

Financial Statements

Aylesford Holdings Limited

For the year ended 30 September 2011



Registered number: 01443926

Company Information

Directors	A J Langton I C Tickler (resigned 13 December 2011) M G L Cude J Hughes (appointed 13 December 2011)
Company secretary	J Hughes
Company number	01443926
Registered office	440 Kings Road London SW10 0LH
Auditor	Grant Thornton UK LLP Chartered Accountants & Statutory Auditor Enterprise House 115 Edmund Street Birmingham West Midlands B3 2HJ

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Directors' report

For the year ended 30 September 2011

The directors present their report and the financial statements for the year ended 30 September 2011

Principal activities

The principal activity of the group continued to be that of providing estate agency services, marketing property in prime areas of London as well as select international properties. The principal activity of the company continued to be that of a holding company.

The group's strategy is to grow through expanding its international connections in order to sell London and international property worldwide.

Principal risks and uncertainties

The principal risks and uncertainties faced by the Group relate to fluctuations in the demand for property due to worldwide economic conditions.

Results

The profit for the year, after taxation, amounted to £607,366 (2010 - £848,364).

Directors

The directors who served during the year were

A J Langton
I C Tickler (resigned 13 December 2011)
M G L Curle

The directors have third party indemnity insurance.

Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

Directors' report

For the year ended 30 September 2011

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Provision of information to auditor

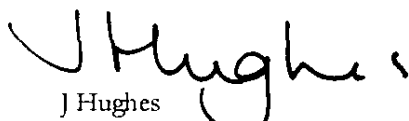
Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company and the group's auditor in connection with preparing its report and to establish that the company and the group's auditor is aware of that information.

Auditor

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf



J Hughes
Company secretary

Date 26 June 2012

Independent auditor's report to the members of Aylesford Holdings Limited

We have audited the financial statements of Aylesford Holdings Limited for the year ended 30 September 2011, which comprise the consolidated profit and loss account, the consolidated and company balance sheets, the consolidated cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 30 September 2011 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditor's report to the members of Aylesford Holdings Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



Mark Taylor (Senior statutory auditor)

for and on behalf of

Grant Thornton UK LLP

Chartered Accountants
Statutory Auditor

Birmingham

26 June 2012

Consolidated profit and loss account

For the year ended 30 September 2011

	Note	2011 £	2010 £
Turnover	1,2	8,417,134	6,064,867
Cost of sales		<u>(3,632,483)</u>	<u>(1,867,691)</u>
Gross profit		4,784,651	4,197,176
Administrative expenses		<u>(3,950,107)</u>	<u>(3,331,286)</u>
Other operating income		<u>-</u>	<u>2,380</u>
Operating profit	3	834,544	868,270
Interest receivable and similar income		88,073	71,050
Interest payable and similar charges	6	<u>(5,668)</u>	<u>(8,991)</u>
Profit on ordinary activities before taxation		916,949	930,329
Tax on profit on ordinary activities	7	<u>(309,583)</u>	<u>(70,880)</u>
Profit on ordinary activities after taxation		607,366	859,449
Minority interests		<u>-</u>	<u>(11,085)</u>
Profit for the financial year	16	<u><u>607,366</u></u>	<u><u>848,364</u></u>

All amounts relate to continuing operations

There were no recognised gains and losses for 2011 or 2010 other than those included in the consolidated profit and loss account

The notes on pages 9 to 21 form part of these financial statements

Consolidated balance sheet

As at 30 September 2011

	Note	£	2011 £	£	2010 £
Fixed assets					
Tangible assets	8		1,507,468		1,596,970
Investments	9		19,650		24,425
			<u>1,527,118</u>		<u>1,621,395</u>
Current assets					
Debtors	10	3,263,868		2,694,971	
Cash at bank	13	1,788,005		333,153	
		<u>5,051,873</u>		<u>3,028,124</u>	
Creditors: amounts falling due within one year	11	(2,980,261)		(1,623,127)	
Net current assets			<u>2,071,612</u>		<u>1,404,997</u>
Total assets less current liabilities			<u>3,598,730</u>		<u>3,026,392</u>
Creditors: amounts falling due after more than one year	12		(4,167)		-
Provisions for liabilities					
Deferred tax	14		(2,694)		-
Net assets			<u><u>3,591,869</u></u>		<u><u>3,026,392</u></u>
Capital and reserves					
Called up share capital	15		50,000		50,000
Revaluation reserve	16		1,386,251		1,386,251
Profit and loss account	16		2,155,618		1,548,252
Shareholders' funds	17		<u>3,591,869</u>		<u>2,984,503</u>
Minority interests	18		-		41,889
			<u><u>3,591,869</u></u>		<u><u>3,026,392</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 June 2012



