Registered number: 1278761 (ENGLAND)



ALBRIGHT (ENGINEERS) LIMITED

ABBREVIATED STATUTORY ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 1996



Index

| | index |
|--------|----------------------------------|
| Page | |
| 1 | Company information |
| 2 - 3 | Directors' report |
| 4 - 5 | Auditors' report |
| 6 | Profit and loss account |
| 7 | Balance Sheet |
| 8 - 9 | Cashflow statement |
| 10- 14 | Notes to the financial statement |

COMPANY INFORMATION

Directors R C Catt (Chairman)

A D Catt

N E L Bedggood

Secretary A D Catt

Auditors Leach & Co.
Ashley House

18-20 George Street

Richmond Surrey

Registered office Ashley House, 18-20 George Street

Richmond Surrey TW9 1PR

Registered number 1278761 (England)

DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 1996

The directors present their annual report together with the audited financial statements of the company for the year ended 30 September 1996.

Principal activity

The principal activity of the company throughout the year continued to be that of manufacture of solenoid switches and switch gear.

Review of business

The results for the year are set out in the annexed profit and loss account.

The demand for the company's products continues to be strong, and the directors consider the state of the company's affairs to be satisfactory.

Dividends

The directors do not recommend the payment of a final dividend. However a dividend of £750,000 was paid during the year, (1995 £250,000).

Directors and their interests in the shares of the company

The directors who held office during the year were as follows:

- R. C. Catt
- A. D. Catt
- N. E. L. Bedggood

None of the directors had any beneficial interest in the company's shares. The directors' shareholdings in other group companies during the year are shown in the financial statements of those companies.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Follow applicable accounting standards, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis unless it is in appropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT FOR THE YEAR ENDED 30 SEPTEMBER 1996

Fixed assets

The movements in the fixed assets of the company are disclosed in note 5 to the financial statements.

Charitable donations

During the year the company made contributions totalling £9,920, (1995 - £5,639). No political donations were made.

Auditors

Messrs Leach & Co., have expressed their willingness to continue in office, and a resolution proposing their re-appointment will be put to the annual general meeting.

Signed on behalf of the board of directors

A D Catt Secretary

Approved by the board on: 3 February 1997

REPORT OF THE AUDITORS TO THE DIRECTORS OF

ALBRIGHT (ENGINEERS) LIMITED UNDER PARAGRAPH 8 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

We have examined the abbreviated accounts on pages 6 to 14 together with the financial statements of Albright (Engineers) Limited prepared under Section 226 of the Companies Act 1985 for the year ended 30 September 1996.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page 6 and whether the abbreviated accounts have been properly prepared in accordance with that Schedule.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled under sections 246 and 247 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to that Act, in respect of the year ended 30 September 1996, and the abbreviated accounts on pages 6 to 14 have been properly prepared in accordance with that Schedule.

Other information

On 3 February 1997 we reported, as auditors of Albright (Engineers) Limited to the members on the financial statements prepared under section 226 of the Companies Act 1985 for the year ended 30 September 1996, and our audit report was as follows:

Cont'd/-

REPORT OF THE AUDITORS TO THE DIRECTORS OF

ALBRIGHT (ENGINEERS) LIMITED UNDER PARAGRAPH 8 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

We have audited the financial statements on pages 5 to 13 which have been prepared under the historical cost convention and the accounting policies set out on page 9.

Respective responsibilities of directors and auditors

As described on page 2, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Leach & Co.
Chartered Accountants
and Registered Auditors

