# ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 NOVEMBER 2004

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#### **DIRECTORS' REPORT** FOR THE YEAR ENDED 30 NOVEMBER 2004

The directors present their report and financial statements for the year ended 30 November 2004.

#### Principal activities and review of the business

The principal activity of the company continued to be that of a supplier of garden machinery.

The directors are satisfied with the company's results for the year.

On 30 November 2004 the company acquired all the assets and liabilities and took over the operations of Garden Power Distribution Limited.

#### Results and dividends

The results for the year are set out on page 5.

An interim ordinary dividend was paid amounting to £50,000. The directors do not recommend payment of a final dividend.

#### **Future developments**

The directors expect profitability levels to remain consistent in the forthcoming year.

#### **Directors**

The following directors have held office since 1 December 2003:

P W C Rochford

Mrs E M Rochford

Mrs M Rochford

K F Wiggin

(Resigned 8 September 2004)

M D Blair

S A Cooper

(Appointed 1 December 2004)

#### Directors' interests

Directors interests		
The directors' interests in the shares of the company were as	stated below:	
	Ordinary "A"	Shares of £ 1 each
	30 November 2004	1 December 2003
P W C Rochford	-	<del></del>
Mrs E M Rochford	-	-
Mrs M Rochford	-	-
M D Blair	-	-
	Ordinary "B"	Shares of £ 1 each
	30 November 2004	1 December 2003
P W C Rochford	-	-
Mrs E M Rochford	-	-
Mrs M Rochford	-	-
M D Blair	-	-

The company is a wholly owned subsidiary and the interests of the group directors are disclosed in the financial statements of the parent company.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2004

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Albert Goodman be reappointed as auditors of the company will be put to the Annual General Meeting.

On behalf of the board

Mrs E M Rochford

Director

1 July 2005

### DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 30 NOVEMBER 2004

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS' REPORT TO ROCHFORD GARDEN MACHINERY LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 5 to 17, together with the financial statements of the company for the year ended 30 November 2004 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company's members, as a body, in accordance with Section 247B of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of audit opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 5 to 17 are properly prepared in accordance with that provision.

Albert Goodman Chartered Accountants Registered Auditor 4 July 2005

Hendford Manor Yeovil Somerset BA20 1UN

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 NOVEMBER 2004

	Notes	2004 £	2003 £
Gross profit		1,560,232	1,503,545
Administrative expenses		(1,401,277)	(1,261,105)
Operating profit	2	158,955	242,440
Other interest receivable and similar income Interest payable and similar charges	3	4,351 (27,917)	497 (34,358)
Profit on ordinary activities before taxation		135,389	208,579
Tax on profit on ordinary activities	4	(20,584)	(52,711)
Profit on ordinary activities after taxation		114,805	155,868
Dividends	5	(50,000)	(100,000)
Retained profit for the year	14	64,805	55,868

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

## ABBREVIATED BALANCE SHEET AS AT 30 NOVEMBER 2004

		200	04	20	03
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		241,245		169,740
Current assets					
Stocks	7	1,784,827		1,559,856	
Debtors	8	779,486		986,309	
Cash at bank and in hand		292,625		370	
		2,856,938		2,546,535	
Creditors: amounts falling due within					
one year	9	(2,112,814)		(1,847,034)	
Net current assets			744,124		699,501
Total assets less current liabilities			985,369		869,241
Creditors: amounts falling due after					
more than one year	10		(58,828)		(12,209)
Provisions for liabilities and charges	11		(12,862)		(8,158)
			913,679		848,874
Capital and reserves					
Called up share capital	13		200		200
Profit and loss account	14		913,479		848,674
Shareholders' funds - equity interests	15		913,679		848,874

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The financial statements were approved by the Board on 1 July 2005

