L.C.W. TRUCK AND VAN CENTRE LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1997

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COMPANY INFORMATION

DIRECTORS R.A. Long

B. Wynn A.M. Caygill Mrs. V. Long Mrs. S.M. Wynn Mrs. S.C. Caygill

SECRETARY R.A. Long

COMPANY NUMBER 1469173

REGISTERED OFFICE Boyes Garage,

Halifax Road, Hipperholme, West Yorkshire.

AUDITORS Clough & Company

15 - 17 Devonshire Street,

Keighley,

West Yorkshire.

BUSINESS ADDRESS Boyes Garage,

Halifax Road, Hipperholme, West Yorkshire.

BANKERS Yorkshire Bank plc.

7 Waterhouse Street,

Halifax,

West Yorkshire.

SOLICITORS Turner and Wall

Arcade Chambers,

North Street, Keighley, West Yorkshire.

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1997

The directors present their report and the accounts for the year ended 31 December 1997.

PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The principal activity of the company was that of garage proprietors, commercial vehicle retailers and repairers.

The directors consider that the company has traded satisfactorily throughout the year and will continue to do so.

RESULTS AND DIVIDENDS

The results for the year are set out on page 4.

DIRECTORS AND THEIR INTERESTS

The directors who served during the year and their interests in the company are as stated below:

	Ordinary shares	
	1997	1996
R.A. Long	500	500
B. Wynn	300	300
A.M. Caygill	200	200
Mrs. V. Long	-	-
Mrs. S.M. Wynn	-	
Mrs. S.C. Caygill	-	-

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1997

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Clough & Company be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on and signed on its behalf by

R.A. Long SECRETARY

AUDITORS' REPORT TO L.C.W. TRUCK AND VAN CENTRE LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 16 together with the financial statements of L.C.W. Truck and Van Centre Limited for the year ended 31 December 1997. prepared under Section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985 in respect of the year ended 31 December 1997, and the abbreviated accounts on pages 4 to 16 are properly prepared in accordance with that provision.

CLOUGH & COMPANY

Chartered Accountants and Registered Auditor

15 - 17 Devonshire Street, Keighley, West Yorkshire.

12 May 1998

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1997

Continuing operations

		1997	1996
	Notes	£	£
GROSS PROFIT		760,808	732,929
Administrative expenses		(589,479)	(582,341)
Other operating income		15,800	15,800
OPERATING PROFIT	2	187,129	166,388
Investment income	3	23	15
Interest receivable			
and similar income	4	**	42
Interest payable and similar charges	5	(76.019)	(102 507)
•	S	(76,018)	(103,507)
PROFIT ON ORDINARY			
ACTIVITIES BEFORE TAXATION		111,134	62,938
Tax on profit on			
ordinary activities	8	(27,644)	(15,954)
PROFIT ON ORDINARY			
ACTIVITIES AFTER TAXATION		83,490	46,984
Dividends	9	(15,000)	-
RETAINED PROFIT FOR THE YEAR	17	68,490	46,984

There are no recognised gains or losses other than the profits for the above two financial years.

BALANCE SHEET AS AT 31 DECEMBER 1997

		1997		1997			96
	Notes	£	£	£	£		
FIXED ASSETS							
Tangible assets	10		730,713		723,464		
Investments	11		303		303		
			731,016		723,767		
CURRENT ASSETS			•		, ,		
Stocks	12	1,127,708		1,071,757			
Debtors	13	1,424,776		1,411,995			
Cash at bank and in hand		5,516		2,188			
		2,558,000		2,485,940			
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	; 14	(2,219,185)		(2,208,116)			
NET CURRENT ASSETS			338,815		277,824		
TOTAL ASSETS LESS CURRENT LIABILITIES			1,069,831		1,001,591		
PROVISION FOR LIABILITIES							
AND CHARGES	15		-		(250)		
NET ASSETS			1,069,831		1,001,341		
							
CAPITAL AND RESERVES							
Called up share capital	16		1,000		1,000		
Revaluation reserve	17		446,943		446,943		
Profit and loss account	17		621,888		553,398		
EQUITY SHAREHOLDERS' FUNDS	18		1,069,831		1,001,341		

The abbreviated accounts are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The abbreviated accounts were approved by the Board on the Tear tear and signed on its behalf by

R.A. Long
DIRECTOR

DIRECTOR

DIRECTOR

The notes on pages 7 to 16 form an integral part of these financial statements.

