# REDWOOD GLOBAL LIMITED ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

30/11/2017 COMPANIES HOUSE

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#### **COMPANY INFORMATION**

**Directors** Mr R Gardner

Mr D Ghinn

Company number

08961680

Registered office

Walworth Business Park 86 Livingstone Road

Andover Hampshire

UK

**SP10 5NS** 

**Auditor** 

Wilkins Kennedy LLP

Athenia House 10-14 Andover Road

Winchester Hampshire SO23 7BS

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 MARCH 2017

The directors present the strategic report for the year ended 31 March 2017.

#### Fair review of the business

Turnover in the year increased by 38% due to the continued expansion of the company both in the UK and Export Markets. Profit before tax increased by 118% as prior year investment in infrastructure resulted in an increase in efficiency and Return on Capital.

The company has continued to make significant investments in Research and Development and Marketing and further growth is expected in the current financial year.

#### Principal risks and uncertainties

There are not considered to be any principal risks but there is currently heightened uncertainty in the world economy that could impact upon the future performance of the company.

#### Key performance indicators

Redwood Global Limited uses a range of financial and non-financial indicators to monitor performance. The key performance indicators are: market share, revenue and profit trends, cash generation, research and development investment and other operational statistics including customer satisfaction, factory productivity, quality and health and safety.

On behalf of the board

Mr R Gardner

Director

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2017

The directors present their annual report and financial statements for the year ended 31 March 2017.

#### **Principal activities**

The principal activity of the company continued to be that of design, manufacture, sale and hire of wood chippers and secondly the sale of forestry supplies.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr R Gardner

Mr D Ghinn

#### Results and dividends

The results for the year are set out on page 6.

Ordinary dividends were paid amounting to £400,000. The directors do not recommend payment of a final dividend.

#### Research and development

The company has a programme of continuous investment in its product development activities. During the period, the company invested £104,395 (2016: £166,396) in direct research and development expenditure.

#### Auditor

Wilkins Kennedy LLP were appointed auditor to the company and in accordance with section 485 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put at a General Meeting.

#### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **DIRECTORS' REPORT (CONTINUED)** FOR THE YEAR ENDED 31 MARCH 2017

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

Mr R Gardner

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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REDWOOD GLOBAL LIMITED

We have audited the financial statements of Redwood Global Limited for the year ended 31 March 2017 which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit, the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements, and the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF REDWOOD GLOBAL LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

lan Talbot (Senior Statutory Auditor) for and on behalf of Wilkins Kennedy LLP

Wilking Kennedy CCP

Chartered Accountants Statutory Auditor

9 November 2017

Athenia House 10-14 Andover Road Winchester Hampshire SO23 7BS

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2017

£ :83,821 :77,693)  :06,128	9,616,388 (6,694,914) 
.77,693) 	2,921,474
06,128	2,921,474
83 686)	(1.947.497)
00,000)	1,,0,,,
31,673	1,326
954,115	975,303
28,128)	(47,543)
25,987	927,760
13,346)	(70,374)
•	857,386
)	(28,128) 025,987 813,346) 712,641

The Profit And Loss Account has been prepared on the basis that all operations are continuing operations.

### **BALANCE SHEET AS AT 31 MARCH 2017**

		20	2017		16
	Notes	£	£	£	£
Fixed assets					
Goodwill	10		6,321		9,482
Tangible assets	11		1,688,979		1,578,991
Investments	12		18,409		18,409
			1,713,709		1,606,882
Current assets					
Stocks	15	2,028,368		2,031,008	
Debtors	16	1,166,795		966,643	
Cash at bank and in hand		1,513,837		910,069	
		4,709,000		3,907,720	
Creditors: amounts falling due within					•
one year	17	(2,848,558)		(2,495,600)	
Net current assets			1,860,442		1,412,120
Total assets less current liabilities			3,574,151		3,019,002
Creditors: amounts falling due after more than one year	18		(921,118)		(1,699,184)
Provisions for liabilities	21		(97,403)		(76,829)
Net assets			2,555,630		1,242,989
Capital and reserves					
Called up share capital	25		110		110
Profit and loss reserves			2,555,520		1,242,879
Total equity			2,555,630		1,242,989
•					

and are signed on its behalf by:

Mr R Gardner Director

Mr D Ghinn Director

Company Registration No. 08961680

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2017

		Share capital	Profit and loss reserves	Total
	Notes	£	£	£
Balance at 1 April 2015		110 -	785,493	785,603
Year ended 31 March 2016:				
Profit and total comprehensive income for the year		-	857,386	857,386
Dividends	9	-	(400,000)	(400,000)
Balance at 31 March 2016		110	1,242,879	1,242,989
Year ended 31 March 2017:				
Profit and total comprehensive income for the year		-	1,712,641	1,712,641
Dividends	9	-	(400,000)	(400,000)
Balance at 31 March 2017		110	2,555,520	2,555,630

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2017

		20	2017		2017		16
	Notes	£	£	£	£		
Cash flows from operating activities							
Cash generated from operations	29		1,719,023		1,549,299		
Interest paid			(28,128)		(59,700)		
Income taxes paid			(54,242) ————		(143,408)		
Net cash inflow from operating activitie	s		1,636,653		1,346,191		
Investing activities							
Purchase of tangible fixed assets		(612,480)		(269,606)			
Proceeds on disposal of tangible fixed ass	ets	276,401		220,375			
Purchase of subsidiaries		-		(18,409)			
Net cash used in investing activities			(336,079)		(67,640)		
Financing activities							
Repayment of bank loans		(37,285)		(33,385)			
Repayment of Arrow loan		-		(400,000)			
Payment of finance leases obligations		(259,521)		(421,346)			
Dividends paid		(400,000)		(400,000)			
Net cash used in financing activities			(696,806)	<del></del>	(1,254,731)		
Net increase in cash and cash equivale	nts		603,768		23,820		
Cash and cash equivalents at beginning of	year		910,069		886,249		
Cash and cash equivalents at end of year	ar		1,513,837		910,069		

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

#### Company information

Redwood Global Limited is a private company limited by shares incorporated in England and Wales. The registered office is Walworth Business Park, 86 Livingstone Road, Andover, Hampshire, UK, SP10 5NS.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from the hire of equipment is recognised over the period of the hire.

#### 1.4 Intangible fixed assets - goodwill

Goodwill represents the excess of the cost of acquisition of unincorporated businesses over the fair value of net assets acquired. It is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is considered to have a finite useful life and is amortised on a systematic basis over its expected life, which is five years.

For the purposes of impairment testing, goodwill is allocated to the cash-generating units expected to benefit from the acquisition. Cash-generating units to which goodwill has been allocated are tested for impairment at least annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date if the fair value can be measured reliably.

#### 1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings Leasehold in accordance with the lease

Plant and machinery 20% on cost Fixtures, fittings & equipment 20% on cost Computer equipment 33% on cost Motor vehicles 25% on cost

Contract hire stock at variable rates depending on the individual machine

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.6 Fixed asset investments

Interests in subsidiaries are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

#### 1.7 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### 1.8 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.9 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.10 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans and loans from fellow group companies, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### 1.11 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.12 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

#### 1.13 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.14 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.15 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### 1.16 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the profit and loss account for the period.

#### 1.17 Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### 1.18 Warranty

Provision is made for the company's estimated liability on all machines still under warranty, including claims already received. The provision is charged against trading profits and is included within the other creditors.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

The main areas of accounting estimate are:

- Slow moving stock provisions
- Recoverability of trade debtors
- Accruals and prepayments
- Depreciation and amortisation
- Warranty provisions

#### 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	2017	
	£	£
Turnover analysed by class of business		
Sale of Machines and Parts	11,852,073	8,376,454
Spot and Contract Hire	764,287	617,877
Service sales	86,619	190,826
Carriage	45,909	38,056
Sale of Accessories	534,933	393,175
•	13,283,821	9,616,388
		<del></del>

