REGISTERED NUMBER: 855486 (England and Wales)

# ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

**FOR** 

THE MACKIE ENGINEERING CO LIMITED

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# COMPANY INFORMATION FOR THE YEAR ENDED 30 NOVEMBER 2002

DIRECTORS:

Mrs P Foster

Mrs G V Foster

T Lane

SECRETARY:

G W Foster

**REGISTERED OFFICE:** 

9 Wimpole Street

London W1G 9SR

**REGISTERED NUMBER:** 

855486 (England and Wales)

**AUDITORS:** 

Sochalls

Registerd Auditors Chartered Accountants 9 Wimpole Street

London W1G 9SR

**BANKERS:** 

Barclays Bank plc Sutton Business Centre

P O Box 843

Sutton Surrey SM1 1EF

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 NOVEMBER 2002

The directors present their report with the financial statements of the company for the year ended 30 November 2002.

#### **CHANGE OF NAME**

The company passed a special resolution on 26 March 2002 changing its name from Mackie Holdings Limited to The Mackie Engineering Co Limited.

## PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of ventilation, air conditioning and heating contractors.

### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the year ended 30 November 2002.

#### DIRECTORS

The directors during the year under review were:

Mrs P Foster Mrs G V Foster T Lane

The beneficial interests of the directors holding office on 30 November 2002 in the issued share capital of the company were as follows:

Ordinary shares £1 shares	30.11.02	1.12.01
Mrs P Foster	99	99
Mrs G V Foster	1	1
T Lane	-	-

### THE EURO

The impact of the eor has been considered generally by the company. Although the impact of the change over to the euro is not currently anticipated to be significant, this issue is being closely monitored.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 NOVEMBER 2002

# **AUDITORS**

The auditors, Sochalls, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

# ON BEHALF OF THE BOARD:

G W Foster - SECRETARY

Dated: 28 April 2003

### REPORT OF THE INDEPENDENT AUDITORS TO THE MACKIE ENGINEERING CO LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages five to fourteen, together with the full financial statements of the company for the year ended 30 November 2002 prepared under Section 226 of the Companies Act 1985.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

### Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to fourteen are properly prepared in accordance with that provision.

Lochedh

Sochalls Registerd Auditors Chartered Accountants 9 Wimpole Street London W1G 9SR

Dated: 28 April 2003

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 NOVEMBER 2002

		30.11.02	30.11.01
	Notes	£	£
GROSS PROFIT		615,407	548,389
Administrative expenses		323,140	313,086
OPERATING PROFIT	3	292,267	235,303
Interest receivable and similar income		40,184	61,529
		332,451	296,832
Interest payable and similar charges	4	<del></del>	132
PROFIT ON ORDINARY ACT BEFORE TAXATION	TIVITIES	332,451	296,700
Tax on profit on ordinary activities	5	71,075	57,505
PROFIT FOR THE FINANCIA AFTER TAXATION	AL YEAR	261,376	239,195
Retained profit brought forward		1,562,740	1,323,545
RETAINED PROFIT CARRII	ED FORWARD	£1,824,116	£1,562,740

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

# ABBREVIATED BALANCE SHEET 30 NOVEMBER 2002

		30.11.	02	30.11.	01
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	6		408,239		228,059
Investments	7		2		2
			408,241		228,061
CURRENT ASSETS:					
Stocks	8	202,412		285,786	
Debtors	9	639,058		652,412	
Cash at bank and in hand		1,374,041		1,481,726	
		2,215,511		2,419,924	
CREDITORS: Amounts falling					
due within one year	10	<u>789,536</u>		1,075,145	
NET CURRENT ASSETS:			1,425,975		1,344,779
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			£1,834,216		£1,572,840
CAPITAL AND RESERVES:					
Called up share capital	12		100		100
Revaluation reserve	13		10,000		10,000
Profit and loss account			1,824,116		1,562,740
SHAREHOLDERS' FUNDS:	15		£1,834,216		£1,572,840

