Compansies House

**PALL-EX LOGISTICS LIMITED** 

ABBREVIATTED REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2010

Company registration number: 3865865

RSM Tenon Limited
The Poynt
45 Wollaton Street
Nottingham
NG1 5FW



# Annual report and financial statements for the year ended 31 January 2010

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#### **Directors**

A S Russell M P Field

# Secretary, registered office and business address

M P Field, Pall-Ex House, Victoria Road, Ellistown, Leicestershire, LE67 1FH

# Company number

3865865

#### **Auditor**

RSM Tenon Audit Limited, The Poynt, 45 Wollaton Street, Nottingham, NG7 6NX

#### Report of the directors for the year ended 31 January 2010

The directors present their report together with the audited financial statements of the company for the year ended 31 January 2010

#### Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year

The directors do not recommend the payment of a final dividend (2009 Nil) During the year the company paid an interim dividend of £Nil (2009 £Nil)

#### Principal activity, trading review and future developments

The principal activity of the company is that of a distribution company

Gross margin for the year was 11 0% compared to 9 1% in the prior year. Profit before taxation for the year is £118,199 compared to £63,067 for the previous year.

At the year end the company had shareholders funds of £924,759 including distributable reserves of £924,758. The directors therefore believe the company's position to be satisfactory and are optimistic for the future, especially as the company's net current assets exceed its current liabilities by £646,911.

The directors have assessed the main risk facing the company as being dependency on the performance of the UK economy, and interest rate risk. The company provides services to businesses primarily in the UK and is therefore heavily dependent on the performance of the UK economy. The principal credit risk arises from the company's trade debtors. In order to manage this risk credit terms are set for all new customers and regularly reviewed for existing customers.

#### Financial risk management objectives and policies

The company makes little use of financial instruments other than an operational bank account and hire purchase contracts, and so its exposure to price risk, credit risk, liquidity risk and cash flow risk is not material for the assessment of the assets, liabilities, financial position and profit or loss of the company

#### **Directors**

The directors of the company during the period were

A S Russell M P Field

#### Report of the directors for the year ended 31 January 2010 (Continued)

## **Directors' responsibilities**

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditors are unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

#### **Auditor**

RSM Tenon Audit Limited have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting

By order of the Board

MP Field Secretary

[11 October 2010

# **RSM** Tenon

# INDEPENDENT AUDITOR'S REPORT TO PALL-EX LOGISTICS LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 15 together with the financial statements of Pall-Ex Logistics Limited for the year ended 31 January 2010 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

David Hoose, Senior Statutory Auditor for and on behalf of

Sty Tena Auder Linto

RSM Tenon Audit Limited Statutory Auditor

The Poynt
45 Wollaton Street
Nottingham

NG1 5FW

27 October 2010

PALL-EX LOGISTICS LIMITED

Abbreviated profit and loss account for the year ended 31 January 2010

Note	2010 ₤	2009 £
	973,032	1,036,877
	(832,777)	(952,706)
5	140,255	84,171
6	(22,056)	(21,104)
_	118,199	63,067
7	(12,859)	(54,500)
	105,340	8,567
	5	973,032 (832,777) 5 140,255 6 (22,056) 118,199 7 (12,859)

All amounts relate to continuing activities

The company has no recognised gains or losses other than the result for the year as set out above

# Balance sheet at 31 January 2010

Company number 3865865

	Note	£	2010 £	£	2009 £
Fixed assets Tangible assets	8	~	314,119	τ.	427,291
Current assets Debtors Cash at bank and in hand	9	2,151,179 6,667		2,041,596 1,069,402	
	-	2,157,846	-	3,110,998	
Creditors: amounts falling due within one year	10	(1,510,935)		(2,563,584)	
Net current assets	-		646,911		547,414
Total assets less current liabilities			961,030		974,705
Creditors: amounts falling due after more than one year	11		(26,271)		(91,986
Provision for liabilities Deferred taxation	12		(10,000)		(63,300)
Net assets			924,759		819,419
Capital and reserves – equity					
Called up share capital Profit and loss account	15 16		1 92 <b>4</b> ,758		1 819, <b>41</b> 8
Shareholder's funds	17		924,759		819,419

The financial statements were approved by the Board and authorised for issue on II IO IO and are signed on their behalf by

