# BUYBEST LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2003

HALLING WELLING THE STATE OF TH

COMPANIES HOUSE

0159 30/06/04

### **COMPANY INFORMATION**

**Directors** Sir Mohammed Anwar Pervez

Zameer Mohammed Choudrey

Rizwan Pervez

Secretary Zameer Mohammed Choudrey

Company number 2104942

Registered office 2 Bloomsbury Street

London WC1B 3ST

Auditors Simmons Gainsford LLP

7/10 Chandos Street Cavendish Square

London W1G 9DQ

### **CONTENTS**

	Page
Directors' report	1 - 2
Independent auditors' report	3
Profit and loss account	4
Balance sheet	5
Cash flow statement	6
Notes to the cash flow statement	7
Notes to the financial statements	8 - 14

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2003

The directors present their report and financial statements for the year ended 31 August 2003.

### Principal activities and review of the business

The principal activity of the company continued to be that of running retail shops.

The directors are disappointed with the results for the year.

#### Results and dividends

The results for the year are set out on page 4.

The directors do not recommend the payment of a dividend.

#### **Directors**

The following directors have held office since 1 September 2002:

Sir Mohammed Anwar Pervez Zameer Mohammed Choudrey Rizwan Pervez

### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each		
	31 August 2003	1 September 2002	
Sir Mohammed Anwar Pervez	15	15	
Zameer Mohammed Choudrey	55	55	
Rizwan Pervez	15	15	
Charitable donations	2003	2002	
	£	£	
During the year the company made the following payments:			
Charitable donations	10,000	10,600	

#### **Auditors**

The company's auditors, Simmons Gainsford, have incorporated and now are now called Simmons Gainsford LLP. In accordance with section 385 of the Companies Act 1985, a resolution proposing that Simmons Gainsford LLP be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

#### **Directors' responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Rizwan Pervez

Director, 28/6/04

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BUYBEST LIMITED

We have audited the financial statements of Buybest Limited on pages 4 to 14 for the year ended 31 August 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 2003 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Simmons Gainsford LLP

Sommens goins ford U.D

Chartered Accountants Registered Auditor

7/10 Chandos Street Cavendish Square

29 June 2004

London

W1G 9DQ

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2003

	Notes	2003 £	2002 £
Turnover	2	5,456,872	5,341,730
Cost of sales		(4,037,340)	(4,066,849)
Gross profit		1,419,532	1,274,881
Administrative expenses Other operating income		(1,590,766) 51,764	(1,553,083) 86,327
Operating loss	3	(119,470)	(191,875)
Other interest receivable and similar income Interest payable and similar charges	<b>4</b> 5	17,994 -	19,861 (530)
Loss on ordinary activities before taxation		(101,476)	(172,544)
Tax on loss on ordinary activities	6	9,128	(8,515)
Loss on ordinary activities after taxation	13	(92,348)	(181,059)

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 31 AUGUST 2003

		20	003	20	002
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		1,179,078		1,240,917
Current assets					
Stocks	8	237,668		254,638	
Debtors	9	95,013		164,315	
Cash at bank and in hand		531,778		928,804	
		864,459		1,347,757	
Creditors: amounts falling due within one year	10	(830,105)		(1,272,609)	
			04.054		75.440
Net current assets			34,354		75,148 ————
Total assets less current liabilities			1,213,432		1,316,065
Provisions for liabilities and charges	11		-		(10,285)
			1,213,432		1,305,780
Capital and reserves	40		400		400
Called up share capital	12		100		100
Profit and loss account	13		1,213,332		1,305,680
Shareholders' funds - equity interests	14		1,213,432		1,305,780

The financial statements were approved by the Board on 28/6/04

Zameer Mohammed Choudrey

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 2003

	£	2003 £	£	2002 £
Net cash outflow from operating activities		(327,745)		(98,962)
Returns on investments and servicing of finance				
Interest received Interest paid	17,994		19,861 (530)	
Net cash inflow for returns on investments and servicing of finance		17,994		19,331
Taxation		(1,157)		28,481
Capital expenditure Payments to acquire tangible assets	(41,091)		(95,552)	
Net cash outflow for capital expenditure		(41,091)	•	(95,552)
Net cash outflow before management of liquid resources and financing		(351,999)		(146,702)
Decrease in cash in the year		(351,999)		(146,702)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 2003

1	Reconciliation of operating loss to net caractivities	sh outflow from o	perating	2003	2002
				£	£
	Operating loss Depreciation of tangible assets Loss on disposal of tangible assets Decrease in stocks Decrease/(increase) in debtors (Decrease)/Increase in creditors within one years	<sub>'</sub> ear		(119,470) 94,566 8,364 16,970 69,302 (397,477)	(191,875) 59,695 - 14,554 (67,724) 86,388
	Net cash outflow from operating activities			(327,745)	(98,962)
2	Analysis of net funds	1 September 2002	Cash flow	Other non-	31 August 2003
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	928,804	(397,026)	-	531,778
	Bank overdrafts	(372,235)	45,027 		(327,208)
		556,569	(351,999)	-	204,570
	Net funds	556,569	(351,999)	-	204,570
3	Reconciliation of net cash flow to moveme	ent in net funds		2003 £	2002 £
	Decrease in cash in the year			(351,999)	(146,702)
	Movement in net funds in the year			(351,999)	(146,702)
	Opening net funds			556,569	703,271
	Closing net funds			204,570	556,569

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2003

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

None

Land and buildings Leasehold

Over term of lease

Computer equipment

25% straight line

Fixtures, fittings & equipment

15% reducing balance

Motor vehicles

25% reducing balance

Freehold properties are maintained to ensure that their value does not diminish over time. The maintenance costs are charged to profit and loss in the year incurred. In the directors' opinion, depreciation would be immaterial and has not been charged.

