## REPORT OF THE DIRECTOR AND

## FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

**FOR** 

**AUTO BODY LANGUAGE LIMITED** 

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## **AUTO BODY LANGUAGE LIMITED**

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## <u>COMPANY INFORMATION</u> <u>FOR THE YEAR ENDED 31 DECEMBER 2015</u>

DIRECTOR:

D Morriss

**SECRETARY:** 

Mrs S E Morriss

**REGISTERED OFFICE:** 

42-44 Holmethorpe Avenue Holmethorpe Industrial Estate

Redhill Surrey RH1 2NL

**REGISTERED NUMBER:** 

02943042 (England and Wales)

**AUDITORS:** 

JOHN WILLIAMS & CO. STATUTORY AUDITOR

CHARTERED ACCOUNTANTS

Chart House 2 Effingham Road Reigate

Surrey RH2 7JN

## REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 DECEMBER 2015

The director presents his report with the financial statements of the company for the year ended 31 December 2015.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of motor vehicle body repairs.

#### DIVIDENDS

The total distribution of dividends for the year ended 31 December 2015 will be £100,000.

#### **FUTURE DEVELOPMENTS**

The company is expected to continue generating steady growth based on developing the company's existing market.

#### DIRECTOR

D Morriss held office during the whole of the period from 1 January 2015 to the date of this report.

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## **AUDITORS**

The auditors, JOHN WILLIAMS & CO., will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

D Morriss - Director

Date: 26/09/ 2016

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF AUTO BODY LANGUAGE LIMITED

We have audited the financial statements of Auto Body Language Limited for the year ended 31 December 2015 on pages five to seventeen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors, including "APB Ethical Standard - Provisions Available for Small Entities (Revised)", in the circumstances set out in note twenty one to the financial statements.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF AUTO BODY LANGUAGE LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the director was not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.

J R Williams (Senior Statutory Auditor)

for and on behalf of JOHN WILLIAMS & CO.

STATUTORY AUDITOR

CHARTERED ACCOUNTANTS

Chart House

2 Effingham Road

Reigate

Surrey

RH2 7JN

Date: 26/9/2016

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2015

	Notes	2015 £	2014 £
TURNOVER		3,356,124	3,344,234
Cost of sales		1,902,520	1,832,095
GROSS PROFIT		1,453,604	1,512,139
Administrative expenses		1,358,835	1,363,981
OPERATING PROFIT	4	94,769	148,158
Interest payable and similar charges	5	4,304	1,086
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES	90,465	147,072
Tax on profit on ordinary activities	6	17,887	31,770
PROFIT FOR THE FINANCIAL YEA	AR .	72,578	115,302
OTHER COMPREHENSIVE INCOM	E	<u>-</u> _	
TOTAL COMPREHENSIVE INCOM FOR THE YEAR	E	72,578	115,302

## STATEMENT OF FINANCIAL POSITION 31 DECEMBER 2015

		2015	;	2014	
	Notes	£	£	£	£
FIXED ASSETS	0				
Intangible assets Tangible assets	8 9		159,920		138,586
Taligiote assets	,				138,380
			159,920		138,586
CURRENT ASSETS					
Stocks	10	68,214		38,878	
Debtors	11	2,724,644		2,658,495	
Cash at bank and in hand		8,677		129,717	
		2,801,535		2,827,090	
CREDITORS			*		
Amounts falling due within one year	12	2,363,316		2,358,903	
NET CURRENT ASSETS			438,219		468,187
TOTAL ASSETS LESS CURRENT					
LIABILITIES			598,139		606,773
CREDITORS					
Amounts falling due after more than one	12		(22.281)		
year	13		(22,281) .		-
PROVISIONS FOR LIABILITIES	16		(9,797)		(13,290)
NET ASSETS			566,061		593,483
CAPITAL AND RESERVES					
Called up share capital	17		2		2
Retained earnings	18		566,059		593,481
SHAREHOLDERS' FUNDS			566,061		593,483
			-		

