

BUDGEN LIMITED

FINANCIAL STATEMENTS

FOR THE 52 WEEKS ENDED

28TH DECEMBER 1985

WILKINS, KENNEDY & CO Chartered Accountants Bridge House London Bridge London SEl 9QR



### REPORT OF THE DIRECTORS

The directors present their report and financial statements for the 52 weeks ended 28th December 1985.

PRINCIPAL ACTIVITY

The principal activity of the Company is retail food distribution.

REVIEW OF BUSINESS

The results for the year are set out in the profit and loss account on page 5.

Last year's report recorded Booker McConnell PLC's acquisition of Bishop's Group PLC. The assets and liabilities of Bishop's Foodstores Limited were taken over by the Company at 30th December 1984. The turnover of the former Bishop's stores is included in these accounts for the whole year.

The year has been highly successful in terms of both turnover and profit. Seven new Budgen and seven Zipin! stores were opened during the year.

The Company's investment in convenience stores was advanced during the year with eleven stores trading at the year-end.

DIVIDENDS

During the year a dividend of £1,609,000 was paid.

FIXED ASSETS

Movements in the fixed assets of the Company are set out in notes 10 and 11 to the financial statements.

The Directors are of the opinion that the market value of freehold and leasehold properties are similar to those at which they are included in the Balance Sheet.

DIRECTORS

The Directors who served throughout the period were as follows:

K J Bootyman

R Bray

W Grimsey

R G Maude-Roxby

B J Skipper

M W Thomas

K Porteous Wood

Subsequent to 28th December, 1985, G.F. Fresacher and T.A.J. Sanders were appointed as Directors and M.W. Thomas resigned.

# REPORT OF THE DIRECTORS (Continued)

DIRECTORS' SHAREHOLDINGS AND SHARE OPTIONS

The following directors held shares and share options in Booker McConnell PlC 25p Ordinary Shares as follows:

		Shareholding		Share Options	
	28.12.85	29.12.84	28.12.85	29.12.84	
K J Bootyman	Nil	Ni1	25,000	17,500	
R Bray	Ni1	Nil	34,000	44,000	
W Grimsey	Nil	Nil	15,000	7,500	
R G Maude-Roxby	1,600	1,600	25,030	17,530	
M W Thomas	Nil	Ni1	11,459	6,459	
K Porteous Wood	Nil	Ni.1	25,173	17,673	

Mr B J Skipper is also a Parent Company Director. His shareholdings and share options are disclosed in the Parent Company's financial statements.

CHARITABLE DONATIONS

£ 520

#### EMPLOYMENT OF DISABLED PERSONS

It is the Company's policy to give full and fair consideration to applications for employment by disabled persons, having regard to their particular experience, aptitudes and abilities and mindful that the willingness and conscientiousness of many disabled persons go far to counter-balance their disability. It is also the Company's policy, where appropriate, to train, promote and develop the careers of disabled employees.

If employees become disabled while they are in the Company's employment, it is the Company's policy to continue to employ them where practical or, if necessary and feasible, to rehabilitate them in appropriate alternative employment.

#### EMPLOYEE INVOLVEMENT

with nearly 3,600 permanent staff working in around 160 units the Company has a particular need to ensure that effective communication to its staff exists in order that they are aware of the key points in the Company's changing business environment.

The principal vehicle for communicating with staff is the Company newspaper 'The Trader' which is published six times per annum. This is supported by the regular issue of management bulletins, notices of staff changes plus job vacancy notices, all designed to achieve a common awareness on the part of the employees.

Managers were encouraged to hold regular briefing and consultative meetings with staff during the year to ensure a greater involvement in the Company's affairs.

The Group SAYE share option scheme was promulgated for the sixth successive year.

# REPORT OF THE DIRECTORS (Continued)

The Parent Company, Booker McConnell PLC, operates a pension and life assurance scheme, of which eligible employees in the Company are members. The Board of Bookers Pensions (the Trustee) is made up of members of the fund drawn from several Group companies and a variety of types of employment. Each member of the pension fund receives a copy of its annual report together with a personalised benefit statement of pension entitlement.

#### **AUDITORS**

Wilkins, Kennedy & Co have expressed their willingness to continue in office and a resolution for their reappointment will be proposed at the Annual General Meeting.