Ashley House 18-20 George Street Richmond Surrey TW9 1PR

3 February 1997

ABBREVIATED PROFIT AND LOSS ACCOUNBT FOR THE YEAR ENDED 30 SEPTEMBER 1996

| | Notes | 1996 | | 19 | 995 | |
|---|-------|------|------------|----|-------------|--|
| | | £ | £ | £ | £ | |
| GROSS PROFIT | | | 3,262,314 | | 2,761,933 | |
| Administrative expenses | | | 2,022,535 | | 1,727,806 | |
| OPERATING PROFIT | 2 | | 1,239,779 | | 1,034,127 | |
| Interest Receivable | | | 669 | | - | |
| PROFIT on ordinary activities before taxation | | | 1,240,448 | | 1,034,127 | |
| TAXATION on ordinary activities | 4 | | 409,425 | | 342,767 | |
| PROFIT on ordinary activities after taxation | | | 831,023 | | 691,360 | |
| DIVIDENDS | | | 750,000 | | 250,000 | |
| RETAINED PROFIT for the financi | al | | 81,023 | | 441,360 | |
| BALANCE BROUGHT FORWARD | | | 1,989,785 | | 1,548,425 | |
| BALANCE CARRIED FORWARD | | | £2,070,808 | | £ 1,989,785 | |

All of the company's operations are classed as continuing,

There were no recognised gains nor losses other than those included in the profit and loss account.

The notes on pages 10 to 14 form part of these abbreviated accounts.

BALANCE SHEET AS AT 30 SEPTEMBER 1996

| | Notes | 1996 | | 199 | 15 |
|----------------------------|-------------|-----------|-------------|-----------|-----------|
| | | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 5 | | 1,263,869 | | 1,038,597 |
| CURRENT ASSETS | | | | | |
| Stock | 6 | 1,559,489 | | 1,392,097 | |
| Debtors | 7 | 636,081 | | 677,658 | |
| Cash at bank and in hand | | 1,774,735 | | 1,327,845 | |
| | | 3,970,305 | | 3,397,600 | |
| CREDITORS: amounts falling | ng | | | | |
| due within one year | 8 | 3,093,852 | | 2,394,520 | |
| NET CURRENT ASSETS | | | 876,453 | | 1,003,080 |
| TOTAL ASSETS LESS CURRENT | r | | 2,140,322 | | 2,041,677 |
| PROVISION FOR LIABILITIES | S | | | | |
| Deferred taxation | 9 | | (39,514) | | (21,892) |
| | | | 4F2 | | |
| | | | 2,100,808 | | 2,019,785 |
| | | | | | |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 10 | | 30,000 | | 30,000 |
| Profit and loss account | | | 2,070,808 | | 1,989,785 |
| SHAREHOLDERS' FUNDS | 12 | | 2,100,808 | | 2,019,785 |
| SHAKEHULDEKS FUNDS | ± #- | | | | |

The directors have taken advantage of the exemptions conferred by Section B of Part III of Schedule 8 to the Companies Act 1985 and have done so the grounds that, in their opinion, the company is entitled to those exemptions as a medium sized company.

The financial statements were approved by the board of directors on 3 February 1997.

A. D. CATT, Director

N. E. L. BEGDGGOOD, Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 1996

| | Note | 1996 | | 1999 | 5 |
|--|-------------|------------------|-----------|-------------|------------|
| | | £ | £ | £ | £ |
| Net cash inflow from operating activities | 1 | 2 | 2,088,052 | 2 | 2,981,990 |
| Returns on investment and servicing of finance | | | | | |
| Interest received Dividends paid | | 669 (750,000) | | (1,475,000) | |
| Net cash outflow on investments and finance | | | (749,331) | (| 1,475,000) |
| Taxation | | | | | |
| Corporation tax paid | | (344,275) | | (260,900) | |
| Taxation paid | | | (344,275) | | (260,900) |
| Investing activities | | | | | |
| Payments to acquire tangible fixed assets | | (558,052) | | (535,862) | |
| Receipts from sale of tangible fixed assets | | 10,496 | | 4,350 | |
| Net cash outflow from investing activities | | <u></u> | (547,556) | _ | (531,512) |
| Increase in cash and cash equivalents | 2 | £ | 446,890 | £ | 714,578 |

The notes on pages 10 to 14 form part of these abbreviated accounts.

