Company Registration No 03006765 (England and Wales)

WEATHERBEETA LIMITED

REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2013

MONDAY

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31/03/2014 COMPANIES HOUSE #250

DIRECTORS AND ADVISERS

Directors Mr J Kennard

Mr A J Bucknell Mr J M R Bucknell Mr R G Bates

Secretary Mr M Abrahart

Company number 03006765

Registered office Greenway House

Sugarswell Business Park

Shenington Banbury Oxfordshire OX15 6HW

Registered auditors mca banbury

Greenway House

Sugarswell Business Park

Shenington Banbury Oxfordshire OX15 6HW

Bankers HSBC

17 Market Place

Banbury Oxfordshire OX16 5ED

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DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2013

The directors present their report and financial statements for the year ended 30 June 2013

Principal activities and review of the business

The principal activity of the company continued to be that of retailing and wholesaling equestrian equipment

The directors consider the results of the company to be positive in light of the economic environment and are confident in the continued growth and strengthening of the Weatherbeeta brands. The groups turnover dropped slightly to £11.9 million in 2013, with gross margin also reducing on those achieved in 2012. The groups balance sheet remains strong with shareholders funds of £2,748,396 and expects to continue to grow it's market share through the challenging environment.

Results and dividends

The consolidated profit and loss account for the year is set out on page 5

It is proposed that the retained loss of £137,917 is transferred to the group's reserves

Directors

The following directors have held office since 1 July 2012

Mr J Kennard Mr A J Bucknell Mr J M R Bucknell Mr R G Bates

Auditors

The auditors, mca banbury, will be proposed for re-appointment at the forthcoming Annual General Meeting

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information

By order of the board

Mr M Abrahart

Secretary 27/3/2014

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WEATHERBEETA LIMITED

We have audited the group and parent company financial statements (the "financial statements") of Weatherbeeta Limited for the year ended 30 June 2013 set out on pages 5 to 20 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 30 June 2013 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF WEATHERBEETA LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns,
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mr David Handley (Senior Statutory Auditor) for and on behalf of mca banbury

Chartered Accountants Statutory Auditor 21/2/14

Greenway House
Sugarswell Business Park
Shenington
Banbury
Oxfordshire
OX15 6HW

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2013

	Notes	2013 £	2012 £
Turnover	2	11,908,040	12,573,220
Cost of sales		(7,961,086)	(8,119,737)
Gross profit		3,946,954	4,453,483
Administrative expenses		(4,356,589)	(4,646,431)
Other operating income		299,471	419,723
Operating (loss)/profit	4	(110,164)	226,775
Other interest receivable and similar inc	ome	86	404
Interest payable and similar charges	5	(65,307)	(74,048)
(Loss)/profit on ordinary activities before taxation	4	(175,385)	153,131
Tax on (loss)/profit on ordinary activities	6	37,468	(43,544)
(Loss)/profit on ordinary activities aft	er taxation	(137,917)	109,587

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEETS AS AT 30 JUNE 2013

		Group	p	Compa	ny
		2013	2012	2013	2012
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8	299,569	213,838	142,846	21,515
Investments	9			1	1
		299,569	213,838	142,847	21,516
Current assets					
Stocks	10	3,806,776	3,192,628	3,311,672	2,707,944
Debtors	11	3,572,013	3,884,753	4,230,885	4,610,938
Cash at bank and in hand		62,699	312,711	28,677	281,174
O 414		7,441,488	7,390,092	7,571,234	7,600,056
Creditors. amounts falling due within one year	12	(3,933,279)	(3,660,866)	(3,747,091)	(3,512,551)
Net current assets		3,508,209	3,729,226	3,824,143	4,087,505
Total assets less current liabilities		3,807,778	3,943,064	3,966,990	4,109,021
Creditors ¹ amounts falling due after more than one year	13	(1,055,904)	(1,055,904)	(1,055,904)	(1,055,904)
Provisions for liabilities	15	(3,478)	(846)	-	-
		2,748,396	2,886,314	2,911,086	3,053,117
Capital and reserves					
Called up share capital	16	965,746	965,746	965,746	965,746
Profit and loss account	17	1,782,650	1,920,568	1,945,340	2,087,371
Shareholders' funds	18	2,748,396	2,886,314	2,911,086	3,053,117
			=====		

