# UAV ENGINES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

TUESDAY

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#### **COMPANY INFORMATION**

Directors I Dvir

J Gaspar

S Sarid

Secretary C J Biddulph

Company number 2691211

Registered office Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Auditors Edwards

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

Business address Lynn Lane

Shenstone Lichfield Staffordshire WS14 0DT

Bankers HSBC plc

49 Market Street

Lichfield Staffordshire WS13 6LB

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2008

The directors present their report and financial statements for the year ended 31 December 2008.

#### Principal activities and review of the business

The principal activity of the company continued to be that of the design, manufacture and sale of high performance rotary engines for unmanned air vehicles.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

The market for high performance rotary engines for unmanned air vehicles, is driven by the level of conflict in the world. UAV offers a unique product that controls a large percentage of sales within the unmanned air vehicles market. If all conflict in the world were to cease, the directors' are of the opinion that the company would still be able to operate profitably, via the sale of spare parts to maintain engines sold previously.

Export sales are subject to regulation from the Department of Trade and Industry, this is an area that could provide uncertainty, although no major problems have been encountered in the recent past.

Gross profit margin (gross profit as a percentage of turnover) for 2008 is 33.91% (2007: 39.84%). This is in line with the levels of gross profit achieved by the company in recent years. The margin is expected to remain stable in the coming year. Source data is taken from the audited financial statements.

Annualised sales growth (the annual increase in revenue as a percentage of revenue from the prior year) for 2008 is 0.44% (2007: 75,01%). Sales have continued to grow due to the continuing conflicts in the Middle East and around the World. Source data is taken from the audited financial statements.

#### Results and dividends

The results for the year are set out on page 5.

An interim ordinary dividend was paid amounting to £4,500,000. The directors do not recommend payment of a final dividend.

#### Research and development

The company continues to commit significant resource and time to the development of new engines and product enhancements that reinforce the competitive edge of the company's range of engines.

#### Financial risk management objectives and policies

The company finances its operations through retained profits and the use of local currency operational bank accounts, where necessary.

The directors' objectives are to retain sufficient liquid funds to enable the company to meet its day to day obligations as they fall due and to maximise returns on funds. They also seek to minimise the company's exposure to any foreign exchange movements by carefully managing the timing of remitting funds to the United Kingdom.

The company's funds are held primarily in short term deposit accounts. The directors believe that this gives them the flexibility to release cash resources at short notice and also allows them to take advantage of changing conditions in the finance markets as they arise.

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2008

#### **Directors**

The following directors have held office since 1 January 2008:

I Dvir

J Gaspar

S Sarid

#### **Auditors**

In accordance with the company's articles, a resolution proposing that Edwards be reappointed as auditors of the company will be put at a General Meeting.

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

l Dvir

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Director

9 February 2009

#### **INDEPENDENT AUDITORS' REPORT**

#### TO THE SHAREHOLDERS OF UAV ENGINES LIMITED

We have audited the financial statements of UAV Engines Limited for the year ended 31 December 2008 set out on pages 5 to 16. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF UAV ENGINES LIMITED

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

**Edwards** 

9 February 2009

Chartered Accountants
Registered Auditor

Harmony House 34 High Street Aldridge West Midlands WS9 8LZ

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

	Notes	2008 £	2007 £
Turnover	2	12,686,663	12,631,157
Cost of sales		(8,382,642)	(7,624,417)
Gross profit		4,304,021	5,006,740
Administrative expenses		(1,343,904)	(1,223,109)
Operating profit	3	2,960,117	3,783,631
Other interest receivable and similar			
income	4	251,247	211,079
Interest payable and similar charges	5	(16,132)	
Profit on ordinary activities before		<del></del>	<del> u</del>
taxation		3,195,232	3,994,710
Tax on profit on ordinary activities	6	(952,673)	(1,223,175)
Profit for the year	15	2,242,559	2,771,535
		<del></del>	

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

#### **BALANCE SHEET**

#### AS AT 31 DECEMBER 2008

		20	108	20	107
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		553,712		507,013
Current assets					
Stocks	9	1,945,434		1,086,081	
Debtors	10	3,774,478		6,802,488	
Cash at bank and in hand		587,269		840,960	
		6,307,181		8,729,529	
Creditors: amounts falling due within					
one year	11	(2,060,315)		(2,178,523)	
Net current assets			4,246,866		6,551,006
Total assets less current liabilities			4,800,578		7,058,019
			•		
			4,800,578		7,058,019
			<del></del>		4-3-1-1-1
Capital and reserves					
Called up share capital	14		312,500		312,500
Profit and loss account	15		4,488,078		6,745,519
Shareholders' funds	16		4,800,578		7,058,019