P W C Rochford

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2004

	200 £	04 £	20 £	03 £
Net cash inflow/(outflow) from operating activities	-	410,130	~	(326,220)
Returns on investments and servicing of finance				
Interest received Interest paid	4,351 (27,917)		497 (34,358)	
Net cash outflow for returns on investments	(-·,V·/)		(04,000)	
and servicing of finance		(23,566)		(33,861)
Taxation		(42,277)		(57,340)
Capital expenditure Payments to acquire tangible assets	(51,477)		(56,459)	
Receipts from sales of tangible assets	72,500		5,992	
Net cash inflow/(outflow) for capital expenditure		21,023		(50,467)
Equity dividends paid		(50,000)		(100,000)
Net cash inflow/(outflow) before management of liquid resources and financing		315,310		(567,888)
Financing Capital element of hire purchase contracts	(71,773)		(16,442)	
Net cash outflow from financing		(71,773)		(16,442)
Increase/(decrease) in cash in the year		243,537		(584,330)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2004

1	Reconciliation of operating profit to net coperating activities	ash inflow/(outflo	w) from	2004	2003
	apoliting document			£	£
	Operating profit			158,955	242,440
	Depreciation of tangible assets			56,706	61,229
	(Profit)/loss on disposal of tangible assets			(9,114)	3,412
	Increase in stocks			(224,971)	(580,570)
	Decrease/(increase) in debtors			206,823	(326,144)
	Increase in creditors within one year			221,731 ————	273,413
	Net cash inflow/(outflow) from operating	activities		410,130	(326,220)
2	Analysis of net funds/(debt)	1 December 2003	Cash flow	Other non- cash changes	30 November 2004
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	370	292,255	-	292,625
	Bank overdrafts	(45,913)	(48,718)		(94,631)
		(45,543)	243,537		197,994
	Debt:				
	Finance leases	(43,143)	71,771	(132,400)	(103,772)
	Net (debt)/funds	(88,686)	315,308	(132,400)	94,222
3	Reconciliation of net cash flow to movem	ent in net funds/(c	debt)	2004	2003
				£	£
	Increase/(decrease) in cash in the year			243,537	(584,330)
	Cash outflow from decrease in debt and least	se financing		71,771	16,442
	Change in net debt resulting from cash flows	S		315,308	(567,888)
	New finance lease			(132,400)	-
	Movement in net funds/(debt) in the year			182,908	(567,888)
	Opening net (debt)/funds			(88,686)	479,202
	Closing net funds/(debt)			94,222	(88,686)
	•				<u></u>

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 NOVEMBER 2004

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery 15% reducing balance
Fixtures, fittings & equipment 33% reducing balance
Motor vehicles 25% reducing balance

#### 1.4 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 Stock

Stock is valued at the lower of cost and net realisable value.

Cost is computed on an average cost basis.

#### 1.6 Pensions

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### 1.7 Deferred taxation

The accounting policy in respect of deferred taxation has been changed to reflect the requirements of FRS 19 - deferred tax. Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

2	Operating profit	2004 £	2003 £
	Operating profit is stated offer charging:	L.	Z.
	Operating profit is stated after charging:	FC 700	64 000
	Depreciation of tangible assets	56,706	61,229
	Loss on disposal of tangible assets	-	3,412
	Operating lease rentals	146,572	149,913
	Auditors' remuneration	3,000	3,000
	and after crediting:		
	Profit on disposal of tangible assets	(9,114)	-
3	Interest payable	2004	2003
		£	£
	Hire purchase interest	3,417	4,095
	On overdue tax	· .	263
	Other interest	24,500	30,000
		27,917	34,358

4	Taxation	2004 £	2003 £
	Domestic current year tax		
	U.K. corporation tax	18,977	52,146
	Adjustment for prior years	(3,097)	-
	Current tax charge	15,880	52,146
	Deferred tax		
	Deferred tax charge/credit current year	4,704	565
		20,584	52,711
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	135,389	208,579
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19.00% (2003: 23.47%)	25,724	48,953
	Effects of:		
	Non deductible expenses	35	222
	Depreciation add back	9,042	15,170
	Capital allowances	(15,824)	(12,199)
	Adjustments to previous periods	(3,097)	-
		(9,844)	3,193
	Current tax charge	15,880	52,146
5	Dividends	2004 £	2003 £
	Ordinary interim paid	50,000	100,000

