COMPANY REGISTRATION NUMBER 02987598

FINANCIAL STATEMENTS FOR 31 DECEMBER 2008

WEDNESDAY



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10/06/2009 COMPANIES HOUSE

FINANCIAL STATEMENTS

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OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

Mr A Gokani

Mr R Dhamecha Mr K Gokani

Mr A Dhamecha

Company secretary

Mr A Gokani

Registered office

Wembley Stadium Industrial Estate

First Way Wembley Middlesex HA9 0TU

Auditor

Nagle James Associates Limited

Chartered Accountants & Registered Auditors 51-53 Station Road

Harrow Middlesex HA1 2TY

Bankers

Barclays Bank Plc

Wembley and Park Royal

Acorn House

36/38 Park Royal Road

London NW10 7JA

THE DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2008

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2008.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year continued to be that of wholesalers of mobile phones, accessories and suppliers to trade customers.

The company operates in a highly competitive market place. The sales growth is very much dependent on the availability of new phone models being marketed by the handset manufacturers. In addition, the sale of mobile phones has been at a lower end of the price range which has had an impact on the sales growth. The focus during the year has been to sell accessories with better margin. The company continues to keep a close control over costs and the directors consider the results to be satisfactory.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £872,589. The directors have not recommended a dividend.

PRINCIPAL RISKS AND UNCERTAINTIES

The company's trade comprises the sale of the mobile phones and accessories and as such it needs to be vigilant about the fraud taking place within the market place,namely 'carousel trading'. The directors have taken all possible measures to ensure that its trading activities are properly controlled and only trade with customers after all the checks and processes have been completed.

DIRECTORS

The directors who served the company during the year were as follows:

Mr A Gokani

Mr R Dhamecha

Mr K Gokani

Mr A Dhamecha

POLICY ON THE PAYMENT OF CREDITORS

The company does not follow any specified code or standard on payment practice. However it is the company's policy to negotiate the terms with its suppliers and to ensure that they are aware of the terms of payment when business is agreed. It is the company's policy to abide by these terms.

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 DECEMBER 2008

presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

CLOSE COMPANY PROVISIONS

In the opinion of the directors, the company is a close company within the meaning of S.414 Income and Corporation Taxes Act, 1988 (as amended).

DONATIONS

During the year the company made the following contributions:

| | 2008 | 2007 |
|------------|-------|-------|
| | £ | £ |
| Charitable | 1,974 | 4,950 |

AUDITOR

A resolution to re-appoint Nagle James Associates Limited as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office:

Wembley Stadium Industrial Estate

First Way

Wembley

Middlesex

HA9 0TU

Signed on behalf of the directors

Mr A Gokani Director

lpl-

Approved by the directors on S.Juce 09...

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ELITE MOBILE PLC

YEAR ENDED 31 DECEMBER 2008

We have audited the financial statements of Elite Mobile Plc for the year ended 31 December 2008 on pages 6 to 16, which have been prepared on the basis of the accounting policies set out on page 11.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ELITE MOBILE PLC (continued)

YEAR ENDED 31 DECEMBER 2008

OPINION

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985;
- the information given in the Directors' Report is consistent with the financial statements.

NON/R TOWNER ASSOCIATES LIMITED
Chartered Accountants
& Registered Auditors

51-53 Station Road Harrow Middlesex HA1 2TY

5 June 09

PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 2008

| TURNOVER | Note 2 | 2008 £ 63,506,473 | 2007 £ 69,337,967 |
|--|--------|-------------------------|-------------------------|
| Cost of sales | | 58,246,351 | 65,011,494 |
| GROSS PROFIT | | 5,260,122 | 4,326,473 |
| Administrative expenses | | 4,017,082 | 3,388,079 |
| OPERATING PROFIT | 3 | 1,243,040 | 938,394 |
| Interest receivable Interest payable and similar charges | 6 | 28,990 (25,611) | 3,025 (104,983) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 1,246,419 | 836,436 |
| Tax on profit on ordinary activities | 7 | 373,830 | 250,065 |
| PROFIT FOR THE FINANCIAL YEAR | | 872,589 | 586,371 |

All of the activities of the company are classed as continuing.

RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| | 2008 | 2007 |
|-------------------------------|------------|------------|
| | £ | £ |
| Profit for the financial year | 872,589 | 586,371 |
| Opening shareholders' funds | 10,290,135 | 9,703,764 |
| Closing shareholders' funds | 11,162,724 | 10,290,135 |

BALANCE SHEET

31 DECEMBER 2008

| | | 200 | 8 | 200 | 7 |
|--|--------|------------|------------|------------|------------|
| | Note | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 8 | | 2 | | 2 |
| Tangible assets | 9 | | 263,432 | | 356,219 |
| Investments | 10 | | 2 | | 2 |
| | | | 263,436 | | 356,223 |
| CURRENT ASSETS | | | | | |
| Stocks | 11 | 5,136,244 | | 5,851,717 | |
| Debtors | 12 | 5,186,077 | | 11,114,077 | |
| Cash at bank and in hand | | 5,333,364 | | 295,014 | |
| | | 15,655,685 | | 17,260,808 | |
| CREDITORS: Amounts falling due within one year | 13 | 4,756,397 | | 7,326,896 | |
| NET CURRENT ASSETS | | | 10,899,288 | | 9,933,912 |
| TOTAL ASSETS LESS CURRENT | LIABIL | ITIES | 11,162,724 | | 10,290,135 |
| CAPITAL AND RESERVES | | | | | |
| Called-up equity share capital | 16 | | 1,000,000 | | 1,000,000 |
| Profit and loss account | 17 | | 10,162,724 | | 9,290,135 |
| SHAREHOLDERS' FUNDS | | | 11,162,724 | | 10,290,135 |

These financial statements were approved by the directors and authorised for issue on 5. June .0.9..., and are signed on their behalf by:

Mr A Gokani

Ipla -

CASH FLOW STATEMENT

| | 2008 | 3 | 2007 | |
|---|--------------------|---|--------------------|--|
| Note | £ | £ | £ | £ |
| NET CASH INFLOW FROM OPERATING ACTIVITIES | | 5,746,230 | | 1,879,598 |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid | 28,990 (25,611) | | 3,025 (104,983) | |
| NET CASH INFLOW/(OUTFLOW) FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | 3,379 | | (101,958) |
| TAXATION | | (34,198) | | (390,521) |
| CAPITAL EXPENDITURE Payments to acquire tangible fixed assets | (12,442) | | (106,141) | |
| NET CASH OUTFLOW FROM CAPITAL EXPENDITURE | | (12,442) | | (106,141) |
| CASH INFLOW BEFORE USE OF LIQUID RESOURCES | | 5,702,969 | | 1,280,978 |
| MANAGEMENT OF LIQUID RESOURCES Cash placed in short term deposits | S (4,765,860) | | 834 | |
| NET CASH (OUTFLOW)/INFLOW FROM MANAGEMENT OF LIQUID RESOURCES | | (4,765,860) | | 834 |
| INCREASE IN CASH | | 937,109 | | 1,281,812 |
| RECONCILIATION OF OPERATING PROOPERATING ACTIVITIES | FIT TO NET | CASH INFLO | w FROM | |
| | | 2008 | | 2007 |
| Operating profit Depreciation Decrease/(increase) in stocks Decrease/(increase) in debtors (Decrease)/increase in creditors | | £ 1,243,040 105,229 715,473 5,928,000 (2,245,512) | | £ 938,394 105,274 (256,262) (756,547) 1,848,739 |
| Net cash inflow from operating activities | | 5,746,230 | | 1,879,598 |

CASH FLOW STATEMENT (continued)

YEAR ENDED 31 DECEMBER 2008

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

| | 200 | 8 | 200 | 7 |
|--|-----------|-----------------|-------------|----------------|
| | £ | £ | £ | £ |
| Increase in cash in the period | 937,109 | | 1,281,812 | |
| Cash used to increase/decrease liquid | | | | |
| resources | 4,765,860 | | (834) | |
| | | 5,702,969 | | 1,280,978 |
| Change in net funds | | 5,702,969 | | 1,280,978 |
| Net debt at 1 January 2008 | | (369,605) | | (1,650,583) |
| Net funds at 31 December 2008 | | 5,333,364 | | (369,605) |
| ANALYSIS OF CHANGES IN NET FUNDS | | | | |
| | | At | Carla Caran | At 31 Dec 2008 |
| | | 1 Jan 2008 £ | Cash flows | £ |
| Net cash: | | - | - | |
| Cash in hand and at bank | | 295,014 | 5,038,350 | 5,333,364 |
| Overdrafts | | (664,619) | 664,619 | - (4.565.000) |
| Less: deposits treated as liquid resources | | 860 | (4,765,860) | (4,765,000) |
| | | (368,745) | 937,109 | 568,364 |
| Liquid resources: | | | | |
| Deposits included in cash | | (860) | 4,765,860 | 4,765,000 |
| Net funds | | (369,605) | 5,702,969 | 5,333,364 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2008

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill

Over 5 years

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Leasehold Property

- Over 5 years

Fixtures & Fittings & Equipment

- 25% on written down value

Motor Vehicles

- 25% on written down value

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

2. TURNOVER

In the opinion of the directors it is considered to be seriously prejudicial to the interests of the company to disclose information regarding turnover and therefore the geographical segments information has not been disclosed in the accounts.