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 1996 NOTES TO THE CASH FLOW STATEMENT

1 RECONCILIATION OF OPERATING RESULTS TO NET CASH FLOW FROM OPERATING ACTIVITIES

| | | 19 | 1996 | | 1995 | | |
|---|---|--|---------------------------------|-----------|-------------------------------------|--|--|
| | | £ | £ | £ | £ | | |
| | Operating profit Depreciation | | 1,239,779 330,720 (8,436) | | 1,034,127 332,986 (251) | | |
| | Profit on sale of fixed assets Increase in stocks Decrease in debtors Increase in creditors | | (167,392) 41,577 651,804 | | (605,251) 1,109,566 1,110,813 | | |
| | Net cash inflow from operating activities | | 2,088,052 | | 2,981,990 | | |
| 2 | ANALYSIS OF CHANGES IN CASH AND CAEQUIVALENTS DURING THE YEAR | ASH | | | | | |
| | Balance at 30 September 1995 | | 1,327,845 | | 613,268 | | |
| | Net cash inflow | | 446,890 | | 714,577 | | |
| | Balance at 30 September 1996 | | 1,774,735 | | 1,327,845 | | |
| 3 | ANALYSIS OF THE BALANCES OF CASH F EQUIVALENTS AS SHOWN IN THE BALANC | | 1995 | Change in | Previous | | |
| | | £ | £ | year £ | year £ | | |
| | Cash at bank and in hand Bank overdrafts | 1,774,742 | 1,327,845 | 446,897 | 714,577 | | |
| | | 1,774,735 | 1,327,845 | 446,890 | 714,577 | | |
| 4 | ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR | to the second se | | | | | |
| | | 1996 | 1995 | Change in | Previous | | |
| | | £ | £ | year £ | year £ | | |
| | Share capital | 30,000 | 30,000 | - | - | | |
| | | 30,000 | 30,000 | | | | |
| | | | | | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1996

1 ACCOUNTING POLICIES

The principal accounting policies which are adopted in the preparation of the financial statements are set out below.

Basis of accounting

The financial statements have been prepared in accordance with applicable Accounting Standards under the historical cost convention.

Turnover

Turnover represents the invoiced price of sales to external customers.

Tangible fixed assets

Depreciation is provided at rates calculated to write off each asset over its estimated useful life. The principal annual rates in use are:

| Plant and machinery | 15% | on | cost |
|-----------------------|-----|----|------|
| Motor vehicles | 20% | on | cost |
| Fixtures and fittings | 20% | on | cost |
| Computer equipment | 25% | on | cost |

Stock

Stocks are stated at the lower of cost and net realisable value, as follows:

Raw materials - purchase cost on a first-in first-out basis.

Finished goods & work in progress — cost of direct materials, labour and proportion of overheads.

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Deferred taxation

Provision is made at appropriate rates for taxation deferred in respect of all material timing differences only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the forseeable future.

Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they fall due.

2 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

| | 1996 | 1995 |
|---|---|---|
| | £ | £ |
| Staff costs (note 3) Depreciation Profit on sale of fixed assets Auditors' remuneration | 3,501,945 330,720 (8,436) 20,687 | 3,268,602 332,986 (251) 20,100 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1996

(continued)

3 STAFF COSTS

Staff costs during the year, were as follows:

| Wages and salaries Social security costs Other pension costs | 3,109,034 263,062 129,849 | 2,908,381 271,290 88,931 |
|--|---------------------------------|--------------------------------|
| | 3,501,945 | 3,268,602 |
| The average weekly number of employees down was as follows: | uring the year | |
| Office and management | 37 | 36 |
| Manufacturing | 206 | 190 |
| | 243 | 226 |
| | 243 | |
| 4 TAXATION | | |
| Corporation tax on ordinary activities | | |
| at 33% | 391,803 | 344,275 |
| Movement in deferred taxation | 17,622 | (1,508) |
| | 409,425 | 342,767 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1996

