SAACKE COMBUSTION SERVICES LIMITED ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

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COMPANY INFORMATION

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Director Mr K Sumfleth

Secretary Mr S W Donald

Company number 07184556

Registered office Langstone Technology Park

Langstone Road

Havant Hampshire PO9 1SA

Auditor Jones Avens Limited

53 Kent Road Southsea Portsmouth Hampshire PO5 3HU

Bankers Lloyds Bank plc

38 London Road

North End Portsmouth Hampshire PO2 0LR

Solicitors Coffin Mew LLP

Bay House Compass Road

North Harbour Business Park

Portsmouth Hampshire PO6 4RS

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STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2018

The director presents the strategic report for the year ended 31 December 2018.

Fair review of the business

The director is pleased to report that the company is continuing to consolidate and expand its business operations both in the United Kingdom and Ireland, together with support for SAACKE Group activities overseas, with the main strategy continuing to be the provision of exceptional customer care and service.

Principal risks and uncertainties

There are no anticipated major risks or uncertainties faced by the company for the foreseeable future. As the United Kingdom economy continues to grow the company's management is seeking new sales opportunities and taking positive action to retain and develop the company's existing customer base.

Development and performance

The company's financial position at the year end remains strong with net assets of £1,593,186.

Key performance indicators

The key performance indicator of gross profit margin was maintained for the year under review. This factor, combined with the company's continued focus on its marketing strategy and strict control of costs and overheads, ensured another strong financial performance for the year.

On behalf of the board

Mr K Sumfleth

Director

DIRECTOR'S REPORT

FOR THE YEAR ENDED 31 DECEMBER 2018

The director presents his annual report and financial statements for the year ended 31 December 2018.

Principal activities

The principal activities of the company during the year under review were the supply, installation and servicing of industrial and marine combustion and energy systems together with the sale of spare parts.

Director

The director who held office during the year and up to the date of signature of the financial statements was as follows:

Mr K Sumfleth

Results and dividends

The results for the year are set out on page 6.

The director is pleased to report another excellent and profitable years trading.

The company paid a final ordinary dividend of £900,000 during the year under review.

Future developments

The director is committed to ensuring that the company reacts positively to both the changing economic environment and the requirements of its customers.

Auditor

In accordance with the company's articles, a resolution proposing that Jones Avens Limited be reappointed as auditor of the company will be put at a General Meeting.

Statement of disclosure to auditor

The director in office at the date of approval of this annual report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware
 of any relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

Mr K Sumfleth

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DIRECTOR'S RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2018

The director is responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SAACKE COMBUSTION SERVICES LIMITED

Opinion

We have audited the financial statements of SAACKE Combustion Services Limited (the 'company') for the year ended 31 December 2018 which comprise the profit and loss account, the statement of comprehensive income, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the
 year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The director is responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the director's report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the director's report have been prepared in accordance with applicable legal requirements.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF SAACKE COMBUSTION SERVICES LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the director's report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of director's remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

Responsibilities of director

As explained more fully in the director's responsibilities statement, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Claire Norwood BSc FCA ATII (Senior Statutory Auditor)

for and on behalf of Jones Avens Limited

17/5/19

Chartered Accountants Statutory Auditor

53 Kent Road Southsea Portsmouth Hampshire PO5 3HU

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2018

		2018	2017
	Notes	£	£
Turnover Cost of sales	3	11,072,101 (4,743,120)	10,321,551 (4,105,348)
Gross profit		6,328,981	6,216,203
Administrative expenses		(4,824,990)	(5,176,825)
Operating profit	4	1,503,991	1,039,378
Interest receivable and similar income	7	-	. 68
Profit before taxation		1,503,991	1,039,446
Tax on profit	8	(285,984)	(199,734)
Profit for the financial year		1,218,007	839,712

The Profit And Loss Account has been prepared on the basis that all operations are continuing operations.

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 £	2017 £
Profit for the year	1,218,007	839,712
Other comprehensive income	-	-
Total comprehensive income for the year	1,218,007	839,712

BALANCE SHEET AS AT 31 DECEMBER 2018

		20	18	20	17
	Notes	£	£	£	£
Fixed assets					
Tangible assets	11		174,565		230,313
Current assets					
Stocks	13	520,032		464,779	
Debtors	14	2,499,549		3,029,637	
Cash at bank and in hand		2,190,178		499,385	
		5,209,759		3,993,801	
Creditors: amounts falling due within					
one year	15	(3,789,905)		(2,944,870)	
Net current assets			1,419,854		1,048,931
Total assets less current liabilities			1,594,419		1,279,244
Provisions for liabilities	16		(1,233)		(4,065)
Net assets			1,593,186		1,275,179
Capital and reserves					
Called up share capital	19		350,000		350,000
Profit and loss reserves			1,243,186		925,179
Total equity			1,593,186		1,275,179
			====		

The financial statements were approved and signed by the director and authorised for issue on $\frac{8}{19}$. $\frac{1}{19}$...

