REGISTERED NUMBER: 514699

REPORT AND ACCOUNTS

YEAR ENDED 31 MARCH 1995

Page	Contents
1	Group information
2-3	Director's report
4-5	Auditors' report to the members
6	Group profit and loss account
7	Group balance sheet
8	Company balance sheet
9	Group cashflow statement
10-11	Group notes to the cashflow statement
12-28	Notes to the group accounts



GROUP INFORMATION

YEAR ENDED 31 MARCH 1995

DIRECTOR

P.H. Sutcliffe (resigned 7 April 1995)

F. Fabi (appointed 7 April 1995)

SECRETARY

G.D. Clarke

REGISTERED OFFICE

Bedwas House Industrial Estate

Bedwas Newport Gwent NP1 8XQ

AUDITORS

Menzies

Chartered Accountants

Barley House 57 Church Street

Staines Middlesex TW18 4XS

BANKERS

National Westminster Bank PLC

5 East Street Chichester West Sussex PO19 1HH

SOLICITORS

Petersons

Bank Chambers

110-112 Chepstow Road

Newport Gwent NP1 8EE

REPORT OF THE DIRECTOR

YEAR ENDED 31 MARCH 1995

The new director, Fausto Fabi, who was appointed on 7 April 1995, presents his report, together with the audited accounts of the group for the year to 31 March 1995. The previous director, Philip Sutcliffe, resigned as a director of M. Hohner Limited on 7 April 1995, but remains as a director of the subsidiary companies covering all the retail activities of the group.

PRINCIPAL ACTIVITIES

The principal activity of the group, during the year under review, was that of the import and wholesale selling of musical instruments and accessories. The group also operates a number of retail outlets.

There were no significant changes in these activities during the year.

TRADING RESULTS AND DIVIDENDS

The group has been unable to sustain its recent growth in turnover, with only a slight increase on the previous year. Conditions remained difficult in the UK music industry, with many customers having cashflow problems resulting in high bad debt costs. The continued decline in the strength of sterling also had an adverse effect, due to the group having to import most of its products.

Management and shareholder confidence remains high for the future of the group, and this has been amply demonstrated by the shareholders injecting £2.3 million by waiver of a loan.

A major restructuring of the group recently took place, with all of the retail activities being moved to two subsidiary companies: The Music Store Group Limited, and The Music Store UK Limited. Philip Sutcliffe is a director of these companies, and they are being operated completely independently from the wholesale activities, which remain in M. Hohner Limited. The resulting increase in management focus on retail, has already improved results in this division.

With the new organisation, a lower cost structure and a solid balance sheet, improvements are expected. These factors, combined with a complete product range covering all types of musical instruments, ensure that the group is now poised to benefit strongly as the music industry in the UK eventually pulls out of recession.

FIXED ASSETS

During the year the group acquired a freehold shop in Glasgow in the sum of £300,540. This was then valued by an independent firm of chartered surveyors in the sum of £395,000.

Other changes in fixed assets are shown in the notes to the accounts.

REPORT OF THE DIRECTOR (Continued)

YEAR ENDED 31 MARCH 1995

DIRECTOR AND HIS INTEREST

The director who held office during the year was P.H. Sutcliffe.

He held two ordinary shares of £1 each, as nominee, during the year under review (1994 - 2).

DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the group, and of the profit or loss of the group for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies, and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company, and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

GOING CONCERN

The company complete a detailed twenty-two week rolling cashflow projection. This has been considered by the director together with the likely outcome of the current negotiations with the company's bankers concerning continued financing as disclosed in note 15, and with the likely future trading activity and funding to be provided by the parent company, Matth. Hohner AG. The director considers it is appropriate to adopt the going concern basis in the preparation of these financial statements.

AUDITORS

Menzies have expressed their willingness to continue in office as auditors, and in accordance with Section 385(2) of the Companies Act 1985, a resolution proposing their re-appointment will be submitted to the Annual General Meeting.

By Order of the Board.

G.D. Clarke Secretary

24 July 1995

REPORT OF THE AUDITORS TO THE MEMBERS OF

M. HOHNER LIMITED AND SUBSIDIARIES

YEAR ENDED 31 MARCH 1995

We have audited the financial statements on pages 6 to 28, which have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and on the basis of the accounting policies set out on pages 12 to 14.

