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Registration number 01522824

**Shephall Way Service Station Limited** 

Directors' report and financial statements

for the year ended 30 June 2001

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### Company information

Directors

P K Brown

Mrs D P Brown D J Edwards (Resigned 22 June 2001)

Secretary

D J Edwards

Company number

01522824

Registered office

Shephall Way Service Station

Shephall Way Stevenage Herts

Auditors

Cartwright and Company

106 High Street Stevenage Herts SG1 3DW

Bankers

Lloyds Bank Plc Town Square Stevenage Herts

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## Directors' report for the year ended 30 June 2001

The directors present their report and the financial statements for the year ended 30 June 2001.

#### Principal activity and review of the business

The principal activity of the company is motor vehicle resales, service and maintenance, petrol and accessory resales.

#### Results and dividends

The results for the year are set out on page 4.

The directors have paid an interim dividend amounting to £43,942 and they do not recommend payment of a final dividend.

#### Directors and their interests

The directors who served during the year and their interests in the company are as stated below:

		Ordinary shares	
		30/06/01	01/07/00
P K Brown		62,991	62,991
Mrs D P Brown	(Resigned 22 June 2001)	7,500	10,000
D J Edwards		2,500	-

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

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The company has by elective resolution under Section 386(1) of the Companies Act 1985 dispensed with the annual reappointment of the auditors. Cartwright and Company will be deemed to be reappointed for each succeeding financial year.

The directors recommend that Cartwright and Company remain in office until further notice.

This report was approved by the Board on and signed on its behalf by 26th March 2002

DI Edwards

Secretary

#### Independent auditors' report to the shareholders of Shephall Way Service Station Limited

We have audited the financial statements of Shephall Way Service Station Limited for the year ended 30 June 2001 which comprise the profit and loss account, the balance sheet and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Independent auditors' report to the shareholders of Shephall Way Service Station Limited continued

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Cartwright and Company

**Registered Auditor** 

20th March 2002

106 High Street

Stevenage

Herts

**SG1 3DW** 

## Profit and loss account for the year ended 30 June 2001

		2001		2000	
	Notes	£	£	£	£
Turnover	2				
Continuing operations	-	3,468,622		3,173,417	
Discontinued operations		677,286		1,620,692	
-			4.4.5.000		
			4,145,908		4,794,109
Cost of sales			(3,915,354)		(4,559,958)
Gross profit			230,554		234,151
					,
Administrative expenses			(224,678)		(211,617)
Other operating income			12,911		60,989
Operating profit	4		<u> </u>		
Continuing operations		21,243		57,139	
Discontinued operations		(2,456)		26,384	
			18,787		02 522
			10,767		83,523
Investment income	5		-		387,880
Other interest receivable and					,
similar income			8,486		9,304
Amount written off investments	6		-		(26,714)
Profit on ordinary			<del></del>		
activities before taxation			27,273		453,993
			_ · <b>,_</b> · · <b>_</b>		,
Tax on profit on ordinary					
activities	10		(6,563)		(18,954)
Profit on ordinary					
activities after taxation		·	20,710		435,039
D					
Dividends	11		(43,942)		(133,992)
(Loss)/retained profit for the	year		(23,232)		301,047
					_ <u>-</u>

There are no recognised gains or losses other than the profit or loss for the above two financial years.

## Balance sheet as at 30 June 2001

	2001		1	2000	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	12		91,016		52,937
Investments	13		226,153		226,153
			317,169		279,090
Current assets					
Stocks	14	357,551		292,852	
Debtors	15	185,581		67,493	
Cash at bank and in hand		125,801		243,226	
		668,933		603,571	
Creditors: amounts falling					
due within one year	16	(542,576)		(416,718)	
Net current assets			126,357	- 11	186,853
Total assets less current					
liabilities			443,526		465,943
Provisions for liabilities					
and charges	17		(4,411)		(3,596)
Net assets			439,115		462,347
Carrital and manner					
Capital and reserves	10		100.000		100,000
Called up share capital Profit and loss account	19		100,000		
From and ioss account			339,115		362,347
Equity shareholders' funds	20		439,115		462,347

