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SAUTER AUTOMATION LIMITED

DIRECTORS REPORT

The Directors have pleasure in presenting their Report and the Audited Accounts for the year ended 31st December, 1978.

ACTIVITY AND RESULTS

The principal activity of the Company continues to be the marketing, manufacturing, installation and maintenance of control systems. The results for the year are set out in the annexed Profit and Loss Account.

Direct and Indirect Exports during the year amounted to £89,642.

DIVIDENDS

There is no recommendation as to dividends.

FIXED ASSETS

The Land and Building shown in the Balance Sheet at £13,768 are estimated by the Directors to be worth £70,000 at current market values, provided they are used for their present purposes.

The changes in the fixed assets of the Company are set out in the annexed notes to the accounts.

SHARE CAPITAL

There have been no changes in the issued share capital of the Company during the year.

DIRECTORS

The Directors of the Company are as follows:

B. Junker - Chairman (Swiss)
D.G. Gilboy - Managing Director
L.J. Hodges
D.L. Gedloy - Chief Accountant

D.L. Gedloy was appointed to the Board on 1st February, 1979.

Your directors have had no interest in the shares of the Company during the year.

EMPLOYEES

During the year, the weekly number of employees of the Company averaged below 100.

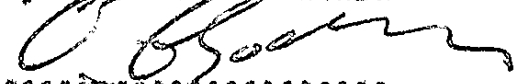
AUDITORS

The Auditors, Messrs. B. Fish and Partners, will offer themselves for re-appointment at the forthcoming General Meeting in accordance with the provisions of Section 14(1) of the Companies Act 1976.

OTHER MATERIAL MATTERS

The Company is a wholly owned subsidiary of Fr. Sauter S.A.

By Order of the Board


.....
D.L. Gedloy (Secretary)

6th April, 1979.

Registered Office of the Company

337, Bath Road,
SLOUGH.
Bucks.



REPORT OF THE AUDITORS TO THE
MEMBERS OF SAUTER AUTOMATION LIMITED.

We have examined the Accounts set out on Pages III to VIII which have been prepared under the historical cost convention.

In our opinion these Accounts give, under that convention, a true and fair view of the state of affairs of the Company at 31st December, 1978, and of the loss (and of the source and application of funds) for the year ended on that date, and comply with the Companies Acts 1948 and 1967.

W. FISH AND PARTNERS
Chartered Accountants

Synn House,
Halifax Road,
Cresson Estate,
High Wycombe.
Bucks.

5th April, 1979.

INDISTINCT ORIGINAL

SAUTER AUTOMATION LIMITED
PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED
31st DECEMBER, 1978

	<u>1978</u>	<u>Period to</u> <u>31.12.77</u>
	£	£
<u>2</u> <u>TURNOVER</u>	<u>1,034,298</u>	<u>536,184</u>
<u>3</u> <u>NET OPERATING LOSS</u>	26,229	95,656
<u>4</u> <u>TAXATION</u>	<u>-</u>	<u>-</u>
<u>NET LOSS FOR THE YEAR</u>	26,229	95,656
Balance brought forward	<u>95,656</u>	<u>-</u>
<u>ACCUMULATED LOSSES</u> <u>CARRIED FORWARD</u>	<u>£ 121,885</u>	<u>£95,656</u>

The attached notes form an integral part of these accounts.

