COMPANY REGISTRATION NUMBER 34750

MORRISONS GARAGE LIMITED ABBREVIATED FINANCIAL STATEMENTS FOR 31ST JANUARY 2002



MACFARLANE GRAY

Chartered Accountants & Registered Auditors 15 Gladstone Place Stirling

ABBREVIATED FINANCIAL STATEMENTS

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OFFICERS AND PROFESSIONAL ADVISERS

The board of directors J A Morrison

W L Morrison A I Morrison Mrs S Moir

Company secretary Mathie Macluckie

Registered office Whins of Milton

Stirling FK7 8HQ

Auditors Macfarlane Gray

Chartered Accountants & Registered Auditors 15 Gladstone Place

Stirling FK8 2NX

Bankers Clydesdale Bank plc

56 Murray Place

Stirling FK8 2BX

Solicitors Mathie Macluckie

Wellington House Dumbarton Road

Stirling FK8 2RW

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Ordinary Shares of £1 each

MORRISONS GARAGE LIMITED

THE DIRECTORS' REPORT

YEAR ENDED 31ST JANUARY 2002

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st January 2002.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was that of the motor trade.

RESULTS AND DIVIDENDS

The trading results for the year, and the company's financial position at the end of the year are shown in the attached financial statements.

The directors have not recommended a dividend.

THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests, including family holdings, in the shares of the company were as follows:

	At 31 January 2002	At 1 February 2001
J A Morrison	5,000	5,000
W L Morrison	6,100	6,100
A I Morrison	5,000	5,000
Mrs S Moir	3,000	3,000

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended.

In preparing those financial statements, the directors are required to select suitable accounting policies, as described on page 9, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The directors must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31ST JANUARY 2002

AUDITORS

Macfarlane Gray, Chartered Accountants, 15 Gladstone Place, Stirling, being eligible for re-election have indicated their willingness to continue in office.

Registered office: Whins of Milton

Stirling FK7 8HQ Signed on behalf of the director

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A I MORRISON

Director

Approved by the directors on 14th June 2002

INDEPENDENT AUDITORS' REPORT TO THE COMPANY

PURSUANT TO SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts on pages 5 to 15, together with the financial statements of the company for the year ended 31st January 2002 prepared under Section 226 of the Companies Act 1985.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and report our opinion to you.

BASIS OF OPINION

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act, and the abbreviated accounts on pages 5 to 15 are properly prepared in accordance with those provisions.

15 Gladstone Place Stirling FK8 2NX

14th June 2002

Chartered Accountants & Registered Auditors

ABBREVIATED PROFIT AND LOSS ACCOUNT

YEAR ENDED 31ST JANUARY 2002

	Note	2002 £	2001 £
GROSS PROFIT		466,062	528,936
Administrative expenses		381,295	419,316
OPERATING PROFIT	2	84,767	109,620
Interest receivable Interest payable and similar charges	5	661 (69,496)	651 (77,370)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	J	15,932	32,901
Tax on profit on ordinary activities	6	(789)	1,083
RETAINED PROFIT FOR THE FINANCIAL YEAR		15,143	33,984
Balance brought forward		273,331	239,347
Balance carried forward		288,474	273,331

The company has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the company are classed as continuing.

ABBREVIATED BALANCE SHEET

31ST JANUARY 2002

	Note	2002 £	2001 £
FIXED ASSETS	_	2.126.652	2.150.202
Tangible assets	7	2,136,673	2,159,302
CURRENT ASSETS			
Stocks	8	1,054,148	906,021
Debtors	9	298,177	376,076
Cash at bank and in hand		1,263	117,428
		1,353,588	1,399,525
CREDITORS: Amounts falling due within one year	10	(1,592,632)	(1,577,130)
NET CURRENT LIABILITIES		(239,044)	(177,605)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,897,629	1,981,697
CREDITORS: Amounts falling due after more than one year	11	(848,579)	(948,579)
		1,049,050	1,033,118
PROVISIONS FOR LIABILITIES AND CHARGES			
Deferred taxation	13	(15,068)	(14,279)
		1,033,982	1,018,839
CAPITAL AND RESERVES			
Called-up equity share capital	16	19,100	19,100
Revaluation reserve	17	188,497	188,497
Other reserves	17	537,911	537,911
Profit and Loss Account		288,474	273,331
SHAREHOLDERS' FUNDS	19	1,033,982	1,018,839

These financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985.