Respective responsibilities of the director and auditors

As described on page 3, the company's director is responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. However, the evidence made available to us specifically with regard to the collectability of trade debtor balances was not sufficient to enable us to confirm the adequacy of the provisions at 31 March 1995 which stood at £209,045.

In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the financial statements.

REPORT OF THE AUDITORS TO THE MEMBERS OF

M. HOHNER LIMITED AND SUBSIDIARIES (Continued)

YEAR ENDED 31 MARCH 1995

Qualified opinion arising from limitation in audit scope

Except for any adjustments that might have been found to be necessary, had we been able to obtain sufficient evidence on the collectability of year end debtors, in our opinion, the financial statements give a true and fair view of the state of the group's affairs at 31 March 1995 and of its profit for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

In respect alone of the limitation on our work relating to trade debtor provisions, we have not obtained all information and explanations that we considered necessary for the purpose of our audit.

24 July 1995

Barley House 57 Church Street Staines Middlesex TW18 4XS cagnely

MENZIES
Chartered Accountants
and Registered Auditor

GROUP PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 MARCH 1995

1995	4	005	ad .	004
Notes	£	.995 £	£	994 £
		9,276,363 7,597,476	_	9,275,439 6,263,840
		1,678,887		3,011,599
	1,988,144 256,066 829,206 132,685		1,585,571 260,303 759,995 85,462	
		3,206,101		2,691,331
		(1,527,214)	·	320,268
6 7	2,321,445 (424,536)		(318,167)	
		1,896,909		(318,167)
XATION		369,695		2,101
8		-		-
ATION		369,695		2,101
		-		-
THE YEAR	R	369,695		2,101
l from contir	nuing operati	ons.		
RECOGNI	SED GAINS	S AND LOSS	ES	
1		369,695 94,460		2,101
AINS AND		464,155		2,101
	/PROFIT ERATIONS 6 7 XATION 8 ATION THE YEAR	1,988,144 256,066 829,206 132,685 /PROFIT ERATIONS 6 2,321,445 7 (424,536) XATION 8 ATION THE YEAR I from continuing operation RECOGNISED GAINS	Notes £ £ 9,276,363 7,597,476 1,678,887 1,988,144 256,066 829,206 132,685 3,206,101 /PROFIT ERATIONS (1,527,214) 6 2,321,445 7 (424,536) 1,896,909 XATION 369,695 8 - ATION 369,695 1 from continuing operations. RECOGNISED GAINS AND LOSS 369,695 94,460 AINS AND	Notes £ £ £ £ 9,276,363 7,597,476 1,678,887 1,988,144 256,066 260,303 829,206 759,995 132,685 3,206,101 /PROFIT ERATIONS (1,527,214) 6 2,321,445 7 (424,536) 1,896,909 XATION 369,695 8 - ATION 369,695 1 from continuing operations. RECOGNISED GAINS AND LOSSES 369,695 94,460 AINS AND

GROUP BALANCE SHEET

YEAR ENDED 31 MARCH 1995

	2,,,0	1	.995	1	1994
	Notes	£	£	£	£
FIXED ASSETS	_				
Intangible assets	9		138,981		150,585
Tangible assets	10		2,341,631		1,847,002
			2,480,612		1,997,587
CURRENT ASSETS					
Stocks	13	2,819,393		3,348,625	
Debtors	14	2,046,849		2,299,445	
Cash at bank and in hand		1,892		21,506	
		4,868,134		5,669,576	
CREDITORS - amounts falli	ng	-,,		0,000,070	
due within one year	15	(3,891,696)		(2,584,316)	
NET CURRENT ASSETS			976,438		3,085,260
TOTAL ASSETS LESS CURRENT LIABILITIES			3,457,050		5,082,847
CREDITORS - amounts falli due after more than one year	_		(303,544)		(2,393,496)
			3,153,506		2,689,351
Financed by:					
CAPITAL AND RESERVES					
Called up share capital	18		2,849,880		2,849,880
Share premium	19		56,950		56,950
Revaluation reserve	19		747,738		653,278
Capital reserve	19		127,685		127,685
Profit and loss account	19		(628,747)		(998,442)
EQUITY SHAREHOLDERS	' FUNDS	S	3,153,506		2,689,351

Approved by the Director on 24 July 1995.

