



Directors' Report And Financial Statements

For the year ended 31 January 2010

Company Registration No 2607732 (England And Wales)

### **COMPANY INFORMATION**

Directors W H Bryce

P J Shawyer S A Suckling G J Tilsed A N McLeod

Secretary S A Suckling

Company number 2607732

Registered office Thames Road

Crayford Kent DA1 4SB

Auditors Kingston Smith LLP

Surrey House 36-44 High Street

Redhill Surrey RH1 1RH

Business address Thames Road

Crayford Kent DA1 4SB

Bankers HSBC Bank plc

9 The Boulevard

Crawley West Sussex RH10 1UT

Solicitors James & Charles Dodd

18 Tranquil Vale Blackheath London SE3 0AZ

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 JANUARY 2010

The directors present their report and financial statements for the year ended 31 January 2010

#### Principal activities and review of the business

The principal activity of the company throughout the year was that of design and manufacture of electronic instruments and equipment, including the design and manufacture of remote monitoring systems

The results to the year end 31st January 2010 reflect a fall in turnover from £6 4m to £5 6m, a fall of £0 8m Considering the worldwide economic situation, the company has done well to maintain this level of turnover comparable to last year. However the company has also experienced a fall in operational profit.

Electronic component availability mainly accounted for the reduction in profit through additional resources needed to source parts and an increase in cost due to a seller's market

The difficult trading conditions required the company to carry out a strategic review of all areas of the business. This resulted in a subsequent reduction in overheads and improved stock control processes.

The Director's have taken steps during the year to turn a negative cash balance into a strong positive one and put the Company in a strong position to take advantage of the opportunities that arise following difficult times

The Sales order pipeline shows encouraging signs of growth as we enter 2010

A significant project was awarded to the company during the year and this will start to generate returns in the coming year and further support the company's entry into the Sub Sea monitoring arena

Whilst the financial results were better than the industry average, the directors considered the results disappointing. However the proactive approach the Company adopted to managing the challenging circumstances of the year resulted in the Company being well positioned to take advantage of the improving trading conditions and to continue to enhance the long-term success of the Company

The Director's consider the main risk and uncertainties facing the Company are Cashflow, the continuing world shortage of electronic components and hungry competition. However, the sub-contract market place continues to show signs of positive growth and the Director's are confident that the Company will continue to grow both in turns of turnover and profitability for the foreseeable future.

The board monitors progress of the Companies performance on an ongoing basis with monthly board, management and continuous improvement meetings

The most important Key Performance Indicators (KPI's) that are constantly monitored are -

Turnover, Cashflow, Overheads, Sales order book, Open quotes, On time delivery

#### Results and dividends

The results for the year are set out on page 5

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

#### **Directors**

The following directors have held office since 1 February 2009

W H Bryce

P J Shawyer

S A Suckling

G J Tilsed

A N McLeod

#### Creditor payment policy

The Company's current policy concerning the payment of trade creditors is to settle the payment with suppliers, on average, within 57 days (2009 46 days)

#### **Auditors**

The auditors, Kingston Smith LLP, are deemed to be reappointed under section 487(2) of the Companies Act 2006

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

S A Suckling

Director

Date 27 -7 -10

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TEXCEL TECHNOLOGY PLC

We have audited the financial statements of Texcel Technology Plc for the year ended 31 January 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 January 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF TEXCEL TECHNOLOGY PLC

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Kingston Smilk LLP

Parveen Chadda (Senior Statutory Auditor) for and on behalf of Kingston Smith LLP

28 July 2010

**Chartered Accountants Statutory Auditor** 

Surrey House 36-44 High Street Redhill Surrey RH1 1RH

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 2010

	Notes	2010 £	2009 £
Turnover	2	5,646,130	6,439,543
Cost of sales		(4,206,208)	(4,730,788)
Gross profit		1,439,922	1,708,755
Administrative expenses		(1,311,651)	(1,580,341)
Operating profit	3	128,271	128,414
Other interest receivable and similar			
income	4	-	88
Interest payable and similar charges	5	(15,709)	(38,796)
Profit on ordinary activities before			
taxation		112,562	89,706
Tax on profit on ordinary activities	6	(40,070)	(23,711)
Profit for the year	16	72,492	65,995

