitive position in the market.

#### HICKMAN & LOVE (TIPTON) LIMITED (REGISTERED NUMBER: 00343941)

#### STRATEGIC REPORT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### **KEY PERFORMANCE INDICATORS**

The directors consider the company's turnover (see profit and loss account for details), gross profit margin and net profit before tax to be the key performance indicators which they use to manage the business.

ON BEHALF OF THE BOARD:

M A Love - Director

Date: 23rd December 2015

### REPORT OF THE DIRECTORS FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

The directors present their report with the accounts of the company for the period 1st April 2014 to 1st April 2015.

#### DIVIDENDS

A dividend of £50 per share was paid in December 2014. The directors are not recommending the payment of a further dividend.

#### **DIRECTORS**

Mrs P J Robbins has held office during the whole of the period from 1st April 2014 to the date of this report.

Other changes in directors holding office are as follows:

M A Love, M W Love and Miss J Love were appointed as directors after 1st April 2015 but prior to the date of this report.

M Love ceased to be a director after 1st April 2015 but prior to the date of this report.

#### DISCLOSURE IN THE STRATEGIC REPORT

The company has chosen in accordance with s.414C(11) Companies Act 2006 to set out in the company's strategic report information required by schedule 7 of the Large and Medium-sized Companies and groups (Accounts and Reports) Regulations 2008 to be contained in the director' report. It has done so in respect of future developments, research & development and financial instruments.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### HICKMAN & LOVE (TIPTON) LIMITED (REGISTERED NUMBER: 00343941)

## REPORT OF THE DIRECTORS FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### **AUDITORS**

The auditors, Fields, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M A Love - Director

Date: 23rd December 2015

# REPORT OF THE INDEPENDENT AUDITORS TO HICKMAN & LOVE (TIPTON) LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages four to five and seven to twenty four, together with the full financial statements of Hickman & Love (Tipton) Limited for the period ended 1st April 2015 prepared under section 396 of the Companies Act

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

#### Other information

On 23rd December 2015 we reported as auditors to the shareholders of the company on the full financial statements for the period ended 1st April 2015 prepared under Section 396 of the Companies Act 2006, and our report included the following extract:

"Opinion on other matter prescribed by the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements."

The corresponding figures are unaudited.

Stella Louise Broomhall (Senior Statutory Auditor)

for and on behalf of Fields, Statutory Auditors

2nd Floor

Landchard House Victoria Street

West Bromwich

West Midlands

**B70 8ER** 

23rd December 2015

### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

		Period 1/4/14	
		to 1/4/15	Year Ended 31/3/14
	Notes	£	£
TURNOVER		9,018,044	7,217,925
Cost of sales and other operating income		(6,358,481)	(5,261,464)
		2,659,563	1,956,461
Administrative expenses		1,968,933	1,548,723
OPERATING PROFIT	3	690,630	407,738
Interest payable and similar charges	5	16,981	16,579
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	S	673,649	391,159
Tax on profit on ordinary activities	6	167,412	70,677
PROFIT FOR THE FINANCIAL PERI	OD	506,237	320,482

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current period or previous year.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

	Period	
	1/4/14	
	to	Year Ended
	1/4/15	31/3/14
	£	£
PROFIT FOR THE FINANCIAL PERIOD	506,237	320,482
Unrealised surplus on revaluation of properties	305,832	· -
TOTAL RECOGNISED GAINS AND LOSSES		
RELATING TO THE PERIOD	812,069	320,482