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the director on 26 September 2016 and were signed by:

D Morriss - Director

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

	Called up		
	share	Retained	Total
	capital	earnings	equity
	£	£	£
Balance at 1 January 2014	2	813,179	813,181
Changes in equity			
Dividends	-	(335,000)	(335,000)
Total comprehensive income	-	115,302	115,302
Balance at 31 December 2014	2	593,481	593,483
Changes in equity			
Dividends	-	(100,000)	(100,000)
Total comprehensive income	<u>-</u>	72,578	72,578
Balance at 31 December 2015	2	566,059	566,061
		<del></del>	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 1. THE ENTITY

The company is a private company limited by shares incorporated in England. The registered office of the company is 42-44 Holmethorpe Avenue, Holmethorpe Industrial Estate, Redhill, Surrey RH1 2NL, and it trades from 42-44 Holmethorpe Avenue, Holmethorpe Industrial Estate, Redhill, Surrey, RH1 2NL.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29;
- the requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23;
- the requirement of Section 33 Related Party Disclosures paragraph 33.7.

#### Turnover

Turnover represents net invoiced value of services performed derived from ordinary activities, stated after trade discounts and net of value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property - 7-10% on cost
Plant and machinery - 8-10% on cost
Fixtures and fittings - 10-30% on cost
Motor vehicles - 15% on cost
Office equipment - 10-30% on cost

## Stocks and work-in-progress

Stock and work-in-progress is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

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-2	C'I'A	L'U	COSTS
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٥.	STATE COSTS	2015 £	2014 £
	Wages and salaries Social security costs	1,129,671	1,038,606 98,734
		1,221,699	1,137,340
	The average monthly number of employees during the year was as follows:	2015	2014
	Directors Administrative Workshop	1 14 16 31	1 13 16 ———30
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
<ol> <li>5.</li> <li>6.</li> </ol>	Hire of plant and machinery Other operating leases Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors' remuneration  Director's remuneration  INTEREST PAYABLE AND SIMILAR CHARGES  Hire purchase	2015 £ 19,314 62,921 41,460 10,014 (5,500) 1,325  4,206  2015 £ 4,304	2014 £ 9,306 61,506 43,825 1,030 1,250 77 2014 £ 1,086
0.	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows:	2015 £	2014 £
	Current tax: UK corporation tax	21,380	36,760
	Deferred tax	(3,493)	(4,990)
	Tax on profit on ordinary activities	17,887	31,770

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

## 6. TAXATION - continued

## Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

		2015 £	2014 £
	Profit on ordinary activities before tax	90,465	147,072
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20.163% (2014 - 21.220%)	18,240	31,209
	Effects of:		
	Depreciation in excess of capital allowances Deferred tax provision	3,140 (3,493)	5,551 (4,990)
	Total tax charge	17,887	31,770
7.	DIVIDENDS		
	Interim	2015 £ 100,000	2014 £ 335,000
8.	INTANGIBLE FIXED ASSETS		
			Goodwill £
	COST At 1 January 2015 and 31 December 2015		4,000
	AMORTISATION At 1 January 2015 and 31 December 2015	•	4,000
	NET BOOK VALUE At 31 December 2015		-
	At 31 December 2014		<del>==</del>

