

FINANCIAL STATEMENTS | 30th September 2019





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UJIA - DELIVERING OUR MISSION

UJIA is the British Jewish community's largest Israel charity. We connect British Jews – young and old, across the length and breadth of the UK and from across the religious and political spectrum – to the people of Israel through a wide variety of programmes, projects and platforms that focus on learning about, experiencing and giving to Israel.

This educational and philanthropic work in the UK is paired with significant investment in life-changing initiatives in Israel itself – primarily, though not exclusively, in the Galil region in the north of the country – that aim to strengthen social cohesion in Israel by raising the education and employment opportunities of some of Israel's most disadvantaged communities.

UJIA's work, though in two different countries, is united by a single purpose: to close the gap through education and philanthropy. We are closing the knowledge gap between British Jews and the people of Israel, and the social gap between different sectors of Israeli society through philanthropy. This is all in service of our overall Vision, "a strong British Jewry with a lifelong commitment to supporting the people of Israeli".

UJIA - DEFINING OUR IMPACT

Like any forward-thinking charitable organisation, we are keen to ensure not just that we raise and spend our donor's money responsibly, but that we make an impact – in other words, that we are bringing about tangible and measurable change in our beneficiaries' lives. Starting in 2017-18, and significantly expanding this year, we have pivoted our evaluation towards impact. The starting point for this is our Impact Model, which represents the short, medium- and long-term difference we seek to make in the lives of British Jews.

Through a variety of methodologies – from surveys, participant records, pre- and post-event interviews, externally-collected data and others – we are moving more and more towards impact being the defining concept around which our planning, budgeting, delivery and reporting are oriented. This will be evident in this report and even more so in future years, as we not only share the outputs of our work (how many people attended, how much money was raised etc) but also the outcomes (what change it made in their knowledge, attitudes and behaviour). This work has been led by our Head of Impact Evaluation, an experienced evaluation practitioner, and is expanding to now encompass most of our work in the UK and some in Israel. A clear aim for 2019-20 will be to significant increase impact evaluation of our work in Israel.

VOLUNTEERS AND STAFF

The fundraising activities of the UJIA are supported by hundreds of volunteers around the UK and Israel and the Trustees thank them for their tremendous contributions to the ongoing development of the Charity. The Trustees also wish to record their appreciation to the professional staff, without whose dedication and commitment, the results of the campaign and programme would not have been achieved.



PRINCIPAL OBJECTIVES AND ACTIVITIES OF THE UNITED JEWISH ISRAEL APPEAL

The objects of the United Jewish Israel Appeal ("UJIA") as defined in its Articles of Association are for the public benefit. Set out below is a summary of the UJIA's objects, the full text of which can be seen in the Articles of Association:

- (a) to promote such purposes which are charitable for the time being according to the laws of England & Wales, and also include (not by way of limitation):-
- (b) to do all or any of the following in Israel and the Near or Middle East:
- to relieve or assist in the relief of the needy, the old, the sick, the maimed, the wounded or those who are
 physically or mentally handicapped or incapacitated,
- ii. to protect children from cruelty and suffering,
- iii. to relieve or assist in the relief of necessitous immigrants,
- iv. to advance or propagate education, either generally or in particular subjects,
- v. to provide or maintain, in pursuance of the above, charitable institutions including synagogues, colleges, schools, kindergartens, hospitals, clinics, convalescent homes, rest homes and orphanages,
- vi. to establish and support any associations, societies, institutions or trusts which are for charitable purpose under English law,
- (c) In relation to Jewish Refugees,
- i. to relieve or assist Jewish Refugees in any part of the world,
- ii. to establish and manage schools, technical or other institutions, for training or educating Jewish refugees,
- iii. to make provision or assist in making provision for Professorships, Readerships, Scholarships, Exhibitions, Bursaries, Prizes, Salaries and grants for the benefit of Jewish refugees.

The expression "Jewish Refugees" is defined as necessitous persons who, as a result of persecution, oppression or discrimination exercised against persons of Jewish religion or race, are fugitives, refugees or emigrants from any part of the world"

The Trustees have had due regard to the Charity Commission's guidance on public benefit when considering the Charity's objectives and activities

UJIA Israel

UJIA Israel, formerly the British Olim Society Charitable Trust, is a charity registered in Israel, providing us with services such as due diligence on projects undertaken in Israel under a formal agreement. This year they have received directly substantial donations that will enable them to undertake a series of capital projects for schools and hospitals around Israel, including the Galil, which is the focus for and is co-funded by UJIA UK.

ACHIEVEMENTS AND PERFORMANCE

Financial Overview:

Total income in 2018-19 was £9.8 million compared with £9 million in 2017-18. Total expenditure increased from £9.4 million in 2017-18 to £9.7 million in 2018-19.

UJIA works with British Jews and Israelis of all ages, and we can see our work in 2018-19 through segmenting the beneficiaries by age-group. Note that the following are merely some of the highlights of our work - for full details, you can read our Annual Report, go to our website (ujia.org) or contact UJIA directly (info@ujia.org).



Primary School - Ages 4-11

In February 2019, we brought two Israeli children's authors to the UK, in a partnership with JW3's "Bookniks" festival. In addition to events at JW3, we took them to four Jewish primary schools for half a day each, engaging hundreds of young people.

UJIA's support for the Jewish Agency's "shinshinim" programme, bringing 18-year-old Israelis to volunteer across the community in the UK, is extensive, and includes financial support, strategic planning and training.

SHINSHINIM (10 in London, 2 in Manchester/Leeds)

PARTNER ORGANISATIONS

OF STAFF felt that the Shinshinim built positive relationships with pupils/participants and that they were able to engage effectively with young people

OF STAFF felt the shinshinim contributed "quite a bit" or "a great deal" to the participants' connection to Israel

UJIA and the Jewish Agency run a school partnership programme – of the twelve partnerships, nine are with primary schools. Thousands of pupils are engaged in a wide range of activities, including a parent/pupil delegation from the the Hemed School in Merom HaGalil to Brodetsky (Leeds).

In Israel, UJIA's funding for the Carmiel Children's Village impacts directly on over 200 children, who receive the safety and warm love of a family as well as a home, and therapeutic and educational activities tailored to their needs.

The Equalizer project, using football to improve educational attainment and break down inter-communal tensions, is supported by UJIA in the Galil.





71 TEAMS in the Cali



20 TOURNAMENTS diverse and entire the North

UJIA's support for Chotam (Teach First Israel) helped them train 160 new teachers, who went to work in 81 school in 35 communities around Israel, impacting 21,000 pupils. 88% of Chotam alumni continue teaching after their mandatory two year commitment.

Secondary School/KS3 - Ages 11-15

UJIA's core funding for ten Zionist youth movements - an investment of over £500,000 - allows them to engage thousands of young people in a whole range of informal educational activities across the UK. The youth movements continue to be the most important generator of inspired, values-led leadership for the Jewish community in the UK



UJIA's Ethiopian Bar/Bat Mitzvah Programme ("EBBM") ran five clubs in the UK for 70 young people, plus a full programme of activities in Kiryat Bialik in Israel for 30 Ethiopian-Israeli young people. Ten British families joined a powerful trip to Israel in July - all agreed that it had enhanced the Bar/Bat Mitzvah experience for their family.

UJIA JAMS, our provision for young people in non-Jewish schools, goes from strength to strength. Operating in London, Manchester, Leeds and Glasgow, we supported 34 schools, engaging well over 1,000 individual pupils. Over 550 sessions were delivered by a network of Jewish educators.

UJIA's educational work focused on bringing issues concerning the Arab citizens of Israel to the UK Jewish community continued and expanded, due to a generous grant from the Pears Foundation. In February 2019, we appointed an educator who identifies as a Palestinian citizen of Israel to lead this strand of the work - the first time, we believe, that this has happened in a mainstream Jewish organisation in the Diaspora.

We gave grants for Israel education activities in four secondary schools: JFS, JCoSS and Yavneh College in London; and King David High School in Manchester. Together, they have over 5,000 pupils.

