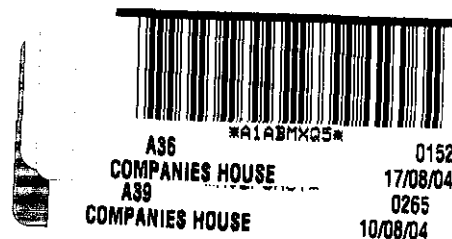


1752882

**CAMPBELL FISK LIMITED  
& SUBSIDIARY COMPANY**

**Consolidated  
Financial Statements  
for the year ended**

**31 December 2003**



# **CAMPBELL FISK LIMITED**

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## **CAMPBELL FISK LIMITED**

### **Company Information for the Year Ended 31 December 2003**

**Directors:** D J Westwood  
M J Hall ACII  
F H Smith BA FCII FPMI  
D B Price BA (Hons) ACII ASFA  
Ms T Fox-Bryant ACII FSFA

**Secretary:** M J Hall ACII

**Registered Office:** Campbell Fisk House  
Eridge Road  
Crowborough Cross  
Crowborough  
East Sussex TN6 2SW

**Registered Number:** 1752882 (England & Wales)

**Auditors:** Deeks Evans  
Registered Auditors  
Chartered Accountants  
3 Boyne Park  
Tunbridge Wells  
Kent TN4 8EN

**Bankers:** Barclays Bank Plc

## **CAMPBELL FISK LIMITED**

### **Report of the Directors for the Year Ended 31 December 2003**

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2003.

#### **PRINCIPAL ACTIVITIES**

The principal activities of the group in the year under review were those of broking general insurance business and financial services.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### **DIVIDENDS**

No dividends were paid or proposed for the year

Losses of £2,973 (2002 profits of £9,380) will be deducted from reserves.

#### **FIXED ASSETS**

Movements in fixed assets are shown in the notes in the financial statements.

#### **DIRECTORS**

The directors during the year under review were :

D J Westwood  
M J Hall ACII  
F H Smith BA FCII FPMI  
Ms T Fox-Bryant ACII FSFA  
D B Price BA (Hons) ACII ASFA

The beneficial interests of the directors holding office on 31 December 2003 in the issued share capital of the company were as follows :-

	<b>As at 31.12.03</b>	<b>As at date of appointment or 1.1.03</b>
<b>Ordinary £1 shares</b>		
M J Hall ACII	227	227
F H Smith BA FCII FPMI	341	341
D J Westwood	34	34
Ms T Fox-Bryant ACII FSFA	34	34
D B Price BA (Hons) ACII ASFA	34	34
<b>Deferred Ordinary £1 shares</b>		
M J Hall ACII	159	159
F H Smith BA FCII FPMI	240	240
D J Westwood	-	-
Ms T Fox-Bryant ACII FSFA	-	-
D B Price BA (Hons) ACII ASFA	-	-

## **CAMPBELL FISK LIMITED**

### **Report of the Directors for the Year Ended 31 December 2003**

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the company and the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and they apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Deeks Evans, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

#### **ON BEHALF OF THE BOARD:**



M. J. Hall ACII - Secretary

Dated :

27<sup>th</sup> July 2004

## **CAMPBELL FISK LIMITED**

### **Report of the Independent Auditors to the Shareholders of Campbell Fisk Limited**

We have audited the financial statements of Campbell Fisk Limited for the year ended 31 December 2003 on pages five to nineteen. These financial statements have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As described on page three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of opinion**

We conduct our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company and group affairs as at 31 December 2003 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deeks Evans  
Registered Auditors  
Chartered Accountants  
3 Boyne Park  
Tunbridge Wells  
Kent TN4 8EN