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1997

		1997	1996
	Notes	£	£
RECONCILIATION OF OPERATING PROFIT TO	O NET		
CASH (OUTFLOW)/INFLOW FROM OPERATIN	G ACTIVITIES		
Operating profit		187,129	166,388
Depreciation and profits on disposals		7,845	4,746
(Increase)/decrease in stocks		(55,951)	604,695
(Increase) in debtors		(9,031)	
(Decrease) in creditors		(228,605)	(331,544)
Net cash (outflow)/inflow from operating activities		(98,613)	196,759
CASH FLOW STATEMENT			
Net cash (outflow)/inflow from operating activities		(98,613)	196,759
Returns on investments and servicing of finance	20	(75,995)	(103,450)
Taxation		(17,433)	(14,433)
Capital expenditure	20	(15,094)	275,798
		(207,135)	354,674
Equity dividends paid		(15,000)	-
		(222,135)	354,674
Financing	20	-	(99,257)
(Decrease)/increase in cash		(222,135)	255,417
RECONCILIATION OF NET CASH FLOW TO MO	OVEMENT IN N	NET DEBT (NOTE	21)
(Decrease)/increase in cash in the year		(222,135)	255,417
Cash outflow from decrease in debt and lease financing		-	99,257
Change in net debt		(222,135)	354,674
Net debt at 1 January 1997		(702,945)	(1,057,619)
Net debt at 31 December 1997		(925,080)	(702,945)

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1997

1. ACCOUNTING POLICIES

The accounting policies for dealing with items judged material or critical in stating the results for the year and the financial position of the company are:

1.1 ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

The company has consistently applied all relevant accounting standards.

1.2 TURNOVER

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

1.3 TANGIBLE FIXED ASSETS AND DEPRECIATION

No depreciation is provided on freehold property. It is the company's practice to maintain this asset in a continual state of sound repair and to extend and make improvements thereto from time to time and accordingly the directors consider that the life of the asset is so long and the residual value, based on prices prevailing at the time of acquisition or subsequent valuation, are so high that its depreciation is insignificant. Any permanent diminution in the value of such property is charged to profit and loss account as appropriate.

Depreciation is provided on all other tangible fixed assets as follows:

Plant and machinery - 15% per annum on written down value

Fixtures and fittings - 15% per annum on cost

Motor vehicles - 25% per annum on written down value

1.4 LEASING AND HIRE PURCHASE COMMITMENTS

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account over the period of the commitment.

Rentals payable under operating leases are charged to profit and loss account as incurred.

1.5 INVESTMENTS

Fixed asset investments are stated at cost less provision for diminution in value.

1.6 STOCK AND WORK IN PROGRESS

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

1.7 PENSIONS

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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1.8 DEFERRED TAXATION

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to materialise.

2.	OPERATING PROFIT	1997 £	1996 £
	Operating profit is stated after charging:	*	di-
	Depreciation of tangible assets	7,845	14,902
	Operating lease rentals	54,004	51,750
	Auditors' remuneration	4,950	4,150
	and after crediting:	<u> </u>	
	Profit on disposal of tangible fixed assets	-	10,156
	Rent receivable	15,800	15,800
3.	INCOME FROM INVESTMENTS	1997	1996
		£	£
	Income from listed investments	23	15
4.	INTEREST RECEIVABLE AND SIMILAR INCOME	1997	1996
		£	£
	Bank interest	<u>-</u>	42
5.	INTEREST PAYABLE AND SIMILAR CHARGES	1997	1996
		£	£
	On bank loans and overdrafts	55,701	67,805
	Hire purchase interest	•	573
	On other loans	20,317	35,129
		76,018	103,507

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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6. EMPLOYEES

6.1

Number	of	employees	Š
TAUIIIDEI	υı	CILIDIO y CC:	3

The average monthly numbers of employees		
(including the directors) during the year were:	1997	1996
Sales	5	5
Servicing and parts	20	21
Office and administration	5	4
Directors	6	6
	36	36
Employment costs	1997	1996
	£	£
Wages and salaries	687,886	647,505
Social security costs	65,112	62,534
Other pension costs	41,165	42,251
	794,163	752,290
DIRECTORS' EMOLUMENTS		
	1997	1996
	£	£
Remuneration and other emoluments	148,054	147,650
Pension contributions	38,621	39,660
	186,675	187,310
	Number	Number
Number of directors to whom retirement benefits	•	_
are accruing under a money purchase scheme	3	3

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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7. PENSION COSTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company, in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £41,165 (1996 - £42,251)

8.	TAXATION	1997 £	1996 £
	UK current year taxation		
	UK Corporation Tax at 24% (1996 - 25%)	27,889	17,431
	Transfer from deferred taxation	(250)	(1,480)
		27,639	15,951
	Prior years		
	UK Corporation Tax	5	3
		27,644	15,954
9.	DIVIDENDS	1997	1996
		£	£
	Dividends on equity shares:		
	Ordinary shares - Interim paid	15,000	

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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10. TANGIBLE ASSETS

	Freehold land and buildings	Plant and machinery	Fixtures, fittings equipment	Motor vehicles	Total
	£	£	£	£	£
Cost/revaluation					
At 1 January 1997	697,744	49,882	77,903	10,490	836,019
Additions	-	-	2,705	12,389	15,094
At 31 December 1997	697,744	49,882	80,608	22,879	851,113
Depreciation			-		
At 1 January 1997	-	42,567	65,399	4,589	112,555
Charge for the year	-	1,091	5,020	1,734	7,845
At 31 December 1997	-	43,658	70,419	6,323	120,400
Net book values					
At 31 December 1997	697,744	6,224	10,189	16,556	730,713
At 31 December 1996	697,744	7,315	12,504	5,901	723,464
	-				

The freehold land and buildings are included at valuation.