Secondary School/KS4 - Ages 16-18

UJIA Israel Experience, operated by the Jewish Agency and supported by UJIA, once again delivered British Jewry's largest collective informal educational programme, Israel Tour. This three week trip to Israel, run by ten youth movements, is a rite of passage for British Jewish 16 year olds. A particular focus in the summer of 2019 was on improved welfare support for both the participants and leaders. We revamped the training offered to the leaders and increased the proportion of our training focused on these issues, as well as bringing in specialist psychologists and deploying our own staff during the summer to provide more on-the-ground support.



UJIA is a funder of Youth Futures, a programme to train and support mentors for at-risk youth across Israel. UJIA supports the programmes in Akko (144 children and young people) and Hurfeish (80 children and young people, all from the Druze community). The programme has very positive outcomes, including 97% of parents in Akko and 99% of parents in Hurfeish reporting improvement in their child's personal life.

UJIA Israel Fast Track is a high-level programme for 15 British Jewish sixth formers to become leaders in the British Jewish community. 100% of participants agreed or strongly agreed that the programme made them more aware of the challenges in modern Israeli society, and 92% agreed or strongly agreed that they want to contribute to the "Israel debate" in the British Jewish community.

UJIA also continued its funding for major educational institutions in the Galil – Kibbutz Eshbal, ORT Shlomi High

School and Darca Danciger High School. ORT Shlomi won a district-wide education award in 2018, and over the past few years, the percentage of young people who have passed the bagrut (end of high school exams) has gone from 40% to 80%.

Students - Ages 18-22

UJIA continues to support gap year programmes in Israel – in 2018/19, 79 participants went on these programmes, and UJIA provided £92,719 of financial support. We are extremely grateful too to Masa Israel Journey, who



operate the framework in Israel for all of these programmes (plus many for young adults too), provide substantial financial assistance and employ two professionals in the UK to recruit.

UJIA also launched a new programme, Onward Israel. 21 British students spent eight weeks in Israel living in shared apartments, interning at some of Israel's most dynamic companies, organisations or NGOs and experiencing Tel Aviv-Yafo, the Israeli city that never sleeps. They also attended a range of educational programmes and seminars. The feedback from this pilot year was exceptional.

As one of the largest funders of the Union of Jewish Students (UJS), we enable a wide range of Israel education and Jewish identity-building activities to take place on campuses across the UK. Over 4,000 students attended these activities in 2018/19, and we are also proud of the expansion of the Jewish Agency "Israel Fellows" programme, bringing three Israeli Shlichim (emissaries) to work with students across the UK. UJIA is the sole UK funder of this programme.

UJIA's support for Tel Hai College (18 students on scholarships), the Western Galilee College (29 students on means-tested scholarships, plus another 18 in the UJIA-funded School of Management) and the Zefat Academic College (6 medical students on scholarships) mean that we are at the heart of institutions making systemic change in the Galil, impacting not just their tens of thousands of students but also economies and communities across the North.

UJIA's grant to March of the Living UK supports subsidies for young people to go on this annual educational trip to Poland, and to march alongside 10,000 other Jews to remember the horrors of the Holocaust, honour the survivors and re-dedicate themselves to combat hatred and intolerance. The UK delegation of 350 included participants in and graduates of many of UJIA's frameworks. 93% of participants agreed/strongly agreed that March of the Living UK gave them a better understanding of the Holocaust, and 87% agreed/strongly agreed that they now want to help educate others about the Holocaust.

Young Adults – ages 23-35

UJIA continues to be the sole UK partner for Birthright Israel. This free ten-day educational trip is for students and young adults, and in 2018/19 we took 437 participants, our second-largest number ever. All Birthright participants also experience first-hand UJIA projects, to engage with British Jewry's ongoing support for the betterment of Israeli society. 81% of Birthright participants said that their visit showed them a part of Israeli society they had not seen before.

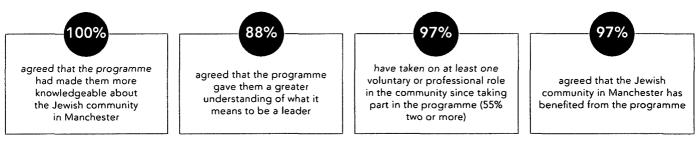
Masa Israel Journey had 315 UK participants on a wide range of programmes in Israel, ranging from Jewish study to volunteering, and from internships to teaching English in Israeli schools. Masa's new programmes continue to be launched with regularity, offering even more attractive choices.

UJIA also supported the cutting-edge Atidim organisation, whose "Cadets for Municipal and Public Service" programme aims to strengthen Israeli local government (we supported a diverse cohort of 13 Jews, 4 Muslim Arabs and one Druze). In Hatzor, we supported 97 graduates of the local AMIT-Mishcon school through scholarships if they enrolled in higher educational institutions in the Galil.

Adults - ages 35+

UJIA's lay leadership programme in Manchester completed its sixth cohort. Since 2010, it has had over 50 alumni, and we conducted a survey to see its impact. The seventh cohort will begin in January 2020.

RESULTS OF MANCHESTER LAY LEADERSHIP ALUMNI SURVEY



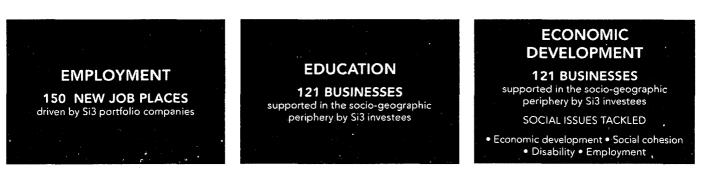
Si3 - Social Impact Investment Initiative

Si3, UJIA's Social Impact Investment Initiative, not only has enormous benefit for a growing portfolio of organisations (ten by end of 2018/19, one of whom has already repaid the loan), who in turn impact on tens of thousands of Israelis, but also acts as a portal for the engagement of British Jews. The investment committee comprises 12 midor late-career professionals from a range of backgrounds, and they are supported by an advisory committee of 25 younger professionals. They help to assess and rank the prospective investments, a process now entirely online.

The Si3 portfolio comes from a larger pool of almost 25 applications. Our investments cover a diverse range of projects, including urban regeneration in Lod and Haifa, micro-finance for Ethiopian entrepreneurs and social enterprises working with some of Israel's most vulnerable communities, including Bedouin, Haredim (strictly orthodox Jews) and children with disabilities.

UJIA's funding to Al-Sanabel, a catering social enterprise, provides significant employment to Arab women. Many of them are single mothers living below the poverty line, and Al-Sanabel gives both income and the dignity of work. A portion of the profits of the enterprise are also invested into community projects.

SOME OF THE HIGHLIGHTS OF OUR SI3 WORK IN 2018/19 INCLUDE:



UJIA's support for Merchavim centres on their programme to train Arab teachers in Israel and place them in Jewish schools. This matches supply to demand, raises teaching standards and helps to build a more tolerant, socially-cohesive Israel.

The Haredi (strictly orthodox Jewish) community in Israel is also structurally disadvantaged. The UJIA-supported Kemach initiative helps Haredim into higher education in a culturally-sensitive manner, which in turn alleviates poverty in their community. UJIA supported 60 scholarships for Haredim in the North of Israel, at 21 different colleges/universities.

UJIA continues its long-standing support for vulnerable elderly residents in Maale Yosef. We support four members of staff to look after 25 residents, providing them with the care that they require.

FUNDRAISING APPROACH AND PERFORMANCE

UJIA has invested in securing a talented and experienced fundraising team. The fundraising strategy is reviewed on a regular basis and performance is monitored regularly by the Finance Committee and Trustees. This includes our strategy for generating income from legacies, which has its own steering group comprising professionals, Trustees and other lay people.

The charity undertakes fundraising activity to its supporters via direct mail, telephone, fundraising events, sponsored events, gala dinners and email in line with the Fundraising Code of Practice set by Fundraising Regulator. We also utilise a range of social media platforms to engage our supporters, both with educational content and to highlight relevant fundraising opportunities.



