

CLEALL MERCHANT PARTNERSHIP LIMITED
REGISTERED OFFICE:
HOLLYBANK LODGE
2 LOWER MULLINS LANE
HYTHE
SOUTHAMPTON
HAMPSHIRE

DIRECTORS' REPORT
AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2000

DAVID EARLEY & CO.
CHARTERED ACCOUNTANTS
KETTS HOUSE,
WINCHESTER ROAD,
CHANDLERS FORD,
HAMPSHIRE



CLEALL MARCHANT PARTNERSHIP LIMITED

REGISTERED NUMBER:

3390144

DATE OF INCORPORATION:

20th June 1997

REGISTERED OFFICE:

Hollybank Lodge,
2 Lower Mullins Lane,
Hythe,
Southampton,
Hampshire.

DIRECTORS:

J.L. Cleall
P.F. Marchant

SECRETARY:

P.F. Marchant

ACCOUNTANTS:

David Earley & Co.
Ketts House,
Winchester Road,
Chandlers Ford,
Eastleigh,
Hampshire

BANKERS:

Lloyds Bank plc,
19 High Street,
Southampton,
SO14 2SE.

CLEALL MERCHANT PARTNERSHIP LIMITED

CONTENTS

Page 1	Accountants' report
Page 2	Directors' report
Page 3	Profit and loss account
Pages 4 & 5	Balance sheet
Pages 6 to 9	Notes to the financial statements
Page 10	Trading and Profit & loss account (For the information of the directors only)
Page 11	Schedule to the trading and profit & loss account (for the information of the directors only)

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31ST MARCH 2000

The directors submit their report and financial statements for the year ended 31st March 2000.

PRINCIPAL ACTIVITIES

The principal activities of the company are education and training advisers and heating and plumbing engineers.

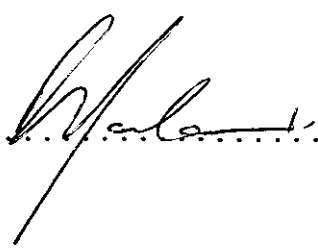
DIRECTORS AND THEIR INTERESTS

J.L. Cleall and P.F. Marchant have served as directors of the company throughout the year under review. Their interests in the shares of the company were as follows:

	As at <u>31/3/00</u>	As at <u>1/4/99</u>
J.L. Cleall	500	500
P.F. Marchant	500	500

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Approved by the board on8TH AUGUST 2000.....Date
and signed on its behalf.

..........P.F. Marchant
Secretary

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31ST MARCH 2000

	<u>Notes</u>	<u>2000</u>	<u>1999</u>
<u>TURNOVER</u>	(2)	22142	23331
Cost of sales		2743	5292
		-----	-----
<u>GROSS PROFIT</u>		19399	18039
Administration expenses		13189	12196
		-----	-----
<u>OPERATING PROFIT</u>	(3)	6210	5843
Taxation	(4)	1216	1227
		-----	-----
<u>PROFIT ON ORDINARY ACTIVITIES</u>			
<u>AFTER TAXATION</u>		4994	4616
Dividend	(5)	-	6000
		-----	-----
<u>RETAINED PROFIT/(DEFICIT) FOR THE YEAR</u>		4994	(1384)
Retained earnings brought forward		5573	6957
		-----	-----
<u>RETAINED EARNINGS CARRIED FORWARD</u>		£10567	£5573
		=====	=====

BALANCE SHEET AS AT 31ST MARCH 2000

	<u>Notes</u>	<u>2000</u>	<u>1999</u>
<u>TANGIBLE FIXED ASSETS</u>	(6)	22187	6697
<u>CURRENT ASSETS</u>			
Debtors	(7)	6376	1294
Cash at bank and in hand		2449	38
		-----	-----
		8825	1332
<u>CREDITORS:</u> amounts falling due within one year	(8)	13310	920
		-----	-----
<u>NET CURRENT (LIABILITIES)/ASSETS</u>		(4485)	412
		-----	-----
<u>TOTAL ASSETS LESS CURRENT LIABILITIES</u>		17702	7109
<u>CREDITORS:</u> Amounts falling due after more than one year	(9)	(5732)	-
		-----	-----
		11970	7109
<u>PROVISIONS FOR LIABILITIES AND CHARGES</u>			
Deferred taxation	(10)	(403)	(536)
		-----	-----
<u>NET ASSETS</u>		£11567	£6573
		=====	=====
<u>CAPITAL AND RESERVES</u>			
Called up share capital	(11)	1000	1000
Profit and loss account		10567	5573
		-----	-----
<u>SHAREHOLDERS' FUNDS</u>		£11567	£6573
		=====	=====

The statements on the following page form part of the balance sheet required by the Companies Act 1985.

BALANCE SHEET AS AT 31ST MARCH 2000 (Continued)

The directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of Section 249A(1) of the Companies Act 1985. Shareholders holding 10% or more of the company's share capital have not issued a notice requiring an audit under Section 249B(2) of the Companies Act 1985.

