

# Triggerdown Limited

## FINANCIAL STATEMENTS

for the year ended

31 December 2012

WEDNESDAY



\*A2ADD0QA\*

A35

12/06/2013

#7

COMPANIES HOUSE

# Triggerdown Limited

## OFFICERS AND PROFESSIONAL ADVISERS

---

### DIRECTORS

M Barker  
V Woods

### SECRETARY

C Barker

### REGISTERED OFFICE

Denton Holme Sawmills  
Denton Street  
Carlisle  
Cumbria  
CA2 5EQ

### AUDITOR

Baker Tilly UK Audit LLP  
Chartered Accountants  
2 Whitehall Quay  
Leeds  
LS1 4HG

### BANKERS

National Westminster Bank plc  
PO Box 666  
Ashton House  
Waterloo Street  
Bolton  
BL1 8FH

# Triggerdown Limited

## DIRECTORS' REPORT

---

The directors submit their report and financial statements of Triggerdown Limited for the year ended 31 December 2012

### PRINCIPAL ACTIVITY

The principal activity of the group during the year was that of timber merchants and kitchen furniture suppliers

### REVIEW OF THE BUSINESS

The group's balance sheet as detailed on page 7 shows a satisfactory position with shareholders' funds amounting to £826,729

The group supplies timber, kitchen and joinery products, to both trade and retail customers, from its four branches in Carlisle, Dumfries, Kilmarnock and the new branch in Stranraer which opened September 2012 and is trading successfully. The group also has a property for redevelopment.

The directors are pleased to report another profitable year of trading for the group in an economy which continues to be difficult and consumer spending continues to be restrictive.

Cash resources have been managed carefully during the period with the group continuing to trade well within its banking facility.

The directors believe that the group is well positioned to take advantage of the opportunities as they are presented as the economy slowly improves.

The directors consider their key performance indicators to be the following

Turnover	-	increased by 7%
Gross margin	-	a margin of 31% was achieved

### RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £101,516 (2011 - profit £41,053). Particulars of dividends paid are detailed in note 10 to the financial statements.

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The directors believe they have addressed all the major risks faced by the business. Long term supply agreements are in place with key suppliers.

The directors continue to monitor and anticipate changes in the marketplace and embrace new products and technologies to ensure the group remains a market leader.

A new branch was opening in Stranraer in the third quarter of 2012 following evaluation of the area. This branch has traded very successfully in 2012 and continues to do so in 2013.

New build housing is showing recovery, albeit remaining slow and customers are continuing to upgrade their existing properties thus enabling the group to embrace all opportunities in the market.

Trade debt continues to be closely monitored to keep bad debt risk to a minimum in the current economic climate.

A Credit Insurance policy is in place. Overhead costs are closely monitored and cashflow tightly controlled.

---

# Triggerdown Limited

## DIRECTORS' REPORT

---

### DIRECTORS

The directors who served the company during the year were as follows

M Barker  
V Woods

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditor is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

By order of the board

A handwritten signature in black ink, appearing to be 'M Barker', written over a horizontal line.

M Barker  
Director

5 June 2013

# Triggerdown Limited

## DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

---

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period.

In preparing those financial statements, the directors are required to

- a select suitable accounting policies and then apply them consistently,
- b make judgements and accounting estimates that are reasonable and prudent,
- c prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRIGGERDOWN LIMITED

We have audited the group and parent company financial statements ("the financial statements") on pages 6 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## **Respective responsibilities of directors and auditor**

As more fully explained in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the APB's website at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm).