DIRECTOR

F. Fab

M. HOHNER LIMITED

BALANCE SHEET

YEAR ENDED 31 MARCH 1995

		1	995	1	.994
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	9		47,500		50,000
Tangible assets	11		1,758,752		1,664,666
Investments	12		282,000	•	282,000
			2,088,252		1,996,666
CURRENT ASSETS					
Stocks	13	2,514,940		2,849,200	
Debtors	14	2,535,790		2,821,707	
Cash at bank and in hand		1,892		9,348	
		5,052,622		5,680,255	
CREDITORS - amounts falling	ng				-
due within one year	15	(4,160,721)		(2,529,541)	
NET CURRENT ASSETS			891,901		3,150,714
TOTAL ASSETS LESS CURRENT LIABILITIES			2,980,153		5,147,380
CREDITORS - amounts fallindue after more than one year	_		(55,099)		(2,393,496)
			2,925,054		2,753,884
Financed by:					
CAPITAL AND RESERVES				÷	
Called up share capital	18		2,849,880		2,849,880
Share premium	19		56,950		56,950
Revaluation reserve	19		653,278		653,278
Capital reserve	19		117,941		117,941
Profit and loss account	19		(752,995)		(924,165)
A TOAL WING TOOK WOODIIL	17		(134,993)		(744,103)
EQUITY SHAREHOLDERS	' FUNDS		2,925,054		2,753,884
					

Approved by the Director on 24 July 1995.

DIRECTOR

F. Fab

CASHFLOW STATEMENT

YEAR ENDED 31 MARCH 1995

		1	995	19	994
NET CASH (OUTFLOW	Notes /)	£	£	£	£
FROM OPERATING ACTIVITIES	a		(624,246)		(54,275)
RETURNS ON INVESTAND SERVICING OF F. Interest paid	· -	(424,536)		(318,167)	
NET CASH (OUTFLOW RETURNS ON INVESTI AND SERVICING OF F	MENTS		(424,536)		(318,167)
TAXATION Corporation Tax received/	(paid)		-		-
INVESTING ACTIVITE Purchase of subsidiary com Purchase of tangible fixed a Receipts from fixed asset s	npanies assets	(561,921) 22,282		(55,881) (498,450) 42,875	
NET CASH FROM INVESTING ACTIVITIE	ES		(539,639)		(511,456)
NET CASH (OUTFLOW BEFORE FINANCING	7)	·	(1,588,421)		(883,898)
FINANCING Waiver of amounts formerlultimate parent undertaking Bank loans HP and finance leases		2,321,445 248,445 (20,029)		- - 71,695	
NET CASH INFLOW FROM FINANCING	đ		2,549,861		71,695
INTERGROUP INDEBT	EDNESS		(1,784,148)		57,355
(DECREASE) IN CASH EQUIVALENTS	AND CASH		(822,708)		(754,848)

NOTES TO THE CASHFLOW STATEMENT

YEAR ENDED 31 MARCH 1995

a. RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH (OUT-FLOW) FROM OPERATING ACTIVITIES

	•		1995 £	1994 £
	Net operating (loss)/profit from continu	ing operations	(1,527,214)	320,268
	Amortisation charge		11,604	8,810
	Depreciation charges		135,735	111,332
	Loss on fixed asset disposal		3,735	4,914
	Stock decrease/(increase)		529,232	(773,117)
	Debtors decrease/(increase)		252,596	(348,308)
	Creditors increase/(decrease)		(29,934)	621,826
	Net cash (outflow) from operating activ	vities	(624,246)	(54,275)
b.	ANALYSIS OF CHANGES IN CAST	H AND CASH	EQUIVALENTS	DURING
			1995 £	1994 £
	At beginning of year		(1,033,641)	(278,803)
	Net cash (outflow) during year		(822,708)	(754,838)
	At end of year		(1,856,349)	(1,033,641)
c.	ANALYSIS OF THE BALANCES OF SHOWN IN THE BALANCE SHEE	F CASH AND T	CASH EQUIVAL	LENTS AS
		1995	1994	Movement
		£	£	£
	Cash at bank and in hand	1,892	21,506	(19,614)
	Bank overdrafts	(1,858,241)	(1,055,147)	(803,094)
			·	