Dated: 27 July 04

**CAMPBELL FISK LIMITED****Consolidated Profit & Loss Account  
for the year ended 31 December 2003**

	Note	2003	2002
<b>TURNOVER</b>	2	1,321,112	1,391,696
Administrative Expenses		1,309,944	1,364,567
<b>Operating Profit</b>	4	11,168	27,129
Pension Review Redress		-	7,223
		11,168	19,906
Interest receivable and similar income		8,703	11,619
		19,871	31,525
Amounts written off investments	5	2,485	-
		17,386	31,525
Interest payable and similar charges	6	18,959	20,744
<b>Profit/(Loss) on Ordinary Activities before taxation</b>		(1,573)	10,781
Tax on profit/(loss) on ordinary activities	7	1,400	1,401
<b>Profit for the financial year after taxation</b>	8	(2,973)	9,380
Dividends		-	-
		(2,973)	9,380
Transfer from revaluation reserve		4,938	4,938
		1,965	14,318
Retained (Loss)/profit brought forward:			
As previously stated		7,140	(21,117)
Prior year adjustments	9	-	124,489
		7,140	103,372
		9,105	117,690
Repurchase of own shares		-	(110,550)
<b>Retained profit carried forward</b>		£9,105	£7,140

**Continuing Operations**

None of the group's activities were acquired or discontinued during the current and previous years.  
The notes form part of these financial statements

**CAMPBELL FISK LIMITED****Statement of Total Recognised Gains and Losses  
for the Year Ended 31 December 2003**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
<b>PROFIT/(LOSS) FOR THE FINANCIAL YEAR</b>	(2,973)	9,380
Surplus on revaluation of property	-	-
<b>TOTAL RECOGNISED GAIN AND LOSSES RELATING TO THE YEAR</b>	<u>£(2,973)</u>	<u>9,380</u>
Prior years adjustment		124,489
<b>TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST ANNUAL REPORT</b>		<u>£ 133,869</u>

The notes form part of these financial statements



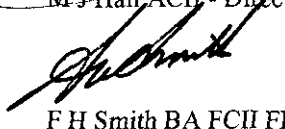
**CAMPBELL FISK LIMITED**

**Balance Sheet  
31 December 2003**

	Notes	2003		2002	
		£	£	£	£
<b>FIXED ASSETS:</b>					
Investments	12		227,735		227,735
<b>CREDITORS: Amounts falling due within one year</b>	15	2		2	
<b>NET CURRENT LIABILITIES:</b>			(2)		(2)
<b>TOTAL ASSETS LESS CURRENT LIABILITIES:</b>			227,733		227,733
<b>CREDITORS: Amounts falling due in more than one year</b>	16		(212,002)		(212,002)
			£15,731		£15,731
<b>CAPITAL &amp; RESERVES:</b>					
Called up share capital	21		1,069		1,069
Share premium	22		8,946		8,946
Capital Redemption Reserve	23		865		865
Profit & loss account			4,851		4,851
Shareholders' funds	28		£15,731		£15,731

**ON BEHALF OF THE BOARD:**

  
M J Hall ACII - Director

  
F H Smith BA FCII FPMI - Director

Approved by the Board on


27<sup>th</sup> July 2004

The notes form part of these financial statements

**CAMPBELL FISK LIMITED**
**Consolidated Balance Sheet  
as at 31 December 2003**

	Note	2003	2002
<b>FIXED ASSETS</b>			
Intangible assets	10	1	1
Tangible assets	11	507,113	507,804
Investments	12	700	3,185
		<u>507,814</u>	<u>510,990</u>
<b>CURRENT ASSETS</b>			
Debtors	13	7,516	5,988
Insurance Business Assets	14	731,794	961,057
Cash at bank & in hand		560	56,828
		<u>739,870</u>	<u>1,023,873</u>
<b>CREDITORS</b> : Amounts falling due within one year	15	792,681	1,023,853
<b>NET CURRENT ASSETS</b>		<u>(52,811)</u>	<u>20</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		455,003	511,010
<b>CREDITORS</b> : Amounts falling due after more than one year	16	(202,299)	(255,936)
<b>PROVISION FOR LIABILITIES &amp; CHARGES</b>	20	(2,361)	(1,758)
		<u>£250,343</u>	<u>£253,316</u>
<b>CAPITAL &amp; RESERVES</b>			
Called up share capital	21	1,069	1,069
Share premium	22	8,946	8,946
Capital reserve	23	9,051	9,051
Revaluation Reserve	24	222,172	227,110
Profit & Loss account	25	9,105	7,140
Shareholders funds	28	<u>£250,343</u>	<u>£253,316</u>