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

3	Turnover and other revenue		(Continued)
		2017 £	2016 £
	Turnover analysed by geographical market		
	UK	10,474,537	8,788,942
	Europe	2,750,734	827,446
	Rest of World	58,550	-
		13,283,821	9,616,388
4	Operating profit		
		2017	2016
	Operating profit for the year is stated after charging/(crediting):	£	£
	Exchange gains	(1,816)	(21,004)
	Research and development costs	104,395	166,396
	Fees payable to the company's auditor for the audit of the company's		
	financial statements	8,350	8,150
	Depreciation of owned tangible fixed assets	244,607	168,065
	Depreciation of tangible fixed assets held under finance leases	36,359	69,361
	Profit on disposal of tangible fixed assets	(54,875)	(23,859)
	Amortisation of intangible assets	3,161	3,161
	Cost of stocks recognised as an expense	8,319,788	6,276,395
•	Operating lease charges	44,949	41,922

#### 5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2017	2016
	Number	Number
Directors	2	2
Sales and Service	14	12
Administration	7	6
Operations and Assembly	12	9
	35	29
	=	

(Continued)		Employees	5
2016 £	2017 £	Their aggregate remuneration comprised:	
_	~		
948,503	1,216,396	Wages and salaries	
88,557 2,035	141,453 1,200	Social security costs Pension costs	
		r Gildion doors	
1,039,095	1,359,049		
		Directors' remuneration	6
2016 £	2017 £		
50,301	33,754	Remuneration for qualifying services	
		Interest payable and similar expenses	7
2016	2017	•	
£	£	Interest on financial liabilities measured at amortised cost:	
11,441	7,551	Interest on Infancial habilities measured at amortised cost.	
33,401	19,063	Interest on finance leases and hire purchase contracts	•
44,842	26,614		
11,012	20,011	Other finance costs:	
2,701	1,514	Other interest	
47,543	28,128		
<del></del>		Taxation	8
2016	2017	Taxation	0
£	£	Current tax	
54,242	292,772	UK corporation tax on profits for the current period	
(23,466)		Adjustments in respect of prior periods	
30,776	292,772	Total current tax	
		Deferred tax	
39,598	20,574	Origination and reversal of timing differences	
70,374	313,346	Total tax charge	

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**Taxation** 

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

The actual charge for the year can be reconciled to the expected charge for th loss and the standard rate of tax as follows:	e year based on	the profit
	2017 £	20
Profit before taxation	2,025,987	927,
Expected tax charge based on the standard rate of corporation tax in the UK	405,197	195
of 20.00% (2016: 20.00%)  Tax effect of expenses that are not deductible in determining taxable profit	403,197	185,
Tax effect of income not taxable in determining taxable profit	-	(4,
Group relief	(34,620)	(34,
Capital allowances in excess of depreciation	(18,152)	(32,4
Research and development enhancement	(60,102)	(60,
Deferred tax	20,574	39,
Over provision in prior year	-	(23,
Taxation charge for the year	313,346	70,3

(Continued)

# 9 Dividends 2017 2016 £ £

Interim paid 400,000 400,000

#### 10 Intangible fixed assets

Intangible fixed assets	
	Goodwill £
Cost	_
At 1 April 2016 and 31 March 2017	15,804
Amortisation and impairment	
At 1 April 2016	6,322
Amortisation charged for the year	3,161
At 31 March 2017	9,483
Carrying amount	
At 31 March 2017	6,321
At 31 March 2016	9,482

11	Tangible fixed assets							
*		Land and buildings Leasehold	Plant and machinery	Fixtures, fittings & equipment	Computer equipment	Motor vehicles	Contract hire stock	Total
		£	£	£	£	£	£	£
	Cost							
	At 1 April 2016	600,090	41,764	119,722	58,568	358,336	742,260	1,920,740
	Additions	5,525	69,344	34,778	22,325	94,130	386,378	612,480
	Disposals	-	(4,010)	-	-	(81,359)	(229,941)	(315,310)
	At 31 March 2017	605,615	107,098	154,500	80,893	371,107	898,697	2,217,910
	Depreciation and impairment							
	At 1 April 2016	22,206	11,764	29,533	27,585	118,525	132,136	341,749
	Depreciation charged in the year	12,105	13,696	27,602	23,394	89,196	114,973	280,966
	Eliminated in respect of disposals	-	(2,072)	-	-	(42,317)	(49,395)	(93,784)
	At 31 March 2017	34,311	23,388	57,135	50,979	165,404	197,714	528,931
	Carrying amount							
	At 31 March 2017	571,304	83,710	97,365	29,914	205,703	700,983	1,688,979
	At 31 March 2016	577,884	30,000	90,189	30,983	239,811	610,124	1,578,991