Approved by the Board and authorised for issue on 9 February 2009

Dvir

Director

S Sarid Director

#### **CASH FLOW STATEMENT**

#### FOR THE YEAR ENDED 31 DECEMBER 2008

	£	2008 £	£	2007 £
Net cash inflow from operating activities		5,459,910		1,299,054
Returns on investments and servicing of finance				
Interest received	251,247		211,079	
Interest paid	(16,132)		-	
Net cash inflow for returns on investments				
and servicing of finance		235,115		211,079
Taxatlon		(1,091,356)		(782,704)
Capital expenditure				
Payments to acquire tangible assets	(357,390)		(354,420)	
Receipts from sales of tangible assets	30		-	
Net cash outflow for capital expenditure		(357,360)		(354,420)
Equity dividends paid		(4,500,000)		
Net cash (outflow)/inflow before management of liquid resources and financing		(253,691)		373,009
(Decrease)/increase in cash in the year		(253,691)		373,009

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2008

1	Reconciliation of operating profit to net c	2008	2007		
				£	£
	Operating profit			2,960,117	3,783,631
	Depreciation of tangible assets			310,691	151,281
	Profit on disposal of tangible assets			(30)	_
	(Increase)/decrease in stocks			(859,353)	275,315
	Decrease/(increase) in debtors			3,052,010	(3,470,907)
	(Decrease)/Increase in creditors within one y	year ear		(3,525)	559,734
	Net cash inflow from operating activities			5,459,910	1,299,054
2	Analysis of net funds	1 January 2008	Cash flow	Other non-	31 December
_	/ alaryolo of flor tailed	,		cash changes	2008
		£	£	£	£
	Net cash:	_	_	_	
	Cash at bank and in hand	840,960	(253,691)		587,269
			<del></del>		
	Net funds	840,960	(253,691)	-	587,269
			======		
3	Reconciliation of net cash flow to movem	ent in net funde		2008	2007
J	Reconcination of flet cash now to movem	ient in het lands		£	£
				Z.	£
	(Decrease)/Increase in cash in the year			(253,691)	373,009
	Mayamont in not funda in the year			(252 601)	373,009
	Movement in net funds in the year			(253,691) 840,960	467,951
	Opening net funds			040,500	407,831 ————
	Closing net funds			587,269	840,960
	Property and the same			=======================================	=====

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer equipment 33.3% Straight line
Plant and machinery 10-20% Straight line
Fixtures, fittings & equipment 10-20% Straight line
Motor vehicles 20% Straight line

#### 1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.7 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

#### 1.8 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with Financial Reporting Standard 17.

#### 1.9 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1 Accounting policies

(continued)

#### 1.11 Warranty provision

Provision is made for the estimated future cost of carrying out warranty work on engines previously sold and still under warranty.

#### 2 Turnover

3

Turnover is attributable to the principal activity of the company.

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	Geographical market		
		Turno	
		2008	2007
		£	£
	United Kingdom	205,929	270,355
	United States of America	11,083,919	11,190,569
	Europe	1,102,441	776,522
	Rest of the World	294,374	393,711
		12,686,663	12,631,157
3	Operating profit	2008	2007
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	310,691	151,281
	Research and development	231,229	212,043
	Operating lease rentals	77,087	54,593
	Auditors' remuneration (including expenses and benefits in kind)	8,450	11,100
	and after crediting:		
	Profit on disposal of tangible assets	(30)	-
	Profit on foreign exchange transactions	(11,343)	(245)
	Investment Income	2008	2007
		£	£
	Bank interest	46,893	52,839
	Other interest	204,354	158,240
		251,247	211,079

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

5	Interest payable	2008 £	2007 £
	On overdue tax	16,132	-
6	Taxation	2008 £	2007 £
	Domestic current year tax	£	T.
	U.K. corporation tax	976,673	1,231,356
	Current tax charge	976,673	1,231,356
	Deferred tax		
	Deferred tax charge/credit current year	(24,000)	(8,181)
		952,673	1,223,175
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	3,195,232	3,994,710
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 28.50% (2007 - 30.00%)	910,641	1,198,413
		<u></u>	
	Effects of: Non deductible expenses	36,628	28,198
	Depreciation add back	88,547	45,384
	Capital allowances	(59,049)	(40,639)
	Other tax adjustments	<u> </u>	-
		66,032	32,943
	Current tax charge	976,673	1,231,356
7	Dividends	2008 £	2007 £
		T.	τ.
	Ordinary interim paid	4,500,000	-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

