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# PREMIER LIVESTOCK AUCTIONS LIMITED FINANCIAL STATEMENTS 24th JUNE 1997

**Company Registration Number 253475** 



# **CHALMERS & CO**

Chartered Accountants & Registered Auditors

McLaren House
5 Park Gardens

YEOVIL

Somerset

# OFFICERS AND PROFESSIONAL ADVISERS

THE BOARD OF DIRECTORS

I.D.R. MacNicol

B.O. Chilver

J.F. Harvey

**COMPANY SECRETARY** 

B.O. Chilver

REGISTERED OFFICE

Market House Reckleford YEOVIL Somerset

**AUDITORS** 

Chaimers & Co

Chartered Accountants & Registered Auditors

McLaren House 5 Park Gardens

YEOVIL Somerset

**BANKERS** 

National Westminster Bank PIC

2 Hendford YEOVIL Somerset

## **NOTICE OF MEETING**

Notice is hereby given that the Annual General Meeting of the Company will be held at 3.30 p.m on Tuesday, 9th December 1997 at 8, Queen Anne Street, London W1M 9LD.

- 1. To receive and adopt the Directors' report and Financial Statements for the year ended 24th June 1997.
- 2. To re-appoint Chalmers & Co as auditors and to authorise the Directors to fix their remuneration.

Registered office:

By order of the board

Market House Reckleford YEOVIL Somerset

B.O. Chilver Company secretary

1st October 1997

#### Notes:

- a. A shareholder entitled to attend and vote at the meeting may appoint one or more proxies to attend and, on a poll, vote on his behalf. A proxy need not be a member of the Company.
- b. A form of proxy is enclosed with this notice for your use in respect of the business set out above. To be effective, the form of proxy together with the power of attorney or other authority (if any) under which it is signed (or a notarially certified or an office copy of such power of authority) must be lodged at the Company's registered office at least forty-eight hours before the time appointed for the meeting.

## THE DIRECTORS' REPORT

## YEAR ENDED 24th JUNE 1997

The Directors have pleasure in presenting their report and the Financial Statements of the Company for the year ended 24th June 1997.

# PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was the provision of market facilities and acting as auctioneers in cattle, sheep and pigs.

The Company has continued to trade profitably although its operations have been reduced. It is hoped that turnover will improve in the near future.

#### RESULTS AND DIVIDENDS

The trading results for the year, and the Company's financial position at the end of the year are shown in the attached Financial Statements.

The Directors have not recommended a dividend.

The Company will continue to provide the existing market facilities and act as auctioneers in the livestock at the remaining locations.

# THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The Directors who served the Company during the year together with their beneficial interests in the shares of the Company were as follows:

	Ordinary Share At 24 June 97	s of £1.00 each At 25 June 96
I.D.R. MacNicol	4,546	4,546
B.O. Chilver	329	329
J.F. Harvey	100	100

#### POST BALANCE SHEET EVENT

The Company has closed it's operations at Sturminster at the end of the year following the termination of it's tenancy of the market.

## THE DIRECTORS' REPORT (continued)

## YEAR ENDED 24th JUNE 1997

#### **AUDITORS**

A resolution to re-appoint Chalmers & Co as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

Registered office:

Market House

Reckleford

**YEOVIL** 

Somerset

Signed on behalf of the Directors

B.O. Chilver

Company secretary

Approved by the Directors on 1st October 1997

# PREMIER LIVESTOCK AUCTIONS LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES YEAR ENDED 24th JUNE 1997

Company law requires the Directors to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Company at the end of the year and of the profit or loss for the year then ended.

In preparing those Financial Statements, the Directors are required to select suitable accounting policies, as described on page 11, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The Directors must also prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the Financial Statements comply with the Companies Act 1985. The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **AUDITORS' REPORT TO THE SHAREHOLDERS**

## YEAR ENDED 24th JUNE 1997

We have audited the Financial Statements on pages 7 to 17 which have been prepared under the historical cost convention and the accounting policies set out on page 11.

# RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

As described on page 5, the Company's Directors are responsible for the preparation of the Financial Statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

#### **OPINION**

In our opinion the Financial Statements give a true and fair view of the Company's state of affairs as at 24th June 1997 and of its profit for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

McLaren House 5 Park Gardens YEOVIL Somerset

16th October, 1997

CHALMERS & CO Chartered Accountants & Registered Auditors

# PROFIT AND LOSS ACCOUNT

## YEAR ENDED 24th JUNE 1997

	Note	1997 £	1996 £
TURNOVER:	2	1,417,430	1,519,948
Cost of sales		(232,880)	(230,958)
GROSS PROFIT		1,184,550	1,288,990
Administrative expenses Other operating income		(1,084,648) 109,486	(1,187,439) 108,864
OPERATING PROFIT	3	209,388	210,415
Interest receivable and similar income Interest payable and similar charges	6 7	8,427 (90,128)	3,014 (97,696)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		127,687	115,733
Tax on profit on ordinary activities	8	(34,846)	(36,166)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		92,841	79,567
Balance brought forward		1,078,949	999,382
BALANCE CARRIED FORWARD		1,171,790	1,078,949

The Company has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the Company are classed as continuing.

#### **BALANCE SHEET**

#### 24th JUNE 1997

		19	97	19	96
	Note	£	£	£	£
FIXED ASSETS Tangible assets	9		1,573,215		1,593,963
Investments	10		7,500		7,500
			1,580,715		1,601,463
CURRENT ASSETS		24.005		22.251	
Stocks	11	26,837		22,351 1,664,435	
Debtors Cash at bank and in hand	12	1,695,900 163		217	
		1,722,900		1,687,003	
CREDITORS: Amounts falling du within one year	13	(2,073,777)		(2,151,469)	
NET CURRENT LIABILITIES			(350,877)		(464,466)
TOTAL ASSETS LESS CURRE	NT LIA	ABILITIES	1,229,838		1,136,997
PROVISIONS FOR LIABILITIES Other provisions	ES AND 15	CHARGES	(6,696)		(6,696)
NET ASSETS			1,223,142		1,130,301
CAPITAL AND RESERVES Called-up equity share capital Share premium account	19		5,000 46,352		5,000 46,352
Profit and loss account			1,171,790		1,078,949
SHAREHOLDERS' FUNDS	20		1,223,142		1,130,301

These Financial Statements were approved by the Directors on the 1st October 1997 and are signed on their behalf by:

I.D.R. MACNICOL

Director

# **CASH FLOW STATEMENT**

## YEAR ENDED 24th JUNE 1997

	199	7	1996	
	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES		452,231		553,810
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid	8,427 (90,128)		3,014 (97,696)	
Net cash outflow from returns on investments and servicing of finance		(81,701)		(94,682)
TAXATION		(36,176)		(73,313)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(38,534) 6,498		(1,086) 3,500	
Net cash (outflow)/inflow from capital expenditure		(32,036)		2,414
INCREASE IN CASH		302,318		388,229

This cash flow statement has been prepared in accordance with the revised Statement of Standard Accounting Practice set out in Financial Reporting Standard 1 (Revised 1996) issued by the Accounting Standards Board in October1996. All comparatives have been restated to comply with the new Standard.

## CASH FLOW STATEMENT (continued)

## YEAR ENDED 24th JUNE 1997

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1997 £	1996 £
Operating profit Depreciation Loss on disposal of fixed assets (Increase)/Decrease in stocks (Increase)/Decrease in debtors Increase/(Decrease) in creditors	209,388 45,678 7,106 (4,486) (31,465) 226,010	210,415 47,486 2,837 11,158 564,975 (283,061)
Net cash inflow from operating activities	452,231	553,810

# RECONCILIATION OF NET CASH FLOW MOVEMENT TO MOVEMENT IN NET DEBT

	1997 l		.996	
	£	£	£	£
Increase in cash in the period Cash inflow from bank loans	302,318 350,000		388,229	
Change in net debt		652,318		388,229
Net debt at 25th June 1996		(1,484,871)		(1,023,100)
Net debt at 24th June 1997		(1,182,553)		(1,484,871)
ANALYSIS OF CHANGES IN NET DEBT		1996 £	Cash flows	1997 £
Cash in hand, at bank Overdrafts		217 (635,088)	(54) (47,628) (47,682)	163 (682,716)
Debt due within 1 year		(850,000)	350,000	(500,000)
<u>,                                    </u>		(1,484,871)	302,318	(1,182,553)

## NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 24th JUNE 1997

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The Financial Statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### Turnover

Turnover consists of net commissions, excluding value added tax.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property
Plant & Machinery
Effluent Plant
Motor Vehicles
Computer Equipment

- 1% p.a. reducing balance basis
- 10% p.a. reducing balance basis
- 25% p.a. straight line basis
- 20% p.a. straight line basis

#### Stocks

Livestock is valued at current replacement value. Other stocks are valued at lower of cost or net realisable value.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits as incurred.

