Company Number 01518942

ELECTROVISION LIMITED

REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2012

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### **ELECTROVISION LIMITED**

### COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2012

DIRECTORS:

Mr M Benyon Mr R J J Fox Mr S G Deeley

**SECRETARY:** 

Mr M Benyon

**REGISTERED OFFICE:** 

Lancots Lane Sutton St Helens Merseyside WA9 3EX

**REGISTERED NUMBER:** 

01518942 (England and Wales)

**AUDITORS:** 

Livesey Spottiswood Chartered Accountants and Registered Auditors 17 George Street St Helens Merseyside WA10 1DB

BANKERS:

Lloyds TSB Plc 23A Hardshaw Street

St Helens Merseyside WA10 1RT

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report with the financial statements of the company for the year ended 31 December 2012

### PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of electrical wholesalers

### REVIEW OF BUSINESS

The directors are satisfied with the company's performance given the current economic climate. The company's turnover has increased by 21% from the previous year, the company's main performance indicator is that of gross profit, which has stayed consistent with the prior year at 27%. The directors consider the profit achieved on ordinary activities before taxation to be satisfactory given the current trading conditions.

The directors are confident that the profitability of the company will be maintained in the coming year

### **DIVIDENDS**

The total distribution of dividends for the year ended 31 December 2012 will be £4,698,341

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2012 to the date of this report

Mr M Benyon Mr R J J Fox Mr S G Deeley

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Livesey Spottiswood, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD.

Mr M Benyon - Secretary

25 September 2013

### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF **ELECTROVISION LIMITED**

We have audited the financial statements of Electrovision Limited for the year ended 31 December 2012 on pages four to fourteen The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

ndrew Mc Minnis (Senior Statutory Auditor)

for and on behalf of Livesey Spottiswood

Chartered Accountants and

Registered Auditors 17 George Street

St Helens

Merseyside

WA10 1DB

25 September 2013

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

	Notes	2012 £	2011 £
TURNOVER		12,096,106	9,998,349
Cost of sales		(8,877,547)	(7,289,052)
GROSS PROFIT		3,218,559	2,709,297
Administrative expenses		(1,942,306)	(2,166,152)
		1,276,253	543,145
Other operating income		280,200	275,966
OPERATING PROFIT	3	1,556,453	819,111
Loss on sale of fixed assets Profit on sale of fixed asset investments		<u>-</u>	(1,874) 38,713
		1,556,453	855,950
Income from fixed asset investments Interest receivable and similar income		1,103,905 6,290	6,203
		2,666,648	862,153
Interest payable and similar charges	4	(46,227)	(42,125)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		2,620,421	820,028
Tax on profit on ordinary activities	5	(351,089)	(215,236)
PROFIT FOR THE FINANCIAL YEAR		2,269,332	604,792
Retained profit brought forward		13,474,398	12,869,606
		15,743,730	13,474,398
Dividends	6	(4,698,341)	
RETAINED PROFIT CARRIED FORWA	RD	11,045,389	13,474,398

### CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

### BALANCE SHEET 31 DECEMBER 2012

		201	2	2011	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		5,140,555		3,869,264
Investments	8		707		4,699,048
Investment property	9		526,439		526,439
			5,667,701		9,094,751
CURRENT ASSETS					
Stocks	10	5,236,138		4,482,740	
Debtors	11	6,463,768		7,021,645	
Cash at bank and in hand		69,963		1,793	
		11,769,869		11,506,178	
CREDITORS					
Amounts falling due within one year	12	4,762,961		6,351,311	
NET CURRENT ASSETS			7,006,908		5,154,867
TOTAL ASSETS LESS CURRENT LIABILITIES			12,674,609		14,249,618
CREDITORS	13		(854,000)		_
Amounts falling due after more than one year	13		(834,000)		
PROVISIONS FOR LIABILITIES	16		(775,120)		(775,120)
NET ASSETS			11,045,489		13,474,498
CAPITAL AND RESERVES					<del></del>
Called up share capital	17		100		100
Profit and loss account	17		11,045,389		13,474,398
Front and loss account			— <del>—</del>		
SHAREHOLDERS' FUNDS	20		11,045,489		13,474,498
			<del></del>		

The financial statements were approved by the Board of Directors on 25 September 2013 and were signed on its behalf by

