

**GROUP STRATEGIC REPORT,  
REPORT OF THE DIRECTORS AND  
CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2014  
FOR  
T. COX AND SON LIMITED**

WEDNESDAY



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## **T. COX AND SON LIMITED**

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**T. COX AND SON LIMITED**

**COMPANY INFORMATION  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**DIRECTORS:** D G Piper  
M J Cleary

**SECRETARY:** M J Cleary

**REGISTERED OFFICE:** Unit 5  
Hargreaves Business Park  
Hargreaves Road  
Eastbourne  
East Sussex  
BN23 6QW

**REGISTERED NUMBER:** 00575753

**AUDITORS:** Watson Associates (Audit Services) Ltd  
Statutory Auditor  
30 - 34 North Street  
Hailsham  
East Sussex  
BN27 1DW

## **T. COX AND SON LIMITED**

### **GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2014**

The directors present their strategic report of the company and the group for the year ended 31 December 2014.

#### **REVIEW OF BUSINESS**

T. Cox & Son Limited is the holding company of a group, the group has various trading subsidiaries whose principal activities consist of manufacturers agents to the toy trade; the manufacture and supply of toys and accessories; publishers and general printing services; and retail newsagents.

During the year the UK retail market continued to contract as consumers disposable income reduced. For the group the focus was very much on resisting downward pressure on gross margins and trying to reduce overheads wherever possible. Revenues and profitability for the year actually increased and gross margins ended the year well within business targets. Looking forward the expectation is that turnover will continue to be under pressure so the emphasis must remain very much on profitability measures.

The group expects to continue its current activities for the foreseeable future.

#### **KEY PERFORMANCE INDICATORS**

The key performance indicators are Turnover and Gross Profit Margin. Trading levels for the year, although subdued due to the challenging economic climate, ended within expectations.

The poor economic environment will continue to impact on the company but the management team are confident that new products and a focus on new markets, will help ease the expected trading pressures. The key emphasis will be on profitability as opposed to turnover.

#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The manufacture and supply of toys and accessories remains an extremely competitive industry. The directors have identified the following specific risks and have outlined the company's approach in limiting these to manageable levels.

##### **Continued development of new products**

The company has a strong product development team and ensures that all vacancies in this area are filled quickly and by appropriately skilled staff. The company has a very systematic approach to product development and working with retail partners to develop products which will be popular and appropriately priced. The current product pipeline is extremely positive and has received positive feedback from retailers.

##### **Dependence on dominant customer**

The group has no customer which represents more than 15% of its turnover.

##### **Cash Management**

As the company's business is very seasonal there are large swings in the working capital position during the year. The company has negotiated facilities with its bank and believes that these are sufficient to address these fluctuations.

##### **Laws and regulations**

The group is subject to stringent laws relating to health and safety, in particular in relation to toy manufacturing. Like every business, our management team is regularly monitoring our risk profile and provides clear guidelines and assurances that all social, legal and health and safety responsibilities are adhered to.

#### **ON BEHALF OF THE BOARD:**



M J Cleary - Director

29 September 2015

## **T. COX AND SON LIMITED**

### **REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2014**

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2014.

#### **DIVIDENDS**

The total distribution of dividends for the year ended 31 December 2014 will be £253,340.

The group profit for the year after taxation amounted to £357,464 (2013: £222,637). The total distribution of dividends for the year ended 31 December 2014 will be £253,340, these were divided as follows:- £20.00 per ordinary 'A' share totalling £244,140, and £5.00 per ordinary 'C' share totalling £9,200 (50% of the ordinary 'C' shares dividend were waived by an individual shareholder). The balance of £104,124 has been taken to reserves.

#### **EVENTS SINCE THE END OF THE YEAR**

Information relating to events since the end of the year is given in the notes to the financial statements.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2014 to the date of this report.

D G Piper  
M J Cleary

#### **EMPLOYEE INVOLVEMENT**

The groups policy is to consult and discuss with employees, through staff councils and at meetings, matters likely to affect employees' interests.

Information of matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the group's performance.