AS Russell Director

The notes on pages 8 to 15 form part of these financial statements

PALL-EX LOGISTICS LIMITED

Cashflow statement for the year ended 31 January 2010

	Note	2010 £	2009 £
Net cash (outflow)/inflow from operating activities	21	(801,399)	1,108,638
Returns on investment and servicing of finance	22	(22,056)	(21,104)
Taxation		(110,481)	(3,145)
Capital expenditure	23	7,346	11,695
Net cash (outflow)/inflow before financing	_	(926,590)	1,096,084
Financing	24	(136,145)	(140,032)
(Decrease)/increase in cash in the year	_	(1,062,735)	956,052
Reconciliation of net cash flow to movement in debt			
(Decrease)/increase in cash in the year	25	(1,062,735)	956,052
Cash outflow from decrease in debt	24	136,145	140,032
New hire purchase agreements	25	(20,850)	
Movement in net debt in the year	25	(947,440)	1,096,084

The notes on pages 8 to 15 form part of these financial statements

# Notes forming part of the financial statements for the year ended 31 January 2010

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards. The following principal accounting policies have been applied.

#### Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax

Tangible fixed assets and depreciation

All fixed assets are initially recorded at cost. The cost of tangible fixed assets is their purchase price, together with any incidental costs of acquisition.

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets, except freehold land, evenly over their expected useful lives. It is calculated at the following rates

Plant and machinery

-  $10 - 33^{1}/_{3}\%$  per annum

Motor cars

- 25% per annum

Commercial vehicles

- 20% per annum

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more or a right to pay less tax in the future have occurred by the balance sheet date with certain limited exceptions

Deferred tax is calculated on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangements, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

# 1 Accounting policies (continued)

Pension Costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable

#### 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

# 3 Employees

	2010 £	2009 £
Staff costs consist of		
Wages and salaries Social security costs Other pension costs	960,870 100,116 9,062	1,222,308 120,316 11,086
	1,070,048	1,353,710

The average number of employees, including directors, during the year was 40 (2009 54)

#### 4 Directors

The directors did not receive any emoluments from the company during the year (2009 £nil)

#### 5 Operating profit

	2010	2009
	£	£
This has been arrived at after charging/(crediting)		
Depreciation on owned assets	35,736	56,420
Depreciation on assets held under hire purchase agreements	93,148	54,967
Profit on disposal of fixed assets	(2,208)	(4,621)
Auditors' remuneration – audit services	2,000	1,750
Operating lease costs	39,000	39,000

# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

6	Interest payable and similar charges		
		2010 £	2009 £
	Bank overdraft Hire purchase contracts Other	16 19,334 2,706	227 20,877
		22,056	21,104
7	Taxation on profit on ordinary activities		
	(a) Analysis of charge in year:		
	In respect of the year		
	UK Corporation tax	47,000	44,500
	Under provision in prior years	<u> 19,159</u>	<u> </u>
		66,159	44,500
	Deferred tax		
	Origination of timing differences	(53,300)	10,000
	Tax on profit on ordinary activities	12,859	54,500
	(b) Factors affecting tax charge in the year:		
	The tax assessed for the year/period is different from the ex differences are explained below	xpected rate of corpora	ition tax The
	ameronoco are explained solew	2010	2009
		£	£
	Profit on ordinary activities before taxation	118,199	63,067
	Profit on ordinary activities multiplied by expected rate	00.005	47.050
	of corporation tax of 28% (2009 28%)	33,095	17,659
	Effects of		
	Expenses not deductible for tax purposes	212	553
	Capital allowances in excess of depreciation	17,114	29,850
	Marginal relief	(3,421)	(3,770)
	Change in rate of taxation	10.150	211
	Under provision in prior years	19,159	
		66,159	44,500
			<del></del>

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# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

3	Tangible fixed assets			
	Cost or valuation	Motor vehicles £	Plant and machinery	Total £
	At 1 February 2009	569,415	140,944	710,359
	Additions	20,850	154	21,004
	Disposals	(19 780)	(4,776)	(24 556)
	At 31 January 2010	570,485	136,322	706,807
	Depreciation	· · · · · · · · · · · · · · · · · · ·		
	At 1 February 2009	210,424	72,644	283,068
	Provided for in the year	115,065	13,819	128,884
	Eliminated on disposals	(14,488)	(4,776)	(19,264)
	At 31 January 2010	311,011	81,687	392,688
	Net book value			
	At 31 January 2010	259,484	54,635	314,119
		<del> </del>		<del></del>

The net book value of tangible fixed assets includes an amount of £244,275 (2009 £387,087) in respect of assets held under hire purchase agreement. The related depreciation charge for the year was £93,148 (2009 £106,659)

358,991

427,291

68,300

#### 9 Debtors

At 31 January 2009

Deblois	2010 £	2009 £
Trade debtors	1,228,182	1,971,621
Prepayments and accrued income	55,964	69,975
Amounts owed by group companies	867,033	
	2,151,179	2,041,596