The financial statements were approved by the Board on and signed on its behalf by 26th March 2002

P K Brown Director

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# Cash flow statement for the year ended 30 June 2001

		2001	2000
	Notes	£	£
Reconciliation of operating profit to net			
cash outflow from operating activities			
Operating profit		18,787	83,523
Depreciation		15,196	18,191
(Increase) in stocks		(64,699)	92,102
(Increase) in debtors		(118,088)	53,185
Increase in creditors		45,722	(173,428)
Net cash outflow from operating activities		(103,082)	73,573
Cash flow statement			
Net cash outflow from operating activities		(103,082)	73,573
Returns on investments and servicing of finance	24	8,486	397,184
Taxation	24	(19,543)	(6,404)
Capital expenditure	24	(53,275)	(18,782)
		(167,414)	445,571
Equity dividends paid		(43,942)	(133,992)
Decrease in cash in the year		(211,356)	311,579
Reconciliation of net cash flow to movement in net	debt (Note 25)		
Decrease in cash in the year		(211,356)	311,579
Net funds at 1 July 2000		213,934	(97,645)
Net funds at 30 June 2001		2,578	213,934

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## Notes to the financial statements for the year ended 30 June 2001

#### 1. Accounting policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

### 1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Leasehold properties

Straight line over the life of the lease

Plant and machinery

15% Reducing balance method

Fixtures, fittings

and equipment

- 20% Reducing balance method

#### 1.4. Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5. Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.6. Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.7. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

#### 1.8. Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to materialise.

#### 1.9. Group accounts

The company is entitled to the exemption under Section 248 of the Companies Act 1985 from the obligation to prepare group accounts.

## Notes to the financial statements for the year ended 30 June 2001

..... continued

#### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

	2001	2000
	£	£
Class of business		
Car sales	3,052,478	2,734,684
Workshop sales	416,144	438,733
Forecourt sales	677,286	1,620,692
	4,145,908	4,794,109

## 3. Note to the profit and loss account

Income from investments

		2001					
		Continuing Dis	continued	Total	Continuing Di	scontinued	Total
		£	£	£	£	£	£
	Cost of sales	3,235,612	679,742	3,915,354	2,965,650	1,594,308	4,559,958
	Administrative expense Other operating income		-	224,678 12,911	· ·		211,617 60,989
	Other operating income	$\frac{(12,911)}{211,767}$		211,767			150,628
4.	Operating profit Operating profit is state	ed after charging	;			2001 £	2000 £
	Depreciation and other Loss on disposal of tan Operating lease rentals	igible fixed asset	_	assets		15,196 -	10,731 7,460
	- Land and buildings Auditors' remuneration					61,491 2,750	60,107 2,650
5.	Income from investm	nents				2001 £	2000 .

387,880

## Notes to the financial statements for the year ended 30 June 2001

..... continued

6.	Amounts written off investments	2001 £	2000 £
	Amounts written off fixed asset investments: - permanent diminution in value		26,714
7.	Interest receivable and similar income	2001 £	2000 £
	Bank interest	8,486	9,304
8.	Employees		
	Number of employees		
	The average monthly numbers of employees (including the directors) during the year were:	2001	2000
	Administrative staff	<u>16</u>	<u> </u>
	Employment costs	2001 £	2000 £
	Wages and salaries	283,301	294,461
	Social security costs	25,298	25,031
	Other pension costs	(781)	1,222
		307,818	320,714
8.1.	Directors' emoluments	2001 £	2000 £
	Remuneration and other emoluments	83,600	71,558
	Compensation for loss of office	10,000	-
		93,600	71,558
		Number	Number ·
	Number of directors to whom retirement benefits		
	are accruing under a money purchase scheme		====

P K Brown received £35,000 remuneration from Safeway Cars Limited, a subsiduary of Shephall Way Service Station Limited.

