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PANORAMA INTERNATIONAL LIMITED

FINANCIAL STATEMENTS

YEAR ENDED 30 APRIL 1998

Registration Number 3006294

RAWI & CO

CHARTERED ACCOUNTANTS

128 EBURY STREET

LONDON SW1W 9QQ



FINANCIAL STATEMENTS

YEAR ENDED 30 April 1998

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Directors and Officers

DIRECTORS

MR H AL-NAKEEB

SECRETARY

MR ANTONIO VENUTI

REGISTERED OFFICE

158-160 CROMWELL ROAD LONDON SW5 OTL

AUDITORS

RAWI & CO CHARTERED ACCOUNTANTS 128 EBURY STREET LONDON SW1W 9QQ

BANKERS

NATIONAL WESTMINSTER BANK PLC PO BOX 420 88 CROMWELL ROAD LONDON SW7 4EW

SOLICITORS

SPRECHER GRIER LINCOLN HUSE 300 HIGH HOLBORN LONDON WC1V 7JH

Director's Report

The director presents his report and accounts for the year ended 30 April 1998.

Statement of Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activities and review of the business

The company's principal activity during the year continued to be that of Tour Operators.

Turnover has increased by 14% during the year. The company is in a good position to take advantage of any opportunities and has recently opened a branch in Scotland during March 1998.

Results and dividends

The profit for the year, after taxation, amounted to £349,260. The directors do not recommend a payment of dividend.

Future developments

The directors aim to maintain the management policies which have resulted in the company's substantial growth in recent years. They consider that the next year will show a further significant growth in sales.

Director and director's interests

Mr H Al-Nakeeb was the only director who served the company throughout the year under review and held two shares of the company at the beginning and end of the year.

Auditors

A resolution to reappoint Rawi & Co as auditors will be put to the members at the Annual General Meeting.

This report was approved by the board on $\frac{3/3}{3}$

H Al-Nakeeb Director

Auditors' Report

Report of the auditors to the shareholders of PANORAMA INTERNATIONAL LIMITED

We have audited the accounts on pages 5 to 11 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30 April 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

hm /

Rawi & Co Chartered Accountants Registered Auditors

128 Ebury Street London SW1W 9QQ

3 MARCH 1995

Profit and Loss Account for the year ended 30 April 1998

·	Notes	1998 £	1997 £
Turnover	2	7,058,411	6,173,605
Cost of sales .		(6,191,785)	(5,311,113)
Gross profit		866,626	862,492
Administrative expenses Other operating income		(412,319) 40,625	(750,117) -
Operating profit	3	494,932	112,375
Interest receivable		10,826	691
Profit on ordinary activities before taxation		505,758	113,066
Taxation on profit on ordinary activities	5	(156,498)	(28,000)
Profit on ordinary activities after taxation		349,260	85,066
Retained profit for the year	11	349,260	85,066

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

Statement of total recognised gains and losses

The company has no recognised gains or losses other than the profit for the above two financial years.

Balance Sheet as at 30 April 1998

	Notes		1998 £		1997 £
Fixed assets					
Tangible assets	6		31,255		20,747
Current assets					
Debtors	7	1,900,779		1,728,283	
Cash at bank and in hand		215,967		157,627	
		2,116,746		1,885,910	
Creditors: amounts falling due					
within one year	8	(1,497,154)		(1,580,542)	
Net current assets			619,592		305,368
Total assets less current liabilities			650,847	_	326,115
Creditors: amounts falling due after more than one year	9		(25,472)	·	(50,000)
			625,375		276,115
Capital and reserves					
Called up share capital	10		100		100
Profit and loss account	11		625,275		276,015
Equity Shareholders' Funds	12		625,375		276,115

The financial statements were approved by the board on $\frac{3}{3}$

H Al-Nakeeb Director

Cash Flow Statement for the year ended 30 April 1998

	Notes	1998 £	1997 £			
Net cash inflow from operating activities	13	99,481	245,303			
Returns on investments and servicing of finance	14	10,826	691			
Taxation		(34,000)	(63,185)			
Capital expenditure	14	(17,967)	-			
Increase in cash		58,340	182,809			
Reconciliation of net cash flow to movement in ne	Reconciliation of net cash flow to movement in net debt					
Increase in cash in the period		58,340	182,809			
Change in net debt		58,340	182,809			
Net funds/(net debt) at 1 May		157,627	(25,182)			
Net funds at 30 April	15	215,967	157,627			