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

## BALANCE SHEET AS AT 31 JANUARY 2010

		20	)10	20	009
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		1,447,073		1,530,033
Investments	8		-		1
			1,447,073		1,530,034
Current assets					
Stocks	9	1,289,634		1,668,423	
Debtors	10	804,640		839,289	
Cash at bank and in hand		210,164		351	
		2,304,438		2,508,063	
Creditors amounts falling due within					
one year	11	(977,135)		(1,483,309)	
Net current assets			1,327,303		1,024,754
Total assets less current liabilities			2,774,376		2,554,788
Creditors amounts falling due after more than one year	12		(553,452)		(412,069)
Provisions for liabilities	13		(60,376)		(54,663)
			2,160,548		2,088,056
Capital and reserves					
Called up share capital	15		95,000		95,000
Share premium account	16		1,000		1,000
Revaluation reserve	16		831,364		847,634
Other reserves	16		5,000		5,000
Profit and loss account	16		1,228,184		1,139,422
Shareholders' funds	17		2,160,548		2,088,056

Approved by the Board and authorised for issue on 27-7-10

A N McLeod

Director

S A Suckling
Director

Company Registration No 2607732

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 2010

	£	2010 £	£	2009 £
Net cash inflow from operating activities		474,182		431,984
Returns on investments and servicing of finance				
Interest received	- (15,709)		88	
Interest paid	(15,709)		(38,796)	
Net cash outflow for returns on investments and servicing of finance		(15,709)		(38,708)
Taxation		(13,211)		(58,533)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(3,990)		(132,364)	
Receipts from sales of tangible assets	3,001		-	
Net cash outflow for capital expenditure		(989)		(132,364)
Net cash inflow before management of liquid				
resources and financing		444,273		202,379
Financing				
Purchase of own shares	-		(6,500)	
New long term bank loan Repayment of long term bank loan	200,000 (92,689)		(74,834)	
Net cash inflow/(outflow) from financing		107,311		(81,334)
Increase in cash in the year		551,584		121,045

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 2010

2009	2010	perating	sh inflow from o	Reconciliation of operating profit to net of activities
£	£			
128,414	128,271			Operating profit
79,426	84,813			Depreciation of tangible assets
-	(863)			Profit on disposal of tangible assets
(258,884)	378,789			Decrease/(increase) in stocks
525,049	34,649			Decrease in debtors
(42,021)	(151,477) —————			Decrease in creditors within one year
431,984	474,182			Net cash inflow from operating activities
31 January 2010	Other non- ash changes	Cash flow ca	1 February 2009	Analysis of net debt
£	£	£	£	
				Net cash
210,164	-	209,813	351	Cash at bank and in hand
-	-	341,771	(341,771)	Bank overdrafts
210,164	-	551,584	(341,420)	
				Debt
(71,190)	-	34,072	(105,262)	Debts falling due within one year
(553,452)	<del>-</del>	(141,383)	(412,069)	Debts falling due after one year
(624,642)		(107,311)	(517,331)	
(414,478)	<del>-</del>	444,273	(858,751)	Net debt
2009	2010		ent in net debt	Reconciliation of net cash flow to mover
£	£			
121,045	551,584			Increase in cash in the year
74,833	(107,311)		e in debt	Cash (inflow)/outflow from (increase)/decre
195,878	444,273			Movement in net debt in the year
(1,054,629)	(858,751)			Opening net debt
(858,751)	(414,478)			Closing net debt

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2010

#### 1 Accounting policies

#### 1 1 Accounting convention

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold land and buildings, and in accordance with applicable accounting standards

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1 3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Freehold land and buildings

Land Nil, Buildings 2% straight line

Plant and equipment

10% straight line

Computer and office equipment

20% straight line

Motor vehicles

20% straight line

#### 1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 15 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 1 6 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value

#### 17 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 18 Deferred taxation

In accordance with FRS 19, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the balance sheet date

#### 19 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 1 10 Group accounts

PAB Technology, the wholly owned subsidiary of Texcel Technology, went into liquidation on 10 March 2009. There have been no transactions during the year and the entity is immaterial to the group as such, consolidated accounts have not been prepared.

2	Turnover		
	Geographical market		
		Turno	
		2010	2009
		£	£
	United Kingdom	5,111,438	5,856,343
	Rest of Europe	401,429	532,000
	Rest of World	133,263	51,200
		5,646,130	6,439,543
3	Operating profit	2010	2009
	•	£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	84,812	79,427
	Loss on foreign exchange transactions		17,461
		34,300	33,475
	Operating lease rentals	34,300	33,473
	and after crediting	(863)	
	Profit on disposal of tangible assets		-
	Profit on foreign exchange transactions	(4,837)	
	Auditors' remuneration		
	Fees payable to the company's auditor for the audit of the company's		
	annual accounts	10,500	10,000
	Other Services	11,077	12,330
		21,577	22,330
4	Investment income	2010	2009
		£	£
	Bank interest	-	88
		•	88

