Company No: 2619705

WAYBRIDGE FINANCIAL GROUP PLC.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

Butler & Co Chartered Accountants Walmar House 288-292 Regent Street London W1R 5HF



COMPANY INFORMATION

DIRECTORS

Zia M. Ahsan

Ahmed Shabanzadeh

SECRETARY

Keith Jackson

REGISTERED OFFICE

175-176 Tottenham Court Road

London, W1P 9LF

COMPANY NUMBER

2619705

AUDITORS

Butler & Co

DIRECTORS' REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996

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REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 1996

ACCOUNTS

The directors presents their report and accounts for the year ended 31 December 1996.

PRINCIPAL ACTIVITY AND REVIEW OF BUSINESS

The principal activity of the company has been that of providing general insurance and financial services.

As at 1 June 1996, Mr Sunil Pathak resigned as a Director and Secretary of the Company and Mr Zia Ahsan took over the joint role of Chairman and Managing Director, which is commensurate with the size of the Company.

The continued price sensitivity in the Insurance Sector together with the over supply has resulted in a reduction in brokerage income for the year. Insurance's handled by the company continue to be renewed with a good retention rate, and a 10% increase in new business.

With the change of Director, there has been an opportunity for us to reorganise and refocus on the core activities of the company, namely that of General Insurance and Financial Services. There has been a corresponding reduction in other unrelated activities which has in turn been reflected in a reduction of the total operating income.

Costs and expenditure have been addressed and the effect will be visible in the coming period.

RESULTS AND DIVIDENDS

The loss for the year after taxation was £24,663 (1995: £107, Profit)

The directors do not recommend payment of a dividend for the current year.

FIXED ASSETS

The movement in the fixed assets of the company during the year are summarised in note 6 to the accounts.

DIRECTORS

The directors who served during the year and their beneficial interest in the company's shares were as follows:-

<u>Director's Name</u>	Ordinary Share of £1 each	
	<u>31.12.96</u>	<u>31.12.95</u>
Zia M. Ahsan	17,000	17,000
Ahmed Shabanzadeh	16,500	16,500
Sunil Pathak (resigned 01.06.96)		16,500

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 1996

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

A resolution to reappoint Butler & Co as auditors will be submitted at the Annual General Meeting.

By order of the Board.

Secretary

AUDITORS' REPORT TO THE SHAREHOLDERS OF

WAYBRIDGE FINANCIAL GROUP PLC.

We have audited the financial statements on pages 4 to 9 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

UNCERTAINTY

The financial statements have been prepared on a going concern basis and assume that funds will continue to be made available by the shareholders to enable the company to continue trading and therefore do not include adjustments that would result from a failure to obtain continuing financial support. Details of the circumstances relating to this uncertainty are described in notes 1 and 7. Our opinion is not qualified in this respect.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1996 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BUTLER & CO.

Chartered Accountants and

Registered Auditors

Burley & (v

Date: 27 August 1997

Walmar House 288-292 Regent Street London W1R 5HF

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1996

	<u>Notes</u>	1996 <u>£</u>	1995 <u>£</u>
TURNOVER - Continuing operations	2	129,473	155,143
COST OF SALES		19,684	21,929
GROSS PROFIT		109,789	133,214
Overhead Expenses		135,345	134,369
OPERATING LOSS	3	(25,556)	(1,155)
Interest receivable		895	1,528
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(24,661)	373
Tax on ordinary activities	5	2	480
(LOSS) FOR THE YEAR		(24,663)	(107)
Profit brought forward		77	184
(LOSS)/PROFIT CARRIED FORWARD		£ (24,586)	<u>£ 77</u>

The Company had no recognised gains or losses other than the loss for the period as shown above.

The notes on pages 6 to 9 form part of these accounts.

BALANCE SHEET AS AT 31 DECEMBER 1996

	Notes	<u>19</u>	96	<u>19</u>	<u>995</u>
FIXED ASSETS		£	£	£	£
Tangible Assets	6		5,399		6,082
CURRENT ASSETS					
Debtors	7	90,901		135,987	
Cash at Bank		<u>74,231</u>		10,199	
		165,132		146,186	
CREDITORS: Amounts falling					
due within one year	8	<u>170,117</u>		<u>127,191</u>	
NET CURRENT (LIABILITIES)/ASSETS		(4,985)		<u>18,995</u>
NET ASSETS			£414		£ 25,077
Represented by:					
CAPITAL AND RESERVES					
Called-up share capital	10		25,000		25,000
Profit and Loss account			(24,586)		77
Equity Shareholders funds	11		<u>£ 414</u>		£ 25,077

The accounts were approved by the Board on 27 August 1997.

Zia M Ahsan (Director)

The notes on pages 6 to 9 form part of these accounts

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

1. ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the company's accounts.

(a) Basis of preparation.

The accounts have been prepared in accordance with applicable accounting standards under the historical cost convention and on going concern basis.

The directors of the company consider that the going concern basis is appropriate in view of the assurances of continued financial support from the directors, who are also the majority shareholders, of the company, and guarantees provided. See note (7).