11	Tangible fixed assets			(Continued)	
	The net carrying value of tangible fixed assets includes the following in respect of assets held unde finance leases or hire purchase contracts.				
	,			2017 £	2016 £
	Motor vehicles Computer equipment			48,506 73,813	84,086 87,846
				122,319	171,932
	Depreciation charge for the	year in respe	ct of leased assets	36,359 ———	69,361 ———
	Certain contract hire machi	nes are also h	eld under hire purchase contra	cts.	
12	Fixed asset investments				
			Notes	2017 £	2016 £
	Investments in subsidiaries		13	18,409 ————	18,409 ———
13	Subsidiaries				
	Details of the company's subsidiaries at 31 March 2017 are as follows:				
	Name of undertaking and incorporation or residence	_	Nature of business	Class of shareholding	% Held Direct
	Forst GmbH	Germany	Sale and hire of woodchippers and associate products	Ordinary ed	100.00.
14	Financial instruments			2017 £	2016 £
	Carrying amount of finan				L
	Debt instruments measured	d at amortised	cost	1,140,143	931,070
	Carrying amount of finance				
	Measured at amortised cos	t		3,183,816 ————	3,704,249 ======

15	Stocks		2017 £	2016 £
	Finished goods and goods for resale		2,028,368	2,031,008
16	Debtors			
	Amounts falling due within one year:		2017 £	2016 £
	Trade debtors		990,700	805,234
	Amounts owed by group undertakings		145,544	120,944
	Other debtors		3,899	4,892
	Prepayments and accrued income		26,652	35,573
			1,166,795	966,643
17	Creditors: amounts falling due within one year			
••	oround amount tuning and round one you.		2017	2016
		Notes	£	£
	Bank loans and overdrafts	19	39,000	39,000
	Obligations under finance leases	20	70,849	234,941
	Trade creditors		1,278,687	1,301,661
	Amounts due to group undertakings		614,375	182,209
	Corporation tax		292,772	54,242
	Other taxation and social security		132,288	77,494
	Deferred income	23	160,800	358,799
	Other creditors		132,488	187,137
	Accruals and deferred income		127,299	60,117
			2,848,558	2,495,600
18	Creditors: amounts falling due after more than o	one vear		
	orealtors, amounts family due after more than t	-	2017	2016
		Notes	£	£
	Bank loans and overdrafts	19	258,715	296,000
	Obligations under finance leases	20	-	95,429
	Other borrowings	19	103,000	103,000
	Amounts due to group undertakings		300,000	1,000,000
	Other creditors		259,403 ————	204,755
			921,118	1,699,184
	Amounts included above which fall due after five ye	ears are as follows:		
	Payable by instalments		102,715	140,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

18	Creditors: amounts falling due after more than one year		(Continued)
19	Loans and overdrafts	2017 £	2016 £
	Bank loans Other loans	297,715 103,000 400,715	335,000 103,000 —————————————————————————————————
	Payable within one year Payable after one year	39,000 361,715 ———	39,000 399,000

The company's bankers, National Westminster Bank Plc, hold a legal charge over leasehold property.

A legal charge is also held by Lombard North Central plc, over certain contract hire stock items.

The outstanding loan is repayable by monthly instalments over a period ending 20 August 2024 with interest paid at 2.75% over Base Rate.

