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VFM ASSOCIATES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2005 COMPANY NUMBER 2737626 (ENGLAND & WALES)

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COMPANIES HOUSE 18/01/2006

DIX VOGAN LIMITED
CHARTERED ACCOUNTANTS

REGISTERED OFFICE

5 Bramley's Barn The Menagerie Escrick York YO19 6EH

COMPANY REGISTRATION NUMBER

2737626

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DIRECTORS

I E J Fairbairn M J Grimshaw

SECRETARY

I E J Fairbairn

AUDITORS

Dix Vogan Limited 2 Chancery Lane Wakefield WF1 2SS

BANKERS

Lioyds Bank Plc 17 Westgate Wakefield West Yorkshire WF1 1JZ

DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 2005

The directors present their report and financial statements for the year ended 31 October 2005.

Principal activity

The company's principal activity throughout the year continued to be the provision of training courses for clients in the business and retail sector.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare financial statements on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for the detection of fraud and other irregularities.

Directors

The directors who served throughout the year, together with details of their interests in the company's share capital at 31 October 2005 and 31 October 2004 were as follows:

	Number of shares	
	At	At
	31.10.05	31.10.04
I E J Fairbairn	400	400
M J Grimshaw	200	200

Auditors

In accordance with section 384 of the Companies Act 1985, a resolution to re-appoint Dix Vogan Limited as auditors will be put to the Annual General Meeting.

Small company rules

This report, which has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies, was approved by the board on and signed on its behalf.

I E J Fairbairn Director

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF VFM ASSOCIATES LIMITED

We have audited the financial statements of VFM Associates Limited for the year ended 31 October 2005 on pages 3 to 8. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002), under the historical cost convention and the accounting policies set out on page 5.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters that we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, or the opinions we have formed.

Respective responsibilities of directors and the auditors

As described in the Statement of Directors' Responsibilities on page 1 the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31 October 2005 and of it's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Dix Vogan Limited

Chartered Accountants and Registered Auditors

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2 Chancery Lane Wakefield WF1 2SS

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PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 OCTOBER 2005

	Note	2005 £	2004 £
Turnover	2	1,092,807	829,759
Cost of sales		(669,983)	(563,511)
Gross profit		422,824	266,248
Administrative expenses		(135,518)	(93,023)
Profit on ordinary activities before interest	3	287,306	173,225
Interest receivable		755	416
Profit on ordinary activities before taxation		288,061	173,641
Taxation	4	(54,898)	(33,064)
Profit on ordinary activities after taxation		233,163	140,577
Dividend proposed Dividend paid		(50,000)	(100,000)
Retained profit for the year		183,163	40,577
Retained profit brought forward		73,942	33,365
Retained profit carried forward		257,105 	73,942

The notes on pages 5 to 8 form part of these financial statements.

BALANCE SHEET AS AT

31 OCTOBER 2005

		2005		2004	
	Note	£ .	£	£	£
Fixed assets Tangible assets	5		22,323		29,345
Current assets Debtors Cash at bank	6	205,048 191,946 396,994		218,931 40,739 259,670	
Creditors: Amounts falling due within one year	7	158,259		209,819	
Net current assets			238,735		49,851
Total assets less current liabilities			261,058		79,196
Provisions for liabilities and charg Deferred tax	es 8		(2,953)		(4,254)
			258,105		74,942
Capital and reserves Called up share capital Profit and loss account	9		1,000 257,105		1,000 73,942
Shareholders' funds - all equity			258,105		74,942

The financial statements, which have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to small companies were approved by the board on Statements and signed on its behalf.

I E J Fairbairn Director

The notes on pages 5 to 8 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2005

1. ACCOUNTING POLICIES

a. These financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

The company has taken advantage of the exemption in Financial Reporting Standard Number 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

b. Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their estimated useful lives on the following bases:

Fixtures and fittings

15% per annum reducing balance

- c. Rentals applicable to operating leases where substantially all the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.
- d. Provision is made at current rates for taxation deferred in respect of material timing differences, except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not crystallise in the foreseeable future.
- e. The company operates a defined contribution pension scheme and the pension charge of £10,247 (2004: £10,216) represents the amounts payable by the company to the fund in respect of the year.

2. TURNOVER

In the year ended 31 October 2005 39.54% (2004: 9.39%) of the company's turnover was to customers outside the United Kingdom.

3. PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST

The profit on ordinary activities before interest is stated after charging:

	2005	2004
	£	£
Depreciation of tangible fixed assets		
 owned by the company 	9,830	7,991
Operating leases - property	17,175	12,642
- other	1,558	779
Directors' emoluments (excluding		
pension contributions)	90,303	125,073
Directors' pension contributions	3,335	5,223
Auditors' remuneration	2,655	2,505

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2005

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	2005 £	2004 £
Corporation tax Deferred tax	56,199 (1,301)	33,772 (708)
	 54,898	33,064

5. FIXED ASSETS

Tangible fixed assets		
	Total £	
Cost:		
At 1 November 2004	56,948	
Additions	2,808	
At 31 October 2005	59,756	
Accumulated depreciation:		
At 1 November 2004	27,603	
Charge for the year	9,830	
At 31 October 2005	37,433 	
Net book value:		
At 31 October 2005	22,323 	
At 31 October 2004	29,345 	
6. DEBTORS	2005	2004
0. DED 10.10	£	£
Trade debtors	195,790	168,891
Other debtors and prepayments	9,258	50,040
	205,048	218,931

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2005

7. CREDITORS: amounts falling due within one year

_	2005	2004	
	£	£	
Trade creditors	33,991	27,013	
Corporation tax	56,275	33,772	
Other taxes and social security costs	15,751	15,670	
Other creditors and accruals	52,242	133,364	
	158,259	209,819	

8. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation

 £

 Balance at 1 November 2004
 4,254

 Credit for the year
 (1,301)

 Balance at 31 October 2005
 2,953

The balance at 31 October 2005 and at 31 October 2004 is made up of accelerated capital allowances. There was no amount not provided for at either date.

9. CALLED UP SHARE CAPITAL

	2005 £	2004 £
Authorised: 10,000 Ordinary shares of £1 each	10,000	10,000
Allotted, issued and fully paid up: 1,000 Ordinary shares of £1 each	1,000	1,000

10. FINANCIAL COMMITMENTS

Operating lease commitments

At 31 October 2005 the company had an annual commitment of £16,800 (2004: £16,800) under a non-cancellable operating lease for the premises from which it operates. The lease expires after more than one year and less than five years from the balance sheet date.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2005

11. RELATED PARTIES

No one person controls the company.