On Behalf of the Board



M J Hall ACII - Director



F H Smith BA FCII FPMI - Director

Approved by the Board on

27<sup>th</sup> July 2004

The notes form part of these financial statements

**CAMPBELL FISK LIMITED**

**Consolidated  
Cash Flow Statement  
for the year ended 31 December 2003**

	Notes	2003		2002	
		£	£	£	£
Net cash inflow from operating activities	1		68,190		24,238
Returns on investments & servicing of finance	2		(10,256)		(9,125)
Taxation			(40)		-
Equity dividends paid			-		-
Capital expenditure	2		(52,433)		(60,797)
			5,461		(45,684)
Financing	2		(83,260)		27,361
(Decrease) in cash in the period			<u>£(77,799)</u>		<u>£(18,323)</u>
<hr/>					
Reconciliation of net cash flow to movement in net funds	3				
(Decrease) in cash in the period			(77,799)		(18,323)
Cash inflow from increase in liquid resources			(229,263)		179,088
Cash inflow from increase in debt and Lease financing			(12,014)		-
Change in net funds resulting from cash flows			<u>(319,076)</u>		<u>160,765</u>
Movement in net funds in the period			(319,076)		160,765
Net funds at 1 January 2003			1,017,885		857,120
Net funds at 31 December 2003			<u>£698,809</u>		<u>£1,017,885</u>

The notes form part of these financial statements

**CAMPBELL FISK LIMITED****Notes to the Cash Flow Statement  
for the year ended 31 December 2003****1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Operating profit	11,168	27,129
Depreciation charges	51,910	47,093
Loss on sale of fixed assets	1,214	2,052
(Increase) in debtors	(7,516)	(113,070)
Increase/(Decrease) in creditors	11,414	61,034
	<hr/>	<hr/>
<b>Net cash inflow from operating activities</b>	<b>68,190</b>	<b>24,238</b>
	<hr/>	<hr/>

**2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
<b>Returns on investments &amp; servicing of finance</b>		
Interest received	8,703	11,619
Interest paid	(18,479)	(20,744)
Interest element of hire purchase payments	(480)	-
	<hr/>	<hr/>
Net cash (outflow)/inflow for returns on investments & servicing of finance	(10,256)	(9,125)
	<hr/>	<hr/>
<b>Capital expenditure</b>		
Purchase of tangible fixed assets	(75,133)	(68,297)
Sale of tangible fixed assets	22,700	7,500
	<hr/>	<hr/>
Net cash (outflow)/inflow for capital expenditure	(52,433)	(60,797)
	<hr/>	<hr/>
<b>Financing</b>		
New loan taken out in year	-	221,708
Pension redress settlements	-	(121,694)
Loan repayments	(81,133)	(69,570)
Amount withdrawn by directors	(2,127)	(3,083)
	<hr/>	<hr/>
Net cash (outflow) from financing	(83,260)	27,361
	<hr/>	<hr/>

The notes form part of these financial statements

**CAMPBELL FISK LIMITED****Notes to the Cash Flow Statement  
for the year ended 31 December 2003****3. ANALYSIS OF CHANGES IN NET FUNDS**

	<b>At 1.1.03</b>	<b>Cash flow</b>	<b>At 31.12.03</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Net Cash			
Cash at bank and in hand	56,828	(56,268)	560
Bank overdraft	-	(21,531)	(21,531)
	<u>56,828</u>	<u>(77,799)</u>	<u>(20,971)</u>
Liquid resources :			
Insurance Business Assets	961,057	(229,263)	731,794
	<u>961,057</u>	<u>(229,263)</u>	<u>731,794</u>
Debt :			
Hire purchase	-	(12,014)	(12,014)
	<u>-</u>	<u>(12,014)</u>	<u>(12,014)</u>
Total	<u>1,017,885</u>	<u>(319,076)</u>	<u>698,809</u>

