PERRY PUBLICATIONS LIMITED 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

Davis Bonley
Registered Auditors
Northside House
Mount Pleasant
Barnet, Herts.
<u>EN4 9EE</u>



PERRY PUBLICATIONS LTD

Company Information

Directors

R Ensor D Hammond C Jones D Levin P Mitton N A R Perry

Secretary

M Price

Company Number

770834

Registered Office

Nestor House Playhouse Yard London EC4V 5EX

Auditors

Davis Bonley Northside House Mount Pleasant Barnet, Herts. EN4 9EE

Business Address

Compass House 22 Redan Place London W2 4SZ

Bankers

Lloyds Bank PLC City Office PO Box 217 72 Lombard Street London EC3P 3BT

PERRY PUBLICATIONS LIMITED

Annual Report and Financial Statements 1st January 1997 to 30th September 1997

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Registered Office

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^{*} These pages do not form part of the Statutory Accounts.

PERRY PUBLICATIONS LIMITED REPORT OF THE DIRECTORS 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

The Directors present their report and the financial statements 1st January 1997 to 30th September 1997.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;

- make judgements and estimates that are reasonable and prudent;

- comply with applicable accounting standards subject to any material departures disclosed and explained in the financial statements.

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

The Company's principal activity continues to be that of publication of magazines for the business traveller and related activities.

The Directors consider the profit achieved on ordinary activities before taxation to be satisfactory.

On 7th February 1997 the Company was acquired by Business Traveller (Holdings) Limited, a subsidiary of Euromoney Publications PLC.

RESULTS AND DIVIDENDS

The results for the period are set out on page 4.

The Directors recommend payment of a final dividend amounting to £409,534, subject to receiving Court approval for the reduction in its share capital (see Post Balance Sheet Events below).

POST BALANCE SHEET EVENTS

On 7th November 1997 the Company increased its authorised capital to 1542953 Ordinary Shares of £1 each and the Directors allotted 1442953 Ordinary Shares of £1 each to Business Traveller (Holdings) Limited. On the same date the Company resolved to apply to the Court under section 135 of the Companies Act 1985 to reduce its share capital by £1442953. These transactions have been reflected in these financial statements.

PERRY PUBLICATIONS LIMITED REPORT OF THE DIRECTORS CONTINUED

DIRECTORS AND THEIR INTERESTS

The Directors who served during the period were:

R. Ensor	appointed 7th February 1997
D Hammond	appointed 7th February 1997
C Jones	appointed 7th February 1997
D Levin	appointed 7th February 1997
P Mitton	appointed 7th February 1997
N A R Perry	11
J Mannsperger	resigned 7th February 1997
Dr F Stein	resigned 7th February 1997
D H Metzger	resigned 7th February 1997

The interests of the Directors and their families in the Parent Company and the Ultimate Parent Company are shown in the accounts of Euromoney Publications PLC.

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Davis Bonley be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 7th November 1997 and signed on its behalf by

M. Price

Compass House 22 Redan Place London W2 4SZ

REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF PERRY PUBLICATIONS LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on pages 1 and 2 the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we have considered the overally adequacy of the presentation of information the statements.

OPINION

In our opinion, the financial statements give a true and fair view of the state of the Company's affairs as at 30th September 1997 of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Annandale West Heath Avenue London NW11 7QU

Davis Bonley Registered Auditors

20th November 1997

PERRY PUBLICATIONS LIMITED PROFIT AND LOSS ACCOUNT 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

	Notes	9 Months ended $\frac{30/9/97}{£}$	12 months ended $\frac{31/12/96}{£}$
TURNOVER	2	2396787	2967217
Cost of Sales		(1120290)	(1576419)
GROSS PROFIT		1276497	1390798
Distribution Costs Administrative Expenses		(184583) (688847)	(297166) (1172521)
OPERATING PROFIT/(LOSS)	3	403067	(78889)
Investment Income Interest Receivable Interest Payable	4 5 6	6000 2417 (1950)	3829 (19780)
PROFIT/(LOSS) on Ordinary Activities	es	409534	(94840)
DIVIDENDS	8	(409534)	
RETAINED PROFIT/(LOSS) FOR TI	HE PERIOD	<u>.</u>	(94840)

There were no recognised gains or losses for 1997 or 1996, other than those included in the Profit or Loss Account.

The notes on pages 6 to 10 form part of these financial statements.

