Company Registration No. 2973486 (England and Wales)

# BEAUTIFUL WOOD (HOLDINGS) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2003



#### **COMPANY INFORMATION**

**Directors** C J W Lusty

M W Lusty P J Enzer

C W Stoddart (Appointed 25 September 2002)

J Walker

Secretary C W Stoddart

Company number 2973486

Registered office 6/8 The Old Silk Works

Beech Avenue Warminster Wiltshire BA12 8LX

**Auditors** Robson Taylor

Charter House The Square

Lower Bristol Road

Bath BA2 3BH

Bankers Barclays Bank plc

Bath & Salisbury Business Centre

1 Manvers Street

Bath BA1 1YS

Solicitors Clarke Willmott & Clarke

6 Hammet Street

Taunton Somerset TA1 1RG

### **CONTENTS**

	Page
Directors' report	1 - 2
Independent auditors' report	3
Profit and loss account	4
Balance sheet	5
Cash flow statement	6
Notes to the cash flow statement	7
Notes to the financial statements	8 - 15

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 APRIL 2003

The directors present their report and financial statements for the year ended 30 April 2003.

#### Principal activities and review of the business

The principal activity of the company continued to be that of a parent undertaking providing management services, financial support and property services to its subsidiaries.

#### Results and dividends

The results for the year are set out on page 4.

The directors recommend payment of an ordinary dividend amounting to £33,561.

#### **Directors**

The following directors have held office since 1 May 2002:

C J W Lusty

M W Lusty

P J Enzer

C W Stoddart

(Appointed 25 September 2002)

J Walker

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each		
	30 April 2003	1 May 2002	
C J W Lusty	104,582	78,582	
M W Lusty	16,426	16,426	
P J Enzer	-	-	
C W Stoddart	-	-	
J Walker	13,237	13,237	

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Robson Taylor be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Director

04/09/03

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BEAUTIFUL WOOD (HOLDINGS) LIMITED

We have audited the financial statements of Beautiful Wood (Holdings) Limited on pages 4 to 15 for the year ended 30 April 2003. These financial statements have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Robson Taylor

Chartered Accountants

**Registered Auditor** 

9 September 2003

Charter House The Square Lower Bristol Road Bath

Robson Taylor

BA2 3BH

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2003

		2003	2002
	Notes	£	£
Turnover	2	336,837	273,000
Administrative expenses		(324,109)	(295,339)
Operating profit/(loss)	3	12,728	(22,339)
Investment income	4	33,561	133,000
Interest payable and similar charges	5	<u>(4,959)</u>	(3,200)
Profit on ordinary activities before			
taxation		41,330	107,461
Tax on profit on ordinary activities	6	(1,106)	
Profit on ordinary activities after			
taxation		40,224	107,461
Dividends	7	(33,561)	(27,061)
Retained profit for the year	15	6,663	80,400

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 30 APRIL 2003

		20	03	20	02
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		168,654		75,000
Investments	9		155,008		55,008 ————
			323,662		130,008
Current assets					
Debtors	10	106,840		403,970	
Cash at bank and in hand		14,518			
		121,358		403,970	
Creditors: amounts falling due within one year	11	(54,013)		(202,554)	
Net current assets			67,345		201,416
Total assets less current liabilities			391,007		331,424
Creditors: amounts falling due after	12		(405.040)		(4.47.700)
more than one year	12		(135,640)		(147,720)
			255,367		183,704
• * • •					<u> </u>
Capital and reserves	44		424.245		100 045
Called up share capital	14		134,245		108,245 54,963
Share premium account Revaluation reserve	15		93,963		20,125
	15 45		20,125		
Profit and loss account	15		7,034		371
Shareholders' funds - equity interests	16		255,367		183,704
• •					===

The financial statements were approved by the Board on 00-00-03

CJW Lusty Director M/W Lusty Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2003

	200 £	)3 £	200 £	)2 £
Net cash inflow/(outflow) from operating activities		319,701		(122,748)
Returns on investments and servicing of finance				
Interest paid	(4,959)		(3,200)	
Dividends received	33,561		<u>-</u>	
Net cash inflow/(outflow) for returns on investments and servicing of finance		28,602		(3,200)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(96,808)		-	
Payments to acquire investments	(100,000)		-	
Net cash outflow for capital expenditure		(196,808)		-
Equity dividends paid		(27,061)		
Net cash inflow/(outflow) before management of liquid resources and financing		124,434		(125,948)
Financing				
Issue of ordinary share capital	65,000		-	
New long term bank loan	-		30,121	
Other new long term loans	95,000		-	
Repayment of long term bank loan	(2,204)		-	
Repayment of other long term loans	(102,376)		(71,041) ————	
Net cash inflow/(outflow) from financing		55,420		(40,920)
Increase/(decrease) in cash in the year		179,854		(166,868) ———