Historical cost:	£
At 31 December 1997	251,201
At 31 December 1996	251,201

The freehold property was revalued by independent Chartered Surveyors in 1989 at £680,000 on the basis of open market value for existing use.

If the land and buildings were sold at their valuation, a tax liability of approximately £100,000 would arise.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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11. INVESTMENTS

		Listed Investments	Total
		£	£
	Cost		
	At 1 January 1997 & At 31 December 1997	202	202
		303	303
	Net book values		
	At 31 December 1997	303	303
	At 31 December 1996	303	303
	The market value of listed investments at the year end was £444 (1996)	£615).	
12.	STOCKS	1997	1996
		£	£
	Consignment stock	653,898	614,592
	Parts	203,996	295,402
	Vehicles	249,729	159,754
	Work in progress	20,085	2,009
		1,127,708	1,071,757
13.	DEBTORS		
		1997	1996
		£	£
	Trade debtors	1,007,954	1,034,310
	Amount owed by related undertakings	394,697	345,345
	Other debtors	7,980	26,201
	Advance corporation tax recoverable	3,750	-
	Prepayments and accrued income	10,395	6,139
		1,424,776	1,411,995

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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14.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	1997 £	1996 £
	Bank overdraft	930,596	705,133
	Trade creditors	1,145,124	1,332,941
	Corporation tax	27,889	17,428
	Advance corporation tax	3,750	-
	Other taxes and social security costs	58,081	89,840
	Accruals and deferred income	53,745	62,774
		2,219,185	2,208,116

The bank borrowings are secured by fixed charges on the company's freehold property and on properties owned by the directors, and by a debenture giving a fixed and floating charge over the assets and undertakings of the company.

Included in trade creditors is an amount due to MAN/VW Finance of £780,411 (1996: £813,019) which is secured by way of a debenture on consignment stock and trade debtors.

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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15. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred tax is analysed over the following timing differences:

		Not			
		provi	ided	Provided	
		1997	1996	1997	1996
		£	£	£	£
	Accelerated capital allowances	-	-		250
	Surplus on revaluation				
	of land and buildings	100,000	100,000	-	-
		100,000	100,000		250
			E-1		
	Movements on the provision for deferred tax	ation are:			
				1997	1996
				£	£
	At 1 January 1997			250	1,730
	Transferred to profit and				,
	loss account			(250)	(1,480)
	At 31 December 1997				250
				·····	
16.	SHARE CAPITAL			1997	1996
	*			£	£
	Authorised equity				
	100,000 Ordinary shares of £1 each			100,000	100,000
	Allotted, called up and fully paid equity				
	1,000 Ordinary shares of £1 each			1,000	1,000
				·	

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17. EQUITY RESERVES

Revaluation Profit reserve and loss account		Total
£	£	£
446,943	553,398	1,000,341
-	68,490	68,490
446,943	621,888	1,068,831
	£ 446,943	reserve and loss account £ £ 446,943 553,398 - 68,490

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1997	1996
	£	£
Profit for the year	83,490	46,984
Dividends	(15,000)	-
	68,490	46,984
Opening shareholders' funds	1,001,341	954,357
	1,069,831	1,001,341

19. CONTINGENT LIABILITIES

The company has given an unlimited cross guarantee in respect of the bank borrowings of related companies, L.C.W. Truck and Van Centre (Lancs.) Limited, and L.C.W. Van Rentals Limited. The bank borrowings at 31 December 1997 amounted to:

	£
L.C.W. Truck and Van Centre (Lancs.) Limited	488,108
L.C.W. Van Rentals Limited	407,985

NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1997

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20. GROSS CASH FLOWS

	1997	1996
	£	£
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		
Interest received	-	42
Interest paid	(76,018)	(103,507)
Dividends received	23	15
	(75,995)	(103,450)
CAPITAL EXPENDITURE		
Payments to acquire tangible assets	(15,094)	(3,102)
Receipts from sales of tangible assets	-	278,900
	(15,094)	275,798
FINANCING	MANAGEMENT (MANAGEMENT)	
Repayment of long term bank loans	-	(64,101)
Capital element of hire purchase contracts	-	(28,025)
Directors' loan accounts	-	(7,131)
		(99,257)

21. ANALYSIS OF CHANGES IN NET DEBT

	Opening balance	Cash flows £	Closing balance
	£		
Cash at bank and in hand Overdrafts	2,188 (705,133)	3,328 (225,463)	5,516 (930,596)
Net debt	(702,945)	(222,135)	(925,080)