INDISTINCT ORIGINAL

GAUTER AUTOMATION LIMITED
(A SUBSIDIARY OF DR. GAUTER S.A.)
BALANCE SHEET AS AT 31st DECEMBER, 1978

<u>EMPLOYMENT OF CAPITAL</u>		<u>1978</u>		<u>1977</u>	
<u>NOTES</u>		<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
<u>FIXED ASSETS</u>					
5	Land and Buildings		13,768		12,782
6	Plant, Machinery, Fixtures and Motor Vehicles		<u>30,433</u>		<u>33,432</u>
			44,201		46,214
<u>CURRENT ASSETS</u>					
1b	Stocks and Work-in-Progress	233,771		127,873	
7	Debtors	333,510		118,371	
	Cash and Bank Balances	<u>1,196</u>		<u>968</u>	
		568,477		247,212	
<u>Less: CURRENT LIABILITIES</u>					
	Creditors	221,866		113,450	
8	Bank Overdrafts	<u>65,580</u>		<u>71,312</u>	
		287,446		184,762	
	<u>NET CURRENT ASSETS</u>		<u>281,031</u>		<u>62,450</u>
			315,232		108,664
<u>GROUP COMPANIES</u>					
9	Current Accounts		<u>397,117</u>		<u>134,320</u>
	<u>NET LIABILITIES</u>		<u>671,885</u>		<u>643,656</u>
<u>CAPITAL EMPLOYED</u>					
10	<u>SHARE CAPITAL</u>		50,000		50,000
	<u>ACCUMULATED LOSSES</u>		<u>121,885</u>		<u>95,656</u>
			<u>£ 71,885</u>		<u>£ 45,656</u>

.....
 (L.G. Gilbey)

Directors

.....
 (L.J. Hodges)

L.G. Gilbey
L.J. Hodges

The attached notes form an integral part of these accounts.

SAUTER AUTOMATION LIMITEDNOTES ON THE ACCOUNTS FOR THE YEAR ENDED 31st DECEMBER, 1978.1. ACCOUNTING POLICIES(a) Depreciation

All assets except Land and Buildings are depreciated on a straight line basis. The rates are:-

Plant	.. 10%
Machinery	.. 10%
Furniture and Fittings	.. 10%
Motor Vehicles	.. 25%

Leasehold Properties are being amortised by equal instalments over the period of the lease.

(b) Stocks and Work-in-Progress

Stocks (including Work-in-Progress) are stated at the lower of cost (based on exchange rates ruling on 31st December, or net realisable value).

The amount shown in the Balance Sheet is after deducting cash received on account of Work-in-Progress amounting to £58,370.

(c) Rates of Exchange

Liabilities to Group Companies are stated in sterling at rates ruling at the Balance Sheet date. Differences on conversion and differences arising on the settlement of trading transactions are charged to trading account and profit and loss account respectively.

The principal rates used (units of foreign currency to the £ sterling) were:-

<u>Country</u>	<u>Average</u>	<u>Year End</u>
Switzerland	3.82	3.30
Germany	4.00	3.71
France	8.90	8.50

2. TURNOVER

Turnover represents the amount receivable for goods sold and services rendered in the ordinary course of business.

3. NET OPERATING LOSS is after charging

	<u>1978</u>	<u>1977</u>
Directors Remuneration	11,500	10,500
Depreciation and Amortisation	6,944	6,775
Bank Interest	8,731	4,801
Auditors Remuneration	2,800	2,000
	<u>29,975</u>	<u>24,076</u>

4. TAXATION

No Corporation Tax liability arises from the results shown by these accounts. Corporation Tax losses amounting to approximately £329,000 are available to set off against future profits (1977 - £207,000).

INDISTINCT ORIGINAL

NOTES ON THE ACCOUNTS - PAGE 25. LAND AND BUILDINGSLeasehold Short Leases

<u>Cost at 1.1.1978</u>	<u>£14,613</u>
Additions at Cost	<u>2,281</u>
At 31.12.1978	<u>£17,894</u>
<u>Amortisation at 1.1.1978</u>	<u>£ 1,831</u>
Charged to Profit and Loss Account	<u>2,295</u>
At 31.12.1978	<u>£ 4,126</u>
<u>NET BOOK VALUE AT 31.12.1978</u>	<u>£13,768</u>

