# financial statements

# Securon (Amersham) Limited

For the year ended 31 December 2010

Company registration number 00427013





## Officers and Professional Advisers

The Board of Directors Mr R A Proctor

Ms A A Proctor Mr T A Proctor Mr W D John Mr V M Adams Ms S Etienne Mr P C Gent

Company Secretary Mr T A Proctor

Registered Office Winchmore Hill

Amersham Buckinghamshire

HP7 0NZ

Auditor MacIntyre Hudson LLP

Chartered Accountants & Statutory Auditor 31 Castle Street High Wycombe Buckinghamshire

HP13 6RU

The Directors' Report (continued)

Year ended 31 December 2010

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2010

#### Principal activities

The principal activity of the company during the year was that of the manufacture and sale of seat belts, harnesses and restraints for all types of vehicles

### **Review of business**

## Principal risks and uncertainties

The principal risks to the company's business arise from competition from manufacturers based in low cost countries in the Far East and a general downturn in the company's principal markets. The company may also suffer from exchange rate fluctuations between sterling and the world's major currencies, although this can also be beneficial in line with recent experience.

In order to alleviate the risks the directors have sought to,

- further expand the company's already diversified customer base both in terms of industry sectors and geographically,
- · monitor all costs to ensure the company remains competitive,
- increase the flexibility of the company's manufacturing capabilities,
- · expand the company's product range, and
- hedge when desirable the company's exposure to foreign currencies

### Development and Performance of the business during the financial year

After the small drop (6%) in turnover during the turmoil of the previous year the directors are pleased with the 17% rise in the current year. The company has continued to expand into new markets and increase its market share in its major sectors.

The reduction in the gross margin from its high of 60 5% in the previous year to 54 3% this year is disappointing but understandable given the continued weakness of sterling and the significant increases in raw material prices suffered by all sectors during the year. The current level is in line with historic levels and the directors are taking measures to ensure this level is maintained.

During the year the directors have continued their programs of investment, to increase the company's manufacturing capabilities and efficiency, replace older equipment and develop new products. A high priority is placed upon these programs as the basis of the company's future success.

Despite the continued global economic uncertainty the directors are satisfied that the company is well placed, both financially and operationally, to continue its expansion and cope with volatility in specific markets and the general economic conditions

## Position of the company at the end of the year

The directors believe that the company is well positioned to maintain its current success and to take advantage of the general increase in economic activity

## Results and dividends

The profit for the year, after taxation, amounted to £223,608. No dividend is recommended for the year ended 31 December 2010.

The Directors' Report (continued)

Year ended 31 December 2010

#### **Directors**

The directors who served the company during the year were as follows

Mr R A Proctor Ms A A Proctor Mr T A Proctor Mr W D John Mr V M Adams Ms S Etienne Mr P C Gent

#### Derivatives and other financial instruments

The company's principal financial instruments comprise bank balances, trade debtors, trade creditors and loans to the company. The purpose of these instruments is to provide finance for the company's operations.

### Credit risk

Trade debtors are managed in respect of credit and cash flow risk by policies controlling the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. When possible the company insures all overseas debts

#### Liquidity and cash flow risk

The directors aim to mitigate liquidity risk by managing cash generation from the company operations

Particular emphasis is placed upon the timely collection of trade debtors. The company has maintained healthy cash balances during the period and the directors believe that the systems in place will maintain that position. The directors do not foresee any requirement to seek finance from other sources.

## Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally. Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The Directors' Report (continued)

Year ended 31 December 2010

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any
  relevant audit information and to establish that the auditor is aware of that information

### **Auditor**

MacIntyre Hudson LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

### Small company provisions

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006

Registered office Winchmore Hill Amersham Buckinghamshire HP7 0NZ Signed on behalf of the directors

R A Proctor Director

Approved by the directors on 22nd September

2011

## Independent Auditor's Report to the Shareholders of Securon (Amersham) Limited

Year ended 31 December 2010

We have audited the financial statements of Securon (Amersham) Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, Balance Sheet, Accounting Policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent Auditor's Report to the Shareholders of Securon (Amersham) Limited (continued)

Year ended 31 December 2010

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report

Machtyre Mudson LLP

KATHARINE ARNOTT ACA
(Senior Statutory Auditor)
For and on behalf of
MACINTYRE HUDSON LLP
Statutory Auditor and Chartered Accountants

31 Castle Street High Wycombe Buckinghamshire HP13 6RU

27 September 2011

## **Profit and Loss Account**

Year ended 31 December 2010

	Note	2010 £	2009 £
Turnover		2,152,627	1,830,516
Cost of sales		926,778	724,005
Gross profit		1,225,849	1,106,511
Administrative expenses		938,515	891,086
Operating profit, being profit on ordinary activities before taxation	1	287,334	215,425
Tax on profit on ordinary activities	3	63,726	50,113
Profit on ordinary activities after taxation, being profit for the financial year		£223,608	£165,312

The accounting policies and notes on pages 9 to 15 form part of these financial statements.

## **Balance Sheet**

### **31 December 2010**

		2010		2009
	Note	£	£	£
Fixed assets Tangible assets	4		273,358	217,579
Current assets Stocks Debtors Cash at bank and in hand	5	911,076 2,008,362 437,038		532,149 1,859,996 628,403
Creditors. amounts falling due withın one year	7	3,356,476 597,918		3,020,548 429,819
Net current assets			2,758,558	2,590,729
Total assets less current liabilities			£3,031,916	£2,808,308
Capital and reserves Called-up equity share capital Profit and loss account	11 12		5,324 3,026,592	5,324 2,802,984
Shareholders' funds			£3,031,916	£2,808,308

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

These financial statements were approved by the directors and authorised for issue on 22 September 2011 and are signed on their behalf by

Mr R A Proctor

Director

Ms A A Proctor Director

The accounting policies and notes on pages 9 to 15 form part of these financial statements.