A J Langton
Director

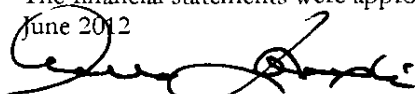
The notes on pages 9 to 21 form part of these financial statements

Company balance sheet

As at 30 September 2011

	Note	£	2011 £	£	2010 £
Fixed assets					
Investments	9		247,962		252,737
Current assets					
Debtors	10	622,018		1,783,319	
Cash at bank	13	1,774,719		-	
		<u>2,396,737</u>		<u>1,783,319</u>	
Creditors: amounts falling due within one year					
	11	<u>(1,956,866)</u>		<u>(1,218,403)</u>	
Net current assets			<u>439,871</u>		<u>564,916</u>
Total assets less current liabilities			<u>687,833</u>		<u>817,653</u>
Capital and Reserves					
Called up share capital	15		50,000		50,000
Profit and loss account	16		<u>637,833</u>		<u>767,653</u>
Shareholders' funds	17		<u>687,833</u>		<u>817,653</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 June 2012



A J Langton
Director

The notes on pages 9 to 21 form part of these financial statements

Consolidated cash flow statement

For the year ended 30 September 2011

	Note	2011 £	2010 £
Net cash flow from operating activities	19	1,483,189	1,180,298
Returns on investments and servicing of finance	20	82,405	62,059
Taxation		(117,787)	(403,854)
Capital expenditure and financial investment	20	(47,985)	(10,745)
Cash inflow before financing		1,399,822	827,758
Financing	20	55,030	(6,278)
Increase in cash in the year		1,454,852	821,480

Reconciliation of net cash flow to movement in net funds/debt

For the year ended 30 September 2011

	2011 £	2010 £
Increase in cash in the year	1,454,852	821,480
Cash inflow from increase in debt and lease financing	(55,030)	-
Movement in net debt in the year	1,399,822	821,480
Net funds/(debt) at 1 October 2010	333,153	(488,327)
Net funds at 30 September 2011	1,732,975	333,153

The notes on pages 9 to 21 form part of these financial statements

Notes to the financial statements

For the year ended 30 September 2011

1. Accounting policies

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold land and buildings and in accordance with applicable accounting standards

1.2 Basis of consolidation

The financial statements consolidate the accounts of Aylesford Holdings Limited and all of its subsidiary undertakings ('subsidiaries')

1.3 Turnover

Turnover comprises commission and fees receivable, stated net of value added tax. Commission earned on sales of residential property is recognised on exchange of contract to the extent it is expected to complete. Commission earned on letting of residential property is recognised over the period of the letting. Income from other services is recognised in the period the services are provided.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property	-	As noted below
Leasehold improvements	-	11% straight line
Plant & machinery	-	33.3% straight line
Motor vehicles	-	25% straight line
Fixtures, fittings and equipment	-	25% straight line

The freehold property is maintained as a matter of group policy by a programme of repair and refurbishment such that the residual value is at least equal to the book value and the useful economic life of the asset is considered to be greater than 50 years. As a result the asset is not depreciated as any charge would be immaterial.

The freehold property is revalued once every three years, to an open market value, by an independent Chartered surveyor.

The freehold property is subject to an annual impairment review under Financial Reporting Standard 11. No impairment has been thought to have occurred in each of these financial periods.

1.5 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Notes to the financial statements

For the year ended 30 September 2011

1. Accounting policies (continued)

1.6 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences, other than as detailed below, between the recognition of gains and losses in the financial statements and recognition in the tax computation

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets in the financial statements

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and loss account

1.8 Pensions

The group operates a defined contribution pension scheme and the pension charge represents the amounts payable by the group to the scheme in respect of the year

1.9 Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity

Notes to the financial statements

For the year ended 30 September 2011

1. Accounting policies (continued)

1.10 Going concern

The directors are pleased to report that the group has sufficient cash resources to meet its working capital requirements for the foreseeable future

1.11 Investments

Fixed asset investments are stated at cost less any provision for diminution in value

2. Turnover

The total turnover of the group for the year has been derived from its principal activities

