Registered number: 2783474

DARWIN CLAYTON (UK) LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 30 September 2008

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COMPANY INFORMATION

DIRECTORS

M M Wetherall

M O'Connor

D Thackway

COMPANY SECRETARY

T Dunk

COMPANY NUMBER

2783474

REGISTERED OFFICE

Darwin House

20 Mount Ephraim Road

Tunbridge Wells

Kent TN1 1ED

AUDITORS

Horwath Clark Whitehill LLP

Chartered Accountants & Registered Auditors

Jaeger House

5 Clanricarde Gardens

Tunbridge Wells

Kent TN1 1PE

BANKERS

Lloyds TSB Bank plc

4-6 Monson Road

Tunbridge Wells

Kent

TN1 1NJ

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DIRECTORS' REPORT for the year ended 30 September 2008

The directors present their report and the financial statements for the year ended 30 September 2008.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES

The principal activity of the company during the period was that of an insurance broker.

BUSINESS REVIEW

The company's turnover has reduced from £3,208,373 to £2,996,202. This reduction reflects market pressures. The insurance cycle continues and pressure on rates continue, causing premiums to reduce. We do not anticipate any improvement during 2008/09 and this will continue to adversely affect business.

Operating profit (including inter company income) increased in 2007/08 to £289,590 (10% of turnover) from £194,288 (6% of turnover) for 2006/07.

Administration expenses were 90% of turnover for 2007/08 and 94% for 2006/07. We continue to monitor costs and these are, we believe, under control against turnover.

The future will be difficult in view of the market conditions. The company will continue to exercise strict financial control to maintain business profitability pending market conditions improving.

DIRECTORS' REPORT for the year ended 30 September 2008

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £277,717 (2007 - £58,605).

Interim dividends amounting to £850,000 have been paid in the year. The directors propose a final dividend of £Nil (2007 - £283,520).

DIRECTORS

The directors who served during the year were:

M M Wetherall M O'Connor D Thackway

POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made charitable contributions of £620 (2007 - £100).

FINANCIAL INSTRUMENTS, RISKS AND UNCERTAINTIES

The principal risks and uncertainties to the company are the continuing 'soft' market and changes to the FSA regulatory environment.

The company's principal financial instruments comprise of cash deposits. The company has no borrowings. The company has other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

DIRECTORS' REPORT for the year ended 30 September 2008

KEY PERFORMANCE INDICATORS

Turnover

The turnover in a period is compared against the turnover in a previous period. It is expressed as a percentage in growth terms. The difference in turnover allows the company to monitor the success of the client base. The source data is from the company's accounting records.

The turnover this year has reduced by 7% (2007 - 7%) as a result of continued market pressures.

Current liabilities to current assets ratio

The current liabilities to current assets ratio in a period is compared against the ratio in a previous period. It is derived by dividing the current liabilities by the current assets, expressed as a percentage, and determines the financial strength of the company. The source data is from the company's accounting records:

For 2007/08 the ratio of current liabilities to current assets was 99.3%, an increase of 18.5% from the figure for 2006/07 of 80.8%.

Profit before tax

The profit before tax in a period is compared to the profit before tax in a previous period. It determines the company's overall profitability and is the final statement of the company's activities in a period. The source data is from the company's accounting records.

Profit before tax for 2007/08 was £349,610 which compares with £260,130 for 2006/07 representing an increase of 34.4%.

PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the Company's auditors in connection with preparing their report and to establish that the Company's auditors are aware of that information.

AUDITORS

The auditors, Horwath Clark Whitehill LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 16th January 2009

and signed on its behalf.

T Dunk Secretary

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DARWIN CLAYTON (UK) LIMITED

We have audited the financial statements of Darwin Clayton (UK) Limited for the year ended 30 September 2008, set out on pages 6 to 19. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DARWIN CLAYTON (UK) LIMITED

OPINION

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 30 September 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' report is consistent with the financial statements.

