# SUTTON VENTURE GROUP LIMITED ANNUAL REPORT FOR THE YEAR ENDED 30 JUNE 2012

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23/03/2013

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# **DIRECTOR AND ADVISERS**

Director

R Sutton

Secretary

S Sutton

Company number

4070786

Registered office

Sutton House Berry Hill Road

Fenton

Stoke on Trent Staffordshire ST4 2NL

Registered auditors

DJH Accountants Limited

Porthill Lodge High Street Wolstanton

Newcastle under Lyme

Staffordshire ST5 0EZ

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### **DIRECTOR'S REPORT**

### FOR THE YEAR ENDED 30 JUNE 2012

The director presents his report and financial statements for the year ended 30 June 2012

### Principal activities and review of the business

The principle activity of the company continued to be that of a holding company to electrical wholesalers

The results for the year and the financial position at the year end were considered satisfactory by the director

The increase in turnover, in a very challenging economic environment, can be attributed to the continued maximised use of the purchase of the new site in year ended 30 June 2010, together with the addressing of opportunities as they arise in an ever changing market

As economic trading conditions continue to be challenging the diversity of both product lines and suppliers is under constant review

Financial risk is constantly monitored and managed

We are influenced by increasing changes in the retail industry, which will continue to require the business to monitor its strategy for the future

Key performance indicators are not used to monitor the business on a formal basis and are not regarded as necessary to the overall management of the business

#### Results and dividends

The consolidated profit and loss account for the year is set out on

The director does not recommend payment of a final ordinary dividend

#### Director

The following director has held office since 1 July 2011

R Sutton

#### Auditors

In accordance with the company's articles, a resolution proposing that DJH Accountants Limited be reappointed as auditors of the company will be put at a General Meeting

# **DIRECTOR'S REPORT (CONTINUED)**

# FOR THE YEAR ENDED 30 JUNE 2012

#### Statement of director's responsibilities

The director is responsible for preparing the Director's Report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the director is aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the director has taken all the necessary steps that he ought to have taken as director in order to make himself aware of all relevant audit information and to establish that the group's auditors are aware of that information.

By order of the board

S Sutton

Secretary

Date

### INDEPENDENT AUDITORS' REPORT

## TO THE MEMBERS OF SUTTON VENTURE GROUP LIMITED

We have audited the group and parent company financial statements (the "financial statements") of Sutton Venture Group Limited for the year ended 30 June 2012 set out on pages 5 to 22. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of director and auditors

As explained more fully in the Director's Responsibilities Statement set out on pages 1 - 2, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the director, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 30 June 2012 and
  of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the director's report is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED)

## TO THE MEMBERS OF SUTTON VENTURE GROUP LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns,
   or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Porthill Lodge
High Street
Wolstanton
Newcastle under Lyme
Staffordshire
ST5 0EZ

Mr Paul David Hume FCCA
(Senior Statutory Auditor)
for and on behalf of
DJH ACCOUNTANTS LIMITED

Chartered Certified Accountants Registered Auditor

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2012

	Notes	2012 £	2011 £
Turnover	2	37,422,337	33,469,608
Cost of sales		(31,619,814)	(28,681,403)
Gross profit		5,802,523	4,788,205
Administrative expenses		(5,140,860)	(4,546,364)
Other operating income		116,294	91,334
Operating profit	3	777,957	333,175
Other interest receivable and similar			
income		13	258
Interest payable and similar charges	4	(213,046)	(248,040)
Profit on ordinary activities before			
taxation		564,924	85,393
Tax on profit on ordinary activities	5	(175,252)	(195,190)
Profit/(loss) on ordinary activities			
after taxation		389,672	(109,797)
		<del></del>	

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# Note of historical cost profits and losses

	2012 2	
	£	£
Reported profit on ordinary activities before taxation  Difference between an historical cost depreciation charge and the actual depreciation charge of the year calculated on the	564,924	85,393
revalued amount	30,000	30,000
Historical cost profit on ordinary activities before taxation	594,924 —————	115,393
Historical cost profit/(loss) for the year retained after taxation, extraordinary items and dividends	293.072	(132,352)
The state of the s		(102,532)