3. Operating profit

The operating profit is stated after charging

	2011 £	2010 £
Depreciation of tangible fixed assets		
- owned by the group	34,672	41,977
- held under finance leases	-	9,394
Auditors' remuneration	22,500	23,000
Auditors' remuneration - tax	6,825	7,000
Operating lease rentals		
- plant and machinery	24,254	18,184
- land and buildings	123,544	50,840
Difference on foreign exchange	1,120	-
Loss on disposal of fixed assets	102,815	-

Audit fees for the company were £1,000 (2010 £1,000)

Notes to the financial statements

For the year ended 30 September 2011

4. Staff costs

Staff costs, including directors' remuneration, were as follows

	2011 £	2010 £
Wages and salaries	5,417,576	4,192,902
Social security costs	536,402	299,189
Other pension costs	28,584	32,584
	<u>5,982,562</u>	<u>4,524,675</u>

The average monthly number of employees, including the directors, during the year was as follows

	2011 No.	2010 No
Directors	4	5
Staff	27	31
	<u>31</u>	<u>36</u>

5. Directors' remuneration

	2011 £	2010 £
Emoluments	<u>1,764,009</u>	<u>1,589,476</u>

The highest paid director received remuneration of £1,066,047 (2010 - £951,963)

6. Interest payable

	2011 £	2010 £
On bank loans and overdrafts	<u>5,668</u>	<u>8,991</u>

Notes to the financial statements

For the year ended 30 September 2011

7. Taxation

	2011 £	2010 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year	256,078	284,537
Adjustments in respect of prior periods	3,561	(168,127)
Total current tax	259,639	116,410
Deferred tax		
Origination and reversal of timing differences	49,944	(45,530)
Tax on profit on ordinary activities	309,583	70,880

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2010 - lower than) the standard rate of corporation tax in the UK of 27% (2010 - 28%). The differences are explained below

	2011 £	2010 £
Profit on ordinary activities before tax	916,949	930,329
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 27% (2010 - 28%)	247,576	260,491
Effects of		
Expenses not deductible for tax purposes	53,966	15,588
Capital allowances different to depreciation	(13,625)	2,136
Adjustments to tax charge in respect of prior periods	3,561	(168,127)
Short term timing difference leading to an increase in taxation	(31,344)	(71,632)
Other adjustments	(495)	77,954
Current tax charge for the year (see note above)	259,639	116,410

Notes to the financial statements

For the year ended 30 September 2011

8. Tangible fixed assets

Group	Freehold land and building £	Leasehold imp'ments £	Plant & machinery £	Motor vehicles £	Fixtures, fittings and equipment £	Total £
Cost or valuation						
At 1 October 2010	1,452,530	169,664	42,057	21,564	39,605	1,725,420
Additions	-	-	28,167	-	28,417	56,584
Disposals	-	(169,664)	(32,196)	-	(30,422)	(232,282)
At 30 September 2011	1,452,530	-	38,028	21,564	37,600	1,549,722
Depreciation						
At 1 October 2010	-	48,185	32,589	21,564	26,112	128,450
Charge for the year	-	18,663	8,707	-	7,302	34,672
On disposals	-	(66,848)	(32,196)	-	(21,824)	(120,868)
At 30 September 2011	-	-	9,100	21,564	11,590	42,254
Net book value						
At 30 September 2011	1,452,530	-	28,928	-	26,010	1,507,468
At 30 September 2010	1,452,530	121,479	9,468	-	13,493	1,596,970

The Group's leasehold property was vacated during the year end and as a result all improvements and fixtures were written off

The freehold land and buildings were valued on an open market basis by Colliers CRE, a firm of independent Chartered Surveyors on 5 February 2010. The historical cost of land and buildings revalued is £66,279. The freehold property is subject to an annual impairment review. No impairment has been thought to have occurred in each of these financial periods.

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows

Group	2011 £	2010 £
Cost	66,279	66,279
Accumulated depreciation	-	-
Net book value	66,279	66,279

Notes to the financial statements

For the year ended 30 September 2011

9. Fixed asset investments

	Unlisted investments £
Group	
Cost or valuation	
At 1 October 2010	24,425
Provided	(4,775)
	<hr/>
At 30 September 2011	19,650
	<hr/>
Net book value	
At 30 September 2011	19,650
	<hr/>
At 30 September 2010	24,425
	<hr/>

Subsidiary undertakings

The following were subsidiary undertakings of the company

Name	Class of shares	Holding
Aylesford & Co (Estate Agents) Limited	Ordinary	100%
Silvergrad Limited	Ordinary	100%