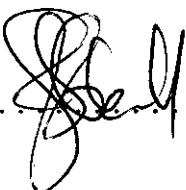
The directors acknowledge their responsibilities for:

- (i) ensuring that the company keeps proper accounting records which comply with Section 221 of the Companies Act 1985: and
- (ii) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of its financial year and of its profit or loss for the financial year in accordance with the requirements of Section 226 of the Companies Act 1985, and which otherwise comply with the requirements of the Act relating to financial statements, so far as applicable to the company.

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000).

The financial statements were approved by the board on

.....8TH AUGUST 2000.....(Date) and signed on its behalf.

..........J.L. Cleall
Director.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2000

1. ACCOUNTING POLICIES

The financial statements have been based on the following accounting policies, which are consistent with the previous years unless otherwise stated.

Basis of preparation of financial statements

The financial statements have been prepared using the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000).

The company has taken advantage of the exemption in Financial Reporting Standard No. 1 from the requirement to produce a cashflow statement on the grounds that it is a small company.

The financial statements have been prepared in accordance with applicable accounting standards.

Tangible Fixed Assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost of each asset over its useful life as follows:

Motor vehicles	25% on the written down value
Equipment	25% on the written down value

Assets acquired on hire purchase

Assets obtained under hire purchase contracts are capitalised and depreciated as explained above. The finance element of the repayments is charged to the profit and loss account by equal monthly instalments.

Deferred taxation

Provision has been made, in full, for deferred taxation relating to the difference in the written down value of tangible fixed assets and their value for taxation purposes and is calculated assuming a rate of corporation tax at 20%.

2. TURNOVER

Turnover represents the invoiced amount of goods sold and services provided (exclusive of value added tax).

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31ST MARCH 2000

3.	<u>OPERATING PROFIT</u>	<u>2000</u>	<u>1999</u>
	This is stated after charging or crediting:		
	Directors' emoluments	5450	3925
	Depreciation of tangible fixed asset	1720	2088
		=====	=====
4.	<u>TAXATION</u>		
	The taxation charge is made up as follows:-		
	U.K. Corporation tax at the small companies rate on the results for the year	1349	1321
	Deferred taxation	(133)	(94)
		-----	-----
		£1216	£1227
		=====	=====
5.	<u>DIVIDEND</u>		
	Dividends paid of Nil (1999 - £6.00) per ordinary share	-	£6000
		=====	=====

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31ST MARCH 2000

6. TANGIBLE FIXED ASSETS

<u>COST</u>	<u>Opening Balance</u>	<u>Additions</u>	<u>Disposals</u>	<u>Closing Balance</u>
Motor vehicles	8995	18836	-	27831
Equipment	1289	374	-	1663
	-----	-----	-----	-----
	£10284	£19210	£0	£29494
	=====	=====	=====	=====
	<u>Opening Balance</u>	<u>Charge for the year</u>	<u>On Disposals</u>	<u>Closing Balance</u>
<u>DEPRECIATION</u>				
Motor vehicles	3373	1405	-	4778
Equipment	214	315	-	529
	-----	-----	-----	-----
	£3587	£1720	£0	£5307
	=====	=====	=====	=====
<u>NET BOOK VALUE</u>	<u>1999</u>			<u>2000</u>
Motor vehicles	5622			23053
Equipment	1075			1134
	-----			-----
	£6697			£24187
	=====			=====

Included in the above amounts are the following amounts relating to motor vehicles acquired under hire purchase agreements:

	<u>2000</u>	<u>1999</u>
Cost	18836	-
Accumulated depreciation	-	-
	-----	-----
<u>NET BOOK VALUE</u>	£18836	£0
	=====	=====
Charge for the year	NIL	-
	=====	=====

7. DEBTORS

	<u>2000</u>	<u>1999</u>
Trade debtors	5069	502
Prepayments	916	542
Other debtors	391	8
Corporation tax refund	-	242
	-----	-----
	£6376	£1294
	=====	=====

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 31ST MARCH 2000

	<u>2000</u>	<u>1999</u>
8. <u>CREDITORS:</u> amounts falling due within one year		
Trade creditors	144	357
Accruals	600	500
Directors' current account	8351	-
Corporation tax	1349	63
Hire purchase (note 9)	2866	-
	-----	-----
	£13310	£920
	=====	=====

9. OBLIGATIONS UNDER HIRE PURCHASE AGREEMENTS

It is estimated that the capital amount outstanding will be repaid as follows:

	<u>2000</u>	<u>1999</u>
Within 1 year	2866	-
Between 1 and 2 years	2866	-
Between 2 and 5 years	2866	-
	-----	-----
	£8598	£0
	=====	=====

These obligations are secured on the assets concerned.

10. DEFERRED TAXATION

Opening balance	536	630
(Credit) to profit & loss account	(133)	(94)
	-----	-----
Closing balance	£403	£536
	=====	=====

The provision for deferred taxation relates to accelerated capital allowances.

11. SHARE CAPITAL

Authorised : 1000 shares of £1 each	£1000	£1000
	=====	=====
Allotted, called up and fully paid: 1000 ordinary shares of £1 each	£1000	£1000
	=====	=====