#### Pension costs

The amount charged to the Profit and Loss account in respect of the Pension scheme, being a defined contribution scheme, is the contributions payable in respect of the year.

#### **Deferred taxation**

Provision is made, under the liability method, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Tax deferred or accelerated is accounted for in respect of all material timing differences to the extent that it is considered that a net liability may arise.

#### Amounts owed to untraced vendors

Amounts owed to untraced vendors are credited to the Profit and Loss account when they are over six years old.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 24th JUNE 1997

#### TURNOVER 2.

The turnover and profit before tax are attributable to the one principal activity of the Company.

	An analysis of turnover is given below:	1997 £	1996 £
	United Kingdom	1,417,430	1,519,948
3.	OPERATING PROFIT		
	Operating profit is stated after charging/(credit	ing):	
		1997	1996
		£	£
	Staff pension contributions	8,566	7,618
	Depreciation	45,678	47,486
	Loss on disposal of fixed assets	7,106	2,837
	Auditors' remuneration		
	- as auditors	3,400	3,400
	Operating lease costs:		
	Land and buildings	58,591	59,385
	Plant and equipment	5,160	7,382
		and the same of th	

#### 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the Company during the financial year amounted to:

	1997	1996
	No.	No.
Office and Management	18	20
Market Staff	63	89
	81	109
The aggregate payroll costs of the above	were:	
	1997	1996
	£	£
Wages and salaries	497,433	485,425
Social security costs	25,079	22,638
Other pension costs	10,576	12,616
	533,088	520,679
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# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 24th JUNE 1997

# 5. DIRECTORS' EMOLUMENTS

	The Directors' aggregate emoluments in respect of	qualifying services were:	
	11.0 2 - 10 - 10 - 10	1997	1996
		£	£
	Emoluments receivable	53,761	46,994
6.	INTEREST RECEIVABLE AND SIMILAR I	NCOME	
		1997	1996
		£	£
	Other interest receivable	8,427	3,014
	Other meeteds reconstruction	<del></del>	·
7.	INTEREST PAYABLE AND SIMILAR CHA	RGES	
		1997	1996
		£	£
	Interest payable on bank borrowing	90,128	97,696
	microso purjuent out of	<del></del>	
8.	TAXATION ON PROFIT ON ORDINARY A	CTIVITIES	
		1997	1996
		£	£
	Corporation tax based on the results for		
	the year at 22.50% (1996 - 25%)	34,851	36,166
	Adjustment to provision in previous years	(5)	-
		34,846	36,166

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 24th JUNE 1997

#### 9. TANGIBLE FIXED ASSETS

	Freehold Property	Plant and Machinery £	Effluent Plant	Motor Vehicles	Computer Equipment £	Total £
COST At 25 June 1996 Additions Disposals	1,474,896	183,123 5,295	147,540	48,847 17,355 (16,950)	56,342 15,884 (20,978)	1,910,748 38,534 (37,928)
At 24 June 1997	1,474,896	188,418	147,540	49,252	51,248	1,911,354
DEPRECIATION At 25 June 1996 Charge for the year On disposals At 24 June 1997	106,303 13,689 - 119,992		33,566 10,328 	33,443 6,850 (11,587) 28,706	44,716 5,846 (12,737) 37,825	316,785 45,678 (24,324) 338,139
NET BOOK VALUE At 24 June 1997 At 27 June 1996	1,354,904 1,368,593		103,646	20,546 15,404		1,573,215 1,593,963

It is not practicable to establish the cost attributable to Land included in Freehold Property.

#### 10. INVESTMENTS

	Total
	Total £
COST At 25th June 1996 and 24th June 1997	7,500
NET BOOK VALUE At 24th June 1997	7,500
At 27th June 1996	7,500

The Company owns 10% of the ordinary share capital of Beacon (Auctions) Limited, a Company incorporated in England. This has been included in the Balance sheet at cost.

## NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 24th JUNE 1997

1	1	STOCKS	1
ŀ		DIUCKS	,

TH. BIOCKS	1997 €	1996 £
Livestock	26,837	22,351
12. DEBTORS	1997 £	1996 £
Trade debtors Other debtors Prepayments and accrued income	1,651,754 33,485 10,661	1,593,757 52,342 18,336
• •	1,695,900	1,664,435

## 13. CREDITORS: Amounts falling due within one year

	1997		1996	
	£	£	£	£
Bank loans and overdrafts Trade creditors Other creditors including		1,182,716 519,207		1,485,088 398,629
taxation and social security: Taxation and social security Other creditors	74,655 214,162		70,230 128,377	
Accruals and deferred income		288,817 83,037		198,607 69,145
		2,073,777		2,151,469

The following liabilities disclosed under creditors falling due within one year are secured by the Company:

Company.	1997 ₤	1996 £
Bank loans and overdrafts	1,182,716	1,485,088

The Bank Loan and Overdraft, which are repayable on demand, are secured by mortgages on certain Freehold properties owned by the Company, and by a deposit of deeds of further property owned by the Company.

# NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 24th JUNE 1997

#### 14. DEFERRED TAXATION

No provision has been made in the accounts and the amounts unprovided at the end of the year are as follows:-

as follows	1997	1996
	£	£
Excess of taxation allowances over	25,496	30,045
depreciation on fixed assets Tax losses available	(8,583)	(9,809)
	16,913	20,236
		<del></del> -

Deferred taxation has been calculated at 21% (1996 24%)

#### 15. OTHER PROVISIONS

OTHER PROVISIONS	1997 £	1996 £
Insurance Pool	6,696	6,696

#### 16. COMMITMENTS UNDER OPERATING LEASES

At 24th June 1997 the Company had annual commitments under non-cancellable operating leases as set out below.

	1997		1996	
	Land and buildings	Other items	Land and buildings £	Other items
Operating leases which expire: Within 1 year Within 2 to 5 years	-	7,383	42,500	7,383 7,383

#### 17. CONTINGENCIES

Untraced vendors are written off after 6 years. The Directors are advised that such sums are held in trust for vendors and that liability is not extinguished by the passage of time under the Limitations Act 1980. The amount written off in past years cannot be readily quantified but the Directors are of the opinion that the chances of any material claims are remote.

1,130,301

# PREMIER LIVESTOCK AUCTIONS LIMITED

# NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 24th JUNE 1997

## 18. TRANSACTIONS WITH THE DIRECTORS

Closing shareholders' equity funds

The Directors had a material interest in fees charged to the Company as follows:-

The Birectors made a material material and E	, -	
	1997 £	1996 £
I.D.R. MacNicol - Management Fees to G.C. & F.C. Knight Ltd.	70,000	80,000
B.O. Chilver - Consultancy Fees	30,000	30,000
SHARE CAPITAL		
Authorised share capital:	1997 £	1996 £
5,000 Ordinary shares of £1 each	5,000	5,000
Allotted, called up and fully paid:		1006
	1997 £	1996 £
Ordinary share capital	5,000	5,000
RECONCILIATION OF MOVEMENTS IN	SHAREHOLDERS' F	UNDS
	1997 £	1996 £
Profit for the financial year	92,841	79,567
Opening shareholders' equity funds	1,130,301	1,050,734
	G.C. & F.C. Knight Ltd.  B.O. Chilver - Consultancy Fees  SHARE CAPITAL  Authorised share capital:  5,000 Ordinary shares of £1 each  Allotted, called up and fully paid:  Ordinary share capital  RECONCILIATION OF MOVEMENTS IN STATES.	I.D.R. MacNicol - Management Fees to G.C. & F.C. Knight Ltd.  B.O. Chilver - Consultancy Fees 30,000  SHARE CAPITAL  Authorised share capital:  1997 £  5,000 Ordinary shares of £1 each 5,000  Allotted, called up and fully paid:  1997 £  Ordinary share capital 5,000  RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' Files of the financial year 92,841

1,223,142