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

## 9. TANGIBLE FIXED ASSETS

TANGIDEE TIMED AGE TO	Improvements		Fixtures
	to	Plant and	and
	property	machinery	fittings
6 0 Cm	£	£	£
COST	71.005	472.010	1.40.000
At 1 January 2015	71,895	473,819	140,082
Additions	<del></del> _	3,024	2,077
At 31 December 2015	71,895	476,843	142,159
DEPRECIATION			
At 1 January 2015	64,344	378,327	134,099
Charge for year	3,450	23,691	4,275
Eliminated on disposal	· .	-	-
At 31 December 2015	67,794	402,018	138,374
NET BOOK VALUE	<del></del>	<del></del>	
At 31 December 2015	4,101	74,825	3,785
At 31 December 2014	<del></del> 7,551	95,492	5,983
At 31 December 2014	<del></del>	=====	====
	Motor	Office	
	vehicles	equipment	Totals
	£	£	£
COST			
At 1 January 2015	94,615	34,247	814,658
Additions	66,758	949	72,808
Disposals	(33,995)	<u> </u>	(33,995)
At 31 December 2015	127,378	35,196	853,471
DEPRECIATION			<u> </u>
At 1 January 2015	67,056	32,246	676,072
Charge for year	18,792	1,266	51,474
Eliminated on disposal	(33,995)		(33,995)
At 31 December 2015	51,853	33,512	693,551
NET BOOK VALUE		<del></del>	<del></del>
At 31 December 2015	75,525	1,684	159,920
At 31 December 2014	27,559	2,001	138,586
			====

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

## 9. TANGIBLE FIXED ASSETS - continued

	Fixed assets, included in the above, which are held under hire purchase contracts are as follows:		
			Motor vehicles £
	COST		
	Additions	•	66,758
	At 31 December 2015		66,758
	DEPRECIATION		10.014
	Charge for year		10,014
	At 31 December 2015		10,014
	NET BOOK VALUE At 31 December 2015		56,744
10.	STOCKS		
10.	or ocks	2015	2014
	Stock and work-in-progess	£ 68,214	£ 38,878
	Stock and work-in-progess		====
11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2015	2014
	m 1 11.	£	£
	Trade debtors  Amounts owed by group undertakings	159,020 2,267,600	79,667 2,316,757
	Other debtors	5,412	26,146
	VAT	116,910	
	Prepayments and accrued income	175,702	235,925
		2,724,644	2,658,495
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2015	2014
		£	£
	Hire purchase contracts (see note 14) Trade creditors	19,966	4,517
	Amounts owed to group undertakings	259,936 1,605,111	575,581 1,286,342
	Tax	21,380	36,760
	Social security and other taxes	84,514	83,384
	VAT	-	45,411
	Other creditors Accrued expenses	9,455 362,954	11,884 315,024
	Accided expenses		
		2,363,316	2,358,903
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	2015	2014
		£	£ .
	Hire purchase contracts (see note 14)	22,281	· -

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

## 14. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

			Hire purcha	ise contracts
			2015	2014
	Net alliantiana managalla.		£	£
	Net obligations repayable: Within one year		19,966	4,517
	Between one and five years		22,281	-
	,			<del></del>
			42,247	4,517
			Non-cancella	able operating
				ses
			2015 £	2014 £
	Within one year		140,978	79,062
	Between one and five years		51,483	86,797
			102.461	165 950
			192,461 ————	165,859
15.	SECURED DEBTS			
	The following secured debts are included within cred	litors:		
	the tenewing economic deep and included within elec-			
			2015	2014
	Hire purchase contracts		£ 42,247	£ .
	The purchase contracts		42,247	4,517 ====
	The outstanding balance on the hire purchase agreem agreement.	nent is secured over the asse	et which was purc	hased under the
16.	PROVISIONS FOR LIABILITIES			
	•		2015	2014
	Defermed to:		£	£
	Deferred tax		9,797 ======	13,290
				Deferred
				tax £
	Balance at 1 January 2015			13,290
	Accelerated capital allowances			(3,493)
	Balance at 31 December 2015			0.707
	Balance at 31 December 2013			9,797
17.	CALLED UP SHARE CAPITAL			
	Allotted and issued:			
	Number: Class:	Nominal	2015	2014
		value:	£	£
	2 Ordinary	£1	2	2
			=====	===

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

#### 18. RESERVES

	Retained earnings £
At 1 January 2015 Profit for the year Dividends	593,481 72,578 (100,000)
At 31 December 2015	566,059

#### 19. ULTIMATE PARENT COMPANY

Auto Body Language Limited is a wholly owned subsidiary of ABL Accident Repair Group Limited whose registered office is 42-44 Holmethorpe Avenue, Holmethorpe Industrial Estate, Redhill, Surrey, RH1 2NL.

