

REGISTERED NUMBER: 04771037 (England and Wales)

GROUP STRATEGIC REPORT, REPORT OF THE DIRECTORS AND
CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2016
FOR
ACADEMIA LIMITED

SATURDAY



A62ZDAJT

A23

25/03/2017

#206

COMPANIES HOUSE

CONTENTS OF THE CONSOLIDATED FINANCIAL STATEMENTS
for the year ended 30th June 2016

	Page
Company Information	1
Group Strategic Report	2
Report of the Directors	3
Report of the Independent Auditors	5
Consolidated Profit and Loss Account	7
Consolidated Balance Sheet	8
Company Balance Sheet	9
Consolidated Cash Flow Statement	10
Notes to the Consolidated Cash Flow Statement	11
Notes to the Consolidated Financial Statements	12

ACADEMIA LIMITED

COMPANY INFORMATION
for the year ended 30th June 2016

DIRECTORS:	M C Bacon B A (Hons) C Eaton M McCormack
SECRETARY:	M C Bacon B A (Hons)
REGISTERED OFFICE:	8 Kinetic Crescent Innova Park Enfield EN3 7XH
REGISTERED NUMBER:	04771037 (England and Wales)
SENIOR STATUTORY AUDITOR:	P G Harris ACA FCCA
AUDITORS:	Chegwidden & Co Statutory Auditors Chartered Accountants Priestley House Priestley Gardens Chadwell Heath Essex RM6 4SN

GROUP STRATEGIC REPORT
for the year ended 30th June 2016

The directors present their strategic report of the company and the group for the year ended 30th June 2016.

REVIEW OF BUSINESS

Academia Group achieved Turnover of £48.7m, this was 3.9% down on the £50.7m achieved in the year to June 2015. Gross Profit was £4,648k (9.5%) which is 10% down on the £5,166k achieved in year to June 2015.

Trading has been tough in the last two years with our Public Sector clients facing some degree of cut back.

However, the directors have taken steps to ensure that the business adapts to these changes and to take advantage of the opportunities it sees. Specifically:-

- We have taken steps to reduce costs, with Administrative expenses reduced by 14% to £4,160k. This is based on a reduction in headcount from 92 to 87 and restructuring the organisation to respond to market conditions and opportunities.
- The company has made a strategic decision to increase the focus on recycling IT equipment, meeting the company's commercial and social objectives. The first outcome of this decision was the acquisition of a controlling interest in Charterhouse Muller UK Limited, a recycling operation based in Reading, on 16 June 2016.
- The company was appointed on to the list of preferred re-sellers of Apple equipment into the Higher Education sector in April 2016. This is a three year appointment which it is anticipated will help grow revenues through to April 2019, and as of 1st March 2017 Academia is ranked number 1 on this list.
- The company has added to the range of products and services sold.

These actions have resulted in a 60% improvement to EBITDA to June 30th 2016, increasing to £487k from £304k in 2015.

PRINCIPAL RISKS AND UNCERTAINTIES

The management of the business and the execution of the company's strategy are subject to a number of risks.

The key business risks and uncertainties affecting the company are considered to relate to competition from both national and independent businesses, employee retention and product availability.

KEY PERFORMANCE INDICATORS ("KPI")

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

However, as in the annual report the company does monitor Turnover; Gross Profit; Expenses; EBITDA; Headcount; Fixed Assets and Working Capital on a monthly basis.

THE EURO

The impact of the Euro is considered generally by the company. Although the impact of the changeover to the Euro is not currently anticipated, this issue is being closely monitored.

ON BEHALF OF THE BOARD:



M C Bacon B A (Hons) - Secretary

Date: 22/3/17

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

REPORT OF THE DIRECTORS
for the year ended 30th June 2016

The directors present their report with the financial statements of the company and the group for the year ended 30th June 2016.

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of supplying computer equipment and software.

DIVIDENDS

No dividends will be distributed for the year ended 30th June 2016.

Dividends paid by Employee Choice Ltd amounted to £Nil (2015 - £8,100).

Dividends paid by Academia Ltd amounted to £Nil (2015 - £Nil).

DIRECTORS

The directors shown below have held office during the whole of the period from 1st July 2015 to the date of this report.