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

Mrs P Foster - DIRECTOR

Approved by the Board on 28 April 2003

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2002

		30.11.02	30.11.01
	Notes	£	£
Net cash inflow from operating activities	1	94,566	677,735
Returns on investments and servicing of finance	2	40,184	61,397
Taxation		(57,505)	(79,533)
Capital expenditure	2	(184,930)	(203,298)
		(107,685)	456,301
Financing	2	<u>-</u>	(445)
(Decrease)/Increase in cash in the	e period	£(107,685)	£455,856
Reconciliation of net cash flow to movement in net funds	3		
(Decrease)/Increase in cash in the	e period	(107,685)	455,856
Change in net funds resulting from cash flows		(107,685)	455,856
Movement in net funds in the pe Net funds at 1 December	riod	(107,685) 1,481,726	455,856 1,025,870
Net funds at 30 November		£1,374,041	£1,481,726

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2002

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	30.11.02	30.11.01
	£	£
Operating profit	292,267	235,303
Depreciation charges	4,751	3,283
Decrease/(Increase) in stocks	83,374	(130,243)
Decrease/(Increase) in debtors	13,353	(172,141)
(Decrease)/Increase in creditors	(299,179)	741,533
Ni 4 aarla kuflayy		
Net cash inflow	04 566	(77 725
from operating activities	94,566	677,735
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE C	CASH FLOW STATI	EMENT
	20.11.00	20.11.01
	30.11.02 £	30.11.01 £
	£	£
Returns on investments and		
servicing of finance		
Interest received	40,184	61,529
Interest paid	-	(132)
		<del></del>
Net cash inflow		
for returns on investments and servicing of finance	40,184	61,397
Capital expenditure		
Purchase of tangible fixed assets	(184,930)	(203,298)
•	<del></del> -	·
Net cash outflow		
for capital expenditure	(184,930)	(203,298)
	<del></del>	
Financing		
Amount withdrawn by directors	-	(445)
Contract Contract of an extension		(142)
Net cash outflow		

2.

from financing

(445)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2002

# 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.12.01 £	Cash flow £	At 30.11.02 £
Net cash: Cash at bank and in hand	1,481,726	(107,685)	1,374,041
	1,481,726	(107,685)	1,374,041
Total	1,481,726	(107,685)	1,374,041
Analysed in Balance Sheet			
Cash at bank and in hand	1,481,726		1,374,041
	1,481,726		1,374,041

### NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention.

### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property

- 15% on cost

Plant and machinery

- 25% on reducing balance

Fixtures and fittings

- 10% on reducing balance

No depreciation is provided on investment property as per SSAP 19 "Accounting for Investment Properties" in order for the financial statements to provide a true and fair view. This represents a true and fair override of the Companies Act, in so far as no depreciation is provided on such assets.

### Stocks

Work in progress is valued at the lower of cost and net realisable value.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

### Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

The pension cost charged in the financial statements represent the contribution payable by the company during the year in accordance with SSAP 24.

### Consolidation

The company is a parent undertaking and therefore takes advantage of the exemption under s248 of the Companies Act 1985, as amended, not to prepare consolidated financial statements. These financial statements therefore presents information about the company as an individual and not about its group.

### 2. STAFF COSTS

	30.11.02	30.11.01
	£	£
Wages and salaries	68,016	76,645
Social security costs	6,300	6,348
Other pension costs	_1,200	_1,200
	75,516	84,193
The average monthly number of employees during the year was as follows:		
	30.11.02	30.11.01
Office and Management	4	4

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

## 3. OPERATING PROFIT

Effects of:

Expenses not deductible for tax purposes

Utilisation of tax losses brought forward

Wear and Tear allowance

Current tax charge

Capital allowances in excess of depreciation

Other adjustments including marginal relief

The operating profit is stated after charging:

	Hire of plant and machinery Depreciation - owned assets Auditors' remuneration	30.11.02 £ 33,399 4,751 	30.11.01 £ 15,159 3,283 
	Directors' emoluments	29,900	28,040
4.	INTEREST PAYABLE AND SIMILAR CHARGES	30.11.02 £	30.11.01 £
	Interest on Overdue tax	===	132
5.	TAXATION		
	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows:	30.11.02	30.11.01
	Current tax: UK corporation tax	£	£ 57,505
	Tax on profit on ordinary activities	71,075	57,505
	UK corporation tax has been charged at 22.76%		
	Factors affecting the tax charge  The tax assessed for the year is lower than the standard rate of corporation to explained below:	ax in the UK.	The difference is
		30.11.02 £	30.11.01 £
	Profit on ordinary activities before tax	332,451	296,700
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2001 - 30%)	99,735	89,010

3,470

(30,936)

71,075

(839)

(355)

40

(159)

(28,753)

(2,633)

57,505

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

# 6. TANGIBLE FIXED ASSETS

		Improvements		Fixtures	
	Freehold property	to property	Plant and machinery	and fittings	Totals
	£	£	£	£	£
COST:					
At 1 December 2001	200,038	24,450	6,044	22,536	253,068
Additions	177,796	<del></del>	7,134		184,930
At 30 November 2002	377,834	24.450	13,178	_22,536	437,998
DEPRECIATION:					
At 1 December 2001	-	4,890	2,779	17,339	25,008
Charge for year	<del></del> :	1.630	_2,600	521	4,751
At 30 November 2002		6,520	5,379	17,860	29,759
NET BOOK VALUE:					
At 30 November 2002	377,834	17.930	7,799	4,676	408,239
At 30 November 2001	200,038	19,560	3,264	5,197	228,059
			=	<del></del>	

Freehold properties are held for investment purposes. The directors consider that the market value of these are as per the purchase price.

### 7. FIXED ASSET INVESTMENTS

Mackie (UK) Limited

	£
	_2
	<u>2</u>
30.11.02 £	30.11.01 £

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

Nature of business: Dormant	
	%
Class of shares:	holding
Ordinary	100.00

	30.11.02 £	30.11.01 £
Aggregate capital and reserves	2	2

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

8.	STOCKS		
		30.11.02	30.11.01
	Work in progress	£ 92,412	£ 175,786
	Property for resale	110,000	110,000
		202,412	285,786
9.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	30.11.02 ₤	30.11.01 £
	Trade debtors	608,160	626,187
	Other debtors	17,016	17,016
	Prepayments & accrued income	11,110	6,706
	Social Security & Other Taxes	<u>2,772</u>	2,503
		639,058	652,412
10.	CREDITORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	30.11.02	30.11.01
		£	£
	Trade creditors	702,807	989,336
	Directors current accounts Social security & other taxes	220	220
	Mackie Eng. Co. Ltd	2,227 2	13,190 2
	Corporation tax	71,075	57,505
	Accrued expenses	13,205	14,892
		789,536	1,075,145
11.	OBLIGATIONS UNDER LEASING AGREEMENTS		
	The following payments are committed to be paid within one year:		

Land build opera	lings ating
lea	ses
30.11.02	30.11.01
£	£
20.000	20.000
30,000	30,000

Expiring:

In more than five years

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2002

# 12. CALLED UP SHARE CAPITAL

	Authorised: Number:	Class:	Nominal	30.11.02	30.11.01
	000,1	Ordinary shares	value: £1	£ 1,000	£ 1,000
	Allotted, issue	d and fully paid:			
	Number:	Class:	Nominal	30.11.02	30.11.01
	100	Ordinary shares	value: £1	£ 100	£ 100
13.	REVALUAT	ION RESERVE			
				30.11.02 £	30.11.01 £
	Brought forward	ard		10,000	10,000
14.	TRANSACT	IONS WITH DIRECTORS			
	During the ye	ear the company paid rent to Mrs P F	oster and G Foster of £30,000 (2	2001-£24,000)	
15.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS				
				30.11.02	30.11.01
	Profit for the Revaluation i	financial year reserves		£ 261,376	£ 239,195
	Net addition	to shareholders' funds		261,376	239,195
		reholders' funds		1,572,840	1,333,645
	Closing shar	reholders' funds		1,834,216	1,572,840
	Equity intere	ests		_1,834,216	1,572,840