DIRECTORS' REPORT & ACCOUNTS 31 MARCH 1996

**REGISTERED NUMBER: 2895435** 



#### **DIRECTORS' REPORT**

The Directors submit their report and accounts for the year ended 31 March 1996.

#### PRINCIPAL ACTIVITIES

The company's principal activity is the manufacture and supply of sealants, encapsulates and elastomeric coating materials for industrial applications.

#### **REVIEW OF THE BUSINESS**

On 4 March 1996 the company acquired Semco International Limited, a fellow subsidiary undertaking for a consideration of £1.

The Directors consider that the position of the company at year end was satisfactory.

The company's profit for the period was £1,073,000 (1995 - £1,749,000). The directors do not recommend the payment of a dividend (1995 - £Nil).

#### **FUTURE DEVELOPMENTS**

The Directors intend to maintain the management policies which have resulted in the company's satisfactory performance.

#### **FIXED ASSETS**

Movements in fixed assets are shown in note 9 to the accounts.

#### RESEARCH AND DEVELOPMENT

The company is committed to the area of research and development. There are 23 employees engaged in research and development activities. The company is to maintain investment in this area in order to retain a leading position in technological developments in its operating areas.

#### **DIRECTORS' REPORT (continued)**

#### **DIRECTORS**

G J Breen

The Directors who served during the period were as follows:

R D Edwards (appointed 26 February 1996)
P L Emerson (Chairman) (resigned 31 January 1996)
C Bolland (resigned 26 February 1996)
A Young
J Sutherland

Directors' and officers' liability insurance has been purchased by the parent undertaking.

#### **DIRECTORS' INTERESTS**

The Directors at the end of the year (and their immediate families) had the following beneficial interests in the share capital of the ultimate parent company, Courtaulds plc:

(appointed 26 February 1996)

		Cou	rtaulds plc Ordin	nary shares of 25p
			1 April 1995	31 March 1996
G J Breen (appointed 26 February 1996)			•	•
R D Edwards (appointed 26 February 1996)			1,992	1,992
J Sutherland			-	2,125
A Young			-	-
·			Executive sha	are option scheme
<u>1 Ar</u>	oril 1995	<u>Granted</u>	<u>Exercised</u>	31 March 1996
G J Breen (appointed 26 February 1996)	-	-	-	-
R D Edwards (appointed 26 February 1996)	5,000	_	-	5,000
J Sutherland	-	-	-	-
A Young		-	_	-

The option was granted in June 1994 at 511p per share and is exercisable, in general, not earlier than three nor later than ten years after the date of grant. Since 1994 no further options can be granted under this scheme.

#### **DIRECTORS' REPORT (continued)**

#### **DIRECTORS' INTERESTS (CONTINUED)**

	Savings-related share option scheme						
<u>1 Ar</u>	oril 1995	<u>Granted</u>	<u>Exercised</u>	31 March 1996			
G J Breen (appointed 26 February 1996)	_	-	-	-			
R D Edwards (appointed 26 February 1996)	2,827	-	•	2,827			
J Sutherland	3,786	<u></u>	2,125	1,661			
A Young	3,217	-	-	3,217			

Options were granted between April 1990 and June 1995 at prices per share between 271p and 444p and are exercisable on completion of five years' saving under a related SAYE contract.

#### **EMPLOYEE COMMUNICATIONS**

The company arranges monthly team briefing meetings for all employees who are informed and advised on the trading and future plans of the company and relevant group activities.

#### **EMPLOYMENT OF DISABLED PERSONS**

It is the policy of the company to give careful attention to the employment of disabled persons. Applications for employment from disabled persons are given full consideration and are assessed on their particular aptitudes and abilities.

Any employee who develops a disability during employment is given the opportunity of retraining for alternative employment where practicable.

#### STATEMENT OF DIRECTORS' RESPONSIBILITY

The Directors are required by the Companies Act 1985 to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company at the end of the financial period and of the profit or loss for the financial period.

The Directors confirm that appropriate accounting policies have been used and applied consistently and reasonable and prudent judgements have been made in the preparation of the financial statements for the year ended 31 March 1996. The Directors also confirm that applicable accounting standards have been followed and that the financial statements have been prepared on the going concern basis.

The Directors have responsibility for ensuring that the company keeps accounting records which disclose with reasonable accuracy the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The Directors are also responsible for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### **DIRECTORS' REPORT (continued)**

#### **AUDITORS**

The auditors, Price Waterhouse, have indicated their willingness to continue in office and resolutions as to the reappointment and to authorise the directors to fix their remuneration will be proposed at the Annual General Meeting.