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Mr M Benyon - Director

Mr R J J Fox - Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

	201	2	201	1
Notes	£	£	£	£
1		75 032		470,919
		75,052		,.
2		1,063,968		(35,922)
		(215,089)		(167,886)
2		3,621,707		487,480
		(4,698,341)		
		(152,723)		754,591
2		1,092,944		(2,641)
		940,221		751,950
	2	Notes £  1  2	1 75,032 2 1,063,968 (215,089) 2 3,621,707 (4,698,341) (152,723) 2 1,092,944	Notes £ £ £ £  1 75,032  2 1,063,968 (215,089)  2 3,621,707 (4,698,341) (152,723) 2 1,092,944

Reconciliation of net cash flow to movement in net debt	3			
Increase in cash in the period Cash inflow		940,221	751,950	
from increase in debt		(1,088,068)	(1,295)	
Change in net debt resulting from cash flows		(147,847)		750,655
Movement in net debt in the period Net debt at 1 January		(147,847) (913,078)		750,655 (1,663,733)
Net debt at 31 December		(1,060,925)		(913,078)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

1	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FRO	M OPERATING A	CTIVITIES
		2012 £	2011 £
	0	1,556,453	819,111
	Operating profit	95,590	67,742
	Depreciation charges	(290,247)	07,742
	Profit on disposal of fixed assets	(753,398)	273,906
	(Increase)/decrease in stocks	546,609	(1,485,177)
	Decrease/(increase) in debtors	(1,079,975)	795,337
	(Decrease)/increase in creditors	(1,079,973)	
	Net cash inflow from operating activities	75,032	470,919
			·
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLO	OW STATEMENT	
		2012	2011
		£	£
	Returns on investments and servicing of finance		
	Interest received	6,290	6,203
	Interest paid	(46,227)	(42,125)
	Dividends received	1,103,905	-
	Net cash inflow/(outflow) for returns on investments and servicing of finance	1,063,968	(35,922)
	Capital expenditure and financial investment		
	Purchase of tangible fixed assets	(1,556,025)	(77,672)
	Sale of tangible fixed assets	479,391	•
	Sale of fixed asset investments	4,698,341	-
	Sale of investment property	•	565,152
	Net cash inflow for capital expenditure and financial investment	3,621,707	487,480
	Financing		
	New loans in year	1,220,000	1,294
	Loan repayments in year	(122,000)	-
	Other loans repaid	(9,932)	-
	Amount introduced by directors	4,876	-
	Amount withdrawn by directors		(3,935)
	Net cash inflow/(outflow) from financing	1,092,944	(2,641)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

3	ANALYSIS OF CHANGES IN NET DEBT			At
		At 1/1/12 £	Cash flow £	31/12/12 £
	Net cash	1 502	60.170	60.063
	Cash at bank and in hand Bank overdraft	1,793 (872,051)	68,170 872,051	69,963 -
		(870,258)	940,221	69,963
	Debt			
	Debts falling due within one year	(42,820)	(234,068)	(276,888)
	Debts falling due after one year	-	(854,000)	(854,000)
		(42,820)	(1,088,068)	(1,130,888)
	Total	(913,078)	(147,847)	(1,060,925)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 1 ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention

The company has taken advantage of the exemptions of Financial Reporting Standard No 8 on the grounds that it is a wholly owned subsidiary, it is included in the consolidated accounts of Holmpatrick Limited and those accounts are publicly available as detailed in the notes to the accounts. Accordingly, no disclosure is made of transactions with other group undertakings or investees of the group qualifying as related parties.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property

- 2% on cost

Leasehold property

Over the term of the lease

Plant and machinery Fixtures and fittings 25% on cost

Fixtures and fittings

- 25% on cost

Motor vehicles

25% on cost

Investment property

In accordance with SSAP 19, certain of the company's properties are held for long-term investment and are included in the Balance Sheet at their open market values. The surpluses or deficits on revaluation of such properties are transferred to the investment property revaluation reserve. Depreciation is not provided in respect of freehold investment properties.

This policy represents a departure from statutory accounting principles, which require depreciation to be provided on all fixed assets. The director considers that this policy is necessary in order that the accounts may give a true and fair view because current values and changes in current values are of prime importance rather than the calculation of systematic annual depreciation.