### HICKMAN & LOVE (TIPTON) LIMITED (REGISTERED NUMBER: 00343941)

### ABBREVIATED BALANCE SHEET 1ST APRIL 2015

		2015	;	2014	ļ
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	8		-		-
Tangible assets	9		1,691,207		1,377,519
			1,691,207		1,377,519
CURRENT ASSETS					
Stocks	10	469,334		470,024	
Debtors	11	2,016,804		1,625,630	
Cash at bank and in hand		546,653		2,156	
		3,032,791		2,097,810	
CREDITORS					
Amounts falling due within one year	12	2,345,939		1,765,316	
NET CURRENT ASSETS			686,852		332,494
TOTAL ASSETS LESS CURRENT LIABILITIES			2,378,059		1,710,013
CREDITORS Amounts falling due after more than one year	13		(311,634)		(368,785)
PROVISIONS FOR LIABILITIES	17		(98,827)		(85,699)
NET ASSETS			1,967,598		1,255,529
CAPITAL AND RESERVES					
Called up share capital	18		2,000		2,000
Revaluation reserve	19		689,701		388,758
Profit and loss account	19		1,275,897		864,771
SHAREHOLDERS' FUNDS	23		1,967,598		1,255,529

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on ... 23vd December 2015. and were signed on its behalf by:

M A Love - Director

### CASH FLOW STATEMENT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

		Perio 1/4/14 to		Year End 31/3/14	
	Notes	£	£	£	£
Net cash inflow					
from operating activities	1		1,011,122		174,219
Returns on investments and					
servicing of finance	2		(16,981)		(16,579)
Taxation			(33,036)		(31,125)
Capital expenditure	2		(143,889)		(416,277)
Equity dividends paid			(100,000)		(70,000)
			717,216		(359,762)
Financing	2		(72,336)		167,843
Increase/(decrease) in cash in the period	d		644,880		(191,919)
Reconciliation of net cash flow					
to movement in net debt	3				
Increase/(decrease) in cash in the period Cash outflow/(inflow)		644,880		(191,919)	
from decrease/(increase) in debt and lease financing		93,039		(189,169)	
Change in net debt resulting from cash flows		-	737,919		(381,088)
Movement in net debt in the period Net debt at 1st April			737,919 (408,625)		(381,088) (27,537)
Net funds/(debt) at 1st April			329,294		(408,625)

## NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

### 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	Period	
•	1/4/14	
•	to	Year Ended
	1/4/15	31/3/14
	£	£
Operating profit	690,630	407,738
Depreciation charges	132,252	138,048
Loss on disposal of fixed assets	3,781	1,520
Decrease/(increase) in stocks	690	(3,024)
Increase in debtors	(375,719)	(431,428)
Increase in creditors	559,488	61,365
Net cash inflow from operating activities	1,011,122	174,219

#### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	Period	
	1/4/14	
	to	Year Ended
	1/4/15	31/3/14
	£	£
Returns on investments and servicing of finance		
Interest paid	(2,164)	(5,260)
Interest element of hire purchase and finance lease rental payments	(14,817)	(11,319)
Net cash outflow for returns on investments and servicing of finance	(16,981) ====	(16,579) ====
Capital expenditure		
Purchase of tangible fixed assets	(151,087)	(419,027)
Sale of tangible fixed assets	7,198	2,750
Net cash outflow for capital expenditure	(143,889)	(416,277)
Financing		
Loan repayments in year	(20,663)	(21,568)
New Hire purchase in year	18,134	266,503
Capital repayments in year	(90,510)	(55,766)
Amount introduced by directors	24,157	-
Amount withdrawn by directors	(3,454)	(21,326)
Net cash (outflow)/inflow from financing	(72,336)	167,843

## NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 3. ANALYSIS OF CHANGES IN NET DEBT

At 1/4/14 £	Cash flow	At 1/4/15
-	•	-
2,156	544,497	546,653
(100,383)	100,383	-
(98,227)	644,880	546,653
(286,211)	72,376	(213,835)
(20,863)	17,339	(3,524)
(3,324)	3,324	
(310,398)	93,039	(217,359)
(408,625)	737,919	329,294
	£ 2,156 (100,383) (98,227)  (286,211) (20,863) (3,324) (310,398)	£ £  2,156

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

#### Going Concern

The directors believe that there are no material uncertainties related to events or conditions that may cast significant doubt on the ability of the company to continue as a going concern and therefore the going concern basis remains appropriate in the preparation of the financial statements.

#### Turnover

Turnover is the amount derived from the sale of goods and services falling within the company's ordinary activities (excluding Value Added Tax).