# BALANCE SHEETS AS AT 30 JUNE 2012

		Gro	up	Comp	
		2012	2011	2012	2011
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8	5,086,931	5,133,171	4,293,199	4,386,679
Investments	9	<u>-</u>	***************************************	195,270 ————	195,270
		5,086,931	5,133,171	4,488,469	4,581,949
Current assets					
Stocks	10	5,915,576	5,337,417	-	-
Debtors	11	13,412,844	9,039,419	3,032,097	2,595,414
Cash at bank and in hand		363,821	29,916	1,214	2,028
		19,692,241	14,406,752	3,033,311	2,597,442
Creditors: amounts falling due within one year	12	(18,636,121)	(13,365,975)	(2,842,816)	(2,668,927)
Net current assets		1,056,120	1,040,777	190,495	(71,485)
Total assets less current liabilities		6,143,051	6,173,948	4,678,964	4,510,464
Creditors amounts falling due after					
more than one year	13	(2,347,411)	(2,641,380)	(2,205,109)	(2,422,987)
		3,795,640 =======	3,532,568	2,473,855	2,087,477
Capital and reserves					
Called up share capital	15	25,100	25,100	25,100	25,100
Revaluation reserve	16	1, <del>4</del> 11,501	1,441,501	1,411,501	1,441,501
Profit and loss account	16	2,359,039	2,065,967	1,037,254	620,876
Shareholders' funds	17	3,795,640	3,532,568	2,473,855	2,087,477

Approved by the Board and authorised for issue on

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R Sutton Director

Company Registration No 04070786

# CONSOLIDATED CASH FLOW STATEMENT

# FOR THE YEAR ENDED 30 JUNE 2012

2012 €	£	2011 £
718,807		1,974,156
	258	
	(248,040)	
		(a.= ===)
(213,033)		(247,782)
(53,557)		(138,302)
	(75,657)	
	131,750	
	<del></del> -	
(146,600)		56,093
(126,600)		(52,555)
179,017		1,591,610
	250,000	
	48,463	
	24,216	
	(160,086)	
	(6,085)	
	(139,010)	
(429,174)		17,498
(250,157)		1,609,108
(	250,157)	<u>250,157)</u>

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2012

1	Reconciliation of operating profit to ne	et cash inflow from o	perating	2012	2011
				£	£
	Operating profit			777,957	333,175
	Depreciation of tangible assets			348,371	342,347
	Profit/(loss) on disposal of tangible assets	5		(2,706)	9,014
	(Increase)/decrease in stocks			(578,159)	1,163,277
	Increase in debtors			(4,394,633)	(1,693,162)
	Increase in creditors within one year			4,567,977	1,819,505
	Net cash inflow from operating activiti	es		718,807	1,974,156
2	Analysis of net debt	1 July 2011	Cash flow	Other non- cash changes	30 June 2012
		£	£	£	£
	Net cash				
	Cash at bank and in hand	29,916	333,905	-	363,821
	Bank overdrafts	(3,317,505)	(584,062)	-	(3,901,567)
		(3,287,589)	(250,157)	-	(3,537,746)
	Finance leases	(362,576)	44,307	-	(318,269)
	Debts falling due within one year	(233,071)	(10,052)	-	(243,123)
	Debts falling due after one year	(2,465,365)	242,094		(2,223,271)
		(3,061,012)	276,349		(2,784,663)
	Net debt	(6,348,601)	26,192	-	(6,322,409)
		<del></del>		<del></del>	
3	Reconciliation of net cash flow to mov	ement in net debt		2012 £	2011 £
	(Decrease)/increase in cash in the year			(250,157)	1,609,108
	Cash outflow/(inflow) from decrease/(incr	rease) in debt		276,349	(212,806)
	Movement in net debt in the year			26,192	1,396,302
	Opening net debt			(6,348,601)	(7,744,903)
	Closing net debt			(6,322,409)	(6,348,601)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 30 JUNE 2012