(1,856,349)

(1,033,641)

(822,708)

NOTES TO THE CASHFLOW STATEMENT (Continued)

YEAR ENDED 31 MARCH 1995

d. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	1995 £	1994 £
HP and finance leases		
At beginning of year	132,586	60,891
Inception of finance leases	54,873	87,486
Cash outflows from financing	(74,902) ———	(15,791)
At end of year	112,557	132,586
Net inflow/(outflow) in year	(20,029)	71,695
Bank loans Received	248,445	-
At end of year	248,445	-
Net inflow in year	248,445	-
Integroup indebtedness Net inflow following the waiver of amounts formerly due to ultimate parent undertaking	2,321,445	•
<u> </u>		

NOTES TO THE GROUP ACCOUNTS

YEAR ENDED 31 MARCH 1995

1. ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the group's accounts.

Accounting convention

The accounts have been prepared in accordance with applicable Accounting Standards, under the historical cost convention, as modified by the revaluation of freehold land and buildings.

Basis of consolidation

The group accounts consolidate the accounts of M. Hohner Limited and all its subsidiary undertakings at 31 March each year. No profit and loss account is presented for M. Hohner Limited, taking advantage of Section 230(4) of the Companies Act 1985.

Amortisation of intangible assets

Provision is made for amortisation on all intangible fixed assets, at rates calculated to write off the cost by equal annual instalments over their estimated useful lives at the following rates:

Goodwill

- 5% cost

Depreciation of tangible assets

Provision is made for depreciation on all tangible assets, other than freehold land, at rates calculated to write off the cost by instalments over their estimated useful lives as follows:

Leasehold land and buildings - Equal instalments, lease term

Fixtures, fittings, plant

and equipment

- 15% reducing balance

Motor vehicles

- 25% reducing balance

Depreciation is provided on freehold buildings so as to reduce the revalued amount to its estimated residual value over the properties' economic useful life. As each property is continually maintained to a high standard, the director is of the opinion that for each property, residual value is either equal to or exceeds the revalued amount, therefore no depreciation needs to be provided in these accounts.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

1. ACCOUNTING POLICIES (Continued)

Stocks

Stocks are valued at the lower of purchase cost on a first in first out basis, and net realisable value.

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will crystallise in the foreseeable future.

Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Exchange gains and losses

Monetary assets and liabilities in foreign currencies are translated at the rate of exchange ruling at the balance sheet date.

Transactions denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All exchange differences are dealt with through the profit and loss account.

Capital instruments

FRS 4 Capital Instruments has been adopted in the preparation of these accounts. Capital Instruments are accounted for and classified as equity and non-equity, according to their form.

Turnover

This represents the invoiced amounts of goods sold and services provided, net of value added tax.

A geographical analysis of turnover is not provided.

Debtors

The company operates interest free extended credit schemes from time to time.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

1. ACCOUNTING POLICIES (Continued)

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet, and depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease, and represents a constant proportion of the capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Advertising

The cost of advertising and trade shows are charged to the profit and loss account over a twelve month period, as this is estimated to be the period of benefit to the company.

2. PROFIT AND LOSS ACCOUNT OF PARENT COMPANY

The consolidated profit for the financial year attributable to shareholders has been dealt with in the accounts of group companies as follows:

	1995 £	1994 £
Parent company	171,170	26,047
Subsidiaries	(83,525)	(23,946)

3. SUPPLEMENTARY PROFIT AND LOSS INFORMATION

The profit on ordinary activities before taxation has been determined after charging or crediting the following:

	1995 £	1994 £
Hire of plant and equipment	17,407	38,140
Amortisation: Intangible fixed assets	11,604	8,810
Depreciation: Tangible fixed assets	135,735	111,332
Loss on disposal of fixed assets	3,735	4,914
Auditors' remuneration	11,500	9,250
Directors' emoluments	60,013	59,777
Interest payable	424,536	318,167

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

4. STAFF NUMBERS AND COSTS

The aggregate payroll costs, including the director, were as follows:

•	1995 £	1994 £
Wages and salaries	1,150,802	1,034,039
Social security costs	101,576	99,650
Other pension costs	34,607	34,349
		