M C Bacon B A (Hons)
C Eaton
M McCormack

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

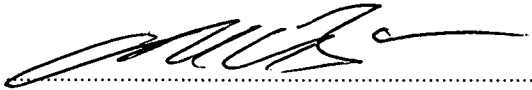
ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

REPORT OF THE DIRECTORS
for the year ended 30th June 2016

AUDITORS

The auditors, Chegwidden & Co, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:



M C Bacon B A (Hons) - Secretary

Date: 22/3/17

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
ACADEMIA LIMITED

We have audited the financial statements of Academia Limited for the year ended 30th June 2016 on pages seven to twenty one. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30th June 2016 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
ACADEMIA LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



P G Harris ACA FCCA (Senior Statutory Auditor)
for and on behalf of Chegwiddden & Co
Statutory Auditors
Chartered Accountants
Priestley House
Priestley Gardens
Chadwell Heath
Essex
RM6 4SN

Date: 24/03/2017

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

CONSOLIDATED PROFIT AND LOSS ACCOUNT
for the year ended 30th June 2016

	Notes	2016 £	2015 £
TURNOVER		48,703,731	50,685,188
Cost of sales		<u>44,056,140</u>	<u>45,519,312</u>
GROSS PROFIT		4,647,591	5,165,876
Administrative expenses		<u>4,160,300</u>	<u>4,861,971</u>
EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION & AMORTISATION		487,291	303,905
Depreciation and amortisation		(258,485)	(210,992)
Other operating income		<u>12,862</u>	<u>15,537</u>
OPERATING PROFIT	3	241,668	108,450
Interest receivable and similar income		<u>3,524</u>	<u>1,476</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		245,192	109,926
Tax on profit on ordinary activities	4	<u>(78,142)</u>	<u>41,867</u>
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		323,334	68,059
Minority interest - equity		(550)	2,273
Extraordinary items after taxation	5	<u>(215,351)</u>	<u>-</u>
PROFIT FOR THE FINANCIAL YEAR		<u>108,533</u>	<u>65,786</u>
RETAINED PROFIT FOR THE GROUP CARRIED FORWARD		<u>108,533</u>	<u>65,786</u>

CONTINUING OPERATIONS

None of the group's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The group has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)**CONSOLIDATED BALANCE SHEET****30th June 2016**

	Notes	2016 £	2015 £
FIXED ASSETS			
Intangible assets	7	22,001	243,432
Tangible assets	8	307,172	286,573
Investments	9	<u>297,746</u>	<u>42,746</u>
		626,919	572,751
CURRENT ASSETS			
Stocks	10	123,106	265,099
Debtors	11	5,773,173	6,053,397
Cash at bank and in hand		<u>673,798</u>	<u>255,387</u>
		6,570,077	6,573,883
CREDITORS			
Amounts falling due within one year	12	<u>5,203,509</u>	<u>5,336,992</u>
NET CURRENT ASSETS		<u>1,366,568</u>	<u>1,236,891</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,993,487	1,809,642
PROVISIONS FOR LIABILITIES	16	(46,032)	(39,211)
ACCRUALS AND DEFERRED INCOME	17	(207,971)	(138,930)
MINORITY INTERESTS	18	<u>(7,322)</u>	<u>(7,872)</u>
NET ASSETS		<u>1,732,162</u>	<u>1,623,629</u>
CAPITAL AND RESERVES			
Called up share capital	19	1,111	1,111
Capital redemption reserve	20	139	139
Profit and loss account	20	<u>1,730,912</u>	<u>1,622,379</u>
SHAREHOLDERS' FUNDS	24	<u>1,732,162</u>	<u>1,623,629</u>

The financial statements were approved by the Board of Directors on 22/3/17 and were signed on its behalf by:



M C Bacon B A (Hons) - Director



M McCormack - Director

The notes form part of these financial statements

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

COMPANY BALANCE SHEET

30th June 2016

	Notes	2016 £	2015 £
FIXED ASSETS			
Intangible assets	7	22,001	243,432
Tangible assets	8	304,380	272,156
Investments	9	<u>298,256</u>	<u>43,256</u>
		624,637	558,844
CURRENT ASSETS			
Stocks	10	111,959	265,099
Debtors	11	5,820,716	6,055,142
Cash at bank and in hand		<u>673,722</u>	<u>251,033</u>
		6,606,397	6,571,274
CREDITORS			
Amounts falling due within one year	12	<u>5,252,156</u>	<u>5,339,251</u>
NET CURRENT ASSETS		<u>1,354,241</u>	<u>1,232,023</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,978,878	1,790,867
PROVISIONS FOR LIABILITIES	16	(46,032)	(36,328)
ACCRUALS AND DEFERRED INCOME	17	<u>(207,971)</u>	<u>(138,930)</u>
NET ASSETS		<u>1,724,875</u>	<u>1,615,609</u>
CAPITAL AND RESERVES			
Called up share capital	19	1,111	1,111
Capital redemption reserve	20	139	139
Profit and loss account	20	<u>1,723,625</u>	<u>1,614,359</u>
SHAREHOLDERS' FUNDS	24	<u>1,724,875</u>	<u>1,615,609</u>

The financial statements were approved by the Board of Directors on 22/3/17 and were signed on its behalf by:



M C Bacon B A (Hons) - Director



M McCormack - Director

The notes form part of these financial statements

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)**CONSOLIDATED CASH FLOW STATEMENT**
for the year ended 30th June 2016

	Notes	2016 £	2015 £
Net cash inflow/(outflow) from operating activities	1	927,795	(1,041,849)
Returns on investments and servicing of finance	2	3,524	1,476
Taxation		87,322	(22,785)
Capital expenditure and financial investment	2	<u>(528,004)</u>	<u>(361,962)</u>
		490,637	(1,425,120)
Financing	2	<u>(20,574)</u>	<u>10,225</u>
Increase/(decrease) in cash in the period		<u>470,063</u>	<u>(1,414,895)</u>
<hr/>			
Reconciliation of net cash flow to movement in net funds	3		
Increase/(decrease) in cash in the period		<u>470,063</u>	<u>(1,414,895)</u>
Change in net funds resulting from cash flows		<u>470,063</u>	<u>(1,414,895)</u>
Movement in net funds in the period		470,063	(1,414,895)
Net funds at 1st July		<u>82,459</u>	<u>1,497,354</u>
Net funds at 30th June		<u>552,522</u>	<u>82,459</u>

The notes form part of these financial statements

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT
for the year ended 30th June 2016

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	2016 £	2015 £
Operating profit	241,668	108,450
Depreciation charges	258,405	210,992
Loss on disposal of fixed assets	80	-
Decrease/(increase) in stocks	141,993	(109,909)
Decrease/(increase) in debtors	300,798	(1,202,475)
Decrease in creditors	<u>(15,149)</u>	<u>(48,907)</u>
Net cash inflow/(outflow) from operating activities	<u>927,795</u>	<u>(1,041,849)</u>

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2016 £	2015 £
Returns on investments and servicing of finance		
Interest received	<u>3,524</u>	<u>1,476</u>
Net cash inflow for returns on investments and servicing of finance	<u>3,524</u>	<u>1,476</u>
 Capital expenditure and financial investment		
Purchase of intangible fixed assets	-	(215,451)
Purchase of tangible fixed assets	(273,004)	(146,511)
Purchase of fixed asset investments	<u>(255,000)</u>	<u>-</u>
Net cash outflow for capital expenditure and financial investment	<u>(528,004)</u>	<u>(361,962)</u>
 Financing		
Amount introduced by directors	41,072	10,225
Amount withdrawn by directors	<u>(61,646)</u>	<u>-</u>
Net cash (outflow)/inflow from financing	<u>(20,574)</u>	<u>10,225</u>

3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.7.15 £	Cash flow £	At 30.6.16 £
Net cash:			
Cash at bank and in hand	255,387	418,411	673,798
Bank overdrafts	<u>(172,928)</u>	<u>51,652</u>	<u>(121,276)</u>
	<u>82,459</u>	<u>470,063</u>	<u>552,522</u>
 Total	<u>82,459</u>	<u>470,063</u>	<u>552,522</u>

The notes form part of these financial statements

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
for the year ended 30th June 2016

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2010, is being amortised evenly over its estimated useful life of ten years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings	- 33% on cost
Computer equipment	- 33% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Research and development

Development expenditure is carried forward when its future recoverability can be foreseen with reasonable assurance and its amortised in line with sales from the related products. All research and other development costs are written off as incurred.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate.