6	Tangible fixed assets				
		Plant and	Fixtures,	Motor	Total
		machinery	fittings &	vehicles	
		•	equipment	c	c
	Cost	£	£	£	£
	At 1 December 2003	26,269	105,999	198,893	331,161
	Additions	7,667	21,423	162,507	191,597
	Disposals	7,007	(2,308)	(145,313)	(147,621)
	Disposaio		(2,000)		
	At 30 November 2004	33,936	125,114	216,087	375,137
	Depreciation				
	At 1 December 2003	9,042	54,197	98,182	161,421
	On disposals	-	(1,422)	(82,813)	(84,235)
	Charge for the year	3,653	18,442	34,611	56,706
	At 30 November 2004	12,695	71,217	49,980	133,892
	Net book value				
	At 30 November 2004	21,241	53,897	166,107	241,245
	At 30 November 2003	17,227	51,802	100,711	169,740
			<u> </u>	<u></u>	
	Included above are assets held under finance		ase contracts	as follows:	Total
			ase contracts  Plant and  machinery	as follows:  Motor vehicles	Total
	Included above are assets held under finance		ase contracts	as follows:	
			ase contracts  Plant and  machinery	as follows:  Motor vehicles	Total
	Included above are assets held under finance  Net book values		ase contracts  Plant and  machinery  £	as follows:  Motor vehicles	Total £
	Included above are assets held under finance  Net book values At 30 November 2004		ase contracts  Plant and  machinery  £	as follows:  Motor vehicles £  120,243	Total £ 125,343
	Included above are assets held under finance  Net book values At 30 November 2004  At 30 November 2003  Depreciation charge for the year		Plant and machinery £ 5,100	as follows:  Motor vehicles £  120,243  87,192	Total £ 125,343 87,192
	Included above are assets held under finance  Net book values At 30 November 2004  At 30 November 2003		ase contracts  Plant and  machinery  £	as follows:  Motor vehicles £  120,243	Total £ 125,343
	Included above are assets held under finance  Net book values At 30 November 2004  At 30 November 2003  Depreciation charge for the year		Plant and machinery £ 5,100	as follows:  Motor vehicles £  120,243  87,192	Total £ 125,343 87,192
	Included above are assets held under finance  Net book values At 30 November 2004  At 30 November 2003  Depreciation charge for the year 30 November 2004		Plant and machinery £ 5,100	as follows:  Motor vehicles £  120,243  87,192	Total £ 125,343 87,192
7	Included above are assets held under finance  Net book values At 30 November 2004  At 30 November 2003  Depreciation charge for the year 30 November 2004		Plant and machinery £ 5,100	as follows:  Motor vehicles £  120,243  87,192  17,246  27,711	Total £ 125,343 87,192 18,146 27,711
7	Net book values At 30 November 2004 At 30 November 2003  Depreciation charge for the year 30 November 2004 30 November 2003		Plant and machinery £ 5,100	as follows:  Motor vehicles £  120,243  87,192  17,246  27,711	Total £ 125,343 87,192 18,146 27,711

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2004

8	Debtors	2004	2003
		£	£
	Trade debtors	728,339	563,183
	Amounts owed by parent and fellow subsidiary undertakings	2	2
	Amounts owed by participating interests	-	400,000
	Other debtors	51,145	23,124
		779,486	986,309
9	Creditors: amounts falling due within one year	2004	2003
9	Creditors, amounts failing due within one year	2004 £	2003 £
		L	L
	Bank loans and overdrafts	94,631	45,913
	Net obligations under hire purchase contracts	44,944	30,934
	Trade creditors	1,311,715	1,092,616
	Amounts owed to parent and fellow subsidiary undertakings	25,000	50,000
	Amounts owed to participating interests	77,865	-
	Corporation tax	25,749	52,146
	Other taxes and social security costs	68,512	60,498
	Directors' current accounts	334,891	377,907
	Accruals and deferred income	129,507	137,020
		2,112,814	1,847,034

The bank overdraft is secured by a mortgage debenture incorporating a fixed and floating charge over all current and future assets of the company.

