

# BETE LIMITED UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018 PAGES FOR FILING WITH REGISTRAR

Company Registration No. 03921341 (England and Wales)

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Chartered Accountants & Statutory Auditor

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# STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

|                                       |       | 201         | 8       | 201       | 7        |
|---------------------------------------|-------|-------------|---------|-----------|----------|
|                                       | Notes | £           | £       | £         | £        |
| Fixed assets                          |       |             |         |           |          |
| Goodwill                              | 3     |             | 22,800  |           | 25,080   |
| Property, plant and equipment         | 4     | •           | 23,293  |           | 30,638   |
|                                       |       |             | 46,093  |           | 55,718   |
| Current assets                        |       |             |         |           |          |
| Inventories                           |       | 287,935     |         | 270,641   |          |
| Trade and other receivables           | 5     | 179,781     |         | 182,483   |          |
| Cash at bank and in hand              |       | 27,577      |         | 60,127    |          |
|                                       |       | 495,293     |         | 513,251   |          |
| Current liabilities                   | 6     | (262,254)   |         | (261,574) |          |
| Net current assets                    |       | <del></del> | 233,039 |           | 251,677  |
| Total assets less current liabilities |       |             | 279,132 |           | 307,395  |
| Non-current liabilities               | 7     |             | (4,861) |           | (35,278) |
| Provisions for liabilities            | 8     |             | (2,610) |           | (3,796)  |
| Net assets                            |       |             | 271,661 |           | 268,321  |
|                                       |       |             | -       |           |          |
| Equity                                |       |             |         |           |          |
| Called up share capital               | 9     |             | 62,000  |           | 62,000   |
| Retained earnings                     |       |             | 209,661 |           | 206,321  |
| Total equity                          |       | ,           | 271,661 |           | 268,321  |
| •                                     |       |             |         |           |          |

The directors of the company have elected not to include a copy of the income statement within the financial statements.

For the financial year ended 31 March 2018 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies' regime.

## STATEMENT OF FINANCIAL POSITION (CONTINUED)

#### **AS AT 31 MARCH 2018**

The financial statements were approved by the board of directors and authorised for issue on 27 June 2018 and are signed on its behalf by:

Mr Z J Zytynski

Director

Company Registration No. 03921341

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 1 Accounting policies

#### Company information

Bete Limited is a private company limited by shares incorporated in England and Wales. The registered office is Caveridge Farm, Caveridge Lane, South Chailey, Lewes, East Sussex, BN8 4BA.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Revenue

Revenue is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### 1.3 Intangible fixed assets - goodwill

Acquired goodwill (which relates to an exclusivity contract) is written off in equal annual instalments over its estimated useful economic life of 25 years, based on the length of the contract.

#### 1.4 Property, plant and equipment

Property, plant and equipment are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Plant and machinery 25% reducing balance
Fixtures, fittings & equipment 25% reducing balance
Motor vehicles 25% reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

#### 1 Accounting policies

(Continued)

#### 1.5 Impairment of non-current assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.6 Inventories

Inventories are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition.

Inventories held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of inventories over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.7 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.8 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

#### 1 Accounting policies

(Continued)

#### Basic financial assets

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### 1.9 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 MARCH 2018

#### 1 Accounting policies

(Continued)

#### 1.11 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or non-current assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.12 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.13 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the income statement so as to produce a constant periodic rate of interest on the remaining balance of the liability.

#### 1.14 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the income statement for the period.

#### 2 Employees

The average monthly number of persons (including directors) employed by the company during the year was 4 (2017 - 9).