Mr K Sumfleth Director

Company Registration No. 07184556

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

		Share capital	Profit and loss reserves	Total
	Notes	£	£	£
Balance at 1 January 2017		350,000	1,085,467	1,435,467
Year ended 31 December 2017: Profit and total comprehensive income for the year Dividends	9		839,712 (1,000,000)	839,712 (1,000,000)
Balance at 31 December 2017		350,000	925,179	1,275,179
Year ended 31 December 2018: Profit and total comprehensive income for the year Dividends	9	-	1,218,007 (900,000)	1,218,007 (900,000)
Balance at 31 December 2018		350,000	1,243,186	1,593,186

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018

		20	18	20	17
	Notes	£	£	£	£
Cash flows from operating activities Cash generated from operations Income taxes paid	23		2,832,459 (206,873)		1,079,012 (241,908)
Net cash inflow from operating activities	6		2,625,586		837,104
Investing activities Purchase of tangible fixed assets Proceeds on disposal of tangible fixed asset Interest received		(46,428) 11,635 -		(156,755) 15,122 68	
Net cash used in investing activities			(34,793)		(141,565)
Financing activities Dividends paid		(900,000)		(1,000,000)	
Net cash used in financing activities			(900,000)		(1,000,000)
Net increase/(decrease) in cash and cas equivalents	h		1,690,793		(304,461)
Cash and cash equivalents at beginning of	year		499,385		803,846
Cash and cash equivalents at end of year	ar	·	2,190,178		499,385

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

1 Accounting policies

Company information

SAACKE Combustion Services Limited is a private company limited by shares incorporated in England and Wales. The registered office is Langstone Technology Park, Langstone Road, Havant, Hampshire, PO9 1SA.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

The director has at the time of approving the financial statements, a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus he continues to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Turnover

Turnover is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of VAT and trade discounts.

Revenue from the sale and installation of equipment and spares is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on despatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Contingency sums held are released on satisfactory operation of the equipment supplied and installed.

Revenue for the provision of engineering services is recognised by reference to the date of completion, when the labour and material costs incurred can be accurately assessed.

1.4 Intangible fixed assets - goodwill

Goodwill represents the excess of the cost of acquisition of the business assets over the fair value of those assets acquired. It is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is considered to have a finite useful life and is amortised on a systematic basis over its expected life, which is 5 years.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1 Accounting policies

(Continued)

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Plant and machinery 25% straight line per annum
Fixtures, fittings & equipment 25% straight line per annum
Computer equipment 33.33% straight line per annum
Motor vehicles 20%-25% straight line per annum

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

1.6 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. No such indication existed at the balance sheet date.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.7 Stocks

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour and proportion of related overheads. Net realisable value is the estimated selling price less all estimated costs to be incurred in marketing, selling and distribution.

1.8 Cash at bank and in hand

Cash and cash equivalents include cash in hand and deposits held with banks.

1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1 Accounting policies

(Continued)

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1 Accounting policies

(Continued)

Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.10 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

1.11 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

1.12 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1 Accounting policies

(Continued)

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.13 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.14 Retirement benefits

The company operates a defined contribution retirement benefit scheme for the benefit of its employees and contributions payable are charged as an expense as they fall due.

1.15 Leases

Rentals payable under operating leases are charged against income on a straight line basis over the term of the relevant lease.

1.16 Foreign exchange

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate of exchange ruling at the dates of the transactions. Gains and losses arising on translation are included in the profit and loss account for the period.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the director is required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Critical judgements

The following judgements, apart from those involving estimates, have had the most significant effect on amounts recognised in the financial statements.

Guarantee and service work

Assessment of specific costs related to guarantee and service work is carefully assessed by the managing director liaising with the service manager at the reporting year end to ensure that all necessary costs are accounted for.

Stocks

Stocks are valued at the lower of cost and net realisable value. Where stock items have not moved during the financial year under review it is company policy to write down those items on a sliding scale in accordance with SAACKE Group policy.

