PALL-EX LOGISTICS LIMITED **ABBREVIATED FINANCIAL STATEMENTS** YEAR ENDED 31 JANUARY 2009

Company registration number: 3865865

RSM Tenon Limited
The Poynt 45 Wollaton Street Nottingham NG1 5FW



29/01/2010 **COMPANIES HOUSE** 

## Annual report and financial statements for the year ended 31 January 2009

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## **Directors**

AS Russell MP Field

# Secretary, registered office and business address

MP Field, Pall-Ex House, Victoria Road, Ellistown, Leicestershire, LE67 1FH.

## Company number

3865865

## **Auditor**

RSM Tenon Audit Limited, The Poynt, 45 Wollaton Street, Nottingham, NG7 6NX

## Report of the directors for the year ended 31 January 2009

The directors present their report together with the audited financial statements of the company for the year ended 31 January 2009.

## Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year.

The directors do not recommend the payment of a final dividend (2008: Nil). During the year the company paid an interim dividend of £Nil (2008: £Nil).

## Principal activity, trading review and future developments

The principal activity of the company is that of a distribution company.

Turnover has increased to £11,417,019 for the year ended 31 January 2009 compared to £11,290,910 for the year ended 31 January 2008. Gross margin for the year is 9.1% compared to 12.2% in the prior year. Profit before taxation for the year is £63,067 compared to £414,212 for the previous year.

At the year end the company had shareholders funds of £819,419 including distributable reserves of £819,418. The directors therefore believe the company's position to be satisfactory and are optimistic for the future, especially as the company's net current assets exceed its current liabilities by £547,414.

The directors have assessed the main risk facing the company as being dependency on the performance of the UK economy, and interest rate risk. The company provides services to businesses primarily in the UK and is therefore heavily dependent on the performance of the UK economy. The principal credit risk arises from the company's trade debtors. In order to manage this risk credit terms are set for all new customers and regularly reviewed for existing customers.

## Financial risk management objectives and policies

The company makes little use of financial instruments other than an operational bank account and hire purchase contracts, and so its exposure to price risk, credit risk, liquidity risk and cash flow risk is not material for the assessment of the assets, liabilities, financial position and profit or loss of the company.

#### **Directors**

The directors of the company during the period were:

AS Russell MP Field

## Report of the directors for the year ended 31 January 2009 (Continued)

## **Directors' responsibilities**

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

In so far as the directors are aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

## Report of the directors for the year ended 31 January 2009 (Continued)

## **Auditor**

Tenon Audit Limited have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting.

By order of the Board

MP Field Secretary

27 January 2010

# **RSM** Tenon

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PALL-EX LOGISTICS LIMITED

#### YEAR ENDED 31 JANUARY 2009

We have examined the abbreviated accounts set out on pages 5 to 16, together with the financial statements of Pall-Ex Logistics Limited for the year ended 31 January 2009 prepared under Section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of the directors and the auditor

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you.

## **Basis of opinion**

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision.

RSM Tenon Audit Limited Registered Auditor The Poynt

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45 Wollaton Street Nottingham NG1 5FW

29 January 2010

PALL-EX LOGISTICS LIMITED

Abbreviated profit and loss account for the year ended 31 January 2009

|   | Note        | 2009<br>£ | 2008<br>£ |
|---|-------------|-----------|-----------|
| Gross profit                                  |             | 1,036,877 | 1,385,806 |
| Administrative expenses                       |             | (952,706) | (931,648) |
| Operating profit                              | 5           | 84,171    | 454,158   |
| Interest payable and similar charges          | 6           | (21,104)  | (12,946)  |
| Profit on ordinary activities before taxation | <del></del> | 63,067    | 441,212   |
| Taxation on profit on ordinary activities     | 7           | (54,500)  | (128,125) |
| Profit on ordinary activities after taxation  | _           | 8,567     | 313,087   |
|   | _           |           | ·         |

All amounts relate to continuing activities.

The company has no recognised gains or losses other than the result for the year as set out above.