We have a Data Protection Policy, which together with our Legitimate Interest & Consent Policy governs how to identify and clarify who, when and how UJIA may contact its Participants under its Legitimate Interests or via consent. Careful consideration is given to the context of the data processing intended, in order to satisfy the balancing test of not putting UJIA interests ahead of the interests of the data subject in respect of relying on Legitimate Interest and, how and when consent is achieved when relying on consent.

This Policy is acted upon in accordance with UJIA's Data Protection Policy which sets out the obligations of UJIA regarding data protection and the rights of its Participants ("data subjects") in respect of their personal data under EU Regulation 2016/679 General Data Protection Regulation ("GDPR"). In addition, our website has a Privacy Policy detailing how information collected online is used.

We have a training programme for all our fundraising staff to regularly reinforce our fundraising ethics.

Charity supporters registered on the Telephone Preference Service are only called with an appeal if they have agreed to receive such calls. Callers are thoroughly trained and updated on the charity's work and calls are regularly monitored.

We have an established complaints process. We have not received any complaints directly nor are we aware of any complaints which have been received by the ICO or Fundraising Regulator in the year.

SUBSIDIARY TRADING COMPANIES

The Charity's trading company, UJ Events Plus (formerly Design & Promotions) Ltd, donated its profit of £84,000 (2018 £138,000) by way of gift to the Charity. The company's income is mainly derived from advertising and fundraising event income and sponsorship. The movement in income for the year and thus in profits is not a significant factor in measuring the success of the Charity in raising funds.

UJIA Legacy Services Limited acts mainly in a statutory capacity in relation to legacies.

UJIA RISK STATEMENT

The Trustees have undertaken procedures that are in line with best practice for charities. They have undertaken a detailed risk management process, which outlines all the key risks of the Charity, relevant control procedures, responsibilities and future actions to be taken. Future monitoring of risk has now become embedded within the overall agreed procedures of the Charity.

The Trustees have established sub-committees. These include the Finance and General Purposes Committee whose role includes the identification of the business risks that the organisation faces.

Other risks are identified, assessed and controls established throughout the year. Key controls include:

- Formal agenda for Trustee activity
- Detailed terms of reference for sub-committees Fundraising, UK Programme, Israel Programme, and Finance and General Purposes
- Comprehensive budgeting and management accounting
- Established organisational structures
- The ongoing development of formal written policies
- Hierarchical authorisation and approval levels

The Trustees are satisfied that all the major risks to which the Charity is exposed are being reviewed and systems of internal control are being established to manage those risks. It is recognised that systems can only provide reasonable but not absolute assurance that major risks have been adequately managed.

The major risk to the UJIA is having insufficient funds to support the medium and long term objectives of its Israel and UK programmes. The mitigation strategies are set out below.

MANAGING RISK

Programme Budget and Monitoring

UJIA's grant management system enables us to monitor spending and its impact. The process is as follows: following informal discussions and shared development of ideas with UJIA staff, partner organisations are invited to apply in writing (including project narrative and financial information) for grants for specific charitable activities that are aligned with UJIA's goals. This enables us to support partners and to make strategic connections between grantees.

The professional staff work with Trustees and volunteers to develop and monitor the programme. Our Lay Leadership Committee structure works on the basis of delegated responsibility from the Trustees under which Committee recommendations are fed back to Trustees. The Lay Leadership and Trustees network provides an additional layer of accountability to the organisation's donors in the deployment of charitable funds.

Partner grants are monitored carefully for delivery in both financial and programme terms and checked for charitable activities and compliance. Payment is generally made in three instalments in January, May and October.

The programme budget has been reviewed and discussions held with beneficiaries and partners as a result of the Covid-19 pandemic. While it is impossible to provide certainty in the current situation, UJIA has taken steps to reduce its allocations to beneficiaries where appropriate. The Trustees have assumed that donations will fall substantially between March 2020 and September 2021 but that expenditure will reduce in line with this. Several educational activities will not be taking place in summer 2020, and the budget has been amended for this circumstance. In addition, the Trustees have taken steps to reduce running costs and obtain such government support as is available. Trustees expect to have to spend some of the charity's reserves in this challenging period, but because of many years of prudent financial management, they expect to have sufficient funds available to maintain a responsible level of reserves as UJIA restructures its activities and operations as a result of the pandemic.

STRUCTURE, GOVERNANCE & MANAGEMENT

CONSTITUTION

The United Jewish Israel Appeal (UJIA) is a registered Charity in England & Wales (no. 1060078) and in Scotland (SC 039181) and a Company limited by guarantee (no. 3295115) and is governed by its Memorandum and Articles of Association. The Trust was established on 16 December 1996 and started operations in January 1997. It changed its name from the Joint Jewish Charitable Trust with effect from 26 June 2000.

MEMBERSHIP

The Trustees constitute Directors of the Company for Companies Act purposes. The governing body of the Company is a Board of Directors whose members are elected by the Members of the Company. The Articles of Association enable the Board to determine membership criteria and admit new members at their discretion. Each member is entitled to vote at general meetings.

BOARD OF DIRECTORS

The Board of Directors, all of whom are Members of the Charity, is required to conduct the affairs and the general business of the Charity and meets a minimum of six times per year. Under Article 40 of its Articles of Association the Charity is required to have a minimum of three Board members, with no upper limit. Membership of the Board is currently as listed on page 14.

New members of the Board are co-opted by existing Trustees to maintain or augment the range of skills and experience appropriate to the needs and activities of the Charity and subsequently proposed for election by the Members at the next general meeting.

On appointment, new Trustees are provided with appropriate Charity Commission guides, training materials, a set of the Charity's policies, the current Strategic Plan, the latest Statutory Accounts and an outline of their duties and responsibilities. They also have access to a copy of the Articles of Association. New Trustees meet with the Chief Executive to undertake an induction process.

The Board delegates responsibility for the day-to-day management of the Charity to the Chief Executive and the Senior Management Team (SMT). The SMT reports to the Board on the performance of their respective departments against the Strategic Plan set out by the Trustees and financial and operational trends measured against the annually approved budget. Key performance indicators are in place to assist this process. The Charity is supported by a team of specialist professional advisors listed on page 14.

PAY POLICY FOR SENIOR STAFF

The Board considers that the Trustees and the Senior Leadership Team comprise the key management personnel of the charity in charge of directing and controlling, running and operating the charity on a day to day basis. All Trustees give of their time freely and no Trustee received remuneration in the year. The pay of the senior staff is reviewed annually and normally increased in accordance with earnings in similar organisations in the sector.

INVESTMENT POLICY AND PERFORMANCE

The Charity has wide powers of investment and can delegate these powers to professional investment managers entitled to carry out such business under the Financial Services and Markets Act 2000.

The Charity holds funds for investment mainly in the form of restricted funds for projects awaiting completion and due diligence checks. These funds are held in a liquid format enabling ready access. In addition, the Charity has embarked on a series of social impact investments through loan finance, details of which are shown at note 8.

UJIA GRANT MAKING POLICY

The Charity distributes funds in fulfilment of its aims as expressed in its Mission Statement. Funds are allocated towards a range of educational and welfare projects in Israel that serve the needs of all Israelis, especially those from disadvantaged communities. Funds are also allocated towards the renewal of Jewish Life in the United Kingdom, through support of a variety of innovative educational programmes and projects, particularly those oriented towards young people. All grants given are monitored closely and, when material, are subject to written reports and site visits.

CONNECTED CHARITIES

The Charity was established in order to act as a focal point for charities concerned with Jewish education in the United Kingdom and work in saving Jewish life in Israel and the Near & Middle East by providing assistance and support for persecuted or oppressed Jewish people and making suitable provision for their education and welfare, in accordance with charity law in the UK.

On 31 March 1998, the Charity entered into an agreement with the connected charities, the Jewish Philanthropic Association for Israel & the Middle East ("JPAIME") (registered charity no: 256689), the JJCT Charity (registered charity no: 1043047 - which ceased operations in September 2002 and ceased to be a registered charity on 20 September 2006) and the Society of Friends of Jewish Refugees ("SFJR") (registered charity no: 227889), under which and over a period of time, the activities and funds of those charities would be transferred to the Charity. On 1 April 1998, this Charity became sole corporate trustee of the other charities. This amalgamation was pursued in order to streamline the administration of all these connected charities, to achieve economies of scale and to provide a clearer focus for fundraising efforts.