Company	Investments in subsidiary companies £	Unlisted investments £	Total £
Cost or valuation			
At 1 October 2010	292,008	23,775	315,783
Provided	-	(4,775)	(4,775)
	<hr/>	<hr/>	<hr/>
At 30 September 2011	292,008	19,000	311,008
	<hr/>	<hr/>	<hr/>
Impairment			
At 1 October 2010 and 30 September 2011	63,046	-	63,046
	<hr/>	<hr/>	<hr/>
Net book value			
At 30 September 2011	228,962	19,000	247,962
	<hr/>	<hr/>	<hr/>
At 30 September 2010	228,962	23,775	252,737
	<hr/>	<hr/>	<hr/>

The company disposed of its 70% shareholding in C&M International Consultancy Limited which had £nil carrying value on 1 April 2011 for a consideration of £87,921, realising a loss on disposal of £8,862. The results of that company for the period to disposal are immaterial to the results of the group.

Notes to the financial statements

For the year ended 30 September 2011

10. Debtors

	Group		Company	
	2011	2010	2011	2010
	£	£	£	£
Trade debtors	1,050,268	220,000	-	-
Other debtors	724,852	1,990,174	622,018	1,783,319
Prepayments and accrued income	1,488,748	439,267	-	-
Deferred tax asset	-	45,530	-	-
	<u>3,263,868</u>	<u>2,694,971</u>	<u>622,018</u>	<u>1,783,319</u>

Included within other debtors are amounts due from A J Langton of £522,260 (2010 £1,681,154) Interest is charged monthly at a rate of between 4% and 4.75% and total interest charged in the year was £88,073 (2010 £71,050)

11. Creditors:**Amounts falling due within one year**

	Group		Company	
	2011	2010	2011	2010
	£	£	£	£
Bank loans	50,863	-	-	-
Trade creditors	230,340	143,803	-	-
Amounts owed to group undertakings	-	-	1,818,766	1,218,403
Corporation tax	256,078	114,226	-	-
Social security and other taxes	901,897	353,610	131,600	-
Other creditors	1,000	3,473	-	-
Accruals and deferred income	1,540,083	1,008,015	6,500	-
	<u>2,980,261</u>	<u>1,623,127</u>	<u>1,956,866</u>	<u>1,218,403</u>

Amounts owed to group undertakings are interest free, unsecured and repayable on demand

The bank overdraft facility is secured by freehold property and associated assets held by Silvergrad Limited, a subsidiary undertaking, and associated assets held by Aylesford & Co Estate Agents Limited, also a subsidiary undertaking. The company, Silvergrad Limited and Aylesford & Co Estate Agents Limited also provide an unlimited guarantee to the bank in respect of the overdraft facility

12. Creditors:**Amounts falling due after more than one year**

	Group		Company	
	2011	2010	2011	2010
	£	£	£	£
Bank loans	4,167	-	-	-

Notes to the financial statements

For the year ended 30 September 2011

13. Cash

The group and company hold cash of £1,774,719 over which the group's bankers have a specific charge as security on a director's personal bank loan, which is repayable on 31 March 2012

14. Deferred tax

Group

	2011 £	2010 £
At beginning of year	45,530	-
Charge/(credit) for the year	(49,944)	45,530
Other adjustment	1,720	-
	<u>(2,694)</u>	<u>45,530</u>

Deferred tax relates to accelerated capital allowances (2010 £9,109 deferred capital allowances and £36,421 short term timing differences)

There is an unprovided deferred tax liability of £348,000 (2010 £348,000) in respect of the revaluation gain on the freehold land and buildings

15. Share capital

	2011 £	2010 £
Allotted, called up and fully paid		
50,000 Ordinary shares of £1 each	<u>50,000</u>	<u>50,000</u>

16. Reserves

	Revaluation reserve £	Profit and loss account £
Group		
At 1 October 2010	1,386,251	1,548,252
Profit for the year		607,366
	<u>1,386,251</u>	<u>2,155,618</u>
At 30 September 2011		

Notes to the financial statements

For the year ended 30 September 2011

16. Reserves (continued)

	Profit and loss account £
Company	
At 1 October 2010	767,653
Loss for the year	(129,820)
	<hr/>
At 30 September 2011	637,833
	<hr/>

17. Reconciliation of movement in shareholders' funds

	2011 £	2010 £
Group		
Opening shareholders' funds	2,984,503	2,136,139
Profit for the year	607,366	848,364
	<hr/>	<hr/>
Closing shareholders' funds	3,591,869	2,984,503
	<hr/>	<hr/>

	2011 £	2010 £
Company		
Opening shareholders' funds	817,653	74,854
(Loss)/profit for the year	(129,820)	742,799
	<hr/>	<hr/>
Closing shareholders' funds	687,833	817,653
	<hr/>	<hr/>

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own profit and loss account

The (loss)/profit for the year dealt with in the accounts of the company was £129,820 (2010 - profit of £742,798)

18. Minority interests

	2011 £	2010 £
Minority interests' share of net assets and liabilities in subsidiary undertakings	-	41,889
	<hr/>	<hr/>

The company disposed of its 70% shareholding in C&M International Consultancy Limited on 1 April 2011, as detailed in note 9. The results of that company for the period to disposal are immaterial to the results of the group.