## **Accounting Policies**

#### Year ended 31 December 2010

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Turnover

Turnover represents net invoiced sales of goods and services, excluding Value Added Tax and adjusted for accrued revenue calculated by reference to the fair value of services performed up to the balance sheet date but not invoiced

#### Fixed assets

All fixed assets are initially recorded at cost

### Depreciation

Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows

Plant & machinery

20% on cost and 15% on reducing balance

Motor vehicles

25% on reducing balance

Computer and office equipment

33 3% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

### **Pension costs**

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Accounting Policies (continued)

Year ended 31 December 2010

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

## Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

### Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

## Notes to the Financial Statements

## Year ended 31 December 2010

1.	Operating profit Operating profit is stated after charging/(crediting)		
		2010 £	2009 £
	Staff pension contributions Depreciation of owned fixed assets Loss on disposal of fixed assets Auditor's fees Net profit on foreign currency translation	2,000 75,875 — 10,000 (2,716)	2,500 58,890 81 12,450 (2,780)
2.	Directors' remuneration The directors' aggregate remuneration in respect of qualifying services were	2010	2009
	Aggregate remuneration Value of company pension contributions to money purchase schemes	£ 387,495 11,194 £398,689	£ 370,027 16,500 £386,527
	The number of directors who accrued benefits under company pension scheme	mes was as follo	ows
		2010 No	2009 No
	Money purchase schemes	2	2

## **Notes to the Financial Statements**

## Year ended 31 December 2010

3.	Taxation on ordinary activities Analysis of charge in the year				
				010	2009
	Current tax		£	£	£
	In respect of the year				
	UK Corporation tax based on the re 28% (2009 - 24%) Under provision in prior year	esults for the year at		67,326 -	45,272 4,841
	Total current tax			67,326	50,113
	Deferred tax				
	Origination and reversal of timing dif Capital allowances Other	ferences (note 6)	24,300 (27,900)		- -
	Total deferred tax (note 6)			(3,600)	
	Tax on profit on ordinary activities			£63,726	£50,113
4.	Tangible fixed assets	Plant & machinery £	Motor vehicles £	Computer and office equipment £	Total £
	Cost At 1 January 2010 Additions Disposals	625,194 110,378 —	133,783 18,242 –	137,198 3,034 (5,639)	896,175 131,654 (5,639)
	At 31 December 2010	735,572	152,025	134,593	1,022,190
	<b>Depreciation</b> At 1 January 2010 Charge for the year On disposals	485,929 47,808 —	81,986 17,172 –	110,681 10,895 (5,639)	678,596 75,875 (5,639)
	At 31 December 2010	533,737	99,158	115,937	748,832
	Net book value At 31 December 2010	£201,835	£52,867	£18,656	£273,358
	At 31 December 2009	£139,265	£51,797	£26,517	£217,579

## Notes to the Financial Statements

## Year ended 31 December 2010

5.	Debtors		
		2010	2009
		£	£
	Trade debtors	349,095	209,774
	Amounts owed by group undertakings	1,580,192	1,593,591
	Other debtors Deferred taxation (note 6)	75,475 3,600	56,631 <del>-</del>
	,	£2,008,362	£1,859,996
6.	Deferred taxation		
-	The deferred tax included in the Balance Sheet is as follows		
		2010 £	2009 £
		_	~
	Included in debtors (note 5)	3,600	- 
	The movement in the deferred taxation account during the year was		
		2010	2009
		£	£
	Profit and loss account movement arising during the year	3,600	-
	Balance carried forward	£3,600	•
	The balance of the deferred taxation account consists of the tax effect of tin	ning differences	ın respect of
		2010	2009
		£	£
	Excess of taxation allowances over depreciation on fixed assets	(24,300)	-
	Other timing differences	27,900 	<u>-</u>
		£3,600	

## **Notes to the Financial Statements**

### Year ended 31 December 2010

7.	Creditors: amounts falling due within one year		
		2010	2009
		£	£
	Bank overdrafts	35,086	_
	Trade creditors	361,295	164,876
	Corporation tax	67,326	50,114
	Other taxation	45,978	99,928
	Other creditors	88,233	114,901
		£597,918	£429,819
		<del> </del>	<del></del>
8	Commitments under operating leases At 31 December 2010 the company had aggregate appli	ial commitments under non-	cancellable operating

At 31 December 2010 the company had aggregate annual commitments under non-cancellable operating leases as set out below

	2010 £	2009 £
Operating leases which expire Within 2 to 5 years After more than 5 years	43,500 75,000	- 128,000
	£118,500	£128,000

## 9. Transactions with the directors

During the year to 31 December 2010 the company paid £75,000 (2009 £88,500) in rent to directors for the premises occupied by the company

## 10. Related party transactions

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard for Smaller Entities (effective April 2008)

## 11. Share capital

Allotted, called up and fully paid.

	2010		2009	
	No	£	No	£
Ordinary shares of £1 each	5,324	5,324	5,324	5,324

## **Notes to the Financial Statements**

## Year ended 31 December 2010

## 12. Profit and loss account

	2010 £	2009 £
Balance brought forward Profit for the financial year	2,802,984 223,608	2,637,672 165,312
Balance carried forward	£3,026,592	£2,802,984

## 13. Ultimate parent company

The directors consider that the immediate and ultimate parent company is Securon Manufacturing Limited

## 14. Ultimate controlling party

The ultimate controlling party during this year and the preceding year is Mr R A Proctor, by virtue of his shareholding in Securon Manufacturing Limited, the parent company