PERRY PUBLICATIONS LIMITED BALANCE SHEET AS AT 30TH SEPTEMBER 1997

	Notes	<u>30</u>	September 199	<u> 31 D</u>	ecember 1996
FIXED ASSETS			£		£
Tangible Assets Investments	9 10		8763 155		20158 155
			8918		20313
CURRENT ASSETS Debtors Cash at Bank & In Hand	11	817286 298190		759999 37408	
		1115476		797407	
CREDITORS: amounts falling due within one year	12	(947762)		(2083466)	
NET CURRENT ASSETS/(LIABILITI	IES)		167714		(1286059)
TOTAL ASSETS LESS CURRENT L	IABILITIES	<u>S</u>	176632		(1265746)
CREDITORS: amounts falling due after more than one year	13		(166632)		(167207)
			10000		(1432953)
CAPITAL AND RESERVES Called Up Share Capital Profit and Loss Account	14 15		10000		10000 (1442953)
EQUITY SHAREHOLDERS FUNDS	16		10000		(1432953)

The financial statements were approved by the Board on 7th November 1997 signed on its behalf by

N. A. R. Perry

The notes on pages 6 to 10 form part of these financial statements.

PERRY PUBLICATIONS LIMITED NOTES 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

1. ACCOUNTING POLICIES

(a) Basis of Preparation of Financial Statements

Accounts have been prepared under the historical and in accordance with applicable accounting standards. The accounts include the results of the Company's operations which Directors' Report disclosed in the and all of which continuing.

The Company has taken advantage of the exemption in Financial Reporting Standard No.1 from the requirement to produce a cashflow statement on the grounds that is a wholly owned subsidiary.

(b) Turnover

Turnover represents the invoiced amount of goods sold and services provided excluding Value Added Tax.

(c) Subscription Income

Subscription Income is accounted for on an accruals basis, each subscription being credited to the profit and loss account in equal instalments over the period of the subscription.

(d) Tangible Fixed Assets and Depreciation

Depreciation has been provided on tangible fixed assets at rates calculated to write off the cost over the expected useful life as follows:

Short Leasehold Property

Over the unexpired term of the Lease

Furniture & Equipment Computers

5 years3 years

Computers
Motor Cars

3 years

(e) Deferred Taxation

Deferred Taxation is provided on timing differences arising between the treatment of certain items for taxation and accounting purposes to the extent that it is probable that a liability will crystallize.

(f) Foreign Currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the Balance Sheet date.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

All exchange differences are taken to the Profit and Loss Account.

(g) Pensions

The Company operates a defined contribution pension scheme. The pension charge represents the amounts payable by the company to the fund in respect of the year.

(h) Group Accounts

Advantage has been taken of the provisions of Section 228 Companies Act 1985 and consolidated accounts have not been prepared.

Accordingly, these Financial Statements present information about the Company as an individual undertaking and not about its group.

PERRY PUBLICATIONS LIMITED NOTES CONTINUED 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

		9 Months ended <u>30/9/97</u>	12 Months ended <u>31/12/96</u>
2.	TURNOVER A Geographical analysis of turnover is as follows:	£	£
	United Kingdom Europe Rest of the World	1133650 180624 1082513 2396787	1376354 269437 1321426 2967217
3.	OPERATING PROFIT/(LOSS) is after accounting for:		And the second s
	Depreciation of Tangible Fixed Assets - owned by the Company - held under finance leases Directors' Remuneration Director's Pension Scheme Staff Costs (See note 7) Auditors Remuneration - Audit work - Non-audit work	6369 5026 85700 5853 635002 7500 1197	9032 6726 66000 7805 821215 7500 3500
4.	INVESTMENT INCOME Income from subsidiary undertakings	6000	-
5.	INTEREST RECEIVABLE Bank Interest	2417	3829
6.	INTEREST PAYABLE On amounts payable to group companies On bank overdraft and other amounts repayable in less than five years Hire purchase interest	1333 617 1950	9948 9010 822 19780
7(a)	EMPLOYEES The average monthly number of employees follows:	s during the year	was made up as
	Office & Management Advertising, Editorial & Production	8 19 27	8 20 28
	Staff costs during the year comprised: Wages and Salaries Social Security Costs	596117 38885	763534 57681
		635002	821215

(8) <u>PERRY PUBLICATIONS LIMITED</u> <u>NOTES CONTINUED</u> 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