**Analysed in Balance Sheet**

Cash at bank and in hand	56,828	560
Insurance Business Assets	961,057	731,794
Bank overdraft	-	(21,531)
Hire purchase		
Within one year	-	(6,902)
After one year	-	(5,112)
	<u>1,017,885</u>	<u>698,809</u>

The notes form part of these financial statements

## **CAMPBELL FISK LIMITED**

### **Notes to the Financial Statements for the year ended 31 December 2003**

#### **1. ACCOUNTING POLICIES**

##### **Accounting Convention**

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets.

##### **Turnover**

Turnover represents commission and brokerage fees which are credited to the profit and loss account at the inception of the policy. Commissions on life policies and pension contracts, including those written under indemnity terms, are credited at the time the commission is received from the insurance companies. Refunds of commission on policies written under indemnity terms are charged to the profit and loss account when payment is made.

##### **Goodwill**

Positive goodwill purchased is written off over its estimated useful life. Negative goodwill is carried forward and released to the profit and loss account to match the profit and loss effect of the underlying monetary/non-monetary assets to which it relates.

##### **Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 2% on valuation
Fixtures & fittings	- 15% on reducing balance
Motor vehicles	- 20% on cost
Computer equipment	- 33% on cost

##### **Deferred taxation**

Deferred tax is recognised in respect of all differences that have originated but not reversed at the balance sheet date.

##### **Pensions**

The company operates a defined benefit pension scheme. The regular pension cost is charged to the profit and loss account and is based on the expected pension costs over the service life of the employees. The current pension deficit is spread in the profit and loss account over the remaining service lives of current employees.

##### **Consolidated financial statements**

The group financial statements include the financial statements of the holding company and subsidiary company for the year. No profit and loss account is presented for Campbell Fisk Limited as permitted by Section 230 Companies Act 1985.

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****2. TURNOVER**

The turnover and profit before taxation are attributable to the principal activities of the group.

Turnover attributable to general insurance business totalled £901,440 (2002 £865,629) and financial services £419,672, with £77,628 relating to non-regulated business (2002 £526,067).

**3. STAFF COSTS**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Wages & salaries	749,943	771,207
Social security costs	82,409	79,963
Other pension costs	90,151	97,939
	<u>922,503</u>	<u>949,109</u>

The average monthly number of employees during the year was as follows :

<b>2003</b>	<b>2002</b>
<u>34</u>	<u>34</u>

**4. OPERATING PROFIT**

The operating profit is stated after charging :

	<b>2003</b>	<b>2002</b>
Depreciation - owned assets	49,097	47,093
Depreciation - assets on hire purchase contracts	2,813	-
Loss on disposal of fixed assets	1,214	2,052
Auditors' remuneration	8,250	8,000
	<u>61,374</u>	<u>57,145</u>
Directors' emoluments	<u>249,438</u>	<u>260,827</u>

Information regarding the highest paid director is as follows :

Emoluments etc.	<u>65,414</u>	<u>69,368</u>
-----------------	---------------	---------------

**5. AMOUNTS WRITTEN OFF INVESTMENTS**

	<b>2003</b>	<b>2002</b>
Unrealised loss on investments	<u>2,485</u>	<u>-</u>

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****6. INTEREST PAYABLE & SIMILAR CHARGES**

	<b>2003</b>	<b>2002</b>
Loan interest	18,479	20,744
Hire purchase interest	480	-
	<u>18,959</u>	<u>20,744</u>

**7. TAXATION**

The tax charge on the profit on ordinary activities for the year was as follows :

	<b>2003</b>	<b>2002</b>
UK corporation tax	797	1,401
Deferred taxation	603	-
	<u>1,400</u>	<u>1,401</u>

**8. PROFIT ATTRIBUTABLE TO PARENT COMPANY**

	<b>2003</b>	<b>2002</b>
The profit dealt with in the accounts of the parent company was	-	-

**9. PRIOR YEAR ADJUSTMENTS**

In accordance with FRS 5, the accounting policy for turnover on general insurance business has changed. In previous years turnover was recognised when premiums were paid to the insurance company. From 1 January 2003 turnover is recognised on inception of the policy.