2. STAFF COSTS

	2016	2015
	£	£
Wages and salaries	2,914,715	3,351,643
Social security costs	344,534	357,060
Other pension costs	44,447	39,058
	<u>3,303,696</u>	<u>3,747,761</u>

The average monthly number of employees during the year was as follows:

	2016	2015
General	<u>87</u>	<u>92</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

3. OPERATING PROFIT

The operating profit is stated after charging:

	2016 £	2015 £
Other operating leases	104,617	99,685
Depreciation - owned assets	252,405	204,972
Loss on disposal of fixed assets	80	-
Goodwill amortisation	6,000	6,020
Auditors' remuneration	8,750	8,430
Redundancy costs	-	17,788
	<u> </u>	<u> </u>
Directors' remuneration	129,377	168,662
Directors' pension contributions to money purchase schemes	<u>6,600</u>	<u>6,600</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>2</u>	<u>2</u>
------------------------	----------	----------

4. TAXATION

Analysis of the tax (credit)/charge

The tax (credit)/charge on the profit on ordinary activities for the year was as follows:

	2016 £	2015 £
Current tax:		
UK corporation tax	(84,963)	49,586
Deferred tax	<u>6,821</u>	<u>(7,719)</u>
Tax on profit on ordinary activities	<u>(78,142)</u>	<u>41,867</u>

5. EXTRAORDINARY ITEMS

	2016 £	2015 £
Extraordinary items	<u>(215,351)</u>	<u>-</u>

6. PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the Profit and Loss Account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £109,266 (2015 - £64,056).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

7. INTANGIBLE FIXED ASSETS

Group

	Goodwill £	Development costs £	Totals £
COST			
At 1st July 2015	60,101	215,351	275,452
Disposals	<u>(100)</u>	<u>(215,351)</u>	<u>(215,451)</u>
At 30th June 2016	<u>60,001</u>	<u>-</u>	<u>60,001</u>
AMORTISATION			
At 1st July 2015	32,020	-	32,020
Amortisation for year	6,000	-	6,000
Eliminated on disposal	<u>(20)</u>	<u>-</u>	<u>(20)</u>
At 30th June 2016	<u>38,000</u>	<u>-</u>	<u>38,000</u>
NET BOOK VALUE			
At 30th June 2016	<u>22,001</u>	<u>-</u>	<u>22,001</u>
At 30th June 2015	<u>28,081</u>	<u>215,351</u>	<u>243,432</u>

Company

	Goodwill £	Development costs £	Totals £
COST			
At 1st July 2015	60,101	215,351	275,452
Disposals	<u>(100)</u>	<u>(215,351)</u>	<u>(215,451)</u>
At 30th June 2016	<u>60,001</u>	<u>-</u>	<u>60,001</u>
AMORTISATION			
At 1st July 2015	32,020	-	32,020
Amortisation for year	6,000	-	6,000
Eliminated on disposal	<u>(20)</u>	<u>-</u>	<u>(20)</u>
At 30th June 2016	<u>38,000</u>	<u>-</u>	<u>38,000</u>
NET BOOK VALUE			
At 30th June 2016	<u>22,001</u>	<u>-</u>	<u>22,001</u>
At 30th June 2015	<u>28,081</u>	<u>215,351</u>	<u>243,432</u>

Development costs represent Academia Limited costs incurred in developing the intellectual property rights of three products, these costs have been written off in the year (see note 5).

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

8. TANGIBLE FIXED ASSETS

Group

	Fixtures and fittings £	Computer equipment £	Totals £
COST			
At 1st July 2015	161,853	663,190	825,043
Additions	<u>24,623</u>	<u>248,381</u>	<u>273,004</u>
At 30th June 2016	<u>186,476</u>	<u>911,571</u>	<u>1,098,047</u>
DEPRECIATION			
At 1st July 2015	130,773	407,697	538,470
Charge for year	<u>31,372</u>	<u>221,033</u>	<u>252,405</u>
At 30th June 2016	<u>162,145</u>	<u>628,730</u>	<u>790,875</u>
NET BOOK VALUE			
At 30th June 2016	<u>24,331</u>	<u>282,841</u>	<u>307,172</u>
At 30th June 2015	<u>31,080</u>	<u>255,493</u>	<u>286,573</u>