5	Interest payable	2010 £	2009 £
	On bank loans and overdrafts	13,465	34,055
	Other interest	2,244	4,741
		15,709	38,796
6	Taxation	2010	2009
		£	£
	Domestic current year tax	24.257	40.400
	U K corporation tax	34,357	16,128
	Current tax charge	34,357	16,128
	Deferred tax		
	Deferred tax charge credit current year	5,713	7,583
		40,070	23,711
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	112,562 ————	89,706
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 21 00% (2009 - 20 80%)	23,638	18,659
	Effects of		
	Non deductible expenses	977	317
	Depreciation	17,810	3,283
	Capital allowances	(8,727)	(7,102)
	Other tax adjustments	659	971
		10,719	(2,531)
	Current tax charge	34,357	16,128

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

7	Tangible fixed assets				
		Freehold land and buildings	Plant and equipment	Motor vehicles	Total
		£	£	£	£
	Cost or valuation				
	At 1 February 2009 Additions	1,278,000	1,177,114 3,990	11,036 -	2,466,150 3,990
	Disposals	-	(509,093)	-	(509,093)
	At 31 January 2010	1,278,000	672,011	11,036	1,961,047
	Depreciation			_	
	At 1 February 2009 On disposals	117,120	809,801 (506,955)	9,196 -	936,117 (506,955)
	Charge for the year	19,560	63,412	1,840	84,812
	At 31 January 2010	136,680	366,258	11,036	513,974
	Net book value				
	At 31 January 2010	1,141,320	305,753	-	1,447,073
	At 31 January 2009	1,160,880	367,313	1,840	1,530,033

Freehold property has been included at a valuation made by the directors of £1,200,000. The last formal valuation was carried out by Cluttons, Chartered Surveyors in October 2007, they valued the freehold property at £1,200,000. Under Accounting Standards FRS 15 a formal valuation should be carried out every five years. The directors have confirmed that the value of the property is not materially different to that included in the financial statements.

Included within Freehold property is land valued at £300,000 which is not depreciated

At the date of these financial statements £169,798 (2009 £156,825) taxation will be payable if all the freehold property was disposed of at the value stated in the Balance Sheet. Such taxation being calculated at the current rate of 28% (2009 25%) has not been provided for in these accounts

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9

			Shares in subsidiary
			undertakings
			£
Cost or valuation			1
At 1 February 2009 & at 31 January 2010			
Provisions for diminution in value			
At 1 February 2009			-
Charge for the year			1
At 31 January 2010			1
Net book value			-
At 31 January 2010			-
At 31 January 2009			1
Holdings of more than 20%			
The company holds more than 20% of the	·		o hold
The company holds more than 20% of the	Country of registration or	mpanies Share: Class	
The company holds more than 20% of the Company	·	Share	
The company holds more than 20% of the Company Subsidiary undertakings	Country of registration or	Share	9/
The company holds more than 20% of the  Company  Subsidiary undertakings	Country of registration or incorporation  England & Wales	Share: Class	s held % 100 00
The company holds more than 20% of the  Company  Subsidiary undertakings  PAB Technology	Country of registration or incorporation	Share: Class Ordinary	9/
The company holds more than 20% of the  Company  Subsidiary undertakings  PAB Technology	Country of registration or incorporation  England & Wales  Principal activity	Share: Class Ordinary	9/
The company holds more than 20% of the  Company  Subsidiary undertakings  PAB Technology  PAB Technology	Country of registration or incorporation  England & Wales  Principal activity	Share: Class Ordinary	% 100 00 2009
The company holds more than 20% of the  Company  Subsidiary undertakings  PAB Technology  PAB Technology  Stocks and work in progress	Country of registration or incorporation  England & Wales  Principal activity	Shares Class Ordinary	2009 2009
Holdings of more than 20% The company holds more than 20% of the Company Subsidiary undertakings PAB Technology  PAB Technology  Stocks and work in progress  Raw materials and consumables Work in progress	Country of registration or incorporation  England & Wales  Principal activity	Share: Class Ordinary	% 100 00 2009
The company holds more than 20% of the  Company  Subsidiary undertakings  PAB Technology  PAB Technology  Stocks and work in progress  Raw materials and consumables	Country of registration or incorporation  England & Wales  Principal activity	Share: Class Ordinary  2010 £ 892,834	2009 1,061,223