Notes to the Accounts - 30 April 1998

Accounting policies

Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset, as follows:

Fixtures, Fittings & Equipment

20% on Written Down Value

Deferred taxation

Deferred taxation is provided on the liability method on all timing differences which are expected in the foreseeable future, calculated at the rate at which it is estimated that the tax will be payable.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Turnover

Turnover is stated inclusive of value added tax, where applicable, and represents amounts invoiced to third parties.

3	Operating profit	1998 £	199 <i>1</i> £
	This is stated after charging:		
	Depreciation of owned fixed assets	7,459	5,817
	Auditors' remuneration	5,000	5,000

Notes to the Accounts - 30 April 1998

4	Staff costs	1998 £	1997 £
	Wages and salaries Social security costs	164,134 15,699	133,003 13,154
		179,833	146,157
	Average number of employees during the year		
	Administration	20	7
5	Tax on profit on ordinary activities	1998 £	1997 £
	UK corporation tax at 31%	156,498	28,000
6	Tangible fixed assets	Plant and machinery	
	Cost At 1 May 1997 Additions At 30 April 1998 Depreciation At 1 May 1997 Charge for the year At 30 April 1998 Net book value At 30 April 1998 At 30 April 1998	34,289 17,967 52,256 13,542 7,459 21,001 31,255 20,747	
7	Debtors	1998 £	1997 £
	Trade debtors Other debtors	1,875,797 24,982	1,728,283
		1,900,779	1,728,283

Notes to the Accounts - 30 April 1998

8	Creditors: amounts falling due wi	thin one year	•	1998	1997
				£	£
	Trade creditors Corporation tax			1,051,488 150,429	1,363,317 27,931
	Other taxes and social security costs	S		58,174	41,475
	Other creditors	-		204,197	133,339
	Accruals			32,866	14,480
				1,497,154	1,580,542
9	Creditors: amounts falling due aff	tor one wear		1998	1997
J	orealtors, amounts raining due an	iei Olie yeal		£	£
	Shareholder Loan			25,472	50,000
10	Share capital			1998	1997
	•			£	£
	Authorised:				
	Ordinary shares of £1 each			100	100
		1998	1997	1998	1997
		No	No	£	£
	Allotted, called up and fully paid:				
	Ordinary shares of £1 each	100	100	100	100_
11	Profit and loss account			1998	1997
				£	£
	At 1 May			276,015	190,949
	Retained profit			349,260	85,066
	At 30 April			625,275	276,015
12	Reconciliation of movements in s	hareholders' fun	ds	1998	1997
		,	•	£	£
	At 1 May			276,115	191,049
	Profit for the financial year			349,260	85,066
	At 30 April			625,375	276,115

Notes to the Accounts - 30 April 1998

13	Reconciliation of operating profit to inflow from operating activities	to net cash		1998 £	1997 £
	Operating profit Depreciation charges Increase in debtors (Decrease)/increase in creditors	·		494,932 7,459 (172,496) (230,414)	112,375 5,187 (734,192) 861,933
	Net cash inflow from operating act	tivities		99,481	245,303
14	Gross cash flows			1998 £	1997 £
	Returns on investments and service Interest received	10,826	691		
	Capital expenditure Payments to acquire tangible fixed as	ssets		(17,967)	<u>-</u>
15	Analysis of changes in net debt				
		At 1 May 1997 £	Cash flows £	Non-cash changes £	At 30 Apr 1998 £
	Cash at bank and in hand	157,627	58,340		215,967
	Total _	157,627	58,340		215,967

16 Related parties

- A. The company is controlled by the Director Mr H Al-Nakeeb.
- B. During the year, the following Related Party Transactions were conducted with Metmix Ltd, a company which is controlled by the father of Mr H Al-Nakeeb.

Cost of Sales Rent & Management charges payable £724,796 (1997:£615,376) £65,000 (1997:£ 65,000)

Amount payable as at April 30 1998

£190,398 (1997: £566,075)