Company Number: 2827432



REGISTRAR OF COMPANIES

Will the named directors please sign opposite their names on the Balance Sheet.

PLEASE RETURN TO DAWES & CO.

Institute of British Payroll Management (A Company Limited by Guarantee)

Financial Statements

31 December 1997



Dawes & Co. Chartered Accountants. Birmingham.

Institute of British Payroll Management

Index to the Financial Statements

Year ended 31 December 1997

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The following page does not form part of the statutory accounts		

10 Management information

Company Information

31 December 1997

Country of incorporation England

Date of incorporation 16 June 1993

Company number 2827432

Directors G J Cresswell

T G Lakin C Williams

Secretary T G Lakin

Registered office Shelly House Farmhouse Way

Monkspath Solihull West Midlands B90 4EH

Bankers Yorkshire Bank Plc

34/38 High Street Solihull

West Midlands

B91 3TJ

Solicitors -Daltons

1 Barn Hill Stamford Lincolnshire PE9 2AE

Auditors Dawes & Co

Chartered Accountants 17 Greenfield Crescent

Edgbaston Birmingham B15 3AU

Report of the Directors

Year ended 31 December 1997

Principal activity

The principal activity of the company is that of providing a professional association to payroll managers.

On 1 January 1998 the Institute merged with the Association of Payroll and Superannuation Administrators under a new body named The Institute of Payroll and Pensions Management.

Status

The company is limited by guarantee and does not have a share capital.

Directors

The directors of the company during the year were as follows:

G J Cresswell

T G Lakin

C Williams

Statement of directors responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;

- make judgements and estimates that are reasonable and prudent:

- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

In accordance with Section 385 of the Companies Act 1985 a resolution for the re-appointment of Dawes & Co as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Small company provisions

The report of the directors has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Approved by the board of directors on 4 June 1998 and signed on its behalf by:

T G Lakin

Secretary

Report of the Auditors

Year ended 31 December 1997

To the members of Institute of British Payroll Management

We have audited the financial statements on pages 4 to 9 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 2, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1997 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Dawes & Co

Birmingham

Registered Auditors

awer to

4 June 1998

Institute of British Payroll Management			Page 4
Profit and Loss Account			
Year ended 31 December 1997	Note		1996
Turnover	2	300,394	189,996
Administrative expenses		(237,164)	(217,542)
Other operating income		971	484
Surplus/(deficit) on ordinary activities before taxation		64,201	(27,062)
Taxation	5	(226)	(526)
Surplus/(deficit) on ordinary activities after taxation		63,975	(27,588)
Extraordinary items		-	5,534
Retained surplus/(deficit) for the year	11	63,975	(22,054)

There are no recognised gains or losses other than those reported above.

Institute of British Payroll Management		Page 5	
Balance Sheet			
31 December 1997	Note		1996
Fixed assets			
Tangible assets	6	6,085	7,837
Current assets			
Stocks Debtors Cash at bank and in hand	7 8	95,983 24,814	1,242 10,598 22,208
		120,797	34,048
Creditors due within one year	9	(42,533)	(21,511)
Net current assets		78,264	12,537
Total assets less current liabilities		84,349	20,374
Capital and reserves			
Retained surplus account	11	84,349	20,374
Member funds	11	84,349	20,374

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

These financial statements were approved by the board of directors on 4 June 1998 and signed on its behalf by:

G J Cresswell

GIlienwers

C Williams

Directors

Notes to the Financial Statements

Year ended 31 December 1997

1996

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Basis of accounting

The financial statements have been prepared under the historical cost convention.

Depreciation

Depreciation is calculated to write off the cost of tangible fixed assets over their estimated useful lives as follows:

Computer equipment Office equipment

25% Straight line 10% Reducing balance

Operating lease

Rentals paid under operating leases are charged against income as incurred.

Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of material timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future. No provision was necessary at 31 December 1997.

2 Income

Income comprises the amounts generated from the Institute's activities all of which arise in the United Kingdom and are stated net of value added tax.

3 Operating surplus/(deficit) is stated after crediting:

Interest receivable 971		484	
and after charging:			
Directors emoluments Auditors' remuneration Depreciation owned assets	3,000 1,752	23,925 2,500 1,808	
4 Investment income			
Bank deposit interest	971	484	

Insti	itute of British Payroll Management		Page 7
Note	es to the Financial Statements		
Year	r ended 31 December 1997		1996
_			
5	Taxation		
Taxa	ation based on investment income for the year:		
Corp	poration tax at 23.25% (1996 24.25%)		526
6	Tangible fixed assets		
Fixt	ures and fittings		
Cost	t		
1 Jai Add	nuary 1997 litions	10,721	3,942 6,779
31 D	December 1997	10,721	10,721
Dep	preciation		
	nuary 1997 rge for the year	2,884 1,752	1,077 1,807
31 E	December 1997	4,636	2,884
Net	book value:		
31 E	December 1997	6,085	7,837
31 E	December 1996	7,837	2,866
7	Stocks		
Pror	motional merchandise	-	1,242
8	Debtors	· · · · · · · · · · · · · · · · · · ·	
Am	de debtors ounts due from IBPM Education Limited payments	35,075 60,908	1,172 3,400 6,026
		95,983	10,598
9	Creditors due within one year		
Corporation tax Other taxation and social security Accruals		226 1,287 41,020	526 3,001 17,984
		42,533	21,511

*

Institute of British Payroll Management		Page 8
Notes to the Financial Statements		
Year ended 31 December 1997		1996
10 Share capital The company is limited by guarantee and does not have a share of	capital. The	
maximum liability of each member will not exceed £2.	···•	
11 Retained surplus		
Balance at 1 January 1997 Retained surplus/(deficit) for the year	20,374 63,975	42,428 (22,054)
Balance at 31 December 1997	84,349	20,374
12 Guarantees and other financial commitments		
Financial commitments under non-cancellable operating lease for pre will result in the following payments falling due in the year to 31 December 21 December 22 Percentage	mises rental ember 1998.	
Expiring after more than five years	16,500	16,500
13 Directors interests in transactions		
During the year the company completed the following transactions Education Limited a company in which the wives of G J Cresswell an each owned 49.83% of the issued capital. G J Cresswell and T G La remaining 0.17% equally.	d T G Lakin	
Income -		
Temporary membership fees Donation Establishment costs Office and administration costs Marketing and seminars recharged	90,042 3,423 15,980	68,431 4,012 5,539 3,965 14,736
Payments -		
Establishment costs Office and administration costs Diploma costs	11,614 8,140 6,201	15,953 21,903 4,112
The balance due from this company at 31 December 1997 was	60,908	3,400
During the year the following transactions were conducted with an unbusiness operated by T Lakin.	incorporated	
T Lakin - consultancy received from the Institute.		1,638
Transactions are on a commercial basis.		

Institute of British Payroll Management

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Notes to the Financial Statements

Year ended 31 December 1997

1996

14 Post balance sheet events

At an Extraordinary General Meeting held on 13 November 1997 the members voted overwhelmingly in favour of merging with the Association of Payroll and Superannuation Administrators to create a new body to be known as The Institute of Payroll and Pension Management. The merger takes effect from 1 January 1998 and at that date all assets and liabilities of IBPM passed to the new body.

15 Future capital expenditure

Contracted for but not provided in the accounts

Authorised by the board but not contracted for