#### **DISABLED PERSONS**

The group's policy is non discrimination against disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retaining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**T. COX AND SON LIMITED**

**REPORT OF THE DIRECTORS  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

**AUDITORS**

The auditors, Watson Associates (Audit Services) Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

A handwritten signature in black ink, appearing to read 'M. Cleary', written in a cursive style.

M J Cleary - Director

29 September 2015

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF T. COX AND SON LIMITED**

We have audited the financial statements of T. Cox and Son Limited for the year ended 31 December 2014 on pages six to twenty three. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2014 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

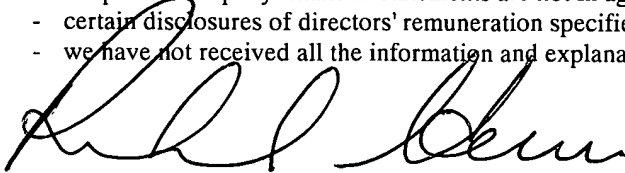
### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Richard Christopher Harris (Senior Statutory Auditor)  
for and on behalf of Watson Associates (Audit Services) Ltd  
Statutory Auditor  
30 - 34 North Street  
Hailsham  
East Sussex  
BN27 1DW

Date: 29/9/15

# **T. COX AND SON LIMITED**

## **CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2014**

	Notes	2014 £	2013 £
<b>TURNOVER</b>		13,770,977	13,389,726
Changes in stocks of finished goods and work in progress		549,363	(137,901)
		<u>14,320,340</u>	<u>13,251,825</u>
Raw materials and consumables		8,618,615	7,841,790
		<u>5,701,725</u>	<u>5,410,035</u>
Staff costs	2	3,176,683	3,129,251
Depreciation		332,903	226,820
Other operating charges		1,703,214	1,706,326
		<u>5,212,800</u>	<u>5,062,397</u>
<b>OPERATING PROFIT</b>	3	488,925	347,638
Interest receivable and similar income		55	320
		<u>488,980</u>	<u>347,958</u>
Interest payable and similar charges	4	61,985	61,591
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		426,995	286,367
Tax on profit on ordinary activities	5	69,531	63,730
<b>PROFIT FOR THE FINANCIAL YEAR FOR THE GROUP</b>		<u>357,464</u>	<u>222,637</u>

### **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year.

### **TOTAL RECOGNISED GAINS AND LOSSES**

The group has no recognised gains or losses other than the profits for the current year or previous year.



**T. COX AND SON LIMITED (REGISTERED NUMBER: 00575753)****CONSOLIDATED BALANCE SHEET  
31 DECEMBER 2014**

		2014		2013	
	Notes	£	£	£	£
<b>FIXED ASSETS</b>					
Intangible assets	8		199,352		13,255
Tangible assets	9		4,565,761		4,560,984
Investments	10		65,190		65,190
			<u>4,830,303</u>		<u>4,639,429</u>
<b>CURRENT ASSETS</b>					
Stocks	11	2,361,099		1,811,736	
Debtors	12	2,199,381		2,015,824	
Cash at bank and in hand		353,762		455,413	
		<u>4,914,242</u>		<u>4,282,973</u>	
<b>CREDITORS</b>					
Amounts falling due within one year	13	3,490,526		2,685,951	
<b>NET CURRENT ASSETS</b>			<u>1,423,716</u>		<u>1,597,022</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			6,254,019		6,236,451
<b>CREDITORS</b>					
Amounts falling due after more than one year	14		134,416		220,972
<b>NET ASSETS</b>			<u>6,119,603</u>		<u>6,015,479</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	17		28,094		28,094
Other reserves	18		8,896		8,896
Profit and loss account	18		6,082,613		5,978,489
<b>SHAREHOLDERS' FUNDS</b>	21		<u>6,119,603</u>		<u>6,015,479</u>

The financial statements were approved by the Board of Directors on 29 September 2015 and were signed on its behalf by:



M J Cleary - Director

**T. COX AND SON LIMITED (REGISTERED NUMBER: 00575753)**

**COMPANY BALANCE SHEET  
31 DECEMBER 2014**

	Notes	2014 £	2013 £
<b>FIXED ASSETS</b>			
Intangible assets	8	-	-
Tangible assets	9	3,718,857	3,824,109
Investments	10	2,950,401	2,950,401
		<u>6,669,258</u>	<u>6,774,510</u>
<b>CURRENT ASSETS</b>			
Debtors	12	897,208	903,926
<b>CREDITORS</b>			
Amounts falling due within one year	13	<u>1,044,180</u>	<u>1,066,604</u>
<b>NET CURRENT LIABILITIES</b>		<u>(146,972)</u>	<u>(162,678)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		6,522,286	6,611,832
<b>CREDITORS</b>			
Amounts falling due after more than one year	14	-	150,000
<b>NET ASSETS</b>		<u>6,522,286</u>	<u>6,461,832</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	17	28,094	28,094
Other reserves	18	8,896	8,896
Profit and loss account	18	6,485,296	6,424,842
<b>SHAREHOLDERS' FUNDS</b>	21	<u>6,522,286</u>	<u>6,461,832</u>

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the Board of Directors on 29 Sept 2015 and were signed on its behalf by:



M J Cleary - Director

The notes form part of these financial statements

**T. COX AND SON LIMITED**

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 2014**

		2014	2013
	Notes	£	£
<b>Net cash inflow from operating activities</b>	1	253,414	323,425
<b>Returns on investments and servicing of finance</b>	2	(61,930)	(61,271)
<b>Taxation</b>		(12,031)	(84,730)
<b>Capital expenditure</b>	2	(330,322)	208,328
<b>Acquisitions and disposals</b>	2	(38,000)	-
<b>Equity dividends paid</b>		(279,233)	(190,465)
		(468,102)	195,287
<b>Financing</b>	2	(278,468)	(288,594)
<b>Decrease in cash in the period</b>		(746,570)	(93,307)
<b>Reconciliation of net cash flow to movement in net debt</b>	3		
Decrease in cash in the period		(746,570)	(93,307)
Cash outflow from decrease in debt and lease financing		109,013	282,120
Change in net debt resulting from cash flows		(637,557)	188,813
<b>Movement in net debt in the period</b>		(637,557)	188,813
<b>Net debt at 1 January</b>		(1,086,066)	(1,274,879)
<b>Net debt at 31 December</b>		(1,723,623)	(1,086,066)

The notes form part of these financial statements

# **T. COX AND SON LIMITED**

## **NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2014**

### **1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES**

	2014 £	2013 £
Operating profit	488,925	347,638
Depreciation charges	371,881	338,885
Profit on disposal of fixed assets	(38,978)	(112,065)
(Increase)/decrease in stocks	(549,363)	137,901
Increase in debtors	(145,557)	(238,807)
Increase/(decrease) in creditors	126,506	(150,127)
<b>Net cash inflow from operating activities</b>	<b>253,414</b>	<b>323,425</b>

### **2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT**

	2014 £	2013 £
<b>Returns on investments and servicing of finance</b>		
Interest received	55	320
Interest paid	(54,987)	(54,780)
Interest element of hire purchase payments	(6,998)	(6,811)
<b>Net cash outflow for returns on investments and servicing of finance</b>	<b>(61,930)</b>	<b>(61,271)</b>
<b>Capital expenditure</b>		
Purchase of intangible fixed assets	(231,000)	(18,833)
Purchase of tangible fixed assets	(145,122)	(138,889)
Sale of tangible fixed assets	45,800	366,050
<b>Net cash (outflow)/inflow for capital expenditure</b>	<b>(330,322)</b>	<b>208,328</b>
<b>Acquisitions and disposals</b>		
Purchase of subsidiary undertaking	(38,000)	-
Net cash acquired with subsidiary	-	-
<b>Net cash outflow for acquisitions and disposals</b>	<b>(38,000)</b>	<b>-</b>
<b>Financing</b>		
Loan repayments in year	(150,000)	(150,000)
Capital repayments in year	(152,468)	(132,120)
Amount introduced by directors	24,000	-
Amount withdrawn by directors	-	(6,474)
<b>Net cash outflow from financing</b>	<b>(278,468)</b>	<b>(288,594)</b>