	1,286,985	1,168,038
		·

The average weekly number of employees, including the director, during the year was as follows:

	1995 No.	1994 No.
Sales	60	46
Administrative	13	11
Warehouse	7	8
	80	65

5. DIRECTOR'S EMOLUMENTS

Director's emoluments consist of the following:

	1995 £	1994 £
Management remuneration	50,265	50,182
Pension contributions	4,500	4,500
Benefits in kind	5,248	5,095
	60,013	59,777

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

6. EXCEPTIONAL OTHER INCOME

During the period under review the holding company, Matth. Hohner AG, waived its entitlement to repayment of any loans outstanding to the group. This has resulted in a credit to the profit and loss account of £2,321,445.

7. INTEREST PAYABLE

	1995 £	1994 £
Bank loans and overdrafts	124,972	68,698
Other loans repayable within 5 years	287,691	232,144
Finance charges	11,873	17,325
	424,536	318,167

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

8. TAXATION

No provision for corporation tax has been made for the year under review due to the availability of tax losses.

Deferred taxation in respect of the revaluation of freehold land and buildings both provided and unprovided at 31 March 1995 is as follows:

1995		1994	
Provided	Unprovided	Provided	Unprovided
£	£	£	£
-	200,000	•	180,000
-	175,000	-	180,000
	Provided £	Provided Unprovided £ £ - 200,000	Provided Unprovided Provided £ £ £

No provision is made in these accounts, as the properties are not expected to be sold in the foreseeable future, and therefore no tax liability will crystallise.

The company and the group have substantial trading losses, such that any provision that could be deemed necessary in respect of accelerated capital allowances would not crystallise.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

9. INTANGIBLE FIXED ASSETS - GOODWILL

	Group £	Company £
Cost At 1 April 1994	232,075	50,000
Amortisation At 1 April 1994 Charge for year	81,4900 11,604	2,500
At 31 March 1995	93,094	2,500
Net book value at 31 March 1995	138,981	47,500
Net book value at 31 March 1994	150,585	50,000

Purchased goodwill and goodwill arising on consolidation is amortised over 20 years.

Goodwill has arisen on the acquisition by M. Hohner Limited of British Music Strings Limited in 1984, and The Music Store Group Limited and Bees Music Limited in 1994.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

10. TANGIBLE FIXED ASSETS - GROUP

Land and buildings £	Fixtures, plant and equipment £	Vehicles £	Total £
			
1,270,736	774,299	292,989	2,338,024
369,132	118,698	74,091	561,921
-	-	(56,579)	(56,579)
94,460	-	<u>-</u>	94,460
1,734,328	892,997	310,501	2,937,826
41,355	350,236	99,431	491,022
-	-	(30,562)	(30,562)
12,625	72,298	50,812	135,735
53,980	422,534	119,681	596,195
1,680,348	470,463	190,820	2,341,631
1,229,381	424,063	193,558	1,847,002
	buildings £ 1,270,736 369,132 94,460 1,734,328 41,355 12,625 53,980 1,680,348	Land and buildings £ 1,270,736 774,299 369,132 118,698 94,460 - 1,734,328 892,997 41,355 350,236 12,625 72,298 53,980 422,534 1,680,348 470,463	Land and buildings £ plant and equipment £ Vehicles £ 1,270,736 774,299 292,989 369,132 118,698 74,091 - (56,579) 94,460 - - 1,734,328 892,997 310,501 41,355 350,236 99,431 - - (30,562) 12,625 72,298 50,812 53,980 422,534 119,681 1,680,348 470,463 190,820

Vehicles held under hire purchase contracts:

	Depreciation in year £	Net book value £
31 March 1995	43,173	168,401
31 March 1994	38,110	164,483

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

10. TANGIBLE FIXED ASSETS - GROUP (Continued)

Net book value of land and buildings comprise:

	Land and buildings £
Freehold Short leasehold	1,459,300 221,048
	1,680,348
·	

Historic cost of freehold land and buildings not depreciated:

31 March 1994	387,566
Additions	323,996
31 March 1995	711,562

Land and buildings were revalued in June 1989 at £1,105,000, and as at 11 May 1995 the additions during the year were valued at £395,000 on the basis of open market value with existing use by an independent firm of chartered surveyors. The original cost of this property was £300,540.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

