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A.W.MAY LIMITED  
FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 1990

1990  
1991

A.W.MAY LIMITED

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The following pages do not form part of  
the statutory accounts:

14	Detailed Profit and Loss Account
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A.W.MAY LIMITED

COMPANY INFORMATION

DIRECTORS:

P.S.Keska  
Mrs. M.J.Keska

SECRETARY:

Mrs M.J.Keska

REGISTERED OFFICE:

1 Clements Road  
East Ham  
London E6 2OT

AUDITORS:

Haslers  
Chartered Accountants  
Johnston House  
Johnston Road  
Woodford Green  
Essex IG8 0XA

BANKERS:

Barclays Bank PLC  
278 Hoe Street  
Walthamstow  
London E17 9QE

A.W.MAY LIMITED

REPORT OF THE DIRECTORS

The directors present their annual report, together with the audited financial statements of the company for the year ended 30 June 1990.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of advertising. A subsidiary company Rosevista Limited traded as a property company.

REVIEW OF BUSINESS

The results for the year, financial position of the company, and recommended transfer to reserves are as shown in the annexed financial statements.

The progress of the company during the year accorded with expectations and the position at the end of the year is regarded as satisfactory. No significant changes in the future development of the company are proposed nor has there occurred since the end of the year any event of such significance that reference to it should be made in this report.

DIVIDENDS

The directors do not recommend payment of a dividend for the current year.

DIRECTORS

The directors of the company during the year and their interests in the share capital of the company at the beginning and end of the year were as follows:

	Number of Ordinary £1 shares	
	30 June 1990	30 June 1989
P.S.Keska	4,264	4,264
Mrs. M.J.Keska	1,552	1,552

FIXED ASSETS

The movements in fixed assets during the year are set out in note 9 to the accounts.

AUDITORS

It is proposed that the auditors, Haslers, be re-appointed in accordance with Section 384(1) of the Companies Act 1985.

By order of the board:

Secretary M. J. Keska

27th September 1990


M Keska

A.W.MAY LIMITED

AUDITORS' REPORT TO THE MEMBERS OF  
A.W.MAY LIMITED

We have audited the financial statements on pages 4 to 13 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 June 1990 and of its result and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Hasler  
Chartered Accountants  
Johnston House  
Johnston Road  
Woodford Green  
Essex IG8 0XA

27th September 1990

A.W.MAY LIMITED

PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 30 JUNE 1990

	Notes	£	1990 £	£	1989 £
TURNOVER	2		1,144,144		976,391
COST OF SALES			888,902		708,658
GROSS PROFIT			255,242		267,733
Distribution costs		53,195		47,509	
Administrative expenses		145,575		146,921	
			198,770		194,430
			56,472		73,303
Other operating income	3		6,500		5,500
OPERATING PROFIT	4/5		62,972		78,803
Income from shares in Listed investments		73		(87)	
Interest receivable	6	1,554		1,415	
Amount written off investments		-		(1,146)	
Interest payable	7	(53,658)		(39,596)	
			(52,031)		(39,414)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			10,941		39,389
Tax on ordinary activities	8		7		-
RETAINED PROFIT FOR THE YEAR			10,934		39,389
Retained profit brought forward			106,282		66,893
RETAINED PROFIT CARRIED FORWARD			117,216		106,282

The notes form part of these financial statements

A.W.MAY LIMITED

BALANCE SHEET  
AS AT 30 JUNE 1990

	Notes	£	1990 £	£	1989 £
<b>FIXED ASSETS</b>					
Tangible assets	9		209,082		224,309
Investments	10		2,488		2,488
			<u>211,570</u>		<u>226,797</u>
<b>CURRENT ASSETS</b>					
Stocks	11	349,093		252,366	
Debtors	12	263,764		276,263	
Cash at bank and in hand		27,615		11,618	
		<u>640,472</u>		<u>540,247</u>	
CREDITORS - amounts falling due within one year	13	(371,887)		(324,319)	
<b>NET CURRENT ASSETS</b>			<u>268,585</u>		<u>215,928</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			480,155		442,725
CREDITORS - amounts falling due after more than one year	14		(203,286)		(176,790)
<b>NET ASSETS</b>			<u>276,869</u>		<u>265,935</u>

Financed by:

**CAPITAL AND RESERVES**

Called up share capital	15	10,000	10,000
Capital reserve		82,653	82,653
Revaluation reserve	16	67,000	67,000
Profit and loss account		117,216	106,282
		<u>276,869</u>	<u>265,935</u>

*M. Keska*  
*P.S. Keska*

M. Keska  
)- Director  
P.S. Keska

Approved by the Board on 27th September 1990

The notes form part of these financial statements

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 1990

1. ACCOUNTING POLICIES

1.1 Accounting convention

The financial statements are prepared under the historical cost convention, modified to include the revaluation of properties.

1.2 Turnover

Turnover represents the total of sales invoiced, net of value added tax.