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings

# 1.2 Basis of consolidation

The group's share of profits less losses of associated undertakings is included in the consolidated profit and loss account, and the group's share of their net assets is included in the consolidated balance sheet. These amounts are taken from the latest audited financial statements of the undertakings concerned.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 14 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Freehold property 2% per annum on cost

Plant and machinery 15% per annum of net book value Fixtures, fittings and equipment 15% per annum of net book value Motor vehicles 25% per annum of net book value

### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value

# 1.9 Pensions

The Group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

### 1 10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

## 1 Accounting policies

(continued)

### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# 2 Turnover

The total turnover of the group for the year has been derived from its principal activity

# Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below

		2012 £	2011 £
	Geographical segment	25 020 004	24 706 427
	United Kingdom	35,030,064	31,786,127
	European Union	2,260,001	1,593,335
	Rest of the world	132,272	90,146
		37,422,337	33,469,608
			-
3	Operating profit	2012	2011
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	348,371	342,347
	Loss on disposal of tangible assets	_	9,014
	Loss on foreign exchange transactions	-	376
	Fees payable to the group's auditor for the audit of the group's annual		
	accounts (company £3,000, 2011 £2,875)	20,500	20,375
	and after crediting		
	Profit on disposal of tangible assets	(2,706)	-

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

4	Interest payable	2012 £	2011 £
	On bank loans and overdrafts	29,476	57,531
	On other loans wholly repayable within five years	114,196	112,878
	Hire purchase interest	12,869	15,274
	On overdue tax	6,808	2,599
	Other interest	49,697	59,758
		213,046	248,040
5	Taxation	2012	2011
		£	£
	Domestic current year tax		
	U K. corporation tax	175,811	186,897
	Adjustment for prior years	(559)	8,293 ———
	Total current tax	175,252	195,190 ————
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	564,924 	85,393
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 25 39% (2011 - 26 93%)	143,434	22,996
	Effects of		
	Non deductible expenses	3,478	151,674
	Depreciation add back	88,452	92,194
	Capital allowances	(58,855)	(82,420)
	Adjustments to previous periods	(559)	8,293
	Other tax adjustments	(698)	2,453
		31,818	172,194
	Current tax charge for the year	175,252	195,190

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

# Profit/(loss) for the financial year

	As permitted by section 408 Companies Act 2006, the holding companion not been included in these financial statements. The profit/(loss) for the follows.		
		2012	2011
		£	£
	Holding company's profit/(loss) for the financial year	512,978	(216,599)
7	Dividends	2012	2011
		£	£
	Ordinary interim paid	126,600	52,555

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

#### Tangible fixed assets Group Freehold Plant and Motor Total Fixtures, property machinery fittings and vehicles equipment £ £ £ £ Cost or valuation 5,989,798 At 1 July 2011 4,672,439 192,452 701,447 423,460 Additions 364,075 364,075 Disposals (177,613)(177,613)At 30 June 2012 4,672,439 192,452 701,447 609,922 6,176,260 Depreciation At 1 July 2011 285,760 151,480 249,125 170,262 856,627 On disposals (115,669)(115,669)Charge for the year 93,480 24,148 113,082 117,661 348,371 At 30 June 2012 175,628 1,089,329 379,240 362,207 172,254 Net book value At 30 June 2012 16,824 339,240 437,668 5,086,931 4,293,199 At 30 June 2011 4,386,679 40,972 452,322 253,198 5,133,171

Included above are assets held under finance leases or hire purchase contracts as follows

	Plant and machinery	Fixtures, fittings and equipment	Motor vehicles	Total
	£	£	£	£
Net book values				
At 30 June 2012	-	231,468	246,130	477,598
At 30 June 2011	-	308,626	158,392	467,018
	<del></del>			
Depreciation charge for the year				
30 June 2012	-	77,158	51,012	128,170
30 June 2011	-	81,835	46,733	128,568
				======