			9 Months ender 30/9/97	d 12 Moi	oths ended 31/12/96	
7(b)	DIRECTORS EMOLUMENTS			_		
, ,	Directors' Remuneration Director's Pension Contribution		85700 5853	•	66000 7805	
			91553		73805	
	Included in the above are emolume	nts, exclud	ling pension con	tributions, 1	paid to:	
	Chairman and Highest Paid Directo	r	49500		64000	
	The remuneration, excluding pensic within the following ranges:	on contribu	tions, of other D	Pirectors fel	1	
	£0 - £5000 £35001 - £40000		No. 4		No. 3	
8.	DIVIDENDS Dividends on equity shares: Ordinary shares - Final Proposed		409534		-	
9.	TANGIBLE FIXED ASSETS					
			ture, Equipment Computers	Motor Vehicles	<u>Total</u>	
			£	£	£	
	Cost: Beginning and end of Period		221325	27920	249245	
	Depreciation: Beginning of Period Charge for year		206194 6369	22893 5026	229087 11395	
	End of Period		212563	27919	240482	
	Net Book Value - 30 September 1	997	8762	1	8763	•
	- 31 December 19	996	15131	5027	20158	
10.	FIXED ASSETS INVESTMENTS	•	30/9/97		31/12/96	
	Shares in Group Undertakings		155		155	
	The company holds 20% or more of the share capital of the following companies:					
	Company	Country of Registration Or Incorp	on	Shares held Class	i	
	Subsidiary undertaking Adreps(London) Ltd England Perry Publications Inc USA			Ordinary Common S	Shares	100% 100%
	Business Traveller Verlag GmbH & Co KG	Germany		Ordinary		50%

PERRY PUBLICATIONS LIMITED NOTES CONTINUED 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

		30 September 1997 £	31 December 1996
11.	DEBTORS	£	£
	Trade Debtors	732169	667380
	Other Debtors	82455	85665
	Prepayments and accrued income	2662	6954
		817286	750000
		817280	759999
12.		E WITHIN ONE YEAR	
	Trade Creditors	128772	169129
	Net obligations under finance leases and hire purchase contracts	3427	2407
	Other taxes and social secruity costs	19230	3427 51518
	Accruals and deferred income	155365	112803
	Other Creditors	33994	139797
	Amounts owed to Group Companies	197440	1606792
	Proposed dividend	409534	1000792
	*		
		947762	2083466
13.	CREDITORS: AMOUNTS FALLING DUE	E AFTER MORE THAN ON	E YEAR
	Deterred Subscription income	166632	164637
	Net obligations under finance leases and hire purchase contracts		0550
	reases and mie parenase contracts	<u>-</u>	2570
	·	166632	167207
14.	SHARE CAPITAL		
~ · ·	Authorised		
	100,000 Ordinary Shares of £1 each	100000	100000
			100000
	Allotted, called up and fully paid		
	10,000 Ordinary shares of £1 each	10000	10000
15.	EQUITY RESERVES		
		Profit and Loss	Total
		Account	1 Otal
	A+ 01 (01 (07	£	£
	At 01/01/97	(1442953)	(1442953)
	Reduction in share capital	1442953	1442953
	At 30/09/97	_	_
16	DECONOLI LATION OF LOVE		
16.	RECONCILIATION OF MOVEMENTS IN Profit/(Loss) for the year	SHAREHOLDERS' FUNDS	
	Dividends	409534	(94840)
	Dividends	(409534)	
		-	(94840)
	Not proceeds of coultry to		· · · · · · /
	Net proceeds of equity share issue	1442953	
	Net addition to shareholders' funds	1442953	(94840)
	Opening shareholders' funds	(1432953)	(1338113)
	Closing shareholders' Funds	10000	(1432953)
		 	

PERRY PUBLICATIONS LIMITED NOTES CONTINUED 1ST JANUARY 1997 TO 30TH SEPTEMBER 1997

17. <u>ULTIMATE PARENT UNDERTAKING</u>

The parent company is Business Traveller (Holdings) Ltd, a Company incorporated in England. The directors regard the ultimate parent Company as Rothermere Continuation Limited, which is registered in Bermuda.

The largest group of which the Company is a member and for which group accounts are drawn up is that of Daily Mail and General Trust PLC, registered in England & Wales. Copies of the report and accounts are available from the Company Secretary, Daily Mail and General Trust PLC, Northcliffe House, 2 Derry Street, Kensington, London W8 5TT.

The smallest group of the which the Company is a member and for which group accounts are drawn up is that of Euromoney Publications PLC, registered in England & Wales. Copies of the report and accounts are available from the Company Secretary, Euromoney Publications PLC, Nestor House, Playhouse Yard, London EC4V 5EX.

18. POST BALANCE SHEET EVENTS

On 7th November 1997 the Company increased its authorised capital to 1542953 Ordinary Shares of £1 each and the Directors allotted 1442953 Ordinary Shares of £1 each to Business Traveller (Holdings) Limited. On the same date the Company resolved to apply to the Court under section 135 of the Companies Act 1985 to reduce its share capital by £1442953. These transactions have been reflected in these financial statements.

19. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of held separately scheme are from those of the Company independently administered fund. The pension cost charge contributions paid by the Company to the fund and amounted to £5853 (1996 -£7,805).

20. OTHER COMMITMENTS

As at 30th September 1997 the Company had annual commitments under non-cancellable operating leases as follows:

	Land	d and Buildings
	30 September 1997	31 December 1996
	\$	\$
Expiring within one year	34440	34440