Company

	Fixtures and fittings £	Computer equipment £	Totals £
COST			
At 1st July 2015	161,853	628,315	790,168
Additions	<u>24,623</u>	<u>248,381</u>	<u>273,004</u>
At 30th June 2016	<u>186,476</u>	<u>876,696</u>	<u>1,063,172</u>
DEPRECIATION			
At 1st July 2015	130,773	387,239	518,012
Charge for year	<u>31,372</u>	<u>209,408</u>	<u>240,780</u>
At 30th June 2016	<u>162,145</u>	<u>596,647</u>	<u>758,792</u>
NET BOOK VALUE			
At 30th June 2016	<u>24,331</u>	<u>280,049</u>	<u>304,380</u>
At 30th June 2015	<u>31,080</u>	<u>241,076</u>	<u>272,156</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

9. FIXED ASSET INVESTMENTS

Group

	Shares in group undertakings £	Interest in other participating interests £	Totals £
COST			
At 1st July 2015	-	42,746	42,746
Additions	<u>255,000</u>	<u>-</u>	<u>255,000</u>
At 30th June 2016	<u>255,000</u>	<u>42,746</u>	<u>297,746</u>
NET BOOK VALUE			
At 30th June 2016	<u>255,000</u>	<u>42,746</u>	<u>297,746</u>
At 30th June 2015	<u>-</u>	<u>42,746</u>	<u>42,746</u>

Company

	Shares in group undertakings £	Interest in other participating interests £	Totals £
COST			
At 1st July 2015	510	42,746	43,256
Additions	<u>255,000</u>	<u>-</u>	<u>255,000</u>
At 30th June 2016	<u>255,510</u>	<u>42,746</u>	<u>298,256</u>
NET BOOK VALUE			
At 30th June 2016	<u>255,510</u>	<u>42,746</u>	<u>298,256</u>
At 30th June 2015	<u>510</u>	<u>42,746</u>	<u>43,256</u>

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiaries

Employee Choice Limited

Nature of business: Employee Benefit Schemes

	% holding	2016 £	2015 £
Class of shares:			
Ordinary	57.14		
Aggregate capital and reserves		15,119	16,401
(Loss)/profit for the year		<u>(1,282)</u>	<u>4,002</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

9. FIXED ASSET INVESTMENTS - continued

Charterhouse Muller UK Limited

Nature of business: Digital Asset Management

An investment of £245,000 was made on 16 June 2016 for a 70% shareholding in the company. The reserves of the company at 30 April 2016 (the last completed accounts) were £43,630.

Associated company

Ilona IT Oy

Country of incorporation: Finland

Nature of business: Supplying computer equipment and software

Class of shares:	%
Ordinary	holding 36.00

10. STOCKS

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Stocks	<u>123,106</u>	<u>265,099</u>	<u>111,959</u>	<u>265,099</u>

11. DEBTORS

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Amounts falling due within one year:				
Trade debtors	5,567,030	5,957,032	4,860,511	5,679,008
Bad debt provision	-	(48,147)	-	(48,147)
Amounts owed by group undertakings	-	-	764,062	289,209
Other debtors	63,559	80,188	53,559	80,188
Directors' current accounts	20,574	-	20,574	-
Prepayments	<u>122,010</u>	<u>59,713</u>	<u>122,010</u>	<u>50,273</u>
	<u>5,773,173</u>	<u>6,048,786</u>	<u>5,820,716</u>	<u>6,050,531</u>
Amounts falling due after more than one year:				
Other debtors	<u>-</u>	<u>4,611</u>	<u>-</u>	<u>4,611</u>
Aggregate amounts	<u>5,773,173</u>	<u>6,053,397</u>	<u>5,820,716</u>	<u>6,055,142</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Bank loans and overdrafts (see note 13)	121,276	172,928	175,459	179,351
Trade creditors	4,948,505	4,628,917	4,947,033	4,628,245
Tax	39,146	36,787	36,965	35,295
Social security and other taxes	-	72,840	-	72,840
VAT	37,888	49,883	38,005	49,883
Other creditors	20,956	8,873	20,956	8,873
Accrued expenses	<u>35,738</u>	<u>366,764</u>	<u>33,738</u>	<u>364,764</u>
	<u>5,203,509</u>	<u>5,336,992</u>	<u>5,252,156</u>	<u>5,339,251</u>