## Balance sheet at 31 January 2009

|   | Note | £           | 2009<br>£    | £           | 2008<br>£ |
|---|------|-------------|--------------|-------------|-----------|
| Fixed assets  |      | -           | <del>-</del> | _           |           |
| Tangible assets   | 8    |             | 427,291      |             | 597,444   |
| Current assets  |      |             |              |             |           |
| Debtors   | 9    | 2,041,596   |              | 3,381,140   |           |
| Cash at bank and in hand                                |      | 1,069,402   |              | 113,354     |           |
|   | •    | 3,110,998   |              | 3,494,494   |           |
| Creditors: amounts falling due within                   |      |             |              |             |           |
| one year  | 10   | (2,563,584) | _            | (3,004,867) |           |
| Net current assets                                      |      |             | 547,414      |             | 489,627   |
| Total assets less current liabilities                   |      |             | 974,705      |             | 1,087,071 |
| Creditors: amounts falling due after more than one year | 11   |             | (91,986)     |             | (222,919  |
| Provision for liabilities                               |      |             | .==          |             |           |
| Deferred taxation                                       | 12   |             | (63,300)     |             | (53,300)  |
| Net assets  |      |             | 819,419      |             | 810,852   |
| Capital and reserves – equity                           |      |             |              |             |           |
| Called up share capital                                 | 15   |             | 1            |             | 1         |
| Profit and loss account                                 | 16   |             | 819,418      |             | 810,851   |
| Shareholder's funds                                     | 17   | •           | 819,419      |             | 810,852   |

These abbreviated accounts have been prepared in accordance with the special provisions for medium-sized companies under Part VI of the Companies Act 1985

The financial statements were approved by the Board and authorised for issue on 27 January 2010 and are signed on their behalf by:

AS Russell Director

The notes on pages 8 to 16 form part of these financial statements.

PALL-EX LOGISTICS LIMITED

Cashflow statement for the year ended 31 January 2009

|   | Note | 2009<br>£ | 2008<br>£ |
|---|------|-----------|-----------|
| Net cash inflow from operating activities           | 21   | 1,108,638 | 344,434   |
| Returns on investment and servicing of finance      | 22   | (21,104)  | (12,946)  |
| Taxation  |      | (3,145)   | (81,070)  |
| Capital expenditure                                 | 23   | 11,695    | 14,736    |
| Net cash inflow before financing                    | _    | 1,096,084 | 265,154   |
| Financing   | 24   | (140,032) | (156,171) |
| Increase in cash in the year                        | _    | 956,052   | 108,983   |
| Reconciliation of net cash flow to movement in debt |      |           |           |
| Increase in cash in the year                        |      | 956,052   | 108,983   |
| Cash outflow from decrease in debt                  |      | 140,032   | 156,171   |
| New hire purchase agreements                        |      |           | (458,609) |
| Movement in net debt in the year                    | 25 _ | 1,096,084 | 193,455   |

The notes on pages 8 to 16 form part of these financial statements.

## Notes forming part of the financial statements for the year ended 31 January 2009

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards. The following principal accounting policies have been applied:

#### Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

Tangible fixed assets and depreciation

All fixed assets are initially recorded at cost. The cost of tangible fixed assets is their purchase price, together with any incidental costs of acquisition.

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets, except freehold land, evenly over their expected useful lives. It is calculated at the following rates:

Plant and machinery

10 - 33<sup>1</sup>/<sub>3</sub>% per annum

Motor cars

- 25% per annum

Commercial vehicles

- 20% per annum

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more or a right to pay less tax in the future have occurred by the balance sheet date with certain limited exceptions.

Deferred tax is calculated on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

## Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

## Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangements, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

## Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

## 1 Accounting policies (continued)

Pension Costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

## 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

## 3 Employees

|  | 2009<br>£                      | 2008<br>£                     |
|--|--------------------------------|-------------------------------|
| Staff costs consist of:  |                                |                               |
| Wages and salaries<br>Social security costs<br>Other pension costs | 1,222,308<br>120,316<br>11,086 | 1,237,991<br>127,131<br>7,879 |
|  | 1,353,710                      | 1,373,001                     |

The average number of employees, including directors, during the year was 54 (2007: 51).

## 4 Directors

The directors did not receive any emoluments from the company during the year (2008: £nil)

## 5 Operating profit

|  | 2009<br>£ | 2008<br>£ |
|--|-----------|-----------|
| This has been arrived at after charging/(crediting):       |           |           |
| Depreciation on owned assets                               | 56,420    | 62,276    |
| Depreciation on assets held under hire purchase agreements | 106,659   | 54,967    |
| Profit on disposal of fixed assets                         | (4,621)   | (6,626)   |
| Auditors' remuneration – audit services                    | 1,750     | 1,500     |
| Operating lease costs                                      | 39,000    | 17,333    |

# Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

| 6 | Interest payable and similar charges  |                         |                 |
|---|---|-------------------------|-----------------|
|   |   | 2009<br>£               | 2008<br>£       |
|   | Bank overdraft<br>Hire purchase contracts   | 227<br>20,877           | 651<br>12,295   |
|   |   | 21,104                  | 12,946          |
| 7 | Taxation on profit on ordinary activities   |                         |                 |
|   | (a) Analysis of charge in year:   |                         |                 |
|   | In respect of the year: UK Corporation tax Under provision in prior years                       | 44,500                  | 84,038<br>6,387 |
|   |   | 44,500                  | 90,425          |
|   | Deferred tax: Origination of timing differences   | 10,000_                 | 37,700          |
|   | Tax on profit on ordinary activities  | 54,500                  | 128,125         |
|   | (b) Factors affecting tax charge in the year:   | -                       |                 |
|   | The tax assessed for the year/period is different from the e differences are explained below:   | xpected rate of corpora | ition tax. The  |
|   | unierences are explained below.   | 2009<br>£               | 2008<br>£       |
|   | Profit on ordinary activities before taxation   | 63,067                  | 441,212         |
|   | Profit on ordinary activities multiplied by expected rate of corporation tax of 28% (2008: 30%) | 17,659                  | 132,364         |
|   | Effects of:   |                         |                 |
|   | Expenses not deductible for tax purposes  | 553                     | 154             |
|   | Capital allowances in excess of depreciation  | 29,850                  | (46,257)        |
|   | Marginal relief   | (3,770)                 | (2,223)         |
|   | Change in rate of taxation  | 211                     | -               |
|   | Under provision in prior years  |                         | 6,387           |
|   |   | 44,500                  | 90,425          |

# Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

| 8 | Tangible fixed assets   |   |                             |  |
|---|---|---|-----------------------------|--|
|   |   | Motor<br>vehicles<br>£                  | Plant and<br>machinery<br>£ | Total<br>£                               |
|   | Cost or valuation:  |   |                             |  |
|   | At 1 February 2008 Additions Disposals Transfers                              | 578,115<br>-<br>(42,445)<br>33,745      | 140,639<br>305<br>-<br>-    | 718,754<br>305<br>(42,445)<br>33,745     |
|   | At 31 January 2009  | 569,415                                 | 140,944                     | 710,359                                  |
|   | Depreciation:   | <u>-</u>                                |                             |  |
|   | At 1 February 2008 Provided for in the year Eliminated on disposals Transfers | 63,523<br>148,222<br>(35,066)<br>33,745 | 57,787<br>14,857<br>-<br>-  | 121,310<br>163,079<br>(35,066)<br>33,745 |
|   | At 31 January 2009  | 210,424                                 | 72,644                      | 283,068                                  |
|   | Net book value:   |   |                             | <del></del>                              |
|   | At 31 January 2009  | 358,991                                 | 68,300                      | 427,291                                  |
|   | At 31 January 2008  | 514,592                                 | 82,852                      | 597,444                                  |
|   |   |   |                             | <del> </del>                             |

The net book value of tangible fixed assets includes an amount of £387 087 (2008: £504,737) in respect of assets held under hire purchase agreement. The related depreciation charge for the year was £106,659 (2008: £54,967).

## 9 Debtors

|  | 2009<br>£           | 2008<br>£           |
|--|---------------------|---------------------|
| Trade debtors Prepayments and accrued income | 1,971,621<br>69,975 | 3,303,801<br>77,339 |
|  | 2,041,596           | 3,381,140           |
|  |                     |                     |

All amounts shown under debtors fall due for payment within one year.

# Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

| 10 | Creditors: amounts falling due within one year            |           |           |
|----|---|-----------|-----------|
|    |   | 2009<br>£ | 2008<br>£ |
|    | Bank overdraft  | -         | 4         |
|    | Trade creditors   | 1,012,314 | 1,639,587 |
|    | Taxation and social security                              | 31,811    | 40,435    |
|    | Corporation tax   | 128,537   | 87,182    |
|    | Obligations under hire purchase contracts                 | 130,933   | 140,032   |
|    | Other creditors   | 40,559    | 72,717    |
|    | Amounts owed to group companies                           | 1,219,430 | 1,024,910 |
|    |   | 2,563,584 | 3,004,867 |
| 11 | Creditors: amounts falling due after more than one yea    | r         |           |
|    | Obligations under hire purchase contracts                 | 91,986    | 222,919   |
|    | Obligations under hire purchase contracts are due as foll | ows       |           |
|    |   |           |           |
|    | In less than one year                                     | 130,933   | 140,032   |
|    | In more than one year but less than two years             | 76,140    | 130,933   |
|    | In more than two years but less than five years           | 15,846    | 91,986    |
|    | Obligations under hire purchase contracts                 | 222,919   | 362,951   |

Amounts due under hire purchase contracts are secured over the assets to which they relate.

## 12 Provisions for liabilities

|  | 2009<br>£        | 2008<br>£        |
|--|------------------|------------------|
| Deferred taxation: At 1 February 2008 Profit and loss account movement arising during the year | 53,300<br>10,000 | 15,600<br>37,700 |
| At 31 January 2009   | 63,300           | 53,300           |

The provision for deferred taxation consists of timing difference in respect of accelerated capital allowances.

## Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

## 13 Contingencies

The company has guaranteed the bank overdraft facilities of Pall-Ex Holdings Limited, Pall-Ex (UK) Limited, Pall-IT Limited and Pall-Ex Nottingham Limited. At the year end these group companies had borrowings of £1,961,146 (2008: £1,096,084).

## 14 Derivatives

The company has no financial instruments that fall to be classified as derivatives.

## 15 Share capital

|                            | Authorised |           | Allotted, c<br>and full | •         |
|----------------------------|------------|-----------|-------------------------|-----------|
|                            | 2009<br>£  | 2008<br>£ | 2009<br>£               | 2008<br>£ |
| Ordinary shares of £1 each | 1,000      | 1,000     | 1                       | 1         |

## 16 Profit and loss account

|   | 2009<br>£        | 2008<br>£          |
|---|------------------|--------------------|
| At 1 February 2008<br>Profit for the year | 810,851<br>8,567 | 497,764<br>313,087 |
| At 31 January 2009                        | 819,418          | 810,851            |

## 17 Reconciliation of movement on shareholders funds

| Profit for the financial year Opening shareholders funds at 1 February 2008 | 8,567<br>810,852 | 313,087<br>497,765 |
|---|------------------|--------------------|
| Closing shareholders funds at 31 January 2009                               | 819,419          | 810,852            |

Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

## 18 Related party transactions

During the year the company made purchases from the following group companies:

|   | 2009<br>Purchases<br>£ | 2008<br>Purchases<br>£ |
|---|------------------------|------------------------|
| Pall-Ex Holdings Limited Pall-Ex (UK) Limited | 187,269<br>2,356,704   | 185,880<br>1,067,731   |

At the year end the following amounts were owed to group companies:

|                          | 2009      | 2008      |  |
|--------------------------|-----------|-----------|--|
|                          | £         | £         |  |
| Pall-Ex Holdings Limited | 1,219,430 | 1,024,910 |  |

Companies are related via a common parent company.

## 19 Controlling parties

The company is controlled by Hilary Devey, by way of her 100% interest in the share capital of the company's ultimate parent company, Pall-Ex Group Limited. Pall-Ex Group Limited is incorporated in Great Britain and the financial statements for that company can be obtained from Companies House.

## 20 Commitments under operating leases

As at 31 January 2009, the company had annual commitments under non-cancellable operating leases as set out below:

| Operating leases relating to other items which expire: | 2009<br>£ | 2008<br>£ |
|--|-----------|-----------|
| In two to five years                                   | 39,000    | 41,599    |

# Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

| 21 | Reconciliation of operating profit to net cash inflow from o   | perating activities                       |  |
|----|--|---|--|
|    |  | 2009<br>£                                 | 2008<br>£                                  |
|    | Operating profit Depreciation charge Profit on disposal of fixed assets Decrease/(increase) in debtors | 84,171<br>163,079<br>(4,622)<br>1,339,544 | 454,158<br>117,243<br>(6,626)<br>(420,242) |
|    | (Decrease)/increase in creditors  Net cash inflow from operating activities                            | (473,536)<br>1,108,638                    | 199,901<br>344,434                         |
| 22 | Returns on investment and servicing of finance   |   |  |
|    | Interest paid<br>Hire purchase interest  | (227)<br>(20,877)                         | (651)<br>(12,295)                          |
|    |  | (21,104)                                  | (12,946)                                   |
| 23 | Capital expenditure  |   |  |
|    | Receipts on sale of fixed assets Payments to acquire fixed assets                                      | 12,000<br>(305)                           | 18,600<br>(3,864)                          |
|    |  | 11,695                                    | 14,736                                     |
| 24 | Financing  |   |  |
|    | Repayment of principal under hire purchase agreements  | (140,032)                                 | (156,171)                                  |

PALL-EX LOGISTICS LIMITED

Notes forming part of the financial statements for the year ended 31 January 2009 (continued)

| 25 | Analysis of changes in net debt             |                            |               |                            |
|----|---|----------------------------|---------------|----------------------------|
|    | ·   | At 1 February<br>2008<br>£ | Cashflow<br>£ | At 31 January<br>2009<br>£ |
|    | Cash:                                       |                            |               |                            |
|    | Cash at bank and in hand<br>Bank overdrafts | 113,354<br>(4)             | 956,048<br>4  | 1,069,402                  |
|    |   | 113,350                    | 956,052       | 1,069,402                  |
|    | Debts:                                      |                            |               |                            |
|    | Hire purchase agreements                    | (362,951)                  | 140,032       | (222,919)                  |
|    | Net debt                                    | (249,601)                  | 1,096,084     | 846,483                    |