## Notes to the financial statements for the year ended 30 June 2001

..... continued

### 9. Pension costs

The company operates a defined contribution pension scheme in respect of the employees. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £(781) (2000 - £1,222).

Taxation			2001 £	2000 £
UK current year taxation				
UK corporation tax at 20.00% (2000 - 20.00%)			5,748	19,543
Transfer to deferred taxation			815	(589)
			6,563	18,954
Dividends			2001	2000
			£	£
Dividends on equity shares:				
Ordinary shares - interim paid			43,942 ====	133,992
	Short		Fixtures,	
Tangible fixed assets	leasehold	Plant and	fittings and	
	property	•	equipment	Total
	£	£	£	£
-	•	•		194,483
Additions	39,112	10,016	4,147	53,275
At 30 June 2001	72,720	125,097	49,941	247,758
Depreciation				
At 1 July 2000	26,994	79,042	35,510	141,546
Charge for the year	5,400	6,909	2,887	15,196
At 30 June 2001	32,394	85,951	38,397	156,742
Net book values				
At 30 June 2001	40,326	39,146	11,544	91,016
At 30 June 2000	6,614	36,039	10,284	52,937
	UK current year taxation UK corporation tax at 20.00% (2000 - 20.00%) Transfer to deferred taxation  Dividends  Dividends on equity shares: Ordinary shares - interim paid  Tangible fixed assets  Cost At 1 July 2000 Additions At 30 June 2001  Depreciation At 1 July 2000 Charge for the year At 30 June 2001  Net book values At 30 June 2001	UK current year taxation         UK corporation tax at 20.00% (2000 - 20.00%)         Transfer to deferred taxation         Dividends         Dividends on equity shares:         Ordinary shares - interim paid         Short leasehold property         £         Cost         At 1 July 2000       33,608         Additions       39,112         At 30 June 2001       72,720         Depreciation         At 1 July 2000       26,994         Charge for the year       5,400         At 30 June 2001       32,394         Net book values       40,326         At 30 June 2001       40,326	UK current year taxation         UK corporation tax at 20.00% (2000 - 20.00%)         Transfer to deferred taxation         Dividends         Dividends on equity shares:         Ordinary shares - interim paid       Short leasehold property machinery         £       £         Cost       At 1 July 2000       33,608       115,081         Additions       39,112       10,016         At 30 June 2001       72,720       125,097         Depreciation         At 1 July 2000       26,994       79,042         Charge for the year       5,400       6,909         At 30 June 2001       32,394       85,951         Net book values       At 30 June 2001       40,326       39,146	### Cost At 1 July 2000 At 30 June 2001

## Notes to the financial statements for the year ended 30 June 2001

..... continued

13.	Fixed asset investments	Subsidiary undertakings		
		shares	Total	
		£	£	
	Cost			
	At 1 July 2000			
	At 30 June 2001	226,153	226,153	
	Net book values		<del></del>	
	At 30 June 2001	226,153	226,153	
	At 30 June 2000	226,153	226,153	

### 13.1. Holdings of 20% or more

The company holds 20% or more of the share capital of the following companies:

Company	Country of registration or incorporation		Shares held class	Proportion of shares held
Subsidiary undertaking				
Safeway Cars Limited	England	Motor vehicle sales	Ordinary	100%
Garden City Garages Limited	England	Motor vehicle sales	Ordinary	100%

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Capital and reserves	Profit for the year
	£	£
Safeway Cars Limited	625,402	31,487
Garden City Garages Limited	-	-

Garden City Garages Limited ceased trading in October 1999.

## Notes to the financial statements for the year ended 30 June 2001

..... continued

14.	Stocks	2001 £	2000 £
	Raw materials and consumables	30,409	28,369
	Finished goods and goods for resale	327,142	264,483
		357,551	292,852
		<del></del>	

Vehicle stock held on consignment from Proton Finance Limited has not been included in stock as title of vehicles remain with Proton Finance Limited until the vehicles are sold. Proton Finance Limited also have an endorsement on Shephall Way Service Station Limited's Insurance policy.