These financial statements were approved by the directors on the 14th June 2002, and are signed on their behalf by:

W L MORRISON

A I MORRISON

CASH FLOW STATEMENT

	2002	2001
NET CASH INFLOW FROM OPERATING ACTIVITIES RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	£ 82,388	£ 332,649
Interest received Interest paid	661 (69,496)	651 (77,370)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	(68,835)	(76,719)
TAXATION	-	4
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(33,647) 500	(23,917)
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	(33,147)	(23,917)
CASH (OUTFLOW)/INFLOW BEFORE FINANCING	(19,594)	232,017
FINANCING Repayment of bank loans Capital element of hire purchase and finance lease	(100,000)	(100,000) (12,692)
NET CASH OUTFLOW FROM FINANCING	(100,000)	(112,692)
(DECREASE)/INCREASE IN CASH	(119,594)	119,325
RECONCILIATION OF OPERATING PROFIT TO NET OPERATING ACTIVITIES	CASH INFLO	W FROM
	2002 £	2001 £
Operating profit Depreciation	84,767 54,288	109,620 53,690
Loss on disposal of fixed assets (Increase)/Decrease in stocks	1,488 (148,127)	- 206,891
Decrease/(Increase) in debtors Increase/(Decrease) in creditors	77,899 12,073	(23,132) (14,420)
Net cash inflow from operating activities	82,388	332,649

CASH FLOW STATEMENT (continued)

RECONCILIATION OF NET CASH FLOW TO MOV	EMENT IN N	ET DEBT	
(Decrease)/Increase in cash in the period		2002 £ (119,594)	2001 £ 119,325
Net cash outflow from bank loans Cash outflow in respect of hire purchase and finance lease		100,000	100,000 12,692
		(19,594)	232,017
Change in net debt		(19,594)	232,017
Net debt at 1st February 2001		(1,431,058)	(1,663,075)
Net debt at 31st January 2002		(1,450,652)	(1,431,058)
ANALYSIS OF CHANGES IN NET DEBT			
	At 1 Feb 2001 £	Cash flows	At 31 Jan 2002 £
Net cash:	a.	dw	.
Cash in hand and at bank Overdrafts	117,428 (499,907)	(116,165) (3,429)	1,263 (503,336)
	(382,479)	(119,594)	(502,073)
Debt: Debt due within 1 year Debt due after 1 year	(100,000) (948,579)	100,000	(100,000) (848,579)
Net debt	(1,431,058)	(19,594)	(1,450,652)

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31ST JANUARY 2002

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets, and in accordance with applicable accounting standards.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property
Plant & Machinery

- 1% Reducing Balance

Fixtures & Fittings

20% Reducing Balance 20% Reducing Balance

Petrol Complex

20% Reducing Balance

Stocks

Stocks, as valued by the directors, are stated at the lower of cost and net realisable value. Cost is determined as follows:

Vehicles

At unit cost price.

Other stocks

At purchase cost on a first in, first out basis.

Pension costs

The company operates a defined benefit pension scheme. The regular pension cost is charged to the profit and loss account and is based on the expected pension costs over the service lives of the employees. Contributions to the pension plan are paid according to the advice of actuaries.

The company also operates a defined contribution scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred taxation

Provision is made, under the liability method, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Tax deferred or accelerated is accounted for in respect of all material timing differences to the extent that it is considered that a net liability may arise.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31ST JANUARY 2002

2	OPER	ATING	PROFIT

Operating profit is stated after charging:

	2002 £	2001 £
Depreciation Loss on disposal of fixed assets	54,288 1,488	53,690
Auditors' remuneration - as auditors	7,173	6,900

3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2002	2001
	No.	No.
Management and administration	15	18
Vehicle sales	11	10
Service department	21	22
Parts department	4	4
Petrol	7	5
	58	59
The aggregate payroll costs of the above were:		
	2002	2001
	£	£
Wages and salaries	688,030	725,210
Social security costs	58,570	59,998
	746,600	785,208

4. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2002	2001
	£	£
Emoluments receivable	86,776	87,693

Part of the directors' emoluments have been recharged to Morrisons (Land Rover) Limited to cover the substantial input of the directors into the administration of that company.

5. INTEREST PAYABLE

	2002	2001
	£	£
Interest payable on bank borrowing Other similar charges payable	919	920
Other similar charges payable	68,577	76,450
	69,496	77,370

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

6.	TAX ON PROFIT ON ORDINARY ACTIVITIES					
	Corporation Tax	doformo d to se anno	ovinion (Note 1	2).	2002 £	2001 £
	Increase/(Decrease) in Capital allowances	deferred tax pro	ovision (inote 1	3):	789	(1,083)
_					789	(1,083)
7.	TANGIBLE FIXED AS	SSETS				
		Freehold Property £	Plant & Machinery £	Fixtures & Fittings £	Petrol Complex £	Total £
	COST OR VALUATIO	ON		-		-
	At 1 February 2001 Additions	2,064,020	118,230 13,169	159,837 20,478	54,186	2,396,273 33,647
	Disposals	-	(10,880)	20,470	- -	(10,880)
	At 31 January 2002	2,064,020	120,519	180,315	54,186	2,419,040
	DEPRECIATION					
	At 1 February 2001	50,080	69,908	96,027	20,956	236,971
	Charge for the year On disposals	20,400	11,636	15,608	6,644	54,288
	-	70.400	(8,892)	111 (25	27 (00	(8,892)
	At 31 January 2002	70,480	72,652	111,635	27,600	282,367
	NET BOOK VALUE					
	At 31 January 2002	1,993,540	47,867	68,680	26,586	2,136,673
	At 31 January 2001	2,013,940	48,322	63,810	33,230	2,159,302
8.	STOCKS					
					2002	2001
	Stock				£ 1,054,148	£ 906,021
	SIOCK				1,034,146	900,021
9.	DEBTORS					
					2002	2001
	Trade debtors				£ 217,108	£ 279,473
	Other debtors				37,808	58,255
	Prepayments and accrued	l income			43,261	38,348
					298,177	376,076