The notes form part of these financial statements

**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**3. ANALYSIS OF CHANGES IN NET DEBT**

	At 1.1.14 £	Cash flow £	At 31.12.14 £
Net cash:			
Cash at bank and in hand	455,413	(101,651)	353,762
Bank overdrafts	(1,038,387)	(644,919)	(1,683,306)
	<u>(582,974)</u>	<u>(746,570)</u>	<u>(1,329,544)</u>
Debt:			
Hire purchase	(203,092)	(40,987)	(244,079)
Debts falling due within one year	(150,000)	-	(150,000)
Debts falling due after one year	(150,000)	150,000	-
	<u>(503,092)</u>	<u>109,013</u>	<u>(394,079)</u>
Total	<u>(1,086,066)</u>	<u>(637,557)</u>	<u>(1,723,623)</u>

The notes form part of these financial statements

## **T. COX AND SON LIMITED**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014**

#### **1. ACCOUNTING POLICIES**

##### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

##### **Basis of consolidation**

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings, all of which are made up to 31 December 2011. All intra-group profits and transactions are eliminated on consolidation.

##### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

##### **Goodwill**

Goodwill is capitalised in the accounts immediately upon acquisition and is amortised over its expected useful economic life. The amount attributed to goodwill is the difference between the fair value of the consideration given and the fair value of the separable net assets acquired.

##### **Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property	- 2% on cost
Improvements to property	- 2% on cost
Plant and machinery	- 20% on cost, 15% on cost and 15% on reducing balance
Fixtures and fittings	- 25% on reducing balance, 20% on cost and 15% on cost
Motor vehicles	- 33% on reducing balance, 25% on reducing balance and 25% on cost
Computer equipment	- 33% on cost and 25% on cost

##### **Stocks**

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

##### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

##### **Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

##### **Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

##### **Pension costs and other post-retirement benefits**

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate.

##### **Investments**

Fixed asset investments are stated at cost less provision for diminution in value.

# **T. COX AND SON LIMITED**

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014**

### **2. STAFF COSTS**

	2014 £	2013 £
Wages and salaries	2,742,842	2,698,304
Social security costs	222,041	205,321
Other pension costs	211,800	225,626
	<u>3,176,683</u>	<u>3,129,251</u>

The average monthly number of employees during the year was as follows:

	2014	2013
Office and management	45	48
Wholesale distribution	4	3
Retailing	52	49
Printing and artwork	29	31
	<u>130</u>	<u>131</u>

### **3. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2014 £	2013 £
Depreciation - owned assets	214,880	204,968
Depreciation - assets on hire purchase contracts	112,098	120,264
Profit on disposal of fixed assets	(38,978)	(112,065)
Goodwill amortisation	44,903	13,653
Auditors' remuneration	30,753	31,045
Foreign exchange differences	(76,444)	(45,141)
	<u>176,600</u>	<u>181,100</u>
Directors' remuneration	37,160	36,800
Directors' pension contributions to money purchase schemes		

### **4. INTEREST PAYABLE AND SIMILAR CHARGES**

	2014 £	2013 £
Bank interest	54,987	54,780
Hire purchase	6,998	6,811
	<u>61,985</u>	<u>61,591</u>

## T. COX AND SON LIMITED

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014

#### 5. TAXATION

##### Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2014 £	2013 £
Current tax:		
UK corporation tax	69,500	64,000
Previous year taxation	31	(270)
	<u>69,531</u>	<u>63,730</u>
Tax on profit on ordinary activities	<u>69,531</u>	<u>63,730</u>

##### Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2014 £	2013 £
Profit on ordinary activities before tax	<u>426,995</u>	<u>286,367</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20.238% (2013 - 20.185%)	86,415	57,803
Effects of:		
Expenses not deductible for tax purposes	1,588	10,221
Capital allowances in excess of depreciation	(11,748)	-
Depreciation in excess of capital allowances	-	20,050
Adjustments to tax charge in respect of previous periods	31	(270)
Other tax adjustments	1,134	(1,454)
Profit on disposal of assets	<u>(7,889)</u>	<u>(22,620)</u>
Current tax charge	<u>69,531</u>	<u>63,730</u>

#### 6. PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the Profit and Loss Account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £313,794 (2013 - £187,519).