6. PLANT, MACHINERY, FIXTURES AND MOTOR VEHICLES

	<u>Plant</u>	<u>Fixtures and Fittings</u>	<u>Motor Vehicles</u>	<u>Equip.</u>	<u>Total</u>
<u>Cost</u>					
Balance 1.1.1978	9,322	20,806	6,900	1,348	38,376
Additions	1,025	2,799	-	1,132	4,956
Item Sold	-	-	(5,317)	-	(5,317)
	<u>10,347</u>	<u>23,605</u>	<u>1,583</u>	<u>2,480</u>	<u>38,015</u>
<u>Depreciation</u>					
Balance 1.1.1978	933	2,080	1,797	134	4,944
Charge for Year	1,034	2,360	1,007	248	4,649
Disposal Adjustment	-	-	(2,011)	-	(2,011)
	<u>1,967</u>	<u>4,440</u>	<u>793</u>	<u>382</u>	<u>7,582</u>
<u>NET BOOK VALUE</u>	<u>£8,380</u>	<u>£19,165</u>	<u>£ 790</u>	<u>£2,098</u>	<u>£30,433</u>

7. DEBTORS AND PREPAYMENTS

Debtors are stated after deducting £7,500 (1977 - £2,500) as provision for bad and doubtful debts.

8. BANK OVERDRAFTS

The Swiss Bank Corporation held the following facility at the disposal of the Company:-

Blank Credit of £175,000 supported by the guarantee of Parent Company.

NOTES ON THE ACCOUNTS - PAGE 39. GROUP COMPANIES - CURRENT ACCOUNTS

Amounts due to the Parent Company	£373,120
Amounts due to Fellow Subsidiaries	<u>£ 23,997</u>
	<u>£397,117</u>

10. SHARE CAPITAL

Authorised 50,000 Ordinary Shares
of £1 each

1978 1977

50,000 50,000

Issued and Fully Paid 50,000
Ordinary Shares of £1 each

50,000 50,000

11. CONTINGENT LIABILITIES

The Company had no contingent liabilities at 31st December, 1978.

12. CAPITAL COMMITMENTS

£

- | | |
|--|-----|
| a) Contracted for but not provided in the Accounts | NIL |
| b) Authorised by Directors but not contracted for | NIL |

13. STATUS

The Company is a close company under the provisions of the Income and Corporation Taxes Act 1970 but in the opinion of the Directors the shareholders are not liable to date for any assessment under the Apportionment of Income provisions of the Finance Act 1972.

SAUTER AUTOMATION LIMITED
STATEMENT OF SOURCE AND APPLICATION OF FUNDS
FOR THE YEAR ENDED 31st DECEMBER, 1978

	<u>1978</u> £	<u>10 months</u> <u>to 31.12.1977</u> £
<u>SOURCE OF FUNDS</u>		
Loss before Taxation	(26,229)	(95,656)
Adjustment for item not involving the outlay of funds:		
Depreciation	6,944	8,716
Profit on Sale of Fixed Assets	(419)	(46)
<u>TOTAL GENERATED FROM OPERATIONS</u>	(19,704)	(86,986)
Share Issue	-	50,000
Proceeds from Sale of Fixed Assets	3,725	15,155
Group Companies Accounts	242,797	154,320
	<u>226,818</u>	<u>219,475</u>
	<u>226,818</u>	<u>2132,489</u>
<u>APPLICATION OF FUNDS</u>		
Purchase of Fixed Assets (for details see notes 5 and 6 above)	8,237	70,039
<u>MOVEMENT IN WORKING CAPITAL</u>		
a) <u>CURRENT ASSETS</u>		
Increase in Stocks	105,898	127,873
Increase in Debtors	215,139	118,371
	<u>321,037</u>	<u>246,244</u>
b) <u>CURRENT LIABILITIES</u>		
Increase in Creditors	(108,416)	(113,450)
c) <u>MOVEMENT IN LIQUID FUNDS:-</u>		
Increase in Cash and Bank Balances	5,960	(70,354)
<u>NET INCREASE IN WORKING CAPITAL</u>	218,581	62,450
	<u>226,818</u>	<u>2132,489</u>

INDISTINCT ORIGINAL