Although the activities transferred to date are being administered and accounted for as restricted funds of the Charity, this does not make the transferor charities themselves "special trusts" of the UJIA; nor are they considered to be "branches" of the Charity in the absence of any Uniting Direction by the Charity Commission. Separate accounts have therefore been prepared for them for the year to 30 September 2019.

RESERVES

The Trustees have considered the financial risks associated with the various income streams and expenditure types and wishes to hold reserves sufficient to protect the ongoing programmes of the UJIA from unexpected variations in income. The Trustees' intention prior to Covid-19 was to maintain unrestricted reserves of some £3m to meet this objective. At the balance sheet date, general unrestricted reserves were £3,176,000 (2018: £2,934,000). While it is impossible to predict the impact of the Covid-19 pandemic, an initial revised budget still shows an adjusted positive unrestricted reserve balance in September 2021 after required allocation from reserves towards charitable activities.

Our Trustees and Finance Committee continually review our finances and concluded that the charity was in a position to enhance its programme with a responsible, partial release of funds from within its reserves.

The Trustees have designated a sum of £925,000 for a variety of projects in the UK and Israel..

In the opinion of the Trustees, the assets of the Charity are sufficient to meet its liabilities and consequently we have a reasonable expectation that we have adequate resources to continue in operational existence for the foreseeable future. The financial statements have therefore been prepared on the basis that the Charity is a going concern.

EQUAL OPPORTUNITIES POLICY

The Charity is committed to promoting equal opportunities in employment. Applications for employment by disabled people are always fully considered, bearing in mind the aptitudes of the applicant concerned and



any reasonable adjustment in line with the Equality Act 2010. We seek to support disabled people applying for employment and will consider their application as fairly and fully as possible.

Every reasonable effort is made to ensure that, if a member of staff becomes disabled during their employment with the Charity, their employment continues and additional training and support is provided.

It is the policy of the Charity that members of staff receive equal treatment regardless of disability. Training, career development and promotion of disabled people will, as far as possible and with any reasonable adjustment, be identical to that of other employees.

TRUSTEES' RESPONSIBILITIES

The Trustees (who are also directors for the purposes of English company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions, disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Charities Act 2011, the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended) and the provisions of the Charity's constitution. They are also responsible for safeguarding the assets of the charity and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each of the Trustees at the date of this report is aware, there is no relevant audit information of which the Charity's auditor is unaware. Each Trustee has taken all the steps that he/she ought to have taken as a Trustee in order to make himself/herself aware of any relevant audit information and to establish that the Charity's auditor is aware of that information.

AUDITORS

Haysmacintyre LLP have indicated their willingness to be reappointed as statutory auditor.

This report, which incorporates the Strategic Report, was approved by the Board of Trustees on 21 May 2020.

Louise Jacobs, Chairman



TRUSTEES:

Louise Jacobs (Chairman)

Rafi Addlestone (appointed 23 January 2020)

Melvin Berwald

Karen Goodkind

Ruth Green

Steven Kaye

Samantha Leek QC (resigned 17 July 2019)

Marc Lester

Stuart Levy (resigned 18 December 2018)

Brian May

Jonathan Morris

Hilton Nathanson

Warren Persky

Robert Randall (resigned 22 October 2018)

Miles Webber

Nici Wertheim

CHIEF EXECUTIVE:

Michael Wegier (resigned 26 February 2019)

Mandie Winston (appointed 1 January 2020)

SOLICITORS:

Farrer & Co 66 Lincoln's Inn Fields London WC2A 3LH

Bryan Cave Leighton Paisner LLP Governors' House 5 Laurence Pountney Hill London EC4R 0HH

Mishcon De Reya Summit House Red Lion Square London WC1B 5HS

BANKERS:

Barclays Bank Plc 54 Lombard Street London ECV 9EX

Bank Igud - Union Bank of Israel Diamond Centre Building Rechov Jabotinsky 3 Ramat Gan Israel

AUDITORS:

Haysmacintyre LLP Chartered Accountants 10 Queen Street Place London EC4R 1AG

REGISTERED OFFICE:

1 Torriano Mews London NW5 2RZ



| | | Unrestraced Funds | Residenced Funds | ල ක්ක 2009 | Total 2013 |
|---|--------|-------------------|------------------|-------------------|------------|
| INCOME FROM: | Notes | 2009 £000 | 2019 £000 | <u> </u> | FOOD |
| Voluntary Income | | | | , | |
| Donations | | 4,612 | 2,479 | 7,091 | 7,379 |
| Tax refunds | | 309 | - . | 309 | 363 |
| Legacy Income | : . | 2,122 | | 2,122 | 1,011 |
| Investment Income | | | | | |
| Income from trading subsidiaries (net) | . 2 | 80 | - | 80 | 138 |
| Bank interest received | | 70 | | 70 | 44 |
| Other income | | 108 | - | 108 | 45 |
| Total Income | | 7,301 | 2,479 | 9,780 | 8,980 |
| EXPENDITURE ON: | | , | | | **** |
| Raising Funds | | 1,734 | 28 | 1,762 | 1,843 |
| GHARITABLE EXPENDITURE ON ISRAEL PR | OGRAMM | E S | | | |
| Galil Initiatives | | | | | |
| Educational Infrastructure (Capital Projects) | | 224 | 236 | 460 | 597 |
| Educational programmes | | 1,324 | 729 | 2,053 | 1,716 |
| Social Welfare & Medical programmes | + . | 33 | 74 ¯ | 107 | 64 |
| Employment & Small Business programmes | , . | 82 | - . | 82 | 16 |
| Other Programmes in Israel | | | . | , | |
| Educational Infrastructure (Capital Projects) | | 82. | - | 82 | 74 |
| Educational programmes | , | 167 | 553 | 720 | 553 |
| Social Welfare & Medical programmes | | 39 | 173 | 212 | 129 |
| Employment & Small Business programmes | , , | 76 [°] | - | 76 [†] | 6 |
| Absorption & Victim Support | | - | - | - | 9 |
| GHARITABLE EXPENDITURE ON UK PROGR | AMMES | <u> </u> | | | , <u></u> |
| Educational programmes | | 1,873 | 174 | 2,047 | 2,204 |
| Israel Experience | • | 753 | 195 | 948 | 861 |
| Research & Evaluation | | 55 ີ | - | 55 | 75 |
| Living Bridge Programmes | + + | 97 [°] | + - | 97 | 133 |
| Community Education & Awareness | 1 4 | 885 | 96 | 981 | 1,060 |
| Welfare | • | + | 21 | 21 | 22 |
| Total expenditure | 4 | 7,424 | 2,279 | 9,703 | 9,362 |
| NET (EXPENDITURE) VINCOME FOR THE YEAR | 3 | (1).253) | 200 | 777 | (632) |
| Reconciliation of funds: | | | | | |
| Funds brought forward at 1 October 2018 | • • | 3,936 | 2,311 | 6,247 | 6,629 |
| Movement between funds | • | 288 | (288) | -, | - |
| Funds carried forward at 30 September 2019 | 9 | 4,101 | 2,223 | 6,324 | 6,247 |

There are no gains or losses other than as shown above. All activities are continuing. Comparative figures for restricted and unrestricted income and expenditure for the Statement of Financial Activities are shown in note 15.