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HORWATH CLARK WHITEHILL LLP

Chartered Accountants Registered Auditors

Jaeger House 5 Clanricarde Gardens Tunbridge Wells Kent TN1 1PE

Date: 22 January 2009

PROFIT AND LOSS ACCOUNT for the year ended 30 September 2008

	Note	2008 £	2007 £
TURNOVER		2,996,202	3,208,373
Administrative expenses		(2,706,612)	(3,014,085)
OPERATING PROFIT	3	289,590	194,288
Interest receivable		60,020	65,842
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		349,610	260,130
Tax on profit on ordinary activities	7	(71,893)	(201,525)
PROFIT FOR THE FINANCIAL YEAR	14	277,717	58,605

All amounts relate to continuing operations.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 30 September 2008

	2008 £	2007 £
PROFIT FOR THE FINANCIAL YEAR	277,717	58,605
Movement in the investment property reserve		245,979
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	277,717	304,584

BALANCE SHEET as at 30 September 2008

	Note	£	2008 £	£	2007 £
FIXED ASSETS					
Tangible fixed assets	8		334,456		373,419
Fixed asset investments	9		1,000		1,000
		•	335,456	_	374,419
CURRENT ASSETS					
Debtors	10	1,072,840		1,371,463	
Cash at bank and in hand		945,539		1,487,856	
		2,018,379		2,859,319	
CREDITORS: amounts falling due within one year	11	(2,003,653)		(2,311,273)	
NET CURRENT ASSETS			14,726		548,046
TOTAL ASSETS LESS CURRENT LIABILI	TIES	•	350,182		922,465
CAPITAL AND RESERVES		•		_	
Called up share capital	13		50,000		50,000
Profit and loss account	14		300,182	_	872,465
SHAREHOLDERS' FUNDS	15	·	350,182	_	922,465

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 16 January 2009

M M Wetherall

Director

M O'Connor Director

CASH FLOW STATEMENT for the year ended 30 September 2008

	Note	2008 £	2007 £
Net cash flow from operating activities	17	673,544	(158,001)
Returns on investments and servicing of finance	18	59,803	65,842
Taxation		(99,772)	(272,664)
Capital expenditure and financial investment	18	(42,372)	484,339
Equity dividends paid		(1,133,520)	(337,000)
DECREASE IN CASH IN THE YEAR		(542,317)	(217,484)

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT for the year ended 30 September 2008

	2008 £	2007 £
Decrease in cash in the year	(542,317)	(217,484)
MOVEMENT IN NET DEBT IN THE YEAR	(542,317)	(217,484)
Net funds at 1 October 2007	1,487,856	1,705,340
NET FUNDS AT 30 SEPTEMBER 2008	945,539	1,487,856

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

1. ACCOUNTING POLICIES

1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The company is exempt from the requirement to prepare group accounts by virtue of section 248 of the Companies Act 1985. These financial statements therefore present information about the company as an individual undertaking and not about its group.

1.2 TURNOVER

Turnover relates to brokerage and commission income accounted for in the year in which the related policies are written or renewed, after adjustment for lapsed or terminated policies.

Turnover and operating profit have been fully derived from continuing operations.

1.3 INVESTMENTS

Investments in subsidiaries are valued at cost less provision for impairment.

1.4 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property - 2% straight line
Motor vehicles - 33% straight line
Fixtures & fittings - 25% reducing balance
Computer equipment - 25% straight line

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

1. ACCOUNTING POLICIES (continued)

1.5 OPERATING LEASES

Rentals under operating leases are charged on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

1.6 DEFERRED TAXATION

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

1.7 FOREIGN CURRENCIES

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

1.8 PENSIONS

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

2. TURNOVER

All turnover arose within the United Kingdom.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