By order of the Board

N.E. HOLT

Secretary

13th March 1986

#### REPORT OF THE AUDITORS TO THE MEMBERS

We have audited the financial statements on pages 5 to 14 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 28th December 1985 and of its profit and source and application of funds for the 52 weeks then ended and comply with the Companies Act 1985.

WILKINS, KENNEDY & CO

Chartered Accountants

Bridge House London Bridge London SE1 9QR

13th March 1986

## PROFIT AND LOSS ACCOUNT

## FOR THE 52 WEEKS ENDED 28TH DECEMBER 1985

	Notes	£	1985 £	£	1984 £
TURNOVER	2		211,508,807		102,004,267
Cost of sales			203,424,742		97,623,780
GROSS PROFIT			8,084,065		4,380,487
Distribution costs Administrative expenses		485,357 2,803,913		252,163 1,539,756	1,791,919
TRADING PROFIT	3 to 5		4,794,795		2,588,568
Profit on sale of fixed assets and goodwill Interest receivable Income from fixed asset investments	6	127,784 308,192 572,000	J. Thy	213,629 22,579	
			1,007,976		236,208
Interest payable	7		5,802,771 31,465		2,824,776 46,677
PROFIT ON OBUINARY ACTIVITI BEFORE TAXALION	es		5,771,306		2,778,099
Taxation charge on ordinary activities	8		1,630,585		999,244
PROFIT ON ORDINARY ACTIVITE AFTER TAXATION	ES		4,140,721		1,778,855
Extraordinary items after taxation	9		-		321,000
PROFIT FOR THE PERIOD	J		4,140,721		1,457,855
Dividends paid			1,609,000		261,000
			2,531,721		1,196,855
RETAINED PROFITS - Start of	period		2,344,013		1,147,158
RETAINED PROFITS - End of p	eriod		£4,875,734		£2,344,013

The notes on pages 8 to 14 form part of the financial statements.

### BALANCE SHEET

# AS AT 28TH DECEMBER 1985

	Notes	£	985 £	<u>1</u>	984 £
FIXED ASSETS				~	
Tangible assets Investments in	10		20,362,207		10,564,435
subsidiaries	11		12,954,141		12,954,141
CURRENT ASSETS	,		33,316,348		23,518,576
Stocks Debtors Cash at bank and in hand	14 15	11,513,990 7,177,09 2,572,866		5,915,119 1,619,176 2,255,177	
CREDITORS: Amounts falling due within one year	16	21,264,065 27,792,037	,	9,789,472	
NET CURRENT LIABILITIES	ti.		(6,527,972)		(913,563)
TOTAL ASSETS LESS CURRENT LIABILITIES	•		26,788,376		22,605,013
CREDITORS: Amounts falling after more than one year	đue 16		(1,342,000)		(1,042,000)
PROVISION FOR LIABILITIES AND CHARGES	17		(1,670,642)		(319,000)
NET ASSETS			£23,775,734		£21,244,013
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	19		18,900,000 4,875,734		18,900,000 2,344,013
		Ž,	£23,775,734	:	E21,244,013

The notes on pages 8 to 14 form part of the financial statements.

The financial statements set out on pages 5 to 14 were approved by the Board of Directors on 13th March 1986 and were signed on its behalf by:-

R BRAY

) Directors

K PORTEOUS WOOD

## STATEMENT OF SOU CE AND APPLICATION OF FUNDS

#### FOR THE 52 WEEKS ENDED 28TH DECEMBER 1985

	198	<u>5</u>	1984	<u>:</u>
	£ 000's	£ 000's	£ 000's	£ 000's
SOURCE OF FUNDS				
Profit before taxation		5,771		2,778
Adjustment for items not involving the movement of funds:				
Depreciation Profit on sale of fixed assets	2,355 (128)		1,380 (214)	
•		2,227		1,166
TOTAL FUNDS GENERATED BY OPERATIONS		7,998		3,944
FUNDS FROM OTHER SOURCES		•		
Increase in share capital Proceeds of sale of fixed assets	519	519	12,954	13,984
•		8,517		17,928
APPLICATION OF FUNDS	·	,		•
Purchase of fixed assets, net of transfer Dividends paid	s 12,614 1,609		4,827 261	
Taxation paid Investment in subsidiaries	634 	•	- 12,954	
		14,857	***************************************	18,042
		£(6,340)		£ (114)
INCREASE/(DECREASE) IN WORKING CAPITAL		<del></del>		
Stocks	5,599 5,558		(389) (472)	
Debtors Creditors	(17,815)	(6,658)	(1,505)	(2,366)
Movement in net liquid funds:		·	<del></del>	
Increase in bank balance		318		2,252
		£(6,340)		£ (114)

The notes on pages 8 to 14 form part of the financial statements.