| TANGIBLE FIXED ASSETS | 7 | | 101 | | 157 |
|--------------------------|----|--------|-----|---------|-----|
| SOCIAL INVESTMENTS. | 8. | | 413 | | 133 |
| CURRENT ASSETS | | | · | | |
| Debtors | 10 | 2,199 | | 2,094 | |
| Cash at Bank and in Hand | | 8,174 | | 8,270 | |
| | | 10,373 | | 10,364- | |

| CREDITORS amounts falling due after more tha | 4.1 | | (FF4) | · · · · · · · · · · · · · · · · · · · | // 50 |
|--|-----------|-------|--------|---------------------------------------|-------|
| Pension Deficit Reduction Contributions | 16 | | (554) | | (652) |
| NET ASSETS LESS TOTAL DAE DITES: = . | | | . G220 | | 6/2/8 |
| REPRESENTED BY | | | | | |
| Unrestricted funds | 12 | | | 1 | |
| - General | | 3,176 | | 2,934 | |
| - Designated | | 925 | | 1,002 | |
| | | | 4,101 | | 3,936 |
| Restricted funds | 12 | | 2,223 | | 2,311 |
| | المساندين | | 6,324 | | 6,247 |

Approved and authorised for issue by the Trustees on 21 May 2020 and signed on their behalf:



| | 2019 £′000 | 2018 £'000 |
|---|---|---------------|
| Reconciliation of net outgoing resources to net cash inflow / (outl | low) from operating activities | |
| Net income | 77 | (382) |
| Depreciation | 56 | 80 |
| Interest received | (70) | (44) |
| (Increase) / Decrease in debtors | (105) | (783) |
| Increase/ (Decrease) in creditors | 254 | 1,054 |
| Increase/ (Decrease) in long term liabilities | (98) | 25 |
| Net cashflow from operating activities | 114 | (50) |
| Net cashflow from operating activities | 114 | (50) |
| Cash flow from investing activities | g and agranged a construction and a superingger of the additional field to the second order of the second order | |
| Bank interest received | 70 | 44 |
| Sale/ (Purchase) of fixed assets | - | |
| Social Impact Investments | (280) | (133) |
| Net change in cash and cash equivalents in the period | (96) | (139) |
| Cash and cash equivalents at the beginning of the period | 8,270 | 8,409 |
| Cash and cash equivalents at the end of the period | 8,174 | 8,270 |



1. ACCOUNTING POLICIES

(a) Statement of compliance and Basis of Accounting

The financial statements are prepared under the historical cost convention which is consistent with the prior year. The format of the financial statements has been presented to comply with the Companies Act 2006, Charities Act 2011, FRS102 The Financial Reporting Standard applicable in the UK and Ireland and the Statement of Recommended Practice Accounting and Reporting by Charities ("SORP 2015"). The Charity is a Public Benefit Entity as defined by FRS102.

The Charity purchased the share capital of Design & Promotions Limited (now renamed "UJ Events Plus Limited) on 1 April 1999 for a consideration of £26. The share capital of UJIA Legacy Services Limited was acquired on 26 March 2012 for a consideration of £1. In the opinion of the Trustees, the activities of both companies are immaterial to the group as a whole and therefore consolidated financial statements have not been prepared. The companies' results and net asset position at 30 September 2019 are set out in note 2 below.

(b) Going concern

As highlighted in the report of the Trustees, having assessed the Charity's financial position, its plans for the foreseeable future and the risks to which it is exposed, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis. Based on revised budgets, they expect the Charity to continue to have a surplus in unrestricted reserves by September 2021. See Note 15 below.

(c) General information

The Charity is a company limited by guarantee, incorporated in England and Wales (company number: 3295115) and a charity registered in England and Wales (charity number: 1060078) and Scotland (charity number: SC 039181). The Charity's registered office address is 1 Torriano Mews, London NW5 2RZ.

(d) Income

Revenue is recognised when its receipt is considered to be probable.

- i) Donation income and net gift aid and covenanted income are accounted for on a cash received basis.
- ii) Legacy income is recognised when the amount can be determined and notification has been received that payment would be made or property transferred. Where the probability and/or measurement criteria for legacies and donations are not satisfied as at the balance sheet date but subsequent events resolve the uncertainty such that the criteria are met, an adjustment is made to recognise the income.
- iii) Income tax refunds are accounted for on an accruals basis.
- iv) Interest received is accounted for on a cash received basis.

(e) Expenditure

Expenditure is recognised as soon as the related liability is incurred and has been classified under headings that aggregate all costs relating to that category. Liabilities are recognised as soon as there is a legal or constructive obligation committing the Charity to the expenditure.

Employment benefits, including holiday pay, are recognised in the period in which they are earned. Termination benefits are recognised in the period in which the decision is made and communicated to the relevant employee(s).

Expenditure on raising funds comprises trading costs, fundraising costs and finance costs. Finance costs comprise interest payable and depreciation.

Expenditure on charitable activities comprises

- i) Charitable grants in respect of Israel programmes as set out in note 3;
- ii) U.K. Programmes implemented by the Charity as set out in note 3;
- iii) Education & Communal awareness programmes to raise awareness and inform the public about the work of the Charity;
- iv) Allocations to institutions participating in the Kol Nidre Appeal; and
- v) Sundry Welfare payments.

Restricted fund expenditure represents funds passed on to other organisations in satisfaction of the specific criteria under which they were raised.

Support costs represent indirect costs relating to raising funds and the Charity's charitable activities. Support costs, including governance costs, are allocated to activities on bases that represent the Trustees' best estimate of actual use. The bases used to allocate costs to the above categories of expenditure are set out in note 5.

Governance costs comprise the costs of running the charity, including strategic planning for its future development, auditors' remuneration, certain legal costs and all costs of complying with constitutional and statutory requirements, such as costs of Board meetings and of preparing the statutory accounts. In accordance with the provisions of SORP 2018, governance costs are now included within support costs.

Staff costs are allocated according to the functions of staff as well as an estimate of the time spent by them in promoting the programmes of the Charity.

(f) Grants Payable Policy

Grants payable are charged when the offer is conveyed to the recipient and all the conditions attaching to these grants are fulfilled. In the case where grants payable are dependent on donations receivable, the grant payable does not become a commitment until the donation is received.

(g) Tangible Fixed Assets and Depreciation

Tangible fixed assets are initially recognised at cost. Items of furniture, apparatus and equipment, and desk or laptop computers, costing less than £2,000 are charged against income in the year of purchase. Assets with a cost of £2,000 or more are capitalised and stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset on a straight-line basis over its expected useful life as follows:

Freehold Premises

2%

Leasehold Premises

over life of lease

Computer Equipment

between three and six years

Assets under Finance Lease

over life of lease

The carrying values of tangible fixed assets are reviewed for impairment in accordance with the requirements of FRS102.



(h) Social Investments

Social Impact Investments are programme related loans which are initially recognised at the amount paid. The carrying amount is adjusted in subsequent years to reflect repayments and any accrued interest and adjusted if necessary for any impairment.

(i) Financial instruments

Basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable are accounted for on the following basis:

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts, when applicable, are shown within current liabilities.

Debtors and creditors

Debtors and creditors are measured at the transaction price less any provision for impairment. Any losses arising from impairment are recognised as expenditure.

Bank borrowings

Liabilities for borrowings which are subject to a market rate of interest are measured at the value of the amount advanced, less capital repayments.

(i) Leasing

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the Statement of Financial Activities over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating leases are charged to the Statement of Financial Activities as incurred over the term of the lease.

(k) Investments

Investments are included at market value at the balance sheet date. The investments are considered to be fully impaired when they are received with sales restrictions or a reliable valuation cannot be obtained.

Any realised and unrealised gains and losses on revaluation or disposals are combined in the statement of financial activities. Income from investments is included in the year in which it is received.

(I) Pensions

Contributions to the Zionist Federation Staff Pension Scheme defined contribution pension scheme and to employees' personal pensions are recognised as expenditure when they fall due. The Zionist Federation Staff Pension Scheme (ZFSPS) is a multi-employer defined benefit scheme for which the Charity's share of the underlying assets and liabilities cannot be separately identified. This scheme is therefore accounted for as a defined contribution scheme in accordance with section 28 of FRS102.

Service costs, curtailments, settlement gains and losses, net financial returns and remeasurement gains and losses are included in the Statement of Financial Activities in the year to which they relate.