**10. INTANGIBLE FIXED ASSETS**

	<b>Goodwill</b>
<b>Group</b>	<b>£</b>
<b>COST</b>	
At 1 January 2003 and 31 December 2003	<u>10,200</u>
<b>AMORTISATION</b>	
At 1 January 2003	10,199
Charge for year	-
At 31 December 2003	<u>10,199</u>
<b>NET BOOK VALUE</b>	
At 31 December 2003	<u>1</u>
At 31 December 2002	<u>1</u>



**CAMPBELL FISK LIMITED**
**Notes to the Financial Statements  
for the year ended 31 December 2003**
**11. TANGIBLE FIXED ASSETS**

Group	Freehold property	Fixtures & fittings	Motor vehicles	Computer equipment	Totals
	£	£	£	£	£
<b>COST</b>					
At 1 January 2003	425,000	96,434	93,739	151,863	767,036
Additions	-	8,311	52,025	14,797	75,133
Disposals	-	-	(50,646)	(104,662)	(155,308)
At 31 December 2003	425,000	104,745	95,118	61,998	686,861
<b>DEPRECIATION</b>					
At 1 January 2003	17,000	79,902	38,381	123,949	259,232
Charge for year	8,500	3,728	19,024	20,658	51,910
Eliminated on disposals	-	-	(26,738)	(104,656)	(131,394)
At 31 December 2003	25,500	83,630	30,667	39,951	179,748
<b>NET BOOK VALUE</b>					
At 31 December 2003	399,500	21,115	64,451	22,047	507,113
At 31 December 2002	408,000	16,532	55,358	27,914	507,804

Cost or valuation at 31 December 2003 is represented by:

Group	Freehold property	Fixtures & fittings	Motor vehicles	Computer equipment	Totals
	£	£	£	£	£
Valuation in 2001	60,000	-	-	-	60,000
Disposals	365,000	104,745	95,118	61,998	626,861
At 31 December 2003	425,000	104,745	95,118	61,998	686,861

If freehold property had not been revalued it would have been included at the following historical cost:

Group	2003	2002
	£	£
Cost	365,000	365,000
Aggregate depreciation	43,800	36,500
Value of land in freehold land and buildings	321,000	328,500

Freehold property was valued on an open market basis on 11 April 2001 by Quirk Cairns Brocklebank.

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****11. TANGIBLE FIXED ASSETS – continued**

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:  
Group

	<b>Motor vehicles</b>
	<b>£</b>
<b>COST</b>	
Additions	14,064
At 31 December 2003	14,064
<b>DEPRECIATION</b>	
Charge for year	2,813
At 31 December 2003	2,813
<b>NET BOOK VALUE</b>	
At 31 December 2003	11,251

**12. FIXED ASSET INVESTMENTS**

<b>Unlisted Investment</b>	<b>Group £</b>	<b>Company £</b>
<b>COST</b>		
At 1 January 2003	3,185	227,735
Deficit on revaluation	(2,485)	-
31 December 2003	700	227,735
<b>NET BOOK VALUE</b>		
At 31 December 2003	700	227,735
At 31 December 2002	3,185	227,735

The company's investment at the balance sheet date in the share capital of its subsidiary company is as follows :-

**Campbell Fisk & Partners Limited**

Nature of business: Insurance brokers and independent financial advisers

	<b>% holding</b>
Class of shares:	
Ordinary £1 shares	100.00
Deferred Ordinary £1 shares	100.00