The freehold properties were valued on 25 March 2011 by Mark D Weller MRICS of Lambert Smith Hampton

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

Tangible fixed assets (continued) Company			
	Freehold property	Plant and machinery	Total
	£	£	£
Cost or valuation			
At 1 July 2011 & at 30 June 2012	4,672,439	120,000	4,792,439
Depreciation			
At 1 July 2011	285,760	120,000	405,760
Charge for the year	93,480		93,480
At 30 June 2012	379,240	120,000	499,240
Net book value			
At 30 June 2012	4,293,199		4,293,199
At 30 June 2011	4,386,679	-	4,386,679

The freehold properties were valued on 25 March 2011 by Mark D Weller MRICS of Lambert Smith Hampton

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

#### 9 Fixed asset investments

Co	m	рa	nv

Company	Shares ın group undertakıngs £
Cost or valuation At 1 July 2011 & at 30 June 2012	195,270
Net book value At 30 June 2012	195,270
At 30 June 2011	195,270

In the opinion of the director, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

# Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation	Shares held	
	•	Class	%
Subsidiary undertakings			
R K Wholesale Limited	England and Wales	Ordinary	100
Powerforce Distribution Limited	England and Wales	Ordinary	100
Powerforce Homewares Limited	England and Wales	Ordinary	100
Connextions Logistics Limited	England and Wales	Ordinary	100

The principal activity of these undertakings for the last relevant financial year was as follows

	Principal activity
R K Wholesale Limited	Electrical wholesalers
Powerforce Distribution Limited	Electrical wholesalers
Powerforce Homewares Limited	Dormant company
Connextions Logistics Limited	Dormant company

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

10	Stocks	Grou	D	Company	
		2012	2011	2012	2011
		£	£	£	£
	Finished goods and goods for resale	5,915,576	5,337,417	-	-

# 11 Debtors

Debtors	Grou	D	Compa	any
	2012	2011	2012	2011
	£	£	£	£
Trade debtors	8,094,587	5,540,365	16,897	15,353
Amounts owed by group undertakings	-	-	3,015,030	2,580,061
Corporation tax	11,232	32,440	-	-
Other debtors	5,031,811	3,079,803	-	-
Prepayments and accrued income	275,214	386,811	170	-
	13,412,844	9,039,419	3,032,097	2,595,414
			<del></del>	

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

	Grou	up	Compa	any
	2012	2011	2012	2011
	£	£	£	£
Bank loans and overdrafts	4,120,474	3,526,360	218,907	208,855
Net obligations under finance lease and h	ire			
purchase contracts	194,129	186,561	-	-
Trade creditors	10,885,279	6,810,581	12,173	9,844
Amounts owed to group undertakings	-	-	2,321,652	2,193,573
Corporation tax	338,943	238,456	247,299	203,463
Taxes and social security costs	1,066,541	951,802	-	-
Directors current accounts	170	16,903	170	170
Other creditors	50,273	73,507	-	25,000
Accruals and deferred income	1,980,312	1,561,805	42,615	28,022
	18,636,121	13,365,975	2,842,816	2,668,927
				====

The bank overdrafts and loans are secured by a fixed and floating charge over the assets of the company. There is also a composite guarantee in place for an unlimited amount dated 13 August 2003 between Sutton Venture Group Limited, R. K. Wholesale Limited and Powerforce Distribution Limited.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