11. TANGIBLE FIXED ASSETS - COMPANY

Land and buildings £	Fixtures, plant and equipment £	Vehicles £	Total £
_	_	-	_
1,136,628	725,971	292,988	2,155,587
62,279	102,119	•	238,490
	-	(30,379)	(56,579)
1,198,907	828,090	310,501	2,337,498
41,032	345,233	104,656	490,921
-	-	• •	(30,562)
6,328	61,247	50,812	118,387
47,360	406,480	124,906	578,746
1,151,547	421,610	185,595	1,758,752
1,095,596	380,738	188,333	1,664,666
	1,136,628 62,279 - 1,198,907 41,032 6,328 47,360	Land and buildings £ 1,136,628 725,971 102,119	Land and buildings £ plant and equipment £ Vehicles £ 1,136,628 62,279 102,119 - (56,579) 74,092 (56,579) 1,198,907 828,090 310,501 41,032 345,233 104,656 (30,562) 6,328 61,247 50,812 (30,562) 50,812 47,360 406,480 124,906 124,906 1,151,547 421,610 185,595 185,595

Vehicles held under hire purchase contracts:

	Depreciation in year £	Net book value £
31 March 1995	43,173	168,401
31 March 1994	38,110	164,483

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

11. TANGIBLE FIXED ASSETS - COMPANY (Continued)

Net book value of land and buildings comprise:

	Land and buildings £
Freehold Short leasehold	1,064,300 87,247
	1,151,547

Historic cost of freehold land and buildings not depreciated:

31 March 1994	366,680
Additions	20,886
	•
31 March 1995	387,566
JI Wallon 1995	307,300

Land and buildings were revalued in June 1989 at £1,105,000.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

12. INVESTMENTS - COMPANY

The company's investments in subsidiary undertakings are as follows:

Name of company	Holding	Proportion held	Nature of business
The Music Store UK Ltd.	Ordinary shares	100%	Dormant
THE IMAGE STOLE STEEL.	Preference shares		Domani
Arthur Bell Accordians Ltd.	Ordinary shares	100%	Dormant
	Preference shares	100%	
The London Music Shop Ltd.	Ordinary shares	100%	Dormant
-	Preference shares	100%	
British Music Strings Ltd.	Ordinary shares	100%	Dormant
The Music Store Group Ltd.	Ordinary shares	100%	Retailing
Bees Music Ltd.	Ordinary shares	100%	Retailing
The Music Store Group	•		· ·
Properties Ltd.	Ordinary shares	89.7%	Property

All of the above-mentioned companies are incorporated in England and Wales.

13. STOCK

	Group		Company	
	1995 £	1994 £	1995 £	1994 £
Finished goods	2,819,393	3,348,625	2,514,940	2,849,200

There was no significant difference between replacement cost and the values disclosed above.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

14. DEBTORS

	Group		Company	
	1995 £	1994 £	1995 £	1994 £
			~	~
Trade debtors	1,561,216	1,844,226	1,487,632	1,774,413
Amounts owed by group companies	22,462	36,019	22,676	36,019
Other debtors	186,018	88,962	186,018	79,067
Prepayments	277,153	330,238	245,688	289,439
Debtors due over one year	,	•	,	,
- from subsidiary companies	-	-	593,776	642,769
				
	2,046,849	2,299,445	2,535,790	2,821,707

During the year the company entered into a confidential invoice discounting facility with Lombard Natwest Discounting Limited. The facility is secured by a charge over the book debts of the company.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

15. CREDITORS: Amounts falling due within one year

	Group		Company	
	1995	1994	1995	1994
	£	£	£	£
Bank loans and overdrafts	1,858,241	1,055,147	1,801,928	1,002,742
Obligations under lease and				, ,
hire purchase contracts	57,458	60,535	57,458	60,535
Trade creditors	828,275	831,712	822,284	831,712
Other taxes and social security costs	100,082	137,191	100,082	137,191
Amounts due to group companies	998,667	461,370	1,004,873	130,037
Other creditors	6,200	3,803	_	2,087
Accruals	42,773	34,558	42,763	33,904
Amounts due to subsidiary companie	es -	-	331,333	331,333
		·····		
	3,891,696	2,584,316	4,160,721	2,529,541

The company meets its day to day working capital requirements through an overdraft facility, which is repayable on demand. Due to the provision of funds from its ultimate holding company, Matth. Hohner AG, the company expects to operate within the facility currently agreed and within that expected to be agreed on 18 August 1995, when the company's bankers are due to consider its renewal. These views are based on the company's plans and on the anticipation of the successful outcome of discussions with the company's bankers.