#### 7. DIVIDENDS

	2014 £	2013 £
Ordinary 'A' shares of £1 each Dividend	244,140	207,519
Ordinary 'C' shares of £1 each Dividend	9,200	8,280
	<u>253,340</u>	<u>215,799</u>



**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**8. INTANGIBLE FIXED ASSETS**

**Group**

	Goodwill £
<b>COST</b>	
At 1 January 2014	3,192,630
Additions	231,000
	<hr/>
At 31 December 2014	3,423,630
	<hr/>
<b>AMORTISATION</b>	
At 1 January 2014	3,179,375
Amortisation for year	44,903
	<hr/>
At 31 December 2014	3,224,278
	<hr/>
<b>NET BOOK VALUE</b>	
At 31 December 2014	199,352
	<hr/>
At 31 December 2013	13,255
	<hr/>

**9. TANGIBLE FIXED ASSETS**

**Group**

	Freehold property £	Improvements to property £	Plant and machinery £
<b>COST</b>			
At 1 January 2014	4,941,501	22,142	1,925,676
Additions	-	-	232,550
Disposals	-	-	(130,050)
	<hr/>	<hr/>	<hr/>
At 31 December 2014	4,941,501	22,142	2,028,176
	<hr/>	<hr/>	<hr/>
<b>DEPRECIATION</b>			
At 1 January 2014	1,038,668	5,714	1,547,983
Charge for year	99,794	432	128,553
Eliminated on disposal	-	-	(130,050)
	<hr/>	<hr/>	<hr/>
At 31 December 2014	1,138,462	6,146	1,546,486
	<hr/>	<hr/>	<hr/>
<b>NET BOOK VALUE</b>			
At 31 December 2014	3,803,039	15,996	481,690
	<hr/>	<hr/>	<hr/>
At 31 December 2013	3,902,833	16,428	377,693
	<hr/>	<hr/>	<hr/>

**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**9. TANGIBLE FIXED ASSETS - continued**

**Group**

	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
<b>COST</b>				
At 1 January 2014	358,023	232,817	406,324	7,886,483
Additions	6,750	92,780	6,497	338,577
Disposals	-	(44,400)	-	(174,450)
At 31 December 2014	364,773	281,197	412,821	8,050,610
<b>DEPRECIATION</b>				
At 1 January 2014	230,688	123,307	379,139	3,325,499
Charge for year	27,865	48,477	21,857	326,978
Eliminated on disposal	-	(37,578)	-	(167,628)
At 31 December 2014	258,553	134,206	400,996	3,484,849
<b>NET BOOK VALUE</b>				
At 31 December 2014	106,220	146,991	11,825	4,565,761
At 31 December 2013	127,335	109,510	27,185	4,560,984

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant and machinery £	Computer equipment £	Totals £
<b>COST</b>			
At 1 January 2014	632,366	101,634	734,000
Additions	139,000	-	139,000
Transfer to ownership	(36,000)	-	(36,000)
At 31 December 2014	735,366	101,634	837,000
<b>DEPRECIATION</b>			
At 1 January 2014	332,010	85,948	417,958
Charge for year	96,412	15,686	112,098
Transfer to ownership	(18,900)	-	(18,900)
At 31 December 2014	409,522	101,634	511,156
<b>NET BOOK VALUE</b>			
At 31 December 2014	325,844	-	325,844
At 31 December 2013	300,356	15,686	316,042

**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**9. TANGIBLE FIXED ASSETS - continued**

**Company**

	Freehold property £	Fixtures and fittings £	Motor vehicles £	Totals £
<b>COST</b>				
At 1 January 2014 and 31 December 2014	4,745,482	55,950	25,204	4,826,636
<b>DEPRECIATION</b>				
At 1 January 2014	987,083	-	15,444	1,002,527
Charge for year	95,832	6,984	2,436	105,252
At 31 December 2014	1,082,915	6,984	17,880	1,107,779
<b>NET BOOK VALUE</b>				
At 31 December 2014	3,662,567	48,966	7,324	3,718,857
At 31 December 2013	3,758,399	55,950	9,760	3,824,109