By order of the Board

D A Stevens

Secretary

50 George Street

London

W1A 2BB

10 September 1996

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### Price Waterhouse



### AUDITORS' REPORT TO THE MEMBERS OF COURTAULDS COATINGS AND SEALANTS LIMITED (Trading as COURTAULDS AEROSPACE)

We have audited the financial statements on pages 6 to 18 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 and 9.

#### Respective responsibilities of directors and auditors

As described on page 3 the company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PRICE WATERHOUSE
Chartered Accountants
and Registered Auditors

10 September 1996

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1996

	<u>1996</u> £'000	<u>1995</u> £'000
	2000	2000
TURNOVER (Note 2)	20,047	19,537
COST OF SALES	(13,681)	(13,477)
GROSS PROFIT	6,366	6,060
Distribution costs	(2,077)	(2,496)
Administrative expenses	<u>(3,282</u> )	<u>(1,985</u> )
OPERATING PROFIT (Note 3)	1,007	1,579
Interest receivable (Note 6)	307	<u>170</u>
PROFIT ON ORDINARY ACTIVITIES		
BEFORE TAXATION	1,314	1,749
Tax on profit on ordinary activities (Note 7)	(241)	
PROFIT FOR THE PERIOD TRANSFERRED TO RESERVES (Note 18)	1,073	1,749
	<b></b>	Salahata 2004

All results refer entirely to continuing operations.

The company has no recognised gains or losses as defined in Financial Reporting Standard 3 ("FRS3"), Reporting Financial Performance which are not included in the above profit and loss account.

There is no difference between the reported profits and the historical cost profits.

### **BALANCE SHEET AS AT 31 MARCH 1996**

		1996		1995
	£,000	£,000	£,000	£,000
FIXED ASSETS				
Tangible assets (Note 9)		4,937		5,874
Investments (Note 10)		<u>728</u>		<u>728</u>
CURRENT ASSETS		5,665		6,602
Stocks (Note 11)	2,361		2,866	
Debtors (Note 12)	3,540		4,082	
Cash in hand	5,683		<u>2,714</u>	
	11,584		9,662	
CREDITORS: amounts falling				
due within one year (Note 13)	<u>(3,158</u> )		<u>(3,081</u> )	
NET CURRENT ASSETS		8,426		<u>6,581</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		14,091		13,183
CREDITORS : amounts falling due after				
more than one year (Note 14)		(8,310)		(8,331)
Provisions for liabilities and charges (Note 15)		(242)		(386)
	v	5,539		4,466
		<del>kalking and</del>		<del></del>
CAPITAL AND RESERVES				
Called up share capital (Note 17, 18)		10,000		10,000
Profit and loss account (Note 18)		<u>(4,461</u> )		<u>(5,534</u> )
SHAREHOLDERS' FUNDS		5,539		4,466

The financial statements on pages 6 to 18 were approved by the Directors on 10 September 1996.

R D Edwards Director

#### **NOTES TO THE ACCOUNTS - 31 MARCH 1996**

#### 1 ACCOUNTING POLICIES

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention as modified by the revaluation of fixed assets, and in accordance with applicable accounting standards.

#### (b) Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost or valuation of each asset evenly over its expected useful life, as follows:

Freehold buildings

- over 50 years

Leasehold land and buildings

- over the lease term

Plant and machinery

- over 3 to 20 years

Fixtures and fittings

- over 3 to 20 years

#### (c) Stocks

Stocks are stated at the lower of cost and net realisable value.

Cost incurred in bringing each product to its present location and condition comprises:

Raw materials

- purchase cost on a first-in, first-out basis

Work in progress and finished goods

 cost of direct materials and labour plus attributable overheads based on normal level of activity

#### (d) Research and development

Research and development expenditure is written off as incurred.

#### (e) Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the date of the transaction. All differences are taken to the profit and loss account.

#### (f) Deferred Taxation

Deferred taxation is provided on the liability method on all timing differences to the extent that they are expected to reverse in the foreseeable future, calculated at the rate at which it is estimated that tax will be payable.

#### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 1 ACCOUNTING POLICIES (continued)

#### (g) Leasing commitments

Assets obtained under finance lease contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the contract and represents a constant proportion of the balance of capital repayments outstanding.

Operating lease costs are charged to the profit and loss account during the period incurred.

#### (h) Pension costs

The expected cost of pensions in respect of the company's defined benefit scheme is charged so as to spread the cost of pensions over the average service lives of employees in the scheme. The pension cost is assessed in accordance with the advice of qualified actuaries.