## **Opinion on the financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

*Baker Tilly UK Audit LLP*

KEITH HILLAM (Senior Statutory Auditor)

For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor

Chartered Accountants

2 Whitehall Quay

Leeds

LS1 4HG

Date 6 JUNE 2013

**Triggerdown Limited**  
**GROUP PROFIT AND LOSS ACCOUNT**  
for the year ended 31 December 2012

	<i>Notes</i>	2012 £	2011 £
GROUP TURNOVER	2	8,495,180	7,917,394
Cost of sales		(5,877,464)	(5,410,759)
Gross profit		2,617,716	2,506,635
Administrative expenses		(2,458,800)	(2,446,583)
Other operating income	3	25	—
OPERATING PROFIT	4	158,941	60,052
Interest receivable		—	100
		158,941	60,152
Interest payable and similar charges	7	(20,596)	(4,434)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		138,345	55,718
Taxation	8	(36,829)	(14,665)
PROFIT FOR THE FINANCIAL YEAR	22	101,516	41,053

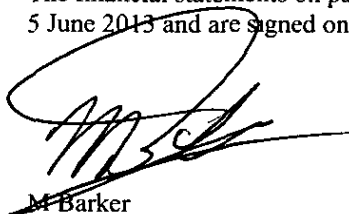
The profit for the year arises from the group's continuing operations. No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account.

The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own profit and loss account.

**Triggerdown Limited**  
**GROUP BALANCE SHEET**  
**31 December 2012**

	<i>Notes</i>	2012 £	2011 £
<b>FIXED ASSETS</b>			
Tangible assets	11	<u>566,845</u>	<u>259,800</u>
<b>CURRENT ASSETS</b>			
Stocks	13	1,049,611	1,097,011
Debtors	14	1,433,253	1,420,186
Cash at bank and in hand		<u>214,702</u>	<u>142,519</u>
		2,697,566	2,659,716
<b>CREDITORS</b>			
Amounts falling due within one year	15	<u>(2,095,395)</u>	<u>(1,896,030)</u>
<b>NET CURRENT ASSETS</b>		<u>602,171</u>	<u>763,686</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>1,169,016</u>	<u>1,023,486</u>
<b>CREDITORS</b>			
Amounts falling due after more than one year	16	(311,982)	(186,437)
<b>PROVISIONS FOR LIABILITIES</b>	19	<u>(30,305)</u>	<u>(21,836)</u>
		<u>826,729</u>	<u>815,213</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	21	50,000	50,000
Profit and loss account	22	<u>776,729</u>	<u>765,213</u>
<b>SHAREHOLDERS' FUNDS</b>	23	<u>826,729</u>	<u>815,213</u>

The financial statements on pages 6 to 20 were approved by the board of directors and authorised for issue on 5 June 2013 and are signed on their behalf by



M Barker  
 Director



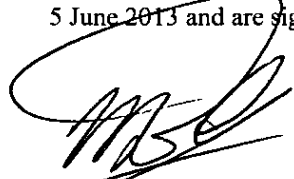
## Triggerdown Limited

## BALANCE SHEET

31 December 2012

	<i>Notes</i>	2012 £	2011 £
<b>FIXED ASSETS</b>			
Investments	12	<u>50,000</u>	<u>50,000</u>
<b>CURRENT ASSETS</b>			
Debtors	14	<u>—</u>	<u>5,000</u>
<b>TOTAL ASSETS</b>		<u>50,000</u>	<u>55,000</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	21	50,000	50,000
Profit and loss account	22	<u>—</u>	<u>5,000</u>
<b>SHAREHOLDERS' FUNDS</b>		<u>50,000</u>	<u>55,000</u>

The financial statements on pages 6 to 20 were approved by the board of directors and authorised for issue on 5 June 2013 and are signed on their behalf by