13. LOANS

An analysis of the maturity of loans is given below:

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank overdrafts	<u>121,276</u>	<u>172,928</u>	<u>175,459</u>	<u>179,351</u>

14. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

Company

	Land and buildings	
	2016	2015
	£	£
Expiring:		
Within one year	73,700	67,500
Between one and five years	<u>18,000</u>	<u>46,234</u>
	<u>91,700</u>	<u>113,734</u>

15. SECURED DEBTS

The following secured debts are included within creditors:

	Company	
	2016	2015
	£	£
Bank overdrafts	<u>175,459</u>	<u>179,351</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

16. PROVISIONS FOR LIABILITIES

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Deferred tax	<u>46,032</u>	<u>39,211</u>	<u>46,032</u>	<u>36,328</u>
Group				
				Deferred tax
				£
Balance at 1st July 2015				39,211
Accelerated capital allowances				<u>6,821</u>
Balance at 30th June 2016				<u>46,032</u>
Company				
				Deferred tax
				£
Balance at 1st July 2015				36,328
Accelerated capital allowances				<u>9,704</u>
Balance at 30th June 2016				<u>46,032</u>

17. ACCRUALS AND DEFERRED INCOME

	Group		Company	
	2016	2015	2016	2015
	£	£	£	£
Accruals and deferred income	<u>207,971</u>	<u>138,930</u>	<u>207,971</u>	<u>138,930</u>

18. MINORITY INTERESTS

M C Bacon, C Eaton and M McCormack are directors and shareholders of Academia Limited, are also directors and shareholders of Employee Choice Limited, the subsidiary, and they own 40% of the issued share capital in the subsidiary.

19. CALLED UP SHARE CAPITAL

Allotted and issued:				
Number:	Class:	Nominal value:	2016	2015
			£	£
1,111	Ordinary	£1	<u>1,111</u>	<u>1,111</u>

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

20. RESERVES

Group

	Profit and loss account £	Capital redemption reserve £	Totals £
At 1st July 2015	1,622,379	139	1,622,518
Profit for the year	<u>108,533</u>	<u> </u>	<u>108,533</u>
At 30th June 2016	<u><u>1,730,912</u></u>	<u><u>139</u></u>	<u><u>1,731,051</u></u>

Company

	Profit and loss account £	Capital redemption reserve £	Totals £
At 1st July 2015	1,614,359	139	1,614,498
Profit for the year	<u>109,266</u>	<u> </u>	<u>109,266</u>
At 30th June 2016	<u><u>1,723,625</u></u>	<u><u>139</u></u>	<u><u>1,723,764</u></u>

21. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 30th June 2016 and 30th June 2015:

	2016 £	2015 £
C Eaton		
Balance outstanding at start of year	-	-
Amounts advanced	61,646	-
Amounts repaid	(41,072)	-
Balance outstanding at end of year	<u><u>20,574</u></u>	<u><u>-</u></u>

The loans are charged interest and are repayable on demand.

No dividends were paid to the directors in the year or in the previous year.

ACADEMIA LIMITED (REGISTERED NUMBER: 04771037)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
for the year ended 30th June 2016

22. RELATED PARTY DISCLOSURES

M C Bacon, C Eaton and M McCormack are directors and shareholders of Academia Limited, are also directors and shareholders of Employee Choice Limited, the subsidiary, and they own 40% of the issued share capital in the subsidiary.

Trading transactions

	Sales Ledger Transactions	Purchase Ledger Transactions	Balance at 30/06/2016
	£	£	£
Employee Choice Limited	2,503,620	25,171	764,062
	=====	=====	=====

The sales ledger transactions with Employee Choice Limited included sales of £2,223,395 and a contribution towards overheads of £280,225.

23. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is M C Bacon B A (Hons).

24. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group

	2016 £	2015 £
Profit for the financial year	108,533	65,786
Net addition to shareholders' funds	108,533	65,786
Opening shareholders' funds	1,623,629	1,557,843
Closing shareholders' funds	1,732,162	1,623,629

Company

	2016 £	2015 £
Profit for the financial year	109,266	64,056
Net addition to shareholders' funds	109,266	64,056
Opening shareholders' funds	1,615,609	1,551,553
Closing shareholders' funds	1,724,875	1,615,609