#### NOTES TO THE ACCOUNTS

#### FOR THE 52 WEEKS ENDED 28TH DECEMBER 1985

#### 1. ACCOUNTING POLICIES

The following accounting policies have been used consistently dealing with items which are considered material in the Company's accounts.

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention in accordance with the Companies Act 1985.

#### (b) Consolidation

In accordance with S229 (2) Companies Act 1985, group accounts are not presented.

#### (c) Depreciation

Leasehold properties are amortised evenly over the periods of the leases and other fixed assets are depreciated over their useful lives on a straight-line basis as follows:

Motor Vehicles 4 years Fixtures and Fittings 3 - 8 years

No depreciation was provided on freehold land and buildings up to 31st December 1977. Freehold buildings have been depreciated since 1978 evenly over their expected life.

#### (d) Goodwill

Amounts invested in goodwill as part of the cost of acquisitions are written-off as extraordinary items against profits in the year of acquisition.

#### (e) Stocks

Stocks are valued at selling price reduced to cost by applying the appropriate gross profit margins.

#### (f) Deferred Taxation

The Company provides for taxation on the amounts of all timing differences in respect of which is anticipated that taxation will be payable or recoverable in the foreseeable future. The total amount of taxation deferred by all timing differences, including that for which no provision is made in the accounts, it stated in note 18.

#### (g) Turnover

Turnover represents net sales and is stated exclusive of value added tax.

# NOTES TO THE ACCOUNTS (Continued)

## (h) Pension Funding

The Company participates in a pension scheme operated by the Parent Company and fellow UK subsidiaries. The scheme is fully funded and valued triennually by consulting actuaries. Pension contributions by employees and employers are held in trust-administered funds which are separate from the Companies' finances.

## 2. CLASS OF BUSINESS AND GEOGRAPHICAL MARKET

All turnover and profit before taxation arose from retail food distribution within the United Kingdom.

#### 3. TRADING PROFIT

	1985	1984
The trading profit is arrived at after charging:	£	£
Depreciation of tangible fixed assets Directors' emoluments Auditors' remuneration	2,354,739 222,884 33,500	1,380,388 199,034 24,484

#### 4. EMPLOYEES

The average number of employees of the Company (excluding directors) and their related costs were as follows:

	1985	1984
Average number	3,603	1,780
	£	£
Wages and salaries	16,278,341	7,584,906
Social security costs	1,281,809	772,324
Pension contributions	319,798	183,098
	17,879,948	8,540,328

# NOTES TO THE ACCOUNTS (Continued)

5. DIRECTORS	1985 £	1984 £
The emoluments of the directors, including pension contributions, were as follows:		
Remuneration for executive services Compensation for loss of office	222 <b>,</b> 884	169,034 30,000
	222,884	199,034
Particulars of the emoluments of the directors, excluding pension contributions, were as follows:		
Chairman Highest paid director	Nil 47,408	Nil 43,397
Other directors in the ranges of:	Number	Number
Nil to £5,000 £20,001 to £25,000 £25,001 to £30,000 £30,001 to £35,000	- - 2 3	3 1 3 -
6. INTEREST RECEIVABLE	•	
This comprises interest from Group Companies.		
7. INTEREST PAYABLE		
This comprises bank and short term interest.		
8. TAXATION ON ORDINARY ACTIVITIES		
The charge in the profit and loss account comprises:		
United Kingdom corporation tax at 41.25% on the profit for the year (1984, 46.25%)	£	£
Current Deferred	1,342,000 288,585	1,042,000
	1,630,585	1,043,000
Amounts overprovided in previous years	***	43,756
	1,630,585	999,244