	Grou	•	Compa	
	2012	2011	2012	2011
	£	£	£	£
Bank loans	2,205,109	2,422,987	2,205,109	2,422,987
Other loans Net obligations under finance leases and	18,162	42,378	-	-
hire purchase agreements	124,140	176,015		-
	2,347,411	2,641,380	2,205,109	2,422,987
			<del></del>	
Analysis of loans  Not wholly repayable within five years by instalments				
Bank loan	1,549,218	1,713,490	1,549,218	1,713,490
Wholly repayable within five years	917,176	984,946	874,798	918,352
	2,466,394	2,698,436	2,424,016	2,631,842
Included in current liabilities	(243,123)	(233,071)	(218,907)	(208,855
	2,223,271	2,465,365	2,205,109	2,422,987
Instalments not due within five years	1,549,218	1,713,490	1,549,218	1,713,490
Loan maturity analysis				
In more than one year but not more than				
two years In more than two years but not more than	203,073	243,123	184,911	218,907
five years	470,980	508,752	470,980	490,590
In more than five years	1,549,218	1,713,490 ———	1,549,218 ————	1,713,490 ======
Net obligations under finance leases and				
hire purchase contracts				
Repayable within one year	194,129	186,561	-	-
Repayable between one and five years	124,140	176,015 ————		
In all the state of the state o	318,269	362,576	-	-
Included in liabilities falling due within one year	(194,129)	(186,561)		
your	<del></del>	<del></del>		
	124,140 	176,015		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

# 14 Pension and other post-retirement benefit commitments

# **Defined contribution**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

		2012 £	2011 £
	Contributions payable by the group for the year	27,782	22,516
15	Share capital	2012 £	2011 £
	Allotted, called up and fully paid 25,100 Ordinary shares of £1 each	25,100	25,100

# 16 Statement of movements on reserves

Oloup	G	r	0	u	p
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·	Revaluation reserve	Profit and loss account
	£	£
Balance at 1 July 2011	1,441,501	2,065,967
Profit for the year	-	389,672
Dividends paid	-	(126,600)
Depreciation written back	(30,000)	30,000
Balance at 30 June 2012	1,411,501	2,359,039
		<del></del>

### Company

£	£
1,441,501	620,876
-	512,978
-	(126,600)
(30,000)	30,000
1,411,501	1,037,254
	1,441,501

Revaluation

**Profit and** 

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

17	Reconciliation of movements in shareholders' funds Group	2012 £	2011 £
	Profit/(Loss) for the financial year Dividends	389,672 (126,600)	(109,797) (52,555)
	Net addition to/(depletion in) shareholders' funds Opening shareholders' funds	263,072 3,532,568	(162,352) 3,694,920
	Closing shareholders' funds	3,795,640	3,532,568
	Company	2012 £	2011 £
	Profit/(Loss) for the financial year Dividends	512,978 (126,600)	(216,599) (52,555)
	Net addition to/(depletion in) shareholders' funds Opening shareholders' funds	386,378 2,087,477	(269,154) 2,356,631
	Closing shareholders' funds	2,473,855	2,087,477
18	Director's remuneration	2012 £	2011 £
	Group		
	Remuneration for qualifying services  Company pension contributions to defined contribution schemes	7,290 9,000	4,806 9,000
		16,290	13,806

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2011 - 1)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

#### 19 Transactions with directors

The following directors had interest free loans during the year. The movement on these loans are as follows

lonows	Amount	Amount outstanding	
	2012	2011	ın year
	£	£	£
R Sutton	44,913	-	44,913
	<del></del>		

R Sutton has entered into personal guarantees totalling £500,000 (2011 - £500,000) in order to secure bank lending facilities for the group

# 20 Employees

# **Number of employees**

The average monthly number of employees (including directors) during the year was

·	2012	2011
	Number	Number
Management and administration	21	20
Warehouse, distribution and drivers	72	76
Sales	15	14
	108	110
Employment costs	2012	2011
	£	£
Wages and salaries	2,588,754	2,159,957
Social security costs	217,127	202,950
Other pension costs	27,782	22,516
	2,833,663	2,385,423
	<del></del>	<del></del>

### 21 Control

The ultimate controlling party is R Sutton by virtue of his majority shareholding

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

# 22 Related party relationships and transactions

### Group

The following companies are considered to be related parties as defined by FRS 8 due to them being members of the Sutton Venture Group

R K Wholesale Limited Powerforce Distribution Limited Connextions Logistics Limited Powerforce Homewares Limited