**CAMPBELL FISK LIMITED**
**Notes to the Financial Statements  
for the year ended 31 December 2003**
**13. DEBTORS: Amounts Falling due  
within one year:**

	2003		2002	
	Group	Company	Group	Company
Prepayments & accrued income	7,016	-	4,328	-
Other debtors	500	-	1,660	-
	<u>7,516</u>	<u>-</u>	<u>5,988</u>	<u>-</u>

**14. INSURANCE BUSINESS ASSETS**

	2003		2002	
	Group	Company	Group	Company
Insurance Business				
- due from clients	559,567	-	741,832	-
- client bank deposits	5,000	-	120,000	-
- broking bank account	167,227	-	99,225	-
	<u>731,794</u>	<u>-</u>	<u>961,057</u>	<u>-</u>

**15. CREDITORS: Amounts falling  
due within one year:**

	2003		2002	
	Group	Company	Group	Company
Bank loans & overdrafts (see Note 17)	90,968	-	91,821	-
Hire purchase contracts (see note 18)	6,902	-	-	-
Insurance business liabilities to clients/underwriters	612,632	-	826,629	-
Directors current account	-	-	2,127	-
Social security & other taxes	32,441	-	43,580	-
Taxation	13,594	-	12,837	-
Accrued Expenses	36,144	2	46,859	2
Amounts due to subsidiary	-	-	-	-
Proposed dividends	-	-	-	-
	<u>792,681</u>	<u>2</u>	<u>1,023,853</u>	<u>2</u>

**16. CREDITORS: Amounts falling due after  
more than one year**

	2003 £	2002 £
<b>Group</b>		
Bank loans (see note 17)	197,187	255,936
Hire purchase contracts (see note 18)	5,112	-
	<u>202,299</u>	<u>255,936</u>
 <b>Company</b>		
Amounts due to subsidiary	<u>212,002</u>	<u>212,002</u>

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****17. LOANS & OVERDRAFTS**

An analysis of the maturity of loans and overdrafts is given below :

	2003 £	2002 £
Amounts falling due within one year or on demand :		
Bank overdrafts	21,531	-
Bank loans	69,437	91,821
	<u>90,968</u>	<u>91,821</u>
Amounts falling due between one and two years :		
Bank loans	62,008	69,531
	<u>62,008</u>	<u>69,531</u>
Amounts falling due between two and five years :		
Bank loans	111,429	147,655
	<u>111,429</u>	<u>147,655</u>
Amounts falling due in more than five years:-		
Repayable by instalments		
Bank Loans	23,750	38,750
	<u>23,750</u>	<u>38,750</u>

**18. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS**

	2003 £	2002 £
Gross obligations repayable :		
Within one year	7,829	-
Between one and five years	5,304	-
	<u>13,133</u>	<u>-</u>
Finance charges repayable:		
Within one year	927	-
Between one and five years	192	-
	<u>1,119</u>	<u>-</u>
Net obligations repayable:		
Within one year	6,902	-
Between one and five years	5,112	-
	<u>12,014</u>	<u>-</u>

**19. SECURED DEBTS**

Bank loans totalling £150,899 are secured by a formal charge over the group's freehold property. The balance is unsecured.

**CAMPBELL FISK LIMITED**

**Notes to the Financial Statements  
for the year ended 31 December 2003**

**20. PROVISIONS FOR LIABILITIES AND CHARGES**

	<b>2003</b>	<b>2002</b>
<b>Group</b>	<b>£</b>	<b>£</b>
Deferred taxation	2,361	1,758
	<u>2,361</u>	<u>1,758</u>
	Deferred Tax	
	£	
Balance at 1 January 2003	1,758	
Charge for year	603	
	<u>603</u>	
Balance at 31 December 2003	<u>2,361</u>	