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

### Investments

Investments are included at cost less amounts written off

### 2 STAFF COSTS

Wages and salaries Social security costs	£ 1,221,372 114,283	£ 1,169,593 103,270
	1,335,655	1,272,863
The average monthly number of employees during the year was as follows	2012	2011
Administration Selling and distribution	9 39	13 46
	<del>48</del>	59 

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2011

2012

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2012

3	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
	The operating profit is stated after stateging (streaming)	2012	2011
		£	£
	Depreciation - owned assets Profit on disposal of fixed assets	95,590 (290,247)	67,742
	Auditors' remuneration	14,250	12,500
	Directors' remuneration	126,318	136,235
4	INTEREST PAYABLE AND SIMILAR CHARGES		
•	THE PART OF THE PA	2012	2011 £
	Bank interest	£ 42,182	37,782
	Other interest paid	1,069	1,295
	Corporation tax interest	<u>2,976</u>	3,048
		46,227	42,125
_	MANATION		
5	TAXATION		
	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows		
	The lax charge on the profit on ordinary activities for the year was as follows	2012	2011
	Current tax	£	£
	UK corporation tax	351,250	215,250
	Prior periods		(14)
	Tax on profit on ordinary activities	351,089	215,236
	Factors affecting the tax charge	The difference is even	lamed below
	The tax assessed for the year is lower than the standard rate of corporation tax in the UK		
		2012 £	2011 £
	Profit on ordinary activities before tax	2,620,421	820,028
	Profit on ordinary activities		
	multiplied by the standard rate of corporation tax in the UK of 26% (2011 - 28%)	681,309	229,608
	Effects of		
	Expenses not deductible for tax purposes	842	415
	Income not taxable for tax purposes Capital allowances in excess of depreciation	(287,015) (22,333)	(2,499)
	Adjustments to tax charge in respect of previous periods	(161)	(14)
	Changes in tax rates Rounding	(21,547) (6)	(12,244) (30)
	Current tax charge	351,089	215,236
		<del></del>	
6	DIVIDENDS	2012	2011
		2012 £	2011 £
	Dividends paid	4,698,341	<u>-</u>

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2012

7	TANCIDI E EIVED ASSETS			
7	TANGIBLE FIXED ASSETS	Freehold	Leasehold	Plant and
		property	property	machinery
		£	£	£
	COST At 1 January 2012	3,806,717	231,751	457,797
	Additions	1,434,921	-	111,642
	Disposals	· · · · -	(231,751)	-
	4.21 Daniel 2012	5,241,638		569,439
	At 31 December 2012	3,241,638 ————		
	DEPRECIATION			
	At 1 January 2012	185,828	42,607	400,773
	Charge for year	58,893	- (40 (07)	33,596
	Eliminated on disposal		(42,607)	
	At 31 December 2012	244,721	<u> </u>	434,369
	NET BOOK VALUE			
	At 31 December 2012	4,996,917	-	135,070
	A. 21 December 2011	2 620 880	189,144	57,024
	At 31 December 2011	3,620,889	======	
		Fixtures		
		and	Motor vehicles	Totals
		fittings £	£	£
	COST	~	~	-
	At 1 January 2012	53,191	1,300	4,550,756
	Additions	-	9,462	1,556,025
	Disposals	-	-	(231,751)
	At 31 December 2012	53,191	10,762	5,875,030
	At 31 December 2012			
	DEPRECIATION			
	At 1 January 2012	51,959	325	681,492
	Charge for year	410	2,691	95,590 (42,607)
	Eliminated on disposal	<del></del>		(42,007)
	At 31 December 2012	52,369	3,016	734,475
	NET BOOK VALUE			
	At 31 December 2012	<del>=====</del>	<del>7,746</del>	5,140,555
	At 31 December 2011	1,232	975	3,869,264
		<del></del>	·	
8	FIXED ASSET INVESTMENTS			
				Shares in
				group
				undertakings £
	COST			
	At 1 January 2012			4,699,048
	Disposals			(4,698,341)
	At 31 December 2012			707
	NET BOOK VALUE			
	At 31 December 2012			707
	At 31 December 2011			4,699,048
	ACT December 2011			