Approved by the Board and authorised for issue on 27/3/2014

Mr A J Bucknell

Director

Company Registration No 03006765

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

	Note	£	2013 £	£	2012 £
Net cash (outflow)/inflow from operating activities	1		(229,579)		6,154
Returns on investments and servicing of finance					
Interest received		86		404	
Interest paid		(65,307)		(74,048)	
Net cash outflow for returns on investments					
and servicing of finance			(65,221)		(73,644)
Taxation			(45,338)		(147,551)
Capital expenditure					
Payments to acquire tangible assets		(153,077)		(6,644)	
Receipts from sales of tangible assets		1,350		-	
Net cash outflow for capital expenditure			(151,727)		(6,644)
Net cash outflow before management of liquid resources and financing			(491,865)		(221,685)
Decrease in cash in the year	2,3		 (491,865)		(221,685)
-	-				

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

1	Reconciliation of operating (loss)/profit from operating activities	to net cash (outflov	v)/inflow	2013	2012
	-			£	£
	Operating (loss)/profit Depreciation of tangible assets			(110,164) 67,345	226,775 66,163
	Profit on disposal of tangible assets			(1,350)	-
	(Increase)/decrease in stocks			(614,148)	425,430
	Decrease in debtors			352,740	929,143
	Increase/(decrease) in creditors within one	e year		75,998	(1,641,357)
	Net cash (outflow)/inflow from operating	g activities		(229,579)	6,154
2	Analysis of net debt	1 July 2012	Cash flow	Other non- 3	0 June 2013
		3	£	£	£
	Net cash				
	Cash at bank and in hand	312,711	(250,012)	-	62,699
	Bank overdrafts	(2,440,000)	(241,853)	-	(2,681,853)
		(2,127,289)	(491,865)	-	(2,619,154)
	Debts falling due after one year	(1,055,904)		-	(1,055,904)
	Net debt	(3,183,193)	(491,865)	<u> </u>	(3,675,058)
3	Reconciliation of net cash flow to move	ement in net debt		2013 £	2012 £
	Decrease in cash in the year			(491,865)	(221,685)
	Movement in net debt in the year			(491,865)	(221,685)
	Opening net debt			(3,183,193)	(2,961,508)
	Closing net debt			(3,675,058)	(3,183,193)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2013

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention

1 2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

13 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 30 June 2013. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

1.4 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

15 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life

16 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit

17 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Plant and machinery Computer equipment Fixtures, fittings & equipment 10%, 20% and 33% on cost 20% on cost and 33% on cost 10%, 15%, 20% and 33% on cost

Motor vehicles

20% on cost

1.8 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

19 Investments

Fixed asset investments are stated at cost less provision for diminution in value

1.10 Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

1 Accounting policies

(Continued)

1 11 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

1 12 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2 Turnover

The total turnover of the group for the year has been derived from its principal activity

Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below

	2013	2012
	£	£
Geographical segment		
United Kingdom	11,602,068	12,223,931
Other EC Countries	296,899	332,637
Rest of the World	9,073	16,651
	11,908,040	12,573,219
		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

3	Employees		
	Number of employees The average weekly number of employees (including directors) during the year was		
		2013 Number	2012 Number
	Office & Management Warehouse	45 13	55 13
		58	68
	Employment costs	2013 £	2012 £
	Wages and salaries	1,527,504	1,616,813
	Social security costs	129,668	135,235
		1,657,172	1,752,048
4	Operating (loss)/profit	2013 £	2012 £
	Operating (loss)/profit is stated after charging	_	_
	Depreciation of tangible assets	67,345	66,163
	Loss on foreign exchange transactions	3,216	3,918
	Research and development	390	1,921
	Operating lease rentals	585,982	615,561
	Fees payable to the group's auditor for the audit of the group's annual accounts (company £13,150, 2012 £13,650)	25,100	25,100
	and after crediting		
	Profit on disposal of tangible assets	(1,350)	
5	Interest payable	2013	2012
		£	£
	On bank loans and overdrafts	32,970	36,968
	Other interest	32,337	37,080
		65,307	74,048

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

2012 £	2013 £	Taxation
Ľ.	τ.	Domestic current year tax
45,439	(40,101)	U K corporation tax
45,439	(40,101)	Total current tax
		Deferred tax
(1,895)	2,633	Origination and reversal of timing differences
(1,895)	2,633	
43,544	(37,468)	
153,131	(175,385)	Factors affecting the tax charge for the year (Loss)/profit on ordinary activities before taxation
38,574	(44,723)	(Loss)/profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 25 5% (2012 - 25 19%)
		Effects of
4,272 - -	4,067 (17,134) 12,279	Non deductible expenses Accelerated Capital allowances Tax losses to carry forward
2,593	5,292 118	Group relieved profits Other tax adjustments
6,865	4,622	
45,439	(40,101)	Current tax charge for the year

