REGISTERED NUMBER: 2974371 (England and Wales)

POYNTER LIMITED

ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 1998



CONTENTS OF THE ABBREVIATED FINANCIAL STATEMENTS for the Year Ended 31st December 1998

	Page
Company Information	1
Report of the Auditors on the Abbreviated Financial Statements	2
Abbreviated Balance Sheet	3
Notes to the Abbreviated Financial Statements	4

COMPANY INFORMATION for the Year Ended 31st December 1998

DIRECTORS:

N S Vincent

A R George

SECRETARY:

A R George

REGISTERED OFFICE:

Sackville Place,

44-48 Magdalen Street,

Norwich, Norfolk NR3 1JU

REGISTERED NUMBER:

2974371 (England and Wales)

AUDITORS:

Barrow & Co

Registered Auditors

Rae House Dane Street Bishops Stortford Herts CM23 3BT

REPORT OF THE AUDITORS TO POYNTER LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages three to five, together with the full financial statements of the company for the year ended 31st December 1998 prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246 of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Sections 246(5) and (6) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Sections 246(5) and (6) of the Companies Act 1985, and the abbreviated financial statements on pages three to five are properly prepared in accordance with those provisions.

Other information

On 10th June 1999 we reported, as auditors to the shareholders of the company on the financial statements for the year ended 31st December 1998 prepared under Section 226 of the Companies Act 1985, and our report included the following paragraph:

"Fundamental uncertainty

In forming our opinion, we have considered the adequacy of the disclosures made in note 1 to the financial statements which indicates the need for the continued support of the companys bankers and creditors. The financial statements have been prepared on a going concern basis, the validity of which depends on their continued support. The financial statements do not include any adjustments that would be necessary if such support was not given. Details of the circumstances relating to this fundamental uncertainty are described in note 1. Our opinion is not qualified in this respect."

Barrow / Co

Barrow & Co Registered Auditors Rae House Dane Street Bishops Stortford Herts CM23 3BT

10th June 1999

ABBREVIATED BALANCE SHEET 31st December 1998

		31.12.	98	31.12.	97
	Notes	£	£	£	£
FIXED ASSETS: Tangible assets	2		46,540		41,345
CURRENT ASSETS:					
Stocks		35,235		6,648	
Debtors		81,110		27,452	
Cash at bank and in hand		200		384	
		116,545		34,484	
CREDITORS: Amounts falling due within one year	3	156,851		69,885	
NET CURRENT LIABILITIES:			(40,306)		(35,401)
TOTAL ASSETS LESS CURRENT LIABILITIES:			6,234		5,944
CREDITORS: Amounts falling due after more than one year	3		33,981		36,476
			£(27,747)		£(30,532)
CAPITAL AND RESERVES:					
Called up share capital	4		100		100
Profit and loss account			(27,847)		(30,632)
Shareholders' funds			£(27,747)		£(30,532)

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON, BEHALF QF THE BOARD:

N S Vincent Director

Approved by the Board on 19th May 1999

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the Year Ended 31st December 1998

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared on a going concern basis which assumes the continued support of the companys bankers and creditors. If this assumption proves invalid the preparation of these financial statements on a going concern basis may prove to have been inappropriate, in which case adjustments would have to be made to reduce the balance sheet values of assets to their recoverable amounts and to provide for furthur liabilities that might arise. Fixed assets would then be reclassified as current assets.

The directors believe that it is appropriate to prepare the accounts on a going concern basis.

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods and services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Motor vehicles

- 15% on reducing balance

Computer equipment

- 33% on cost

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Stock includes equipment purchased to support service contracts. The cost of these items is written off over the term of the contract, unless it is used to replace client equipment in which case it is fully written off at that point.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the Year Ended 31st December 1998

2. TANGIBLE FIXED ASSETS

3.

4.

TANGIBLE FI	XED ASSETS			Total
			-	£
COST:				50 (70
At 1st January 1	998			53,678
Additions				30,627 (23,103)
Disposals				(23,103)
At 31st Decemb	er 1998			61,202
DEPRECIATION	ON:			
At 1st January 1	998			12,333
Charge for year				8,864
Eliminated on d	isposals			(6,535)
At 31st Decemb	er 1998			14,662
NET BOOK V	ALUE:			
At 31st Decemb				46,540
At 31st Decemb	er 1997			41,345
CREDITORS				
The following se	ecured debts are included within creditors:			
			31.12.98	31.12.97
			£	£
Bank overdrafts			42,491	6,587
Bank loans			17,425	22,456
Hire purchase c	ontracts		31,441	27,703
			91,357	56,746
				=====
CALLED UP S	SHARE CAPITAL			
Authorised, allo	otted, issued and fully paid:			
Number:	Class:	Nominal	31.12.98 £	31.12.97 £
100	ordinant	value: £1	± 100	100
100	ordinary	1.74	100	

5. TRANSACTIONS WITH DIRECTORS

During the year the company sold services to an approximate value of £31,000 (1997 - £35,000) to Garner Nash Ltd a company in which A R George and N S Vincent are materially interested as shareholders. These transactions were dealt with on normal commercial terms and as at the balance sheet date £772 (1997 - £4,410) was outstanding.