(b) Tangible assets and depreciation

Depreciation is charged on fixed assets at rates calculated to write off cost over the expected useful life of each asset. Rates used are as follows:-

Equipment, fixtures and fittings - 15% per annum on reducing balance.

Short term lease - over the term of the lease.

(c) Foreign Currencies

Transactions in foreign currencies are translated at the rate ruling on the day they arise. Differences on exchange are taken to the profit and loss account.

(d) Cash flow statement

The company has taken advantage of the exemption in the Financial Reporting Standard No. 1 from producing a cash flow statement on the grounds that it is a small company.

(e) Operating Lease Agreement

Rental applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profit as incurred.

2. TURNOVER

Turnover represents the gross amount of commissions received and administration fees and is stated net of value added tax.

The turnover and pre-tax profit is attributable to the Company's principal activity.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996 (Cont'd)

3. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

		<u>1996</u>	<u>1995</u>
		£	${f \underline{\mathfrak{t}}}$
	After charging:		
	Staff costs (note 4)	68,773	78,027
	Directors' emoluments	33,950	40,077
	Depreciation - of owned assets	1,498	1,673
	Amortisation	160	533
	Auditors' remuneration	<u>1,500</u>	<u> 1,000</u>
4.	STAFF COSTS	<u>1996</u>	1995
		$\underline{\mathbf{\pounds}}$	$\underline{\mathbf{\pounds}}$
	Wages and salaries	61,315	70,156
	Social securities costs	4,958	5,871
	Other staff costs	2,500	2,000
		<u>68,773</u>	<u>78,027</u>
	The average number of persons, including executive director during the year was:	s, employed	by the company
	ammg var year war	<u>No</u>	<u>No</u>
	Management	<u>6</u>	7
			_
5.	TAX ON ORDINARY ACTIVITIES	<u>1996</u>	<u> 1995</u>
٦.	TAX ON ORDINARY ACTIVITIES	<u>£</u>	<u>£</u>
	D. I C. C		
	Based on profit for the year:		
	Corporation tax at 24.25% (1995 25%)	-	480
	Underprovision in previous year	2	
		2	<u>480</u>

No provision is required for deferred taxation.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996 (Cont'd)

6. TANGIBLE FIXED ASSETS

6.	TANGIRLE FIXED VOOF 12					
		Short	-	uipment		
		Term		xtures &	Č.	<u>Total</u>
		<u>Lease</u>]	Fittings		
		<u>£</u>		${f \underline{\mathfrak x}}$		$\underline{\mathbf{\pounds}}$
	Cost at 1 January 1996	1,599		11,556		13,155
	Additions			<u>975</u>		<u>975</u>
	At 31 December 1996	1,599		12,531		<u>14,130</u>
	Depreciation:					
	At 1 January 1996	533		6,540		7,073
	Charge for period	<u> 160</u>		<u>1,498</u>		<u>1,658</u>
	At 31 December 1996	_693		<u>8,038</u>		<u>8,731</u>
	Net book value at					
	31 December 1996	£ 906	i	£ 4,493		£ 5,399
	At 31 December 1995	£ 1,066	j	£ 5,016		£ 6,082
_	D T D T O D C		1006		1005	
7.	<u>DEBTORS</u>		1996		1995 £	
	m 1 11.		£		35,131	
	Trade debtors		13,466		2,802	
	Social security and other taxes		1,088			
	Prepayments and accrued income		9,851		6,096 91,958	
	Other debtors (see below)		66,496		• •	
			90,901		<u>135,987</u>	

Other debtors are stated after making a provision of £ 9,200. The directors are of the opinion that the balance is recoverable and have provided guarantees to the company to make good any shortfall.

8. CREDITORS amounts falling due

CREDITORS amounts family due		
within one year	<u>1996</u>	<u> 1995</u>
•	<u>£</u>	${f \underline{\mathfrak E}}$
Trade creditors	84,260	27,590
Bank overdraft	-	4,990
Corporation tax	-	480
Social security and other taxes	4,042	8,068
Accruals and deferred income	13,937	7,303
Other creditors	<u>67,878</u>	<u>78,760</u>
	170,11 7	<u>127,191</u>

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996 (Cont'd)

9. **FUTURE FINANCIAL COMMITMENTS**:

Operating leases

At 31 December 1996 the Company had annual commitments under operating leases as set out below

		1996 <u>Land & Building</u> <u>£</u>	1995 <u>Land & Building</u> <u>£</u>
	Due within one year	10,273	10,720
	Due after more than one year	<u>17,518</u>	<u>27,791</u>
		<u>27,791</u>	<u>38,511</u>
10.	SHARE CAPITAL	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
	Authorised:		
	Ordinary shares of £1 each	£ 1,000,000	£ 1,000,000
	Allotted, called up and paid:		
	50,000 Ordinary shares of £1 each,		
	50p paid	£ 25,000	£ 25,000

11. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

Shareholders' Interest at 1 January	1996 <u>£</u> 25,077	1995 <u>£</u> 25,184
Loss for the year	(24,663)	(107)
Shareholders' Interest at 31 December	£ 414	£ 25,077