00048922



Registration Number 01537121

Thermomax Limited

COURT TANKE STAND

Directors' Report and Financial Statements

PC. 2412

for the year ended 30 September 2003

## **Company Information**

**Directors** 

J Mahdjuri 1. Ekselius M Mahdjuri Dr V Tabatabai

G Senninger

Secretary

Mrs K McVeigh

Company Number

01537121

Registered Office

London Road Sunningdale Berkshire

Auditors

D L Neill & Company

2A Castle Square

Bangor Co. Down

**Business Address** 

Balloo Crescent

Bangor Co. Down

Bankers

Northern Bank Limited

Bloomfield Bangor Co. Down

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# Directors' Report for the year ended 30 September 2003

The directors present their report and the financial statements for the year ended 30 September 2003.

#### Principal Activity and Review of the Business

The principal activity of the company is that of the manufacture of solar heat pipe collectors. Both the level of business during the year and the year end financial position were satisfactory.

#### **Results And Dividends**

The results for the year are set out on page 3.

The directors do not recommend payment of a final dividend.

J Mahdjuri		-	-	-	-
L Ekselius		-		-	
M Mahdjuri		-	-	-	-
Dr V Tabatabai		-	-	-	-
G Senninger	Appointed 1June 2002	••	-	-	-

### Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently:
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that D L Neill & Company be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 25 May 2004 and signed on its behalf by

Mrs K McVeigh

Secretary

#### Auditors' Report to the Shareholders of Thermomax Limited

We have audited the financial statements on pages 3 to 14 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

#### Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by finand or other irregularity or error.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2003 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

D L Neill & Company

Chartered Accountants and Registered Auditor

D. L. Neill & lompany

2A Castle Square Bangor Co. Down

25 May 2004

# Profit and Loss Account for the year ended 30 September 2003

## **Continuing operations**

		2003	2002
	Notes	£	£
Turnover	2	7,565,194	18,293,123
Cost of sales		(7,202,492)	(16,709,529)
Gross profit		362,702	1,583,594
Distribution costs		(428,315)	(771,376)
Administrative expenses		(1,339,668)	(818,891)
Other operating income		1,914	5,189
Operating loss	3	(1,403,367)	(1,484)
Investment income Interest receivable	4	21,600	72,000
and similar income	5	22,212	73,595
Interest payable and similar charges	6	(18,684)	(35,966)
(Loss)/profit on ordinary activities before taxation		(1,378,239)	108,145
Tax on (loss)/profit on ordinary activities	8	7,121	(9,721)
(Loss)/retained profit for the year	ear	(1,371,118)	98,424
Retained profit brought forward		5,875,786	5,777,362
Retained profit carried forwar	d	4,504,668	5,875,786

There are no recognised gains or losses other than the profit or loss for the above two financial years.

# Balance Sheet as at 30 September 2003

		20	003	20	2002	
	Notes	£	£	£	£	
Fixed Assets						
Intangible assets	9		155,865		55,495	
Tangible assets	10		1,203,261		839,994	
Investments	11		822,733		814,400	
			2,181,859		1,709,889	
Current Assets						
Stocks	12	873,499		1,950,493	-	
Debtors	13	2,869,440		2,149,077		
Cash at bank and in hand		1,012,246		1,966,621		
		4,755,185	·	6,066,191		
Creditors: amounts falling due within one year	14	(1,424,525)		(1,056,321)		
Net Current Assets		-	3,330,660		5,009,870	
Total Assets Less Current Liabilities			5,512,519		6,719,759	
Provision for Liabilities and Charges	15		(455,851)		(291,973)	
Net Assets			5,056,668		6,427,786	
Capital and Reserves						
Called up share capital	16		552,000		552,000	
Profit and loss account			4,504,668		5,875,786	
<b>Equity Shareholders' Funds</b>	17		5,056,668		6,427,786	

The financial statements were approved by the Board on 25 May 2004 and signed on its behalf by

J Mahdjuri Director

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Director

The notes on pages 6 to 14 form an integral part of these financial statements.