3.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):	•	
		2008 £	2007 £
	Depreciation of tangible fixed assets: - owned by the company Operating lease rentals:	93,988	109,097
	- rent of land and buildings Difference on foreign exchange	77,170 (96,572)	64,526 -
4.	AUDITORS' REMUNERATION		
		2008 £	2007 £
	Fees payable to the company's auditor for the audit of the company's annual accounts (excluding VAT) Fees payable to the company's auditor and its associates (excluding VAT) in respect of:	20,000	19,250
	Other services relating to taxation All other services	1,925 7,910	1,850 5,900
5.	STAFF COSTS		
	Staff costs, including directors' remuneration, were as follows:		
		2008 £	2007 £
	Wages and salaries Social security costs Other pension costs	1,762,218 212,569 85,185	1,758,994 195,270 125,036
		2,059,972	2,079,300
	The average monthly number of employees, including the directors, dur	ing the year was a	s follows:
		2008 No.	2007 No.
	Directors Office staff	3 52	4 53
	•	55	57

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

6.	DIRECTORS' REMUNERATION		
		2008 £	2007 £
	Emoluments	529,901 	527,439
	Company pension contributions to money purchase pension schemes	32,893	35,107

During the year retirement benefits were accruing to 1 director (2007 - 1) in respect of money purchase pension schemes.

The highest paid director received remuneration of £200,757 (2007 - £221,042).

7. TAXATION

	2008 £	2007 £
ANALYSIS OF TAX CHARGE IN THE YEAR		
CURRENT TAX (see note below)		
UK corporation tax charge on profit for the year Adjustments in respect of prior periods	87,573 854	103,646 (4,511)
	88,427	99,135
Foreign tax on income for the year	-	102,390
TOTAL CURRENT TAX	88,427	201,525
DEFERRED TAX		
Origination and reversal of timing differences Effect of tax rate change on opening liability	(222) (16,312)	- -
TOTAL DEFERRED TAX (see note 12)	(16,534)	
TAX ON PROFIT ON ORDINARY ACTIVITIES	71,893	201,525

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

7. TAXATION (continued)

FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is lower than (2007 - higher than) the standard rate of corporation tax in the UK (29%). The differences are explained below:

	2008 £	2007 £
Profit on ordinary activities before tax	349,610	260,130
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 29% (2007 - 30%)	101,387	78,039
EFFECTS OF:		
Expenses not deductible for tax purposes	8,296	31,586
Capital allowances for year in excess of depreciation	-	4,451
Depreciation in excess of capital allowances	230	•
Difference between accounting profit on sale of property and		
chargeable gains	-	38,817
Foreign tax credits not used	-	79,136
Adjustments to tax charge in respect of prior periods	854	(4,511)
Marginal relief	(23,725)	(25,993)
Ineligible depreciation	1,385	•
CURRENT TAX CHARGE FOR THE YEAR (see note above)	88,427	201,525

FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

There were no factors that may affect future tax charges.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

8.	TANGIBL	E EIYEN	ACCETO
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	Land and buildings £	Motor vehicles £	Furniture, fittings and equipment £	Total £
COST				
At 1 October 2007 Additions Disposals	237,854 - -	176,754 41,152 (53,625)	894,888 17,920 -	1,309,496 59,072 (53,625)
At 30 September 2008	237,854	164,281	912,808	1,314,943
DEPRECIATION				
At 1 October 2007 Charge for the year On disposals	43,898 4,757 -	94,816 56,822 (49,578)	797,363 32,409 -	936,077 93,988 (49,578)
At 30 September 2008	48,655	102,060	829,772	980,487
NET BOOK VALUE				
At 30 September 2008	189,199	62,221	83,036	334,456
At 30 September 2007	193,956	81,938	97,525	373,419

9. FIXED ASSET INVESTMENTS

Shares in group undertakings £

COST OR VALUATION

At 1 October 2007 and 30 September 2008

1,000

SUBSIDIARY UNDERTAKINGS

The following was a dormant subsidiary undertaking of the company:

	_		
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Holding

Darwin Clayton Limited

The aggregate of the share capital and reserves as at 30 September 2008 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

Name	Aggregate of share capital and reserves £	Profit/(loss) £
Darwin Clayton Limited	1,000	-