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

10. CREDITORS: Amounts falling due within one	e vear
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10. CAEDITORS. Amounts faming due within one year		
	2002	2001
	£	£
Bank loans and overdrafts	603,336	599,907
Trade creditors	741,450	812,454
Other creditors including taxation and social security:		
PAYE and social security	21,471	20,573
VAT	51,486	77,079
Amounts owed to related companies	112,013	24,039
	1,529,756	1,534,052
Accruals and deferred income	62,876	43,078
	1,592,632	1,577,130
11. CREDITORS: Amounts falling due after more than one year		
	2002	2001
	£	£
Bank loans and overdrafts	606,250	706,250
Other creditors including:		-
Directors' loan accounts	242,329	242,329
	848,579	948,579

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31ST JANUARY 2002

12. PENSIONS

During the year the company operated a funded defined benefit scheme, which provides benefits based on final pensionable pay, and a money purchase scheme. The assets of the schemes are held separately from those of the company, being invested with an insurance company.

Contributions to the final salary scheme are charged to the profit and loss account so as to spread the cost of the pensions over the employees' working lives with the company, in accordance with SSAP 24. The contributions are determined by a qualified actuary on the basis of triennial valuations. The most recent valuation was at 31st December 1999 which was completed by an actuary employed by Scottish Amicable Life Assurance Society. That valuation followed the Projected Unit Method of funding with principal assumptions being an average annual investment return of 8%, average pensionable increase of 6% and bonus additions of 3%.

The valuation revealed a surplus of £899,000 which required a continuation of the employer contribution holiday until the next valuation on 31st December 2002.

During the year the company adopted FRS 17, Retirement Benefits. In accordance with the transitional arrangements of this standard, the accounts for the year ended 31 January 2002 are required to show supplementary disclosures. Under these transitional arrangements the company continues to account for pension costs under SSAP 24, as described above.

The company is now required to conduct an annual valuation of the defined benefit pension scheme based on market conditions at the company year end. To satisfy this, an actuarial valuation was carried out using membership data as at 31 December 2001, updated for any materially significant changes that occurred up to 31 January 2002.

The market assumptions used by the actuary in the valuations were:

Rate of increase in salaries	3.0%
Rate of increase in pensions in payment	1.9% to 2.1%
Discount rate	5.5%
Inflation assumption	2.4%

The expected rate of return and the assets in the scheme as at 31st January 2002 were:

	•	£000's
With profits policy Secured pensions in payment	7.5% 5.5%	3,387 2,735
Total market value of assets		6,122
Actuarial valuation of liability		(<u>4,531)</u>
Surplus in the scheme		1,591
Related deferred tax		(<u>318</u>)
Net assets		<u>1,273</u>

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31ST JANUARY 2002

13. DEFERRED TAXATIO	ED TAXATI	\mathbf{ON}
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	2002 £	2001 £
The movement in the deferred taxation provision during the year was:		
Provision brought forward	14,279	15,362
Increase/(decrease) in provision	789	(1,083)
Provision carried forward	15,068	14,279

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

	2002	2001
	£	£
Excess of taxation allowances over depreciation on fixed assets	15,068	14,279
·		

14. RELATED PARTY TRANSACTIONS

The company was under the control of the directors throughout the current and previous year.

Morrisons Garage Limited is related to Morrisons (Land Rover) Limited. The company incurs expenditure on behalf of Morrisons (Land Rover) Limited which is recharged at cost.

16. SHARE CAPITAL

Authorised share capital:

	2002 £	2001 £
20,000 Ordinary shares of £1.00 each	20,000	20,000
Allotted, called up and fully paid:		
	2002	2001
	£	£
Ordinary share capital	19,100	19,100
		=======================================

17. RESERVES

Revaluation	Capital
reserve	reserve
£	£
188,497	537,911
188,497	537,911
	reserve £ 188,497

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

YEAR ENDED 31ST JANUARY 2002

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit for the financial year	2002 £ 15,143	2001 £ 33,984
Opening shareholders' equity funds	1,018,839	984,855
Closing shareholders' equity funds	1,033,982	1,018,839

20. SECURITIES

Standard Securities

The following companies hold standard securities over the property at Whins of Milton, Stirling:

- 1. First National Motor Finance. (Garage premises excluding petrol station)
- 2. BP Oil UK Limited. (Petrol station only)
- 3. Clydesdale plc. (Land Rover premises)

Floating Charges

The following companies hold floating charges over the assets and undertakings of Morrisons Garage Limited, in order of priority:

- 1. First National Motor Finance.
- 2. Clydesdale Bank plc.

The Clydesdale Bank plc and First National Motor Finance also hold cross guarantees between Morrisons Garage Limited and Morrisons (Land Rover) Limited.