Turnover from the provision of goods is recognised when the risks and rewards of ownership of goods have been transferred to the customer. The risks and rewards of ownership of goods are deemed to have been transferred when the goods are shipped to, or picked up by, the customer.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Land - not provided

Buildings - 4% on reducing balance
Plant and machinery - 15% on reducing balance
Fixtures and fittings - 15% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 33% straight line

#### Freehold property

The surplus on the revaluation of freehold property is taken directly to a revaluation reserve. Deficits on revaluation are taken first against any existing surplus on the revaluation reserve. Further deficits on revaluation are charged to profit and loss account in the year in which they arise unless, the fall in value of the properties is of a temporary nature in which case the deficit is taken to the revaluation reserve.

#### Stocks

Stock has been valued by the directors at the lower of cost and net realisable value, and consists of direct materials, labour and attributable overheads. Cost is ascertained by the use of the first-in first-out method of cost calculation. Net realisable value is based on an estimated selling price, less further costs to be incurred to completion and disposal. Provision is also made for obsolete, slow-moving and defective items, where appropriate.

#### Lease and hire purchase commitments

Assets held under hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the agreement on a straight line basis.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Page 13 continued...

#### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 1. **ACCOUNTING POLICIES - continued**

#### **Deferred taxation**

The charge for taxation takes into account taxation deferred as a result of timing differences between the treatment of certain items for taxation and accounting purposes. In general, deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. Deferred taxation is measured on a non discounted basis at the average tax rates that would apply when the timing differences are expected to reverse, based on tax rates and laws that have been enacted by the balance sheet date.

#### 2. **STAFF COSTS**

	Period	
	1/4/14	
	to	Year ended
	1/4/15	31/3/14
	£	£
Wages and salaries	1,639,007	1,470,675
Social security costs	175,316	156,165
Other pension costs	20,540	20,495
	1,834,863	1,647,335
The average monthly number of employees during the period was as follows:	Period	

	reriou	
	1/4/14	
	to	Year ended
•	1/4/15	31/3/14
	31	28
	13	13
	2	2
	46	43
		1/4/14 to 1/4/15 31 13 2

#### 3. **OPERATING PROFIT**

The operating profit is stated after charging:

	Period	
	1/4/14	
	to	Year Ended
	1/4/15	31/3/14
	£	£
Hire of plant and machinery	47,420	36,307
Depreciation - owned assets	86,493	75,288
Depreciation - assets on hire purchase contracts and finance leases	45,759	62,760
Loss on disposal of fixed assets	3,781	1,520
Operating lease payments - land	54,936	31,753
Operating lease payments - others	47,420	36,306
Auditor's remuneration	11,800	•
Accountancy fees	16,140	13,380
Pension contributions	20,540	20,495

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 3. **OPERATING PROFIT - continued**

Directors' remuneration Directors' pension contributions to money purchase schemes	235,071 9,613	216,966 9,600
The number of directors to whom retirement benefits were accruing was as follows:		
Money purchase schemes	1	<u> </u>
Information regarding the highest paid director is as follows:	Period	
	to 1/4/15 £	Year Ended 31/3/14 £
Emoluments etc Pension contributions to money purchase schemes	119,799 9,613	123,854 9,600

#### 4. **EXCEPTIONAL ITEMS**

In February 2014 the company received £80,000 in settlement of an insurance claim arising as a result of subsidence affecting its office building. Of this amount £15,000 was carried forward to offset against relevant expenses arising in the current accounting period.

#### 5. INTEREST PAYABLE AND SIMILAR CHARGES

	Period	
	1/4/14	
	to	Year ended
	1/4/15	31/3/14
	£	£
Bank loans and overdrafts	2,164	5,260
Finance charges	14,817	11,319
	16,981	16,579

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014

#### NOITAXAT .8

### Analysis of the tax charge

The tax charge on the profit on ordinary activities for the period was as follows:

214,731	
821,51	362,295
582't \$843	- \$62,58
184,284	34,382
174,8 46 <u>5</u> 912,741	- 687 687
Period 1/4/1 4 to 1/4/15	Year Ended 31/3/14 £
	821'£1 582'\$ \$82'\$\$ \$82'\$\$1 1/\$'9 \$62 615'\\$\$1 01 \$1/\$\$/1