#### 20 Finance lease obligations

	2017	2016
Future minimum lease payments due under finance leases:	£	£
Within one year	78,704	274,701
In two to five years	•	82,587
	78,704	357,288
Less: future finance charges	(7,855)	(26,918)
	70,849	330,370

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

#### 21 Provisions for liabilities

	Notes	2017 £	2016 £
Deferred tax liabilities	22	97,403	76,829

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 22 Deferred taxation

23

24

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

Liabilities

Liabilities

Balances:	2017 £	2016 £
Accelerated capital allowances	97,403	76,829 ———
Movements in the year:		2017 £
Liability at 1 April 2016 Charge to profit or loss		76,829 19,379
Liability at 31 March 2017		96,208
The deferred tax liability set out above relates to accelerated capital allowant in due course.	ices and is expecte	d to reverse
Deferred income	2017 £	2016 £
Other deferred income	160,800	358,799
Retirement benefit schemes		
Defined contribution schemes	2017 £	2016 £
Charge to profit or loss in respect of defined contribution schemes	1,200	2,035

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund. The company contributes a specified percentage of payroll costs to the retirement benefit scheme to fund the benefits. The only obligation of the company with respect to the scheme is to make the specified contributions.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

25	Share capital	2017	2016
		£	£
	Ordinary share capital		
	Issued and fully paid		
	100 Ordinary A of £1 each	100	100
	10 Ordinary B of £1 each	10	10
		110	110
		<del></del>	

Prescribed particulars of 'A' shares:

Voting Rights - Share rank equally for voting purposes. On a show of hands each member shall have one vote and on a poll each member shall have one vote per share held.

Dividend Rights - Each share ranks equally for any dividend declared.

Winding Up - Each share ranks equally for any distribution of capital made on a winding up of the company.

The shares are not redeemable.

Prescribed particulars of 'Ordinary B' shares:

All shares issued are non-redeemable and rank equally in terms of:

- (a) voting rights one vote for each share;
- (b) rights to participate in all approved dividend distributions for that class of share; and
- (c) rights to participate in any capital distribution on winding up.

#### 26 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2017	2016
	£	£
Within one year	56,544	51,597
Between two and five years	185,233	178,540
In over five years	4,080,140	4,124,140
	4,321,917	4,354,277
	<del></del>	<del></del>

#### 27 Related party transactions

#### Remuneration of key management personnel

The directors are considered to be the only key management personnel. The remuneration of the directors is given in note 6.

#### Transactions with related parties

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 27 Related party transactions

(Continued)

At the year end a sum of £914,375 (2016: £1,182,209) was owed to the parent undertaking Redwood Global Holdings Limited. Of this sum £300,000 (2016: £1,000,000) is not due for repayment for at least a year. None of the loan carries any entitlement to interest.

At the year end a sum of £145,544 (2016: £120,944) was owed by its subsidiary FORST GmbH. None of the loan carries any entitlement to interest. Included in trade debtors is a balance of £205,753 (2016: £70,018) owed by FORST GmbH at the year end with total sales during the year of £1,102,891 (2016: £122,079).

At the year end the company owed Mrs J E Gardner, mother of R Gardner, £33,000 (2016: £33,000), with interest in the year amounting to £2,145 (2016: £1,155). There are no set repayment terms on this balance and a cumulative interest rate of 6.5% p.a. is applied to the total outstanding amounts.

#### 28 Controlling party

The controlling party is the parent company, Redwood Global Holdings Limited, by virtue of its 90.9% shareholding in Redwood Global Limited.

The ultimate controlling party is Mr R Gardner, by virtue of his 51% shareholding in the parent company.

The smallest and largest group into which these financial statements are consolidated is that of the parent company, Redwood Global Holdings Limited, a company incorporated in England and Wales. The consolidated group accounts are publicly available from Companies House.

29	Cash generated from operations		
	•	2017	2016
		£	£
	Profit for the year after tax	1,712,641	857,386
	Adjustments for:		
	Taxation charged	313,346	70,374
	Finance costs	28,128	47,543
	Gain on disposal of tangible fixed assets	(54,875)	(23,859)
	Amortisation and impairment of intangible assets	3,161	3,161
	Depreciation and impairment of tangible fixed assets	280,966	237,426
	Movements in working capital:		
	Decrease/(increase) in stocks	2,640	(276,153)
	(Increase) in debtors	(200,152)	(78,199)
	(Decrease)/increase in creditors	(168,833)	458,571
	(Decrease)/increase in deferred income	(197,999)	253,049
	Cash generated from operations	1,719,023	1,549,299
			=====