Notes to the financial statements

For the year ended 30 September 2011

19. Net cash flow from operating activities

	2011 £	2010 £
Operating profit	834,544	868,270
Depreciation of tangible fixed assets	34,672	51,371
Loss on disposal of tangible fixed assets	102,815	-
Loss on disposal of C&M International Consultancy Limited and provision of unlisted investments	13,637	-
(Increase)/decrease in debtors	(666,900)	67,529
Increase in creditors	1,164,421	193,128
Net cash inflow from operating activities	1,483,189	1,180,298

Included within the movement in debtors is £1,774,719 which was reclassified from other debtors to restricted cash during the year

20. Analysis of cash flows for headings netted in cash flow statement

	2011 £	2010 £
Returns on investments and servicing of finance		
Interest received	88,073	71,050
Interest paid	(5,668)	(8,991)
Net cash inflow from returns on investments and servicing of finance	82,405	62,059
Capital expenditure and financial investment		
Purchase of intangible fixed assets	-	(20,323)
Sale of intangible fixed assets	-	9,578
Purchase of tangible fixed assets	(56,584)	-
Sale of tangible fixed assets	8,599	-
Net cash outflow from capital expenditure	(47,985)	(10,745)
Financing		
New secured loans	55,030	-
Capital element of hire purchase contracts	-	(6,278)
Net cash inflow/(outflow) from financing	55,030	(6,278)

Notes to the financial statements

For the year ended 30 September 2011

21. Analysis of changes in net debt

	1 October 2010 £	Cash flow £	Other non-cash changes £	30 September 2011 £
Cash at bank (Note 13)	333,153	1,454,852	-	1,788,005
Debt:				
Debts due within one year	-	(55,030)	4,167	(50,863)
Debts falling due after more than one year	-	-	(4,167)	(4,167)
Net funds	333,153	1,399,822	-	1,732,975

22. Pension commitments

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £28,584 (2010 £32,584).

23. Operating lease commitments

At 30 September 2011 the Group had annual commitments under non-cancellable operating leases as follows

	Land and buildings		Other	
	2011 £	2010 £	2011 £	2010 £
Group				
Expiry date				
Between 2 and 5 years	19,000	50,840	33,950	18,184

24. Related party transactions

Group

During the year ended 30 September 2011 the group invoiced Langton Interiors Limited, a company owned by C A Langton, the wife of a director of the group, for £311 (2010 £3,071). There were no balances at the year end.

During the year the group entered into transactions with C&M International Consultancy Limited, a company which was 70% owned by the company. C&M International Consultancy Limited was disposed of by the company on 1 April 2011. An analysis of the transactions with the group are shown below.

	2011 Recharges to: £	2011 Recharges from £	2010 Recharges to: £	2010 Recharges from: £
C&M International Consultancy Limited	2,500	8,138	40,709	22,920

Notes to the financial statements

For the year ended 30 September 2011

24. Related party transactions (continued)

Recharges to C&M International Consultancy Limited include wages and salaries and expenses paid by the group on behalf of C&M International Consultancy Limited. Recharges from C&M International Consultancy Limited include recharges for expenses paid on behalf of the group by C&M International Consultancy Limited.

During the year amounts were invoiced to Aylesford International SA, a company which is held under common control, for assisting in funding the business of £149,153 (2010 £149,720). Amounts due from that company are £nil (2010 £149,720).

Company

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 from the requirement to disclose transactions with 100% owned group companies on the grounds that consolidated financial statements are prepared by the company.

During the year management costs of £8,499 (2010 £16,000) were invoiced by Aylesford International Holdings SA. At the year end amounts of £99,759 (2010 £91,260) were owed by Aylesford International Holdings SA.

25. Ultimate parent company and controlling related party

The ultimate parent company is Aylesford International Holdings SA, a company registered in the British Virgin Islands. The directors are not aware of the identity of the ultimate controlling party.