Changes in the assets and liabilities of the scheme in the year are disclosed and allocated as follows:

- Changes relating to current or past service costs and gains and losses on settlements and curtailments and pension finance costs arising from changes in the net of the interest costs and expected return on assets, are allocated to the relevant activity heading based on staff costs of employees within the scheme.
- Pension finance charges arising from similar changes are recognised as outgoing resources.

• Remeasurement gains and losses arising are recognised as other recognised gains and losses.

The assets, liabilities and movements in the surplus or deficit of the scheme are calculated by qualified independent actuaries as an update to the latest full actuarial valuation.

Details of the scheme assets and liabilities and major assumptions are shown in note 14

(m) Foreign exchange

Exchange differences on US Dollar or Israeli Shekel balances held at the end of the financial year for projects pending transfer are treated as charitable expenditure.

(n) Taxation

As a registered charity, no tax is payable on income

(o) Funds

General funds comprise the accumulated surplus or deficit from the Statement of Financial Activities which is not restricted nor designated funds. They are available for use at the discretion of the Trustees in furtherance of the general objectives of the charity.

Designated funds comprise funds that have been set aside at the discretion of the Trustees for specific purposes. The purpose and use of the designated unrestricted funds are set out in the notes to the accounts.

Restricted income funds comprise unexpended balances of donations and grants held in trust to be applied for specific purposes.

2. INCOME FROM SUBSIDIARY COMPANIES

The results of the Charity's subsidiary, UJ Events Plus Limited, which is not consolidated (see note 1(a)), are as follows:

| | 2019 £'000 | 2018 £'000 |
|---|---------------|---------------|
| Turnover | 368 | 487 |
| Less: Cost of sales | (257) | (299) |
| Net Operating income | 111 | 188 |
| Less: Administrative expenses | (31) | (50) |
| | 80 | 138 |
| Add: Other income | - | - |
| Operating profit | 80 | 138 |
| Deed of Covenant payments to UJIA | (80) | (138) |
| Retained profit for the year retained in subsidiary | | |
| Retained profit brought forward | - | |
| Retained in subsidiary | - | - |

At the balance sheet date, the net assets of UJ Events Plus Limited amounted to £27.

UJIA Legacy Services Ltd, which is not consolidated, had income of £3,500 in 2019 and expenditure of the same amount. At the balance sheet date there were net assets of £1.

3. ANALYSIS OF EXPENDITURE ON CHARITABLE ACTIVITIES

| ISRAEL PROGRAMMES | Grants £'000 | Other Charitable expenses £'000 | Support & Governance costs • £'000 | Total 2019 £'000 | Total 2018 £'000 |
|--|-----------------|---------------------------------------|------------------------------------|------------------------|------------------------|
| Galil Initiatives | | | | | |
| Educational Infrastructure (Capital Projects) | 446 | (8) | 22 | 460 | 597 |
| Educational programmes | 1,988 | (35) | 100 | 2,053 | 1,716 |
| Social Welfare & Medical programmes | 61 | 41 | 5 | 107 | 64 |
| Employment & Small Business programmes | 80 | (2) | 4 | 82 | 16 |
| Other Programmes in Israel | | | | | |
| Educational Infrastructure (Capital Projects) | 80 | (2) | 4 | 82 | 74 |
| Educational programmes | 694 | (9) | 35 | 720 | 553 |
| Social Welfare & Medical programmes | 194 | 8 | 10 | 212 | 129 |
| Employment & Small Business programmes | 51 | 21 | 4 | 76 | 6 |
| Absorption & Victim Support | - | - | - | - | 9 |
| UK PROGRAMMES | | | | | |
| Educational programmes | 1,018 | 666 | 363 | 2,047 | 2,204 |
| Israel Experience | 221 | 556 | 171 | 948 | 861 |
| Research & Evaluation | - | 45 | 10 | 55 | 75 |
| Living Bridge Programmes | - i | 79 | 18 | 97 | 133 |
| Community Education & Awareness | 324 | 657 | - | 981 | 1,060 |
| Welfare | 21 | - | - | 21 | 22 |
| | 5,178 | 2,017 | 746 | 7,941 | 7,519 |

All funds allocated by the Charity for expenditure in Israel are restricted to projects within its internationally recognised borders.

Support costs mainly represent staff related expenditure.

Comparative figures for 2018 as are as follows:

| ISRAEL PROGRAMMES | Grants £'000 | | Support & Governance costs £'000 | Total 2018 £'000 |
|---|-----------------|-------|----------------------------------|---------------------|
| Galil Initiatives | | | | |
| Educational Infrastructure (Capital Projects) | 528 | 40 | 29 | 597 |
| Educational programmes | 1,609 | 13 | 94 | 1,716 |
| Social Welfare & Medical programmes | 23 | 38 | 3 | 64 |
| Employment & Small Business programmes | 15 | - | 1 | 16 |
| Other Programmes in Israel | • | | | |
| Educational programmes | 65 | 4 | 5 | 74 |
| | 524 | 2 | 27 | 553 |
| Social Welfare & Medical programmes | 123 | 0 | 6 | 129 |
| Employment & Small Business programmes | - | 6 | - | 6 |
| Absorption & Victim Support | 8 | 1 | - | 9 |
| UK PROGRAMMES | 4 | | | |
| Educational programmes | 1,133 | 684 | 387 | 2,204 |
| Israel Experience | 621 | 85 | 155 | 861 |
| Research & Evaluation | - | 62 | 13 | 75 |
| Living Bridge Programmes | - | 109 | 24 | 133 |
| Community Education & Awareness | 320 | 740 | - | 1,060 |
| Welfare | 22 | - | -, | 22 |
| | 4,991 | 1,784 | 744 | 7,519 |

The number of grants to institutions in the year was 132 (2018 – 139) and values were as follows.

| | 2019 £'000 | 2018 £′000 |
|--|---------------|---------------|
| UJIA Israel | 831 | 150 |
| Jewish Agency for Israel | 749 | 797 |
| Bell Scholarships for Tel Hai University | 230 | 145 |
| Dror Educators Kibbutz in Akko | 219 | 159 |
| Federation of Zionist Youth | 171 | 153 |
| B'nei Akiva | 164 | 198 |
| Karmiel Youth Village | 135 | 120 |
| King David High School Manchester | 125 | 118 |
| Atidim | 120 | 19 |
| Netiv Tefachot Dormitories | 112 | 112 |
| RSY Netzer | 111 | 109 |
| Equaliser | 105 | 80 |
| Maccabi GB | 103 | 102 |
| Danciger High School | 89 | 139 |
| Other grants and bursaries | 1,914 | 2,590 |
| | 5,178 | 4,991 |

A full list of grants made to institutions of £1,000 and above is available on request from the registered office of the Charity. It should be noted that the grant to UJIA Israel in 2019 included funds for charitable activities in 2018 which had not been granted to them by the time that 2018 accounts had been signed.

4. SUPPORT & GOVERNANCE COSTS

| | Staff Costs £'000 | Other Costs £'000 | Total 2019 £'000 | Total 2018 £'000 |
|-----------------------|-------------------------|-------------------------|------------------------|------------------------|
| Raising Funds | 881 | 881 | 1,762 | 1,843 |
| Charitable activities | 1,648 | 6,293 | 7,941 | 7,519 |
| | 2,529 | 7,174 | 9,703 | 9,362 |

Included in other costs are audit fees of £23,040 (2018 £19,920).

Operating lease payments during the year were £250,000 (2018: £250,000). Foreign exchange gains during the year were £104,000 (2018: £29,000).

Comparative figures for 2018 are as follows:

| | Staff Costs £'000 | Other Costs £'000 | Total 2018 £'000 |
|-----------------------|-------------------------|-------------------------|------------------------|
| Raising Funds | 911 | 932 | 1,843 |
| Charitable activities | 1,611 | 5,908 | 7,519 |
| | 2,522 | 6,840 | 9,362 |

5. STAFF COSTS AND NUMBERS & COSTS OF KEY MANAGEMENT PERSONNEL

| Staff costs comprise the following: | 2019 £'000 | 2018 £'000 |
|-------------------------------------|---------------|---------------|
| Salaries | 2,197 | 2,138 |
| National insurance | 217 | 226 |
| Pension scheme contributions | 115 | 158 |
| | 2,529 | 2,522 |

Redundancy payments of £100,125 (2018 - £27,105) were made during the year.