7 (Loss)/profit for the financial year

As permitted by section 408 Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The (loss)/profit for the financial year is made up as follows

been included in these financial statements. The (loss)/profit for the fir	ianciai year is made up as	TOHOWS
	2013	2012
	£	£
Holding company's (loss)/profit for the financial year	(142,031)	101,898

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

(Continued)

8 Tangible fixed assets

Group				
	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£
Cost	~	_		
At 1 July 2012	245,013	191,516	22,106	458,635
Additions	42,519	20,459	90,098	153,076
At 30 June 2013	287,532	211,975	112,204	611,711
Depreciation				
At 1 July 2012	142,862	84,251	17,684	244,797
Charge for the year	33,736	22,632	10,977	67,345
At 30 June 2013	176,598	106,883	28,661	312,142
Net book value				
At 30 June 2013	110,934	105,092	83,543	299,569
At 30 June 2012	16,054	193,362	4,422	213,838

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

(Continued)

Tangi	ble	fixed	assets

Company				
	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£
Cost				
At 1 July 2012	91,216	1,697	22,106	115,019
Additions	42,519	20,459	90,098	153,076
At 30 June 2013	133,735	22,156	112,204	268,095
Depreciation				
At 1 July 2012	75,162	658	17,684	93,504
Charge for the year	17,996	2,772	10,977	31,745
At 30 June 2013	93,158	3,430	28,661	125,249
Net book value				
At 30 June 2013	40,577	18,726	83,543	142,846
At 30 June 2012	16,054	1,039	4,422	21,515
	=====			

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

9 Fixed asset investments

Company

	Shares in group undertakings £
Cost At 1 July 2012 & at 30 June 2013	1
Net book value	
At 30 June 2013	1
At 30 June 2012	1 ===

In the opinion of the the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation	Shares held	
		Class	%
Subsidiary undertakings			
Horsatack Saddlery Limited	UK	Ordinary	100 00
Horsatack Saddlery Milton Keynes Limited	UK	Ordinary	100 00
Horsatack Saddlery Driotwich Limited	UK	Ordinary	100 00
Horsatack Saddlery Doncaster Limited	UK	Ordinary	100 00

The principal activity of these undertakings for the last relevant financial year was as follows

	Principal activity
Horsatack Saddlery Limited	Retail of equestrian equipment
Horsatack Saddlery Milton Keynes Limited	Retail of equestrian equipment
Horsatack Saddlery Driotwich Limited	Retail of equestrian equipment
Horsatack Saddlery Doncaster Limited	Dormant

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

	Stocks	Group	1	Compar	ıv
		2013	2012	2013	., 2012
		£	£	£	£
	Finished goods and goods for resale	3,806,776	3,192,628	3,311,672	2,707,944
11	Debtors	Grou	o	Compai	ıv
		2013	2012	2013	2012
		£	£	£	£
	Trade debtors	2,137,445	2,322,116	2,148,451	2,336,615
	Corporation tax	80,000	40,000	80,000	40,000
	Other debtors	455,407	454,440	1,261,493	1,320,106
	Prepayments and accrued income	899,161	1,068,197	726,774	893,304
	Deferred tax asset (see note 15)			14,167	20,913
		3,572,013	3,884,753	4,230,885	4,610,938
		=====	=====		
12	Creditors amounts falling due within o	ne year Grou	p	Compa	ny
12	Creditors amounts falling due within o	ne year			<u> </u>
12	Creditors amounts falling due within or Bank loans and overdrafts	ne year Grou 2013	p 2012	Compa 2013	ny 2012
12		ne year Grou 2013 £	2012 £	Compa 2013 £	ny 2012 £
12	Bank loans and overdrafts	ne year Grou 2013 £ 2,681,853	2012 £	Compa 2013 £ 2,681,853	ny 2012 £ 2,440,000
12	Bank loans and overdrafts Trade creditors	ne year Grou 2013 £ 2,681,853	2012 £ 2,440,000 528,348	Compa 2013 £ 2,681,853	ny 2012 £ 2,440,000 528,348
12	Bank loans and overdrafts Trade creditors Corporation tax	ne year Grou 2013 £ 2,681,853 875,052	2012 £ 2,440,000 528,348 45,438	Compa 2013 £ 2,681,853 875,053	2012 £ 2,440,000 528,348 40,101