3 Turnover and other revenue

Turnover is analysed as set out below:		
	2018	2017
	£	£
Turnover		
Supply,installation and service of equipment and sale of spare parts.	11,072,101	10,321,551
Other significant revenue		
Interest income	-	68
Turnover analysed by geographical market	•	
Turnover analysed by geographical market	2018	2017
	£	£
	~	_
Federal Republic of Germany	263,153	599,950
Other European Union Countries	9,803,656	8,932,669
Non European Union Countries	1,005,292	788,932
	11,072,101	10,321,551
	11,072,101	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

3 Turnover and other revenue

(Continued)

An analysis of the company's turnover, by geographical area, is detailed above.

4 Operating profit

Operating profit for the year is stated after charging/(crediting):	2018 £	2017 £
Exchange (gains)/losses	(1,100)	698
Fees payable to the company's auditor for the audit of the company's		
financial statements	12,555	11,695
Depreciation of owned tangible fixed assets	102,176	120,273
(Profit)/loss on disposal of tangible fixed assets	(11,635)	9,857
Cost of stocks recognised as an expense	4,719,830	4,080,029
Operating lease charges	251,345	255,469

Exchange differences recognised in profit or loss during the year, except for those arising on financial instruments measured at fair value through profit or loss, amounted to £1,100 (2017 - £698).

5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2018 Number	2017 Number
Directors Salaried employees	- 76	1 82
	76	83
Their aggregate remuneration comprised:	2018	2017
	£	£
Wages and salaries Social security costs	3,028,450 315,856	3,299,442 342,868
Pension costs	339,355	390,469
	3,683,661	4,032,779

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

6	Director's remuneration		
•		2018 £	2017 £
	Remuneration for qualifying services Company pension contributions to defined contribution schemes	-	57,524 8,904
	Sums paid to SAACKE GmbH for directors' services	136,000	124,464
		136,000	190,892
	The number of directors for whom retirement benefits are accruing under defamounted to 0 (2017 - 1).	fined contribution	on schemes
7	Interest receivable and similar income		
		2018 £	2017 £
	Interest income		
	Other interest income	-	
8	Taxation		
		2018 £	2017 £
	Current tax		
	UK corporation tax on profits for the current period	288,816 =====	195,669 ———
	Deferred tax		
	Origination and reversal of timing differences	(2,832) ======	4,065
	Total tax charge	285,984	199,734

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

(Continued)

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

		2018 £	2017 £
	Profit before taxation	1,503,991	1,039,446
	Expected tax charge based on the standard rate of corporation tax in the UK	005.750	107.105
	of 19.00% (2017: 19.00%)	285,758 331	197,495 8
	Tax effect of expenses that are not deductible in determining taxable profit Effect of change in corporation tax rate	331	2,506
	Permanent capital allowances in excess of depreciation	2,727	(4,340)
	Other non-reversing timing differences	(2,832)	4,065
	Taxation charge for the year	285,984	199,734
9	Dividends		
		2018 £	2017 £
	Final paid	900,000	1,000,000
10	Intangible fixed assets		
			Goodwill £
	Cost At 1 January 2018 and 31 December 2018		144,998
	Amortisation and impairment		
	At 1 January 2018 and 31 December 2018		144,998
	Carrying amount		
	At 31 December 2018		-
	At 31 December 2017		

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

11	Tangible fixed assets	Plant and	Fixtures.	Computer	Mater	Total
		machinery	fittings & equipment	equipment	Motor vehicles	iotai
		£	£	£	£	£
	Cost					
	At 1 January 2018	103,893	89,643	109,684	352,310	655,530
	Additions	38,800	-	7,628	-	46,428
	Disposals			(36,724)	(44,119)	(80,843)
	At 31 December 2018	142,693	89,643	80,588	308,191	621,115
	Depreciation and impairment	•				
	At 1 January 2018	50,131	79,455	64,800	230,831	425,217
	Depreciation charged in the year	23,290	8,455	24,171	46,260	102,176
	Eliminated in respect of disposals	-		(36,724)	(44,119) ———	(80,843)
	At 31 December 2018	73,421	87,910	52,247	232,972	446,550
	Carrying amount	_				
	At 31 December 2018	69,272	1,733	28,341	75,219	174,565
	At 31 December 2017	53,762	10,188	44,884	121,479	230,313
12	Financial instruments					
					2018	2017
					£	£
	Carrying amount of financial assets					
	Debt instruments measured at amortise	ed cost			2,147,270	2,889,302
	Carrying amount of financial liabilities	es				
	Measured at amortised cost				3,244,958	2,562,827

Financial assets pledged as collateral

Lloyds Bank plc hold a first legal charge over a deposit account amounting to £742,080 at the year end. This account cannot be accessed until confirmation from the beneficiary that the Performance Bond has been fulfilled.