M. Barker  
Director

# Triggerdown Limited

## GROUP CASH FLOW CASH FLOW STATEMENT

for the year ended 31 December 2012

	<i>Notes</i>	2012 £	2011 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	24 a	452,107	376,846
Returns on investments and servicing of finance	24 b	(20,596)	(4,334)
Taxation		(96,357)	(44,854)
Capital expenditure and financial investment	24 b	(402,373)	(39,416)
Equity dividends paid		(90,000)	(450,000)
CASH OUTFLOW BEFORE FINANCING		<u>(157,219)</u>	<u>(161,758)</u>
Financing	24 b	229,402	8,496
INCREASE/(DECREASE) IN CASH IN THE PERIOD		<u>72,183</u>	<u>(153,262)</u>
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT			
		2012 £	2011 £
Increase/(decrease) in cash in the period		72,183	(153,262)
Net cashflow from bank loans		(178,010)	4,692
Net cash inflow from factoring		(60,091)	—
Net cashflow in respect of hire purchase		8,699	(13,188)
CHANGE IN NET DEBT RESULTING FROM CASH FLOWS	24 c	<u>(157,219)</u>	<u>(161,758)</u>
New finance leases		(6,929)	—
MOVEMENT IN NET DEBT IN THE YEAR		<u>(164,148)</u>	<u>(161,758)</u>
Net debt at the beginning of the year	24 c	<u>(450,793)</u>	<u>(289,035)</u>
Net debt at the end of the year	24 c	<u>(614,941)</u>	<u>(450,793)</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

---

### 1 ACCOUNTING POLICIES

#### BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention

#### GOING CONCERN

The group continued to trade profitably in 2012 and continues to operate well within its banking facilities which were renewed in March 2013

Having carried out a detailed review of the company's resources and the challenges presented by the current economic climate, the directors are satisfied that the company has sufficient cash flows to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements. Accordingly the accounts have been prepared on a going concern basis

#### BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the company and its subsidiary undertaking. These are adjusted, where appropriate, to conform to group accounting policies

Andersons (Denton Holme) Limited became a wholly-owned subsidiary of Triggerdown Limited in January 2011 by way of a group reconstruction. The consolidated financial statements are presented on the merger accounting basis and reflect the results of the subsidiary undertaking as if it had always been so owned. Accordingly, the whole of the results, assets, liabilities and shareholders' funds of the merged companies are consolidated, regardless of the actual merger date

As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006

#### TURNOVER

Turnover is recognised at the fair value of the consideration received or receivable for sale of goods and services in the ordinary nature of the business, exclusive of Value Added Tax

#### FIXED ASSETS

All fixed assets are initially recorded at cost

#### DEPRECIATION

Depreciation is calculated so as to write off the cost of a tangible fixed asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property	-	over the period of the lease
Plant & Machinery	-	4% - 10% straight line
Fixtures & Fittings	-	10% - 25% straight line
Motor Vehicles	-	25% - 33% straight line

#### STOCKS

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2012

---

### 1 ACCOUNTING POLICIES *(continued)*

#### HIRE PURCHASE AGREEMENTS

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### OPERATING LEASE AGREEMENTS

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### PENSION COSTS

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### DEFERRED TAXATION

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

#### FINANCIAL INSTRUMENTS

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

### 2 TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the group.

An analysis of turnover is given below.

	2012	2011
	£	£
United Kingdom	<u>8,495,180</u>	<u>7,917,394</u>

### 3 OTHER OPERATING INCOME

	2012	2011
	£	£
Other operating income	<u>25</u>	<u>—</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2012

### 4 OPERATING PROFIT

Operating profit is stated after charging/(crediting)

	2012	2011
	£	£
Depreciation of owned fixed assets	98,828	134,457
Depreciation of assets held under hire purchase agreements	13,273	6,053
Profit on disposal of fixed assets	(9,844)	(18,671)
Auditor's remuneration		
- as auditor	12,250	11,000
Operating lease costs		
- Other	291,235	293,542

### 5 PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year was

	2012	2011
	No	No
Number of production staff	40	40
Number of administrative staff	15	12
Number of management staff	2	2
	<u>57</u>	<u>54</u>

The aggregate payroll costs of the above were

	2012	2011
	£	£
Wages and salaries	1,135,403	1,246,877
Social security costs	116,553	141,077
Other pension costs	31,349	30,892
	<u>1,283,305</u>	<u>1,418,846</u>

### 6 DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services was

	2012	2011
	£	£
Remuneration receivable	69,750	210,478
Value of company pension contributions to money purchase schemes	22,568	22,311
	<u>92,318</u>	<u>232,789</u>