(continued)

| _ | | 73 Y 75 75 | ROCEMO |
|-----|----------|------------|--------|
| - 5 | TANGIBLE | LIVED | MODETO |

| 5 | IANGIBLE FIZED ASSETS | Computer equipment | | Motor chicles | Fixtures and fittings | Plant and machinery | Total |
|---|--|--------------------|---|-------------------|-----------------------------|----------------------|-----------|
| | Cost or valuation At 30 September 1995 | 240,950 99,459 | | 107,596 81,074 | 153,386 37,895 | 1,811,300 339,624 | |
| | Additions Disposals | - | | (29,445) | • | - | (29,445) |
| | At 30 September 1996 | 340,409 | | 159,225 | 191,281 | 2,150,924 | 2,841,839 |
| | Depreciation | | | 65.000 | 70 000 | 1 027 754 | 1 074 625 |
| | At 30 September 1995 | 98,972 | | 65,029 | | 1,037,754 | |
| | Charge for the year | 71,652 | | 25,234 | | 207,124 | |
| | Released on disposal | | | (27,385) |) | · | (27,385) |
| | At 30 September 1996 | 170,624 | | 62,878 | 99,590 | 1,244,878 | 1,577,970 |
| | Net book value | | • | 06 045 | 01 (01 | C 006 046 | 1 262 960 |
| | At 30 September 1996 | £ 169,785 | £ | 96,347 | £ 31,631 | £ 906,046 | |
| | At 30 September 1995 | £ 141,978 | £ | 42,567 | £ 80,506 | £ 773,546 | 1,038,597 |
| 6 | STOCK | | | | 1996 | | 1995 |
| | | | | | £ | • | £ |
| | Raw materials | | | | 950,926 | , | 822,837 |
| | Work in progress | | | | 499,229 | | 513,740 |
| | Finished goods | | | | 109,334 | | 55,520 |
| | | | | | 1,559,489 | - } = | 1,392,097 |
| 7 | DEBTORS | | | | | | |
| | Amount due from fellow subsidi | ary | | | 6,249 | a | 6,478 |
| | undertaking | | | | 443,934 | | 432,630 |
| | Trade debtors Other debtors | | | | 18,006 | | 22,831 |
| | Taxation and social security | | | | 137,509 | | 184,537 |
| | Prepayments | | | | 30,383 | | 31,182 |
| | | | | | 636,083 | - L | 677,658 |
| | | | | | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1996

(continued)

| 8 | CREDITORS: | amounts | falling | due | within | one | year | |
|---|------------|---------|---------|-----|--------|-----|------|--|
|---|------------|---------|---------|-----|--------|-----|------|--|

| o CREDITORS: amounts farring due wrenin one your | 1996 | 1995 |
|--|-----------|-----------|
| | £ | £ |
| Amount due to parent undertaking | 1,415,319 | 797,852 |
| Trade creditors | 780,354 | 811,414 |
| Other creditors | 52,418 | 9,879 |
| Taxation and social security | 68,337 | 69,047 |
| Accruals | 385,621 | 362,053 |
| Corporation tax | 391,803 | 344,275 |
| | 3,093,852 | 2,394,520 |
| | | <u> </u> |

9 DEFERRED TAXATION

The amount provided for deferred taxation and the movement during the year was as follows:

| as follows: | 1995 | Movement | 1996 |
|--|-------------|----------|-------------|
| | £ | £ | £ |
| Accelerated capital allowances | 21,892 | 17,622 | 39,514 |
| | 21,892 | 17,622 | 39,514 |
| 10 CALLED UP SHARE CAPITAL | 1996 | | 1995 |
| Authorised Ordinary shares of £1 each | £ 40,000 | | £ 40,000 |
| Allotted, called up and fully paid Ordinary shares of £1 each | 30,000 | | 30,000 |

11 PARENT UNDERTAKING

The company is a wholly-owned subsidiary of Lea Redway Limited, a company registered in England.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1996

(continued)

12 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| | 1996 | 1995 |
|--|---------------------------|---------------------------|
| Profit for the year Dividends | £ 831,023 (750,000) | £ 691,360 (250,000) |
| Retained profit for the year | 81,023 | 441,360 |
| Shareholders' funds at 30 September 1995 | 2,019,785 | 1,578,425 |
| Shareholders' funds at 30 September 1996 | 2,100,808 | 2,019,785 |