104,983

ELITE MOBILE PLC

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2008

3. OPERATING PROFIT

Operating profit is stated after charging/(crediting):

| | 2008 | 2007 |
|--|-----------|-----------|
| | £ | £ |
| Depreciation of owned fixed assets | 105,229 | 105,274 |
| Auditor's remuneration - as auditor | 16,500 | 16,500 |
| Net profit on foreign currency translation | (334,608) | (111,154) |

4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

| | 2008 | 2007 |
|--|-----------|------|
| | No | No |
| Number of administrative staff | 55 | 49 |
| Number of sales and marketing staff | 28 | 25 |
| | | 74 |
| | <u>83</u> | |
| The aggregate payroll costs of the above were: | | |

| | 2008 | 2007 |
|-----------------------|-----------|-----------|
| | £ | £ |
| Wages and salaries | 2,724,648 | 2,108,969 |
| Social security costs | 267,988 | 201,881 |
| | 2,992,636 | 2,310,850 |

5. DIRECTORS' EMOLUMENTS

6.

The directors' aggregate emoluments in respect of qualifying services were:

| | 2008 | 2007 |
|--|---------|---------|
| | £ | £ |
| Emoluments receivable | 233,600 | 150,000 |
| Emoluments of highest paid director: | | |
| • | 2008 | 2007 |
| | £ | £ |
| Total emoluments (excluding pension contributions) | 101,800 | 60,000 |
| INTEREST PAYABLE AND SIMILAR CHARGES | | |
| | 2008 | 2007 |
| | £ | £ |
| Interest payable on bank borrowing | 18,160 | 33,477 |
| Other similar charges payable | 7,451 | 71,506 |

25,611

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2008

TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

| | 2008 | 2007 |
|---|---------|----------|
| | £ | £ |
| Current tax: | | |
| UK Corporation tax based on the results for the year at | | |
| 30% (2007 - 30%) | 373,830 | 270,302 |
| Over/under provision in prior year | | (20,237) |
| Total current tax | 373,830 | 250,065 |
| | | |

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 30% (2007 - 30%).

| | 2008 | 2007 |
|---|----------------|--------------|
| Profit on ordinary activities before taxation | £ 1,246,419 | £ 836,436 |
| . Total on ordinary downsors serious amounts | | |
| Profit on ordinary activities by rate of tax | 373,926 | 250,931 |
| Expenses not deductible for tax purposes | 9,547 | 14,482 |
| Depreciation for the period in excess of capital | | |
| allowances | 10,071 | 4,889 |
| Adjustments to tax charge in respect of pevious years | - | (20,237) |
| Tax chargeable at lower rates | (19,714) | |
| Total current tax (note 7(a)) | 373,830 | 250,065 |

8. INTANGIBLE FIXED ASSETS

| | Goodwill £ |
|--|---------------|
| COST At 1 January 2008 and 31 December 2008 | 780,088 |
| AMORTISATION | |
| At 1 January 2008 and 31 December 2008 | (780,086) |
| NET BOOK VALUE At 31 December 2008 | 2 |
| At 31 December 2007 | 2 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2008

9. TANGIBLE FIXED ASSETS

| | | Property Improvement s £ | Fixtures & Fittings £ | Motor Vehicles £ | Total £ |
|--------|---|-----------------------------------|-----------------------------|------------------------|---------------------|
| A | OST t 1 January 2008 dditions | 116,821 - | 942,676 12,442 | 210,700 - | 1,270,197 12,442 |
| A | t 31 December 2008 | 116,821 | 955,118 | 210,700 | 1,282,639 |
| A | EPRECIATION t 1 January 2008 harge for the year | 75,617 23,365 | 778,685 44,108 | 59,676 37,756 | 913,978 105,229 |
| A | t 31 December 2008 | 98,982 | 822,793 | 97,432 | 1,019,207 |
| A | ET BOOK VALUE t 31 December 2008 t 31 December 2007 | 17,839 41,204 | 132,325 163,991 | 113,268 151,024 | 263,432 356,219 |
| 10. II | NVESTMENTS | | | | |
| | | | | | Total £ |
| | COST t 1 January 2008 and 31 December 2 | 008 | | | |
| | ET BOOK VALUE at 31 December 2008 | | | | _ 2 |
| Α | t 31 December 2007 | | | | 2 |

dormant company.