Fasset Limited hold a charge for the amount of £23,353.12 at the year end relating to a Rent Deposit Deed.

13 Stocks

2018	2017
£	£
16,247	20,301
503,785	444,478
520,032	464,779
	£ 16,247 503,785

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

14	Debtors		2018	2017
	Amounts falling due within one year:		£	£
	Trade debtors		2,108,991	2,388,951
	Amount due from parent undertaking		-	74,274
	Loan to parent undertaking		-	411,759
	Amounts due from fellow group undertakings		37,779	13,818
	Other debtors		500	500
	Prepayments and accrued income		352,279	140,335
			2,499,549	3,029,637
15	Creditors: amounts falling due within one year			
			2018	2017
			£	£
	Trade creditors		521,488	315,125
	Guarantee and service work		171,872	146,276
	Amount due to parent undertaking		210,129	368,212
	Amounts due to fellow group undertakings		447	4,093
	Corporation tax payable		152,826	70,883
	Other taxation and social security		392,121	311,160
	Other creditors		5,238	7,490
	Accruals and deferred income		2,335,784	1,721,631
			3,789,905	2,944,870
16	Provisions for liabilities			
			2018	2017
		Notes	£	£
	Deferred tax liabilities	17	1,233	4,065
				
17	Deferred taxation)	
	The following analysis details the company's deferred tax	liability and movem	ents thereon:	
			Liabilities	Liabilities
			2018	2017
	Balances:		£	£
	ACAs		1,233	4,065

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

17	Deferred taxation	(Continued)
		2018
	Movements in the year:	£
	Liability at 1 January 2018	4,065
	Credit to profit or loss	(2,832)
	Liability at 31 December 2018	1,233

The deferred tax liability set out above is expected to reverse within 12 months and relates to accelerated capital allowances that are expected to mature within the same period.

18 Retirement benefit schemes

Defined contribution schemes	2018 £	2017 £
Charge to profit or loss in respect of defined contribution schemes	339,355	390,469
		======

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

19 Share capital

	2018	2017
	£	£
Ordinary share capital		
Issued and fully paid		
350,000 Ordinary shares of £1 each	350,000	350,000
		
•	350,000	350,000

20 Operating lease commitments

Lessee

At the reporting end date the company had total outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

2018

2017

	2010	2017
	£	£
Within one year	206,950	204,864
Between two and five years	159,741	119,692
	366,691	324,556
•		

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

21 Related party transactions

Remuneration of key management personnel

The remuneration of key management personnel is as follows.

2017	2018
£	£
190,892	136,000

Aggregate compensation

Transactions with related parties

Amounts owed by the parent undertaking and fellow group undertakings, as disclosed in Note 14 to the financial statements, comprised SAACKE South Africa (Pty) Limited £37,251 and SAACKE Australia (Pty) Limited £528.

Amounts owed to the parent undertaking and fellow group undertakings, as disclosed in Note 15 to the financial statements, comprised SAACKE GmbH £210,129 (Euros 236,419), and SAACKE AG £447 respectively.

Ordinary dividends of £900,000 were paid to the parent undertaking, SAACKE GmbH, during the year under review.

22 Controlling party

The company is a wholly owned subsidiary of SAACKE GmbH, a company registered in Germany.

SAACKE GmbH is wholly owned by H.SAACKE GmbH & Co. KG, Bremen which is controlled by the following ultimate shareholders H.Saacke, A.Saacke-Lumper and B.Saacke personally.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

23	Cash generated from operations		
		2018	2017
		£	£
	Profit for the year after tax	1,218,007	839,712
	Adjustments for:		
	Taxation charged	285,984	199,734
	Investment income	-	(68)
	(Gain)/loss on disposal of tangible fixed assets	(11,635)	9,857
	Depreciation and impairment of tangible fixed assets	102,176	120,273
	Movements in working capital:		
	(Increase)/decrease in stocks	(55,253)	56,770
	Decrease/(increase) in debtors	530,088	(675,689)
	Increase in creditors	763,092	528,423
	Cash generated from operations	2,832,459	1,079,012

Included within the cash balance at the year end is an amount of £742,080 relating to funds held on an account which can not be accessed until confirmation from the beneficiary that the Performance Bond has been fulfilled.