1.3 Depreciation of tangible assets

Provision is made for depreciation on tangible assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life, as follows:

Office equipment	33%	per annum on cost
Plant and furniture	15%	per annum on reducing balance
Motor vehicles:	25%	per annum on reducing balance

Depreciation is not provided on freehold properties as in the opinion of the directors their residual value exceeds their book value.

1.4 Stocks

The stock of advertising structures is included at estimated cost of finding and construction less a writing down allowance of 20% per annum on cost from the year after acquisition but with a minimum residual value of 20% on cost. Other stocks of materials are included at estimated cost.

1.5 Deferred taxation

Provision is made at the current rates of taxation for all material timing differences which are expected to reverse in the foreseeable future.

1.6 Hire purchase and finance leases

All assets acquired on hire purchase and finance leases are capitalised and the interest charged to revenue over the lease term.

1.7 Consolidation

Consolidated accounts have not been prepared as permitted under S.249 of the Companies Act 1985.

2. TURNOVER

The turnover and profit before taxation is attributable to the principal activity of the company.  
The turnover arises entirely in the U.K.



A.W.MAY LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS  
FOR THE YEAR ENDED 30 JUNE 1990

	£	1990 £	£	1989 £
<b>SOURCE OF FUNDS</b>				
Funds generated from operations:				
Profit on ordinary activities before taxation		10,941		39,389
Adjustment for items not involving the movement of funds:				
Depreciation		14,046	.	13,695
Investments written off		-		1,146
Adjustment on disposal of:				
Fixed assets		5,766		199
Investments		-		130
		<u>30,753</u>		<u>54,559</u>
Total generated from operations				
Funds from other sources:				
Sale of fixed assets	34,936		4,350	
Sale of investments	-		350	
Increase in long term loans	50,000		-	
Increase in long term H.P.	47,740		-	
	<u>132,676</u>		<u>4,700</u>	
		163,429		59,260
<b>APPLICATION OF FUNDS</b>				
Purchase of fixed assets	39,520		36,016	
Purchase of investments	-		8	
Repayment of long term loans	27,080		22,678	
Repayment of long term H.P.	14,633		(3,103)	
Taxation paid	7		-	
	<u>(81,240)</u>		<u>(55,599)</u>	
		82,189		3,660
<b>MOVEMENT IN FUNDS</b>				
<b>INCREASE/(DECREASE) IN WORKING CAPITAL</b>				
Stocks		96,727		30,999
Debtors		(12,498)		84,306
Creditors		38,456		(10,597)
Cash at bank and in hand		15,997		(7,393)
Bank overdraft and short term loans		(493)		(93,655)
		<u>82,189</u>		<u>3,660</u>

The notes form part of these financial statements

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

3.	OTHER OPERATING INCOME	1990 £	1989 £
	Management charges receivable	6,500	5,500
		<u>6,500</u>	<u>5,500</u>
4.	OPERATING PROFIT	1990 £	1989 £
	This is stated after charging/(crediting) :		
	Staff costs (see note 5)	244,898	216,505
	Directors' emoluments	50,031	55,243
	Auditors' remuneration	3,000	2,000
	Depreciation	14,046	13,695
	Adjustment on disposal of fixed assets	5,766	199
	Hire of equipment	1,236	1,909
		<u>244,898</u>	<u>216,505</u>
5.	EMPLOYEE INFORMATION	1990 £	1989 £
5.1	Staff costs:		
	Wages and salaries	217,801	194,747
	Social security costs	18,366	15,765
	Other pension costs	8,731	5,993
		<u>244,898</u>	<u>216,505</u>
5.2	The average weekly number of employees during the year was made up as follows:	No.	No.
	Office and management	6	6
	Production & sales	6	6
		<u>12</u>	<u>12</u>

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

6.	INTEREST RECEIVABLE	1990 £	1989 £
	Bank interest	1,554	1,415
		<u>1,554</u>	<u>1,415</u>
7.	INTEREST PAYABLE	1990 £	1989 £
	On loans and overdrafts repayable within 5 years	50,506	38,393
	Hire purchase and lease finance charges	3,152	1,203
		<u>53,658</u>	<u>39,596</u>
8.	TAXATION	1990 £	1989 £
8.1	The tax charge on the Profit on ordinary activities for the year was as follows:		
	U.K corporation tax at 25% (1989 - 25%)	<u>7</u>	<u>-</u>
8.2	The company is a close company within the provisions of the Income and Corporation Taxes Act 1988.		