The average total number of staff during the year, including those who worked part-time and maternity cover was 58 (full-time equivalent 51) (2018 was 60 - full time equivalent 54). No provision has been made for accrued holiday pay since the amounts involved were not material.

The number of employees whose earnings in the year in relation to time spent on the Charity's affairs exceed the equivalent of £60,000 p.a. excluding pension contributions was:

| | 2019 £′000 | |
|---------------------|---------------|---|
| £60,000 - £70,000 | - | 1 |
| £70,000 - £80,000 | 2 | 1 |
| £80,000 - £90,000 | 2 | - |
| £90,000 - £100,000 | - | 1 |
| £100,000- £110,000 | 1 | - |
| £110,000 - £120,000 | 2 | 2 |
| £140,000 - £150,000 | 1 | 1 |
| £160,000 - £170,000 | - | 1 |

The total pension contributions for those earning in excess of £60,000 in the year was as follows:

| | | | f'000 |
|--|--|--|-------|
| Under money purchase schemes (5 people): | | | 28 |
| Under final salary schemes: | | | - |
| | | | 28 |

Staff costs are allocated according to the functions of the staff and form part of UK Educational programmes, Fundraising and Support, as appropriate.

The Charity considers that its key Management personnel comprise its Trustees and Senior Management Team. The total employer benefits including employer NIC and pension contributions paid to the Senior Management Team were £651,000 (2018 - £879,000).

The Charity has an insurance policy that protects the Charity from losses arising from the negligence or default of its Trustees and Officers by indemnifying the charitable funds against the consequences of such neglect or default. The cost to the Charity of this insurance for the year was £4,004 (2018 - £3,863).

6. DIRECTORS' EMOLUMENTS

No remuneration or re-imbursement of expenses were paid to the Trustees during the year (2018 - £Nil).

7. TANGIBLE FIXED ASSETS

| | Freehold Property 2019 £'000 | Leasehold Property 2019 £'000 | Computer Equipment & Software 2019 £'000 | Total 2019 £'000 |
|--|---------------------------------------|--|---|------------------------|
| Cost | | | | |
| As at 1 October 2018 | 80 | 262 | 324 | 666 |
| Additions | - | - | - | - |
| Disposals | - | - | - | - |
| | 80 | 262. | 324 | 66 |
| Depreciation | | | | |
| As at 1 October 2018 | 30 | 157 | 322 | 509 |
| Charge for year | 2 | 52 | 2 | 56 |
| Disposals | - | - | - | - |
| As at 30 September 2019 | 32 | 209 | 324 | 565 |
| Net Book Value as at 30 September 2019 | 48 | 53 | 0 | 101 |
| Net Book Value as at 1 October 2018 | 50 | 105 | 2 | 157 |

Freehold property represents the Charity's office in Leeds.

8. SOCIAL INVESTMENTS

| | 2019 £'000 | 2018 £'000 |
|---|---------------|---------------|
| Koret Economic development Fund for Ethiopian Community | 86 | 43 |
| Jindas Urban renewal in Lod | - | 11 |
| Desert 19 bookkeeping service | 42 | - |
| v19 bookkeeping service in Tsfat | 42 | 42 |
| Games for Peace | 37 | 37 |
| Enosh | 85 | - |
| Ampersand | 85 | - |
| Beit Issy Shapiro | 36 | - |
| Total | 413 | 133 |

Social Impact (Programme Related) Investment loans are approved after rigorous due diligence and approval by UJIA's Si3 Committee and Trustees. These unsecured loans are normally repayable over a period of 3 to 5 years. Interest is charged at 2 to 5% per annum.

| | | £'000 |
|-------------------------|---------|-------|
| Amounts repayable with | | - |
| Amounts repayable after | | 413 |
| | · · | 413 |

9. OPERATING LEASE COMMITMENTS

| | | 2019 | 2018 |
|--|--|--|----------|
| | | £'000 | £′000 |
| At 30 September 2019 the total of the future minimum | lease payments are: | | |
| Land and buildings: | | A 18 18 18 18 18 18 18 18 18 18 18 18 18 | |
| Not later than one year | and the second s | 250 | 250 |
| Later than one year and not later than five years | | 250 | 250 |
| Total | | 500 | 500 |

10. DEBTORS

| | 2019 £'000 | 2018 £'000 |
|--|---------------|---------------|
| Accrued legacy income | 1,521 | 1,276 |
| Amount due from trading subsidiary companies | 80 | 138 |
| Other debtors & prepayments | 598 | 680 |
| Total | 2,199 | 2,094 |

11. CREDITORS: AMOUNTS DUE WITHIN ONE YEAR

| | 2019 £'000 | 2018 £'000 |
|---|---------------|---------------|
| Jewish Philanthropic Association for Israel and the Middle East | 2,533 | 2,434 |
| Amount due to trading subsidiary companies | 22 | 103 |
| Other creditors | 1,322 | 1,051 |
| Other taxation and social security | 45 | 63 |
| Pension deficit reduction contributions (see note 16) | 87 | 104 |
| Total | 4,009 | 3,755 |

12. ANALYSIS OF MOVEMENT IN RESTRICTED FUNDS

| PROJECT NAME | Balance B/fwd. 1 Oct 2018 £'000 | Income during year £'000 | Expenditure during year £'000 | Re- allocations £'000 | Closing balance 30 Sept 2019 £'000 |
|---|---------------------------------------|--------------------------------|-------------------------------------|-----------------------------|--|
| Israel programmes | | | | | |
| Bell Scholarships (Tel Hai) | 710 | - | (232) | - | 478 |
| Danciger High School | 182 | 63 | (103) | (75) | 67 |
| Neve Michael Youth Village | 162 | - | (78) | - | 84 |
| Zefat Nursing School | 142 | 120 | (1) | 50 | 311 |
| Western Galilee College | 125 | 68 | - | (100) | 93 |
| Legacy for forestry | 104 | - | (3) | - | 101 |
| Kiryat Bialik | 85 | - | - | (35) | 50 |
| Carmiel Children's Village | 10 | 207 | (188) | (29) | - |
| Other Israel projects (including fundraising) | 388 | 955 | (718) | (99) | 526 |
| UK programmes | | | | | |
| Mamlock House Fund | 276 | - | (10) | - | 266 |
| Ashdown Fellows | 93 | - | (23) | - | 70 |
| Birthright Programme | - | 112 | (54) | - | 58 |
| JAFI Youth Movement support | - | 469 | (469) | - | - |
| Reshet | - | 92 | (42) | - | -50 |
| Other UK programmes | 34 | 393 | (358) | - | 69 |
| | 2,311 | 2,479 | (2,279) | (288) | 2,223 |

13. ALLOCATION OF FUNDS

| | Unrestricted Funds £′000 | Restricted Funds £'000 | Total Funds £'000 |
|------------------------------|-----------------------------|---------------------------|----------------------|
| Fixed Assets | 101 | - | 101 |
| Social Investments | 413 | - | 413 |
| Net current assets | 4,141 | 2,223 | 6,324 |
| Creditors due after one year | (554) | | (554) |
| | 4,101 | 2,223 | 6,324 |

Comparative figures for 2018 are as follows:

| | Unrestricted Funds £'000 | Restricted Funds £'000 | Total Funds £'000 |
|------------------------------|-----------------------------|---------------------------|----------------------|
| Fixed Assets | 157 | - | 157 |
| Social Investments | 133 | - | 133 |
| Net current assets | 4,298 | 2,311 | 6,609 |
| Creditors due after one year | (652) | | (652) |
| | 3,936 | 2,311 | 6,247 |

Restricted funds comprise funds provided by the donor for a specific purpose or in support of a specific project. Information about some of the projects currently being supported are provided in the Report of the Trustees and further information can be made available upon request from our Registered Office.