Factors affecting the tax charge
The tax assessed for the period is higher than the standard rate of corporation tax in the UK. The difference is explained below:

34,382	<del></del>	Current tax charge
687	<del></del>	Interest on corporation tax
(14,720)	-	Insurance proceeds
(17E,4)	(143)	Jelief farigraM
-	(79)	Relief for interest on corporation tax
-	144'9	Adjustments to tax charge in respect of previous periods
-	843	Depreciation in excess of capital allowances
(605,65)	-	Capital allowances in excess of depreciation
97 <i>L</i> ′7	SI7'S	Expenses not deductible for tax purposes
		Effects of:
L96'68	995'171	in the UK of 21% (2014 - 23%)
	•	multiplied by the standard rate of corporation tax
		Profit on ordinary activities
651'168	<del></del> 6 <del>7</del> 9'£49	Profit on ordinary activities before tax
3	3	
71/2/17	\$1/\$/I	
Year Ended	01	
	<b>† I/</b> †/I	
	Period	

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

7.	DIVIDENDS			
			Period	
			1/4/14	
			to 1/4/15	Year Ended 31/3/14
		,	£	\$1/3/14 £
	Ordinary shares of £1 each Paid		100,000	70,000
	T dru		====	====
8.	INTANGIBLE FIXED ASSETS			
			Patents	
	•	a	and	F-1
	·	Goodwill £	licences	Totals
	COST	<b>2</b>	£	£
	At 1st April 2014			
	and 1st April 2015	301,682	7,419	309,101
	AMORTISATION		<del>-</del>	
	At 1st April 2014	•		
	and 1st April 2015	301,682	7,419	309,101
	NET BOOK VALUE			
	At 1st April 2015	•	-	-
	At 31st March 2014	<del>.</del>	-	· -
				<u></u>
9.	TANGIBLE FIXED ASSETS			Plant and
		Land	Buildings	machinery
		£	£	£
	COST OR VALUATION	_	_	
	At 1st April 2014	437,500	343,759	1,485,317
	Additions	-	60,175	32,905
	Disposals	- (4== =00)	-	(14,500)
	Revaluations	(177,500)	386,066	
	At 1st April 2015	260,000	790,000	1,503,722
	DEPRECIATION			
	At 1st April 2014	-	84,488	860,046
	Charge for period		12,778	96,740
	Eliminated on disposal	· -	•	(8,863)
	Revaluation adjustments		(97,266)	
	At 1st April 2015	<u> </u>		947,923
	NET BOOK VALUE			
	At 1st April 2015	260,000	790,000	555,799
	At 31st March 2014	437,500	259,271	625,271

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 9. TANGIBLE FIXED ASSETS - continued

	Fixtures and fittings £	Motor vehicles £	Computer equipment	Totals £
COST OR VALUATION	440 =04	04.400	20.004	<b>A</b> 400 074
At 1st April 2014	110,791	91,400	30,094	2,498,861
Additions	22,423	33,750	1,834	151,087
Disposals	(1,598)	(12,000)		(28,098)
Revaluations	<del></del>	<u> </u>		208,566
At 1st April 2015	131,616	113,150	31,928	2,830,416
DEPRECIATION				
At 1st April 2014	94,512	52,203	30,093	1,121,342
Charge for period	5,157	16,972	605	132,252
Eliminated on disposal	(1,318)	(6,938)	-	(17,119)
Revaluation adjustments				(97,266)
At 1st April 2015	98,351	62,237	30,698	1,139,209
NET BOOK VALUE				
At 1st April 2015	33,265	50,913	1,230	1,691,207
At 31st March 2014	16,279	39,197	1	1,377,519
Cost or valuation at 1st April 2015 is repre	esented by:			
Valuation in 2015 Cost		Land £ 260,000	Buildings £ 790,000	Plant and machinery £ -1,503,722
		260,000	790,000	1,503,722
		:		
	Fixtures and fittings £	Motor vehicles £	Computer equipment	Totals £
Valuation in 2015	<b>.</b>	<b>ئە</b> 	<b>4-</b>	1,050,000
Cost	131,616	113,150	31,928	1,780,416
	131,616	113,150	31,928	2,830,416

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 9. TANGIBLE FIXED ASSETS - continued

10.