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

9. TANGIBLE FIXED ASSETS

	Freehold property	Office equipment	Plant & equipment	Motor vehicles	Total
	£	£	£	£	£
Cost:					
At 1 July 1989	169,970	9,052	40,332	53,183	272,537
Additions	-	-	1,190	38,330	39,520
Disposals	(22,340)	-	-	(28,375)	(50,715)
At 30 June 1990	<u>147,630</u>	<u>9,052</u>	<u>41,522</u>	<u>63,138</u>	<u>261,342</u>
Depreciation:					
At 1 July 1989	-	3,560	28,428	16,240	48,228
Charge for year	-	3,018	1,964	9,063	14,045
Disposals	-	-	-	(10,013)	(10,013)
At 30 June 1990	<u>-</u>	<u>6,578</u>	<u>30,392</u>	<u>15,290</u>	<u>52,260</u>
Net book value at 30 June 1990	<u>147,630</u>	<u>2,474</u>	<u>11,130</u>	<u>47,848</u>	<u>209,082</u>
Net book value at 30 June 1989	<u>169,970</u>	<u>5,492</u>	<u>11,904</u>	<u>36,943</u>	<u>224,309</u>

	1990 £	1989 £
The net book value of land and buildings comprises:		
Freehold	<u>147,630</u>	<u>169,970</u>

The company's freehold premises were revalued by a firm of Chartered Surveyors on 9 July 1986 and on 20 October 1987. The revaluation of £67,000 has been incorporated into these accounts. Included in the above are the following amounts relating to leased assets and assets which are subject to hire purchase contracts:

	Net book values £	£
Motor vehicles	<u>36,593</u>	<u>9,850</u>

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

10. FIXED ASSET INVESTMENTS

	Listed in UK £	Unlisted £	Total £
Cost or valuation: 1 July 1989 and 30 June 1990	<u>2,388</u>	<u>-</u>	<u>2,388</u>
Market value/Directors' valuation: 30 June 1990	<u>1,946</u>	<u>-</u>	<u>1,946</u>
		1990 £	1989 £
Investments in subsidiaries: Shares at cost less amounts written off		<u>100</u>	<u>100</u>
		<u>100</u>	<u>100</u>

Details of subsidiaries and related companies, all of which are incorporated in the United Kingdom, are set out below:

Name of company	Description & proportion of shares held	Capital & reserves 30 June 1990 £
Rosevista Ltd	100%	<u>14,546</u>

11. STOCKS	1990 £	1989 £
Sites	<u>349,093</u>	<u>252,366</u>

12. DEBTORS	1990 £	1989 £
Trade debtors	242,251	228,249
Amounts due from subsidiaries	15,888	16,684
Other debtors	326	26,000
Prepayments	4,102	6,558
Directors' current accounts	<u>1,197</u>	<u>(1,228)</u>
	<u>263,764</u>	<u>276,263</u>

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

13. CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR	1990 £	1989 £
Bank loans and overdraft (see note 14.1)	227,403	149,392
Obligations under lease and hire purchase contracts	15,415	7,402
Trade creditors	53,065	97,029
Other taxes and social security costs	44,450	47,383
Other creditors	14,806	12,753
Accruals	16,748	10,360
	<u>371,887</u>	<u>324,319</u>

14. CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	1990 £	1989 £
Bank loans (see note 14.1)	175,460	174,058
Obligations under lease and hire purchase contracts	27,826	2,732
	<u>203,286</u>	<u>176,790</u>

14.1 The total amount of bank loans and overdrafts was as follows:

Falling due within one year:

Bank overdraft	178,485	121,992
Bank loan - current portion	48,918	27,400
	<u>227,403</u>	<u>149,392</u>

Falling due after more than one year:

Bank loan - repayable within five years	127,082	109,682
- repayable after five years	48,378	64,376
	<u>175,460</u>	<u>174,058</u>

Total bank borrowings	<u>402,863</u>	<u>323,450</u>
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There are four bank loans repayable as follows:

Two loans are repayable over ten years by equal instalments and two are repayable over five years by equal instalments. Interest is charged at the market rate prevailing at the time of the advance on one; at 3.5% above base rate on two and 12.5% fixed on the other.

The bank facilities are secured by way of legal mortgage on the company's freehold premises and also by way of a general charge over the company's other assets including an insurance policy in favour of A.W.May Limited on the life of a director.

A.W.MAY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 JUNE 1990

15. SHARE CAPITAL

	1990 £	1989 £
Authorised:		
10,000 ordinary shares of £1 each	<u>10,000</u>	<u>10,000</u>
Allotted, Issued and fully paid:		
10,000 Ordinary shares of £1 each	<u>10,000</u>	<u>10,000</u>

16. REVALUATION RESERVE

	1990 £	1989 £
Balance as at 1 July 1989 and 30 June 1990	<u>67,000</u>	<u>67,000</u>

17. CONTINGENT LIABILITIES

If the freehold property were sold at its open market valuation, a taxation liability of approximately £15,000 would arise on the resulting capital gain.

18. TRANSACTIONS WITH DIRECTORS

Loan to director	£
Liability at 1 July 1989	<u>NIL</u>
Maximum liability during the year	<u>1,197</u>
Liability at 30 June 1990	<u>1,197</u>

19. PENSION COMMITMENTS

The company has a fully insured pension scheme for its present directors for which the premium paid was £8,731 (1989 - £5,993).