#### (i) Goodwill

Goodwill is written off directly against reserves in the year of acquisition.

#### (j) Grants receivable

Government grants in respect of capital expenditure are treated as deferred credits which are transferred to the profit and loss account annually over the estimated useful life of the related asset.

#### (k) Cash flow

The Company has taken advantage of the exemptions provided by FRS 1 not to include a cash flow statement in the financial statements.

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 2 TURNOVER

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Turnover represents the net invoiced sales, excluding VAT, of goods sold and services provided during the period.

An analysis of turnover by geographical market is given below:

	<u>1996</u> £'000	<u>1995</u> £'000
United Kingdom	16,326	15,859
Rest of world	3,721	<u>3,678</u>
	20.047	10 527
	20,047	19,537
		-
OPERATING PROFIT		
Operating profit is stated after charging/(crediting) the following amounts:		

•	• •	<b>0</b> 0 (	0,	9

	£,000	£'000
Staff costs (including directors' emoluments)		
Wages and salaries	3,620	3,885
Social security costs	324	327
Other pension costs	-	-
Auditors' remuneration	31	29
Depreciation of owned fixed assets	561	347
Deficit on revaluation of land and buildings	633	-
Research and development expenditure	728	772
Hire of plant and machinery	247	246
Release of regional development grant	(10)	(10)

1996

<u>1995</u>

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 4 DIRECTORS' EMOLUMENTS

	<u>1996</u> £'000	<u>1995</u> £'000
Management remuneration Pension contributions	181 —-	173 9
	181	182

The emoluments, excluding pension contributions of the Chairman was £4,833 and of the highest paid director £67,275.

Directors' emoluments, excluding pension contributions, fell within the following ranges:

	<u>1996</u> <u>Number</u>	1995 Number
£Nii - £5,000	1	5
£5,001 - £10,000	2	1
£45,001 - £50,000	2	2
£65,001 - £70,000	1	1

#### 5 EMPLOYEES

The average number of employees during the period was as follows:

J	. ,	Ū	•	<u>1996</u>	1995
				Number	<u>Number</u>
Office and management				58	64
Manufacturing				<u>128</u>	<u>144</u>
				186	208
				-	

#### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 6 INTEREST

Interest receivable relates to interest on money market transactions.

#### 7 TAX ON PROFIT ON ORDINARY ACTIVITIES

	<u>1996</u>	<u>1995</u>
	£,000	£,000
Taxation on profit for the year at 33%	234	•
Transfer to deferred taxation (note 15)		
	241	-
	\$*************************************	

#### 8 PENSION COMMITMENTS

The majority of company employees are members of the Courtaulds plc group defined benefit pension scheme which is available for all eligible employees. The scheme is financed through separate trustee-administered funds.

The pension costs relating to the scheme are assessed in accordance with the advice of an in-house qualified actuary using the projected unit method. Information on the results of the latest actuarial valuation is contained in the financial statements of Courtaulds plc. Contributions are based on pension costs across the group as a whole.

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 9 TANGIBLE FIXED ASSETS

IANGIBLE FIXED ASSETS				
	Land and buildings £'000	Plant and machinery £'000	Fixtures and fittings	<u>Total</u> £'000
Cost	2.000	2000	2000	2000
At 1 April 1995 Additions	2,906 86	2,879 36	455 135	6,240 257
Deficit on revaluation during the year	<u>(787</u> )	<del>-</del>		<u>(787</u> )
At 31 March 1996	2,205	2,915	590 ——	5,710
<u>Depreciation</u>				
At 1 April 1995 Charge for the period Transfer against deficit on revaluation	126 56	240 283	- 222	366 561
during the year	<u>(154</u> )	<u>-</u>	<u>-</u>	<u>(154</u> )
At 31 March 1996	28	523	222	773
		_		
Net book amount				
At 31 March 1996	<u>2,177</u>	<u>2,392</u>	<u>368</u>	4,937
At 31 March 1995	<u>2,780</u>	<u>2,639</u>	<u>455</u>	<u>5,874</u>
The net book amount of land and buildings of	comprises:			
			<u>1996</u> £'000	<u>1995</u> £'000
Freehold Long leasehold			2,084 <u>93</u>	2,692 <u>88</u>
			2,177	2,780

The land and buildings were revalued on 1 October 1995 by Hillier Parker, chartered surveyors on an open market value in current use basis.