Remuneration of highest paid director

	2012	2011
	£	£
Total remuneration (excluding pension contributions)	60,750	137,763
Value of company pension contributions to money purchase schemes	11,284	10,900
	<u>72,034</u>	<u>148,663</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2012

---

### 6 DIRECTORS' REMUNERATION *(continued)*

The number of directors who accrued benefits under company pension schemes was as follows

	2012	2011
	No	No
Money purchase schemes	<u>2</u>	<u>2</u>

### 7 INTEREST PAYABLE AND SIMILAR CHARGES

	2012	2011
	£	£
On bank loans and overdrafts	15,483	1,169
On finance leases	2,562	2,934
On other loans	<u>2,551</u>	<u>331</u>
	<u>20,596</u>	<u>4,434</u>

### 8 TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

	2012	2011
	£	£
Current tax		
In respect of the year		
UK Corporation tax based on the results for the year at 24.5% (2011 - 20%)	28,200	10,000
Under/(over) provision in prior year	<u>160</u>	<u>(571)</u>
Total current tax	28,360	9,429
Deferred tax		
Origination and reversal of timing differences	<u>8,469</u>	<u>5,236</u>
Tax on profit on ordinary activities	<u>36,829</u>	<u>14,665</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

---

### 8 TAXATION ON ORDINARY ACTIVITIES *(continued)*

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 24.5% (2011 - 20%), as explained below

	2012 £	2011 £
Profit on ordinary activities before taxation	<u>138,345</u>	<u>55,718</u>
Profit on ordinary activities by rate of tax	33,895	11,144
Effects of		
Expenses not deductible for tax purposes	3,585	1,520
Capital allowances for period in excess of depreciation	(5,531)	(2,824)
Other differences	339	160
Under/ (over) provision in prior years	160	(571)
Marginal relief	(4,088)	-
Total current tax (note 8(a))	<u>28,360</u>	<u>9,429</u>

### 9 PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the financial statements of the parent company was £85,000 (2011 - £455,000)

### 10 DIVIDENDS

#### Equity dividends

	2012 £	2011 £
Dividends on equity shares of £1.80 (2011 - £9.00) per share	<u>90,000</u>	<u>450,000</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

### 11 TANGIBLE FIXED ASSETS

Group	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Total £
Cost					
At 1 January 2012	18,341	207,032	722,069	366,533	1,313,975
Additions	163,953	8,700	200,682	67,103	440,438
Disposals	—	—	(60,130)	(21,895)	(82,025)
At 31 December 2012	<u>182,294</u>	<u>215,732</u>	<u>862,621</u>	<u>411,741</u>	<u>1,672,388</u>
Depreciation					
At 1 January 2012	14,348	187,953	533,582	318,292	1,054,175
Charge for the year	5,914	9,245	69,213	27,729	112,101
On disposals	—	—	(42,516)	(18,217)	(60,733)
At 31 December 2012	<u>20,262</u>	<u>197,198</u>	<u>560,279</u>	<u>327,804</u>	<u>1,105,543</u>
Net book value					
At 31 December 2012	<u>162,032</u>	<u>18,534</u>	<u>302,342</u>	<u>83,937</u>	<u>566,845</u>
At 31 December 2011	<u>3,993</u>	<u>19,079</u>	<u>188,487</u>	<u>48,241</u>	<u>259,800</u>

#### Hire purchase agreements

Included within the net book value of £566,845 is £43,360 (2011 - £45,608) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £13,273 (2011 - £6,053).

### 12 INVESTMENTS

Company	Group companies £
Cost	
At 1 January 2012 and 31 December 2012	<u>50,000</u>
Net book value	
At 31 December 2012 and 31 December 2011	<u>50,000</u>

Country of incorporation	Holding	Proportion of voting rights and shares held	Nature of business
-----------------------------	---------	--	--------------------

#### SUBSIDIARY UNDERTAKINGS

##### All held by the company

Andersons (Denton Holme) Limited	England & Wales	Ordinary shares	100%	Timber merchants & kitchen furniture suppliers
-------------------------------------	-----------------	-----------------	------	---



# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

### 13 STOCKS

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Finished goods	769,611	787,933	—	—
Development property	280,000	309,078	—	—
	<u>1,049,611</u>	<u>1,097,011</u>	<u>—</u>	<u>—</u>

The directors have made a provision against the value of the development property to write it down to its estimated realisable value

### 14 DEBTORS

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Trade debtors	515,653	466,688	—	—
Amounts owed by group undertakings	—	—	—	5,000
Amounts owed by related undertakings	745,680	704,378	—	—
Other debtors	5,654	101,642	—	—
Director's loan account	42,160	41,093	—	—
Prepayments and accrued income	124,106	106,385	—	—
	<u>1,433,253</u>	<u>1,420,186</u>	<u>—</u>	<u>5,000</u>

During the year ended 31 December 2012 the group loaned monies to M Barker, a director, on an interest free basis. The balance as at 31 December 2012 was £42,160 (2011 - £41,093) and the maximum balance outstanding during the year was £42,160 (2011 - £365,266)

### 15 CREDITORS amounts falling due within one year

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Bank loans	98,692	50,308	—	—
Trade creditors	1,087,034	914,645	—	—
Obligations under hire purchase agreements	19,418	17,107	—	—
Directors' loan accounts	23,026	29,026	—	—
Corporation tax	29,432	97,429	—	—
Other taxation and social security	184,733	191,929	—	—
Other creditors	116,066	144,321	—	—
Factoring account	399,551	339,460	—	—
Accruals and deferred income	137,443	111,805	—	—
	<u>2,095,395</u>	<u>1,896,030</u>	<u>—</u>	<u>—</u>

The bank loan is an interest only loan on which interest is being incurred at 1.5% above the bank's base rate

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

### 15 CREDITORS amounts falling due within one year *(continued)*

The following liabilities disclosed under creditors falling due within one year are secured by the company

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Bank loans	98,692	50,308	—	—
Factoring account	399,551	339,460	—	—
Obligations under hire purchase agreements	19,418	17,107	—	—
	<u>517,661</u>	<u>406,875</u>	<u>—</u>	<u>—</u>

### 16 CREDITORS amounts falling due after more than one year

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Bank loans	294,626	165,000	—	—
Obligations under hire purchase agreements	17,356	21,437	—	—
	<u>311,982</u>	<u>186,437</u>	<u>—</u>	<u>—</u>

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Bank loans	294,626	165,000	—	—
Obligations under hire purchase agreements	17,356	21,437	—	—
	<u>311,982</u>	<u>186,437</u>	<u>—</u>	<u>—</u>

### 17 CREDITORS - CAPITAL INSTRUMENTS

Creditors include finance capital which is due for repayment as follows

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Amounts repayable				
In one year or less or on demand	98,692	50,308	—	—
In more than one year but not more than two years	98,692	44,000	—	—
In more than two years but not more than five years	195,934	121,000	—	—
	<u>393,318</u>	<u>215,308</u>	<u>—</u>	<u>—</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2012

### 18 COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows

	2012	Group 2011	2012	Company 2011
	£	£	£	£
Amounts payable within 1 year	19,418	17,107	-	-
Amounts payable between 2 to 5 years	17,356	21,437	-	-
	<u>36,774</u>	<u>38,544</u>	<u>-</u>	<u>-</u>

### 19 DEFERRED TAXATION

The movement in the deferred taxation provision during the year was

	Group 2012	2011	Company 2012	2011
	£	£	£	£
Provision brought forward	21,836	16,600	-	-
Increase in provision	8,469	5,236	-	-
Provision carried forward	<u>30,305</u>	<u>21,836</u>	<u>-</u>	<u>-</u>

The group's provision for deferred taxation consists of the tax effect of timing differences in respect of

Group	2012 Provided £	Unprovided £	2011 Provided £	Unprovided £
Excess of taxation allowances over depreciation on fixed assets	<u>30,305</u>	<u>-</u>	<u>21,836</u>	<u>-</u>

### 20 RELATED PARTY TRANSACTIONS

The group is controlled by M Barker by virtue of his majority shareholding

The group is related to Reverseword Limited, a company which is controlled by M Barker. During the year the group paid rent of £119,600 (2011 - £111,601) to Reverseword Limited on normal commercial terms. At the year end there was a debt due to the group from Reverseword Limited of £644,660 (2011 - £555,458).