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2003

1	Reconciliation of operating profit/(loss) to net cash inflow/(outflow) 2003 from operating activities				2002
	. •			£	£
	Operating profit/(loss)			12,728	(22,339)
	Depreciation of tangible assets			3,154	1,218
	Decrease/(increase) in debtors			297,130	(10,386)
	Increase/(decrease) in creditors within one ye	ear		6,689 ———	(91,241)
	Net cash inflow/(outflow) from operating a	ctivities		319,701	(122,748)
2	Analysis of net debt	1 May 2002	Cash flow	Other non- cash changes	30 April 2003
	Not seed.	£	£	£	£
	Net cash: Cash at bank and in hand	_	14,518	_	14,518
	Bank overdrafts	(165,336)	165,336	-	-
		(405, 220)	470.954		14,518
		(165,336) ———	179,854		
	Debt:				
	Debts falling due within one year	-	(2,500)	-	(2,500)
	Debts falling due after one year	(147,720)	12,080		(135,640)
		(147,720)	9,580	-	(138,140)
	Net debt	(313,056)	189,434		(123,622)
•	Reconciliation of net cash flow to movemen	ant in not dobt		2003	2002
3	Reconciliation of het cash now to moveme	ent in het debt		£	£
	Increase/(decrease) in cash in the year			179,854	(166,868)
	Cash outflow from decrease in debt			9,580	40,920
	Movement in net debt in the year			189,434	(125,948)
	Opening net debt			(313,056)	(187,108)
	Closing net debt			(123,622)	(313,056)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2003

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Freehold property

2% straight line method

#### 1.4 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.5 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

#### 1.6 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.7 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertakings comprise a medium-sized group. The company has therefore taken advantage of the exemptions provided by section 248 of the Companies Act 1985 not to prepare group accounts.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit/(loss)	2003	2002
		£	£
	Operating profit/(loss) is stated after charging:		
	Depreciation of tangible assets	3,154	1,218
	Auditors' remuneration	2,237	1,648

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

4	Investment income	2003 £	2002 £
	Income from shares in group undertakings	33,561	133,000
5	Interest payable	2003 £	2002 £
	On bank loans and overdrafts	264	1,039
	On other loans wholly repayable within 5 years	4,695	2,161
		4,959	3,200
6	Taxation	2003 £	2002 £
	Domestic current year tax		
	U.K. corporation tax	1,106	<del>-</del>
	Current tax charge	1,106	-
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	41,330	107,461
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19.00 % (2002 : 20.00 %)	7,853	21,492
	Effects of:		
	Non deductible expenses	154	484
	Depreciation add back	599	244
	Capital allowances Tax losses utilised	(736) (134)	-
	Dividends and distributions received	(6,377)	(26,600)
	Other tax adjustments	(253)	4,380
		(6,747)	(21,492)
	Current tax charge	1,106	
7	Dividends	2003	2002
7	Dividends	2003 £	2002 £
	Ordinary final proposed	33,561	27,061

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

Tangible fixed assets	
	Freehold property
Cost or valuation	£
At 1 May 2002	75,000
Additions	96,808
At 30 April 2003	171,808
Depreciation	
At 1 May 2002	-
Charge for the year	3,154
At 30 April 2003	3,154
Net book value	, <del></del>
At 30 April 2003	168,654
At 30 April 2002	75,000
Comparable historical cost for the land and buildings in	cluded at valuation:
Cost	
At 1 May 2002	60,972
Additions	96,808
At 30 April 2003	157,780
Depreciation based on cost	
At 1 May 2002	6,097
Charge for the year	3,154
At 30 April 2003	9,251
Net book value	
At 30 April 2003	148,529
At 30 April 2002	54,875
	<del></del>

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

#### 9 Fixed asset investments

Shares in subsidiary undertakings

**Cost or valuation** 

At 1 May 2002 55,008 Additions 100,000

At 30 April 2003 155,008

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or	Shares held	
	incorporation	Class	%
Subsidiary undertakings			
Beautiful Wood Reproductions Limited	United Kingdom	Ordinary	100
Linked Resourcing Limited	United Kingdom	Ordinary	100

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Capital and	Profit for the
	reserves	year
	2003	2003
	£	£
Beautiful Wood Reproductions Limited	48,732	(18,213)
Linked Resourcing Limited	304,013	90,700
	<b></b>	

The principal activity of Beautiful Wood Reproductions Limited was the manufacture and distribution of pine furniture. The principal activity of Linked Resourcing Limited was the sourcing and distribution of wooden products.

