Abbreviated Accounts for the Year Ended 30 April 2015

<u>for</u>

SES Autoparts Limited

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SES Autoparts Limited

Company Information for the Year Ended 30 April 2015

DIRECTORS:

Mr C C Wilson Mrs P S Wilson Mr M A Rigler Mr S C Wilson Mr R A Wilson Mr T Coombes

SECRETARY:

Mrs P S Wilson

REGISTERED OFFICE:

Alexandra House Winchester Hill Romsey Hampshire SO51 7ND

REGISTERED NUMBER:

02912863 (England and Wales)

AUDITORS:

Jones Avens Chartered Accountants and Statutory Auditors Piper House 4 Dukes Court Bognor Road Chichester West Sussex PO19 8FX

Strategic Report

for the Year Ended 30 April 2015

The directors present their strategic report for the year ended 30 April 2015.

REVIEW OF BUSINESS

The principal activity of the company was the provision of exhausts and related components to the motor trade.

The turnover of the company for the financial year amounted to £7,627,289 (2014 - £8,908,188). The profit for the year after taxation was £206,714 (2014 - £169,488).

The company is aware of the competitiveness of the market and, although turnover has decreased, the company has managed to increase margin.

PRINCIPAL RISKS AND UNCERTAINTIES

Management risks

The management of the company is controlled by its six directors who are responsible for strategic matters and future development decisions.

Credit risk

The company has negligible credit risk as credit control is very tightly managed with strict rules being set for each customer.

Financial risks

The company manages its cash and borrowing requirements in order to minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the business.

Operating risk

The company manages day to day operating risks by adopting best practice wherever possible. This process includes staff are properly trained and that industry standards and regulations are adhered to to the highest possible levels.

ON BEHALF OF THE BOARD:

Mr C C Wilson - Director

Date: 13th Jamary 2016

Report of the Directors for the Year Ended 30 April 2015

The directors present their report with the accounts of the company for the year ended 30 April 2015.

DIVIDENDS

Interim dividends per share were paid as follows:

Ordinary £1 shares

156500

Convertible preference 25p shares

39150

The directors recommend that no final dividends be paid.

The total distribution of dividends for the year ended 30 April 2015 will be £195,650.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 May 2014 to the date of this report.

Mr C C Wilson

Mrs P S Wilson

Mr M A Rigler

Mr S C Wilson

Mr R A Wilson

Mr T Coombes

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Directors for the Year Ended 30 April 2015

AUDITORS

The auditors, Jones Avens Chartered Accountants, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mr C C Wilson - Director

Date: 13th Jamary 2016

Report of the Independent Auditors to
SES Autoparts Limited
Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages six to eighteen, together with the full financial statements of SES Autoparts Limited for the year ended 30 April 2015 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Claire Norwood FCA (Senior Statutory Auditor)

for and on behalf of Jones Avens Chartered Accountants

and Statutory Auditors

Piper House

4 Dukes Court

Bognor Road

Chichester

West Sussex

PO19 8FX

Date: 26/1/2016

Abbreviated Profit and Loss Account for the Year Ended 30 April 2015

		30.4.15		30.4.	14
	Notes	. £	£	£	£
TURNOVER	•		7,627,289		8,908,188
Cost of sales		·	(4,486,062)		(5,441,236)
		•	3,141,227		3,466,952
Distribution costs Administrative expenses		15,477 2,842,914		.15,686 3,234,069	
•			2,858,391		3,249,755
OPERATING PROFIT	. 3		282,836		217,197
Interest payable and similar charges	4		11,256	•	15,958
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	S		271,580		201,239
Tax on profit on ordinary activities	5		64,866		31,751
PROFIT FOR THE FINANCIAL YEAR	₹		206,714		169,488

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

Abbreviated Balance Sheet

30 April 2015

		30.4.1	5	30.4.1	.4
	Notes	£	£	£	£
FIXED ASSETS	. •		•		
Intangible assets	7		-		-
Tangible assets	8		502,009	,	562,624
Investment property	9		8,000	.*	8,000
			510,009		570,624
CURRENT ASSETS	•		•		
Stocks	10 .	1,321,134	•	1,306,095	•
Debtors	· 11	835,331	•	837,058	
Cash at bank and in hand		150,871		21,992	
CDEDITORS	,	2,307,336		2,165,145	
CREDITORS Amounts falling due within one year	12	2,031,651		1,924,526	
NET CURRENT ASSETS			275,685		240,619
		•			
TOTAL ASSETS LESS CURRENT LIABILITIES	•		785,694		811,243
CREDITORS		•			
Amounts falling due after more than one			•	•	
year	13		(112,399)	·	(151,512)
PROVISIONS FOR LIABILITIES	16		(31,461)		(28,961)
NET ASSETS			641,834	·	630,770
			· .	•	
CAPITAL AND RESERVES	•				
Called up share capital	17		275		275
Profit and loss account	18		641,559	• • • • • • • • • • • • • • • • • • • •	630,495
SHAREHOLDERS' FUNDS	23		641,834		630,770