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 10 INVESTMENTS

Investment in subsidiary undertakings	€,000
At 1 April 1995 and 31 March 1996	728

Details of the subsidiary undertaking are as follows:

	Country		<u>Proportions</u>	<u>Nature</u>
Name of Company	of registration	<u>Holding</u>	held	of business
SIH Limited	England	Ordinary shares	98.8%	Dormant
Semco International Ltd	England	Ordinary shares	100.0%	Distribution of air- controlled systems

Consolidated accounts have not been prepared as the company is a subsidiary undertaking of a company registered in England for which consolidated accounts are prepared. In the opinion of the Directors, the subsidiary undertakings are worth at least the amount at which they are stated.

#### 11 STOCKS

	<u>1996</u> £'000	<u>1995</u> £'000
Raw materials and consumables	627	1,101
Work in progress	943	955
Finished goods and goods for resale	<u>791</u>	<u>810</u>
	2,361	2,866

#### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 12 DEBTORS

	·	<u>1996</u> £'000	<u>1995</u> £'000
	Trade debtors	3,278	3,736
	Amounts due from fellow subsidiary undertakings	196	266
	Prepayments and accrued income	<u>66</u>	80
		3,540	4,082
13	CREDITORS : amounts falling due within one year		
		<u>1996</u>	<u>1995</u>
		£,000	£,000
	Trade creditors	1,505	1,922
	Amounts due to ultimate parent undertaking	67	47
	Amounts due to fellow subsidiary undertakings	427	361
	Other creditors	117	119
	Corporation tax	234	-
	Other tax and social security	254	166
	Accruals and deferred income	<u>554</u>	<u>466</u>
		3,158	3,081

There is a letter of cross undertakings which provides for a right of set-off of Courtaulds group companies' bank accounts with the Midland Bank plc.

#### 14 CREDITORS: amounts falling due after more than one year

	<u>1996</u> £'000	<u>1995</u> £'000
Amounts due to ultimate parent undertaking Accruals and deferred income	8,268 <u>42</u>	8,279 52
	8,310	8,331
	the second second	

There are no fixed repayment terms for the amounts due to the ultimate parent undertaking but the undertaking has indicated that it will not seek repayment within twelve months of the balance sheet date.

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 15 PROVISIONS FOR LIABILITIES AND CHARGES

	• • • • • • • •	
	242	386
Relocation of PRC operation Attributable deferred taxation	259 (17)	410 <u>(24</u> )
The violence Toll Elaberties Alle Silattees	<u>1996</u> £'000	<u>1995</u> £'000
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The movement on the provision for the relocation of the PRC operation can be reconciled as follows:

	<u>£ 000</u>
At 1 April 1995 Utilised	410 (151)
At 31 March 1996	259

#### 16 DEFERRED TAXATION

The potential liability for deferred tax not provided for in the accounts is as follows:

	<u>1996</u> £'000	<u>1995</u> £'000
Accelerated capital allowances Short term timing differences	643 ( <u>103</u> )	818 <u>(157</u> )
	540	661
		-

The directors do not consider that the timing differences between capital allowances and depreciation will reverse in the foreseeable future; accordingly no provision has been made in respect of these.

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

### 17 SHARE CAPITAL

			<u>1996</u> £'000	<u>1995</u> £'000
	Authorised			
	Ordinary shares of £1 each		12,000	12,000
	Allotted and fully paid		<del></del>	-
	Ordinary shares of £1 each		10,000	10,000
18	MOVEMENTS IN SHAREHOLDERS' FUNDS			
		Share	Profit and	
		<u>capital</u>	loss	<u>Total</u>
		£,000	€,000	£,000
	At 31 March 1995	10,000	(5,534)	4,466
	Profit for the period	<del></del>	<u>1,073</u>	<u>1,073</u>
	At 31 March 1996	10,000	(4,461)	5,539
19	OPERATING LEASE COMMITMENTS			
	Commitments under operating leases for the and machinery are as follows:	hire of plant		
			<u>1996</u>	<u>1995</u>
			£,000	€,000
	Within 1 year		89	92
	Within 2 - 5 years		<u>96</u>	<u>108</u>
			185	200

### NOTES TO THE ACCOUNTS - 31 MARCH 1996 (continued)

#### 20 CAPITAL COMMITMENTS

<u>1996</u> £'000	<u>1995</u> £'000
71 —	27
308	30
	£'000

#### 21 ULTIMATE PARENT UNDERTAKING

The ultimate parent undertaking is Courtaulds plc, which is registered in England. Copies of group accounts may be obtained from Courtaulds plc, 50 George Street, London, W1A 2BB.