11. STOCKS

| | Finished goods | 2008 £ 5,136,244 | 2007 £ 5,851,717 |
|-----|--------------------------------|------------------------|------------------------|
| 12. | DEBTORS | | |
| | | 2008 £ | 2007 £ |
| | Trade debtors | 4,829,993 | 9,522,681 |
| | Other debtors | 3,300 | 752,420 |
| | Prepayments and accrued income | 352,784 | 838,976 |
| | | 5,186,077 | 11,114,077 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2008

13. CREDITORS: Amounts falling due within one year

| | 2008 | | 2007 | |
|--|---------------|-----------|---------|-----------|
| | £ | £ | £ | £ |
| Overdrafts | | _ | | 664,619 |
| Trade creditors | | 3,380,665 | | 6,041,933 |
| Other creditors including taxation and soc | ial security: | | | |
| Corporation tax | 644,132 | | 304,500 | |
| Other taxation and social security | 630,844 | | 67,934 | |
| Other creditors | 1,904 | | 1,765 | |
| | | 1,276,880 | | 374,199 |
| Accruals and deferred income | | 98,852 | | 246,145 |
| | | 4,756,397 | | 7,326,896 |

The bank overdraft facility and borrowings are secured by a limited guarantee by the directors of the company and are also secured against the assets of the company.

14. DEFERRED TAXATION

Deferred taxation not provided for in the financial statements in respect of Accelerated Capital Allowances amounted to £ Nil (2007 £ Nil). The amount unprovided represents contingent liability at the balance sheet date and are calculated using the rate of 28% to 30%.

15. RELATED PARTY TRANSACTIONS

During the year:

- a. The company paid to Dhamecha Foods Ltd, a party related to the company by virtue of certain common shareholders, rent and storage charges of £162,000 and interest amounting to £6,471. The company sold goods amounting to £1,368 to Dhamecha Foods Limited. The balance receivable at the year end was £283.
- b. The company had also sold goods amounting to £4,126,247 to Connect Global Ltd, a party related to the company by virtue of certain common shareholders, at arms length. The balance receivable at the year end was £145,917.

16. SHARE CAPITAL

Authorised share capital:

| | | 2008 £ | | 2007 £ |
|--------------------------------------|-----------------|----------------|-----------------|----------------|
| 1,000,000 Ordinary shares of £1 each | | 1,000,000 | | 1,000,000 |
| Allotted, called up and fully paid: | | | | |
| | 2008 | | 2007 | |
| Ordinary shares of £1 each | No 1,000,000 | £ 1,000,000 | No 1,000,000 | £ 1,000,000 |

ELITE MOBILE PLC NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2008

17. PROFIT AND LOSS ACCOUNT

| | 2008 | 2007 |
|-------------------------------|------------|-----------|
| | £ | £ |
| Balance brought forward | 9,290,135 | 8,703,764 |
| Profit for the financial year | 872,589 | 586,371 |
| Balance carried forward | 10,162,724 | 9,290,135 |

ELITE MOBILE PLC MANAGEMENT INFORMATION YEAR ENDED 31 DECEMBER 2008

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 4 to 5.

DETAILED PROFIT AND LOSS ACCOUNT

| | 200 | 8 | 200 | 7 |
|--------------------------------------|-------------|------------|-------------|------------|
| | £ | £ | £ | £ |
| TURNOVER | | 63,506,473 | | 69,337,967 |
| COST OF SALES | | | | |
| Opening stock - finished goods | 5,851,717 | | 5,595,455 | |
| Purchases | 57,530,878 | | 65,267,756 | |
| | 63,382,595 | | 70,863,211 | |
| Closing stock - finished goods | (5,136,244) | | (5,851,717) | |
| | | 58,246,351 | | 65,011,494 |
| GROSS PROFIT | | 5,260,122 | | 4,326,473 |
| OVERHEADS | | | | |
| Administrative expenses | | 4,017,082 | | 3,388,079 |
| OPERATING PROFIT | | 1,243,040 | | 938,394 |
| Bank interest receivable | | 28,990 | | 3,025 |
| | | 1,272,030 | | 941,419 |
| Interest payable and similar charges | | (25,611) | | (104,983) |
| PROFIT ON ORDINARY ACTIVITIES | | 1,246,419 | | 836,436 |