# Cash Flow Statement for the year ended 30 September 2003

	Notes	2003 £	2002 £
	Notes	a	*
Reconciliation of operating loss to net			
cash outflow from operating activities			
Operating loss		(1,403,367)	(1,484)
Depreciation		276,827	240,590
Decrease in stocks		1,076,994	(389,710)
(Increase) in debtors		(800,362)	486,314
Increase in creditors		215,626	126,820
Net cash outflow from operating activities		(634,282)	462,530
CASH FLOW STATEMENT			
Net cash outflow from operating activities		(634,282)	462,530
Returns on investments and servicing of finance	21	25,128	109,629
Dividends paid			49,680
Taxation		87,120	326,385
Capital expenditure	21	(740,464)	(480,596)
Acquisitions and disposals	21	(8,333)	
		(1,270,831)	(284,502)
Financing	21	316,456	-
Decrease in cash in the year		(954,375)	(284,502)
Reconciliation of net cash flow to movement in net	debt (Note 22)		
Decrease in cash in the year		(954,375)	(284,502)
Cash inflow from decrease in debts and lease financing		(316,456)	
Change in net debt resulting from cash flows		(1,270,831)	(284,502)
New finance leases		(14,481)	
Movement in net debt in the year		(1,285,312)	(284,502)
Net funds at 1 October 2002		1,966,621	2,251,123
Net funds at 30 September 2003		681,309	1,966,621

# Notes to the Financial Statements for the year ended 30 September 2003

#### 1. Accounting Policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

The company has consistently applied all relevant accounting standards.

#### 1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

#### 1.3. Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same year unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period from which the company is expected to benefit.

### 1.4. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Leasehold properties

Straight Line over the life of the lease

Plant and machinery

20% Straight Line

Fixtures, fittings

and equipment

20% Straight Line

Motor vehicles

25% Straight Line

#### 1.5. Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.6. Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.7. Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to materialise.

#### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

# Notes to the Financial Statements for the year ended 30 September 2003

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3.	Operating loss	2003 £	2002 £
	Operating loss is stated after charging:		
	Depreciation of intangible assets	27,340	54,006
	Depreciation of tangible assets	249,487	186,584
	Research and development		
	- amortised deferred expenditure (inc. above)	(27,340)	(54,006)
	Auditors' remuneration	6,200	6,500
	and after crediting:		
	Government grants	1,914	5,189
			======
4.	Income from investments	2003	2002
••	and and an anti-comments	£	£
	Income from participating interests	21,600	72,000
		***************************************	
5.	Interest receivable and similar income	2003	2002
		£	£
	Bank interest	22,212	73,595
6.	Interest payable and similar charges	2003	2002
	• •	£	£
	On bank loans and overdrafts	18,684	18,635
	On overdue tax	-	17,331
		18,684	35,966

# Notes to the Financial Statements for the year ended 30 September 2003

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**Employees** 

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Number	of em	ployees	

The average monthly numbers of employees		
(including the directors) during the year were:		
	2003	2002
Production	80	180
Sales	4	4
Administration	13	13
	97	197 
Employment costs	2003	2002
	£	£
Wages and salaries	2,495,065	3,051,162
Social security costs	171,185	238,246
	2,666,250	3,289,408
Directors' emoluments		
	2003	2002
	£	£
Remuneration and other emoluments	127,106	96,847
Compensation for loss of office	484,210	
	611,316	96,847
Taxation	2003	2002
	£	£
Prior years		
UK Corporation Tax	(7,121)	9,721
	(7,121)	9,721

# Notes to the Financial Statements for the year ended 30 September 2003

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9.	Intangible fixed assets				Develop- ment Costs	Total
					£	£
	Cost At 1 October 2002 Additions				997,331 127,710	997,331 127,710
	At 30 September 2003				1,125,041	1,125,041
	Provision for diminution in value At 1 October 2002 Charge for year				941,836 27,340	941, <b>8</b> 36 27,340
	At 30 September 2003				969,176	969,176
	Net book values At 30 September 2003 At 30 September 2002				155,865	155,865
	At 30 September 2002				=======================================	=======================================
10.	Tangible fixed assets	Long leasehold property	Plant and machinery	Fixtures, fittings equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost At 1 October 2002 Additions Disposals	344,714 50,131	•		57,215 13,802 (7,500)	3,941,993 613,379 (7,500)
	At 30 September 2003	394,845	3,802,922	286,588	63,517	4,547,872
	Depreciation At 1 October 2002 On disposals Charge for the year	151,493 - 16,625	-	194,726	21,372 (6,875) 15,167	3,101,999 (6,875) 249,487
	At 30 September 2003	168,118	<del></del>	<del></del>	29,664	3,344,611
	Net book values					
	At 30 September 2003	226,727	872.853	69,828	33,853	1,203,261
	At 30 September 2002	193,221	549,385	61,545	35,843	839,994

# Notes to the Financial Statements for the year ended 30 September 2003

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#### 11. Fixed Asset Investments

	Subsidiary Undertakings Shares	Other Unlisted Investments	Total
	£	£	£
Cost			
At 1 October 2002	806,400	8,000	814,400
Additions	8,333		8,333
At 30 September 2003	814,733	8,000	822,733
Net book values			
At 30 September 2003	814,733	8,000	822,733
At 30 September 2002	806,400	8,000	814,400

## 11.1. Holdings of 20% or more

The company holds 20% or more of the share capital of the following companies:

		Country of registration	Shares held	
	Company	or incorporation	Class	
	Subsidiary undertaking			
	Thermomax (Great Britain ) Limited	UK	Ordinary	76%
	Thermomax Italiana	Italy	Ordinary	80%
	Solar Techologie	Germany	Ordinary	100%
	Significant interests			
	Thermomax Properties Limited	NI	Ordinary	32%
12.	Stocks		2003	2002
		•	£	£
	Finished goods and goods for resale		873,499	1,950,493

# Notes to the Financial Statements for the year ended 30 September 2003

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13.	Debtors		
		2003	2002
		£	£
	Trade debtors	870,947	738,510
	Amounts owed by group undertakings	1,721,543	945,439
	Other debtors	193,074	440,638
	Prepayments and accrued income	83,876	24,490
		2,869,440	2,149,077
		<del></del>	, ===
14.	Creditors: amounts falling due	2003	2002
	within one year	£	£

14.	Creditors: amounts falling due within one year	2003 £	2002 £	
	Bank loan	316,456	-	
	Net obligations under finance leases			
	and hire purchase contracts	14,481	-	
	Trade creditors	318,814	80,365	
	Other taxes and social security costs	82,917	149,459	
	Other creditors	684,357	818,997	
	Accruals and deferred income	7,500	7,500	
		1,424,525	1,056,321	

## 15. Provisions for liabilities and charges

**Warranty Provision** 

	Prov	'ided
	2003	2002
	£	£
Warranty	455,851	291,973

# Notes to the Financial Statements for the year ended 30 September 2003

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Share capital	2003 £	2002 £
Authorised equity		
300,000 Ordinary A shares of £1 each	300,000	300,000
252,000 Ordinary B shares of £1 each	252,000	252,000
	552,000	552,000
Allotted, called up and fully paid equity		
	300,000	300,000
252,000 Ordinary B shares of £1 each	252,000	252,000
	552,000	552,000
Reconciliation of movements in shareholders' funds		
	2003	2002
	£	£
(Loss)/profit for the year	(1,371,118)	98,424
Opening shareholders' funds	6,427,786	6,329,362
	5,056,668	6,427,786
	Authorised equity 300,000 Ordinary A shares of £1 each 252,000 Ordinary B shares of £1 each  Allotted, called up and fully paid equity 300,000 Ordinary A shares of £1 each 252,000 Ordinary B shares of £1 each  Reconciliation of movements in shareholders' funds  (Loss)/profit for the year	£         Authorised equity         300,000 Ordinary A shares of £1 each       300,000         252,000 Ordinary B shares of £1 each       252,000         Allotted, called up and fully paid equity       300,000 Ordinary A shares of £1 each       300,000         252,000 Ordinary B shares of £1 each       252,000         Example 1       552,000         Reconciliation of movements in shareholders' funds       2003         £       (Loss)/profit for the year       (1,371,118)         Opening shareholders' funds       6,427,786

## 18. Capital commitments

There were no capital committments at the balance sheet date.

## 19. Contingent liabilities

During the year the tribunal case brought by the ex-CEO was settled. The cost to the company including legal fees was £417,210.

# Notes to the Financial Statements for the year ended 30 September 2003

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## 20. Related party transactions

During the year the company's sales to related parties were as follows:

Solar Techologie£492,410.31Thermomax (Great Britain) Limited£351,398.10Thermomax Italiana£523,301.15

Purchases from related parties were as follows:

Thermomax (Great Britain) Limited £1,963,383.98 Thermomax Italiana £165,379.36

#### 21. Gross Cash Flows

	2003	2002
	£	£
Returns on investments and servicing of finance		
Interest received	22,212	73,595
Interest paid	(18,684)	(35,966)
Dividends received from associated undertaking	21,600	72,000
	25,128	109,629
Capital expenditure		•
Payments to acquire intangible assets	(127,710)	(10,433)
Payments to acquire tangible assets	(613,379)	(218,164)
Receipts from sales of tangible assets	625	-
	( <del>740,464</del> )	(228,597)
Acquisitions and disposals		
Payments on acquisition of group interests	(8,333)	
Financing		
New short term bank loan	316,456	
	<del></del>	

# Notes to the Financial Statements for the year ended 30 September 2003

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# 22. Analysis of changes in net funds

	Opening balance	Cash flows	Other changes	Closing balance	
	£	£	£	£	
Cash at bank and in hand	1,966,621	(954,375)		1,012,246	
Debt due within one year Finance leases	-	(316,456)	- (14,481)	(316,456)	
	-	(316,456)	(14,481)	(330,937)	
Net funds	1,966,621	(1,270,831)	(14,481)	681,309	