# NOTES TO THE ACCOUNTS (Continued)

9. EXTRAORDII	NARY ITEM				1985 £	1984 F
The extraordin	nary item com	mprises:			-	~
Provision for	tax deferred	d by capi	tal allowan	ces		321,000
10. TANGIBLE H	FIXED ASSETS					
	Freehold	Lease Long	Short	Motor Vehicles	Fixtures and Fittings	Total
COST	£	£	£	£	£	£
At 29.12.84 Additions Disposals Inter group transfers	2,740,878 4,344,035 (112,000) (678,685)	219,785 (103,872)	1,941,328 536,514 (80,403)	310,995 324,610 (164,191)	13,950,374 5,240,571 (1,283,726)	
At 28.12.85	6,294,228	115,913	2,397,439	211,752 683,166	7,379,582 25,286,801	6,912,649 34,777,547
DEPRECIATION			,	***************************************		•
At 29.12.84 Charge for the	74,172	25,422	490,853	109,119	7,899,359	8,598,925
year Disposals Inter group	24,872 (13,056)	2,318 (3,527)	94,414 (35,252)	119,332 (95,841)	2,113,803 (1,135,227)	2,354,739 (1,282,903)
transfers	(16,360)	***		113,332	4,647,607	4,744,579
At 28.12.85	69,628	24,213	550,015	245,942	13,525,542	14,415,340
NET BOOK VALUE						
At 28.12.85	6,224,600	91,700	1,847,424	437,224	11,761,259	20,362,207
At 29.12.84	2,666,706	194,363	1,450,475	201,876	6,051,015	10,564,435

# NOTES TO THE ACCOUNTS (Continued)

11. INVESTMENTS IN SUBSIDIARIES	1985	1984
Shares of coat wat a	£	£
Shares at cost, net of amounts written off Additions in year - Bishop's Group PLC, at cost	13,240,599	286,458 12,954,141
Less: Amounts owing to subsidiaries	13,240,599 286,458	13,240,599 286,458
	12,954,141	12,954,141

## 12. SUBSIDIARY COMPANIES

The following Companies, each incorporated in England, were 100% subsidiaries of the Company during 1985:

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Bishop's Group Limited Budgen Properties Limited Murdoch Norton Limited Richland Pure Food Company Limited

### 13. HOLDING COMPANY

The Company's holding Company is Booker McConnell PLC (incorporated in England).

#### 14. STOCKS

Stocks consist of goods for resale.

15. DEBTORS	1985	1984
Due within one year	£	£
Trade debtors Other debtors Amounts due from Parent Company Prepayments	127,161 74,049 5,952,883 1,023,116	84,066 53,764 256,736 24,610
	7,177,209	1,619,176

# NOTES TO THE ACCOUNTS (Continued)

## 16. CREDITORS

Trade creditors Amounts due to Group Companies Corporation Tax Taxation and social security Other creditors Accruals	Due within 1985 £  9,405,066 12,974,401 564,000 1,440,427 1,129,058 2,279,085  27,792,037	n one year 1984 £ 6,424,527 2,948,058 60,244 364,138 172,903 733,165 10,703,035	1985 £ - - 1,342,000	
17. PROVISION FOR LIABILITIES A	ND CHARGES			
Deferred taxation Repairs and reorganisation provi	sion*		1985 £ (49,000) ,719,642 ,670,642	1984 £ 319,000 - 319,000
* Transferred from Bishop's Group	Limited and	subsidiarie:	S	
18. DEFERRED TAXATION				
Accelerated capital allowances Short term timing differences		(	321,000 (370,000)	321,000 (2,000)
			(49,000)	319,000
The total amount of taxation defedifferences was:	erred by all t	iming		
Accelerated capital allowances Short-time timing differences		-	787,000 370,000)	1,723,000 (2,000)
			417,000	1,721,000
19. SHARE CAPITAL			•	
Ordinary shares of fl each				
Authorised		19, 	000,000	19,000,000
Allotted, issued and fully paid		18,	900,000	18,900,000

# NOTES TO THE ACCOUNTS (Continued)

20. CAPITAL COMMITMENTS		1985	1091
Contracted but not yet provided for		1985 £ 4,569,000	1984 £ 2,499,000
Authorised but not committed		7,672,000	4,247,000
21. LEASING COMMITMENTS			
Future minimum lease payments under fir	nance leases are:	;	
	Year	1985 £	1984 £
o	1986 1987 1988	240,347 154,937 67,911	- - -
		463,195	
Less finance charges relating to post b sheet date accounting periods	alance	31,519	-
		431,676	<del></del>
,	V		

At 28th December 1985 the company had annual commitments under non-cancellable operating leases for land and buildings as set out below:-

	1985	1984
Operating leases which expire:-		
Within one year In the second to fifth years inclusive Over five years	23,950 141,452 2,661,241	1,700 117,600 1,982,775
	2,826,643	2,102,075

The majority of the operating leases are subject to rent reviews.