10	Debtors	2010	2009
		£	£
	Trade debtors	755,993	817,413
	Other debtors	18,685	349
	Prepayments and accrued income	29,962	21,527
		804,640	839,289
11	Creditors amounts falling due within one year	2010 £	2009 £
	Bank loans and overdrafts	71,190	413,401
	Trade creditors	656,117	711,569
	Corporation tax	37,274	16,128
	Other taxes and social security costs	105,487	94,771
	Other creditors	12,159	168,061
	Accruals and deferred income	94,908	79,379
		977,135	1,483,309

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

12	Creditors: amounts falling due after more than one year	2010 £	2009 £
	Bank loans	553,452	412,069
	Analysis of loans		
	Not wholly repayable within five years by instalments	624,642	-
	Wholly repayable within five years		517,331
		624,642	517,331
	Included in current liabilities	(71,190)	(105,262)
		553,452	412,069
	Instalments not due within five years	172,171	-
	Loan maturity analysis		
	In more than five years	624,642	517,331

The company now has two bank loans in place

The first bank loan is secured by a fixed charge over the freehold property and other assets, carries a fixed interest rate of 2% per annum over the bank's base rate, following a review the term of the loan has been revised and is fully repayable in instalments by 14 September 2016

The second bank loan which was taken out in the year is secured by a fixed charge over the freehold property and other assets, carries a fixed interest rate of 2 5% per annum over the bank's base rate, and is fully repayable in instalments by 3 September 2016

13	Provisions for liabilities		Deferred tax liability
			£
	Balance at 1 February 2009 Profit and loss account		54,663 5,713
	Balance at 31 January 2010		60,376
	The deferred tax liability is made up as follows:		
		2010 £	2009 £
	Accelerated capital allowances	60,376	54,663
14	Pension and other post-retirement benefit commitments  Defined contribution  The company operates a defined contribution pension scheme. The asset separately from those of the company in an independently administered fund represents contributions payable by the company to the fund.		
		2010 £	2009 £
	Contributions payable by the company for the year	41,908	40,276
15	Share capital	2010 £	2009 £
	Authorised	_	
	1,000,000 Ordinary Shares of 10p each	100,000	100,000
	Allotted, called up and fully paid		
	950,000 Ordinary Shares of 10p each	95,000	95,000 

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

16	Statement of movements on reserves				
		Share premium account	Revaluation reserve	Other reserves (see below)	Profit and loss account
		£	£	£	£
	Balance at 1 February 2009	1,000	847,634	5,000	1,139,422
	Profit for the year	-	-	-	72,492
	Transfer from revaluation reserve to profit				
	and loss account	_	(16,270)	-	16,270
	Balance at 31 January 2010	1,000	831,364	5,000	1,228,184
	Other reserves Capital redemption reserve Balance at 1 February 2009 & at 31 January 20	010		5,000	
17	Reconciliation of movements in shareholde	rs' funds		2010 £	2009 £
	Profit for the financial year			72,492	65,995
	Purchase of own shares			-	(6,500)
	Net addition to shareholders' funds			72,492	59,495
	Opening shareholders' funds			2,088,056	2,028,561
	Closing shareholders' funds			2,160,548	2,088,056

### 18 Financial commitments

At 31 January 2010 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 January 2011

	Land and buildings	
	2010	2009
	£	£
Operating leases which expire		
Within one year	3,000	3,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

19	Directors' emoluments	2010 £	2009 £
	Emoluments for qualifying services  Company pension contributions to money purchase schemes	197,233 14,722	198,484 14,722
		211,955	213,206

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 4 (2009 - 4)

### 20 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

you was	2010 Number	2009 Number
Production	51	56
Sales	3	2
Administration	16	16
	70	74
Employment costs	2010	2009
	£	£
Wages and salaries	1,389,667	1,501,291
Social security costs	124,517	130,134
Other pension costs	41,908	40,276
	1,556,092	1,671,701

#### 21 Control

The company is controlled by its Directors, none of which individually has control of the company

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2010

#### 22 Related party transactions

Texcel Developments Limited is connected with Texcel Technology Plc by virtue of Mr W H Bryce and Mr P Shawyer having family interests in both companies

During the year the company made purchases with a value of £2,800 (2009 £15,170) from and paid management charges of £31,500 (2009 £30,000) to Texcel Developments Limited These transactions were conducted on normal commercial terms

At the Balance Sheet date the amounts due to Texcel Developments Limited are as follows

Trade Creditors £37,894 (2009 £31,466)

During 2006 the company took out an interest bearing loan of £110,475 on commercial terms from Mr W H Bryce, a director of the company. The loan was fully repaid in the year (2009 year end balance £33,632)