**10. FIXED ASSET INVESTMENTS**

**Group**

	Unlisted investments £
<b>COST</b>	
At 1 January 2014 and 31 December 2014	65,190
<b>NET BOOK VALUE</b>	
At 31 December 2014	65,190
At 31 December 2013	65,190

**Company**

	Shares in group undertakings £	Unlisted investments £	Totals £
<b>COST</b>			
At 1 January 2014 and 31 December 2014	6,030,908	65,190	6,096,098
<b>PROVISIONS</b>			
At 1 January 2014 and 31 December 2014	3,145,697	-	3,145,697
<b>NET BOOK VALUE</b>			
At 31 December 2014	2,885,211	65,190	2,950,401
At 31 December 2013	2,885,211	65,190	2,950,401

# **T. COX AND SON LIMITED**

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014**

### **10. FIXED ASSET INVESTMENTS - continued**

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

#### **Subsidiaries**

##### **John Crane Limited**

Nature of business: Toy manufacturers agents

	%		
	holding		
Class of shares:	100.00		
Ordinary £1		2014	2013
		£	£
Aggregate capital and reserves		1,839,780	1,839,416
Profit for the year		38,364	44,606
		<u>          </u>	<u>          </u>

##### **Pipers News Stores Limited**

Nature of business: Newsagents

	%		
	holding		
Class of shares:	100.00		
Ordinary £1		31.1.15	31.1.14
		£	£
Aggregate capital and reserves		102,809	102,531
Profit for the year		73,278	69,211
		<u>          </u>	<u>          </u>

##### **The Wealden Advertiser Limited**

Nature of business: Printing

	%		
	holding		
Class of shares:	100.00		
Ordinary £1		2014	2013
		£	£
Aggregate capital and reserves		284,307	282,154
Profit/(loss) for the year		232,153	(8,040)
		<u>          </u>	<u>          </u>

##### **Edventure Limited**

Nature of business: Toy Supply

	%		
	holding		
Class of shares:	100.00		
Ordinary £1		2014	2013
		£	£
Aggregate capital and reserves		205,691	164,106
Profit for the year		41,585	45,182
		<u>          </u>	<u>          </u>

## T. COX AND SON LIMITED

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014

#### 10. FIXED ASSET INVESTMENTS - continued

##### **T. Cox and Son (Croydon) Limited**

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary £1	100.00		
		2014	2013
		£	£
Aggregate capital and reserves		<u>25,000</u>	<u>25,000</u>

##### **News Team Limited**

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary £1	100.00		
		31.1.15	31.1.14
		£	£
Aggregate capital and reserves		<u>100</u>	<u>100</u>

##### **The Ashford Advertiser Limited**

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary £1	100.00		
		31.1.15	31.1.14
		£	£
Aggregate capital and reserves		<u>100</u>	<u>100</u>

##### **Associated companies**

##### **PC Distribution Limited**

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary £1	50.00		
		2014	2013
		£	£
Aggregate capital and reserves		<u>100</u>	<u>100</u>

##### **Hargreaves Business Park Limited**

Nature of business: Dormant

	%		
Class of shares:	holding		
Ordinary	50.00		
		30.6.14	30.6.13
		£	£
Aggregate capital and reserves		<u>2</u>	<u>2</u>

**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**11. STOCKS**

	<b>Group</b>	
	2014	2013
	£	£
Stocks	2,342,616	1,796,842
Raw materials	4,396	2,278
Work-in-progress	14,087	12,616
	<u>2,361,099</u>	<u>1,811,736</u>

**12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	2014	2013	2014	2013
	£	£	£	£
Trade debtors	1,877,065	1,726,975	-	-
Amounts owed by group undertakings	-	-	807,059	834,856
Other debtors	322,316	288,849	90,149	69,070
	<u>2,199,381</u>	<u>2,015,824</u>	<u>897,208</u>	<u>903,926</u>

**13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	2014	2013	2014	2013
	£	£	£	£
Bank loans and overdrafts (see note 15)	1,833,306	1,188,387	633,432	699,494
Hire purchase contracts (see note 16)	109,663	132,120	-	-
Trade creditors	501,497	307,268	-	-
Amounts owed to group undertakings	-	-	25,200	25,200
Tax	121,500	64,000	37,500	16,000
Social security and other taxes	59,808	54,309	11,033	8,969
VAT	283,210	385,262	17,855	21,561
Other creditors	581,542	554,605	319,160	295,380
	<u>3,490,526</u>	<u>2,685,951</u>	<u>1,044,180</u>	<u>1,066,604</u>