If Land and buildings had not been revalued they would have been included at the following historical cost:

•	2015 £	2014 £
Cost	558,442	498,267
Aggregate depreciation	189,115	181,226
Value of land in freehold land and buildings	180,000	180,000

The company's freehold land and buildings were valued at £1,100,000 on a market value basis as at 8th December 2015 by First City Limited. The directors are of the opinion that a reduction of £50,000 needs to be made to this figure to take account of additions and improvements to buildings since the company's period end and have accordingly revalued freehold land and buildings to £1,050,000 as at 1st April 2015 in these financial statements.

Fixed assets, included in the above, which are held under hire purchase contracts and finance leases are as follows:

	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
COST OR VALUATION	102 510		22.000	<b>#a</b> < <b>#</b> 40
At 1st April 2014	493,519	-	33,000	526,519
Additions	12,250	5,884	-	18,134
Disposals	(10,550)	-	-	(10,550)
Transfer to ownership	(183,588)	-	<u> </u>	(183,588)
At 1st April 2015	311,631	5,884	33,000	350,515
DEPRECIATION				
At 1st April 2014	177,853	-	8,250	186,103
Charge for period	39,292	280	6,187	45,759
Eliminated on disposal	(5,043)	-	-	(5,043)
Transfer to ownership	(123,119)	<u>-</u>		(123,119)
At 1st April 2015	88,983	280	14,437	103,700
NET BOOK VALUE				
At 1st April 2015	222,648	5,604	18,563	246,815
At 31st March 2014	315,666	-	24,750	340,416
STOCKS				
			2015	2014
Dan materials			£	£
Raw materials			363,033	335,336
Finished goods			106,301	134,688
			469,334	470,024

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

11.	DEBTORS		
		2015	2014
		£	£
	Amounts falling due within one year:  Trade debtors	1,800,338	1,465,909
	Other debtors	42,787	9,265
	Directors' loan accounts	123,587	120,133
	Prepayments and accrued income	16,296	8,528
	1.0pu/		
		1,983,008	1,603,835
	Amounts falling due after more than one year:		
	Section 455 tax recoverable	33,796	21,795
		===	
	Aggregate amounts	2,016,804	1,625,630
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2015	2014
	D 11 1 0 (	£	£
	Bank loans and overdrafts (see note 14)	3,524	121,246
	Hire purchase contracts and finance leases (see note 15)	66,172	90,745
	Trade creditors	1,457,534	1,056,843
	Corporation tax	188,392	65,941
	S455 tax payable	12,001	1,203
	Social security and other taxes	96,897	76,128
	VAT	213,735	148,372
	Directors' loan accounts	89,000	64,843
	Accruals and deferred income	218,684	139,995
		2,345,939	1,765,316
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	2015	2014
	•	£	£
	Bank loans (see note 14)	<b>.</b>	3,324
	Hire purchase contracts and finance leases		3,321
	(see note 15)	147,663	195,466
	Other creditors	163,971	169,995
	<b>~</b>		<del></del>
		311,634	368,785

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 14. LOANS

An analysis of the maturity of loans is given below:

	2015	2014
	£	£
Amounts falling due within one year or on demand:		
Bank overdrafts	-	100,383
Bank loans	3,524	20,863
	3,524	121,246
Amounts falling due between one and two years:		
Bank loans 1-2 years	-	3,324

#### 15. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

	Hire purchase contracts		Finance leases	
	2015	2014	2015	2014
	£	£	£	£
Net obligations repayable:				
Within one year	64,493	90,745	1,679	-
Between one and five years	141,521	195,466	6,142	-
•	206,014	286,211	7,821	-
	=====			

The following operating lease payments are committed to be paid within one year:

	Land and buildings		Other opera	ting leases
	2015	2014	2015	2014
	£	£	£	£
Expiring:				
Within one year	12,813	19,482	4,236	492
Between one and five years	•	-	-	2,658
	12,813	19,482	4,236	3,150
			<del></del>	

#### 16. SECURED DEBTS

The following secured debts are included within creditors:

	2015	2014
	£	£
Bank overdraft	-	100,383
Bank loans	3,524	24,187
Hire purchase contracts and finance leases	213,835	286,211
	217,359	410,781

Bank borrowings are secured by way of a debenture on all assets of the company and a legal charge on the company's freehold land and buildings.