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 13th January 2016 and were signed on its behalf by:

Mr C C Wilson - Director

<u>Cash Flow Statement</u> <u>for the Year Ended 30 April 2015</u>

	•	30.4.	15	30.4.1	14
	Notes	£	£	£	£
Net cash inflow					
from operating activities	, 1		404,226	•	451,898
Returns on investments and		•			•
servicing of finance	2		(11,256)	٠.	(15,958)
Taxation	•		(16,611)		(52,484)
Capital expenditure					
and financial investment	2		(18,816)		(38,035)
Equity dividends paid			(195,650)		(163,100)
			161,893		182,321
Financing	. 2		(54,620)		(31,520)
Increase in cash in the period	.·		107,273		150,801
Reconciliation of net cash flow	<u> </u>				
to movement in net debt	3				
Increase			•	•	
in cash in the period Cash outflow	•	107,273		150,801	
from decrease in debt and lease f	inancing	54,906		28,547	
Change in net debt resulting			•	· .	•
from cash flows			162,179		179,348
Movement in net debt in the pe	eriod		162,179		179,348
Net debt at 1 May			(553,045)		(732,393)
Net debt at 30 April			(390,866)		(553,045)

Notes to the Cash Flow Statement for the Year Ended 30 April 2015

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	30.4.15	30.4.14
	£	£
Operating profit	282,836	217,197
Depreciation charges	71,061	88,676
Loss/(profit) on disposal of fixed assets	8,370	(35,893)
(Increase)/decrease in stocks	(15,039)	271,445
Decrease in debtors	1,727	571,664
Increase/(decrease) in creditors	55,271	(661,191)
	•	
Net cash inflow from operating activities	404,226	451,898
•		

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	30.4.15 £	30.4.14 £
Returns on investments and servicing of finance	••	
Interest paid	(4,182)	(6,936)
Interest element of hire purchase payments	(7,074)	(9,022)
Net cash outflow for returns on investments and servicing of finance	(11,256)	(15,958)
Capital expenditure and financial investment	•	
Purchase of tangible fixed assets	(23,336)	(86,349)
Purchase of investment property	-	(8,000)
Sale of tangible fixed assets	4,520	56,314
Net cash outflow for capital expenditure and financial investment	(18,816) =====	(38,035)
Financing		
Loan repayments in year	(19,367)	(18,835)
Capital repayments in year	(35,540)	(9,711)
Amount introduced by directors	156,500	130,001
Amount withdrawn by directors	(156,213)	(132,975)
Net cash outflow from financing	(54,620)	(31,520)

Notes to the Cash Flow Statement for the Year Ended 30 April 2015

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.5.14 £	Cash flow £	At 30.4.15 £
Net cash: Cash at bank and in hand Bank overdraft	21,992 (355,185)	128,879 (21,606)	150,871 (376,791)
· .	(333,193)	107,273	(225,920)
Debt: Hire purchase Debts falling due	(80,175)	35,540	(44,635)
within one year Debts falling due	(19,000)	(1,000)	(20,000)
after one year	(120,677)	20,366	(100,311)
	(219,852)	54,906	(164,946)
Total	(553,045)	162,179	(390,866)

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The accounts have been prepared under UK Generally Accepted Accounting Principles.

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2005, is being amortised evenly over its estimated useful life of five years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery		25% on reducing balance
Fixtures and fittings	-	25% on reducing balance
Motor vehicles	-	25% on reducing balance
Computer equipment	· -	25% on reducing balance

Investment property

Investment property is shown at most recent valuation. Any aggregate surplus or deficit arising from changes in market value is transferred to a revaluation reserve.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

2. STAFF COSTS

	30.4.13	30.4.14
	£	£
Wages and salaries	1,550,688	1,711,635
Social security costs	111,680	127,757
Other pension costs	34,073	59,362
	1,696,441	1,898,754
	•	
The average monthly number of employees during the year was as follows:		•
	30.4.15	30.4.14
Drivers, office and management	102	111
	=====	

3. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

				30.4.15 £	30.4.14 £
	Hire of plant and machinery	,	_	14,476	25,581
	Depreciation - owned assets		••	71,061	88,676
	Loss/(profit) on disposal of fixed assets	•		8,370	(35,893)
	Auditors' remuneration		•	4,100	4,000
				·	
	Directors' remuneration	•		139,717	145,517
				<u>-</u>	
	The number of directors to whom retirement benefits were accr	uing was as	follow	s:	
	Defined benefit schemes			2	2
	Defined beliefit schemes	•			===
	•				
4.	INTEREST PAYABLE AND SIMILAR CHARGES	•	•		
4.	INTEREST FATABLE AND SIMILAR CHARGES			30.4.15	30.4.14
	· •			£	50.4.14 £
	Doub lotomet	-		324	294
	Bank interest			163	
	Other interest paid				2,417
	Mortgage			3,695	4,225
	Hire purchase			7,074	9,022
	·	•		·	
				11,256	15,958
			٠.		
	•				
5.	TAXATION				•
	Analysis of the tax charge			•	
	The tax charge on the profit on ordinary activities for the year v	was as follov	vs:		
				30.4.15	30.4.14
				£	£
	Current tax:				
	UK corporation tax			62,365	30,298
				,	,
	Deferred tax			2,501	1,453
					
	Tax on profit on ordinary activities			64,866	31,751
	Tak on profit on ordinary administra				====
	THE 1 1 1 1 1 100 050/ (0014 000/)				

5. TAXATION - continued

Factors	affecting	the tax	charge
1 4401010			B-

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

			30.4.15 £	30.4.14 £
-	Profit on ordinary activities before tax		271,580	201,239
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20.920% (2014 - 20%)		56,815	40,248
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation		2,875	1,345 (11,295)
	Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods Marginal Relief	· .	6,090 (695) (2,720)	- - -
	Current tax charge		62,365	30,298
6.	DIVIDENDS		30.4.15 £	30.4.14 £
	Ordinary shares of £1 each Interim Convertible preference shares of 25p each		156,500	122,000
	Interim		39,150	41,100
•			195,650	163,100
7.	INTANGIBLE FIXED ASSETS COST			Goodwill £
	At 1 May 2014 and 30 April 2015			6,263
	AMORTISATION At 1 May 2014 and 30 April 2015			6,263
	NET BOOK VALUE At 30 April 2015	•		
	At 30 April 2014			· -

8. TANGIBLE FIXED ASSETS

TANGIDEE TEALD ASSETS	Freehold	Plant and	Fixtures and
	property £	machinery £	fittings £
COST	250.016	125 776	597 140
At 1 May 2014 Additions	259,916	135,776	587,142 3,519
At 30 April 2015	259,916	135,776	590,661
DEPRECIATION			
At 1 May 2014	-	125,571	510,263
Charge for year Eliminated on disposal	•	2,551	15,075 -
At 30 April 2015	-	128,122	525,338
NET BOOK VALUE		··	
At 30 April 2015	259,916	7,654	65,323
At 30 April 2014	259,916	10,205	76,879
	Motor	Computer	
	vehicles	equipment	Totals
COST	£	£	£
At 1 May 2014	450,943	206,590	1,640,367
Additions	16,561	3,256	23,336
Disposals	(61,953)	<u>-</u>	(61,953)
At 30 April 2015	405,551	209,846	1,601,750
DEPRECIATION			
At 1 May 2014	269,086	172,823	1,077,743
Charge for year	44,311	9,124	71,061
Eliminated on disposal	(49,063)	<u> </u>	(49,063)
At 30 April 2015	264,334	181,947	1,099,741
NET BOOK VALUE	•	··	
At 30 April 2015	141,217	27,899	502,009
At 30 April 2014	181,857	33,767	562,624
;			

At 30 April 2015 there were motor vehicles with a net book value of £74,257 (2014 - £107,164) under hire purchase contracts. During the year there was depreciation charged on motor vehicles of £21,992 (2014 - £32,028 under hire purchase contracts.

9.	INVESTMENT PROPERTY			
				Total £
	COST			~
	At 1 May 2014			
	and 30 April 2015	٠		8,000
	NET BOOK VALUE			•
	At 30 April 2015			8,000
	At 30 April 2014			8,000
10.	STOCKS		÷	
10.	SIOCKS		30.4.15	30.4.14
		٠.	· £	£
	Stocks		1,321,134	1,306,095
11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		• .	
	•		30.4.15	30.4.14
			£	£
	Trade debtors		661,333	693,865
	Other debtors		34,890	34,890
	Prepayments and accrued income		139,108	108,303
		*	835,331	837,058
		•		
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		20.4.15	. 20.4.14
			30.4.15	30.4.14

	50.4.15	30.7.17
	£	£
Bank loans and overdrafts (see note 14)	396,791	374,185
Hire purchase contracts (see note 15)	32,547	49,340
Trade creditors	1,368,797	1,297,248
Tax	78,358	32,604
Social security and other taxes	22,000	22,173
VAT	119,562	134,108
Other creditors	8,77 1	9,235
Directors' current accounts	825	538
Accruals and deferred income	4,000	5,095
	2,031,651	1,924,526
		-

Barclays Bank plc holds a fixed and floating charge over the company's assets. There is also a charge over the company's freehold property at 40 Bessemere Road, Cardiff dated 20 December 2005.

CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE 13. YEAR

	•			30.4.15	30.4.14
				£	£
Bank loans (see note 14)				100,311	120,677
Hire purchase contracts (se	ee note 15)			12,088	30,835
			• •	 .	
•	. *		•	112,399	151,512
•					

14. LOANS

An analysis of the maturity of loans is given below:

		•	30.4.15 £	30.4.14 £
	Amounts falling due within one year or on demand: Bank overdrafts Bank loans		376,791 20,000	355,185 19,000
			396,791	374,185
	Amounts falling due between one and two years: Bank loans - 1-2 years		20,000	19,000
	Amounts falling due between two and five years: Bank loans - 2-5 years		60,000	57,000
	Amounts falling due in more than five years:	·		
	Repayable by instalments Bank loans more 5 yr by instal	•	20,311	44,677
15.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS	· .		
			30.4.15 £	30.4.14 £
	Net obligations repayable: Within one year Between one and five years			
	Within one year		£ 32,547	£ 49,340
16.	Within one year		£ 32,547 12,088 44,635	£ 49,340 30,835 80,175
16.	Within one year Between one and five years		£ 32,547 12,088	£ 49,340 30,835
16.	Within one year Between one and five years PROVISIONS FOR LIABILITIES		£ 32,547 12,088 44,635 30.4.15 £	£ 49,340 30,835 80,175 30.4.14 £ 28,961 Deferred tax
16.	Within one year Between one and five years PROVISIONS FOR LIABILITIES		£ 32,547 12,088 44,635 30.4.15 £	£ 49,340 30,835 80,175 30.4.14 £ 28,961 Deferred

17. CALLED UP SHARE CAPITAL

	Allotted, issue	d and fully paid:		•	
	Number:	Class:	Nominal value:	30.4.15 £	30.4.14 £
	200	Ordinary	£1	200	200
	300	Convertible preference	25p	75	75
		•	•		
			•	275	275
			, , , , , , , , , , , , , , , , , , ,		
18.	RESERVES	• .			
					Profit
			•		and loss
					account
					£
	At 1 May 2014	ı.	•		630,495
	Profit for the y				206,714
	Dividends				(195,650)
	At 30 April 20	15			641,559

19. OTHER FINANCIAL COMMITMENTS

At 30 April 2015 the company had commitments in respect of rental lease agreements as follows:

Due within one year - £40,750 Due from two to five years - £73,968

20. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to directors subsisted during the years ended 30 April 2015 and 30 April 2014:

	30.4.15 £	30.4.14 £
Mr C C Wilson		
Balance outstanding at start of year	10	1,535
Amounts advanced	(63,281)	(46,230)
Amounts repaid	63,529	44,705
Balance outstanding at end of year	258	10
Mrs P S Wilson		•
Balance outstanding at start of year	8	. 989
Amounts advanced	(44,284)	(32,276)
Amounts repaid	44,471	31,295
Balance outstanding at end of year	195	8
Mr S C Wilson		•
Balance outstanding at start of year	274	45
Amounts advanced	(32,500)	(34,271)
Amounts repaid	32,500	34,500
Balance outstanding at end of year	274	274
Mr R A Wilson		
Balance outstanding at start of year	247	945
Amounts advanced	(16,000)	(20,198)
Amounts repaid	16,148	19,500
Balance outstanding at end of year	. 99	247

21. RELATED PARTY DISCLOSURES

During the year the company paid rent of £52,000 (2013 - £52,000) in respect of its Southampton Branch. This property is owned by the SES Autoparts Pension Fund of which C C Wilson, P S Wilson, S C Wilson and R A Wilson are all trustees. The rent is charged on a normal trading basis.

22. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Mr C C Wilson.

23. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

•	30.4.13	30.4.14
	£	£
Profit for the financial year	206,714	169,488
Dividends	(195,650)	(163,100)
Issued share capital		
Net addition to shareholders' funds	11,064	6,388
Opening shareholders' funds	630,770	624,382
Closing shareholders' funds	641,834	630,770
· ·		