Unrestricted funds comprise general donations which can be used at the discretion of the Trustees in accordance with the general aims and objectives of the Charity. These include funds which have been separately identified and designated by the Trustees for specific projects of £925,000. These include £226,000 earmarked for projects in Israel, the nature of which has yet to be determined. The balance is for specific projects that have been approved by the Trustees.

The movement in designated funds was as follows:

| | 2019 | 2018 |
|-----------------|-------|-------|
| | Ŧ.nnn | ±'UÚÚ |
| Opening balance | 1,002 | 1,339 |
| Received | 423 | 378 |
| Remitted | (500) | (715) |
| Closing Balance | 925 | 1,002 |

14. RELATED PARTY TRANSACTIONS

Two Trustees of UJIA are Trustees of UJIA Israel, and UJIA staff act in a supervisory capacity as part of the financial control process in UJIA Israel. UJIA does not have control over UJIA Israel since UJIA acts in a supervisory capacity only. Some UJIA Israel staff act as agents of UJIA in monitoring the implementation of programmes in Israel. During the year, grants were made of £831,000 (2018 - £150,000) towards UJIA Israel's monitoring and core programme costs. At 30 September 2019, UJIA owed UJIA Israel £38,918 (2018: £19,816) in respect of operational costs.

No payments were made to Trustees in the year for professional services. One Trustee, Jonathan Morris, is a partner in Bryan Cave Leighton Paisner LLP which did not provide any service to the Charity in the year.

During the year, individual Trustees donated a total of £133,544 (2018 - £211,915) to the Charity.

15. POST BALANCE SHEET EVENTS

The Covid-19 pandemic which was declared by the World Health Organisation as starting in March 2020 is expected to impact on the finances and operation of the Charity. Some relevant staff can work remotely; others will be covered by the Government protected Employment Scheme by being placed on "furlough". In April and May 2020, all staff have been retained on full salary except for the senior management team who have taken an agreed salary reduction. Actions have been taken to reduce running costs wherever possible. Programmes in 2020 will be severely curtailed depending on government advice in both the UK and Israel. A revised budget has been approved by Trustees to take account of expected falling income as well as expenditure. It is expected that the Charity will still have a positive level of reserves at September 2021 after utilizing some of the reserves towards charitable activities.

16. PENSION SCHEME COSTS

The Charity participates in a multi-employer final salary pension scheme, the Zionist Federation Staff Pension Scheme ("ZFSPS"). As a result it is not possible to identify the assets and liabilities of the scheme that are attributable to the Charity. The Charity also provides pensions for other pensioners who are not covered by formal pension arrangements.

The last report by the actuary of the ZFSPS covered the period to 6 April 2018. The valuation report stated that the market value of the entire scheme's assets was £15,370,000 and that this represents 84% of the funding level required by the scheme. The report recommended a normal contribution rate of 45.5% for employers.

The Charity has recognised a provision in these financial statements, for additional special (deficit reduction) contributions to cover a potential deficit in the ZFSPS. The amount recognised is the net present value of the deficit reduction contributions payable under the agreement relating to the deficit. The present value is calculated using a discount rate of 1%, which represents the interest rate available to the charity rounded up to the nearest whole per cent. The liability is shared with the Jewish Philanthropic Association for Israel & the Middle East ("JPAIME") which is responsible for funding the pensions of those pensioners who were deferred and did not become employees of UJIA when the Charity started operations in January 1997.

The movements on the provision are:

| | 2019 £'000 | 2018 £'000 |
|--|---------------|---------------|
| Provision at start of period | 756 | 731 |
| Deficit contributions paid | (104) | (104) |
| Unwinding of discount factor | 1 | 7 |
| Remeasurement due to change in contributions | (12) | 122 |
| | 641 | 756 |

Split as follows:

| Due within one year | 87 | 104 |
|---------------------|-----|-----|
| Due after one year | 554 | 652 |
| | 641 | 756 |

Other organisations also contribute to the deficit funding agreement and the net present value of their contributions has been included in these accounts. The amounts for these included within other debtors and prepayments are £472 (2018: £167).

The UJIA also contributes to individual money purchase schemes for eligible staff members. The charge in the accounts represents normal contributions payable to the ZFSPS fund of £20,000 (2018: £25,000) and to the money purchase schemes of £76,000 (2018: £80,000).



17. COMPARATIVE FIGURES FOR PRIOR YEAR STATEMENT OF FINANCIAL ACTIVITIES

| INGOMEIFROM | No. | Unrestricted Junes | Restricted Funds | (Total 201 |
|---|---------|---|------------------|-----------------|
| | Notes . | 2018/f (000) | 2018 £ 000 | E(00 |
| Voluntary Income | | | | |
| Donations | | 4,845 | 2,534 | 7,37 |
| Tax refunds | | 363 | - | 36: |
| Legacy Income | | 833 | 178 | 1,01 |
| Investment Income | · , | | | , |
| Income from trading subsidiaries (net) | 2 | 138 | - | 13 |
| Bank interest received | | 44 | - | 44 |
| Other income | | 45 | - | 4: |
| Total Income | | 6,268 | 2,712 | 8,980 |
| EXPENDITURE ON: | | | HE MINTE | |
| Raising Funds | 1 | 1,833 | 10 | 8,980 |
| CHARITABLE EXPENDITURE ON ISRAEL PRO | GRAMMES | TAME OF A SAME | | With the Walter |
| Galil Initiatives | | | | |
| Educational Infrastructure (Capital Projects) | | 105 | 492 | 597 |
| Educational programmes | | 1,040 | 676 | 1,716 |
| Social Welfare & Medical programmes | | 25 | 39 | 6. |
| Employment & Small Business programmes | | 10 | 6 | 16 |
| Other Programmes in Israel | | · · · · · · · · · · · · · · · · · · · | | , |
| Educational Infrastructure (Capital Projects) | | 11 | 63 | 74 |
| Educational programmes | | 47 | 506 | 553 |
| Social Welfare & Medical programmes | | - 19 | 110 | 129 |
| Employment & Small Business programmes | | 3 | 3 | |
| Absorption & Victim Support | | 8 | 1 | (|
| CHARITABLE EXPENDITURE ON UK PROGRA | MMES 3 | Electric May and | HOO TO WHAT HE | #151474d \$15P |
| Educational programmes | | 1,959 | 245 | 2,204 |
| Israel Experience | | 309 | 552 | 861 |
| Research & Evaluation | | 75 | - | 7: |
| Living Bridge Programmes | | 133 | - | 133 |
| Community Education & Awareness | | 968 | 92 | 1,060 |
| Welfare | | 22 | - | 22 |
| Total expenditure | 4 | 6,567 | 2,795 | 9,362 |
| NET (EXPENDITURE) / INCOME FOR THE YEAR | | (299) | 5 (83) | 40 Earl (382 |
| Reconciliation of funds: | | | | |
| | | ومشاهب كالمعدث كالمتاب والمتاب والمساور والمتاب والمتاب | | |

INDEPENDENT AUDITORS' REPORT

We have audited the financial statements of the United Jewish Israel Appeal for the year ended 30 September 2019 which comprise Statement of Financial Activities, the Balance Sheets, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 September 2019 and of the charitable company's net movement in funds, including the income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

RESPONSIBILITIES OF TRUSTEES FOR THE FINANCIAL STATEMENTS

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

CONCLUSIONS RELATING TO GOING CONCERN

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

OTHER INFORMATION

The trustees are responsible for the other information. The other information comprises the information included in the Report of the Trustees. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

OPINIONS ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees (which incorporates the strategic report and the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees (which incorporates the strategic report and the directors' report) has been prepared in accordance with applicable legal requirements.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees (which incorporates the strategic report and the directors' report).

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charity Accounts (Scotland) Regulations (as amended) require us to report to you if, in our opinion:

- adequate accounting records have not been kept by the charitable company; or
- the charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

USE OF OUR REPORT

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Adam Halsey (Senior Statutory Auditor) For and on behalf of Haysmacintyre LLP, Statutory Auditors

4 June 2020

10 Queen Street Place London EC4R 1AG