Hire purchase commitments are secured on the asset to which they relate.

#### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### PROVISIONS FOR LIABILITIES 17.

	2015 £	2014 £
Deferred tax	98,827	85,699
	<del></del>	
		Deferred
		tax
		£
Balance at 1st April 2014		85,699
Charge to Profit and Loss Account during period		8,843
Rate adjustment		4,285
Balance at 1st April 2015		98,827

Since there is no intention on the behalf of the Board to dispose of the company's freehold land and buildings no deferred tax on freehold land and buildings has been reserved in these financial statements. If freehold land and buildings were sold at their valuation at 1st April 2015 an approximate tax liability of £27,000 would arise.

#### CALLED UP SHARE CAPITAL

19.

Allotted, issu	ed and fully paid:			
Number:	Class:	Nominal	2015	2014
		value:	£	£
2,000	Ordinary	£1	2,000	2,000
RESERVES	<b>,</b>			
		Profit		
		and loss	Revaluation	
		account	reserve	Totals
•		£	£	£
At 1st April 2	2014	864,771	388,758	1,253,529
Profit for the	period	506,237	·	506,237
Dividends		(100,000)		(100,000)
Revaluation (	during the year	-	305,832	305,832
Transfer of re	ealised profit	4,889	(4,889)	
At 1st April 2	2015	1,275,897	689,701	1,965,598

#### 20. **CONTINGENT LIABILITIES**

At the balance sheet date an inter-company guarantee existed between Hickman and Love (Tipton) Ltd and Hy-tops Ltd for bank borrowings which at the 1st April 2015 amounted to nil (31st March 2014: nil).

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 21. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the period ended 1st April 2015 and the year ended 31st March 2014:

	2015	2014
	£	£
M Love		
Balance outstanding at start of period	120,133	110,583
Amounts advanced	90,217	50,151
Amounts repaid	(86,764)	(40,601)
Balance outstanding at end of period	123,586	120,133

The amounts advanced and repaid are aggregated over the year. The loan is interest free, unsecured and repayable on demand.

#### 22. RELATED PARTY DISCLOSURES

#### M Love

A Director and shareholder of the company

M Love has provided a personal guarantee of £15,000 in respect of the company's bank borrowings.

#### Mrs P J Robbins

A Director and shareholder of the company

Mrs P J Robbins has provided a personal guarantee of £15,000 in respect of the company's bank borrowings.

	2015	2014
	£	£
Amount due to related party at the balance sheet date	89,000	64,843

#### **Hy-tops Limited**

A company with common directors and shareholders

During the year Hy-tops Limited operated from Hickman and Love (Tipton) Limited premises under an informal rent free operating lease.

During the year the company sold steel, on normal commercial terms to the value of £14,652 (2014: £5,922) to Hy-Tops Limited.

During the year the company recharged Hy-Tops Limited £3,400 (2014: £3,400) for motoring, administrative and premises expenses.

During the year Hy-Tops Limited recharged the company £13,112 (2014:Nil) for electricity expenses.

	2015	2014
	£	£
Amount due to related party at the balance sheet date	164,460	162,888

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## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE PERIOD 1ST APRIL 2014 TO 1ST APRIL 2015

#### 23. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2015 £	2014 £
Profit for the financial period Dividends	506,237 (100,000)	320,482 (70,000)
Other recognised gains and losses relating to the period	406,237	250,482
(net)	305,832	
Net addition to shareholders' funds Opening shareholders' funds	712,069 1,255,529	250,482 1,005,047
Closing shareholders' funds	1,967,598	1,255,529