15.	Debtors	2001 £	2000 £
	Trade debtors	140,827	53,555
	Prepayments and accrued income	44,754	13,938
		185,581	67,493
16.	Creditors: amounts falling due within one year	2001 £	2000 £
	Bank overdraft	123,223	29,292
	Trade creditors	159,139	103,239
	Amounts owed to group undertaking	169,812	154,537
	Corporation tax	5,748	19,543
	Other taxes and social security costs	11,608	24,547
	Other creditors	-	700
	Accruals and deferred income	73,046	84,860
		542,576	416,718

The bank overdraft is secured by a debenture, containing a fixed and floating charge over the assets of the company together with cross guarantees between the group companies.

## Notes to the financial statements for the year ended 30 June 2001

..... continued

## 17 Provisions for liabilities and charges

Deferred taxation (Note 18)	
£	Total £
3,596	3,596
815	815
4,411	4,411
	taxation (Note 18) £  3,596 815

### 18. Deferred taxation

Deferred tax is analysed over the following timing differences:

		ot		
	prov	rided	Provided	
	2001	2000	2001	2000
	£	£	£	£
Accelerated capital allowances	<del>-</del>	-	4,411	3,596
Movements on the provision for deferred	taxation are:			
			2001	2000
			£	£
At 1 July 2000			3,596	4,185
Transferred from profit and				
loss account			815	(589)
At 30 June 2001			4,411	3,596

## Notes to the financial statements for the year ended 30 June 2001

 	contin	ued

19.	Share capital	2001 £	2000 £
	Authorised equity		
	100,000 Ordinary shares of £1 each	100,000	100,000
	Allotted, called up and fully paid equity		
	100,000 Ordinary shares of £1 each	100,000	100,000
20.	Reconciliation of movements in shareholders' funds	2001 £	2000 £
	Profit for the year	20,710	435,039
	Dividends	(43,942)	(133,992)
		(23,232)	301,047
	Opening shareholders' funds	462,347	161,300
	Closing shareholders' funds	439,115	462,347

### 21. Financial commitments

At 30 June 2001 the company had annual commitments under non-cancellable operating leases as follows:

	Land and	Land and buildings	
	2001	2000	
	£	£	
Expiry date:			
Between one and five years	35,000	39,000	
•	= <u>-</u> -		

## Notes to the financial statements for the year ended 30 June 2001

..... continued

### 22. Related party transactions

During the year the company had the following transactions with the following related parties:

#### Safeway Cars Limited (Subsiduary)

Sale of new and used vehicles and parts of approximately £344,485.

Purchae of new and used vehicles and parts of approximately £445,373.

Management fees received of £10,000.

The amount due to the above company is shown in note 16 to the accounts.

#### Garden City Garages Limited (Subsiduary)

Corporation tax paid on their behalf of £25,527.

Debt written off of £141.

The above transactions were carried out at cost to transfer goods from one site to another for resale.

### 23. Controlling interest

P K Brown has controlling interest of the company by way of his 63% shareholding on the company.

#### 24. Gross cash flows

	2001	2000 £
	£	æ
Returns on investments and servicing of finance		
Interest received	8,486	9,304
Dividends received	<u>-</u>	387,880
	8,486	397,184
Taxation	<del></del>	
Corporation tax paid	(19,543)	(6,404)
Capital expenditure		
Payments to acquire tangible assets	(53,275)	(19,272)
Receipts from sales of tangible assets	-	490
	(53,275)	(18,782)

# Notes to the financial statements for the year ended 30 June 2001

..... continued

## 25. Analysis of changes in net funds

	Opening balance	Cash flows	Closing balance
	£	£	£
Cash at bank and in hand Overdrafts	243,226 (29,292)	(117,425) (93,931)	125,801 (123,223)
	213,934	(211,356)	2,578
Net funds	213,934	(211,356)	2,578