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

		DEBTORS
2007	2008 €	
£ 679,925	868,487	Trade debtors
924	4,270	Other debtors
690,614 -	183,549 16,534	Prepayments and accrued income Deferred tax asset (see note 12)
1,371,463	1,072,840	
		CREDITORS:
		AMOUNTS FALLING DUE WITHIN ONE YEAR
2007 £	2008 £	
949,206	1,145,946	Trade creditors
1,000	1,000	Amounts owed to group undertakings
99,135	87,573	Corporation tax
283,520	- 17,020	Proposed dividend Other creditors
53,537 924,875	752,114	Accruals and deferred income
2,311,273	2,003,653	
		DEFERRED TAXATION
2007	2008 .	
2007 £	£ .	
<u>-</u>	-	At 1 October 2007
-	16,534	Released during the year
<u> </u>	16,534 	At 30 September 2008
		The deferred taxation balance is made up as follows:
2007	2008	
£	£ (16,534)	Accelerated capital allowances
		
		SHARE CAPITAL
	2008	
	F	
2007 £	£	AUTHORISED, ALLOTTED, CALLED UP AND FULLY PAID

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

14.	RESERVES		
			Profit and loss account £
	At 1 October 2007 Profit for the year Dividends: Equity capital	,	872,465 277,717 (850,000)
	At 30 September 2008		300,182
15.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2008 £	2007 £
	Opening shareholders' funds Profit for the year Dividends (Note 16) Other recognised gains and losses during the year Movement in the investment property reserve	922,465 277,717 (850,000) - -	1,147,380 58,605 (283,520) 245,979 (245,979)
	Closing shareholders' funds	350,182	922,465
16.	DIVIDENDS		
		2008 £	2007 £
	ORDINARY		
	Interim dividends declared and paid	850,000	-
	Final dividends proposed	- '	283,520
		850,000	283,520

On 15 June 2008 the directors declared an interim dividend of £20.000 per share. On 30 June 2008, a further interim dividend of £6.8418 was declared. S C Quested waived rights to dividends for 18,333 shares held.

A final dividend of £Nil (2007 - £5.6704) was proposed.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

17.	NET CASH FLOW FROM OPERATING ACTIVITIES		
		2008 £	2007 £
	Operating profit	289,590	194,288
	Depreciation of tangible fixed assets	93,988	109,097
	Profit on disposal of tangible fixed assets	(12,653)	(6,850)
	Decrease in debtors	315,157	90,806
	Decrease/(increase) in amounts owed by group undertakings	(40 500)	(545,342)
	Decrease in creditors	(12,538)	-
	NET CASH INFLOW/(OUTFLOW) FROM OPERATIONS	673,544	(158,001)
18.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH F RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received	2008 £ 59,803	2007 £ 65,842
		2008	2007
		£	£
	CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT		
	Purchase of tangible fixed assets	(59,072)	(106,611)
	Sale of tangible fixed assets	16,700	8,750
	Sale of investment properties	•	582,200
	NET CASH (OUTFLOW)/INFLOW FROM CAPITAL		
	EXPENDITURE	(42,372)	484,339 ————
			

19. ANALYSIS OF CHANGES IN NET DEBT

	1 October 2007	Cash flow	Other non-cash changes	30 September 2008
	£	£	£	£
Cash at bank and in hand:	1,487,856	(542,317)	-	945,539
NET FUNDS	1,487,856	(542,317)		945,539
				

20. PENSION COMMITMENTS

The company contributes to money purchase pension schemes for directors and staff. The pension cost charge represents contributions payable by the company to the schemes and amounted to £85,185 (2007 - £125,036).

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 September 2008

21. OPERATING LEASE COMMITMENTS

At 30 September 2008 the company had annual commitments under non-cancellable operating leases as follows:

Land and buildings 2008 2007 £ £

EXPIRY DATE:

After more than 5 years

58,500

58,500

22. TRANSACTIONS WITH DIRECTORS

Final dividends of £179,565 relating to the year ended 30 September 2007 and interim dividends of £850,000 relating to the year ended 30 September 2008 were paid in the year to M O'Connor, a director and majority shareholder.

23. RELATED PARTY TRANSACTIONS

2008 2007 £ £ 1,000 1,000

Due to Darwin Clayton Limited

24. CONTROLLING PARTY

The directors consider the O'Connor family to be the ultimate controlling party.