**14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	2014	2013	2014	2013
	£	£	£	£
Bank loans (see note 15)	-	150,000	-	150,000
Hire purchase contracts (see note 16)	134,416	70,972	-	-
	<u>134,416</u>	<u>220,972</u>	<u>-</u>	<u>150,000</u>

# T. COX AND SON LIMITED

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014

### 15. LOANS

An analysis of the maturity of loans is given below:

	Group		Company	
	2014	2013	2014	2013
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank overdrafts	1,683,306	1,038,387	483,432	549,494
Bank loans	150,000	150,000	150,000	150,000
	<u>1,833,306</u>	<u>1,188,387</u>	<u>633,432</u>	<u>699,494</u>
Amounts falling due between one and two years:				
Bank loans - 1-2 years	-	150,000	-	150,000
	<u>-</u>	<u>150,000</u>	<u>-</u>	<u>150,000</u>

### 16. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

#### Group

	Hire purchase contracts	
	2014	2013
	£	£
Net obligations repayable:		
Within one year	109,663	132,120
Between one and five years	134,416	70,972
	<u>244,079</u>	<u>203,092</u>

The following operating lease payments are committed to be paid within one year:

#### Group

	Land and buildings	
	2014	2013
	£	£
Expiring:		
Between one and five years	56,416	56,416
	<u>56,416</u>	<u>56,416</u>

### 17. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2014	2013
			£	£
12,207	Ordinary 'A'	£1	12,207	12,207
12,207	Ordinary 'B'	£1	12,207	12,207
3,680	Ordinary 'C'	£1	3,680	3,680
			<u>28,094</u>	<u>28,094</u>

# **T. COX AND SON LIMITED**

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2014**

### **18. RESERVES**

#### **Group**

	Profit and loss account £	Other reserves £	Totals £
At 1 January 2014	5,978,489	8,896	5,987,385
Profit for the year	357,464		357,464
Dividends	(253,340)		(253,340)
	<hr/>	<hr/>	<hr/>
At 31 December 2014	<u>6,082,613</u>	<u>8,896</u>	<u>6,091,509</u>

#### **Company**

	Profit and loss account £	Other reserves £	Totals £
At 1 January 2014	6,424,842	8,896	6,433,738
Profit for the year	313,794		313,794
Dividends	(253,340)		(253,340)
	<hr/>	<hr/>	<hr/>
At 31 December 2014	<u>6,485,296</u>	<u>8,896</u>	<u>6,494,192</u>

### **19. POST BALANCE SHEET EVENTS**

On the 8 January 2015 T. Cox & Son Limited acquired 100% of the issued share capital of UK Wristbands Limited for £715,019, this acquisition was financed by a bank loan for £750,000.

### **20. ULTIMATE CONTROLLING PARTY**

In both the current and previous year, the group was under the control of R D Piper and D G Piper. D G Piper is a director of T. Cox and Son Limited.

### **21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

#### **Group**

	2014 £	2013 £
Profit for the financial year	357,464	222,637
Dividends	(253,340)	(215,799)
	<hr/>	<hr/>
<b>Net addition to shareholders' funds</b>	104,124	6,838
Opening shareholders' funds	6,015,479	6,008,641
	<hr/>	<hr/>
<b>Closing shareholders' funds</b>	<u>6,119,603</u>	<u>6,015,479</u>



**T. COX AND SON LIMITED**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 31 DECEMBER 2014**

**21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS - continued**

**Company**

	2014	2013
	£	£
Profit for the financial year	313,794	187,519
Dividends	(253,340)	(215,799)
	<hr/>	<hr/>
<b>Net addition/(reduction) to shareholders' funds</b>	60,454	(28,280)
Opening shareholders' funds	6,461,832	6,490,112
	<hr/>	<hr/>
<b>Closing shareholders' funds</b>	<u>6,522,286</u>	<u>6,461,832</u>