#### 3 Intangible fixed assets

|                                   | Goodwill<br>£ |
|-----------------------------------|---------------|
| Cost                              | £             |
| At 1 April 2017 and 31 March 2018 | 57,000        |
| •                                 |               |
| Amortisation and impairment       |               |
| At 1 April 2017                   | 31,920        |
| Amortisation charged for the year | . 2,280       |
|                                   | <del></del>   |
| At 31 March 2018                  | 34,200        |
|                                   |               |
| Carrying amount                   |               |
| At 31 March 2018                  | 22,800        |
|                                   |               |
| At 31 March 2017                  | 25,080        |
|                                   |               |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

| 4 | Property, plant and equipment        |                 |                  |
|---|--------------------------------------|-----------------|------------------|
|   |                                      | Plant and ma    | chinery etc<br>£ |
|   | Cost                                 |                 | ~                |
|   | At 1 April 2017                      |                 | 172,611          |
|   | Additions                            |                 | 420              |
|   | At 31 March 2018                     |                 | 173,031          |
|   | Depreciation and impairment          |                 |                  |
|   | At 1 April 2017                      |                 | 141,974          |
|   | Depreciation charged in the year     |                 | 7,764            |
|   | At 31 March 2018                     |                 | 149,738          |
|   | Carrying amount                      |                 |                  |
|   | At 31 March 2018                     |                 | 23,293           |
|   | At 31 March 2017                     |                 | 30,638           |
| 5 | Trade and other receivables          |                 | 4                |
| 3 | riade and other receivables          | 2018            | 2017             |
|   | Amounts falling due within one year: | £               | £                |
|   | Trade receivables                    | 171,043         | 117,114          |
|   | Amounts owed by group undertakings   | <del>-</del>    | 56,272           |
|   | Other receivables                    | 8,738<br>———    | 9,097            |
|   |                                      | 179,781<br>———— | 182,483          |
|   |                                      |                 |                  |
| 6 | Current liabilities                  | 2018            | 2017             |
|   |                                      | £               | £                |
|   | Bank loans and overdrafts            | 25,417          | 33,713           |
|   | Trade payables                       | 148,727         | 145,000          |
|   | Amounts due to group undertakings    | 31,848          | -                |
|   | Corporation tax                      | 2,886           | 3,883            |
|   | Other taxation and social security   | 4,355           | 28,192           |
|   | Other payables                       | 49,021          | 50,786           |
|   |                                      | 262,254         | 261,574          |
|   |                                      | <del></del>     |                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

| 7 | Non-current liabilities   |       |        |
|---|---------------------------|-------|--------|
| - |                           | 2018  | 2017   |
|   |                           | £     | £      |
|   | Bank loans and overdrafts | 4,861 | 33,056 |
|   | Other payables            | -     | 2,222  |
|   |                           | 4,861 | 35,278 |
|   |                           |       | ==     |

#### 8 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

|   | Liabilities<br>2018 | Liabilities<br>2017 |
|---|---------------------|---------------------|
| Balances:   | £                   | £                   |
| Accelerated capital allowances                        | 2,610               | 3,796<br>======     |
| Movements in the year:                                |                     | 2018<br>£           |
| Liability at 1 April 2017<br>Credit to profit or loss |                     | 3,796<br>(1,186)    |
| Liability at 31 March 2018                            |                     | 2,610               |

The deferred tax liability set out above is expected to reverse within [12 months] and relates to accelerated capital allowances that are expected to mature within the same period.

#### 9 Called up share capital

|                                     | 2018        | 2017   |
|-------------------------------------|-------------|--------|
|                                     | £           | £      |
| Ordinary share capital              |             |        |
| Issued and fully paid               |             |        |
| 62,000 Ordinary A shares of £1 each | 62,000      | 62,000 |
|                                     | <del></del> | =      |

#### 10 Related party transactions

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

#### 10 Related party transactions

(Continued)

During the year, the company incurred a Management Fee from Spray People Group Limited (Group holding company) of £420,000 (2017: £0). In addition the company sold goods and services to Spray People Group Limited of £927 (2017: £53,723). At the Balance Sheet date, the company owed £31,848 to Spray People Group Limited (2017: The company was owed £56,272).

During the year the company purchased goods and services from Technical Fulfilment Ltd (a company under common control) totalling £74,224 (2017: £61,394) and sold goods and services to Technical Fulfilment Ltd totalling £19,795 (2017: £36,314). At the year end date the company owed £2,438 (2017: £15,695) to Technical Fulfilment Ltd.