All amounts shown under debtors fall due for payment within one year

# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

10	Creditors: amounts falling due within one year		
		2010 £	2009 £
	Trade creditors Taxation and social security Corporation tax Obligations under hire purchase contracts Other creditors	1,270,866 28,358 84,215 81,353 46,143	1,012,314 31,811 128,537 130,933 40,559
	Amounts owed to group companies	1,510,935	1,219,430 2,563,584
11	Creditors: amounts falling due after more than one year		
	Obligations under hire purchase contracts	26,271	91,986
	Obligations under hire purchase contracts are due as follows		
	In less than one year	94 252	420.022
	In less than one year In more than one year but less than two years	81,353 21,058	130,933 76,140
	In more than two years but less than five years	5,213	15,846
	Obligations under hire purchase contracts	107,624	222,919

Amounts due under hire purchase contracts are secured over the assets to which they relate

# 12 Provisions for liabilities

	2010 £	2009 £
Deferred taxation At 1 February 2009 Profit and loss account movement arising during the year	63,300 (53,300)	53,300 10,000
At 31 January 2010	10,000	63,300

The provision for deferred taxation consists of timing difference in respect of accelerated capital allowances

Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

# 13 Contingencies

The company has guaranteed the bank overdraft facilities of Pall-Ex Holdings Limited, Pall-Ex (UK) Limited, Pall-IT Limited and Pall-Ex Nottingham Limited At the year end these group companies had borrowings of £1,312,763 (2009 £1,961,146)

#### 14 Derivatives

The company has no financial instruments that fall to be classified as derivatives

# 15 Share capital

	2010 and 2009	
Ordinary shares of £1 each	No	£
Authorised	1,000	1,000
Allotted, called up and fully paid	1	1
16 Profit and loss account		
	2010 £	2009 £
At 1 February 2009 Profit for the year	819,418 105,340	810,851 8,567
At 31 January 2010	924,758	819,418
17 Reconciliation of movement on shareholders funds		
Profit for the financial year Opening shareholders funds at 1 February 2009	105,340 819,419	8,567 810,852
Closing shareholders funds at 31 January 2010	924,759	819,419

# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

# 18 Related party transactions

The company is a wholly owned subsidiary of Pall-Ex Group Limited Pall-Ex Group Limited has prepared consolidated financial statements for the year ended 31 January 2010 and therefore, the company has relied on the exemptions contained within Financial Reporting Standard 8 in respect of the disclosure of related party transactions within the group

# 19 Controlling parties

The company is controlled by Hilary Devey, by way of her 100% interest in the share capital of the company's ultimate parent company, Pall-Ex Group Limited Pall-Ex Group Limited is incorporated in Great Britain and the financial statements for that company can be obtained from Companies House

#### 20 Commitments under operating leases

As at 31 January 2010, the company had annual commitments under non-cancellable operating leases as set out below

	2010 £	2009 £
Operating leases relating to other items which expire		
In two to five years	39,000	39,000

#### 21 Reconciliation of operating profit to net cash inflow from operating activities

	2010	2009	
	£	£	
Operating profit	140,255	84,171	
Depreciation charge	128,884	163,079	
Profit on disposal of fixed assets	(2,208)	(4,622)	
(Increase)/decrease in debtors	(109,583)	1,339,544	
Decrease in creditors	(958,747)	(473,536)	
Net cash (outflow)/inflow from operating activities	(801,399)	1,108,638	
(Increase)/decrease in debtors Decrease in creditors	(109,583) (958,747)	1,339,544 (473,536)	

Net debt

# Notes forming part of the financial statements for the year ended 31 January 2010 (continued)

22	Returns on investment and se	ervicing of finance			
	Interest paid Hire purchase interest			(2,722) (19,334)	(227) (20,877)
				(22,056)	(21,104)
23	Capital expenditure				
	Receipts on sale of fixed assing Payments to acquire fixed as			7,500 (154)	12,000 (305)
				7,346	11,695
24	Financing				
	Repayment of principal under	r hire purchase agre	ements	(136,145)	(140,032)
25	Analysis of changes in net de	At 1 February		Other non- cash	At 31 January
		2009 £	Cashflow £	changes £	2010 £
	Cash				
	Cash at bank and in hand Debts	1,069,402	(1,062,735)	-	6,667
	Hire purchase agreements	(222,919)	136,145	(20,850)	(107,624)

864,483

(926, 590)

(20,850)

(100,957)