## 20. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

#### Mr and Mrs D Morriss

The director and company secretary

Included in administrative expenses is £138,000 (2014 - £120,000) rent payable to Mr and Mrs Morriss. This charge was at arms length in the ordinary course of business.

Mr and Mrs Morriss have given a personal guarantee of £130,000 and also a first legal charge over 42 - 44 Holmethorpe Avenue, Redhill, Surrey (a property owned by Mr and Mrs Morriss) to the company's bankers.

## 21. APB ETHICAL STANDARD - PROVISIONS AVAILABLE FOR SMALL ENTITIES

In common with many other businesses of our size and nature we use our auditors to prepare and submit returns to the tax authorities and assist with the preparation of the financial statements.

### 22. ULTIMATE CONTROLLING PARTY

The company is under the control of Mr D Morriss, the director of the company.

# RECONCILIATION OF EQUITY 1 JANUARY 2014 (DATE OF TRANSITION TO FRS 102)

	UK GAAP	Effect of transition to FRS 102	FRS 102
Notes	£	£	£
FIXED ASSETS			
Tangible assets	138,586		138,586
CURRENT ASSETS			
Stocks	38,878	-	38,878
Debtors	2,658,495	-	2,658,495
Cash at bank and in hand	129,717		129,717
	2,827,090	-	2,827,090
CREDITORS			
Amounts falling due within one year	(2,358,903)	<u>.</u>	(2,358,903)
NET CURRENT ASSETS	468,187		468,187
TOTAL ASSETS LESS CURRENT LIABILITIES	606,773	-	606,773
PROVISIONS FOR LIABILITIES	(13,290)	-	(13,290)
NET ASSETS	593,483	-	593,483
CAPITAL AND RESERVES			
Called up share capital	2	-	2
Retained earnings	593,481	-	593,481
SHAREHOLDERS' FUNDS	593,483	-	593,483

# RECONCILIATION OF EQUITY - continued 31 DECEMBER 2014

	UK GAAP	Effect of transition to FRS 102	FRS 102
Notes	£	£	£
FIXED ASSETS			
Tangible assets	138,586	-	138,586
CURRENT ASSETS			
Stocks	38,878	_	38,878
Debtors	2,658,495	_	2,658,495
Cash at bank and in hand	129,717	-	129,717
	2,827,090	-	2,827,090
CREDITORS		<u> </u>	
Amounts falling due within one year	(2,358,903)	-	(2,358,903)
NET CURRENT ASSETS	468,187	-	468,187
TOTAL ASSETS LESS CURRENT LIABILITIES	606,773	-	606,773
PROVISIONS FOR LIABILITIES	(13,290)	-	(13,290)
NET ASSETS	593,483		593,483
CAPITAL AND RESERVES			
Called up share capital	2	_	2
Retained earnings	593,481	<u>-</u>	593,481
SHAREHOLDERS' FUNDS	593,483	-	593,483

# RECONCILIATION OF PROFIT FOR THE YEAR ENDED 31 DECEMBER 2014

TURNOVER	UK GAAP £ 3,344,234	Effect of transition to FRS 102 £	FRS 102 £ 3,344,234
Cost of sales	(1,832,095)	- -	(1,832,095)
· · · · · · · · · · · · · · · · · · ·	(1,002,000)		
GROSS PROFIT	1,512,139	-	1,512,139
Administrative expenses	(1,363,981)	-	(1,363,981)
OPERATING PROFIT	148,158	-	148,158
Interest payable and similar charges	(1,086)	-	(1,086)
PROFIT ON ORDINARY ACTIVITIES			
BEFORE TAXATION	147,072	-	147,072
Tax on profit on ordinary activities	(31,770)	-	(31,770)
PROFIT FOR THE FINANCIAL YEAR	115,302	-	115,302