Hire purchase contracts are secured on the underlying assets acquired.

editors: amounts falling due after more than one year	2004	2003
	£	£
t obligations under hire purchase contracts	58,828	12,209
	·	£

The bank overdraft is secured by a mortgage debenture incorporating a fixed and floating charge over all current and future assets of the company.

Hire purchase contracts are secured on the underlying assets acquired.

11	Provisions for liabilities and charges		Deferred tax liability £
	Balance at 1 December 2003 Profit and loss account		8,158 4,704
	Balance at 30 November 2004		12,862
	The deferred tax liability is made up as follows:		
		2004 £	2003 £
	Accelerated capital allowances Other timing differences	12,862	9,297 (1,139)
		12,862	8,158
12	Pension costs		
	Defined contribution		
		2004 £	2003 £
	Contributions payable by the company for the year	51,143	11,630

### NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2004

13	Share capital	2004	2003
		£	£
	Authorised		
	5,000 Ordinary "A" Shares of £1 each	5,000	5,000
	5,000 Ordinary "B" Shares of £1 each	5,000	5,000
		10,000	10,000
		<del></del>	
	Allotted, called up and fully paid		
	100 Ordinary "A" Shares of £1 each	100	100
	100 Ordinary "B" Shares of £1 each	100	100
		200	200

<sup>&</sup>quot;A" ordinary shares have voting rights, while "B" ordinary shares have no voting rights.

The "B" ordinary shares have priority to the residue (if any) on winding up in the proportion to the nominal amount paid up on such shares.

#### 14 Statement of movements on profit and loss account

			Profit and loss account £
	Balance at 1 December 2003		848,674
	Retained profit for the year		64,805
	Balance at 30 November 2004		913,479
15	Reconciliation of movements in shareholders' funds	2004 £	2003 £
	Profit for the financial year	114,805	155,868
	Dividends	(50,000)	(100,000)
	Net addition to shareholders' funds	64,805	55,868
	Opening shareholders' funds	848,874	793,006
	Closing shareholders' funds	913,679	848,874

#### 16 Contingent liabilities

There is a cross guarantee dated 5 February 2003 between the company and Garden Power Distribution Limited. In aggregate there is no bank borrowing at 30 November 2004.

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2004

#### 17 Financial commitments

At 30 November 2004 the company had annual commitments under non-cancellable operating leases as follows:

		Land and buildings	
		2004	2003
		£	£
	Expiry date:		
	In over five years	140,000	140,000
			<del></del>
18	Directors' emoluments	2004	2003
		£	£
	Emoluments for qualifying services	88,853	94,105
	Company pension contributions to money purchase schemes	43,749	4,286
		132,602	98,391

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 3 (2003-2).

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was:

	2004	2003
	Number	Number
Administrative staff	9	8
Sales staff	14	12
Parts and workshop	21	18
	44	38
Employment costs	£	£
Wages and salaries	621,882	587,241
Social security costs	54,747	55,182
Other pension costs	51,143	11,630
	727,772	654,053

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2004

#### 20 Ultimate parent company

Rochford Holdings Limited is the ultimate parent company being the owner of 100 "A" ordinary shares and 50 "B" ordinary shares in the company.

Rochford Holdings Limited is controlled by Mr P W C Rochford and Mrs E M Rochford by virtue of the fact that together they own 100% of its issued share capital.