**21. CALLED UP SHARE CAPITAL**

<b>Authorised Number:</b>	<b>Class</b>	<b>Nominal value:</b>	<b>2003</b>	<b>2002</b>
			<b>£</b>	<b>£</b>
1702	Ordinary	£1	1,702	1,702
798	Deferred Ordinary	£1	798	798
			<u>2,500</u>	<u>2,500</u>
<b>Allotted issued &amp; fully paid Number</b>	<b>Class</b>			
670	Ordinary	£1	670	670
399	Deferred Ordinary	£1	399	399
			<u>1,069</u>	<u>1,069</u>

**22. SHARE PREMIUM**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Balance brought forward	8,946	8,946
	<u>8,946</u>	<u>8,946</u>

**23. CAPITAL RESERVE**

	<b>2003</b>		<b>2002</b>	
	<b>Group</b>	<b>Company</b>	<b>Group</b>	<b>Company</b>
	<b>£</b>		<b>£</b>	
Balance brought forward	8,767	581	8,767	581
Transfer from share capital on repurchase of shares	284	284	284	284
	<u>9,051</u>	<u>865</u>	<u>9,051</u>	<u>865</u>

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****24. REVALUATION RESERVE**

	<b>2003</b>	<b>2002</b>
<b>Group</b>	<b>£</b>	<b>£</b>
Brought forward in respect of revalued freehold property	227,110	232,048
Transfer to profit & loss of realised depreciation	(4,938)	(4,938)
	<u>222,172</u>	<u>227,110</u>

**25. PROFIT & LOSS**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Profit and loss account excluding pension liability	9,105	7,140
Pension reserve	(613,000)	(483,000)
	<u>(603,895)</u>	<u>(475,860)</u>

**26. PENSIONS**

The group operates a defined benefit pension scheme in the UK. A full actuarial valuation was carried out at 6 April 2002 and updated to 31 December 2002. The major assumptions used by the actuary were:

	<b>31.12. 03</b>	<b>31.12. 02</b>
Rate of increase in salaries	5%	5%
Rate of increase in pensions in payment	3%	3%
Rate of increase in deferred pensions	3%	3%
Discount rate for scheme liabilities	7%	7%
Inflation assumption	3%	3%

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****26. PENSION COSTS - continued**

The assets in the scheme and the expected rate of return were:

	Long term rate of return expected at at 31.12.03	Value at 31.12.03 £	Long term rate of return expected at at 31.12.02	Value at 31.12.02 £
Equities	3.5%	880,000	3.5%	704,000
Bonds	3.5%	798,000	3.5%	755,000
Cash	3.5%	301,000	3.5%	225,000
Total market value of assets		1,979,000		1,684,000
Present value of scheme liabilities		(2,592,000)		(2,167,000)
Deficit of scheme		(613,000)		(483,000)
Net pension liability		(613,000)		(483,000)

**Analysis of the amount that will be included within operating profit under FRS17**

	2003 £	2002 £
Current service cost	130,000	329,000
Total operating charge	130,000	329,000

**Analysis of the amount that will be included as other finance income under FRS17**

	2003 £	2002 £
Net return	-	-

**Analysis of the amount that will be included within the statement of total recognised gains and losses under FRS17**

	2003 £	2002 £
Actuarial gain	-	-
<b>Movement in deficit during the year</b>		
Deficit in scheme at start of year		(483,000)
Movement in year:		
Current service cost		(130,000)
Deficit in scheme at end of year		(613,000)

**CAMPBELL FISK LIMITED****Notes to the Financial Statements  
for the year ended 31 December 2003****27. RELATED PARTY DISCLOSURES**

The group is controlled by its directors.

During the year there were no related party transactions.

**28. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS**

	<b>2003</b>		<b>2002</b>	
	<b>Group</b>	<b>Company</b>	<b>Group</b>	<b>Company</b>
Profit /(Loss) for the financial year	(2,973)	-	9,380	-
Dividends	-	-	-	-
Purchase of own shares	-	-	(110,550)	(110,550)
Net Addition/(Reduction) to Shareholders Funds	(2,973)	-	(101,170)	(110,550)
Opening shareholders funds	253,316	15,731	354,486	126,281
Closing shareholders funds	250,343	15,731	253,316	15,731