The group is also related to Pacific Imports Limited, a company which is controlled by M Barker. During the year the group settled expenses on behalf of Pacific Imports Limited totalling £2,100 (2011 - £8,210). At the year end there was a debt due to the group from Pacific Imports Limited of £152,020 (2011 - £199,920). A provision of £51,000 (2011 - £51,000) has been made against this debt.

During the year M Barker received a dividend of £90,000 from the company. V Woods waived his right to a dividend.

### 21 SHARE CAPITAL

	2012 £	2011 £
Allotted, called up and fully paid 50,000 Ordinary shares of £1 each	<u>50,000</u>	<u>50,000</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2012

### 22 RESERVES

Group	Profit and loss account £
Balance brought forward	765,213
Profit for the year	101,516
Equity dividends	(90,000)
Balance carried forward	<u>776,729</u>
Company	Profit and loss account £
Balance brought forward	5,000
Profit for the year	85,000
Equity dividends	(90,000)
Balance carried forward	<u>—</u>

### 23 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2012 £	2011 £
Profit for the financial year	101,516	41,053
Equity dividends	(90,000)	(450,000)
Net addition/(reduction) to shareholders' funds	<u>11,516</u>	<u>(408,947)</u>
Opening shareholders' funds	815,213	1,224,160
Closing shareholders' funds	<u>826,729</u>	<u>815,213</u>

### 24 CASH FLOWS

#### a Reconciliation of operating profit to net cash inflow from operating activities

	2012 £	2011 £
Operating profit	158,941	60,052
Depreciation	112,101	140,510
Profit on disposal of fixed assets	(9,844)	(18,671)
Decrease/(increase) in stocks	47,400	(78,034)
(Increase)/decrease in debtors	(13,067)	584,017
Increase/(decrease) in creditors	156,576	(311,028)
Net cash inflow from operating activities	<u>452,107</u>	<u>376,846</u>

#### b Analysis of cash flows for headings netted in the cash flow

##### Returns on investment and servicing of finance

	2012 £	2011 £
Interest received	—	100
Interest paid	(18,034)	(1,500)
Interest element of hire purchase	(2,562)	(2,934)
Net cash outflow from returns on investments and servicing of finance	<u>(20,596)</u>	<u>(4,334)</u>

# Triggerdown Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2012

### 24 CASH FLOWS (continued)

#### Capital expenditure

	2012	2011
	£	£
Payments to acquire tangible fixed assets	(433,509)	(76,748)
Receipts from sale of fixed assets	31,136	37,332
Net cash outflow from capital expenditure	<u>(402,373)</u>	<u>(39,416)</u>

#### Financing

	2012	2011
	£	£
Increase in/(repayment of) bank loans	178,010	(4,692)
Net inflow from factoring	60,091	–
Capital element of hire purchase	(8,699)	13,188
Net cash inflow from financing	<u>229,402</u>	<u>8,496</u>

### c Analysis of net debt

	At 1 Jan 2012 £	Cash flows £	Other changes £	At 31 Dec 2012 £
Cash in hand and at bank	<u>142,519</u>	<u>72,183</u>	<u>–</u>	<u>214,702</u>
Debt due within 1 year	(389,768)	(238,101)	129,626	(498,243)
Debt due after 1 year	(165,000)	–	(129,626)	(294,626)
Hire purchase agreements	<u>(38,544)</u>	<u>8,699</u>	<u>(6,929)</u>	<u>(36,774)</u>
	<u>(593,312)</u>	<u>(229,402)</u>	<u>(6,929)</u>	<u>(829,643)</u>
Total	<u>(450,793)</u>	<u>(157,219)</u>	<u>(6,929)</u>	<u>(614,941)</u>