8	Tangible fixed assets					
	-	Computer equipment	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 January 2008	212,355	557,918	473,270	10,499	1,254,042
	Additions	15,964	67,590	273,836	-	357,390
	Disposals	-	-		(10,499)	(10,499)
	At 31 December 2008	228,319	625,508	747,106	-	1,600,933
	Depreciation					
	At 1 January 2008	117,141	399,382	221,231	9,275	747,029
	On disposals	-	-	-	(10,499)	(10,499)
	Charge for the year	49,279	23,772	236,416	1,224	310,691
	At 31 December 2008	166,420	423,154	457,647		1,047,221
	Net book value					
	At 31 December 2008	61,899	202,354	289,459		553,712
	At 31 December 2007	95,214	158,536	252,039	1,224	507,013
9	Stocks and work in progress				2008 £	2007 £
	Raw materials and consumables				1,650,444	991,721
	Work in progress				294,990	94,360
		·			1,945,434	1,086,081

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

10	Debtors	2008	2007
		£	£
	Trade debtors	2,389,121	2,666,855
	Amounts owed by parent and fellow subsidiary undertakings	837,946	3,765,672
	Other debtors	301,442	231,766
	Prepayments and accrued income	155,969	72,195
	Deferred tax asset (see note 12)	90,000	66,000
	, , ,		<del></del>
		3,774,478	6,802,488

The deferred tax asset relates to the excess of depreciation charged in the accounts, over the tax allowances claimed for corporation tax. These will be recoverable in the foreseeable future.

In addition the company has a policy for the warranty of its products sold, which is not allowable for corporation tax. As the true cost becomes known the tax relief will be recoverable.

11	Creditors: amounts falling due within one year	2008	2007
	•	£	£
	Trade creditors	979,864	1,128,375
	Corporation tax	516,673	631,356
	Other taxes and social security costs	39,615	39,198
	Other creditors	50,533	46,829
	Accruals and deferred income	473,630	332,765
		2,060,315	2,178,523

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

12	Provisions for liabilities and charges		
	The deferred tax asset (included in debtors, note 10) is made up as		
	follows:	2008	
		2008 £	
	Balance at 1 January 2008	(66,000)	
	Profit and loss account	(24,000)	
	Balance at 31 December 2008	(90,000)	
		2008 £	2007 £
	Decelerated capital allowances	(30,000)	(14,000)
	Other timing differences	(60,000)	(52,000)
		(90,000)	(66,000)
13	Pension and other post-retirement benefit commitments		
	Defined contribution		
		2008 £	2007 £
	Contributions payable by the company for the year	19,922	26,985
14	Share capital	2008 £	2007 £
	Authorised 312,500 Ordinary shares of £1 each	312,500	312,500
	Allotted, called up and fully paid		
	312,500 Ordinary shares of £1 each	312,500	312,500

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

15	Statement of movements on profit and loss account		
	·		Profit and loss account £
	Balance at 1 January 2008 Profit for the year Dividends paid		6,745,519 2,242,559 (4,500,000)
	Balance at 31 December 2008		4,488,078
16	Reconciliation of movements in shareholders' funds	2008 £	2007 £
	Profit for the financial year Dividends	2,242,559 (4,500,000)	2,771,535
	Net (depletion in)/addition to shareholders' funds Opening shareholders' funds	(2,257,441) 7,058,019	2,771,535 4,286,484
	Closing shareholders' funds	4,800,578	7,058,019

#### 17 Financial commitments

At 31 December 2008 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2009:

	Land and b	Land and buildings	
	2008	2007	
	£	£	
Operating leases which expire:			
Between two and five years	70,116	70,116	

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2008

#### 18 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

	2008	2007
	Number	Number
Administration	6	6
Manufacturing	35	30
	41	36
Employment costs	2008	2007
	£	£
Wages and salaries	1,208,898	1,055,211
Social security costs	126,080	111,824
Other pension costs	19,922	26,985
	1,354,900	1,194,020

#### 19 Control

The immediate parent is Silver Arrow Partnership Limited, registered in Israel. The ultimate holding company is Elbit Systems Limited, incorporated in Israel.

#### 20 Related party transactions

During the year UAV Engines Limited made sales of £346,921 (2007: £273,471) to and purchases of £785,716 (2007: £835,716) from Silver Arrow Partnership Limited, the immediate parent company. There was also interest received of £204,354 (2007: £143,839) from Silver Arrow Partnership Limited, in relation to a loan advanced to them.

At the year end there was a balance of £837,946 (2007: £3,765,672) due from Silver Arrow Partnership Limited.