### 1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.6 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating loss	2003 £	2002 £
	Operating loss is stated after charging:	£.	L
	Depreciation of tangible assets	94,566	59,695
	Loss on disposal of tangible assets	8,364	· -
	Operating lease rentals	438,659	429,341
	Auditors' remuneration	5,195	5,175
	and after crediting:		
	Rents receivable	46,824 ————	59,700
4	Investment income	2003 £	2002 £
	Bank interest	17,994	19,861
5	Interest payable	2003	2002
		£	£
	On bank loans and overdrafts	-	51
	Other interest	-	479
		-	530

3

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2003

6	Taxation	2003 £	2002 £
	Domestic current year tax		
	Adjustment for prior years	1,157	
	Current tax charge	1,157	-
	Deferred tax		
	Deferred tax charge/credit current year	(10,285)	8,515
		(9,128)	8,515
	Factors affecting the tax charge for the year	(404 470)	
	Loss on ordinary activities before taxation	(101,476) <del></del>	(172,544)
	Loss on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 0.00% (2002: 0.00%)	-	-
	Effects of:	4 457	
	Adjustments to previous periods	1,157	
	Current tax charge	1,157	-

The company has estimated losses of £ 150,176 (2002: £ 103,419) available for carry forward against future trading profits.

7	Tangible fixed assets						
		Land and buildings Freehold	Land and buildings Leasehold	Computer equipment	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£	£	£
	Cost	055.400	450.000	07.045	100.000	00.470	4 754 004
	At 1 September 2002 Additions	955,409 2,280	158,929	87,915	460,898 38,811	88,470	1,751,621 41,091
	Disposals	-			-	(30,200)	(30,200)
	At 31 August 2003	957,689	158,929	87,915	499,709	58,270	1,762,512
	Depreciation						
	At 1 September 2002	-	58,233	67,081	323,390	62,000	510,704
	On disposals	-		-	-	(21,836)	(21,836)
	Charge for the year		49,611	13,978	26,450 	4,527	94,566
•	At 31 August 2003	-	107,844	81,059	349,840	44,691	583,434
	Net book value						
	At 31 August 2003	957,689	51,085 ————	6,856	149,869	13,579	1,179,078
	At 31 August 2002	955,409	100,696	20,834	137,508	26,470	1,240,917
							• • • •
8	Stocks				•	2003	2002
						£	£
	Goods for resale					237,668	254,638
9	Debtors					2003	2002
						£	£
	Trade debtors					-	3,297
	Other debtors					30,730	54,696
	Prepayments and accrued	d income				64,283	106,322
						95,013	164,315

10	Creditors: amounts falling due within one year	2003 £	2002 £
	Bank loans and overdrafts	327,208	372,235
	Trade creditors	298,397	677,598
	Taxes and social security costs	41,784	17,471
	Other creditors	6,506	774
	Accruals and deferred income	156,210	204,531
		830,105	1,272,609
11	Provisions for liabilities and charges		
			Deferred tax liability £
	Balance at 1 September 2002		10,285
	Profit and loss account		(10,285)
	Balance at 31 August 2003		-
	Deferred taxation movements in the financial statements are as follows:		<del></del>
		2003	2002
		£	£
	Accelerated capital allowances	-	10,285
12	Share capital	2003	2002
		£	£
	Authorised 1,000 Ordinary shares of £1 each	1,000	1,000
	1,000 Oramary oracios of 21 oaon		
	Allotted, called up and fully paid		
	100 Ordinary shares of £1 each	100	100

13	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 September 2002 Retained loss for the year		1,305,680 (92,348)
	Balance at 31 August 2003		1,213,332
14	Reconciliation of movements in shareholders' funds	2003 £	2002 £
	Loss for the financial year Opening shareholders' funds	(92,348) 1,305,780	(181,059) 1,486,839
	Closing shareholders' funds	1,213,432	1,305,780
15	Financial commitments		
	At 31 August 2003 the company had annual commitments under non-cance follows:	ellable operation	ng leases as
		Land a 2003 £	nd buildings 2002 £
	Expiry date: In over five years	307,700	304,700
16	Directors' emoluments	2003 £	2002 £
	Emoluments for qualifying services	(50,000)	81,227
	Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	-	66,667

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2003

### 17 Employees

#### Number of employees

The average monthly number of employees (including directors) during the vear was:

year was.	2003 Number	2002 Number
Retailing and management	79	65
Employment costs	£	£
Wages and salaries Social security costs	759,220 55,176	743,159 53,477
	814,396	796,636

#### 18 Control

The company is under the control of the director, Zameer Mohammed Choudrey, who is beneficially interested in 55% of the issued share capital.

### 19 Related party transactions

During the year, the company made purchases from Bestway Cash & Carry Limited of £2,625,867 (2002: £2,937,395).

Included in other debtors is an amount of £180 (2002: £18,264) due from Bestway Cash & Carry Limited and £nil (2002: £3,057) due from Bestway Stores. Sir Mohammed Anwar Pervez, Zameer Mohammed Choudrey and Rizwan Pervez are directors and shareholders of Bestway Cash & Carry Limited and are partners in Bestway Stores.