The bank overdraft and the loan are secured by a fixed and floating charge over the group assets. Included in bank loans and overdrafts is an amount of £909,380 due to Lombard Natwest Discounting Limited.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

16. CREDITORS: Amounts falling due after more than one year

	Group		Company		
	1995	1994 1995		1994	
	£	£	£	£	
Bank loans Obligations under lease and	223,645	-	-	-	
hire purchase contracts Amounts due to parent company	55,099 -	72,051 2,321,445	55,099	72,051 2,321,445	
Other	24,800				
	303,544	2,393,496	55,099	2,393,496	
The maturity of the bank loans, contracts, and other loans is as follows:		nder finance	leases and l	hire purchase	
Falling due within one year	1 000 041	1 055 1 45	1 001 000		
Bank borrowings Hire purchase contracts	1,858,241		1,801,928	1,002,742	
Other	57,458 6,200	60,535	57,458	60,535	
Other	0,200				
	1,921,899	1,115,682	1,859,386	1,063,277	
Over one year: Second to fifth year	ar inclusive				
Bank loan	62,294	-	-	-	
Hire purchase contracts	55,099	72,051	55,099	72,051	
Amounts due to parent company	-	2,321,445	-	2,321,445	
Other	24,800	-	-	-	
	142,193	2,393,496	55,099	2,393,496	
Over five years					
Bank loan	161,351		-	-	
Total bank borrowings and finance	_				
obligations over one year	303,544	2,393,496	55,099	2,393,496	
					

The bank loan is due for repayment over a fifteen year period and attracts an interest rate of 3% above base.

The other loan is secured by a charge over one of the group's freehold properties.

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

17. SHAREHOLDERS' FUNDS

17.	SHAREHOLDERS FUNDS			
			Group £	Company £
	At 1 April 1994		2,689,351	2,753,884
	Profit for the year		369,695	171,170
	Revaluation reserve transfer		94,460	-
	At 31 March 1995		3,153,506	2,925,054
18.	SHARE CAPITAL			
				d, issued
		4 .9 4 9		lly paid
		Authorised £	1995 £	1994 £
	Ordinary shares of £1 each	5,000,000	2,849,880	2,849,880
19.	RESERVES			
		Share premium Reval	uation Capital	Profit and loss

	Share premium account	Revaluation reserve	Capital reserve £	Profit and loss account £
Group				
At 1 April 1994	56,950	653,278	127,685	(998,442)
Profit for the year	-	-	-	369,695
On revaluations during the year	-	94,460	-	-
At 31 March 1995	56,950	747,738	127,685	(628,747)
Company At 1 April 1994 Profit for the year	56,950	653,278	117,941	(924,165) 171,170
At 31 March 1995	56,950	653,278	117,941	(752,995)

NOTES TO THE GROUP ACCOUNTS (Continued)

YEAR ENDED 31 MARCH 1995

20. CAPITAL COMMITMENTS

There were capital commitments authorised and contracted for of £6,000 at 31 March 1995 (1994 - £5,000).

21. PENSION COMMITMENTS

The company makes payments into a defined contribution scheme of amounts shown in note 4. At 31 March 1995 contributions of £1,858 had been prepaid.

22. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 March 1995 (1994 - £nil).

23. OPERATING LEASE COMMITMENTS

	Group		Company	
	Land and		Land and	
	buildings £	Other £	buildings £	Other £
Operating leases which expire				
- within one year	4,080	7,540	4,080	7,540
- within two to five years	55,000	15,024	55,000	14,600
- beyond five years	165,863	-	72,613	-
		·		
	224,943	22,564	131,693	22,140
			·	

24. ULTIMATE HOLDING COMPANY

The ultimate holding company is Matth. Hohner AG, a company incorporated in Germany.

During the year under review, the group purchased goods to the value of £1,409,129 from the holding company and other group companies, and sold goods to the value of £126,485 to them.