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2012

### 8 FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of companies include the following

	Electrovision (Asia) Limited Country of incorporation Hong Kong Nature of business Dormant			
	Nature of business Domain	%		
	Class of shares	holding		
	Ordinary	100 00		
	•		2012	2011
			£	£
	Aggregate capital and reserves		•	330,879
			====	
•	INTERCEMENT DE OPERTY			
9	INVESTMENT PROPERTY			Total
				£
	COST			
	At 1 January 2012			
	and 31 December 2012			526,439
	NET BOOK VALUE			
	At 31 December 2012			526,439
	A. 01 D 1 . 0011			526,439
	At 31 December 2011			320,439
				·
10	STOCKS			
10	STOCKS		2012	2011
			£	£
	Goods for resale		5,236,138	4,482,740
				<del></del>
11	DEBTORS: AMOUNTS FALLING DUE WITHIN O	NE YEAR	2012	2011
			2012 £	2011 £
	Trade debtors		2,343,678	1,899,510
	Other debtors		488,839	279,181
	Amounts due from group companies		2,274,871	2,543,319
	Amounts due from associated companies		· · ·	163,894
	Directors' current accounts		-	2,731
	VAT		132,662	93,600
	Prepayments and accrued income		1,223,718	2,039,410
				7.021.645
			6,463,768	7,021,645
12	CREDITORS: AMOUNTS FALLING DUE WITHIN	ONE YEAR		
12	CREDITORS. AMOUNTS LABERTS DOD WITHIN	OIVE TEIT	2012	2011
			£	£
	Bank loans and overdrafts (see note 14)		244,000	872,051
	Other loans (see note 14)		32,888	42,820
	Trade creditors		518,640	663,918
	Corporation tax		351,250	215,250
	Social security and other		37,160	51,114
	taxes Other creditors		20,930	15,438
	Other creditors  Amounts due to group companies		3,255,130	4,185,294
	Directors' current accounts		2,145	.,,
	Accruals and deferred income		300,818	305,426
			4,762,961	6,351,311

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2012

13	CREDITORS  Bank loans (s	S AMOUNTS FALLING DUE AFTER ee note 14)	MORE THAN ONE YEAR	2012 £ 854,000	2011 £
14	LOANS				
	An analysis o	f the maturity of loans is given below			
				2012 £	2011 £
	Amounts fall: Bank overdra	ng due within one year or on demand fts		•	872,051
	Bank loans	•••		244,000	- 42,820
	Other loans			32,888	
				276,888	914,871
	Amounts falls Bank loans -	ng due between one and two years 1-2 years		244,000	<del></del>
	Amounts fall Bank loans -	ing due between two and five years 2-5 years		610,000	<del></del>
15	SECURED I	DEBTS			
	The following	g secured debts are included within credito	rs		
				2012 £	2011 £
	Bank overdra	ıft		-	872,051
	Bank loans Other loans			1,098,000 32,888	42,820
	Other toans			1,130,888	914,871
16	actual or con	_	Lloyds TSB Bank pic in relation	n to all money and h	abilities whether
16	PROVISION	NS FOR LIABILITIES		2012 £	2011 £
	Other provision a	ons gainst inter-company debt		775,120	775,120
17	CALLED U	P SHARE CAPITAL			
	Allotted, issu Number	ed and fully paid Class	Nominal value	2012 £	2011 £
	100	Ordinary	£1	100	100
18	ULTIMATI	E PARENT COMPANY			

On 11 November 2012 the company became a wholly owned subsidiary of Holmpatrick Limited following a group reorganisation

Page 13	continued
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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2012

### 19 CONTINGENT LIABILITIES

The company has entered into an inter-company bank guarantee with other members of the group, namely Aidapt Bathrooms Limited, Aidapt (Wales) Limited and Chiltern Invadex (UK) Limited At the balance sheet date the total bank borrowings for each of these companies amounted to -

		2012	2011
		£	£
	Aidapt Bathrooms Limited	127,779	201,281
	Aidapt (Wales) Limited	-	76,881
	Chiltern Invadex (UK) Ltd	31,654	48,527
		159,433	326,689
20	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	2012	2011
		2012	2011 £
	D. C.C. d. C	£	£ 604,792
	Profit for the financial year	2,269,332	004,732
	Dividends	(4,698,341)	<u>.</u>
	Net (reduction)/addition to shareholders' funds	(2,429,009)	604,792
	Opening shareholders' funds	13,474,498	12,869,706
	Closing shareholders' funds	11,045,489	13,474,498