3,933,279 3,660,866 3,747,091

3,512,551

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

13	Creditors · amounts falling due after more	e than one year				
	·	Grou	р	Compai	Company	
		2013	2012	2013	2012	
		£	£	£	£	
	Other loans	1,055,904	1,055,904	1,055,904	1,055,904	
	Analysis of loans					
	Not wholly repayable within five years	1,055,904	1,055,904	1,055,904	1,055,904	
		1,055,904	1,055,904	1,055,904	1,055,904	
	Loan maturity analysis					
	In more than five years	1,055,904	1,055,904	1,055,904	1,055,904	

14 Financial commitments

At 30 June 2013 the group had annual commitments under non-cancellable operating leases as follows

	Land and bu	ııldıngs	Other	
	2013	2012	2013	2012
	£	£	£	£
Expiry date				
Between two and five years	347,000	461,795	15,737	9,731
In over five years	252,206	200,000	-	-
	599,206	661,795	15,737	9,731

At 30 June 2013 the company had annual commitments under non-cancellable operating leases as follows

	Land and bu	ildings	Other	
	2013	2012	2013	2012
	£	£	£	£
Expiry date				
Between two and five years	280,000	394,795	15,737	9,731
In over five years	52,206	-	-	-
	332,206	394,795	15,737	9,731

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

15	Provisions for liabilities Group				
					Deferred taxation £
	Balance at 1 July 2012 Profit and loss account				845 2,633
	Balance at 30 June 2013				3,478
	The deferred tax liability is made up as follows	s.			
		Group 2013 £	2012 £	Company 2013 £	2012 £
	Accelerated capital allowances Tax losses available	14,313 (10,835)	846	(3,332) (10,835)	(20,913)
		3,478	846	(14,167)	(20,913)
16	Share capital			2013 £	2012 £
	Allotted, called up and fully paid 965,746 Ordinary of £1 each			965,746	965,746
17	Statement of movements on profit and loss at Group	ecount			
	Cioup			Profit and los	s account
					£
	Balance at 1 July 2012 Loss for the year				1,920,567 (137,917)
	Balance at 30 June 2013				1,782,650

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

17	Statement of movements on profit and loss account		(Continued)
	Company	Profit and I	oss account
			£
	Balance at 1 July 2012 Loss for the year		2,087,371 (142,031)
	Balance at 30 June 2013		1,945,340
18	Reconciliation of movements in shareholders' funds Group	2013 £	2012 £
	(Loss)/profit for the financial year Opening shareholders' funds	(137,917) 2,886,314	109,587 2,776,727
	Closing shareholders' funds	2,748,396	2,886,314
		2013	2012
	Company	£	£
	(Loss)/Profit for the financial year Opening shareholders' funds	(142,031) 3,053,117	101,898 2,951,219
	Closing shareholders' funds	2,911,086	3,053,117

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

19 Related party transactions

a) During the year the company traded with Weatherbeeta Pty Limited of which M Bucknell, A Bucknell, J Kennard and R Bates are directors. All transactions were undertaken at market value and on an arms length basis.

	2013	2012 £
	£	
Loan outstanding at year end	1,055,904	1,055,904
Creditor at year end	221,228	513,768
Sales	21,594	21,421
Purchases	691.337	870.635

b) During the year the company traded with Weatherbeeta USA of which M Bucknell, A Bucknell, J Kennard and R Bates are directors. All transactions were undertaken at market value and on an arms length basis

	2013	2012
	£	£
Sales	1,736	1,598
Purchases	3,806	651

c) During the year the company traded with Weatherbeeta New Zealand of which M Bucknell, A Bucknell, J Kennard and R Bates are directors. All transactions were undertaken at market value and on an arms length basis

	2013	2012
	£	£
Sales	-	393

d) During the year the company traded with Bates Saddlery of which R Bates is a director. All transactions were undertaken at market value and on an arms length basis.

	2013 £	2012 £
Creditor at year end	136,126	20,515
Debtor at year end	911	551
Sales	5,381	8,799
Purchases	1,111,704	823,365

20 Control

The company's ultimate parent company at the balance sheet date was Alistair Somerset Pty Limited, a company registered in Australia The company is under the control of it's directors