10	Debtors	2003 £	2002 £
	Amounts owed by subsidiary undertakings	68,652	269,640
	Other debtors	38,188	133,400
	Prepayments and accrued income	-	930
		106,840	403,970
		====	

12

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

11	Creditors: amounts falling due within one year	2003 £	2002 £
	Bank loans and overdrafts	2,500	165,336
	Corporation tax	1,106	-
	Other taxes and social security costs	7,935	3,366
Ba Co Oi Oi Ao	Other creditors	61	-
	Accruals and deferred income	8,850	6,791
	Proposed dividend	33,561 	27,061
		54,013	202,554
			-

Bank borrowings are secured by a charge over the company's freehold property. The company and its subsidiary undertakings are also party to a cross guarantee and debenture in favour of the company's bankers.

2	Creditors: amounts falling due after more than one year	2003	2002
		£	£
	Bank loans	25,417	30,121
	Other loans	110,223	117,599
		135,640	147,720
	Analysis of loans		
	Wholly repayable within five years	138,140	147,720
		138,140	147,720
	Included in current liabilities	(2,500)	
		135,640	147,720
	Loan maturity analysis		
	In more than two years but not more than five years	135,640	147,720

Bank borrowings are secured by a charge over the company's freehold property. The company and its subsidiary undertakings are also party to a cross guarantee and debenture in favour of the company's bankers.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

13	Pension costs		
	Defined contribution		
		2003 £	2002 £
	Contributions payable by the company for the year	7,577 ==================================	36,866
14	Share capital	2003	2002
	Authorised	£	£
	1,000,000 Ordinary shares of £ 1 each	1,000,000	1,000,000
	Allotted, called up and fully paid		

On 25 September 2002, the company issued 26,000 £1 ordinary shares at a price of £2.50 per share. This created a premium on shares issued during the year of £39,000.

108,245

134,245

#### 15 Statement of movements on reserves

134,245 Ordinary shares of £ 1 each

	Share premium account	Revaluation reserve	Profit and loss account
	£		
Balance at 1 May 2002 Retained profit for the year	54,963 -	20,125 -	371 6,663
Premium on shares issued during the year	39,000	-	· -
Balance at 30 April 2003	93,963	20,125	7,034

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

16	Reconciliation of movements in shareholders' funds	2003 £	2002 £
	Profit for the financial year Dividends	40,224 (33,561)	107,461 (27,061)
		6,663	80,400
	Other recognised gains and losses	-	20,125
	Proceeds from issue of shares	65,000 ————	
	Net addition to shareholders' funds	71,663	100,525
	Opening shareholders' funds	183,704	83,179
	Closing shareholders' funds	255,367	183,704
17	Directors' emoluments	2003 £	2002 £
	Emoluments for qualifying convises	220 592	196,833
	Emoluments for qualifying services  Company pension contributions to money purchase schemes	220,583 7,577	36,866
		<b>228,1</b> 60	233,699
	Emoluments disclosed above include the following amounts paid to the highest paid director:  Emoluments for qualifying services	101,000	73,000
	Company pension contributions to money purchase schemes	7,577 ———	7,880
18	Employees		
	Number of employees  There were no employees during the year apart from the directors		
	There were no employees during the year apart from the directors.		
	Employment costs	2003 £	2002 £
	Wages and salaries	239,333	207,153
	Social security costs	25,141	20,365
	Other pension costs	7,577	36,866

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2003

#### 19 Control

The company is controlled by C J W Lusty by virtue of his directorship of and shareholding in the company.

#### 20 Related party transactions

During the year, management fees of £264,000 (2002 - £240,000) were recharged to its subsidiary companies.

At 30 April 2003 the company was owed £3,903 (2002: £112,056) by its subsidiary undertaking Beautiful Wood Reproductions Limited and £64,749 (2002: £157,584) by its subsidiary undertaking Linked Resourcing Limited.

During the year the company also invoiced mangement fees and costs of £72,837 to a connected company, Aspace Limited. The company is connected by virtue the shareholding and directorship of C J W Lusty. During the year the company also purchased £52 of goods from Aspace Limited. As at 30 April 2003 the net amount due from Aspace Limited was £38,127.

The directors C J W Lusty and M W Lusty have made long term loans to the company. As at 30 April 2003 these amounted to £74,001 (2002: £81,377) and £36,222 (2002: £36,222) respectively. These loans are interest free and have no fixed repayment terms.